

**Date:** August 31, 2021

**Title:** Department of Labor Resources – Contact Report

**By:** David Waggoner, CBRE | Heery

## **Report**

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At the last CLOC meeting, it was discussed that many contractors and subcontractors are finding the labor market is in short supply of good, qualified workers. It was noted that, in recent contact with the construction managers at-risk (CMAR), they are being told by subcontractors, that the subs are reaching out to resources in other states trying to find workers. When that happens, wage rates increase, and the costs of projects go higher.

In an effort to assist the contractors and subcontractors, it was suggested by a CLOC member that the U.S. Department of Labor be contacted to see if they have resources to help identify and find qualified subcontractors (esp. electrical) and skilled workers to assist the CMARs and subs that are involved with the BCSD building program.

Research was done on the U.S. Department of Labor's website: <https://www.dol.gov/>. There are a number of programs to assist businesses (employers) in finding and hiring workers. Perhaps the best resource is the American Job Centers (AJC) – in almost 2,400 locations nationwide. One is in Beaufort, SC at 164 Castle Rock Road – about 3 miles from the BCSD Office on Mink Point Boulevard. A screenshot of the AJC home webpage in Beaufort is attached.

We talked with Charles Myers, a Business Consultant with South Carolina Department of Employment and Workforce, located within the AJC in Beaufort, and we asked him what they can do to assist our contractors in finding employees. He identified the following steps that he could provide:

- Each contractor and subcontractor can set up an enabled account on 'SC Works' which is a job-search database, and on that database, he can assist them in placing 'Help Wanted' notices for the jobs and workers that are needed.
- He could conduct a live event at the AJC (or any other location) and send out fliers, emails, etc. to invite employers and potential employees to attend in hopes that they can meet each other and find good matches for employment. All are free services.
- SC Works website link is: <https://jobs.scworks.org/vosnet/Default.aspx>

We also talked with Tony Pollen, who is the Business Services Manager with the Lowcountry Council of Governments (LCOG) Workforce Development, and he pointed us to the American Job Center, as well. He also said that the current Clusters of Focus for the Lowcountry Area do not include construction. The current Clusters include Manufacturing, Medical, Information/Technology, Transportation/Distribution/Logistics, and Culinary. The Charleston area does include Construction as a Cluster of Focus. If there is a desire to emphasize the need for construction workers as a Cluster of Focus, he indicated we should discuss that with the Director. He could develop an On-the-Job-Training Contract with employers and offer incentives to workers in the form of wage reimbursement to help off-set the cost for training programs.

### **Recommendations:**

- The CMARs and major subcontractors should be sent an information packet from the AJC, esp. the job search database of 'SC Works' and live events should be held to attract workers.  
Charles Myers, Business Consultant – 843.473.6314 - [cmyers@dew.sc.gov](mailto:cmyers@dew.sc.gov)
- Conduct a Job Fair in the early spring of 2022 in preparation for the 2022 Summer Work. The Job Fair should be a joint effort with the AJC and the BCSD with the goal of connecting potential workers with CMARs and subcontractors. A similar effort should be considered every year.
- BCSD should consider contacting the LCOG Workforce Development Director to discuss the merits, benefits, and process of having Construction listed as a Cluster of Focus to help attract workers.  
Michael Butler, Workforce Development Director – 843.473.3969 - [mbutler@lowcountrycog.org](mailto:mbutler@lowcountrycog.org)

Attachments include the American Job Center, Beaufort location website homepage and several resources with active hyperlinks about various Workforce Development resources.

## Attachments to CLOC Report

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**By:** David Waggoner, CBRE | Heery

**From:** DOLNCC <dol-ncc@dolncc.dol.gov>

**Sent:** Monday, August 30, 2021 10:52 AM

**To:** Waggoner, David @ Charlotte <David.Waggoner@cbre.com>

**Subject:** Regarding your recent Department of Labor inquiry

Hello,

Thank you for contacting the U.S. Department of Labor National Contact Center.

An American Job Center is a local office where individuals can access a variety of job training, education, and employment services. These services may include help with resume writing, job search, preparing for interviews, among various other resources and staff-provided assistance.

Employers and jobseekers may also find labor market information and the listing of job openings.

Website Name: Employment & Training Administration / ETA

URL: <http://www.doleta.gov>

Website Name: Business Relations Group

URL: <http://www.doleta.gov/business>

Website Name: DOL ETA Jobseekers & Career One Stop website

URL: <https://www.careeronestop.org/>

Website Name: Service Locator

URL: <http://www.careeronestop.org/LocalHelp/service-locator.aspx>

Thank you,

The U.S. Department of Labor National Contact Center

The contents of this message are provided as a public service to enhance public access to general information on Department of Labor programs. The accuracy and timeliness of information is under regular development and review. While we try to maintain the reliability of the general information we present publicly, you should be mindful that you remain responsible for actions you take on the basis of this information. We will make every effort to correct errors brought to our attention.

Please take our survey:

[Begin Survey](#)

[ ref: \_00Dt0Cma8.\_500t0nLVaM:ref ]

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# U.S. Department of Labor

## Employment and Training Administration (ETA)

- PROGRAM AREAS
- POLICY AND DIRECTIVES
- RESOURCES
- NEWS
- ABOUT
- CONTACT US

- [ETA](#)
- [Employers](#)
- [Workforce Information](#)
- [Workforce Development Solutions](#)
- [H-1B Skills Training Grants](#)
- [Guestworker Programs](#)
- [CareerOneStop Business Center](#)

Whether you have one employee or 10,000, the publicly-funded [workforce investment system](#) can be a valuable addition to your human resource capabilities and an invaluable tool to transform your workforce for the 21st-century economy.

- Increase your profitability through an analysis of available [government incentives, tax credits, and assistance](#)
- Use real-time information about [workforce and career information](#), such as local wages and economic trends, industry competencies, standardized training to inform your business decisions
- Reduce recruitment costs and increase retention through [workforce solutions](#), such as screening and referral of job-ready candidates
- Develop a more competitive workforce by connecting to [training and other “up-skilling” resources](#)

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### Find ETA competitive funding opportunities.

- [ETA Sector-Based Grant Initiatives](#)
- [Workforce Primer](#)
- [Fact Sheet: Workforce Resources for Employers](#)
- [MYTHBUSTER on Voluntary Training Programs](#)



### Government Incentives, Tax Credits, and Assistance

You may be surprised how much the public workforce system has to offer businesses, whether they are hiring new workers, are looking to diversify their workforce, are opening new locations, or are experiencing downsizing and layoffs. [American Job Centers](#) have business services teams dedicated to understanding your needs and helping you to find the resources you need.

The following links can also help you learn about important resources that may help your business to succeed:

- [Unemployment Insurance Information](#)
- [Work Opportunity Tax Credit](#)
- [Hiring Workers with Disabilities](#)
- [Enterprise Zone Incentives](#)
- [Downsizing & Closing](#)

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## **Small Business Assistance**

The U.S. Department of Labor is particularly sensitive to the needs of small businesses and provides a number of resources to help you plan for future events and meet your workforce needs.

Visit [www.careeronestop.org/BUSINESS/BusinessCenterHome.asp](http://www.careeronestop.org/BUSINESS/BusinessCenterHome.asp) for information on a host of issues many small businesses face, including:

- Human Resources
- Workplace Issues
- Safety
- Laws and Regulations
- Entrepreneurship and Business Development
- Home Office Businesses
- Financial Planning
- Patents, Trademarks, and Copyrights
- Taxes
- Information Technology Concerns

You should also consider opportunities provided through the Small Business Administration, at [www.sba.gov](http://www.sba.gov). Specific resources include the Small Business Training Network, at [www.sba.gov/training](http://www.sba.gov/training), which provides free training courses, workshops, and knowledge resources designed to assist entrepreneurs and other students of enterprise. In addition, you can find out about Small Business Development Centers and locate a local branch at [www.sba.gov/sbdc/](http://www.sba.gov/sbdc/).

If your business is located near a Historically Underutilized Business Zone (HUBZone), you may qualify for the HUBZone Empowerment Contracting Program providing federal contracting preferences to small businesses. To find out more and see if you might qualify, visit <https://eweb1.sba.gov/hubzone/internet/>.

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# WORKFORCE DEVELOPMENT SERVICES

- [Workforce Programs](#)
- [Workforce Staff Directory](#)
- [Links and Resources](#)

## Our Services

### Adult and Youth Career Counseling

- We help job seekers achieve the necessary skills to become successful.
- We assist job seekers in navigating their way to employment, tech school, college, or even into the military.
- We enlighten job seekers to options in the region and empower them to take this very important step towards a new career and good quality of life.
- If you are unemployed, underemployed, or new to the workforce; we can assist with resume writing, job readiness, interview skills, soft skills, individual employment plans, and goals to guide you down a path to success.

### Clusters of Focus

- **Manufacturing**
- **Medical**
- **Tech**
- **Transportation, Distribution, Logistics (TDL)**
- **Culinary**

### Youth Work Experience

The Work Experience (WEX) program is designed to provide job seekers (18-24) having little to no work experience up to a twelve (12) week paid program where they work in a real-world job environment. This is intended to give them the opportunity to develop soft skills and work experience that can then be included in a resume for seeking work where experience is required or preferred by the employer. All WEX participants are paid by Ross.

[WIOA Orientation](#)

[WIOA Orientation Spanish](#)