

BOARD AGENDA ITEM

TO: Dr. Michelle Hubbard, Superintendent

FROM: Tyler Clubb, Director of Facilities

SUBJECT: BOE Agenda Item – May 9, 2022
Authorization to Contract with KONE Elevator for Elevator Maintenance Services

DATE: April 29, 2022

Overview

Staff recommend contracting with vendor KONE, Inc. for elevator maintenance services at an estimated annual cost of \$83,664.29, which includes a 5% contingency for unforeseen circumstances.

In March 2022, the District publicly issued a Request for Proposal (RFP) document for elevator maintenance services. The District received proposals from the following five vendors: KONE; MEI Total Elevator Solutions; Otis Elevator; Schindler Elevator Corporation; and TK Elevator. A staff committee evaluated and ranked the proposals based on the following criteria: the experience and qualifications of the vendor; the vendor's proposed service approach; and the costs/charges identified in the proposal. Staff recommend awarding a contract to the highest ranked vendor, KONE.

Founded in 1910 and headquartered in Espoo, Finland, with a local office in Kansas City, MO, KONE is a global company providing elevator and escalator products and services. KONE's clients include Blue Valley School District, Olathe Public Schools, and Topeka Unified School District, among others; KONE has also provided past elevator maintenance services to the District.

The initial contract term would run from July 1, 2022 through June 30, 2023, with four annual (12-month) options to renew the contract, as mutually agreed in writing by both parties, for a potential maximum contract period of five (5) years. The initial annual contract pricing (\$79,680.28) will remain the same for any subsequent first and second annual renewals, with no more than a maximum 5% increase, based on initially annual contract pricing, allowed in subsequent third and fourth annual renewals.

These services would be paid with general operating funds.