



INVOICE

Dr. Donyall Dickey, Chief Executive Officer

Educational Epiphany, LLC
1750 Pennsylvania Avenue #27066
Washington, District of Columbia 20038
United States

(410) 258-6443
www.educationalepiphany.com

BILL TO
Red Cedar Elementary school
Cynthia Laizer

Cynthia.Laizer@beaufort.k12.sc.us

Invoice Number: 5499
Invoice Date: June 10, 2021
Payment Due: July 10, 2021
Amount Due (USD): \$4,719.99

Items	Quantity	Price	Amount
Literacy Cards by Educational Epiphany 30 student boxes Educational Epiphany's Literacy Cards will help students to understand the relationship between the 26 letters, 44 graphemes and 144 phonemes as well as internalize the 30 most commonly used prefixes, root words, and suffixes that make up ninety-seven percent of words that students will encounter as they read. Students, teachers, and parents can use the literacy cards to support the ability to decode and create meaning with the goal of producing readers.	1	\$4,599.00	\$4,599.00
Shipping/Handling S/H for books	1	\$120.99	\$120.99
Total:			\$4,719.99
Amount Due (USD):			\$4,719.99

TXN#
292687

Thank you for your business!



Procurement Authorization Form

TXN _____
 TXN _____
 TXN _____
 TXN _____

I am aware that this form requires approval by my supervisor prior to making a purchase. If the purchase transaction is completed with the procurement card, I will keep the card in my possession and return it to the cardholder designee immediately upon completion of the purchase. All backup documentation of the purchase will be provided to my location's cardholder designee with the return of the card.

Date *

Card User Name *

First Name Last Name

Card User / Designee Signature *

F. Ciavolino

[Clear](#)

Cardholder Designee Email (i.e. Bookkeeper) *

Location *

Department / Program *

Grade Level

Vendor Name *

GL Account Numbers (ex. 12345678-123456-12345 (enter one number per line) *

Student Activity Account *
 YES
 NO

COVID-19 Purchase? *
 YES
 NO

ADD LINE

Bookkeeper Comments

Project Dollar Amount (\$) * Including sales tax

Procurement Approval, if > \$2500.01

Procurement Sign-off

Single Transaction Lift Required

[Clear](#)

Date Required

Approval

P-Card Admin Sign-off

[Clear](#)

Procurement Method: *
 N/A 3 Quotes Exempt Contract Other

Procurement Method Details (i.e. exempt reason, contract number, etc)

Copyrighted Educational Materials

Purpose for Purchase *

literacy cards for students

Order Details (enter one item per line) *

30 student box set of educational epiphany literacy cards

ADD LINE

Attachments

Browse Files

*****DEPARTMENT HEADS AND PRINCIPALS ONLY*****

Approval *

APPROVED

Date *

06-03-2021

Spending Category *

INSTRUCTIONAL SERVICES

Department Head / Principal Comments

Choose Name of Approver *

Corley, Kathleen

Supervisor / Department Head / Principal Signature *

K. Corley

Clear

***** CHIEF INSTRUCTIONAL SERVICES OFFICER AND CHIEF FINANCE OFFICER ONLY*****

Approval

Date

mm-dd-yyyy

Type Name of Approver

Chief Instructional Service Officer or Chief Finance Officer



ESTIMATE

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March 2, 2021

Dear Educational Partner,

Educational Epiphany has decoded each of the State Standards for Reading/English 12; Mathematics Grade 3 - Algebra 1; and the Literacy Standards for Social Studies, Science & Technical Subjects grades 6-12. We have created a groundbreaking set of tools for teachers to teach each standard to mastery and to assess student knowledge and ability in preparation for end of grade and/or end of course assessments for the core content areas.

How do the materials work with the professional learning that Educational Epiphany provides?

The powerful tools included are accompanied by point of use/just-in-time site-based professional learning for teachers, teacher leaders, and school administrators to ensure that all members of the instructional team develop consistent knowledge of the standards, use common instructional language and understand how to use the common tools to improve the quality of instruction that students receive expeditiously. We conduct large group, small-group, and one-on-one professional learning with school-based staff to ensure that they fully understand the content. We co-plan lessons and facilitate demonstration lessons for the entire teaching staff so that every member of the team has the capacity to provide children with access to standards-based instruction of the highest quality.

What are the sole source materials that Educational Epiphany provides to schools/districts?

Instructional Resource and Interpretation Guides- are designed for teachers and school leaders to once and for all unpack the nuanced expectations of the informational and literary standards, complete with:

- the grade level standard;
- an in-depth, multidimensional interpretation of the grade level ELA standard and important teacher reminders;
- correlate performance-based objective(s) linked to the standard and a higher-order thinking skill;
- key terms embedded in the standards and/or the performance-based objective; and
- guiding questions that the teacher may use to ensure that formative and summative assessments are aligned with the grade-level expectations of the standard.

Graphic Organizers- are complete with a step-by-step process for demonstrating mastery of each state standard complete with operational definitions of key terms that students must understand in order to do what each standard requires. (ELA K-12; Social Studies, Science and the Technical Subjects 6-12; and Mathematics 3-Algebra 1).

The Integrated Approach to Student Achievement -3rd Edition –will help your school demonstrate adequate yearly progress and close the achievement gap. Using the proven research-driven principles learned from this book will result in gains for all student groups.

Instructional Snapshots – include either an example of the state standard worked out as a tool for teachers and students to develop an understanding of the demands of the standard or an extension of the graphic organizer complete with key information necessary for teachers to properly teach concepts to mastery and for students to develop conceptual knowledge of each standard. (ELA, K-12)

Next-Generation Complex Texts for Each State Standard (Grades K-12) – This comprehensive package includes a separate text for the teacher model, guided practice, cooperative practice, and the independent summative assessment. Some texts are multi-media and in multiple formats as the particular standards require. Educational Epiphany has done the hard work for you. (ELA Only K-12)

No other vendor can provide these materials, as they are aligned to the nuanced expectations of the state standards. They are composed for the state standards as a fore-thought, not as an afterthought. We started with the state standards and blank pages. We did not recycle instructional materials that we had on the market before the state standards were implemented. These materials align with the true expectations of the standards for your state, end of grade assessments and end of course assessments.

Likewise, our sole source materials are aligned with the international shifts for English, Language Arts, Social Studies, and Science noted below, as they methodically:

1. Promote the balance of informational texts across topics, perspectives, and eras and for literary texts by crossing genres, themes, authors, and traditions;
2. Provide teachers with complex texts aligned with the quantitative, qualitative, and reader & task measure of text complexity;
3. Promote disciplinary literacy;
4. Require students to generate evidence-based responses;
5. Require students to write from sources; and
6. Build general and domain specific vocabulary.

Our sole source materials are aligned with the international shifts for Mathematics noted below, as they methodically:

1. Promote a focus on mastery of mathematical concepts;
2. Promote new learning as a coherent extension of skills that students have mastered;

3. Build procedural fluency on a finite number of foundational skills;
4. Promote conceptual understanding rather than a focus on algorithms or mnemonics;
5. Provide context-rich opportunities for students to apply their knowledge of mathematical concepts;
6. Structure learning for students to have opportunities to both do math and understand the math that they do.

New Items 2020-2021

***Literacy Cards Kit** -Educational Epiphany's Literacy Cards will help all students understand the relationship between the 26 letters, 44 graphemes and 144 phonemes as well as internalize the 30 most commonly used prefixes, root words, and suffixes that make up ninety-seven percent of words that students will encounter as they read.

Educational Epiphany's K-12 Literacy Card Kit features:

- 136 word parts and definitions featured on double-sided cards
- Easy-follow charts for ease of implementation
- Definitions of each literacy domain for quick reference
- Vocabulary examples and sounds to guide students' comprehension and fluency development
- Snapshot Cards for at-a-glance reference

Each Literacy Kit Includes:

Decoding Cards:

- 44 Phoneme/Grapheme cards featuring:
- 30 Suffix cards

Creating Meaning Cards:

- 30 Prefix cards featuring:
- 30 Root Word cards

Convenient Packaging:

- Easy to set up, display, and store cards

***Universal Language of Literacy Cards** -Educational Epiphany's Universal Language of Literacy Cards will help all students develop conceptual understanding of the 36 Universal Terms that make up 97% of the English language. These cards can be used in a variety of classroom settings across all Grades K-12, across all content areas!

Educational Epiphany's K-12 Universal Language of Literacy Cards feature:

- Definitions of each literacy domain
- Vocabulary examples and sounds
- Easy-to-follow design for streamlined implementation

Each Literacy Kit Includes:

Decoding Cards:

- 36 Double-Sided Cards
- 1 Double-sided Snapshot Card

Educational Epiphany sole source materials take it a step further. Not only are the materials written expressly for the State Standards, they:

- Promote the use of common instructional language (among teachers and students) around key terms across grade levels and disciplines;
- Provide struggling students with a step-by-step framework for learning each standard and demonstrating developing understanding toward mastery.

- Reduce teacher planning time exponentially.
- Unlock hidden nuances/intention of each state standard, which often serves as a hidden obstacle to mastery.

Our materials are available in electronic format (In PowerPoint and writeable PDF) making them a user-friendly teaching tool and in hard copy textbook/workbook format so that each student can have a copy of his or her own to write in for teacher record.

We thank you for your business and we look forward to working with you and your team.

Donyall D. Dickey, Ed.D.
Educational Epiphany, LLC
(EIN Number: 30-0560610)