



Schools Committed
to Student Success
Academic Achievement...Personal Potential

Administrative Office

191 Big A School Road, Toccoa, GA 30577
Phone: 706-886-9415 | Fax: 706-886-3882

February 22nd, 2022

Cirrus Networks
Attention: Griffin Vincent
100 Mears Street
Winder, GA 30680

Dear Griffin Vincent,

The purpose of this letter is to advise you that your company has been awarded a contract from our recent Request for Proposals for 12162021TECH – 2021 RFP for Switches and Licenses. The effective dates of this contract are April 1, 2022 – September 30, 2023. The cost of the project is not to exceed \$272,427.39. Please see the attached list of equipment.

This award is in accordance with the terms and conditions of the contract and your attached pricing, which is to remain firm for the entire term of the contract. This award is not an official order.

If you have any questions regarding this award, please contact me at 706-886-9415 or via email at brett.irvin@stephenscountyschools.org. We appreciate your interest in Stephens County School System and your participation in the bidding process.

Sincerely,

A handwritten signature in blue ink that reads "Brett Irvin".

Brett Irvin, Technology Director

Administrative Office
191 Big A School Road, Toccoa, GA 30577
Phone: 706-886-9415 | Fax: 706-886-3882

Only required for vendors submitting equivalent product line quotes (different manufacturer than Column C)

School/Building Name	Category	Manufacturer Name	Description (optional)	Model Number	Estimated Quantity	Price/Unit	Extended Price (quantity * unit price)	Equivalent Make	Equivalent Model
Big A Elementary	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	2	1022.35	2044.7		
Big A Elementary	Access Point	Aruba	Access Point IAP-515	Q9H63A	37	507.52	18778.24		
Big A Elementary	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	4	82.25	329		
Big A Elementary	Rack/Bracket	Aruba	10-pack, AP wall mount	Q9G71A	1	104.35	104.35		
Big A Elementary	Labor		Install Labor		1	1750	1750		
Fifth Grade Academy	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	6	1022.35	6134.1		
Fifth Grade Academy	Access Point	Aruba	Access Point IAP-515	Q9H63A	41	507.52	20808.32		
Fifth Grade Academy	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	5	82.25	411.25		
Fifth Grade Academy	Rack/Bracket	Aruba	10-pack, AP wall mount	Q9G71A	1	104.35	104.35		
Fifth Grade Academy	Labor		Install Labor		1	2100	2100		
Liberty Elementary	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	3	1022.35	3067.05		
Liberty Elementary	Access Point	Aruba	Access Point IAP-515	Q9H63A	46	507.52	23345.92		
Liberty Elementary	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	5	82.25	411.25		
Liberty Elementary	Rack/Bracket	Aruba	10-pack, AP wall mount	Q9G71A	1	104.35	104.35		
Liberty Elementary	Labor		Install Labor		1	2250	2250		
Stephens County High	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	16	1022.35	16357.6		
Stephens County High	Access Point	Aruba	Access Point IAP-515	Q9H63A	159	507.52	80695.68		
Stephens County High	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	16	82.25	1316		
Stephens County High	Rack/Bracket	Aruba	10-pack, AP wall mount	Q9G71A	1	104.35	104.35		
Stephens County High	Cabling	N/A	CAT6 network drop - approx 200 ft. length per drop		2	175	350		
Stephens County High	Labor		Install Labor		1	8500	8500		
Stephens County Middle	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	4	1022.35	4089.4		
Stephens County Middle	Access Point	Aruba	Access Point IAP-515	Q9H63A	55	507.52	27913.6		
Stephens County Middle	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	6	82.25	493.5		
Stephens County Middle	Rack/Bracket	Aruba	10-pack, AP wall mount	Q9G71A	1	104.35	104.35		
Stephens County Middle	Labor		Install Labor		1	2800	2800		
Toccoa Elementary	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	2	1022.35	2044.7		
Toccoa Elementary	Access Point	Aruba	Access Point IAP-515	Q9H63A	54	507.52	27406.08		
Toccoa Elementary	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	6	82.25	493.5		
Toccoa Elementary	Rack/Bracket	Aruba	10-pack, AP wall mount	Q9G71A	1	104.35	104.35		
Toccoa Elementary	Labor		Install Labor		1	2500	2500		
TOTAL COST OF ELIGIBLE COMPONENTS							257015.99		
Ineligible Locations									
Eastanollee Data Center	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	2	1022.35	2044.7		
Maintenance Dept	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	2	1022.35	2044.7		
Stephens County BOE	UPS	Vertiv	Leibert Lithium Ion 1500VA UPS with SNMP card	PSIS-1500RT120LIN	2	1022.35	2044.7		
Eastanollee Data Center	Access Point	Aruba	Access Point IAP-515	Q9H63A	6	507.52	3045.12		
Stephens County BOE	Access Point	Aruba	Access Point IAP-515	Q9H63A	7	507.52	3552.64		
Maintenance Dept	Access Point	Aruba	Access Point IAP-515	Q9H63A	2	507.52	1015.04		
All ineligible locations	Rack/Bracket	Aruba	10-pack, AP ceiling grid mount	Q9G69A	2	82.25	164.5		
All ineligible locations	Labor		Install Labor		1	1500	1500		
TOTAL COST OF INELIGIBLE COMPONENTS							15411.4		
TOTAL PROJECT COST							272427.39		