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**Sayreville School Nutrition  
Department Update SY 19-20**

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# Summary of Topics

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- Current State Reimbursement Rates
- Participation Comparison – 3 years
- Finances



# Current Reimbursement Rates SY 19/20

## Lunch

Free	<b>3.02 %</b> Increase	\$3.41
Reduced	<b>3.43 %</b> increase	\$3.01
Paid	<b>3.22%</b> increase	\$0.32

\$0.10 increase to free and reduced  
\$0.01 increase to paid

## Breakfast

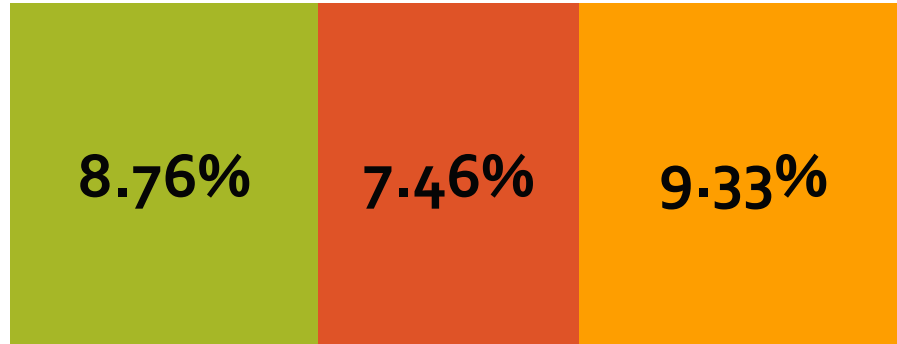
Free	<b>2.80%</b> decrease	\$2.20
Reduced	<b>3.26%</b> decrease	\$1.90
Paid	<b>Flat</b>	\$0.31

\$0.06 increase to free and reduced



# SEPTEMBER COMPARISONS

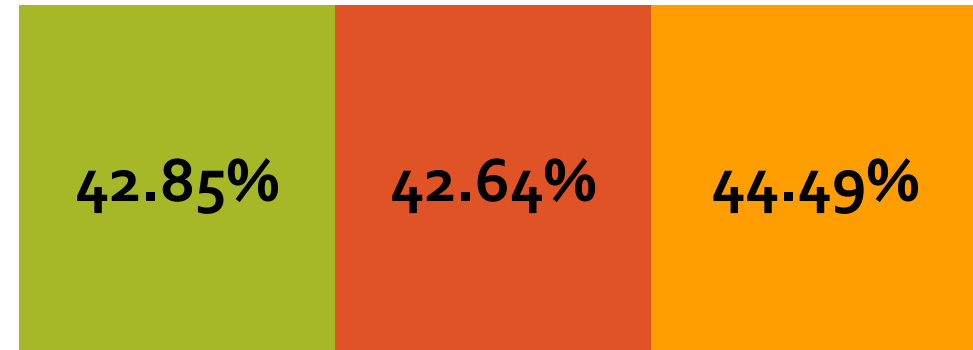
## SEPTEMBER **BREAKFAST** PARTICIPATION % COMPARISON



■ 2017 ■ 2018 ■ 2019

Over 3-years Increased 0.57% in comparison to September 2017

## SEPTEMBER **LUNCH** PARTICIPATION % COMPARISON

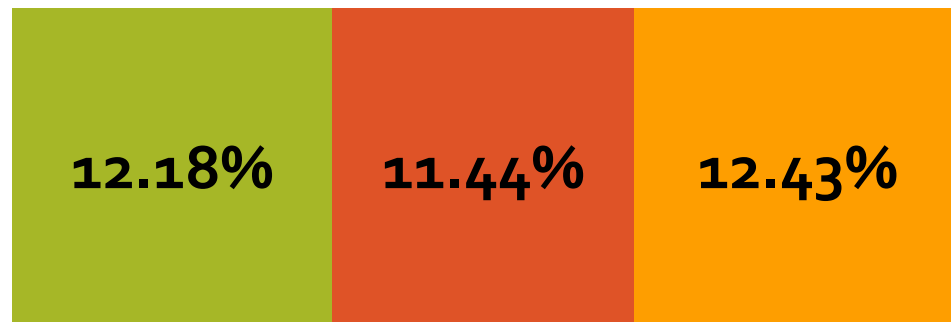


■ 2017 ■ 2018 ■ 2019

Over 3-years Increased 1.64% in comparison to September 2017

# OCTOBER COMPARISONS

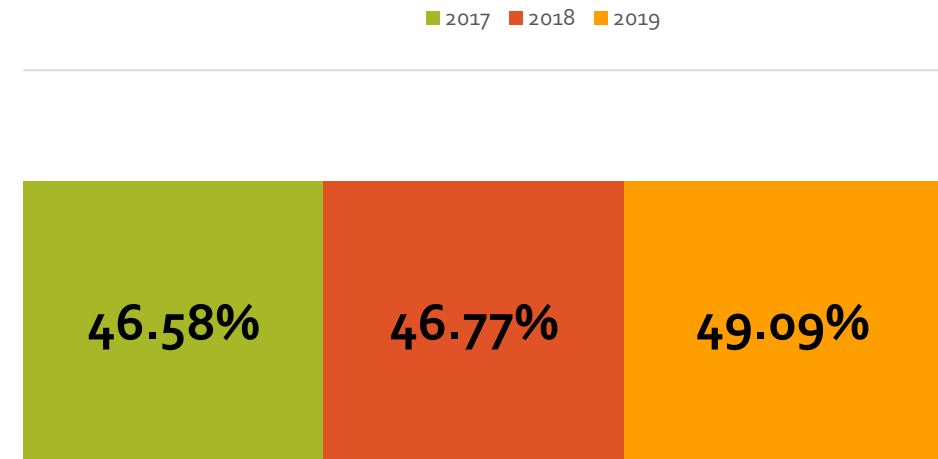
## OCTOBER **BREAKFAST** PARTICIPATION % COMPARISONS



■ 2017 ■ 2018 ■ 2019

Over 3-years Increased 0.25%  
in comparison to October 2017

## OCTOBER **LUNCH** PARTICIPATION % COMPARISONS

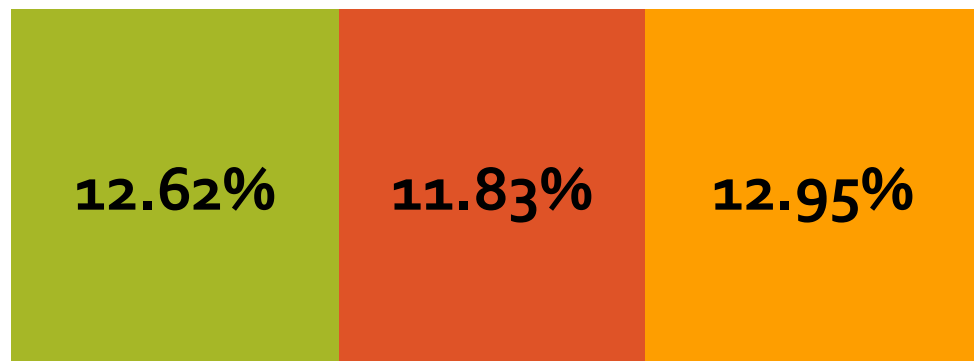


■ 2017 ■ 2018 ■ 2019

Over 3-years Increased 2.51%  
in comparison to October 2017

# NOVEMBER COMPARISONS

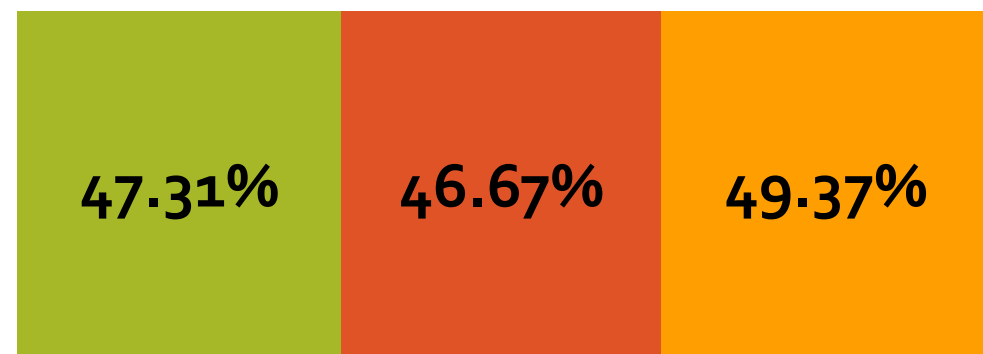
## NOVEMBER **BREAKFAST** PARTICIPATION % COMPARISONS



■ 2017 ■ 2018 ■ 2019

Over 3-years Increased 0.33% in comparison to November 2017

## NOVEMBER **LUNCH** PARTICIPATION % COMPARISONS



■ 2017 ■ 2018 ■ 2019

Over 3-years Increased 2.06% in comparison to November 2017

# Summary of Finances

	<u>2015-16</u>	<u>2016-17</u>	<u>2017-18</u>	<u>2018-19</u>	<u>2019-20</u>	<u>2020-21</u>
<b>OPERATING REVENUE</b>						
DAILY SALES - REIMBURSABLE	\$ 1,081,226.37	\$ 724,722.72	\$ 739,811.24	\$ 816,143.04	\$ 845,000.00	\$ 875,000.00
DAILY SALES - NONREIMBURSABLE	\$ -	\$ 369,680.00	\$ 341,624.92	\$ 334,411.35	\$ 335,000.00	\$ 347,000.00
SPECIAL EVENT SALES	\$ -	\$ 24,320.12	\$ 29,466.13	\$ 21,706.03	\$ 31,000.00	\$ 32,000.00
<b>NONOPERATING REVENUE</b>						
STATE SCHOOL LUNCH	\$ 24,124.20	\$ 24,891.91	\$ 29,723.72	\$ 27,592.89	\$ 29,000.00	\$ 30,015.00
NATIONAL SCHOOL LUNCH	\$ 963,616.95	\$ 1,004,875.74	\$ 1,022,019.78	\$ 1,027,724.44	\$ 1,063,000.00	\$ 1,100,205.00
NATIONAL SCHOOL BREAKFAST	\$ 183,086.82	\$ 217,301.56	\$ 231,525.43	\$ 228,066.82	\$ 236,000.00	\$ 244,260.00
USDA FOOD COMMODITIES	\$ 155,944.68	\$ 161,604.01	\$ 123,312.52	\$ 203,005.54	\$ 205,000.00	\$ 210,000.00
<b>TOTAL REVENUE</b>	\$ 2,407,999.02	\$ 2,527,396.06	\$ 2,517,483.74	\$ 2,658,650.11	\$ 2,744,000.00	\$ 2,838,480.00
<b>OPERATING EXPENSES</b>						
COST OF SALES - REIMBURSABLE	\$ 897,150.45	\$ 841,540.00	\$ 918,923.13	\$ 823,963.86	\$ 875,000.00	\$ 906,000.00
COST OF SALES - NONREIMBURSABLE	\$ -	\$ 81,158.00	\$ 96,312.29	\$ 62,491.70	\$ 100,000.00	\$ 105,000.00
USDA FOOD COMMODITIES	\$ 155,944.68	\$ 161,604.01		\$ 203,005.54	\$ 205,000.00	\$ 210,000.00
SALARIES	\$ 1,003,776.45	\$ 1,015,310.05	\$ 1,013,690.87	\$ 1,035,444.29	\$ 1,100,000.00	\$ 1,139,000.00
EMPLOYEE BENEFITS	\$ 187,117.43	\$ 202,567.98	\$ 171,800.13	\$ 155,522.92	\$ 159,000.00	\$ 165,000.00
REPAIRS, MAINTENANCE, SERVICES	\$ 41,611.41	\$ 27,904.09	\$ 39,370.13	\$ 26,639.94	\$ 65,000.00	\$ 68,000.00
SUPPLIES, MATERIALS. EQUIPMENT	\$ 96,019.07	\$ 79,356.10	\$ 125,530.17	\$ 96,636.19	\$ 200,000.00	\$ 210,000.00
MISCELLANEOUS	\$ 2,001.15	\$ 10,549.07	\$ 2,880.39	\$ 755.00	\$ 5,000.00	\$ 5,000.00
DEPRECIATION	\$ -	\$ -	\$ 345.00	\$ 345.00	\$ 1,500.00	\$ 2,500.00
<b>TOTAL OPERATING EXPENSES</b>	\$ 2,383,620.64	\$ 2,419,989.30	\$ 2,368,852.11	\$ 2,404,804.44	\$ 2,710,500.00	\$ 2,810,500.00
<b>NET PROFIT(LOSS)</b>	\$ 24,378.38	\$ 107,406.76	\$ 148,631.63	\$ 253,845.67	\$ 33,500.00	\$ 27,980.00
<b>RETAINED EARNINGS 7/1</b>	\$ 139,268.20	\$ 163,646.58	\$ 271,053.34	\$ 419,684.97	\$ 673,530.64	\$ 707,030.64
<b>RETAINED EARNINGS 6/30</b>	\$ 163,646.58	\$ 271,053.34	\$ 419,684.97	\$ 673,530.64	\$ 707,030.64	\$ 735,010.64
<b>Allowed Fund Balance</b>	\$ 715,086.19	\$ 725,996.79	\$ 710,655.63	\$ 721,441.33	\$ 813,150.00	\$ 843,150.00

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# Questions?

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