



To: All Bidders
From: Ryan Fealey, Director of Finance
Date: October 28, 2021
RE: RFP 21-33 IEP Required Occupational & Physical Therapy Services

ADDENDUM 3

VENDOR QUESTIONS & ANSWERS

- 1. Based on the student participation numbers presented yearly 2017 to present, we calculated that about 600-650 students/year were receiving OT services. Does that sound about right?**

I do believe we reflected the current number in the RFP.

- 2. We also acknowledge that delivering OT services onsite will probably be your first preference but that you may give consideration to including a tele therapy solution for those students who would best be served in this fashion. We would like to include, for your edification, a quote to that effect. Thus, do you have a sense as to what percentage?**

Consideration for tele therapy is a last resort based on emergency need as we had with covid.

- 3. How will we explain the difference between fixed rate pricing and hourly pricing within the scope of our proposal?**

Hourly rates = rate per hour for the bidder's service. Fixed Rates = a flat annual fee the bidder will be charging regardless of the variation of hours, students served, etc.