



ANNAPOLIS AREA CHRISTIAN SCHOOL

AACS Association Meeting
Tuesday, June 15, 2021
Via Zoom
6:30pm Pre-Meeting
7:00pm to 8:30pm

6:30pm - **Pre-meeting**; Q&A on the Annual Budget Kevin Atkinson/John Hansen

7:00pm – **Association Meeting** Michael Edmonds

Opening at 7:02pm with prayer by Michael Edmonds followed by devotion from newly selected Upper School Principal Dr. Cheryl Washington.

- ... *"But who do you say that I am?"* ¹⁶ Simon Peter replied, *"You are the Christ, the Son of the living God."* ¹⁷ And Jesus answered him, *"Blessed are you, Simon Bar-Jona! For flesh and blood has not revealed this to you, but my Father who is in heaven ...* Matt 16:13-18
- *"I am much afraid that the universities will prove to be the great gates of hell, unless they diligently labour in explaining the Holy Scriptures, and engraving them in the hearts of youth. I advise no one to place his child where the Scriptures do not reign paramount.* Martin Luther
- ¹⁰ *that I may know him and the power of his resurrection, and may share his sufferings, becoming like him in his death . .* Philippians 3:10

Annual Association Minutes Approval Michael Edmonds

M/S/C – FY 2020 Annual Association Meeting Minutes were approved by a vote of all Association members in attendance.

Financial Report John Hansen

Overview of 2020-2021 Budget

- Budget Presentation
- Q&A (limited) Kevin Atkinson/John Hansen/Rick Kempton
- Vote to Approve Budget

M/S/C - The Association adopted the FY 2021-2022 budget as presented and advanced by the Board.

Nominating Committee Dan Hendricks

- Introduce the 2021 Nominating Committee
- Review Nominating Process

Board Member Election

- Introduction of Board Member Candidates
 - Kevin Atkinson (reelection)
 - James L. Bolden II (new)

- Michael Edmonds (reelection)
- Dave Joseph Jr. (new)
- Board Motion to Elect Board Candidates – **All four Board candidates were approved by the Association.**

Nominating Committee Election

- Introduction of Nominating Committee Candidates
 - Dan Brookes, 2-year term
 - Larry Mack, 2-year term
- Board Motion to Elect Association Nominating Committee Candidates – **Both Nominating Committee candidates were approved by the Association.**

DEI Advisory Council Update Sheyda Gill

- Main goal is to educate, train and advise in all community efforts of diversity, equity and inclusion.
- Input to Discipline matrix, Curriculum team, student CAREs council, etc.
- Developed data and faculty surveys, professional staff development days, supported HR manager in recruitment and training of staff.
- Launching community committees in the Fall.

Superintendent Report Rick Kempton

- Enrollment matters looking backward and forward.
- Covid Taskforce update. Thanks to Peddicord, Williams, Graustein, Burrell, Schuman, Bell, Deterding, Cowart, Griffin, DeMarco, Cook, Fador.
- Strategic Plan Review and Update. Review of four pillars. Accreditation through 2027.
- After Covid year, need to reset our rhythm of life: deliberate reset of heart and mind on Jesus Christ. Consider: Hebrews 11:1; Romans 8:28

Q&A Kevin Atkinson/Rick Kempton/Michael Edmonds

Adjourned at 8:35pm (M/S/C) with closing prayer by Michael Edmonds.

Attachments

2021 Annual Association Meeting Agenda

2020 Annual Association Meeting Minutes

FY 2021-2022 Budget

AACS Board Bio – Kevin Atkinson

AACS Board Bio – James Bolden II

AACS Board Bio – Michael Edmonds

AACS Board Bio – Dave Joseph Jr.

AACS Nominating Committee Bio – Dan Brookes

AACS Nominating Committee Bio – Larry Mack



Annual Association Meeting Agenda
Tuesday, June 15, 2021

6:30 p.m.

I. Pre-meeting Q&A on the Annual Budget

7:00 p.m.

I. Opening Devotion & Prayer

II. Vote to Approve 2020 Annual Association Meeting Minutes

III. Overview of 2021-2022 Budget

- A. Budget Presentation
- B. Q&A (limited)
- C. Vote to Approve Budget

IV. Nominating Committee

- A. Introduce the 2021 Nominating Committee
- B. Review Nominating Process

V. Board Member Election

- A. Introduction of the 2020-2021 AACCS Board members
- B. Introduction of Board Member Candidates
 - 1. Kevin Atkinson
 - 2. James Bolden
 - 3. Mike Edmonds
 - 4. Dave Joseph
- C. Vote to Elect Board Members

VI. Nominating Committee Election

- A. Introduction of Nominating Committee Candidates
 - 1. Dan Brookes, 2-year term
 - 2. Larry Mack, 2-year term
- B. Vote to Elect Association Nominating Committee Members

VII. DEI Advisory Council Update

VIII. Superintendent Report

IX. Q&A

X. Adjourn with Closing Prayer

- A. Vote to Adjourn



ANNAPOLIS AREA CHRISTIAN SCHOOL

**AACS Association Meeting
Tuesday, June 30, 2020
Kerr Building and Via Zoom
7:00pm to 8:30pm**

6:00pm - Pre-meeting; Q&A on the Annual Budget

7:00pm – Association Meeting

Opening Devotion by Dan Smith and Charles Griffith with prayer by Charles Griffith.

Annual Association Minutes Approval

M/S/C – 2019 Annual Association Meeting Minutes were approved by a vote of all Association members in attendance.

Financial Report - John Hansen

Overview of 2020-2021 Budget

- Budget Presentation
- Q&A (limited)
- Vote to Approve Budget

M/S/C - The Association adopted the FY 2020-2021 budget as presented and advanced by the Board.

PPP (Paycheck Protection Program) Loan - John Hansen

- Explanation
- Q&A
- Vote to Approve Securing the PPP Loan

M/S/C - The Association approved securing the Paycheck Protection Program loan.

Nominating Committee - Chris Gilmore and Michael Edmonds

- Introduce the 2020 Nominating Committee
- Review Nominating Process

Board Member Election

- Introduction of Board Member Candidates
 - Steven Boggs
 - Kristin DeMarco
 - Jina Simmons
 - Mark Solsman
- Vote to Elect Board Members – **All four Board candidates were approved by the Association.**

Nominating Committee Election

- Introduction of Nominating Committee Candidates
 - Ian Allred, 2-year term
 - Daniel Hendrix, 2-year term
- Vote to Elect Association Nominating Committee Members – **Both Nominating Committee candidates were approved by the Association.**

Superintendent Report- Rick Kempton

- Strategic Plan
- Diversity, Equity and Inclusion
- K-12 Discipline Plan
- Athletics
- Reopening (Ben Peddicord, Committee Chair)

Q&A

Adjourn at 9:15pm (M/S/C) with closing prayer by Michael Edmonds.

Attachments

2020 Annual Association Agenda

2019 Annual Association Meeting Minutes

FY 2020-2021 Budget

AACS Strategic Plan

AACS Board Bio – Steven Boggs

AACS Board Bio – Kristin DeMarco

AACS Board Bio – Jina Simms

AACS Board Bio – Mark Solsman

AACS Nominating Committee Bio – Ian Allred

AACS Nominating Committee Bio – Daniel Hendrix

Annapolis Area Christian School

FY 2021-22 Budget Summary

Board Approved on June 8, 2021

Account No.	Category	FY19 Actual	FY20 Actual	FY21 YTD Actual (As of 3rd Quarter)	FY21 Budget	FY22 Budget
Enrollment Count		932	918	828	825	860
Income Accounts						
410000	Tuition Revenue	\$ 15,650,093	\$ 16,042,917	\$ 11,139,904	\$ 14,633,075	\$ 15,617,560
411000	Less: Discounts, Tuition Assist & Remission	\$ (2,769,762)	\$ (2,826,203)	\$ (1,965,015)	\$ (2,583,501)	\$ (2,750,950)
	Net Tuition	\$ 12,880,331	\$ 13,216,714	\$ 9,174,889	\$ 12,049,574	\$ 12,866,610
420000	Enrollment Fees	\$ 76,400	\$ 72,000	\$ 56,300	\$ 52,800	\$ 69,700
420000	Application Fees	\$ 31,000	\$ 25,400	\$ 26,300	\$ 28,000	\$ 24,100
430000	Ed Support	\$ 89,096	\$ 76,129	\$ 48,537	\$ 50,000	\$ 50,000
440252	Virtual School Revenue	\$ 13,789	\$ 13,083	\$ 7,984	\$ 9,000	\$ 11,740
	Net Tuition & Fees	\$ 13,090,615	\$ 13,403,326	\$ 9,314,010	\$ 12,189,374	\$ 13,022,150
450000	Transportation Program	\$ 280,589	\$ 194,900	\$ 51,267	\$ 128,192	\$ 103,418
452000	Summer Program	\$ 500,950	\$ 496,088	\$ 12,135	\$ 12,135	\$ 275,955
460000	Gifts	\$ 935,931	\$ 319,630	\$ 479,667	\$ 550,000	\$ 810,000
465000	Fundraisers	\$ 97,512	\$ 29,036	\$ 27,185	\$ 97,000	\$ 110,000
4800??	Gain on Debt Extinguishment (PPP Loan)	\$ -	\$ -	\$ 1,867,920	\$ 1,867,920	\$ -
495000	Rental Income	\$ 179,820	\$ 148,497	\$ 71,252	\$ 62,400	\$ 114,000
490000	Other Income	\$ 244,665	\$ 170,574	\$ 263,107	\$ 222,183	\$ 156,527
	Other Revenue	\$ 2,239,468	\$ 1,358,725	\$ 2,772,534	\$ 2,939,830	\$ 1,569,900
	Total Revenue	\$ 15,330,083	\$ 14,762,051	\$ 12,086,544	\$ 15,129,204	\$ 14,592,050
Expense Accounts						
610000	Personnel	\$ (9,516,027)	\$ (9,844,937)	\$ (6,650,225)	\$ (9,009,089)	\$ (8,808,153)
630000	Facilities	\$ (1,477,722)	\$ (1,387,764)	\$ (1,237,911)	\$ (1,651,909)	\$ (1,533,767)
650000	Administration	\$ (329,617)	\$ (278,908)	\$ (189,460)	\$ (311,991)	\$ (288,068)
660000	Education	\$ (175,672)	\$ (200,843)	\$ (118,640)	\$ (224,800)	\$ (296,015)
680000	Programs (Athletics, Fine Arts, etc.)	\$ (992,049)	\$ (847,597)	\$ (550,515)	\$ (963,448)	\$ (960,485)
681200	Summer Program (Non-personnel)	\$ (285,569)	\$ (305,644)	\$ (34,494)	\$ (34,837)	\$ (188,100)

Account No.	Category	FY19 Actual	FY20 Actual
681000	Transportation Program (Non-personnel)	\$ (273,296)	\$ (151,335)
690000	Advancement	\$ (57,694)	\$ (51,693)
700000	Admissions	\$ (118,490)	\$ (130,199)
710000	Technology	\$ (82,455)	\$ (88,677)
720000	Grounds, Furn & Equip	\$ (175,470)	\$ (161,681)
720500	Designated Gift Expense	\$ (155,160)	\$ (47,005)
720601	COVID Related Expenses	\$ -	\$ -
	Total Expense (excl. Interest & Deprec.)	\$ (13,639,221)	\$ (13,496,283)
	Change in Net Assets (excl. Int. & Deprec	\$ 1,690,862	\$ 1,265,767

Less: Debt Service

630973-5	Interest Expense (Cash Basis)	\$ (1,174,271)	\$ (1,151,032)
720600	Principal Payments	\$ (270,000)	\$ (285,000)
	Total Debt Service	\$ (1,444,271)	\$ (1,436,032)
	Income After Debt Service (excl. Deprec.	\$ 246,591	\$ (170,265)

Debt Service Coverage Ratio	1.17	0.88
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Note: Budgeted revenue is primarily based on forecasted enrollments, which are finalized October 1.

FY21 YTD Actual (As of 3rd Quarter)	FY21 Budget
\$ (114,645)	\$ (143,000)
\$ (33,513)	\$ (83,930)
\$ (105,568)	\$ (144,900)
\$ (76,076)	\$ (103,800)
\$ (113,728)	\$ (149,785)
\$ (62,525)	\$ (125,523)
\$ (61,744)	\$ (115,695)
\$ (9,349,044)	\$ (13,062,708)
\$ 2,737,500	\$ 2,066,496

FY22 Budget
\$ (80,800)
\$ (78,650)
\$ (136,400)
\$ (94,000)
\$ (128,485)
\$ (65,000)
\$ (40,000)
\$ (12,697,923)
\$ 1,894,128

\$ (850,212)	\$ (1,142,863)
\$ (300,000)	\$ (300,000)
\$ (1,150,212)	\$ (1,442,863)
\$ 1,587,288	\$ 623,634

\$ (1,115,375)
\$ (315,000)
\$ (1,430,375)
\$ 463,753

2.38	1.43
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1.32

Kevin Atkinson

Why have you chosen to serve on the AACCS Board of Directors?

I've been investing in AACCS since our kids started. I've witnessed and experienced the blessing to our family and so many other students and families. I'm humbled by the privilege to further serve the students, alumni, families, faculty, and administration as an appointed member of the board. I desire to bring my business, perspectives, and experiences to sustain and enhance the partnership with the AACCS community - in discipleship and education of our students.

What do you do when you're not at AACCS?

I own a boutique consulting firm focused on captive insurance solutions for private companies, which combines my career experiences in finance, risk, wealth management and creative solution development to align with clients' personal and business goals. Outside of business, I enjoy time with the family and friends. Much of my time I am thrilled to be involved with our kids and their friends and just be available.

Tell us about your family.

My wife, Christy, and I have been married since 1996 and in 1998 moved to Annapolis from Northern Virginia. We have two children, Garrett and Kelley. Garrett is a 2017 AACCS graduate and a 2021 graduate of Full Sail University with a Bachelor's Degree in Audio Engineering. He and his wife Brooke Wadsworth Atkinson (2016 AACCS graduate) live in the area. Brooke is on staff with Youth for Christ and Garrett continues to pursue his passion in music evolving his recording, mixing and mastering business GDA Productions. Kelley started at AACCS in sixth grade and is now part of the 2022 class where she is discovering and developing her gifts and talents, plays tennis and is serving in leadership roles for the AACCS student body. We enjoy watching TV shows and playing corn hole together and love when our kids' friends are routinely over.

Where did you grow up?

I grew up in Richmond, Virginia and graduated from James Madison University in Harrisonburg, Virginia.

Describe a perfect Saturday morning.

An early morning mocha coffee sitting outside on our screen porch. Then heading back to make breakfast for the family with bacon, eggs and french toast.

What's one of your favorite Bible passages and why?

Acts 2:42-47

I'd say it has always been one of my core passages. *"They devoted themselves to the apostles' teaching and to fellowship, to the breaking of bread and to prayer. Everyone was filled with awe at the many wonders and signs performed by the apostles. All the believers were together and had everything in common. They sold property and possessions to give to anyone who had need. Every day they continued to meet together in the temple courts. They broke bread in their homes and ate together with glad and sincere hearts, praising God and enjoying the favor of all the people. And the Lord added to their number daily those who were being saved."*

I've always been fascinated with the apparent simplicity of the early church and the picture of the believers being together in such tangible and practical ways. I so much enjoy just being with folks and hanging out, mentoring, and encouraging young people and their families.

James L. Bolden II

Why have you chosen to serve on the AACCS Board of Directors?

I have always enjoyed being involved in my daughter's schools and seeing her develop. After being nominated, I prayed about the opportunity and sought how I could assist the Board in forwarding the goals of the school. My initial conversations with the review board encouraged me to pursue the position and allow God to confirm His plans. This opportunity provides another way to serve the AACCS community with all of my strengths and abilities to ensure the students experience God and have an enjoyable journey from their formidable to young adult years.

What do you do when you're not at AACCS?

I am a full time Sr. Information Security Professional for Cisco Systems. When not working in technology, I split time between being a licensed Real Estate agent in Maryland and enjoying photography and digital videography. I'm a member of First Baptist Church of Glenarden and my wife and I serve on the Couples Ministry as Marriage Mentors.

Tell us about your family.

I met my wife, Ana the weekend after 9/11 in 2001 and we have been married and active in ministry together since 2004. Our one and only daughter Lauren, enrolled in AACCS MS 2019 and is currently completing the 7th grade. We also have one loving guinea pig named Latte.

Where did you grow up?

I was born in Washington, D.C., and lived in both Maryland and Virginia years after graduating from Howard University, where I studied Mechanical Engineering. I've lived in the Bowie and Upper Marlboro area since 2002.

Describe a perfect Saturday morning.

Waking up without an iPhone alarm. Realizing I have no "Honey Do List" and less than the normal amount of personal, multiple, private "Uber" drives for my only client, Lauren. Eating breakfast, not cooked by me and enjoying some recreational activities or my hobby for the day.

What's one of your favorite Bible passages and why?

Titus 2:6-8, NKJV

"Likewise, exhort the young men to be sober-minded, 7 in all things showing yourself to be a pattern of good works; in doctrine showing integrity, reverence, incorruptibility, sound speech that cannot be condemned, that one who is an opponent may be ashamed, having nothing evil to say of you."

I found a passage while in a discipleship program that has always been motivational. In a world dominated by social media that is often used to speak negatively of people, this verse constantly reminds me it is possible to conduct yourself in a way that even your enemies would be quiet.

Mike Edmonds

Why have you chosen to serve on the AACCS Board of Directors?

I love the school, all three of my kids graduated from the school after attending 13 years (K-12), and my grandson is now attending the school. AACCS has had a tremendous impact on my family, through the education that has been provided from amazing godly teachers & staff, the community of parents, and the focus on partnering with parents to support my children with their walk with Christ. AACCS has given so much to me, and I hope I can offer my time, treasure, and talents on the board to continue the great work of AACCS into the future.

What do you do when you're not at AACCS?

I work with Chick-fil-A in the Annapolis area, serving my team and guests. I have been with Chick-fil-A since 1986 and became the owner in 1992 - I love what I do! I attend Bay Area Community Church and serve on the finance team there and I love time with my family. Being a grandparent is amazing!

Tell us about your family.

My wife Rene' and I have been married since 1989 and I have three adult children in their 20's along with three grandchildren. All three of my kids graduated from AACCS in '11, '12, & '13, and my oldest grandchild born in 2011, is attending the AACCS Lower School as AACCS. I also have two granddaughters who were born in 2016 and 2017.

Where did you grow up?

I grew up in Huntington, WV. I left Huntington after graduating High School in 1988, and I have lived in the Annapolis area since 1997.

Describe a perfect Saturday morning.

Probably sleeping in a little later, having breakfast with my grandbabies. It is one of the busier days for my restaurants so I like to visit one of them for a while. I may work on a project; I love home improvement, and we try to have family dinner since everyone is so busy throughout the week.

What's one of your favorite Bible passages and why?

Proverbs 4:23

"Above all else, guard your heart for it is the wellspring of life". It reminds me of how I need to keep a check on my heart, and I need to keep close to Jesus to do this.

Dave Joseph Jr.

Why have you chosen to serve on the AACCS Board of Directors?

I want to help support students grow in wisdom, their relationship with God, and do things that change the world. I believe that young people have a unique opportunity to listen, love, and obey God in ways that often grow older believers.

What do you do when you're not at AACCS?

I play games with my son and make meals with my bride. I run, write, and host a podcast to relax. I also have the pleasure of serving as the Pastor of Care and Counseling at Grace Community Church in Fulton, MD.

Tell us about your family.

My mother is from South Carolina and my father is from Trinidad & Tobago. Both of my parents come from large families and decided that my sister and I were enough.

Where did you grow up?

I grew up in Prince George's County, Riverdale Maryland, and was born in Washington D.C.

Describe a perfect Saturday morning.

A perfect Saturday morning would be getting up early and going for a run, getting home and making pancakes, and then listening to an audiobook before taking a nap.

What's one of your favorite Bible passages and why?

Hebrews 10:8,16-18

"When he said above, 'You have neither desired nor taken pleasure in sacrifices and offerings and burnt offerings and sin offerings' (these are offered according to the law).... 'This is the covenant that I will make with them after those days,' declares the Lord: 'I will put my laws on their hearts, and write them on their minds,' then he adds, 'I will remember their sins and their lawless deeds no more.'"

Where there is forgiveness of these, there is no longer any offering for sin. I am forgiven! No sacrifice is needed because there is a new covenant in which the laws of God have been placed on my heart. My sacrifice is not to pay for my sins but out of love for God. I need to obey and do the things that He placed on earth to do, daily.

AACS NOMINATING COMMITTEE

Dan Brookes

- Wife Karyn
- Daughters are rising 10th and 12th grade students at our Upper School; son is a rising 7th grade student at our Middle School.
- Department of the Air Force (recent Navy retired)

Larry Mack

- Wife Amanda
- Son in is a rising 3rd grade student at our Lower School in Severn
- Pastor