

PROJECT: Lyndhurst Board of Education - Before And After Care Program Services  
 PROJECT NO: RFP-21-01  
 DATE: 7/8/2021  
 TIME: 4:00 PM  
 PLACE: BOE

| 2021-22 and 2022-23 RATE STRUCTURE                                 |  |  |  |      |                               |                |   |      |
|--|--|--|--|------|-------------------------------|----------------|---|------|
| BIDDER   | Apollo After School                              |  | Alpha Best Education                       |      | Innovation Learning           |                | T & LD For kids LLC                           |      |
|  | B/C  | A/C  | B/C  | A/C  | B/C                           | A/C            | B/C   | A/C  |
| One Day per Week   | \$33/month                                       | \$65/month                                 | \$6  | \$11 | \$28/month                    | \$56/month     | \$6   | \$11 |
| Two Days per Week  | \$60/month                                       | \$117/month                                | \$12                                       | \$22 | \$48/month                    | \$96/month     | \$12  | \$22 |
| Three Days per Week  | \$81/month                                       | \$159/month                                | \$18                                       | \$33 | \$72/month                    | \$144/month    | \$18  | \$33 |
| Four Days per Week   | \$97/month                                       | \$192/month                                | \$20                                       | \$40 | \$96/month                    | \$192/month    | \$24  | \$44 |
| Five Days per Week   | \$110/month                                      | \$218/month                                | \$25                                       | \$60 | \$99/month                    | \$199/month    | \$30  | \$55 |
| Nov NJEA Convention/Feb Break/April Spring Break-Full Days         | \$60/per day Full-day Camp (8:30 am-3:30 pm)     | \$275/per 5-day camp (Spring/Winter break) | \$45/per day or \$200 per week (7 am-6 pm) |      | \$49.50/per day               |                | Full \$45 (7 am-6 pm)<br>P/T \$22 (7 am-1 pm) |      |
| Late Pick-Up Charge  | n/a  | \$15 per every 15 minute increment         | \$1 per minute                             |      |                               | \$1 per minute | n/a   | \$25 |
| Please list any additional fees you will charge families:          |  |  |  |      |                               |                |   |      |
| Annual Registration Fee  | \$50   |  | \$50                                       |      | \$59/1st child<br>\$99/Family |                | \$50  |      |
| Supply Fee   | included   |  | n/a  |      | n/a                           |                | n/a   |      |
| Snack Fee (in compliance with the Federal Smart Snacks Guidelines) | included   |  | n/a  |      | n/a                           |                | included                                      |      |
| Cost Per Enrichment Program (Please explain.)                      | included   |  | n/a  |      | Most enrichment are inclusive |                | no charge                                     |      |
| Discount rate for multiple siblings                                | 10% per every additional child after first child |  | 10% per sibling                            |      | 10%                           |                | 3rd child 10%                                 |      |
| Annual Space Fees:   | \$25,000   |  | \$25,000                                   |      | \$15,000                      |                | \$15,000                                      |      |