

# Long Range Facilities Master Plan

March 26, 2019











### Ventura USD Presentation

- 1. Your Master Planning Team
- 2. Long Range Facilities Master Plan
- 3. Ventura USD's Master Planning Process
- 4. Schedule Next Steps
- 5. Questions





# Your Master Planning Team



**Gilbert Baez**Principal | Assessments



**Alex Parslow** Principal in Charge



Marco Eacrett
Partner



Hal Hart
Principal



**Pavan Bhatia**Director of Planning



### PBK Culture

### "THE SECRET"

#### THE PBK LAW OF OBSESSIVE CLIENT SERVICE

#### \\ KNOW YOUR REAL JOB.

Your job at PBK is to serve clients in a superior way. And remember, co-workers are clients too.

#### \\ BE A LEADER.

Stay on top of your game. Be knowledgeable. Show up with an agenda. Do meeting minutes the same day.

#### **\\ BE RESPONSIVE.**

Return client calls in less than a minute. Respond Immediately to Emails. Beat every deadline.

#### \\ BE A "WARRIOR" FOR YOUR CLIENT.

Always fight for your client and put their interests before your own.

#### **\\ MAKE YOUR CLIENT "THE HERO" IN EVERY CASE.**

Give your client full credit for every success. Take all of the blame if something goes wrong.

#### **\\ BE A FRIEND TO YOUR CLIENT.**

Be trustworthy. Be like-able. Be faithful.

#### \\ DRESS LIKE A LEADER.

PBK's "brand" dictates an ultra-professional appearance.

#### **WHEN YOU MAKE A MISTAKE THAT CAUSES A PROBLEM...**

Never make excuses. Own up to it.

Then solve the problem at no cost to your client.

#### **\\ TREAT YOUR CLIENT'S MONEY AS IF IT IS YOUR OWN.**

If you're very strict and responsible with it, everyone reaps the benefits of the savings!

#### **\\ BE THE EASIEST PERSON TO DO BUSINESS WITH.**

Be agreeable. Proactively solicit needs and always respond, "Absolutely. No problem. I'll take care of it."

#### **\\ TAKE IMMEDIATE OWNERSHIP OF YOUR CLIENT'S PROBLEM.**

Don't wait for them to ask. Seek out and solve problems. Solve "additional" problems free of charge.

#### **\\ NEVER SETTLE FOR SIMPLY "SATISFYING" YOUR CLIENT.**

Invent ways to over-impress and exceed expectations.



# Brief Firm Snapshot



100<sup>+</sup>

Facilities Assessments

30

Long-Range Master Plans

460<sup>+</sup>

New Schools Completed

2000 Addition & Modernization Projects

60<sup>+</sup>

Million Square Feet Designed







Saddleback Valley USD 33 SCHOOLS

El Segundo USD 9 SCHOOLS

Beaumont USD 13 SCHOOLS

Fillmore USD 8 SCHOOLS

Palm Springs USD **27 SCHOOLS** 

Twin Rivers USD **63 SCHOOLS** 



# Holistic Approach to Planning

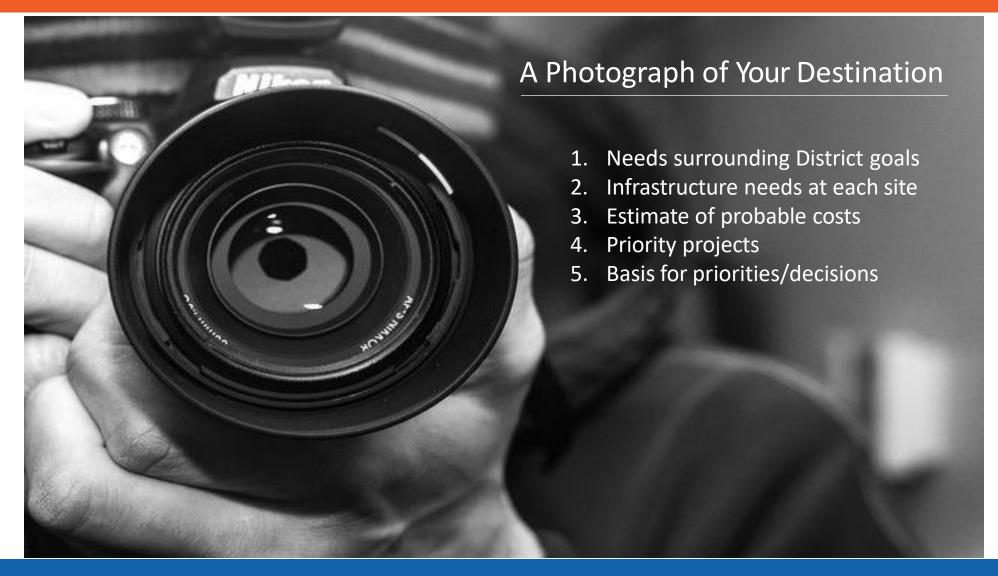








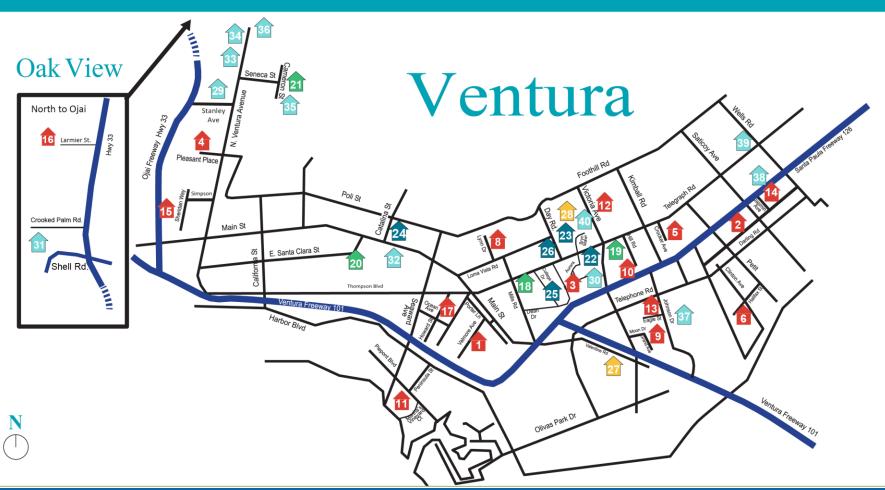
### Facilities Master Plan



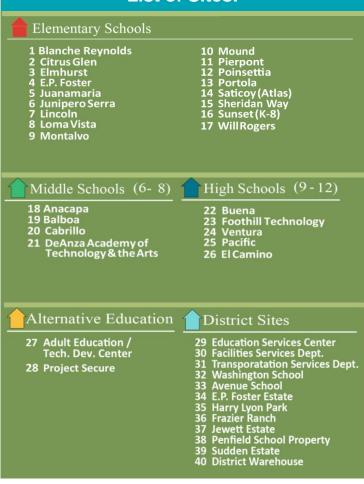


### District Map – Schools & Properties

# Ventura Unified School District



#### **List of Sites:**





## Ventura USD – Unique Community

### **Last Bond was 1997**

- 1. Infrastructure
- 2. Sustainability
  - Energy savings over past 15-years 20%-40%
    - → Everything purchased is energy efficient
- 3. <u>Technology</u>
  - Added more electrical and bandwidth



### Ventura USD Master Plan Process

