

## SMS 2.0

Post Falls, ID

The following pricing for software and services is provided specifically for you. If you would like information on a product or service not included below, please contact your Account Executive.

### School Business Suite

	Initial Investment	Services	Full 12-Month Recurring Fees	Total
<b>School Business Suite Software</b>				
TrueTime	\$ 10,188.00	\$ -	\$ 2,779.00	\$ 12,967.00
<b>School Business Suite Setup / Training</b>				
Web Hours (12)	-	2,400.00	-	2,400.00
Consultative Services - Business	-	400.00	-	400.00
Project Management	-	330.00	-	330.00
<b>Subtotal School Business Suite</b>	<b>\$ 10,188.00</b>	<b>\$ 3,130.00</b>	<b>\$ 2,779.00</b>	<b>\$ 16,097.00</b>

<sup>1</sup> **Total School Business Suite Solution** **\$ 16,097.00**

### Pricing Footnotes

<sup>1</sup> A/P checks, payroll checks, W-2 forms and 1099 forms can only be printed using supported laser printers.

Skyward PaC software requires client access to utilize features that integrate with Microsoft products Excel and Word.

Skyward Web based products like Employee Access do not require client access to Microsoft Office products.

Crystal Reports can be purchased directly from Skyward for additional custom reporting functionality and/or web Custom Reports.

Third-party product licenses may be subject to an annual increase.

Skyward requires an SSL (Secure Socket Layer) certificate to run any web-based applications.

Skyward's IT Services can provide you more information including cost and installation of an SSL certificate.

### Training Footnotes

Skyward consultation and training is sold as a number of days and web hours identified on the proposal. The number of days and hours sold is an estimate of customer needs based on a combination of preliminary information gathered from the customer prior to the sale and Skyward's past training experience. It will be at the discretion of the Skyward and Customer Project Managers to use the days and web hours in a manner that best suits the customer. Any time spent by Skyward consultants for preparation, follow up, and the creation of training materials or other deliverables is also considered billable and will be deducted from this consulting time at the consulting rate. The customer can purchase additional consulting hours if more consulting time is needed.

**Web training** allows Skyward to remotely present, discuss, and review our product directly with you. This application utilizes the Internet and is conducted live between your staff (at their own workstation) and a Skyward service representative without the need for them to travel to your location, providing you with a lower cost of training and/or implementation along with greater flexibility of your installation timeline.

## Custom Forms (Checks, W-2's, etc.) and Peripherals

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**Nelco** is the exclusively recommended supplier of preprinted, blank laser, pressure seal (blank and preprinted) checks and MICR toner cartridges. To request free samples or to place your order, visit [www.skywardforms.com](http://www.skywardforms.com) or contact Nelco's customer service center at 1-800-266-4669.

**School Technology Associates, Inc.** has worked with Skyward for over 25 years and offers a complete line of hardware, software, service, and support for peripheral equipment needed to run Skyward's Food Service, Fixed Assets, and TrueTime software. All items have been completely tested by Skyward and are in use by other Skyward customers nationwide. If the district opts to use an optional third-party reader, please contact STAi for approved hardware and system quote. These readers and the interface software are sold independently of Skyward.

Dan Hoerl, President  
School Technology Associates, Inc.  
[sales@k12sta.com](mailto:sales@k12sta.com)  
[support@k12sta.com](mailto:support@k12sta.com)

*Your one-stop source for your Skyward needs.*  
(877) 436-4657 - Toll Free Order Line  
[www.k12sta.com](http://www.k12sta.com)

**BMI Systems Group** is a full service systems integrator specializing in creating procedures, software applications and sourcing supplies, and scanning hardware for automating and integrating advanced data collection systems with your current applications. We have built our reputation by developing and marketing reliable and cost effective systems designed to work in conjunction with your organization's Skyward School Business Suite Solution.

BMI Systems Group has interfaced with Skyward's Fixed Asset Module for over 8 years with many successful installations. For over 27 years, BMI Systems Group has designed and installed innovative solutions that consistently perform well in real world situations. Our products are in over 500 School Districts in 47 of the 50 states. Please visit our website: [www.bmisys.com](http://www.bmisys.com).

## Recurring Fee Information

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Your Recurring Fee Includes:

- Unlimited software support requests for designated support contacts
- Live chat support
- Periodic product webinars
- Quarterly customer newsletter
- Product updates throughout the year
- State and Federal required reports

## Terms and Conditions

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- See attached Terms and Conditions page for further information.  
The Terms and Conditions page must be executed by an authorized representative.

## TERMS AND CONDITIONS

All proposals are valid for 30 days from date of proposal.

### Payment Terms:

1. **Skyward Initial Investment Fee (if applicable)**

If Core Sale: 100% payment due upon installation of software onto Customer's system or access to Skyward data through hosting services.

If Non-Core Sale: 100% payment due upon execution of Terms and Conditions or acceptance of proposal.

2. **Professional Services**

a. **Installation and Training Services**

If Core Sale: Payment for all training and installation services due upon installation of any Skyward programs onto Customer's system or access to Skyward data through hosting services.

If Non-Core Sale: 100% billed upon execution of Terms and Conditions or acceptance of proposal.

Installation and Training Services hours must be used within 12 months of installation. Unused hours will be forfeited and are not refundable.

All training days described in the proposal may be utilized by Customer for a period of up to twelve (12) months following the implementation of each software module to which the training pertains. Any training days that are not utilized by Customer within the time provided will expire and are non-refundable.

b. **Project Management / Consultative Services**

Payment due upon execution of Software License Agreement, Terms and Conditions or acceptance of proposal.

All Project Management / Consultative Services days described in the proposal may be utilized by Customer for a period of up to twelve (12) months following the implementation of each software module to which these days pertain. Any Project Management / Consultative Services days that are not utilized by Customer within the time provided will expire and are non-refundable.

c. **Data Migration Fees**

If Core Sale: Payment for all data migration services due upon installation of any Skyward programs onto Customer's system or access to Skyward data through hosting services.

If Non-Core Sale: 100% billed upon execution of Terms and Conditions or acceptance of proposal.

Data used for the data migration must come from one system.

d. **Custom Programming / Programming Condition(s) of Sale**

Billed upon completion.

3. **Skyward Full 12-Month Recurring Fees**

If Core Sale: Skyward 12-Month Recurring Fees will be prorated from date of installation of software onto Customer's system or access to Skyward data through hosting services, through June 30th or August 31st as designated within the signature section.

If Non-Core Sale: Skyward 12-Month Recurring Fees will be prorated from the first day of training through June 30th or August 31st as designated within the signature section.

Subsequent years of Skyward 12-Month Recurring Fees will be billed on a fiscal year basis and due on the 1st day of the fiscal year.

4. **Third Party Software, Hardware and Related Services**

Payment due upon delivery of product and / or services.

5. **Third Party 12-Month Recurring Fees**

Third Party 12-Month Recurring Fees will be billed upon start of fees as indicated by the third party vendor. For the initial year, the fees will be prorated through the end of the Customer's current fiscal year if permission has been granted by said vendor. Subsequent years will renew under the same terms.

6. **Scheduling of Installation**

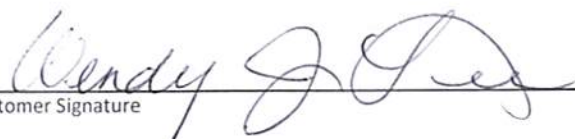
Installation of software must occur within 12 months of purchase. Purchases made subsequent to this sale will be quoted at the then-current price.

7. **Taxes**

If any authority imposes a duty, tax, levy or fee, excluding those based on Skyward's net income, upon the Skyward products, materials, or Skyward services, then Customer agrees to pay the amount specified and Customer is solely responsible for any personal property taxes for the Skyward products from the date they were acquired.

Customer agrees to the terms and conditions listed above and set forth in the proposal.

First Day of Fiscal Year: July 1 <sup>each year</sup>

  
Customer Signature

Wendy J. Lee  
Printed Name

3-8-21  
Date