

**POCATELLO/CHUBBUCK  
SCHOOL DISTRICT No. 25  
Bannock County, Idaho**

**MEMORANDUM**

**TO:** Dr. Douglas Howell, Superintendent

**FROM:** Bart J. Reed, Director of Business Operations

**DATE:** March 15, 2018

**RE:** **Wireless Local Area Network Service and Installation**

On March 15, 2018 bids were opened for Wireless Local Area Network Service and Installation. We received responses from four (4) vendors. The bids were evaluated on price, proposed solution configuration and specifications, vendor qualifications, price of E-rate ineligible components and Fiscal integrity of the vendor.

The District will be eligible for approximately 80% E-rate funding as a discount for the overall cost of the Wireless Local Area Network service for the 18-19 school year. The E-rate discount level will drop to 60% in 19-20 based on dropping free and reduced percentages.

Below is the detailed bid recap for the five bids received. Cable One, Inc. received the overall highest score. \*prices shown in monthly cost per site before E-rate Discount

Speed	ENA	Fat Beam	Tek-Hut, Inc.	Cable One, Inc.
1Gbps	\$525.00	\$59,990.00	\$1,203.00	\$484.00
2Gbps	\$1,125.00	\$59,990.00	\$1,505.00	\$905.00
5Gbps	\$2,500.00	\$59,990.00	\$5,150.00	\$1,100.00
10Gbps	\$4,450.00	\$59,990.00	\$8,502.00	\$1,900.00
20Gbps	\$8,500.00	\$59,990.00	\$16,250.00	\$3,800.00
40Gbps	<b>No Bid</b>	\$59,990.00	\$30,500.00	\$6,000.00

**Board Action Requested:** Motion to award bid contract to Cable One, Inc. in the annual amount of \$228,756 (\$45,751.20 after the E-rate discount). This amount represents the lowest responsible contract bid for the project.