



FACILITIES SUBCOMMITTEE MEETING
 Gilroy Unified School District – via Zoom teleconference
 9 a.m. Friday, April 1, 2022

1.

ITEM	PAGE #
A. Approval of minutes: March 4, 2022	1
B. Time certain, 9 a.m.: ForeFront Power	5

2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Playground equipment and installation	Luigi Aprea ES	SPEC	\$507,905.36	General Fund	10
B. Inspector of Record fees	Luigi Aprea ES	Jerome Zalinski	\$3,000	General Fund	13
C. Tree trimming at Miller Slough	MOTS yard/ Gilroy Prep School	Anderson Tree	\$49,500	RRM	14
D. Demolition of condemned building INFORMATION/ DISCUSSION ONLY	Gilroy Prep School	N/A	N/A	Measure E	N/A
E. Special Inspections for P2/I2	South Valley MS	Earth Systems Inc.	\$413,143	Measure E	19
F. Inspector of Record fee increase	South Valley MS	Jerome Zalinski	\$225,000	Measure E	32
G. Moving services	South Valley MS	Hollister Moving & Storage	\$62,000	Measure E	33
H. SCCOE day care and playground installation INFORMATION ONLY	SCCOE @ Glen View ES	SCCOE	N/A	N/A	36
I. Division of the State Architect (DSA) closeout	Brownell MS	DSA	\$95,986.54	Measure E	37
J. Roofing project of 2022	Gilroy HS	Brazos Urethane Inc.	\$1,955,934	Deferred Maintenance	39
K. Tree trimming and clean up	MOTS yard/ Gilroy Prep School	Smith Tree Specialists, Inc.	\$19,375	RRM	54
L. Prop. 51 application	Gilroy Prep School	N/A	N/A	N/A	58

3. MAINTENANCE (DAN MCAULIFFE)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Homeless encampment clean up	South Valley MS /MOTS yard/ Gilroy Prep School	BOSCO	Not to exceed \$110,521	RRM	65
B. Pool lane touchpads	Christopher HS	Colorado Time Systems	\$6,802.24	RRM	67
C. Pool chemical controller	Christopher HS	Knorr Systems	\$42,070.15	RRM	69
D. Tree work	Luigi Aprea ES	Anderson's Tree Care	\$47,314	RRM	71
E. Lighting studio proposal INFORMATION ONLY	Gilroy HS H-1	TBD	TBD	TBD	119
F. Kindergarten playground repair	Glen View ES	Miracle	\$9,012.39	RRM	123
G. Weed abatement with Sheep/goats	Club Drive property	Living Systems Land Management	\$16,000	RRM	127
H. Gym floor work INFORMATION/ DISCUSSION ONLY	Christopher HS & Solorsano MS	CHS Main CSF \$7,650 CHS Aux HY\$6,013 CSF \$6,440 ASMS HY\$37,573	TBD	RRM CHS auxiliary gym and ASMS gym 50% shared with COG	128
I. Woodshop planer request INFORMATION ONLY	Christopher HS	TBD	TBD	RRM	134

4. FISCAL (ANNA O'CONNOR)

ITEM	SITE	PAGE #
A. Facility project history	All	145

5. SAFETY AND SECURITY (AURELIO RODRIGUEZ)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Camera system replacement and installations INFORMATION/ DISCUSSION ITEM	Various sites <i>** See below for quote details by site/type</i>	QoVo	<i>Total estimate:</i> \$561,449.90	Fund 35 <i>(proposed)</i>	149
<i>** Quote details, by site and type:</i>					
	Gilroy HS: System replacement		\$166,233.83		149
	Las Animas ES: System replacement		\$61,153.67		162
	Eliot ES: System replacement		\$66,939.33		172
	Mt. Madonna HS: System replacement		\$29,695.29		183
	Glen View ES: New system install		\$48,240.73		191
	Luigi Aprea ES: New system install		\$63,874.35		202
	Rod Kelley ES: New system install		\$72,792.11		213
	El Roble ES: New system install		\$52,520.59		223

OTHER PROJECTS/FACILITY ISSUES AT SITES

SITES		
ANTONIO DEL BUONO ES	BROWNELL MS	CHRISTOPHER HS
ELIOT ES	SOLORSANO MS	GECA
EL ROBLE ES	SOUTH VALLEY MS	GILROY HS
GLEN VIEW ES		MT. MADONNA HS
LAS ANIMAS ES		
LUIGI APREA ES	DISTRICT OFFICE	
ROD KELLEY ES		
RUCKER ES		

NEXT MEETING: 9 A.M. FRIDAY, May 6, 2022



FACILITIES SUBCOMMITTEE MEETING

MINUTES FROM MARCH 4, 2022

Present

Debbie Flores

Mark Good

Dan McAuliffe

Alvaro Meza

Paul Nadeau

Anna O'Connor

Linda Piceno

Aurelio Rodriguez

Kimberly Smith

Called to order: 9:20 a.m.

1.

ITEM
A. Approval of minutes: Feb. 4, 2022
<p>MINUTES</p> <ul style="list-style-type: none"> Dr. Flores moved to approve. Linda seconded. All approve.

2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE
A. Purchase of KI furniture for phase 1 classrooms	South Valley MS	KI Furniture	\$837,649	Measure E
<p>MINUTES</p> <ul style="list-style-type: none"> Furniture for this project will be purchased in two phases: Classrooms in phase 1 (70%) and admin/gym in phase 2 (30%). This purchase is for phase 1. Follows the standard set by Brownell with furniture types and styles. This includes furniture and installation. It is about the same cost for what was paid for Brownell. The budgeted amount was \$1.5M for just furniture (not installation). South Valley MS furniture will have a lifetime warranty. Next steps: This will go to the board for approval. 				
B. Purchase of storage container for bikes	South Valley MS	Container Outlet	\$7,596.78	RRM
<p>MINUTES</p> <ul style="list-style-type: none"> Specialized Bikes has given bikes to Solorsano MS and South Valley MS as part of a bicycle education program. The bikes at South Valley MS are stored in a room that's not appropriate for bikes. The water-tight storage container (size 8' x 40') will store the bikes. It'll be painted, door will be reinforced and have additional security measures. Aedis included the container into its design of the campus. 				

- Paul and Dan will work to plan out a system for hooks hang the bikes.
- This is also a proposal for a second container as temporary storage for the bulk of the South Valley MS library. It will hold materials until the permanent library is completed in summer 2023. Once it's not needed at South Valley MS, this container will move to Solarsano MS or Brownell MS to store bikes at those sites.
- Next steps: This will go to the board for approval. ``

C. Building replacement schedule INFORMATION ONLY	Gateway site (SCCOE)	Artik / 101	N/A	N/A
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MINUTES

- SCCOE is replacing a building at Gateway site, on Hanna, between 8th and 9th, near Glen View ES.
- GUSD owns the property. The state preschool is near to this facility.
- The demolition and compaction will happen in March.

D. Property report for all GUSD sites INFORMATION ONLY	All	N/A	N/A	N/A
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MINUTES

- Paul presented this report of district property lines, by site. Most are what is expected.
- Christopher HS: The district does not own Cougar Court. It is City of Gilroy property.
- No issues found: Solarsano MS, Brownell MS, Eliot ES, Glen View ES, Las Animas ES, Rucker ES, Gilroy HS FFA farm, former ADB ES.
- Potential concerns, such as where property lines may not be as obvious: Gilroy HS, Mt. Madonna HS, Rod Kelley ES, El Roble ES, Luigi ES, South Valley MS, D.O.
- Gilroy HS: City owns 6.5 acres adjacent to site, which house Gilroy HS sports fields and parking lot along 10th Street.
- Rod Kelley ES/Mt. Madonna HS: The district also owns the 6.5-acre piece of land where Rainbow Park sits. The city operates the park. A swap of the Gilroy HS 6.5 acres and the Rainbow Park 6.5 acres between the city and the district could be an option.
- El Roble ES: The district property line encompasses the field adjacent to fenced-in campus. No MOU with the city has been found for this piece of property.
- Luigi ES: Property line bisects park. Perimeter fence will be put in as part of the new playground project.
- South Valley MS: Some lot lines are odd because of how they've been cut up over the decades. They may be cleaned up in the future but no big concerns otherwise.
- D.O.: The land beyond the back parking lot goes 120 feet past the asphalt. Amazon has bought the property behind the district's property.

E. Colbi Technologies services report INFORMATION ONLY	N/A	N/A	N/A	N/A
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MINUTES

- Staff uses Quality Bidders, a service of Colbi Technologies, to pre-qualify contractors and for software to bid and organize projects.

<ul style="list-style-type: none"> Only pre-qualified contractors can be used for capital projects. Quality Bidders interview contractors, conduct background screenings as part of its pre-qualification process. The software helps staff to bid projects and to store project information in a database. \$16K/year. 				
F. Homeless encampment schedule INFORMATION ONLY	South Valley MS	N/A	N/A	N/A
<p>MINUTES</p> <ul style="list-style-type: none"> March 12 is the 30th day after the encampment was notified that the area will be cleared out. Gilroy PD will go into the area on March 14 and clear out anyone who is still living there. Two encampments have moved across the railroad tracks, outside the GUSD property line. The district has worked with Gilroy PD, the City of Gilroy and the Compassion Center. About 25-30 people have been living in the area. Next steps: After the encampment are cleared, the area needs to be cleaned up and then trees trimmed. The district will likely will be responsible for the cost of cleaning up the area. 				
G. Millwork disposition	ADB (SCCOE/SCA)	SCCOE	N/A	N/A
<p>MINUTES</p> <ul style="list-style-type: none"> SCCOE would like to remove the shelving in the library to accommodate a meeting/conference area for the site. The question is if this is done, how is it documented so that it fulfills the lease requirements. Paul's recommendation is to allow SCCOE to remove the shelving but also add stipulation to the current MOU / Facilities agreement to require that similar shelving (not the same items taken out) be put back. Paul would like to use the shelving in the container for the temporary library at South Valley MS. Next steps: Paul will work with Alvaro to evaluate the agreement and recommend changes. 				

3. MAINTENANCE (DAN MCAULIFFE)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE
A. Storage container	Mt. Madonna HS	Container Outlet	\$7,000+/- *Depending on options	RRM
<p>MINUTES</p> <ul style="list-style-type: none"> Steel sheds installed after concrete was added to this part of the campus are not adequate. The district is limited to what can legally be used in this area. This proposal is for a half storage container, 8' x 20'. Used to store P.E. equipment and some paper files. The proposed area would be in the front area, where the food trailer used to be. Dr. Flores would like to consider other parts of campus. Next steps: Dr. Flores, Dan and Principal Padilla will meet to discuss campus locations and storage options. 				

B. Blacktop repairs/asphalt seal/re-stripe	Luigi ES	DRYCO	\$51,445	RRM
MINUTES <ul style="list-style-type: none"> Asphalt is in good shape but some repairs will need to be made and the surface will be sealed. One more quote is expected. Next steps: The committee approves the lowest quote to go to the board for approval. 				
C. Gym floors refinish and top coat	Christopher HS, Solorsano MS	TBD CSF HY Floors (waiting for quotes)	CSF: CHS MAIN \$7,650 CHS AUX \$26,875 ASMS \$46,950	RRM: CHS MAIN GUSD CHS AUX 50/50 City/GUSD ASMS 50/50 City/GUSD
MINUTES <ul style="list-style-type: none"> Gym floors are in need of this maintenance every few years. Christopher HS main gym floors need clean-up and one-coat seal. Aux gym need total sand-down and finish. Solorsano MS also needs total sand-down and finish. More quotes are expected. Next steps: The committee approves the lowest quote to go to the board for approval. 				

OTHER PROJECTS/FACILITY ISSUES AT SITES

SITES		
ANTONIO DEL BUONO ES	BROWNELL MS	CHRISTOPHER HS
ELIOT ES	SOLORSANO MS	GECA
EL ROBLE ES	SOUTH VALLEY MS	GILROY HS
GLEN VIEW ES		MT. MADONNA HS
LAS ANIMAS ES		
LUIGI APREA ES	DISTRICT OFFICE	
ROD KELLEY ES		
RUCKER ES		

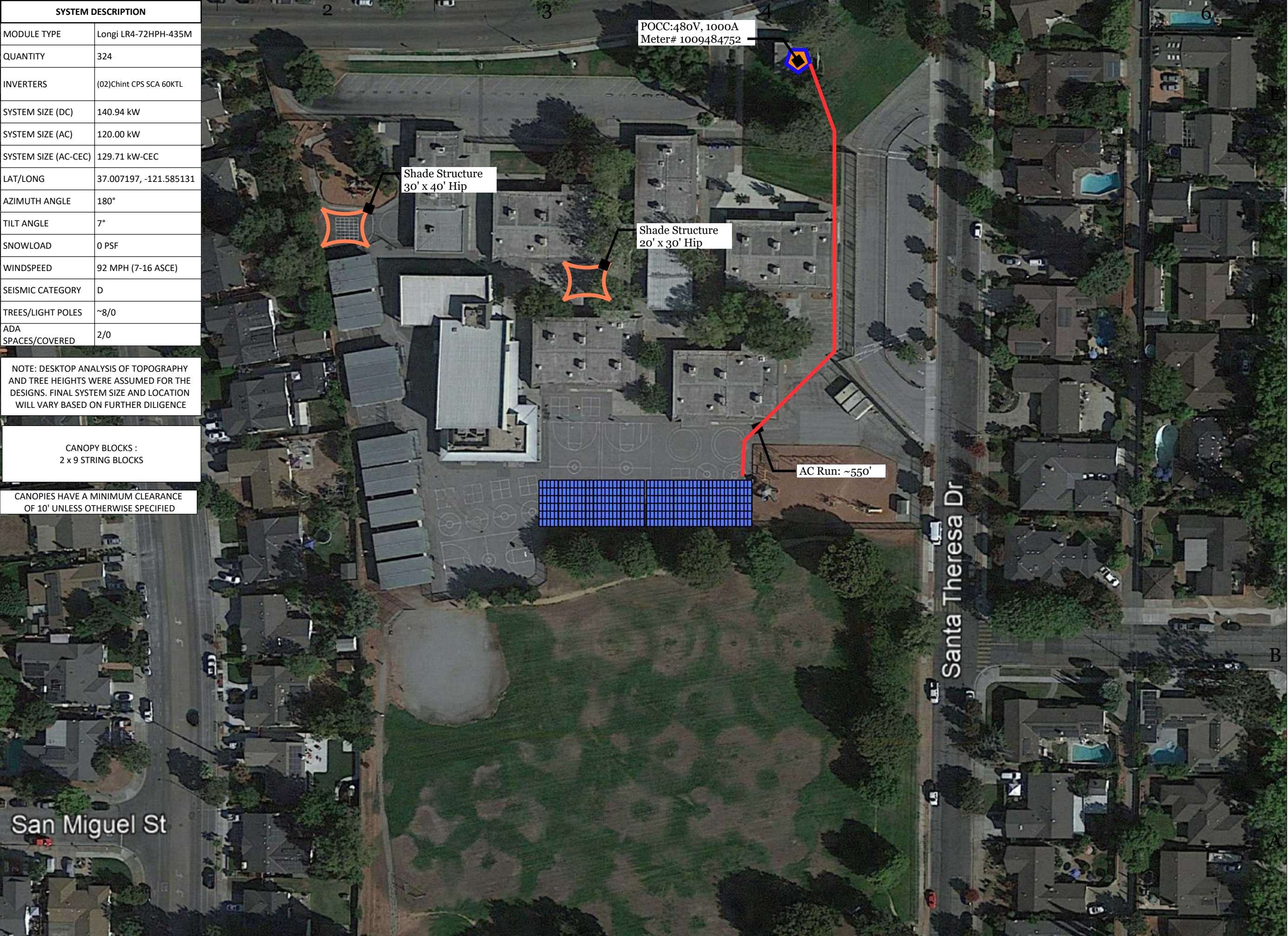
NEXT MEETING: 9 A.M. FRIDAY, April 1, 2022


SYSTEM DESCRIPTION	
MODULE TYPE	Longi LR4-72HPH-435M
QUANTITY	324
INVERTERS	(02)Chint CPS SCA 60KTL
SYSTEM SIZE (DC)	140.94 kW
SYSTEM SIZE (AC)	120.00 kW
SYSTEM SIZE (AC-CEC)	129.71 kW-CEC
LAT/LONG	37.007197, -121.585131
AZIMUTH ANGLE	180°
TILT ANGLE	7°
SNOWLOAD	0 PSF
WINDSPEED	92 MPH (7-16 ASCE)
SEISMIC CATEGORY	D
TREES/LIGHT POLES	~8/0
ADA SPACES/COVERED	2/0

NOTE: DESKTOP ANALYSIS OF TOPOGRAPHY AND TREE HEIGHTS WERE ASSUMED FOR THE DESIGNS. FINAL SYSTEM SIZE AND LOCATION WILL VARY BASED ON FURTHER DILIGENCE

CANOPY BLOCKS :
2 x 9 STRING BLOCKS

CANOPIES HAVE A MINIMUM CLEARANCE OF 10' UNLESS OTHERWISE SPECIFIED





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1b

STAMP:

**NOT FOR
CONSTRUCTION**

**Gilroy USD
El Roble ES**

930 3rd St,
Gilroy, CA 95020

PROJECT NUMBER:
CA-21-0272

SHEET TITLE:
CONCEPTUAL LAYOUT

SHEET SIZE:
TABLOID 11" X 17"

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NO.	REVISION	DATE	INIT.

DATE: Mar.28.2022
DRAWN BY: RP
ENGINEER: RP
APPROVED BY:

PROJECT PHASE: PRELIMINARY DESIGN
SCALE: 1" : 80'

SHEET NO:

CL-1 Page 5


SYSTEM DESCRIPTION	
MODULE TYPE	Longi LR4-72HPH-435M
QUANTITY	414
INVERTERS	(04)Chint CPS SCA 36KTL
SYSTEM SIZE (DC)	180.09 kW
SYSTEM SIZE (AC)	144.00 kW
SYSTEM SIZE (AC-CEC)	165.74 kW-CEC
LAT/LONG	37.000231, -121.574545
AZIMUTH ANGLE	250°
TILT ANGLE	7°
SNOWLOAD	0 PSF
WINDSPEED	92 MPH (7-16 ASCE)
SEISMIC CATEGORY	D
TREES/LIGHT POLES	~10/2
ADA SPACES/COVERED	2/0

NOTE: DESKTOP ANALYSIS OF TOPOGRAPHY AND TREE HEIGHTS WERE ASSUMED FOR THE DESIGNS. FINAL SYSTEM SIZE AND LOCATION WILL VARY BASED ON FURTHER DILIGENCE

CANOPY BLOCKS :
3 x 6 STRING BLOCKS
1 x 5 STRING BLOCK

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**Gilroy USD
Glenview ES**

600 W 8th Ave,
Gilroy, CA 95020

PROJECT NUMBER:
CA-21-0276

SHEET TITLE:
CONCEPTUAL LAYOUT

SHEET SIZE:
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NO.	REVISION	DATE	INIT.

DATE: Mar.28.2022

DRAWN BY: RP

ENGINEER: RP

APPROVED BY:

PROJECT PHASE:
PRELIMINARY DESIGN

SCALE: 1" : 80'

SHEET NO:

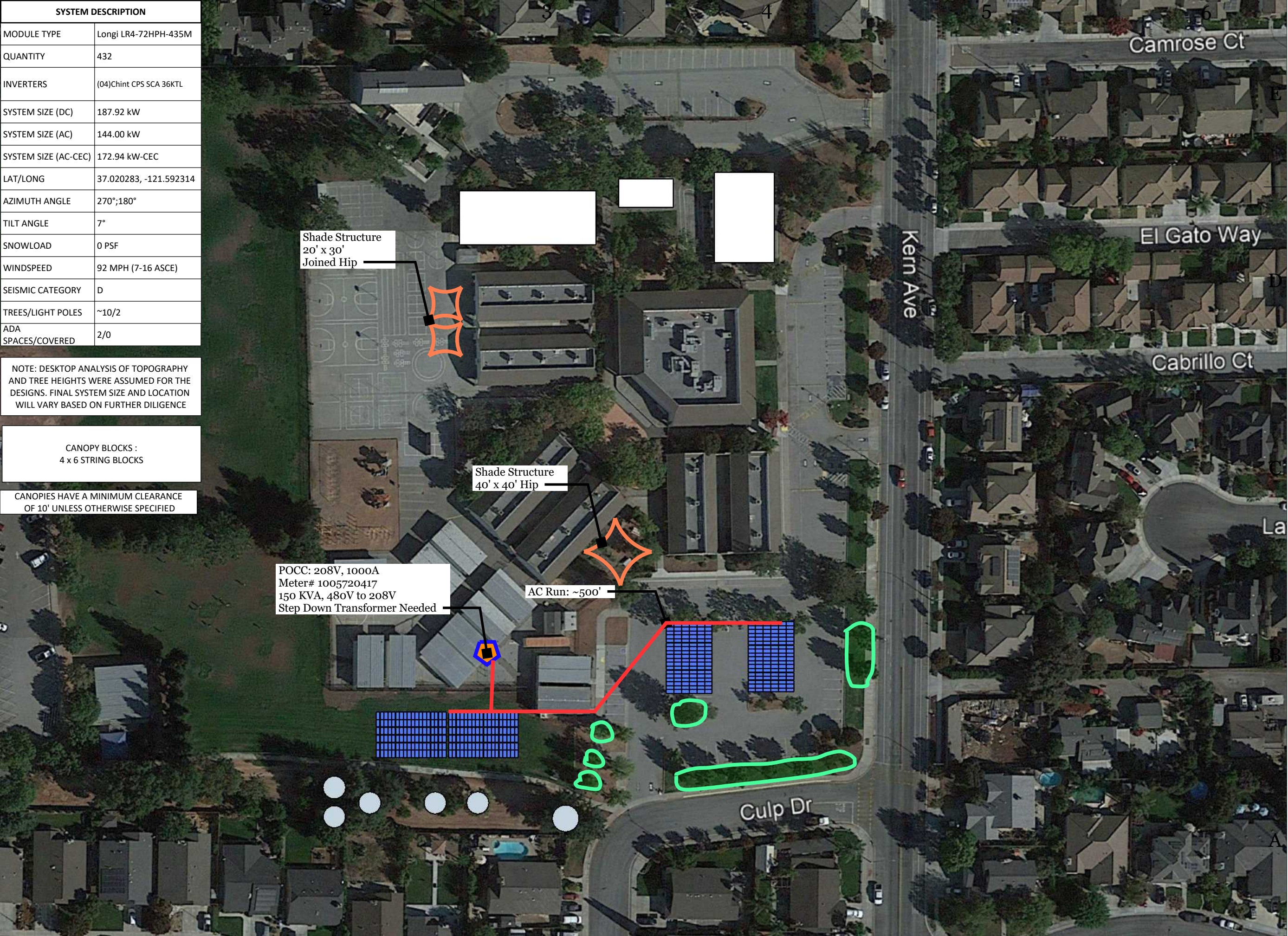
CL-1 Page 6


SYSTEM DESCRIPTION	
MODULE TYPE	Longi LR4-72HPH-435M
QUANTITY	432
INVERTERS	(04)Chint CPS SCA 36KTL
SYSTEM SIZE (DC)	187.92 kW
SYSTEM SIZE (AC)	144.00 kW
SYSTEM SIZE (AC-CEC)	172.94 kW-CEC
LAT/LONG	37.020283, -121.592314
AZIMUTH ANGLE	270°;180°
TILT ANGLE	7°
SNOWLOAD	0 PSF
WINDSPEED	92 MPH (7-16 ASCE)
SEISMIC CATEGORY	D
TREES/LIGHT POLES	~10/2
ADA SPACES/COVERED	2/0

NOTE: DESKTOP ANALYSIS OF TOPOGRAPHY AND TREE HEIGHTS WERE ASSUMED FOR THE DESIGNS. FINAL SYSTEM SIZE AND LOCATION WILL VARY BASED ON FURTHER DILIGENCE

CANOPY BLOCKS :
4 x 6 STRING BLOCKS

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**Gilroy USD
Rod Kelley ES**

8755 Kern Ave,
Gilroy, CA 95020

PROJECT NUMBER:
CA-21-0277

SHEET TITLE:
CONCEPTUAL LAYOUT

SHEET SIZE:
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NO.	REVISION	DATE	INIT.

DATE: Mar.28.2022

DRAWN BY: RP

ENGINEER: RP

APPROVED BY:

PROJECT PHASE:
PRELIMINARY DESIGN

SCALE: 1" : 80'

SHEET NO:

CL-1 Page 7

SYSTEM DESCRIPTION	
MODULE TYPE	Longi LR4-72HPH-435M
QUANTITY	162
INVERTERS	(01)Chint CPS SCA 60KTL
SYSTEM SIZE (DC)	70.47 kW
SYSTEM SIZE (AC)	60.00 kW
SYSTEM SIZE (AC-CEC)	64.85 kW-CEC
LAT/LONG	37.006313, -121.561730
AZIMUTH ANGLE	251°
TILT ANGLE	7°
SNOWLOAD	0 PSF
WINDSPEED	92 MPH (7-16 ASCE)
SEISMIC CATEGORY	D
TREES/LIGHT POLES	~5/2
ADA SPACES/COVERED	2/0

NOTE: DESKTOP ANALYSIS OF TOPOGRAPHY AND TREE HEIGHTS WERE ASSUMED FOR THE DESIGNS. FINAL SYSTEM SIZE AND LOCATION WILL VARY BASED ON FURTHER DILIGENCE

CANOPY BLOCKS :
1 x 9 STRING BLOCK

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Gilroy USD Eliot ES

475 Old Gilroy St,
Gilroy, CA 95020

PROJECT NUMBER:
CA-21-0302

SHEET TITLE:
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SHEET SIZE:
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NO.	REVISION	DATE	INIT.

DATE: Mar.28.2022
DRAWN BY: RP
ENGINEER: RP
APPROVED BY:

PROJECT PHASE:
PRELIMINARY DESIGN
SCALE: 1" : 60'

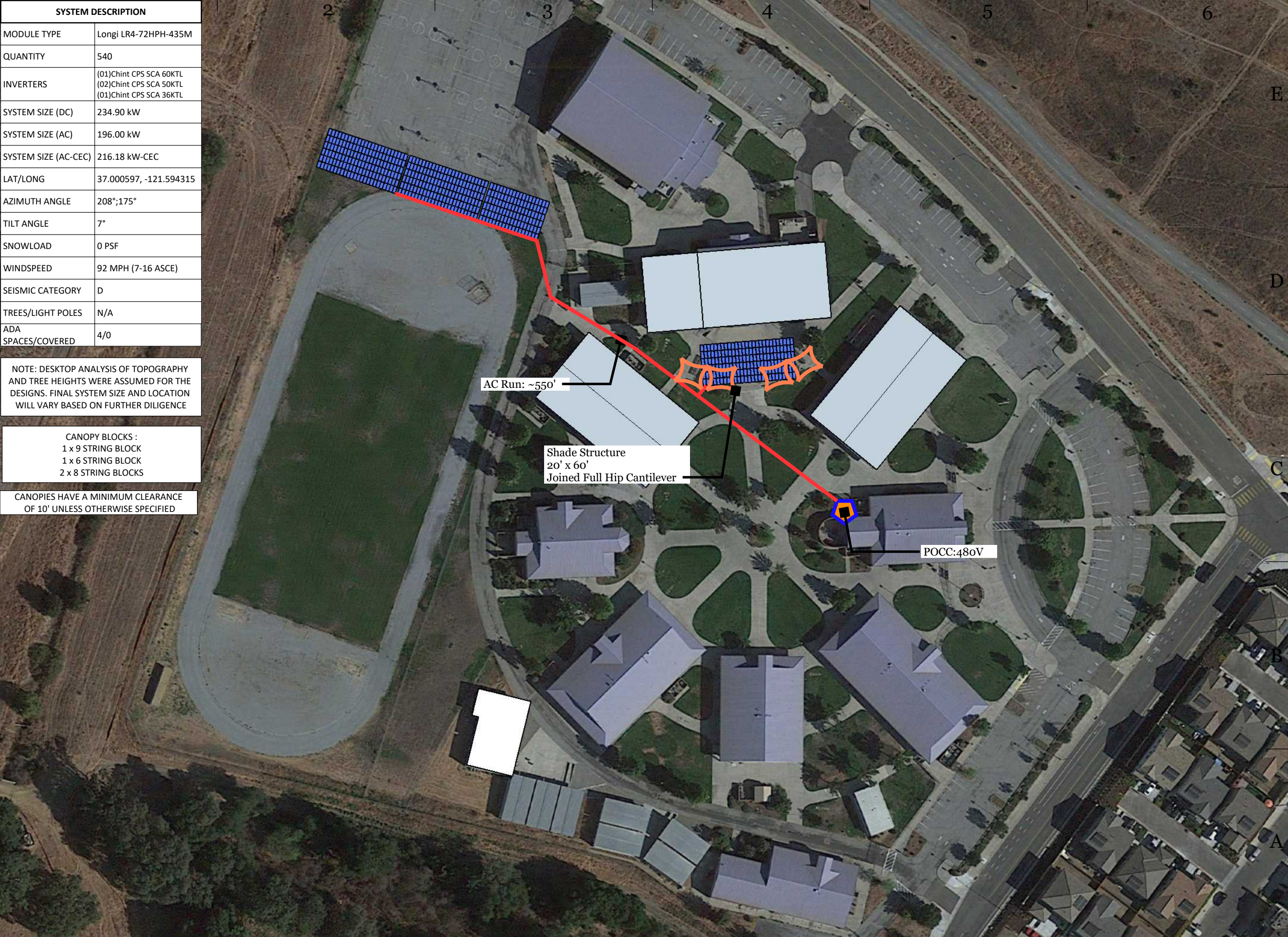
SHEET NO:
CL-1 Page 8


SYSTEM DESCRIPTION	
MODULE TYPE	Longi LR4-72HPH-435M
QUANTITY	540
INVERTERS	(01)Chint CPS SCA 60KTL (02)Chint CPS SCA 50KTL (01)Chint CPS SCA 36KTL
SYSTEM SIZE (DC)	234.90 kW
SYSTEM SIZE (AC)	196.00 kW
SYSTEM SIZE (AC-CEC)	216.18 kW-CEC
LAT/LONG	37.000597, -121.594315
AZIMUTH ANGLE	208°;175°
TILT ANGLE	7°
SNOWLOAD	0 PSF
WINDSPEED	92 MPH (7-16 ASCE)
SEISMIC CATEGORY	D
TREES/LIGHT POLES	N/A
ADA SPACES/COVERED	4/0

NOTE: DESKTOP ANALYSIS OF TOPOGRAPHY AND TREE HEIGHTS WERE ASSUMED FOR THE DESIGNS. FINAL SYSTEM SIZE AND LOCATION WILL VARY BASED ON FURTHER DILIGENCE

CANOPY BLOCKS :
1 x 9 STRING BLOCK
1 x 6 STRING BLOCK
2 x 8 STRING BLOCKS

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**Gilroy USD
Solorsano
MS**

7121 Grenache Way,
Gilroy, CA 95020

PROJECT NUMBER:
CA-21-0303

SHEET TITLE:
CONCEPTUAL LAYOUT

SHEET SIZE:
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NO.	REVISION	DATE	INIT.

DATE: Mar.28.2022
DRAWN BY: RP
ENGINEER: RP
APPROVED BY:

PROJECT PHASE: PRELIMINARY DESIGN
SCALE: 1" : 90'

SHEET NO:

CL-1Page 9

Specified Play Equipment Co.

121 #1 Industrial Road
 Belmont, CA 94002
 800.475.1071
 www.specplay.com

**ADDRESS**

Marissa Van Patten
 Gilroy Unified School District
 7810 Arroyo Circle,
 Gilroy, CA 95020

SHIP TO

Gilroy Unified School District
 c/o Playgrounds Unlimited
 980 Memorex Dr.
 Santa Clara, CA 95050

Estimate 2360**DATE 03/02/2022****EXPIRATION DATE 04/30/2022****TRACKING NO.**

Luigi Aprea ES Playground

DEPOSIT DUE NOW

Gilroy Sourcewell
 ID#141060

CSLB# 1050307

-

DIR# 1000064237

-

ACTIVITY	QTY	RATE	AMOUNT
Site Prep Excavate (Open Source): Excavate and disposal of approx. 110 CY existing lawn/soil at 7" depth, area 5000 SF	1	16,660.00	16,660.00
Site Work Mow Band (Open Source): Provide labor and materials to pour 300 LF of 6" wide x 6" high with footing typical gray color horizontal rebar broom finished concrete containment mow band	1	21,370.00	21,370.00
Site Work Trench Dry Well (Open Market): Provide labor and materials to install 100' LF Trench Dry Well at 18" Wide x 18" Deep filled with 3/4" drain rock and wrapped with filter fabric	1	5,497.00	5,497.00
Site Work Stone Sub Base (Open Market): Supply and install approximately 125 TN crushed stone compacted at 4" depth, area 5000 SF.	1	25,100.00	25,100.00

Please write checks to
 Specified Play Equipment Co (SPECPlay)
 121 #1 Industrial Road
 Belmont, CA 94002

ACTIVITY	QTY	RATE	AMOUNT
Site Work Concrete Walk (Open Market): Provide labor and materials to pour 4' wide x 45' LF x 4" deep typical gray color horizontal rebar grid with score lines broom finish concrete walkway	1	9,493.00	9,493.00
BCI Burke Equipment Burke equipment per plan #137-146578-3 including safety sign. See Sourcewell discount below.	1	202,658.00	202,658.00T
Installation Service Installation of Burke Basics Fitness Intensity Nucleus 5-12 Play Structure per #137-146578-3 to manufacturer recommendations through soil. Footing spoils disposed off site.	1	55,565.00	55,565.00
Protective Safety Surfacing Installation Pour in Place Rubber (Open Market): Supply and install approximately 5000 SF of PLAYPOUR pour-in-place resilient rubber surfacing at 3.5" thickness (meets 8' fall) using BASE COLOR 4880 SF: 50% Black and 50% Tan with Standard "Aromatic" binder and PAW PRINTS IN PREMIUM COLOR (TEAL): 120 SF with clear Aliphatic binder (good for 6 Paws at 20 SF ea.)."	1	119,690.00	119,690.00
Temporary Fencing Security Fencing (Open Market): Provide approx 350 LF Temporary Construction Security Fencing to close off work site for duration of project.	1	1,700.00	1,700.00
Receive and Offload Offload and Storage (Open Market): Provide labor and storage to offload Burke shipment at our Santa Clara Facility and deliver to job site once ready for installation, includes disposal of shipment packaging"	1	4,326.00	4,326.00
Field Inspection Inspection (Open Market): 3rd Party CPSI Inspection at completion of project.	1	685.00	685.00
Engineering Engineering (Open Market): CA Lic. Structural Engineer stamped footing details and calculations for DSA submittal. GeoTech report (if required) by others.	1	1,900.00	1,900.00
Freight Freight and packaging	1	15,229.00	15,229.00

Please write checks to
Specified Play Equipment Co (SPECPlay)
121 #1 Industrial Road
Belmont, CA 94002

ACTIVITY	QTY	RATE	AMOUNT
Contingency Contingency 10%	1	26,199.00	26,199.00
Bonding Payment and performance bonds	1	14,725.00	14,725.00

PLEASE NOTE:

- Lead time currently at 6-8 weeks.
- For Purchase on Sourcwell Contract# 010521-BUR Gilroy USD Sourcwell ID# 141060
- Construction Contingency Included for Mitigation of potential additional costs should additional work be required per DSA requirements.
- Prevailing wages applied to all construction line items
- Targeted Installation Time Frame: June/July 2022
- Colors TBD prior to order

By signing below you acknowledge and agree to our Contract. The values shown above represent a specific scope; no other work should be assumed unless specifically noted in the text of the above line items. Unless otherwise specified we Exclude Responsibility for: offloading equipment, removal of packaging, project security, landscape & hardscape repair, delays due to conflicts, removal of spoils, locating underground; utilities, pipes, obstructions, conditions unforeseen and/or not disclosed at time of estimate, permits, engineering, soil samples. We are experienced with State & Federal prevailing wage and certified payroll requirements from DIR/DOL and will process when applicable. Union Agreements, including PLA's, are the responsibility of others and not to be included in our contract. Conditions: Grades; stable, compacted, & workable, (rough grade to be taken + or - one tenth of one inch), adequate access to work site provided for workmen, materials, tools, & equipment

SUBTOTAL	520,797.00
DISCOUNT	-30,308.00
TAX	17,416.36

TOTAL	\$507,905.36
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Accepted By

Accepted Date

Please write checks to
Specified Play Equipment Co (SPECPlay)
121 #1 Industrial Road
Belmont, CA 94002

CONSTRUCTION SERVICES OF JEROME R. ZALINSKI

P.O. Box 36, Gustine, Ca. 95322-0036
 Cell (209) 652-9447 Office (209) 854-2370 Fax (209) 854-1842
 Calif. Contractors Lic. # 356114 DSA/ORS Cert.# 2520 OSHPD Cert.# 20814

March 15, 2022

Mr. Paul Nadeau
 Facilities Director
 Gilroy Unified School District
 7810 Arroyo Circle
 Gilroy, CA 95020

Mr. Nadeau

Part 1

We are pleased to provide you with proposals for inspection services for the Luigi Elementry School Post Inspection of Two existing portable classroom units (DSA app #01-106441) in the Gilroy Unified School District. The proposal is based on a predetimed inspection list approved by DSA.

Total budget =\$1,500

Part 2

We are pleased to provide you with proposals for inspection services for the Luigi Elementry School ADA Inspections of new ADA playground (DSA app #01-not assigned) in the Gilroy Unified School District. The proposal is based on a ADA required inspections by DSA.

Total budget =\$1,500

District to supply each Inspector with a minimum 8ft by 12ft (96 sq. ft.) of office space on project site for Summer projects (10 weeks or less) and 10ft by 300ft (300 sq. ft.) for projects with duration exceeding 10 weeks. With internet connection available in office. Office MUST be left on-site until ALL (includes punch list) work is completed on-site.

Class 2 Inspector may be assigned to these projects.

Estimates are based on plans, specification and information received on or before the above date. If the schedule duration is extended or accelerated by the School District or the Contactor, or additional work is added to the project scope, additional costs may be incurred by the District under this proposal.

Proposal is based part time coverage on all projects as noted above. If District, Architect or DSA requires additional coverage on any of the noted projects that project budget shall be reevaluated.

Projects must close out within 90 days of substantial completion/occupancy for projects up to 10 weeks scheduled duration and 180 days of projects exceeding 10 weeks of scheduled duration or addition costs may incur.

This proposal shall be an attachment to any contract issued by the District for the above noted work.

Thank You



Jerome R. Zalinski
 Principal Inspector



Proposal #15419

Date: 01/11/2022

Gilroy Unified School District

7810 Arroyo Circle main: 669.205.4000
 Gilroy, CA 95020 mobile: 408 710-8480
dan.mcauliffe@gilroyunified.org

Location: 227 loof Ave
 Gilroy, CA 95020

227 loof Ave 95020

Terms
 Due on receipt

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
1) Clearance Prune - Various Species Objective: Reduce Fire Hazard. Increase visibility. Eliminate shelter for homeless encampments. Process: Remove to grade all shrubs, small trees, and vegetation below 10 feet in height. Raise canopies of larger trees to twelve to fourteen feet above grade. Collect and chip existing brush. Remove dead trees to grade as required. Remove dead wood in lower canopies of trees (bottom 15 feet) that is greater than one inch in diameter. Leave large log sections as habitat. Location: Miller Slough	1	\$49,500.00	\$49,500.00

Client Notes

Homeless encampments required to be evacuated and cleaned prior to arrival of tree pruning and removal crew. Any hazardous waste (humans feces, used needles, other bio-waste, garbage, food scraps) to be removed prior to arrival of tree pruning and removal crews.

All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.

Signature

SUBTOTAL	\$49,500.00
SALES TAX	\$0.00
TOTAL	\$49,500.00

x

Please sign here to accept the terms and conditions



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Contacts

Paul Nadeau
408 726-1686
paul.nadeau@gilroyunified.org



Terms and Conditions

It is agreed by and between Anderson's Tree Care Specialists, Inc. and the authorizing party (customer and/or customer's agent) that the following provisions are made as part of this contract:

Insurance by Contractor: Anderson's Tree Care Specialists, Inc. warrants that it is insured for liability resulting from injury to person(s) or property and that all employees are covered by Workers' Compensation as required by law. Certificates of coverage are available upon request.

Cancellation Fee: Anderson's Tree Care Specialists, Inc. kindly requests that the authorizing party provide at least 24 hours' notice of any full or partial work cancellation or postponement. If a crew has been dispatched to the job site during normal work hours and is unable to perform the agreed upon work due to variables within the customer's control, the customer will be assessed a mobilization fee of \$600.00 for incurred expenses. If this occurs outside of normal business hours, the mobilization fee will be \$900.

Completion of Contract: Anderson's Tree Care Specialists, Inc. agrees to do its best to meet any agreed upon performance dates but shall not be liable in damages or otherwise for delays because of inclement weather, labor, or any other cause beyond its control; nor shall the customer be relieved of completion for delays.

Tree Ownership: The authorizing party warrants that all trees listed are located on the customer's property, and, if not, that the authorizing party has received full permission from the owner to allow Anderson's Tree Care Specialists, Inc. to perform the specified work. Should any tree be mistakenly identified as to ownership, the customer agrees to indemnify Anderson's Tree Care Specialists, Inc. for any damages or costs incurred from the result thereof.

Safety: Anderson's Tree Care Specialists, Inc. warrants that all arboricultural operations will follow the latest version of the ANSI Z133.1 industry safety standards. The authorizing party agrees to not enter the work area during arboricultural operations unless authorized by the crew leader on-site.

ANSI A300 Tree Care Standard Definitions: The following definitions apply to specifications detailed in this proposal.

Clean: Selective pruning to remove one or more of the following parts: dead, diseased, and/or broken branches. Unless noted otherwise on this proposal, all cleaning will be of branches 1inch diameter or greater throughout the entire crown.

Crown: The leaves and branches of a tree measured from the lowest branch on the trunk to the top of the tree.

Leader: A dominant or co-dominant, upright stem.

Raise: Selective pruning to provide vertical clearance.

Reduce: Selective pruning to decrease height and/or spread by removing specified branches.

Restore: Selective pruning to improve the structure, form, and appearance of trees that have been severely headed, vandalized, or damaged.

Thin: Selective pruning to reduce density of live branches, usually by removing entire branches.

Vista pruning: Selective pruning to allow a specific view, usually by creating view "windows" through the tree's crown.

Stump Removal: Unless specified in the proposal, stump removal is not included in the price quoted. Grindings from stump removal are not hauled unless specified in this proposal. Surface and subsurface roots beyond the stump are not removed unless specified in this proposal.

Concealed Contingencies: Any additional work or equipment required to complete the work, caused by the authorizing party's failure to make known or caused by previously unknown foreign material in the trunk, the branches, underground, or any other condition not apparent in estimating the work specified, shall be paid for by the customer on a time and material basis. Anderson's Tree Care Specialists, Inc. is not responsible for damages to underground sprinklers, drain lines, invisible fences or underground cables unless the system(s) are adequately and accurately mapped by the authorizing party and a copy is presented before or at the time the work is performed.

Clean-up: Unless otherwise specified in the proposal, clean-up shall include removing wood, brush, and clippings, and raking of the entire area affected by the specified work.

Lawn Repair: Anderson's Tree Care Specialists, Inc. will attempt to minimize all disturbances to the customer's lawn. However, lawn repairs are not included in the contract price, unless noted otherwise on this proposal.

Terms of Payment: Unless otherwise noted in this proposal, the customer agrees to pay the account in full within 30 days of work completion. Failure to remit full payment within the payment term will result in a finance charge of 3.00% per month. A 3.00% Finance Charge will be added to credit card payments.

Returned Check Fee: There will be a \$25.00 fee charge for all checks returned to our office for non-sufficient funds.

March 11, 2022

Proposal No.: HOL-22-03-005
DSA File No.: 34-17
DSA Application No.: 01-119746

Mr. Paul Nadeau
Gilroy Unified School District
7810 Arroyo Circle
Gilroy, CA 95020

PROJECT: SOUTH VALLEY MIDDLE SCHOOL CAMPUS REPLACEMENT
PHASE 2-INCREMENT 1 AND 2
100F AVENUE
GILROY, CALIFORNIA

SUBJECT: Proposal for Geotechnical Observation and
Construction Inspection and Testing Services

Dear Mr. Nadeau:

Earth Systems Pacific (Earth Systems) is submitting herein our construction inspection and testing services proposal for the subject project. This proposal is based upon the Geotechnical Engineering and Geologic Hazard Report prepared by Earth Systems, the plans and specifications provided by you and our experience with similar projects of this type, and corresponding DSA 103 forms.

Earth Systems has offices throughout California with a combined staff of over 160 employees. Our personnel have been providing engineering services in the Northern California area for over 45 years. The Hollister office is a full service geotechnical engineering, engineering geology, environmental assessments, and materials testing and inspection facility. We will be staffing this project out of our Hollister office.

According to the plans, phase 2 increment 1 and 2 – consists of new construction of a one-story administration/ multi-purpose building, and construction of a two-story gymnasium building.

We have assumed this project will be constructed by the basic procedures of those typically used on CBC Title 24 designed projects. A construction schedule was not available during the preparation of this estimate. Based on our review of the drawings prepared for the project and our recent experience with projects of a similar nature, our anticipated scope of work will include:

- Review of concrete mix design submittal
- Preconstruction meetings
- Identifying, sampling, and tagging of reinforcing steel materials with accompanying mill analysis reports
- Conformance testing of reinforcing steel samples
- Compaction testing
- Foundation observations
- Pier drilling Inspection

- Laboratory testing of native and import soil
- Continuous batch plant inspection and field concrete sampling and testing
- Sampling and testing of grout samples
- Conformance testing of concrete samples
- CMU Sampling and Tagging
- CMU Wall Placement inspection and grout sampling
- Conformance testing of masonry unit and grout samples
- Post installed anchor testing
- Review of submitted welding procedures and welder certifications
- Material ID and shop welding inspection
- Field welding inspection
- Ultrasonic and magnetic particle non-destructive testing
- High-strength bolt inspection
- High-strength bolt material ID
- Conformance testing of high-strength bolt samples
- In-Plant inspection for walls construction
- Material ID for anchor bolts and anchor rods
- Project management and supervision
- Upload required reports and documents to DSA Certification Box,
- Preparation of Interim and Final Verified Reports for each DSA 152 Card issued for the project.

ESTIMATED FEES

Earth Systems will provide our geotechnical engineering observation, testing, and special inspection services on a time and material basis per our fee schedule in effect at the time of services.

Our estimated fee to provide the services is \$413,143.00. Our “Scope of Anticipated Services and Cost Estimate” worksheet is attached for your information and review.

Earth Systems anticipates that our coverage will be on a continuous/periodic basis as required by code and job activities, and by DSA-103. The project IOR will be responsible for coordinating our services. Any standby time of calls for services not ready will be invoiced on a time and materials basis.

SCHEDULE AND CONDITIONS

The fees and conditions of this proposal will remain in effect for a period of 180 days. As the presence of our personnel at the site will depend upon the contractor's schedule and the progress of the work, the fees presented above are to be considered as estimates only, and should not be construed as guaranteed maximum fees. The invoices will reflect the actual charged based on our fee schedule for the amount of time spent and service performed, and may be greater or less than the estimated amounts.

Fees for overtime, weekend, and holiday work will be adjusted, and minimum work hours will be applied, in accordance with the State requirements. Night work (before 7:00 AM and after 5:00 PM) and overtime work will be invoiced at a rate of 1.5 times the appropriate rate. Field time will be subject to a two-hour minimum charge. Hourly fees for field work and travel time will be charged on a portal-to-portal basis from our office in Fremont.

It is our understanding that the project is subject to California Prevailing Wage Law. For your convenience in setting up the project, we have included our DIR registration numbers below.

DIR Public Works Registration Numbers

Legal Name	Registration Number	License Type*	Registration Date	Expiration Date
Earth Systems Pacific	1000003643	N100143	6/07/2018	6/30/2022

*Professional Corporation License Number assigned by DIR March 27, 2015

Please note that effective August 1, 2016, we are required to submit certified payrolls for all Prevailing Wage projects via eCPR. In order to upload certified payrolls to the State's website, the project's DIR number is necessary. Please complete the attached Prevailing Wage and Accounts Payable Information Request form and return to our office at your earliest convenience.

If you find the proposed scope of work and fees satisfactory, it is our understanding that the district will issue a professional services agreement for our execution and a purchase order as an authorization to proceed.

We thank you for your consideration of Earth Systems for this project. Please feel free to contact the office at your convenience if you have any questions or require additional information.

Sincerely,

Earth Systems Pacific



Amir Khodadadi, PE C87298
Project Materials Engineer



Brett Faust, CEG 2386
Vice president

Attachments: Anticipated Scope of Services & Cost Estimate Worksheet
Prevailing Wage & Accounts Payable Information Request
January 1, 2022 Fee Schedule

2203-008.PRP/mg

Doc. No.:



Anticipated Scope of Services & Cost Estimate

Project: South Valley Middle School Phase 2 -Increment 1 and 2

Date: 3/11/2022

Proposal No.: HOL-22-03-005

Client: Gilroy Unified School District

DSA Masonry, Shotcrete and NDT (PW)	\$145.00	minimum 2 hour billing increments
CWI & Special Inspector, (PW)	\$140.00	minimum 2 hour billing increments
Technician (PW)	\$135.00	minimum 2 hour billing increments
CWI Inspector (Non-PW)	\$120.00	minimum 2 hour billing increments
Special Inspector (Non-PW)	\$110.00	minimum 2 hour billing increments
Technician (Non-PW)	\$100.00	minimum 2 hour billing increments
Mileage (per mile)	\$0.80	

Geotechnical Observation and Special Inspection and Testing Budget

	Number of Trips	Hours or Units	Total	Rate	unit	Fee
Geotechnical Observation and Testing						
Compaction Testing	8	4	32	\$130.00		\$4,160.00
Nuclear Gauge			32	\$15.00		\$480.00
Footing Foundation Inspection	6	4	28	\$130.00		\$3,640.00
Pier Inspection	2	8	24	\$130.00		\$3,120.00
Mileage	16			\$0.80		\$396.80
					Subtotal	\$11,796.80

Special Inspection and Testing, ADMINISTRATION BUILDING

Rebar and Structural Steel ID and Tagging (local bay area)	6	4	24	\$110.00	hr.	\$2,640.00
Batch Plant Inspection (local bay area)	6	8	48	\$110.00	hr.	\$5,280.00
ACI Concrete Technician Sampling	6	8	48	\$135.00	hr.	\$6,480.00
Test Post-Installed Anchors and Threaded Rods	7	4	28	\$135.00	hr.	\$3,780.00
Torque/Tension Test Equipment		7	7	\$40.00	hr.	\$280.00
CMU Sampling and Tagging	1	4	4	\$110.00	hr.	\$440.00
CMU Wall Placement inspection	4	8	32	\$145.00	hr.	\$4,640.00
CMU Grout Placement Inspection and Sampling	2	8	16	\$145.00	hr.	\$2,320.00
In plant Inspection of Precast Walls	20	8	160	\$146.50	hr.	\$23,440.00
Field Welding Inspection	30	8	240	\$140.00	hr.	\$33,600.00
Shop Welding Inspection	45	8	360	\$85.00	hr.	\$30,600.00
High-Strength Bolt Inspection	7	4	28	\$140.00	hr.	\$3,920.00
Ultrasonic and Magnetic Particle NDT, Field	10	4	40	\$145.00	hr.	\$5,800.00
Ultrasonic and Magnetic Particle NDT, Shop	10	4	40	\$100.00	hr.	\$4,000.00
UT Equipment Charge		28	28	\$45.00	hr.	\$1,260.00
HS Grout Sampling	2	8	16	\$135.00	hr.	\$2,160.00
Anchor Bolts and Anchor Rods Material ID and Tagging	4	4	16	\$110.00	hr.	\$1,760.00
Sample Pickups	8	2	16	\$100.00	hr.	\$1,600.00
Mileage	188	31	5828	\$0.80	mi.	\$4,662.40



Anticipated Scope of Services & Cost Estimate

Project: South Valley Middle School Phase 2 -Increment 1 and 2

Date: 3/11/2022

Proposal No.: HOL-22-03-005

Client: Gilroy Unified School District

DSA Masonry, Shotcrete and NDT (PW)	\$145.00	minimum 2 hour billing increments
CWI & Special Inspector, (PW)	\$140.00	minimum 2 hour billing increments
Technician (PW)	\$135.00	minimum 2 hour billing increments
CWI Inspector (Non-PW)	\$120.00	minimum 2 hour billing increments
Special Inspector (Non-PW)	\$110.00	minimum 2 hour billing increments
Technician (Non-PW)	\$100.00	minimum 2 hour billing increments
Mileage (per mile)	\$0.80	

Geotechnical Observation and Special Inspection and Testing Budget

Subtotal **\$150,262.40**

Special Inspection and Testing, GYMNASIUM

Rebar and Structural Steel ID and Tagging (local bay area)	6	4	24	\$110.00	hr.	\$2,640.00
Batch Plant Inspection (local bay area)	6	8	48	\$110.00	hr.	\$5,280.00
ACI Concrete Technician Sampling	6	8	48	\$135.00	hr.	\$6,480.00
Test Post-Installed Anchors and Threaded Rods	7	4	28	\$135.00	hr.	\$3,780.00
Torque/Tension Test Equipment		7	7	\$40.00	hr.	\$280.00
In plant Inspection of Precast Walls	20	8	160	\$146.50	hr.	\$23,440.00
Field Welding Inspection	30	8	240	\$140.00	hr.	\$33,600.00
Shop Welding Inspection	45	8	360	\$85.00	hr.	\$30,600.00
High-Strength Bolt Inspection	7	4	28	\$140.00	hr.	\$3,920.00
Ultrasonic and Magnetic Particle NDT, Field	10	4	40	\$145.00	hr.	\$5,800.00
Ultrasonic and Magnetic Particle NDT, Shop	10	4	40	\$100.00	hr.	\$4,000.00
UT Equipment Charge		28	28	\$45.00	hr.	\$1,260.00
HS Grout Sampling	2	8	16	\$135.00	hr.	\$2,160.00
Anchor Bolts and Anchor Rods Material ID and Tagging	4	4	16	\$110.00	hr.	\$1,760.00
Sample Pickups	8	2	16	\$100.00	hr.	\$1,600.00
Mileage	181	31	5611	\$0.80	mi.	\$4,488.80
Subtotal						\$142,688.80

Laboratory Testing

	Sets	Samples	Rate	Unit	Fee
Rebar Testing	25	25	\$155.00	ea.	\$3,875.00
HS Grout Testing	4	12	\$60.00	ea.	\$720.00
Compression Test, 3" x 3" x 6" Grout Samples	2	8	\$65.00	ea.	\$520.00
Compression Test on Block, set of 3	3	12	\$170.00	ea.	\$2,040.00
Shear Test on Masonry Cores, 2 faces	2	4	\$115.00	ea.	\$460.00
Concrete Cylinder Testing	25	125	\$42.00	ea.	\$5,250.00
High-Strength Bolts, Nuts and Washers	20	60	\$1,000.00	ea.	\$60,000.00
Laboratory Maximum Density Curve (4")	2	2	\$260.00		\$520.00



Anticipated Scope of Services & Cost Estimate

Project: South Valley Middle School Phase 2 -Increment 1 and 2

Date: 3/11/2022

Proposal No.: HOL-22-03-005

Client: Gilroy Unified School District

DSA Masonry, Shotcrete and NDT (PW)	\$145.00	minimum 2 hour billing increments
CWI & Special Inspector, (PW)	\$140.00	minimum 2 hour billing increments
Technician (PW)	\$135.00	minimum 2 hour billing increments
CWI Inspector (Non-PW)	\$120.00	minimum 2 hour billing increments
Special Inspector (Non-PW)	\$110.00	minimum 2 hour billing increments
Technician (Non-PW)	\$100.00	minimum 2 hour billing increments
Mileage (per mile)	\$0.80	

Geotechnical Observation and Special Inspection and Testing Budget

TOTAL LABOR HOURS			Subtotal	\$73,385.00
Reports and Project Management ("Special Inspection" work)				
Project Management and Supervision (in hours) for special inspection work	100	\$195.00	hr.	\$19,500.00
Preconstruction Meetings - Two Visits	8	\$195.00	hr.	\$1,560.00
Progress Inspection Reports and upload to the BOX	80	\$85.00	ea.	\$6,800.00
Geotechnical Engineering Review	5	\$230.00	hr.	\$1,150.00
Engineering Review	20	\$195.00	hr.	\$3,900.00
Interim and Final Report of Special Inspections and Testing	6	\$350.00	ea.	\$2,100.00
			Subtotal	\$35,010.00

Estimate Total: **\$413,143.00**

Prevailing Wage and Accounts Payable Information Request

Thank you for this opportunity to be of service on your public works project. Please complete and return this form to allow us to comply with California's prevailing wage requirements, and to prepare Earth Systems' invoices in accordance with your organization's billing requirements in a timely manner. Thank you!

Legal Name of Earth Systems	Earth Systems Pacific
PWC Registration No.	1000003643
Earth Systems Project No.	

PUBLIC WORKS PROJECT REGISTRATION INFORMATION:

CLIENT'S PROJECT NAME	South Valley Middle School Campus Replacement Phase 2 Increment 1 and 2 HOL-22-03-005
DIR PROJECT ID (PWC-100)	
APPLICABLE BID ADVERTISEMENT DATE	
CLIENT'S REPRESENTATIVE FOR DIR PROJECT ID INFORMATION	Name: E-mail: Phone No.:
LABOR COMPLIANCE PROGRAM (LCP) APPLICABLE TO THIS PROJECT?	Yes or No If yes, please confirm if Earth Systems will be subject to the LCP and provide a copy of the LCP manual to Earth Systems before start of project.

CLIENT'S BILLING REQUIREMENTS:

PURCHASE ORDER NO. (if applicable)	
ADDITIONAL INFORMATION REQUIRED ON INVOICES	
SPECIFY ANY ADDITIONAL FORMS OR BILLING FORMATS REQUIRED TO BE SUBMITTED WITH INVOICES (please attach example)	
ACCOUNTS PAYABLE CONTACT INFORMATION	Name: E-mail: Phone No.:
INVOICE DELIVERY METHOD	E-mail: Mailing Address:
Date	March 11, 2022

FEE SCHEDULE – DSA/OSHPD

(Effective January 1, 2022)

This schedule presents rates for professional and technical services in the fields of geotechnical engineering, engineering geology, environmental consulting, construction observation and testing, and special inspection. Listed are charges for services most frequently performed by Earth Systems. Additional services not listed are available and can be discussed upon request; fixed-fee quotes for some services can also be provided upon request. To discuss a scope of work and fees for a specific project, please contact our office.

<u>PERSONNEL</u>	<u>Hourly Rate</u>
Principal Professional.....	\$230.00
Associate Professional	\$205.00
Senior Professional	\$195.00
Project Professional.....	\$165.00
Staff Professional	\$145.00
DSA Masonry, Shotcrete and NDT	\$145.00
CWI & Special Inspector, Prevailing Wage*	\$140.00
Technician, Prevailing Wage*	\$135.00
Special Services/Caltrans Technician, Prevailing Wage*	\$135.00
Special Services Technician.....	\$120.00
CWI Inspector	\$120.00
Special Inspector.....	\$110.00
Technical Assistant.....	\$100.00
Technician	\$100.00
Clerical/Administrative	\$85.00

* Technician/Inspector Classifications as defined by the State of California Department of Industrial Relations.

BASIS OF CHARGES

1. The prevailing wage (PW) rates presented herein are based on current rates established by the Department of Industrial Relations (DIR). If, during the course of the project, prevailing wage rates are increased by DIR, rates are subject to adjustment.
2. Field services for regular work days are subject to a 4-hour minimum charge, and billed in 4-hour increments.
3. Work performed on Saturdays, night work, and for premium hours (before 7 a.m., after 5 p.m. or more than 8 hours in one day) for personnel are at time and one-half; Sundays and holidays are at double time. Also, please note requirements concerning overtime, shift work, travel time, holidays, and other factors can vary for different classifications of work under prevailing wage regulations.
4. A 2-hour cancellation charge applies if scheduled inspection or testing is cancelled after 4 p.m. the day prior to the scheduled work.
5. Mileage is invoiced at a rate of \$0.80/mile (portal-to-portal).
6. Nuclear density gauge charge: \$15.00/hour.
7. Weekly special inspection report charge: \$120.00.
8. Subcontracted services, materials, rental equipment, out of town travel, and expenses are charged at cost plus 20 percent. Fixed per diem rates for specific projects can be provided upon request.
9. Report copies: \$30.00 each (minimum). Posting of electronic documents to project websites will be charged at clerical/administrative services rate.
10. Projects where State regulations require electronic submittal of Certified Payroll to DIR for prevailing wage will be assessed a fee of \$85.00/week. Additional time required to address specific requests related to DIR/Labor Compliance will be charged at the clerical/administrative services rates.
11. Invoices are payable upon presentation. Invoices thirty days past due are subject to a service charge of one and one-half percent per month. Payments using a credit card will be assigned a 3% surcharge.
12. Rates are effective through June 30, 2022.

FEE SCHEDULE – DSA/OSHPD – MATERIALS TESTING

(Effective January 1, 2022)

BASIS OF CHARGES

Rates for field work such as materials sampling, construction inspection, and field evaluation will be in accordance with the Personnel Rates listed in the basic Fee Schedule. The below listed rates apply to standard ASTM test methods. An additional hourly charge (\$100.00/hr.) will be applied for cutting, capping, or other preparation of non-standard samples and, where noted, for steel samples.

SOILS

All prices are based on California and Modified California sample sizes (2" – 2.5" diameter) unless noted otherwise. Preparation of 3" diameter samples add \$20.00. Testing of contaminated soil will be per quote. Samples will be returned to sender for proper disposal.

Atterberg Limits: Liquid Limit or Plastic Limit.....	\$120.00
Atterberg Limits: Plasticity Index	\$220.00
California Bearing Ratio, 3 points; incl. ref maximum density	\$580.00
California Bearing Ratio, 9 points; incl. ref maximum density	\$950.00
Consolidation, one dimensional	\$210.00
Consolidation, timed, per point	\$105.00
Basic Corrosivity w/out Rpt (pH, Sulfate, Chl., Resistivity)	Per Quote
Direct Shear, 3 points minimum	\$300.00
Expansion Index Test	\$200.00
Maximum Density and Optimum Moisture: 4" Mold	\$260.00
Maximum Density and Optimum Moisture: 6" Mold	\$305.00
Maximum Density and Optimum Moisture: California Impact	\$300.00
Moisture and Unit Weight Determination, from Ring Samples	\$50.00
Moisture Only	\$45.00
Permeability Tests, constant head or falling head	Per Quote
R-Value	\$305.00
R-Value, CA State Hwy/set of 3, Cement, Lime, Other addts	\$380.00
Hydro Collapse Potential	\$175.00
Hydrometer Analysis, assumed specific gravity, with 200 wash	\$245.00
Sieve/Hydrometer Anlys, assumed specific grvty, w/200 wash	\$250.00
Sieve Analysis, Aggregate Base/Subbase	\$160.00
Sieve Analysis 200 wash only	\$100.00
Sieve Analysis with wash	\$130.00
Sieve Analysis, Oversize Material	\$220.00
Specific Gravity	\$150.00
Swell Test, undisturbed	\$210.00
Swell Test, remolded	\$235.00
Unconfined Compressive Strength, untreated.....	\$110.00
Unconfined Compressive Strength, lime or cement treated mtrl.....	\$495.00

THERMAL RESISTIVITY TESTS

Concrete, 1 pt w/moisture content (req spcl collection proc)	Per Quote
Field Testing using Thermal Resistivity Meter	Per Quote
Soil, per moisture point, per sample	Per Quote
Soil, 3 moisture points with dry-out curve, per sample	Per Quote

CONCRETE AGGREGATE

Abrasion, L.A. Rattler, 100 and 500 revolutions	\$305.00
Absorption, Coarse Aggregate	\$90.00
Absorption, Fine Aggregate	\$130.00
Clay Lumps and Friable Particles in Aggregate	\$130.00
Cleanness Value of Coarse Aggregate	\$180.00
Crushed Particles, each size	\$130.00

FEE SCHEDULE – DSA/OSHDPD – MATERIALS TESTING

(Effective January 1, 2022)

CONCRETE AGGREGATE (Cont.)

Durability Index, Coarse or Fine Aggregate	\$180.00
Flat and Elongated Particles in Aggregate	\$130.00
Organic Impurities in Fine Aggregate	\$100.00
Potential Reactivity of Aggr by Chemical Method, ea size	Per Quote
Sand Equivalent	\$175.00
Sieve Analysis, washed	\$195.00
Soundness, Sodium Sulfate, 5 cycles	\$355.00
Specific Gravity, Coarse Aggregate	\$120.00
Specific Gravity, Fine Aggregate	\$150.00
Uncompacted Void Cntnt of Fine Agg Angularity, w/fine Agg SG	\$240.00
Unit Weight of Aggregate	\$100.00

CONCRETE CYLINDERS, BEAMS AND CORES

Compression Test of Cast Cylinders per cylinder	\$42.00*
Compression Test of Cored Samples, cored at laboratory	\$120.00
Compression Test of cores delivered by others	\$80.00
Compression Test of Lightweight Concrete	\$50.00*
Density of Concrete Cylinders	\$85.00
Density of Hardened Concrete	\$100.00
Flexural Strength, Simple Beam with Third Point Loading	\$120.00
Grading of Shotcrete Cores	\$195.00
Sample Storage, monthly per sample	\$50.00
Shrinkage, set of 3	\$420.00
Unit Weight of Lightweight Concrete	\$75.00
Enviro. Recycling Fee, per cylinder, core or beam	\$2.00
Enviro. Recycling Fee, per flex beam	\$3.00
Enviro. Recycle Fee/Form Stripping, per shotcrete panel/beam	\$70.00

MASONRY

Absorption of Block, set of 3	\$130.00
Absorption/Specific Gravity/Moisture Content of Block, set of 3	\$315.00
Compression Test, 2" x 4" Mortar Cylinders	\$45.00*
Compression Test, 3" x 3" x 6" Grout Samples	\$65.00*
Compression Test on Block, set of 3	\$170.00
Compression Test on Grouted Prisms, includes cutting	\$160.00*
Compression Test on Masonry Cores	\$70.00
Coring of Grouted Masonry by Subcontractor	cost + 20%
Masonry Shrinkage, set of 3	\$255.00
Moisture Content of Block as received, set of 3	\$90.00
Shear Test on Masonry Cores, 2 faces	\$115.00
Specific Gravity and Unit Weight of Block, set of 3	\$105.00
Enviro. Recycling Fee, per masonry prism	\$3.00
Enviro. Recycling Fee, per mortar or grout sample	\$2.00

* Includes formal report of test results following 28-Day tests.

FIREPROOFING

Fireproof Bond Test	Per Quote
Fireproofing Density Test (1)	\$85.00

ASPHALT CONCRETE

Bulk Specific Gravity of Compacted Specimens and Core Samples	\$85.00
Compaction of Lab Samples, CA Kneading Compactor, set of 3	\$245.00
Compaction of Lab Samples, CA Kneading Compactor, set of 5	\$400.00

FEE SCHEDULE – DSA/OSHPD – MATERIALS TESTING

(Effective January 1, 2022)

ASPHALT CONCRETE (Cont.)

Compaction of Lab Spls, Mrshl Mthd set of 3 –(50 blows/side).....	\$250.00
Compaction of Lab Spls, Mrshl Mthd set of 3 –(75 blows/side).....	\$265.00
Extraction of Oil from A.C. Mixtures.....	\$280.00
Extraction of Oil from Rubberized Mixtures.....	\$370.00
Gyratory Compactor, per set of field mixed asphalt	\$500.00
Hamburg Wheel Tracker Test, per set of field mixed asphalt	\$895.00
Ignition Oven Binder Cntnt, after initial corr value is det.....	\$280.00
Ignition Oven Binder Cntnt Corr Value /mix design, ave of 3.....	\$805.00
Ignition Oven Gradation Correction Value, per mix design.....	Per Quote
Moisture Content	\$55.00
Sieve Analysis of Extracted Aggregate.....	\$290.00
Sieve Analysis of Ignition Oven Residue	\$175.00
Specific Gravity, Theoretical Maximum, Rice Method	\$175.00
Stability and Flow, Marshall Apparatus, set of 3	\$245.00
Stabilometer, Hveem S-Value, set of 3	\$350.00
Enviro. Recycling Fee, per sample	\$2.00
Enviro. Recycling Fee for Extracted Oils	\$50.00

REINFORCING AND STRUCTURAL STEEL

Bend Test of Welded Specimen, sample preparation not incl	\$85.00
Pipe Flattening Test, sample preparation not included	\$80.00
Reinforcing Steel Coupler Tensile and Slip Tests.....	\$255.00
Structural Steel Bend Test, sample preparation not included	\$85.00
Structural Steel Machining/Sample Preparation.....	cost + 20%
Structural Steel Tensile Test, sample prep not included	\$85.00
Tensile and Bend Tests of Reinforcing Bar, #2 through #9.....	\$155.00
Tensile and Bend Tests of Reinforcing Bar, #10 through #18.....	Per Quote
Enviro. Recycling Fee, per sample	\$2.00

BOLT TESTS

Bolt Tests, chemical or mechanical	cost + 20%
--	------------

WELDER QUALIFICATION

AWS D1.1: 3/8" Plate, per position	Per Quote
AWS D1.1: 1" Plate, per position.....	Per Quote
AWS D1.3: Sheet Steel.....	Per Quote
AWS D1.4: Reinforcing Bar	Per Quote
ASME/API Pipe Sections	Per Quote

EQUIPMENT/CHARGES (Does Not Include Personnel)

110-volt Portable Electric Generator	\$120.00/day
Anchor Pull Test Equipment	\$50.00/hr.
Bailer (disposable) w/dedicated rope	\$40.00/ea.
Concrete and Asphalt Concrete Coring Equipment.....	cost + 20%
Concrete Slab Moisture Transmission Kit.....	\$50.00/ea.
Conductivity Meter.....	cost + 20%
Cut-Off Saw	\$95.00/day
Double Ring Infiltrimeter (per set)	\$170.00/day
Drum Dolly.....	\$45.00/day
Drums	\$95.00/ea.
Dynamometer, In-line Scale	Per Quote
Hammer Drill	cost + 20%
Hand Auger/Sampler Equipment	\$70.00/day
Lock n, Load VOC Sample Pres. Sys.	\$40.00/ea.

FEE SCHEDULE – DSA/OSHPD – MATERIALS TESTING

(Effective January 1, 2022)

EQUIPMENT/CHARGES (Cont.) (Does Not Include Personnel)

Magnetic Particle Equipment	\$25.00/hr
Manometer	\$120.00/day
Mini-Troll Groundwater Level Transducer	\$120.00/day
Mobile Laboratory	Per Quote
Nuclear Density Equipment.....	\$15.00/hr.
Paint Thickness Meter	Per Quote
Vehicle with Percolation Tank System	\$265.00/day
Personal Protective Equipment Level C.....	Per Quote
Pile Driving Equipment (for pile load testing)	Per Quote
Pile Load Testing Equipment	Per Quote
Pulse Velocity Meter	Per Quote
Rebound Hammer (Schmidt Hammer)	\$65.00/day
Reinforcing Steel Locating Equipment (DR-Meter)	\$110.00/day
Relative Humidity Meter	\$100.00/day
Off Road Vehicle	Per Quote
Safety and Specialty Equipment.....	Per Quote
Sampling Consumables	Per Quote
Skidmore Bolting Calibration Equipment	\$215.00/day
Slope Inclinator Equipment, per hole	Per Quote
Soil Sampling Containers (metal)	\$30.00/ea.
Soil Sampling Containers (glass)	\$12.00/ea.
Tape Extensometer	Per Quote
Tension Equipment	\$160.00/day
Torque/Tension Equipment	\$80.00/day
Water Level Indicator	\$60.00/day
Windsor Probe, set of 3.....	Per Quote
Per Diem	Per Quote
DIR Compliance/eCPR, per week.....	\$85.00
DSA Box Posting, ea	\$85.00
DSA Lab Compliance, per week.....	\$85.00
Vehicle Mileage Charge.....	\$0.80

EXPERT WITNESS SERVICES

(Effective January 1, 2022)

The following rates apply to deposition testimony, arbitration testimony, hearings and court appearances.

HOURLY CHARGES FOR PERSONNEL

Principal Professional	\$400.00
Associate Professional	\$300.00
Senior Professional	\$250.00
Clerical/Admin Services	\$90.00

SPECIAL SERVICES

Deposition	\$400.00/hr. ²
Arbitration	\$400.00/hr.
Court Appearance/Hearings	\$1,500.00/half day ³
Standby to Appear	\$750.00/day ⁴

BASIS OF CHARGES

1. Hourly rates are charged during investigation, analysis, consultation, and preparation services.
2. Estimated deposition fee payable in advance by party requesting deposition. The difference between advance payment and final fee to be billed or refunded in accordance with the fee and billing information in this schedule. Fee for reviewing deposition transcript will be billed at hourly rates to the party requesting the review.
3. Minimum half day charge will apply to court appearances and hearings. Time extending through the noon hour will be subject to the full day charge of \$3,000.00.
4. Days, or portions thereof, reserved for appearances at hearings, court, or arbitrations, during which we are not required to be away from our offices will be subject to a standby charge of \$750.00. Standby at other locations will be charged at the general hourly rates.



Paul Nadeau <paul.nadeau@gilroyunified.org>

Additional Inspection Fee request

jerome zalinski <jrzalinski@gmail.com>

Thu, Mar 3, 2022 at 9:11 AM

To: Paul Nadeau <paul.nadeau@gilroyunified.org>, Marissa Van Patten <marissa.vanpatten@gilroyunified.org>

Dear Paul,

As we have discussed a few times over the last couple of months, my previous proposal of one percent for the South Valley middle school replacement project was estimated on incorrect information. The first issue is the building construction types are not relocatable structures similar to Meehleis Modular Buildings or American Modular Systems. I was informed by yourself and Doug that the project building types were going to be relocatables. They may be partially pre-fab buildings but they are not even close to being relocatable modular systems. In fact, in my opinion, this is a stick frame prototype metal structure for the classrooms and a heavy structural steel frame for the administration and gymnasium building. Plus, at no time, was I informed that Phase 2 was a separate submission to DSA, which makes it a complete separate project in the eyes of DSA. The second item is the total construction cost is \$74,000,000 not \$70,000,000 as I was originally informed.

Based on this information, of the actual building types, my typical estimate for these buildings would be 1 1/4% for the stick frame / Prototype building and 1 1/2% for the heavy structural building. If bid separate the inspection fees would be as follows, based on \$42,000,000 for phase 1 and \$32,000,000 for phase 2.

Phase 1 Classrooms = \$525,000

Phase 2 Admin and Gym = \$480,000

Proposal total = \$1,005,000

However, considering my relationship with the District for 15 years, the fee amount will be 1 1/4% for both projects which equals \$925,000, which is an additional \$225,000 for inspection services added to my contract.

Please understand the change from off site fabrication of Relocatable buildings to stick frame adds 25% more to my inspection requirements on site. The separating of the projects into two different application numbers doubles our work load on administration time and heavy structural steel frame construction increases the inspection oversight on and off site.

I believe this provides you with the necessary information supporting my request for the additional fees for Inspection Services. As always, I look forward to working towards the successful completion of our projects together.

Jerome R. Zalinski
Project Inspector
P.O. Box 36
Gustine, CA 95322
209-652-9447

Hollister Moving and Storage

29

PO Box 1987 Hollister, CA 95024
2300 Technology Pkwy. #2 Office: 831-636-5000
US DOT 3121820 - CAL-T 191773

Office/School Move/On-Site

Packing Date(s):

Phase 1 Dates:

6/13/2022

6/30/2022

Phase 2 Dates:

8/1/2022

8/5/2022

ORIGIN		DESTINATION	
Name:	GUSD - South Valley Middle - Marissa Van Patten	Name:	GUSD - South Valley Middle - Marissa Van Patten
Address:	385 Loof Ave - SV Middle School	Address:	Same Location - New School & Offices
City:	Gilroy, CA 95020	City:	Gilroy, CA 95020
Phone:	408-612-2720	Phone:	408-612-2720
Email:	marissa.vanpatten@gilroyunified.org	Email:	

MOVE DESCRIPTION

lbs.

Move of contents from approx 40 classrooms + Library + Storage room + Admin Building. The services to be performed are based on the RFP issued March 16, 2022 that includes Phase 1 & Phase 2. All services and dates listed in the RFP are considered and accounted for in this proposal. The line item for the ALTERNATE is based on the request to possibly remove the furniture items from the classrooms that are not part of the RFP and those items will be disposed of by others. GUSD is purchasing 20 Library carts for the project and those will not be supplied by Hollister Moving for this project.

LOCAL MOVE

Men, Trucks & Equipment to perform the move in the time frame noted above. The number of men may vary from day to day based on our workload, but the move will be completed in an agreed time frame.

Phase 1 : \$ 22,375.00

Phase 2 : \$ 19,155.00

Allowance for moving furniture: remove furniture for disposal/removal by other vendors \$ 6,450.00

Contingency: unforeseen conditions and additional packing materials and labor if requested \$ 12,202.00

PACKING DESCRIPTION

Packing Labor: man hrs

There is no packing requested for this portion of the move as all items are being packed by the individual teachers/staff for the move. If any major amounts of packing are needed or crew leader will advise if any other charges would apply. We will do some minimal packing at no charge if needed to help expedite the moving/transfer of the items.

PACKING MATERIALS AND TAX: See attached for details - final charges based on actual use.

\$ -

\$ -

Fuel Charge 2% \$ 1,203.64

Discounts:

Payment Method: Personal Check

TOTAL COST \$ 61,385.64

South Valley's #1 Mover Since 1978

Hollister Moving and Storage

PO Box 1987 Hollister, CA 95024
2300 Technology Pkwy. #2 Office: 831-636-5000
US DOT 3121820 - CAL-T 191773

Customer Name: GUSD - South Valley Middle - Marissa Van Patten

PACKING MATERIAL - CONTAINERS

Qty	Item	Rate	Total
	1.5 Sm	\$ 2.50	\$ -
	3.0 Md	\$ 5.00	\$ -
	4.5 Lg	\$ 6.25	\$ -
	5.0 DP	\$ 18.75	\$ -
	6.0 Ex L	\$ 12.50	\$ -
	6.6 Elec	\$ 15.00	\$ -
	8.0 CF		\$ -
	10.0 CF		\$ -
	Flat sm	\$ 10.00	\$ -
	Flat med	\$ 15.00	\$ -
	Flat Lg	\$ 18.00	\$ -
	TV Box	\$ 45.00	\$ -
	Flat 7x8	\$ 75.00	\$ -
	Crate ____		\$ -
	Wardrobe	\$ 12.80	\$ -
	S/D Matt	\$ 8.50	\$ -
	Q/K matt	\$ 16.00	\$ -
TOTAL			\$ -

PACKING MATERIAL - OTHER

Qty	Item	Rate	Total
	Tape, 2"	\$ 2.75	\$ -
	Papir Pad		\$ -
	Bwrap 12"		\$ -
	Bwrap 24"		\$ -
	Bwrap 48"		\$ -
	Pkg Ppr	\$ 24.95	\$ -
	Dp Inserts		\$ -
	Library Cart	\$ 15.00	\$ -
	Office Carts	\$ 15.00	\$ -
	Speed Packs	\$ 10.00	\$ -
			\$ -

Other Materials Total	\$ -
Containers Total	\$ -
Sub Total All Materials	\$ -
TAX	\$ -
TOTAL MATERIAL	\$ -

Important Notice

This Proposal covers only the articles and services listed in the RFP dated March 16, 2022 for South Valley Middle School as provided to Hollister Moving by GUSD.

This move and contents to be moved are based on the items that were noted during the walk through at the school and the description of services noted above. If there are any delays with other contractors or service providers that effect our work flow

we will inform GUSD of any such issues ASAP to avoid any delays on our end of the move.

We will have a supervisor on-site during the move that will be the point of contact for our crew during the entire move

MOVER and CUSTOMER SIGNATE BELOW ACKNOWLEDGE CONDITIONS OF PROPOSAL/ESTIMATE:

Moving Company

Date

Customer (or Agent)

Date

Hollister Moving and Storage

PO Box 1987 Hollister, CA 95024
2300 Technology Pkwy. #2 Office: 831-636-5000
US DOT 3121820 - CAL-T 191773

Customer Name: GUSD - South Valley Middle - Marissa Van Patten

BASIS OF CARRIER'S COST PROPOSAL

ORIGIN:

Flight of Stairs qty steps:
Landings qty:
Long Carry distance:
Packing:
Packing Material:
Shuttle: 16' & 26' trucks
Office Carts & Speed Packs
Additional Truck (s):
Extra Pickup:
Disassembly: minor items
Regular Storage:
Boxes from Garage
Piano:

Service Required	Service Not Req'd	Condition Unknown
	X	
	X	
X		
	X	
X		
X		
X		
	X	
X		
	X	
	X	
	X	

DESTINATION:

Flight of Stairs qty steps:
Landings qty:
Long Carry distance:
Shuttle:
Unpacking:
Boxes to Garage:
Extra Delivery:

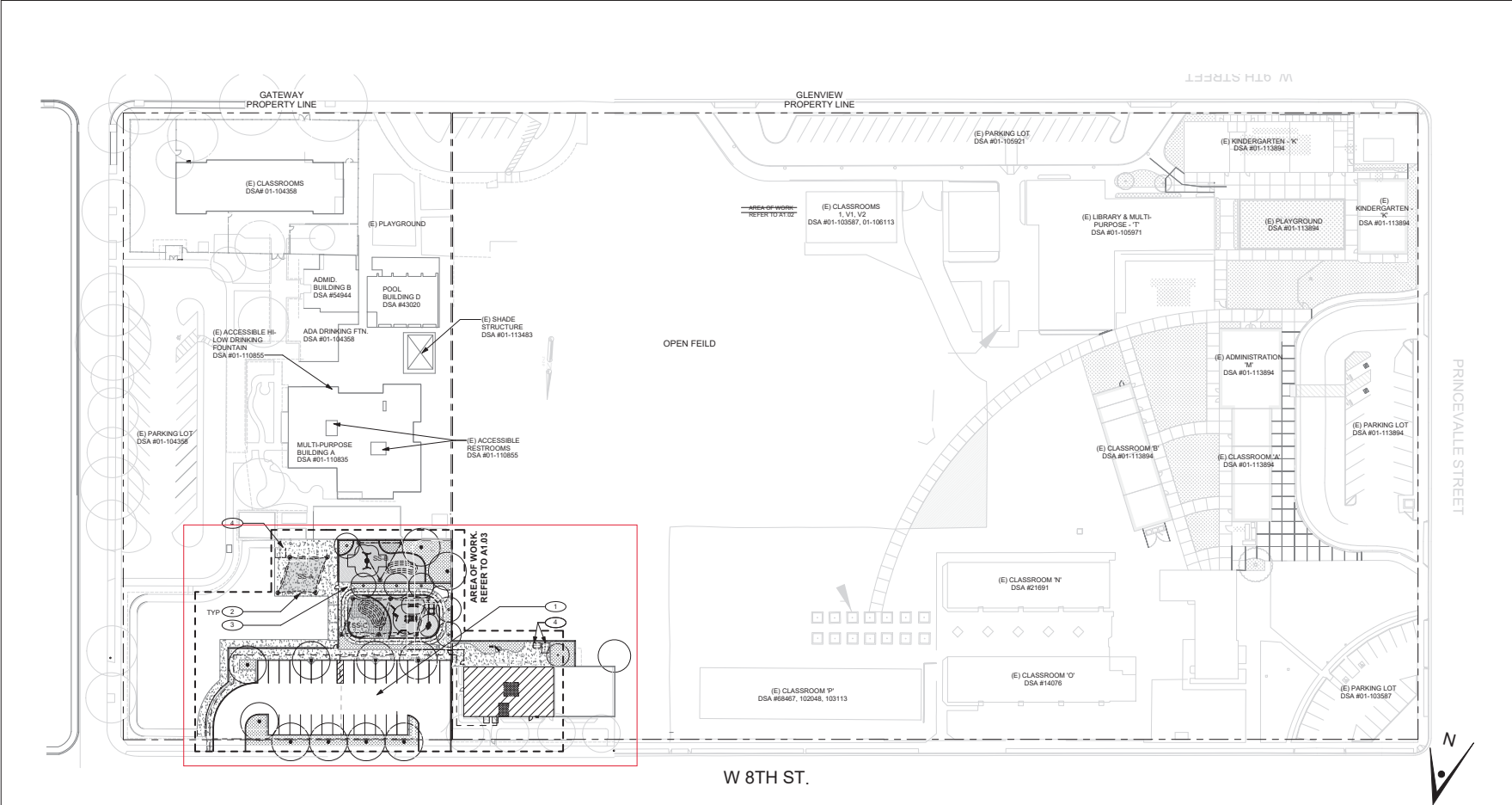
Service Required	Service Not Req'd	Condition Unknown
	X	
	X	
X		
X		
	X	
	X	
	X	

Charges to be Paid by: **GUSD/Invoice/Check**

I REQUEST ONLY THE SERVICES AND ITEMS LISTED ON THIS DOCUMENT TO BE CONSIDERED IN DETERMINING THE ESTIMATED COST. I UNDERSTAND THAT ADDITIONAL CHARGES WILL BE MADE FOR ANY ADDITIONAL SERVICES REQUESTED AT A LATER TIME.

Customer (or Agent)

Date



1 SITEPLAN		1" = 40'	
<div>GENERAL NOTES</div> <div>1. TYPICAL, EXISTING TO REMAIN U.O.N.: PROTECT ALL WORK TO BE REINSTALLED. ANY DAMAGE SHALL BE REPAIRED/REPLACED TO OWNER'S SATISFACTION.</div> <div>2. SEE CIVIL, LANDSCAPE, AND STRUCTURAL DWGS. FOR ADDITIONAL REQUIREMENTS.</div> <div>3. CONTRACTOR IS RESPONSIBLE FOR FIELD VERIFYING ACTUAL FIELD CONDITIONS PRIOR COMMENCEMENT OF WORK.</div> <div>4. CONTRACTOR TO PROTECT ALL (E) SITE FEATURES FROM DAMAGE, INCLUDING BUT NOT LIMITED TO, STRUCTURES, UTILITIES, TREES, LANDSCAPES, AND SITE WORK.</div> <div>5. RECLAIMED WATER IRRIGATION SYSTEM EXISTING THROUGHOUT THE PRACTICE FIELDS AND CAMPUS. CONTRACTOR SHALL PROTECT IN PLACE OR REPAIR AND REPLACE IF DAMAGED.</div> <div>6. REPLACE UTILITY TRENCHING LANDSCAPE/SURFACE TO MATCH EXISTING MATERIALS (SOD VS. ASPHALT VS. CONCRETE).</div> <div>7. DESIGN PROFESSIONAL IN GENERAL RESPONSIBLE CHARGE STATEMENT: THE POT IDENTIFIED IN THESE CONSTRUCTION DOCUMENTS IS COMPLIANT WITH THE CURRENT APPLICABLE CALIFORNIA BUILDING CODE ACCESSIBILITY PROVISIONS FOR PATH OF TRAVEL REQUIREMENTS FOR ALTERATIONS, ADDITIONS AND STRUCTURAL REPAIRS, AS PART OF THE DESIGN OF THIS PROJECT, THE POT WAS EXAMINED AND ANY ELEMENTS, COMPONENTS OR PORTIONS OF THE POT THAT WERE DETERMINED TO BE NONCOMPLIANT (1) HAVE BEEN IDENTIFIED AND (2) THE CORRECTIVE WORK NECESSARY TO BRING THEM INTO COMPLIANCE HAS BEEN INCLUDED WITHIN THE SCOPE OF THIS PROJECT'S WORK THROUGH DETAILS, DRAWINGS AND SPECIFICATIONS INCORPORATED INTO THESE CONSTRUCTION DOCUMENTS. ANY NONCOMPLIANT ELEMENTS, COMPONENTS OR PORTIONS OF THE POT THAT WILL NOT BE CORRECTED BY THIS PROJECT BASED ON VALUATION THRESHOLD LIMITATIONS OR A FINDING OF UNREASONABLE HARDSHIP ARE SO INDICATED IN THESE CONSTRUCTION DOCUMENTS DURING CONSTRUCTION, (POT ITEMS WITHIN THE SCOPE OF THE PROJECT REPRESENTED AS CODE COMPLIANT ARE FOUND TO BE NONCOMPLYING BEYOND REASONABLE CONSTRUCTION TOLERANCES, THEY SHALL BE BROUGHT INTO COMPLIANCE.</div>		<div>CODE ANALYSIS</div> <div>(E) BUILDINGS S & R</div> <div>BUILDINGS S & R ARE CLUSTERED TOGETHER. AREA OF WORK IS ONLY BUILDING S.</div> <div>CONSTRUCTION TYPE: VB</div> <div>OCCUPANCY: E, B</div> <div>ALLOWABLE AREA: 5,000 SF (B MOST RESTRICTIVE)</div> <div>HEIGHT: 11'-4"</div> <div>ALLOWABLE STORIES: 1</div> <div>ALLOWABLE HEIGHT: 40</div> <div>SPRINKLER: NO</div> <div>(E) BUILDING S</div> <div>ACTUAL BUILDING AREA: 2,800 SF</div> <div>(E) BUILDING R</div> <div>ACTUAL BUILDING AREA: 1,920 SF</div> <div>TOTAL AREA: 4,800 SF</div> <div>PROPOSED SHADE STRUCTURES (CLUSTERED AS 1 "BUILDING UNIT")</div> <div>SS-A, SS-B, SS-C</div> <div>CONSTRUCTION TYPE: VB</div> <div>OCCUPANCY: E</div> <div>ALLOWABLE AREA: 9,500 SF</div> <div>ACTUAL AREA - SS-A: 730 SF</div> <div>ACTUAL AREA - SS-B: 500 SF</div> <div>ACTUAL AREA - SS-C: 1,000 SF</div> <div>SPRINKLER: NO</div> <div>TOTAL AREA: 3030 SF</div>	
<div>PARKING CALCULATIONS</div> <div>PROPOSED PARKING LOT</div> <div>TOTAL PARKING SPOTS 30</div> <div>ACCESSIBLE PARKING 2</div> <div>STANDARD ACCESSIBLE PARKING 1</div> <div>ACCESSIBLE VAN PARKING 1</div> <div>ACCESSIBLE PARKING SPOT REQUIRED 2</div>		<div>KEYNOTES</div> <div>1 30 SPOT PARKING LOT. REFER TO CIVIL DRAWINGS FOR PARKING LOT DETAILS. SEE PARKING CALCULATIONS FOR MORE INFORMATION.</div> <div>2 SHADE STRUCTURES. REFER TO SHADE STRUCTURE DRAWINGS FOR DETAILS AND A1.03 FOR LOCATIONS.</div> <div>3 REFER TO LANDSCAPE AND CIVIL DRAWING FOR PAVING AND PLAYGROUND DETAILS.</div> <div>4 RELOCATED STORAGE CONTAINER.</div>	
		<div>LEGEND</div> <div>(E) ELEMENTS</div> <div>NEW ELEMENTS</div> <div>PROPOSED PATH OF TRAVEL</div> <div>ACCESSIBLE PATH OF TRAVEL AS INDICATED ON PLAN IS A BARRIER-FREE ACCESS ROUTE WITHOUT ANY ABRUPT LEVEL CHANGES EXCEEDING 1/2" IF BEVELED AT 1:2 MAX SLOPE, OR VERTICAL LEVEL CHANGES NOT EXCEEDING 1/4" MAX. AND AT LEAST 48" IN WIDTH. SURFACE IS STABLE, FIRM AND SLIP RESISTANT. CROSS SLOPE DOES NOT EXCEED 2% AND SLOPE IN THE DIRECTION OF TRAVEL IS LESS THAN 5%, UNLESS OTHERWISE INDICATED. ACCESSIBLE PATH OF TRAVEL SHALL BE MAINTAINED FREE OF OVERHANGING OBSTRUCTIONS TO 80" MINIMUM, AND PROTRUDING OBJECTS GREATER THAN 4" PROJECTION FROM WALL AND ABOVE 27" AND LESS THAN 80".</div> <div>PROPERTY LINE</div> <div>SHADE STRUCTURES</div> <div>BUILDING "S". SEE A3.01 FOR FLOOR PLAN</div> <div>ACCESSIBLE TOILETS. REFER TO A3.02 FOR FLOOR PLANS</div>	

ARTiK
ART & ARCHITECTURE

394-A Umbarger Rd
San Jose, CA 95111
Phone 408.224.9890
Fax 408.224.9891
www.Artika3.com

CONSULTANT'S STAMP

Project Title

SCCOE GLEN VIEW
DAYCARE AND
PLAYGROUND

600 W 8th Street, Gilroy, CA 95020

SANTA CLARA COUNTY OFFICE
OF EDUCATION

No.	Description	Date
1	DSA SUBMITTAL	03.09.22

Drawing Title

SITE PLAN

Architect Seal

File No.

Application No.

Date

Project Number

Drawing No.

A1.01

Plot Date 3/9/2022 10:13:06 AM

**DIVISION OF THE STATE ARCHITECT**

Regional Office

1515 CLAY STREET, SUITE 1201 OAKLAND, CA 94612

(510) 622-3101

INVOICE

(Plan/Field Review)

Invoice #:**01****11929**

Print Date: 03/10/2022

Issue Date: 03/10/2022

Gilroy Unified School District
 7810 Arroyo Circle
 Gilroy, CA, 95020
Attn: Accounts Payable

Application #: **01-118187** File ID: **43-17** CAN #: **0V6295**
 Project: Brownell Middle School
 Scope: Additions to 1-Multi-purpose Building (L); Alterations to 1-Multi-purpose Building (L), 1-Gymnasium Building (Q); Construction of 1-Media Center (B), 1-Administration Building (A), 7-Solar Panel Structures (Canopies), 1-PV Parking Canopy per PC# 04-117120, 1-Building Pad Preparation, 1-sitework, 6-Classroom Buildings (C,D,E,F,G,H), 1-Sport Field

Billing Details:

Project Contracted Cost:		\$57,689,701.00	
Change Orders Cost:		\$688,685.00	
Construction Mgt. Cost:	+	\$0.00	
Project Cost:		\$58,378,386.00	
Estimated Project Cost:	-	\$45,000,000.00	-----> Cost Augmentation: \$13,378,386.00

	<u>Filing</u>	<u>Additional</u>	<u>Further</u>	<u>Pre-Checked</u>	<u>Addenda/Revisions</u>	<u>Total</u>
Access Compliance	\$0.00	\$0.00	\$9,027.03	\$0.00	\$0.00	\$9,027.03
Fire & Life Safety	\$0.00	\$0.00	\$6,689.19	\$0.00	\$0.00	\$6,689.19
Structural Safety	\$0.00	\$0.00	\$80,270.32	\$0.00	\$0.00	\$80,270.32
Miscellaneous	\$0.00					
				Total Amount Due :		\$95,986.54

Return this portion with payment. One payment per invoice, please.

Gilroy Unified School District

Application #: 01-118187**File ID #:** 43-17**Invoice #:** 11929

Pay This Amount: **\$95,986.54**
By: 4/9/2022

Amount Enclosed:

For check payments, make check payable to "Department of General Services/Office of Fiscal Services" and send to PO Box 989053, West Sacramento, CA 95798-9053.



DIVISION OF THE STATE ARCHITECT

Regional Office

1515 CLAY STREET, SUITE 1201 OAKLAND, CA 94612

(510) 622-3101

INVOICE

(Plan/Field Review)

Invoice #:

01

11929

Print Date: 03/10/2022

Issue Date: 03/10/2022

Gilroy Unified School District

7810 Arroyo Circle

Gilroy, CA, 95020

Attn: Accounts Payable

Application #: **01-118187**

File ID: **43-17**

CAN #: **0V6295**

Project: Brownell Middle School

Scope: Additions to 1-Multi-purpose Building (L); Alterations to 1-Multi-purpose Building (L), 1-Gymnasium Building (Q); Construction of 1-Media Center (B), 1-Administration Building (A), 7-Solar Panel Structures (Canopies), 1-PV Parking Canopy per PC# 04-117120, 1-Building Pad Preparation, 1-sitework, 6-Classroom Buildings (C,D,E,F,G,H), 1-Sport Field

For credit card or electronic check payments, make payment through our third-party software by Fiserv at www3.thepayplace.com/ca/dgsdsa/firfees. Proof of online payment must be submitted as directed in procedure *PR 20-02: Online Payments for Plan Review Filing Fees, Plan/Field Review Fee Invoices & Project Certification Re-Examination Fees*.

DOCUMENT 00 41 13

BID FORM AND PROPOSAL

To: Governing Board of the Gilroy Unified School District ("District" or "Owner")

From: Brazos Urethane, Inc.
(Proper Name of Bidder)

The undersigned declares that Bidder has read and understands the Contract Documents, including, without limitation, the Notice to Bidders and the Instructions to Bidders, and agrees and proposes to furnish all necessary labor, materials, and equipment to perform and furnish all work in accordance with the terms and conditions of the Contract Documents, including, without limitation, the Drawings and Specifications of Bid No. 2122-02, for the following project known as:

Gilroy High School Roofing Repairs of 2022

("Project" or "Contract") and will accept in full payment for that Work the following total lump sum amount, all taxes included:

One Million Seven Hundred Seventy Eight Thousand One Hundred Twenty Two	dollars	\$ 1,778,122.00
Base Bid		
One Hundred Seventy Seven Thousand Eight Hundred Twelve	dollars	\$ 177,812.00
Contingency (10% of Base Bid) See Item #2 of Bid Form and Proposal.		
One Million Nine Hundred Fifty Five Thousand Nine Hundred Thirty Four	dollars	\$ 1,955,934.00
Total Bid		
<i>Bidder acknowledges and agrees that the Total Bid accounts for any and all allowances, Total Cost for Unit Prices, and a 10% Contingency.</i>		

Additional Detail Regarding Calculation of Base Bid

1. **Unit Prices.** The Bidder's Base Bid includes the following unit prices, which the Bidder must provide and the District may, at its discretion, utilize in valuing additive and/or deductive change orders (Unit Prices shall include all labor, materials, services, profit, overhead, insurance, bonds, taxes, and all other incidental costs of Contractor, subcontractors, and suppliers):

SCHEDULE OF UNIT PRICES

<u>Item No.</u>	<u>Description</u>	<u>Unit of Measure</u>	<u>Estimated Quantity</u>	<u>Unit Price</u>	<u>Total Cost = Unit Price x Estimated Quantity (Included in Base Bid)</u>
1	1 sheet of plywood (4'x8'x3/4")	each		\$ 800.00	\$ 800.00
2	3" retrofit drain "OMG Speedtite" or equal	each		\$ 410.00	\$ 400.00
3	12" roof drain with 3" no hub connector	each		\$ 520.00	\$ 520.00

Where scope of Work is decreased, all Work pertaining to the item, whether specifically stated or not, shall be omitted, and where scope of Work is increased, all work pertaining to that item required to render same ready for use on the Project in accordance with intentions of the Drawings and Specifications shall be included in the above agreed-upon price amount.

2. **Contingency.** The Bidder's Total Bid shall include a ten percent (10%) contingency for Unforeseen Conditions and complying with applicable federal, State, and local requirements relating to COVID-19 or other public health emergency/epidemic/pandemic.

The above allowance shall only be allocated for unforeseen items or COVID-19 or other public health emergency/epidemic/pandemic compliance relating to the Work. Contractor shall not bill for or be due any portion of this allowance unless the District has identified specific work, Contractor has submitted a price for that work or the District has proposed a price for that work, the District has accepted the cost for that work, and the District has prepared an Allowance Expenditure Directive incorporating that work. Contractor hereby authorizes the District to execute a unilateral deductive change order at or near the end of the Project for all or any portion of the allowance not allocated. Any unused portion of the allowance will revert back to the District documented by a deductive change order.

3. The undersigned has reviewed the Work outlined in the Contract Documents and fully understands the scope of Work required in this Proposal, understands the construction and project management function(s) is described in the Contract Documents, and that each Bidder who is awarded a contract shall be in fact a prime contractor, not a subcontractor, to the District, and agrees that its Proposal, if accepted by the District, will be the basis for the Bidder to enter into a contract with the District in accordance with the intent of the Contract Documents.
4. The undersigned has notified the District in writing of any discrepancies or omissions or of any doubt, questions, or ambiguities about the meaning of any of the Contract Documents, and has contacted the Construction Manager before bid date to verify the issuance of any clarifying Addenda.
5. The undersigned agrees to commence work under this Contract on the date established in the Contract Documents and to complete all work within the time specified in the Contract Documents.
6. The liquidated damages clause of the General Conditions and Agreement is hereby acknowledged.
7. It is understood that the District reserves the right to reject this bid and that the bid shall remain open to acceptance and is irrevocable for a period of ninety (90) days.
8. The following documents are attached hereto:
 - Photocopy of Bid Bond on the District's form or other security
 - Designated Subcontractors List
 - Site Visit Certification
 - Non-Collusion Declaration
 - Iran Contracting Act Certification
9. Receipt and acceptance of the following Addenda is hereby acknowledged:

No. <u>1</u> , Dated <u>3/7/2022</u>	No. _____, Dated _____
No. <u>2</u> , Dated <u>3/8/2022</u>	No. _____, Dated _____
No. _____, Dated _____	No. _____, Dated _____

10. Bidder acknowledges that the license required for performance of the Work is a C-39 license.
11. Bidder hereby certifies that Bidder is able to furnish labor that can work in harmony with all other elements of labor employed or to be employed on the Work.
12. Bidder specifically acknowledges and understands that if it is awarded the Contract, that it shall perform the Work of the Project while complying with all requirements of the Department of Industrial Relations.

GILROY UNIFIED SCHOOL DISTRICT

**BID FORM AND PROPOSAL
DOCUMENT 00 41 13-3**

13. Bidder hereby certifies that its bid includes sufficient funds to permit Bidder to comply with all local, state or federal labor laws or regulations during the Project, including payment of prevailing wage, and that Bidder will comply with the provisions of Labor Code section 2810(d) if awarded the Contract
14. Bidder represents that it is competent, knowledgeable, and has special skills with respect to the nature, extent, and inherent conditions of the Work to be performed. Bidder further acknowledges that there are certain peculiar and inherent conditions existent in the construction of the Work that may create, during the Work, unusual or peculiar unsafe conditions hazardous to persons and property.
15. Bidder expressly acknowledges that it is aware of such peculiar risks and that it has the skill and experience to foresee and to adopt protective measures to adequately and safely perform the Work with respect to such hazards.
16. Bidder expressly acknowledges that it is familiar with and capable of complying with applicable federal, State, and local requirements relating to COVID-19 or other public health emergency/epidemic/pandemic including, if required, preparing, posting, and implementing a Social Distancing Protocol.
17. Bidder expressly acknowledges that it is aware that if a false claim is knowingly submitted (as the terms "claim" and "knowingly" are defined in the California False Claims Act, Gov. Code, § 12650 et seq.), the District will be entitled to civil remedies set forth in the California False Claim Act. It may also be considered fraud and the Contractor may be subject to criminal prosecution.
18. The undersigned Bidder certifies that it is, at the time of bidding, and shall be throughout the period of the Contract, licensed by the State of California to do the type of work required under the terms of the Contract Documents and registered as a public works contractor with the Department of Industrial Relations. Bidder further certifies that it is regularly engaged in the general class and type of work called for in the Contract Documents.

Furthermore, Bidder hereby certifies to the District that all representations, certifications, and statements made by Bidder, as set forth in this bid form, are true and correct and are made under penalty of perjury.

Dated this 14 day of March 20 22

Name of Bidder: Brazos Urethane, Inc.

Type of Organization: Corporation

Signature: 

Print Name: Craig Opel

Title: Western Division VP

Address of Bidder: 28770 Ave 14 1/2 Madera CA 93638

Taxpayer Identification No. of Bidder: 742466058

Telephone Number: 559-674-1111

Fax Number: 559-674-2222

E-mail: C.opel@Brazosinc.com Web Page: www.brazosinc.com

Contractor's License No(s): No.: 982578 Class: C-39 Expiration Date: 4/30/2023

No.: _____ Class: _____ Expiration Date: _____

No.: _____ Class: _____ Expiration Date: _____

Public Works Contractor Registration No.: 1000005672

END OF DOCUMENT

BID BOND

(Note: If Bidder is providing a bid bond as its bid security, Bidder must use this form, NOT a surety company form.)

KNOW ALL PERSONS BY THESE PRESENTS:

That the undersigned, Brazos Urethane, Inc., as Principal ("Principal"),

and Merchants Bonding Company (Mutual), as Surety ("Surety"), a corporation organized and existing under and by virtue of the laws of the State of Iowa and authorized to do business as a surety in the State of California, are held and firmly bound unto the Gilroy Unified School District ("District") of Santa Clara County, State of California, as Obligee, in an amount equal to ten percent (10%) of the Base Bid plus alternates, in the sum of

Ten Percent of Greatest Amount Bid Dollars (\$ 10% G.A.B.)

lawful money of the United States of America, for the payment of which sum well and truly to be made, we, and each of us, bind ourselves, our heirs, executors, administrators, successors, and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH that whereas the Principal has submitted a bid to the District for all Work specifically described in the accompanying bid for the following project: Gilroy High School Roofing Repairs of 2022 ("Project" or "Contract").
Bid: 2122-002

NOW, THEREFORE, if the Principal is awarded the Contract and, within the time and manner required under the Contract Documents, after the prescribed forms are presented to Principal for signature, enters into a written contract, in the prescribed form in accordance with the bid, and files two bonds, one guaranteeing faithful performance and the other guaranteeing payment for labor and materials as required by law, and meets all other conditions to the Contract between the Principal and the Obligee becoming effective, or if the Principal shall fully reimburse and save harmless the Obligee from any damage sustained by the Obligee through failure of the Principal to enter into the written contract and to file the required performance and labor and material bonds, and to meet all other conditions to the Contract between the Principal and the Obligee becoming effective, then this obligation shall be null and void; otherwise, it shall be and remain in full force and effect. The full payment of the sum stated above shall be due immediately if Principal fails to execute the Contract within seven (7) days of the date of the District's Notice of Award to Principal.

Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the Contract or the call for bids, or to the work to be performed thereunder, or the specifications accompanying the same, shall in any way affect its obligation under this bond, and it does hereby waive notice of any such change, extension of time, alteration or addition to the terms of the Contract or the call for bids, or to the work, or to the specifications.

In the event suit is brought upon this bond by the Obligee and judgment is recovered, the Surety shall pay all costs incurred by the Obligee in such suit, including a reasonable attorneys' fee to be fixed by the Court.

If the District awards the bid, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

IN WITNESS WHEREOF, this instrument has been duly executed by the Principal and Surety above named, on the 4th day of March, 2022.

Brazos Urethane, Inc.

Principal

By 

Merchants Bonding Company (Mutual)

Surety



By Donna Weinell, Attorney-in-Fact

Matthew R. Dobyns, R S Bonding & Insurance Agency

Name of California Agent of Surety

1633 E 4th St # 228, Santa Ana, California 92701

Address of California Agent of Surety

(714) 541-4700

Telephone Number of California Agent of Surety

Bidder must attach Power of Attorney and Certificate of Authority for Surety and a Notarial Acknowledgment for all Surety's signatures. The California Department of Insurance must authorize the Surety to be an admitted Surety Insurer.

END OF DOCUMENT

MERCHANTS
BONDING COMPANY™
POWER OF ATTORNEY

Know All Persons By These Presents, that MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC., both being corporations of the State of Iowa (herein collectively called the "Companies") do hereby make, constitute and appoint, individually, Betty A Bush; Donna Welnet; G C Blystone Jr; Jennifer Mitchell; Mark Smith

their true and lawful Attorney(s)-in-Fact, to sign its name as surety(ies) and to execute, seal and acknowledge any and all bonds, undertakings, contracts and other written instruments in the nature thereof, on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

This Power-of-Attorney is granted and is signed and sealed by facsimile under and by authority of the following By-Laws adopted by the Board of Directors of Merchants Bonding Company (Mutual) on April 23, 2011 and amended August 14, 2015 and adopted by the Board of Directors of Merchants National Bonding, Inc., on October 16, 2015.

"The President, Secretary, Treasurer, or any Assistant Treasurer or any Assistant Secretary or any Vice President shall have power and authority to appoint Attorneys-in-Fact, and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof."

"The signature of any authorized officer and the seal of the Company may be affixed by facsimile or electronic transmission to any Power of Attorney or Certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligations of the Company, and such signature and seal when so used shall have the same force and effect as though manually fixed."

In connection with obligations in favor of the Florida Department of Transportation only, it is agreed that the power and authority hereby given to the Attorney-in-Fact includes any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts required by the State of Florida Department of Transportation. It is fully understood that consenting to the State of Florida Department of Transportation making payment of the final estimate to the Contractor and/or its assignee, shall not relieve this surety company of any of its obligations under its bond.

In connection with obligations in favor of the Kentucky Department of Highways only, it is agreed that the power and authority hereby given to the Attorney-in-Fact cannot be modified or revoked unless prior written personal notice of such intent has been given to the Commissioner-Department of Highways of the Commonwealth of Kentucky at least thirty (30) days prior to the modification or revocation.

In Witness Whereof, the Companies have caused this instrument to be signed and sealed this 19th day of January, 2022.



MERCHANTS BONDING COMPANY (MUTUAL)
MERCHANTS NATIONAL BONDING, INC.

By *Larry Taylor*
President

STATE OF IOWA
COUNTY OF DALLAS ss.

On this 19th day of January 2022, before me appeared Larry Taylor, to me personally known, who being by me duly sworn did say that he is President of MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC.; and that the seals affixed to the foregoing instrument are the Corporate Seals of the Companies; and that the said instrument was signed and sealed in behalf of the Companies by authority of their respective Boards of Directors.



POLLY MASON
Commission Number 750576
My Commission Expires
January 07, 2023

Polly Mason
Notary Public

(Expiration of notary's commission does not invalidate this instrument)

I, William Warner, Jr., Secretary of MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC., do hereby certify that the above and foregoing is a true and correct copy of the POWER-OF-ATTORNEY executed by said Companies, which is still in full force and effect and has not been amended or revoked.

In Witness Whereof, I have hereunto set my hand and affixed the seal of the Companies on this 4th day of March, 2022.



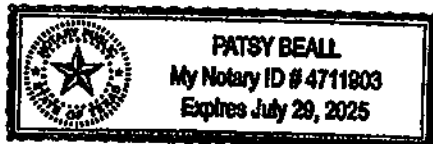
William Warner Jr.
Secretary

Certificate of Acknowledgement:

State of Texas

County of Galveston

On this 4th day of March in the year of 2022 before me, a notary public in and for the county and state aforesaid, personally appeared, Donna Weinel known to me to be the person whose name is subscribed to the within instrument and known to me to be the attorney-in-fact of Merchants Bonding Company (Mutual) and acknowledged to me that he subscribed the name of the said company thereto as surety, and his own name as attorney-in-fact.



Patsy Beall
Notary Public

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE
SAN FRANCISCO

Amended
Certificate of Authority

THIS IS TO CERTIFY that, pursuant to the Insurance Code of the State of California,

Merchants Bonding Company (Mutual)

of Iowa, organized under the laws of Iowa, subject to its Articles of Incorporation or other fundamental organizational documents, is hereby authorized to transact within this State, subject to all provisions of this Certificate, the following classes of insurance:

Surety, Liability, and Miscellaneous

as such classes are now or may hereafter be defined in the Insurance Laws of the State of California.

THIS CERTIFICATE is expressly conditioned upon the holder hereof now and hereafter being in full compliance with all, and not in violation of any, of the applicable laws and lawful requirements made under authority of the laws of the State of California as long as such laws or requirements are in effect and applicable, and as such laws and requirements now are, or may hereafter be changed or amended.

IN WITNESS WHEREOF, effective as of the 1st day of October, 2015, I have hereunto set my hand and caused my official seal to be affixed this 1st day of October, 2015.



By

Dave Jones
Insurance Commissioner

Valerie Sarfaty
for Nettie Hoge
Chief Deputy

NOTICE:

Qualification with the Secretary of State must be accomplished as required by the California Corporations Code promptly after issuance of this Certificate of Authority. Failure to do so will be a violation of Insurance Code section 701 and will be grounds for revoking this Certificate of Authority pursuant to the covenants made in the application therefor and the conditions contained herein.

DESIGNATED SUBCONTRACTORS LIST
(Public Contact Code Sections 4100-4114)

PROJECT: 2022 GHS Reroofing

Bidder acknowledges and agrees that it must clearly set forth below the name, location and California contractor license number of each subcontractor who will perform work or labor or render service to the Bidder in or about the construction of the Work or who will specially fabricate and install a portion of the Work according to detailed drawings contained in the plans and specifications in an amount in excess of one-half of one percent (0.5%) of Bidder's total Base Bid and the kind of Work that each will perform. Vendors or suppliers of materials only do not need to be listed.

Bidder acknowledges and agrees that, if Bidder fails to list as to any portion of Work, or if Bidder lists more than one subcontractor to perform the same portion of Work, Bidder must perform that portion itself or be subjected to penalty under applicable law. In case more than one subcontractor is named for the same kind of Work, state the portion of the kind of Work that each subcontractor will perform.

If alternate bid(s) is/are called for and Bidder intends to use subcontractors different from or in addition to those subcontractors listed for work under the Base Bid, Bidder must list subcontractors that will perform Work in an amount in excess of one half of one percent (0.5%) of Bidder's total Base Bid plus alternate(s).

If further space is required for the list of proposed subcontractors, attach additional copies of page 2 showing the required information, as indicated below.

Subcontractor Name: B & M Tear Off

CA Cont. Lic. #: 769864 Location: 2420 Sand Creek Rd Brentwood CA

DIR Registration #: 1000009312

Portion of Work: Roof Demo

Subcontractor Name: Thermal Roof Systems

CA Cont. Lic. #: 886349 Location: 28770 Ave 14 1/2 Madera CA

DIR Registration #: 100000718194

Portion of Work: Roofing

Subcontractor Name: _____

CA Cont. Lic. #: _____ Location: _____

DIR Registration #: _____

Portion of Work: _____

Subcontractor Name: _____

CA Cont. Lic. #: _____ Location: _____

DIR Registration #: _____

Portion of Work: _____

Subcontractor Name: _____

CA Cont. Lic. #: _____ Location: _____

DIR Registration #: _____

Portion of Work: _____

Subcontractor Name: _____

CA Cont. Lic. #: _____ Location: _____

DIR Registration #: _____

Portion of Work: _____

Subcontractor Name: _____

CA Cont. Lic. #: _____ Location: _____

DIR Registration #: _____

Portion of Work: _____

Subcontractor Name: _____

CA Cont. Lic. #: _____ Location: _____

DIR Registration #: _____

Portion of Work: _____

Date: 3/14/22

Proper Name of Bidder: Brazos Urethane, Inc.

Signature:  _____

Print Name: Craig Opel

Title: Western Division VP

END OF DOCUMENT

SITE VISIT CERTIFICATION

TO BE EXECUTED BY BIDDER AND SUBMITTED WITH BID
IF SITE VISIT WAS MANDATORY

PROJECT: **Gilroy High School Roofing Repairs of 2022**


Check option that applies:

_____ I certify that I visited the Site of the proposed Work, received the attached _____ pages of information, and became fully acquainted with the conditions relating to construction and labor. I fully understand the facilities, difficulties, and restrictions attending the execution of the Work under contract.

X I certify that John Kemmer (Bidder's representative) visited the Site of the proposed Work, received the attached _____ pages of information, and became fully acquainted with the conditions relating to construction and labor. The Bidder's representative fully understood the facilities, difficulties, and restrictions attending the execution of the Work under contract.

Bidder fully indemnifies the Gilroy Unified School District, its Architect, its Engineers, its Construction Manager, and all of their respective officers, agents, employees, and consultants from any damage, or omissions, related to conditions that could have been identified during my visit and/or the Bidder's representative's visit to the Site.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date: 3/14/22
Proper Name of Bidder: Brazos Urethane, Inc.
Signature: 
Print Name: Craig Opel
Title: Western Division VP

ATTACHMENTS:

- 1.
- 2.
- 3.

END OF DOCUMENT

**NON-COLLUSION DECLARATION
(Public Contract Code Section 7106)**

The undersigned declares:

I am the Western Division VP of Brazos Urethane, Inc., the party making the foregoing bid.
[Title] [Name of Firm]

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 3/14/2022,
[Date]
at Madera, CA.
[City] [State]

Date: 3/14/2022
Proper Name of Bidder: Brazos Urethane, Inc.
Signature: 
Print Name: Craig Opel
Title: Western Division VP

END OF DOCUMENT

IRAN CONTRACTING ACT CERTIFICATION
(Public Contract Code Sections 2202-2208)

PROJECT/CONTRACT NO.: 2022 GHS Reroofing between the Gilroy Unified School District ("District") and Brazos Urethane, Inc. ("Contractor" or "Bidder") ("Contract" or "Project").


Prior to bidding on or submitting a proposal for a contract for goods or services of \$1,000,000 or more, the bidder/proposer must submit this certification pursuant to Public Contract Code section 2204.

The bidder/proposer must complete **ONLY ONE** of the following two options. To complete OPTION 1, check the corresponding box **and** complete the certification below. To complete OPTION 2, check the corresponding box, complete the certification below, and attach documentation demonstrating the exemption approval.

- ☒ **OPTION 1.** Bidder/Proposer is not on the current list of persons engaged in investment activities in Iran created by the California Department of General Services ("DGS") pursuant to Public Contract Code section 2203(b), and we are not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that other person will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.
- ☐ **OPTION 2.** Bidder/Proposer has received a written exemption from the certification requirement pursuant to Public Contract Code sections 2203(c) and (d). *A copy of the written documentation demonstrating the exemption approval is included with our bid/proposal.*

CERTIFICATION:

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY, that I am duly authorized to legally bind the bidder/proposer to the OPTION selected above. This certification is made under the laws of the State of California.

Vendor Name/Financial Institution (Printed) Brazos Urethane, Inc.	Federal ID Number (or n/a) 742466058
By (Authorized Signature) 	
Printed Name and Title of Person Signing Craig Opel	Date Executed 3/14/2022

END OF DOCUMENT



Smith Tree Specialists, Inc
 9440 Trailblazer Way
 Gilroy, CA 95020 US
 408-722-8942
 moki@smithtreespecialists.com
 www.smithtreespecialists.com

Estimate

ADDRESS

Paul Nadeau

ESTIMATE # 3280

DATE 03/23/2022

ACTIVITY	RATE	AMOUNT
Services	3,750.00	9,375.00
Miller Slough to loof Ave Cleanup Project Scope		
-Moki Smith Tree Specialists		
<p>This is a Time and Materials Estimate for the Tree Trimming and transport of green waste.</p> <p>This will include health pruning and clean up of all the trees.</p> <p>This includes that cost of crew of 3 with a working supervisor, materials, equipment, truck and transport of green material.</p>		
9375.00 Arboriculture		
Services	10,000.00	10,000.00
Miller Slough to loof Ave Cleanup Project Scope		
-CHEER		
Coastal Habitat Education and Environmental Restoration		
<p>This is a Time and Materials Estimate for the Tree Trimming and transport of green waste.</p> <p>This includes the cost of a crew of 4 workers, materials and gear.</p>		
10000.00 Clean up Labor		
Services	10,500.00	10,500.00
Removal and disposal of all waste/debris.		
Dump Fees		
60.00 Per cubic Yard (Average)		
<p>Accounting for 175 Cubic Yard</p> <p>Waste will be inventoried at disposal and is charge by type.</p> <p>Cost is contingent on type of waste.</p>		
Estimating		
-Low cost of the disposal fees at (By volume)		

ACTIVITY	RATE	AMOUNT
----------	------	--------

10500.00

-High cost of (By Type)
20000.00.

Discounted ***See Line Item 4

Services	-	-10,500.00
Discounted ***See Line Item 4	10,500.00	

Removal and disposal of all waste/debris.
Dump Fees

60.00 Per cubic Yard (Average)

Cost of total dump/disposal fees will be adjusted to zero out at project completion prior to final invoice creation.

<p>-----</p> <p>We have attached a Certificate of Insurance for Workers Compensation - PL/PD - Errors and Omissions for your records and Terms of Service for your approval.</p> <p>Price includes clean up and removal of all debris produced from pruning and removals unless otherwise specified.</p>	<p>TOTAL</p>	<p>\$19,375.00</p>
--	---------------------	---------------------------

Accepted By	Accepted Date
-------------	---------------



License #678321 ~ Arborist #WE-6620A ~ Insured PL/PD ~ Workers Compensation ~ 408-722-8942 ~ arborist@garlic.com

Fine Print...

Please read and authorize the Terms of Service Agreement – Authorizing the electronic or written proposal you've received constitutes agreement to the following:

Terms of Agreement:

Our first and highest priority is the safe & exemplary execution of the work scope as outlined.

Our aim is always 100% client satisfaction.

Authorization of work proposal indicates agreement to these terms of agreement.

The provisions listed are for the protection of our clients as well as that of Moki Smith Morgan Hill Tree Service / Smith Tree Specialists, Inc. Smith Tree Specialists, Inc will be referred to as STS & includes Morgan Hill Tree Service within this agreement for simplification.

Governing Law – This agreement and each of its terms shall be construed under and bound by the laws of California.

Ownership – Client warrants that it is the legal owner of all trees upon which work is to be performed or that Client has obtained permission for STS to work on trees from the legal owner of adjacent properties.

Warranty – STS warrants that all working procedures are conducted in a safe and orderly manner as established by OSHA and ANSI-Z133 safety standards. Unless otherwise represented, STS extends no warranties, express or implied or merchantability, fitness for a particular purpose, design, materials or otherwise with respect to the services provided hereunder.

Payment – Prices quoted are valid for 90 days from the date of this proposal. All amounts due under this Agreement shall be due upon and payable upon completion. Some work scopes will require a 30% payment at the end of the first day of the work scope and/or progress payments to be determined and agreed upon individually. Invoices paid after 30 (30) days shall be charged interest and accrue at one and one-half percent (1-1/2%) per month, or at the highest legal rate, whichever is lower. Payments shall first be applied to all outstanding interest charges and thereafter to the oldest outstanding invoice.

Overages – Client agrees to pay STS on a time and materials basis for all additional time necessary to complete the work as a result of any hidden foreign matter such as cement or metal. STS shall have no liability for damage to irrigation lines or valves or underground utilities such as electric, gas or phone or cable lines that are not installed at the proper specification depth or which are not disclosed by client and are not included in the customary USA (Underground Service Alert) System. Upon signing this agreement, client agrees that all items on the proposal are delineated with specificity and any portions of the work scope not clearly stated on the agreement will be billed on a time and materials basis at the current billing rate and may include emergency rates and travel time. When 'work scope represents ___ hours of labor – Hours over that number will be additionally billed at current rates' client agrees to pay stated additional charges.

Entire Agreement – This agreement may be modified or amended, in whole or in part, only by mutual written agreement of the parties and any such amendment or modification shall not affect the enforceability of any other provision hereof.

Termination – This agreement may be terminated or cancelled by Client prior to STS dispatch of its work crew. Thereafter, any cancellation prior to performance of the services hereunder will be subject to the hourly rates for the work crew following dispatch.

Insurance – STS shall maintain worker's compensation, general liability, property and automotive liability insurance during its performance of the work under this Agreement.

Limitation of Liability – Any specific concerns should be outlined in detail and where possible include photographic example of areas or issues to be taken into consideration prior to acceptance of proposal. Client agrees to enter into binding arbitration in order to recover any and all claims for liability incurred due to consequential damages during the execution of a given work scope. Claims which are not to exceed the liability limits of currently held insurances at the time of any incident. Client assumes and agrees that some damages can and may occur during the execution of tree care such as minor damage to painted surfaces, older or damaged fencing, lawn and turf, shrubbery, flowers or ornamental items which are located within the vicinity of the work area and agrees that STS will not be held liable for such damages.

Attorney's Fees and Costs – In the event of any dispute between the parties arising out of this agreement, including any claim to recover payments due hereunder, the prevailing party shall be entitled to the recovery from the other of its reasonable attorney's fees, costs and/or the cost of arbitration.

Indemnity – Client shall, except for those claims arising from the sole negligence or willful misconduct of STS or their agents or employees, agree to hold harmless, defend and indemnify STS, its insurers, directors, officers or employees in connection with any claims arising out of the agreement, including but not limited to any claims for property damage, bodily injury, emotional injury, sickness or disease or death to persons, including but not limited to any employees of STS, irrespective of any active and/or passive act or omission on the part of STS, its agents or employees.

Force Majeure – STS shall not be liable for loss, damage or delay from causes beyond its control or from shortages of fuel or energy, acts or omissions of any governmental authority, acts of God, war, civil disobedience, strikes, labor difficulties, accidents, failure to reasonably obtain materials or delays or shortages in transportation.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/04/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hayashi Insurance Solutions PO Box 1044 Roswell GA 30077-1044	CONTACT NAME: Jeff Hayashi PHONE (A/C, No, Ext): (831) 840-8131 E-MAIL ADDRESS: jeff@hayashiinsurance.com FAX (A/C, No): (831) 603-3211
INSURED Smith Tree Specialists, Inc., DBA: Morgan Hill Tree Services 9440 Trailblazer Way Gilroy CA 95020	INSURER(S) AFFORDING COVERAGE INSURER A: Greenwich Insurance Co. INSURER B: Insurance Company of the West INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES**CERTIFICATE NUMBER:** CL2111401973**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			NPC-1002011-02	11/05/2021	11/05/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			NBA-1002010-02	11/05/2021	11/05/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Uninsured motorist \$ 1,000,000
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			NEC-6005388-03	11/05/2021	11/05/2022	COMBINED SINGLE LIMIT EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> Y	N/A	WSA 5044366 03	11/05/2021	11/05/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Proof of Insurance

CERTIFICATE HOLDER**CANCELLATION**

Insureds Proof of Coverage

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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Gilroy Unified School District, Gilroy Prep and Prop 51

March 29, 2022

The Needs and the Opportunity

Gilroy Prep School (GPS) has the following facility needs:

1. Determine plan to replace parking related to South Valley renovation and improve traffic flow during drop-off and pick-up
2. Determine plan for longer range use of the current South Valley field
3. Replace failed and unsafe asphalt on GPS playground
4. Potentially add classrooms to support universal TK
5. Potentially add classroom(s) to support intervention and create an additional library

The opportunity: The Office of Public School Construction (OPSC) will allocate \$96m to expend the remaining charter school allocation from Prop 51 (2016)

Proposition 51 Background

1. Proposition 51 was approved on November 8, 2016 by statewide ballot, authorizing \$9 billion in general obligation bonds for K-12 school and community college facilities. \$500m was set aside for charter schools.
2. In May 2017, the GPS site was being considered for the high speed rail so GPS applied for new construction proposed on a privately owned site. The application was not funded. The majority of projects that were funded received priority points for including a rehabilitation component on existing district land in which at least one classroom older than 15 years was to be rehabilitated.

Second Round of Prop 51

1. Almost \$100m of Prop 51 charter school funding was not expended.
2. In January 2022, a total of \$96 million Charter School Facility Program funding has been made available at the State Allocation Board (SAB). Applications will be accepted by the [Office of Public School Construction](#) (OPSC) between May 2nd and June 3th 2022.
3. If an application is awarded, the funding would provide up to half of the project costs as a grant and would finance up to half of the project costs at a long-term low-interest loan to Gilroy Prep School.

Note: In the event of a shared vision for facilities was agreed upon for the Prop 51 application and the application was not approved, Navigator would seek private financing options to accomplish the project.

Key Questions to Discuss

1. What would a shared vision that is supported by GUSD for improving the GPS campus look like?
2. Would GUSD be supportive of GPS applying for Prop 51? (More details on the process and requirements follow.)
3. What are the next steps to move toward a shared vision and possibly apply for Prop 51 funding?

Prop 51 Requirements

1. Applications due by June 3, 2022.
2. A use agreement must be approved by the governing boards of both the school district and the charter school. The school facilities must be made available to the charter school as long as the charter school is in operation.
3. The charter school must notify the District of its intent to apply for Prop 51 for rehabilitation funding. ([sample letter](#))
4. The charter school must also notify the school district of its intention to file a Prop 51 application for new construction. ([sample letter](#))
5. The new construction letter requests the district to file an updated Form SAB 50-01 with Office of Public School Construction and approve a board resolution within 90 days of the notification letter indicating the number of unhoused students the project would house, if any. (GUSD approved a similar resolution prepared in 2017 in the previous round.)

Possible Next Steps

1. Continue explore a shared facilities vision for GPS
2. If Prop 51 is to be pursued, submit notification letters to GUSD and develop a proposed facilities use agreement that complies with rehabilitation application.
3. Plan for GUSD facilities committee and GUSD board consideration

PAINTING, CONSTRUCTION AND FACILITY MAINTENANCE



ATTENTION: DAN McAULIFFE

PROJECT: HOMELESS ENCAMPMENT CLEAN UP

CONTRACTOR: GILROY UNIFIED SCHOOL DISTRICT

ESTIMATE: M933

DATE: 03-18-22

Location: 7810 Arroyo Cir, Gilroy, CA 95020, USA

BOSCO CONSTRUCTION SERVICES, INC., WILL PROVIDE ALL MATERIALS AND LABOR REQUIRED AS PER THE SCOPE OF WORK FOR THE ABOVE MENTIONED PROJECT. THIS WORK WILL BE PERFORMED IN A PROFESSIONAL MANNER ACCORDING TO INDUSTRY STANDARDS.

NOT TO EXCEED DESCRIPTION:

- 6x40 YARD DUMPSTERS. PER DUMPSTER $1478 \times 6 = \$8,868$
- TEAM OF 8 TECHNICIANS PLUS 1 SUPERVISOR PER DAY $\$5716 \times 12 \text{ DAYS} = \$79,799$
- (2) OFF ROAD UTILITY VEHICLES FLAT RENTAL FEE = \$3,520
- MATERIALS = \$7,279
- OH & P = \$11,052

TOTAL NOT TO EXCEED: \$110,521

WORK TO BE COMPLETED ON A REGULAR BUSINESS HOUR BASES.

EXCLUSIONS:

- PERMIT OR INSPECTION FEES.
- UNFORESEEN CONDITIONS
- DOES NOT INCLUDE OT

INCLUSIONS:

- CONSTRUCTION CLEAN UP RATE PREVAILING WAGE FOR SANTA CLARA COUNTY
- 1 PLASTIC CONTAINER FOR HAZARDOUS MATERIALS
- TRASH BAGS AND PPE

RESPONSIBILITIES OF THE CUSTOMER:

- ACCESS TO THE JOBSITE FOR THE DURATION OF THE WORK.
 - REMIT PAYMENT UPON RECEIVING THE INVOICE.
 - SECURITY WHILE WE ARE ON SITE.
 - INFORMING THE RAILROAD COMPANY AND THE WATERWAYS THAT WE WILL BE WORKING IN THE AREA.
-

MARCOS MORA

PROJECT MANAGER

BOSCO CONSTRUCTION SERVICES, INC.

CELL 408-396-3870

03-18-22

SIGN: _____

DATE: _____

ALL QUOTED PRICING IS ONLY VALID FOR 30 DAYS AFTER ISSUANCE

1177 NORTH 15TH ST SAN JOSE CA, 95112 - 408.437.0337 CORPORATE OFFICE . 408.437.0339 FAX. 800.616.7626 CL#952978

PROFORMA INVOICE



DATE: 3/18/2022

CUSTOMER #: 18327

1551 East 11th St
 Loveland, CO 80537
 970/667-1000 Fax 970/667-5876
www.coloradotime.com
sales@coloradotime.com

Bill To: Christopher High School
 Accouts Payable
 850 Day Rd.
 Gilroy, CA 95020

Ship To: Christopher High School
 Aquatics
 850 Day Rd.
 Gilroy, CA 95020

SALESPERSON	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
A. Priest	TBD	TBD	FedEx	Origin	See Below

QUANTITY	MODEL	DESCRIPTION	UNIT PRICE	AMOUNT
4	TP-78G	Aquagrip Touchpad, 78"	\$1,080.00	\$4,320.00
1	CAD-TP-P	Touchpad Caddy	\$1,400.00	\$1,400.00
Terms: Purchase order or 50% down, net 30 days. Visa, MasterCard or American Express are acceptable. Quote does not include power, permits, engineering fees, delivery charges or installation, unless otherwise noted. Change order fee of 5% will apply after purchase. All returns are subject to a 25% restocking fee.			SUBTOTAL	\$5,720.00
			TAX (9.13%)	\$522.24
			SHIPPING	\$560.00
			TOTAL DUE	\$6,802.24

THANK YOU FOR YOUR BUSINESS!

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Everlast Climbing Industries, Inc.

2 Business name/disregarded entity name, if different from above
Colorado Time Systems

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☒ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
1551 E. 11th St.

6 City, state, and ZIP code
Loveland, CO 80537

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - ____

or

Employer identification number

26 - 303 0026

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ **[Signature]** Date ▶ **3/30/2021**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.


KNORR SYSTEMS, INT'L
Aquatic Equipment, Mechanical Room & Water Treatment Specialists


2221 S. Standard Avenue
Santa Ana, CA 92707
714-754-4044 / 714-754-7791 Fax

EQUIPMENT QUOTATION

Date: December 20, 2021

To: Dan McAuliffe
GILROY USD

From: Josh Lopez

Project: BECSys7 Water Chemistry Controllers - Christopher High School

SECTION	QTY	DESCRIPTION	PRICE EACH	EXTENDED TOTAL
Water Chemistry Controller - COMPETITION POOL	1	BECSys7 Mechanical room control system with ORP/HRR, pH and temperature sensors, LED flowcell with integrated flowswitch, LCD UI board with EZConnect communication module, 4-20mA output and loop power supplies and filtration control, with surge suppressor, mounted on a PVC backplate. Includes automatic backwash filter interface panel with gauges and solenoid block for four (4) tank system. Includes extra solenoid. Includes factory commissioning and operator training.	\$14,229.00	\$14,229.00
Water Chemistry Controller - ACTIVITY POOL	1	BECSys7 Mechanical room control system with ORP/HRR, pH and temperature sensors, LED flowcell with integrated flowswitch, LCD UI board with EZConnect communication module, 4-20mA output and loop power supplies and filtration control, with surge suppressor, mounted on a PVC backplate. Includes automatic backwash filter interface panel with gauges and solenoid block for three (3) tank system. Includes factory commissioning and operator training.	\$14,084.00	\$14,084.00
Installation	1	Installation labor to remove and dispose of existing controllers, install above listed new BECSys' equipment. Interconnect new BECSys7 to existing BECS BW unit. Start the units up and test for proper operation.	\$9,804.00	\$9,804.00
			Subtotal	\$38,117.00
			Sales Tax (9.125%)	\$3,478.18
			Shipping	\$474.97
			TOTAL	\$42,070.15

Terms and Conditions

- Payment:** Net 30 days after date of invoice, subject to credit approval
Quoted equipment will not be subject to project retention and invoices must be paid in full
Purchase is not eligible for payment by credit card
- Interest:** 18% APR is charged on all past due invoices
- Returns:** Not applicable - equipment not eligible for return
- Freight:** Costs related to inbound shipping for equipment, parts & materials are noted above
- Sales Tax:** Subject to sales tax rate as noted above
- Validity:** **Due to the extreme volatility of the market at the current time, pricing is valid for a period of 30 days only, from the date of quote. KSI is unable to cover any manufacturer materials or labor increases after the 30 day period**
- Note:** Labor costs are based on initial inspection or customer's description of situation. Additional cost may be incurred if technician discovers more work is required to complete the project due to unforeseen circumstances.
All labor rated quoted meets current California DIR and Prevailing Wage requirements.
- Exclusions:** Pricing excludes Health Department plan check fees; payment and/or performance bond fees

Please review this quote and if acceptable, please sign and provide a purchase order number, if applicable and return via email to janea@knorrsystems.com.
Thank you for the opportunity to be of service.

APPROVED BY (PRINT NAME)

DATE

SIGNATURE

PO#



Proposal #15590

Date: 03/01/2022

Gilroy Unified School District
 7810 Arroyo Circle main: 669.205.4000
 Gilroy, CA 95020 mobile: 408 710-8480
dan.mcauliffe@gilroyunified.org

Location: 9225 CII Del Rey
 Gilroy, CA 95020

9225 CII Del Rey 95020

Terms
 Net 30

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
1) Crown Reduction - Sycamore Reduce the crown by 25% to minimize failure potential. Remove dead wood greater than one inch in diameter. Clear from buildings by 3-6 feet if required. Raise to 14 feet over roads and 8 feet over turf if required. Clear from utility lines by 1-3 feet if required. Location: Various two outside office, five in interior of school. One tree has several large broken and hanging branches.	7	\$1,240.00	\$8,680.00
2) Growth Regulator Sycamore - Sycamore To suppress Anthracnose, apply a systemic soil treatment of Tree Growth Regulator. Treatment will reduce growth by 30-60% over a three year period. It will deepen leaf color, shorten inter-nodal spaces, and allow the tree to build carbohydrate reserves as it recovers from development impacts or other stresses. It will increase drought tolerance, chlorophyll levels, and increase the root population available for moisture and nutrient uptake. This treatment is generally effective for three growing seasons. Location: Various two outside office, five in interior of school. One tree has several large broken and hanging branches. Trunk diameters of 23; 26; 28; 31; 34; 24; 26 inches measured at 54 inches above grade	7 Ea	\$332.00	\$2,324.00
3) Anthracnose Arbortect Injection - Sycamore Treat Sycamore with 1.6 (under 30 inches DBH) to 2.4 ounces per inch of trunk diameter (trees larger than 30 inches DBH) of Arbortect via trunk injection to treat anthracnose cankers on twigs and stems. Treatment will dry up cankers for 2-3 years. Additional control measure are required to treat foliage symptoms (done in spring via foliar application). Location: Various two outside office, five in interior of school. One tree has several large broken and hanging branches. Trunk diameters of 23; 26; 28; 31; 34; 24; 26 inches measured at 54 inches above grade	7 Ea	\$822.00	\$5,754.00
6) Crown Reduction - Valley Oak Reduce the crown by 25% to minimize failure potential. Remove dead wood greater than one inch in diameter. Clear from buildings by 3-6 feet if required. Raise to 14 feet over roads and 8 feet over turf if required. Clear from utility lines by 1-3 feet if required.	12	\$1,180.00	\$14,160.00



Location: Various locations in front of school

4) Remove Tree(s) - Valley Oak	1	\$4,280.00	\$4,280.00
Safely remove the tree(s) as close to grade level as practical. Remove resulting debris. Location: Front of school. This tree is split and is actively failing			
5) Stump Grinding (small grinder) - Valley Oak	1	\$640.00	\$640.00
Grind stump below surface to a depth of 10-12 inches or until woody stump material is removed. Spread excess grindings adjacent to stump site. Limitations to grinder access from fences, concrete, house walls, etc will result in that portion of the stump being left in the ground. Location: Front of school			
7) Crown Reduction - Coast Live Oak	7	\$680.00	\$4,760.00
Reduce the crown by 25% to minimize failure potential. Remove dead wood greater than one inch in diameter. Clear from buildings by 3-6 feet if required. Raise to 14 feet over roads and 8 feet over turf if required. Clear from utility lines by 1-3 feet if required. Location: Various locations in front of school			
8) Growth Regulator Oak - Oak	19 Ea	\$204.00	\$3,876.00
To suppress Anthracnose, apply a systemic soil treatment of Tree Growth Regulator. Treatment will reduce growth by 30-60% over a three year period. It will deepen leaf color, shorten inter-nodal spaces, and allow the tree to build carbohydrate reserves as it recovers from development impacts or other stresses. It will increase drought tolerance, chlorophyll levels, and increase the root population available for moisture and nutrient uptake. This treatment is generally effective for three growing seasons. Location: Various locations in front of school. Trunk diameters of 21; 15; 16; 12; 13; 15; 17; 25; 19; 21; 21; 24; 26; 9; 10; 11; 13; 18; 16 inches measured at 54 inches above grade.			
9) Crane Service - Valley Oak	1	\$2,840.00	\$2,840.00
Utilize a crane service to safely dismantle the Valley Oak listed in line item 4 Location:			

All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.

Signature

x

Please sign here to accept the terms and conditions

SUBTOTAL	\$47,314.00
SALES TAX	\$0.00
TOTAL	\$47,314.00



Item 1



Item 1



Item 1



Item 1



Item 1



Item 6



Item 6



Item 6



Item 6



Item 6



Item 4



Item 4



Item 7



Item 7





ID	DESCRIPTION	COLOR
1		
1		
1		
4		
7		
7		
6		
6		
6		



Terms and Conditions

It is agreed by and between Anderson's Tree Care Specialists, Inc. and the authorizing party (customer and/or customer's agent) that the following provisions are made as part of this contract:

Insurance by Contractor: Anderson's Tree Care Specialists, Inc. warrants that it is insured for liability resulting from injury to person(s) or property and that all employees are covered by Workers' Compensation as required by law. Certificates of coverage are available upon request.

Cancellation Fee: Anderson's Tree Care Specialists, Inc. kindly requests that the authorizing party provide at least 24 hours' notice of any full or partial work cancellation or postponement. If a crew has been dispatched to the job site during normal work hours and is unable to perform the agreed upon work due to variables within the customer's control, the customer will be assessed a mobilization fee of \$600.00 for incurred expenses. If this occurs outside of normal business hours, the mobilization fee will be \$900.

Completion of Contract: Anderson's Tree Care Specialists, Inc. agrees to do its best to meet any agreed upon performance dates but shall not be liable in damages or otherwise for delays because of inclement weather, labor, or any other cause beyond its control; nor shall the customer be relieved of completion for delays.

Tree Ownership: The authorizing party warrants that all trees listed are located on the customer's property, and, if not, that the authorizing party has received full permission from the owner to allow Anderson's Tree Care Specialists, Inc. to perform the specified work. Should any tree be mistakenly identified as to ownership, the customer agrees to indemnify Anderson's Tree Care Specialists, Inc. for any damages or costs incurred from the result thereof.

Safety: Anderson's Tree Care Specialists, Inc. warrants that all arboricultural operations will follow the latest version of the ANSI Z133.1 industry safety standards. The authorizing party agrees to not enter the work area during arboricultural operations unless authorized by the crew leader on-site.

ANSI A300 Tree Care Standard Definitions: The following definitions apply to specifications detailed in this proposal.

Clean: Selective pruning to remove one or more of the following parts: dead, diseased, and/or broken branches. Unless noted otherwise on this proposal, all cleaning will be of branches 1inch diameter or greater throughout the entire crown.

Crown: The leaves and branches of a tree measured from the lowest branch on the trunk to the top of the tree.

Leader: A dominant or co-dominant, upright stem.

Raise: Selective pruning to provide vertical clearance.

Reduce: Selective pruning to decrease height and/or spread by removing specified branches.

Restore: Selective pruning to improve the structure, form, and appearance of trees that have been severely headed, vandalized, or damaged.

Thin: Selective pruning to reduce density of live branches, usually by removing entire branches.

Vista pruning: Selective pruning to allow a specific view, usually by creating view "windows" through the tree's crown.

Stump Removal: Unless specified in the proposal, stump removal is not included in the price quoted. Grindings from stump removal are not hauled unless specified in this proposal. Surface and subsurface roots beyond the stump are not removed unless specified in this proposal.

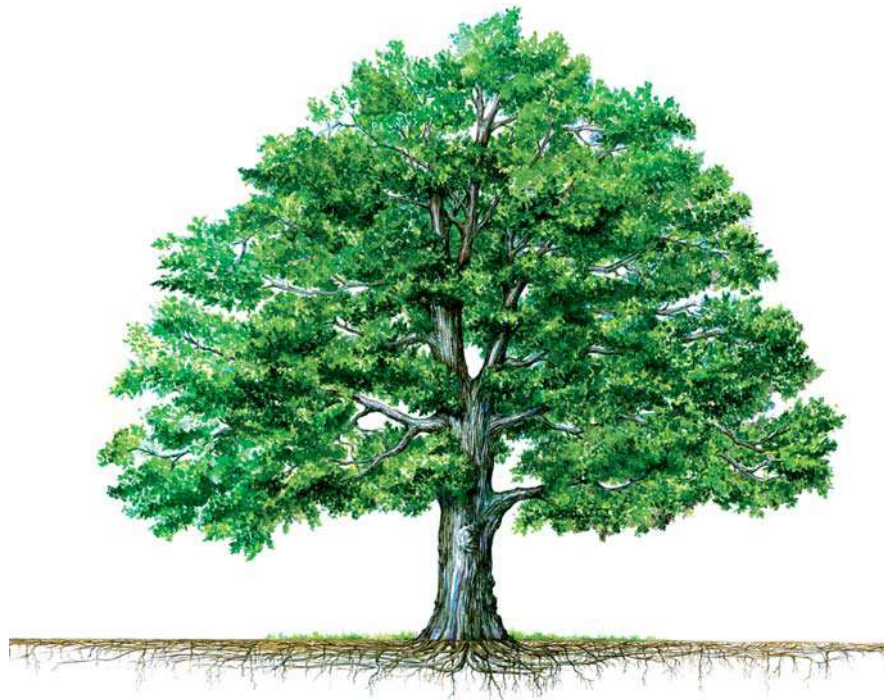
Concealed Contingencies: Any additional work or equipment required to complete the work, caused by the authorizing party's failure to make known or caused by previously unknown foreign material in the trunk, the branches, underground, or any other condition not apparent in estimating the work specified, shall be paid for by the customer on a time and material basis. Anderson's Tree Care Specialists, Inc. is not responsible for damages to underground sprinklers, drain lines, invisible fences or underground cables unless the system(s) are adequately and accurately mapped by the authorizing party and a copy is presented before or at the time the work is performed.

Clean-up: Unless otherwise specified in the proposal, clean-up shall include removing wood, brush, and clippings, and raking of the entire area affected by the specified work.

Lawn Repair: Anderson's Tree Care Specialists, Inc. will attempt to minimize all disturbances to the customer's lawn. However, lawn repairs are not included in the contract price, unless noted otherwise on this proposal.

Terms of Payment: Unless otherwise noted in this proposal, the customer agrees to pay the account in full within 30 days of work completion. Failure to remit full payment within the payment term will result in a finance charge of 3.00% per month. A 3.00% Finance Charge will be added to credit card payments.

Returned Check Fee: There will be a \$25.00 fee charge for all checks returned to our office for non-sufficient funds.



The Science of Cambistat®

Cambistat® is a soil-applied plant growth regulator that reduces tree growth and provides therapy for trees in stressful sites. A single application provides these benefits for multiple years depending on use and location.



Quality Comes With Knowledge

Cambistat

The active ingredient in Cambistat is a molecule called paclobutrazol, which belongs to a highly active group of growth regulating compounds called triazoles. Cambistat is the newest generation of plant growth regulator that reduces shoot growth by 40-60% and induces secondary responses that are beneficial to tree health. This occurs by inhibition of the formation of gibberellic acid in the isoprenoid pathway in the subapical meristems of the tree (see following pages).

Why reduce branch growth?

A reduction in vegetative growth is advantageous for trees in many situations. Most directly, this technology delays trees from growing into obstructions such as powerlines. Additionally, reducing shoot growth extends longevity for trees on sites with limited resources. The chart below relates tree growth rate to various stress tolerance characteristics. In each case a tree with a slower rate of growth has a better stress tolerance rating.

Slower Growth is Beneficial

Tree Characteristic	Tree Growth Rate	
	Fast Growth	Slow Growth
Resource Demand	Higher	Lower
Sensitivity to Resource Availability	Higher	Lower
Energy Allocation	Growth	Storage
Stored Energy Reserves	Lower	Higher
Root/Shoot Ratio	Lower	Higher
Sensitivity to Stress or Damage	Higher	Lower

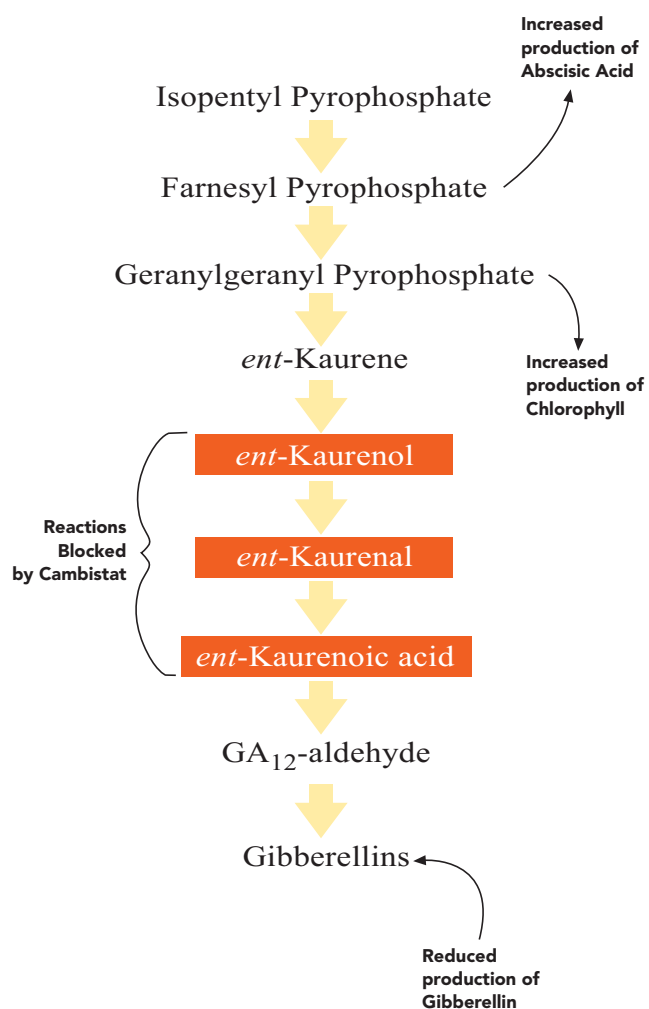
Table credited to: Clive Jones - Institute of Ecosystem Studies - Millbrook NY

How is Cambistat Applied?

Cambistat is applied to the soil at the root collar by basal drench or soil injection. The material is absorbed by the roots and is transported in the xylem to the subapical meristems where it inhibits the formation of gibberellic acid, the plant hormone responsible for cell elongation. Virtually all trees exhibit multi-year shoot growth reduction in response to the treatment.

Isoprenoid Pathway

This flow chart depicts the isoprenoid pathway in trees which is the backbone for the formation of gibberellic acid. When steps of this process are blocked by Cambistat, gibberellic acid production decreases and there is an accumulation of substrate materials that increase production of other compounds like abscisic acid and chlorophyll.



The Science of Growth Control

Gibberellic Acid

Gibberellic acid is the plant hormone that is responsible for cell elongation, and it is produced through a series of reactions in the isoprenoid pathway.

A lone electron pair on a nitrogen atom at the edge of the paclobutrazol molecule (*Cambistat*) interacts with the central iron atom of the plant enzyme kaurene oxidase. This interaction blocks a key step in the formation of gibberellin. When gibberellin formation is inhibited, the plant responds with a reduction in vegetative growth.



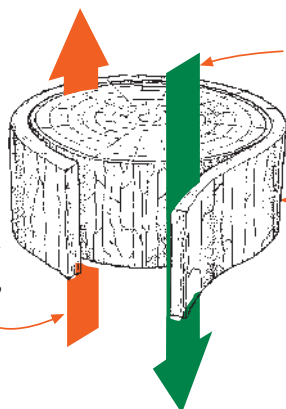
meristem

Formation of gibberellin is inhibited at the subapical meristem

Energy Re-Allocation

Carbohydrates produced by photosynthesis support all metabolic processes of life, and allocation of this limited resource is very important. Energy not spent on vegetative growth is available for other uses such as:

- root system growth
- defense chemical production
- storage for future needs
- fruit and flower development



Re-allocation of carbohydrates from reduced vegetative growth

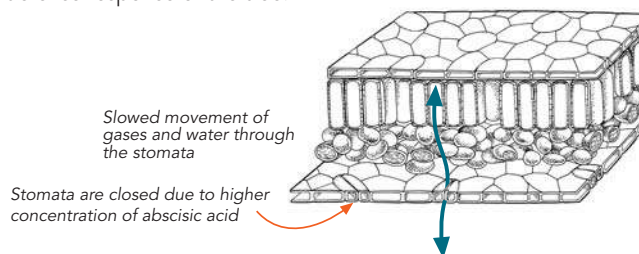
Caliper growth of the main stem has been shown to decrease in response to *Cambistat*

Transpirational pull moves the solution through the xylem to the tips of the branches

The Science of Stress Therapy

Absciscic Acid

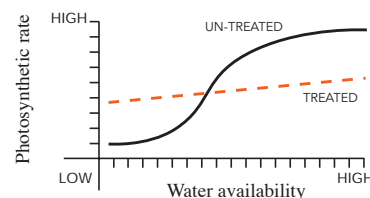
Absciscic acid has a powerful role in helping plants withstand and respond to environmental stresses. Absciscic acid and gibberellic acid are produced from the same starting material, so when *Cambistat* inhibits gibberellic acid formation more absciscic acid can be produced. Absciscic acid is considered the plant "stress" hormone, and it induces responses that protect the tree. Some of the more notable responses include: stimulation of stomatal closure, promotion of root elongation, and an increase in the defense response of the tree.



Photosynthesis and Water Relations

The additional absciscic acid found in trees treated with *Cambistat* limits water loss from transpiration by the closure of stomata. This maintains leaf water relations and lowers the risk of scorch and tattering caused by severe leaf dehydration.

The closure of stomata also reduces the amount of CO₂ that enters the leaf, which limits photosynthetic capacity during optimal conditions. When conditions become stressful, the benefit of improved water relations allows photosynthesis and other metabolic functions to proceed in treated plants while untreated plants shut down (see below). This is why *Cambistat* is useful for trees growing in stressful sites.



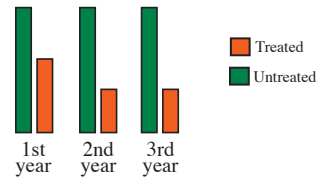
Chlorophyll Production

Chlorophyll molecules have two distinct components: a ring structure with a magnesium atom at the center, and a long side chain called a phytol tail. The phytol tail is formed from a series of reactions that begin with the molecule geranylgeranyl pyrophosphate. When gibberellic acid formation is inhibited, more phytol can be formed and chlorophyll levels can be enhanced, resulting in a darker green leaf.

Reduce Growth

- Species differ in sensitivity to Cambistat, but vegetative growth is generally reduced by 40-60% over a three-year period from one treatment. Growth reduction within the first year of treatment may not be as noticeable as in subsequent years.

40% - 60% Reduction in Growth Over 3 Years



The reduction in growth allows you to extend trim cycles, hold/maintain your pruning work longer, and maintain trees growing in restricted spaces.

This photo, taken fall 2003, illustrates a 50% reduction in shoot growth of red oak after 3 years



treated

untreated

Root System Enhancement

- Research has shown Cambistat increases the fine root density in species like oaks, elms, and lindens. This results from the re-allocation of carbohydrates from the canopy that are not needed for vegetative growth. The majority of tree species, however, have not been directly studied in this regard.

Root system enhancement is a useful tool for trees in mild decline, in construction affected areas, and any situation where there is a need for a larger root system. It may also provide a benefit for chlorotic trees that lack sufficient roots to supply the canopy with the minerals present in the soil.



3 years after treatment

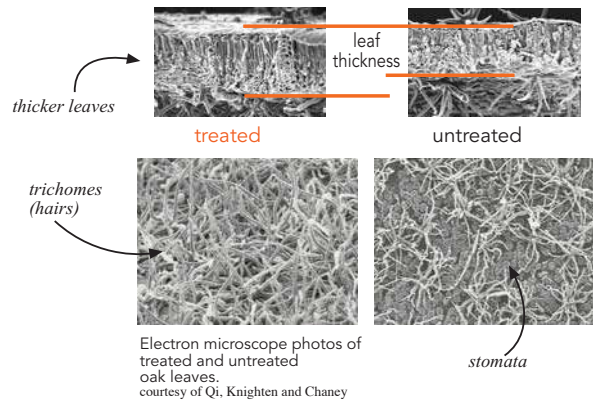


untreated



Higher Tolerance to Stress and Disease

- Cambistat changes some important physical traits of leaves. Leaves of treated trees are thicker than untreated trees, stomatal guard cells are closed more often, and they have thicker cuticles with more leaf hairs (trichomes).

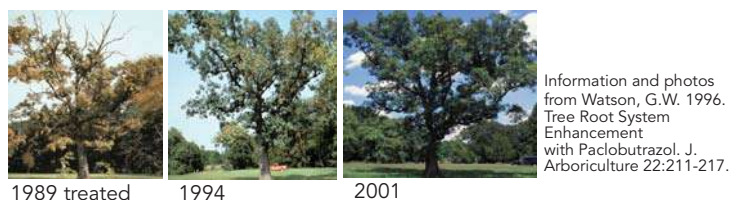


- Drought is a major cause of tree death and decline in the urban landscape. Research shows Cambistat increases drought resistance by helping the tree reduce water losses during dry, hot periods.



Declining Trees

- Trees are energy systems that make their own food, and decline begins when a tree uses more energy than it is making. Cambistat reduces vegetative growth, improves the root to crown ratio, and improves the plant's ability to photosynthesize under adverse conditions. In many species it stimulates fibrous root growth that gives the tree greater ability to mine the soil for water and nutrients. Conservative growth strategies will extend the longevity and help shift the tree back into a favorable energetic balance. Note: The first step in treating tree decline or over-maturity is to determine the cause and take corrective measures.





Cambistat has a broad range of uses from slowing the growth of a tree planted too close to a house to a component of a comprehensive management program to rehabilitate an injured root system.

Situations for Use

Growth Control

- trees too close to houses
- trees near pools, decks, patios and sidewalks
- trees under powerlines
- blocked scenic views
- high maintenance trees

Health Benefits

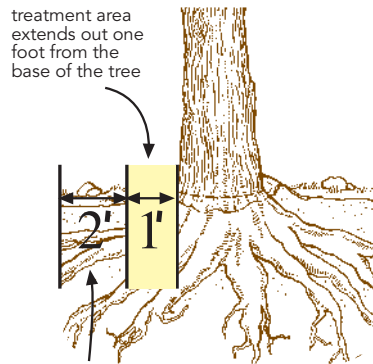
- construction injured trees
- declining and older trees
- trees stressed from drought
- trees growing in limited rooting area
- injury caused by disease or insects

Research:

The active ingredient in Cambistat has been widely researched and proven effective by major universities. For research papers go to www.cambistat.com.

How is Cambistat applied?

Cambistat is applied to the soil/trunk interface by digging a small trench or soil injection. The use of nonionic surfactants is optional and can be helpful in soils that will not absorb the Cambistat solution.



move any plants a minimum of 2 feet from treatment area to ensure they are not treated

Will it affect my bedding plants or grass?

Grass, plants and shrubs at the base of the tree may show signs of slow or stunted growth. These effects are often subtle and should result in no permanent damage. To ensure no signs of regulation remove all plants 2 feet beyond treatment area.

How long does it last?

You will receive three years of benefits from one treatment of Cambistat. To maintain size you should re-treat every three years. In southern states re-treatment may be needed sooner.

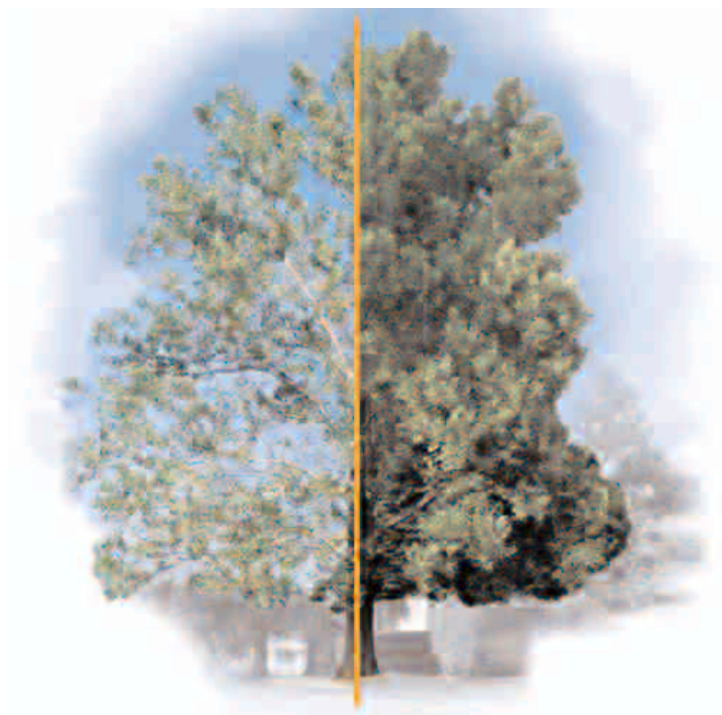
Is Cambistat safe for the environment?

The Environmental Protection Agency (EPA) has very strict guidelines for products that are applied to the soil to ensure they will not contaminate the water supply. Resulting test showed that Cambistat has minimal movement in the soil. The EPA places Cambistat in the safest group of regulated plant-application chemicals.

Protection from

Sycamore Anthracnose

with MACRO-INFUSION™



Sycamore Anthracnose is a stem inhabiting fungus that causes defoliation, twig die-back and a ragged appearance. **Macro-Infusion™ with Arbotect®** is a systemic treatment that protects Sycamores internally. Arbotect coats the xylem of 1-2 year old branches reducing future infections for 3 years.



Arbotect® 20-S

is a systemic fungicide to be used for treatment of Dutch Elm Disease and Sycamore Anthracnose by trained arborists and others trained in Macro-Infusion™ techniques.



Protection from

Sycamore Anthracnose

with MACRO-INFUSION™

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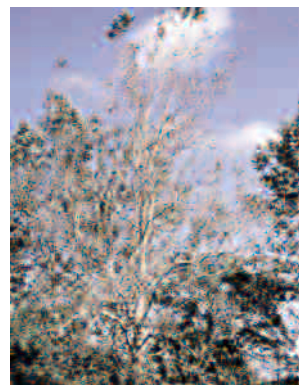


Sycamore Anthracnose

Technical Description

Description

Sycamore anthracnose is a fungus (*Gnomonia leptostyla*) and is one of the most serious diseases of sycamore in the US. The most conspicuous symptom of the disease in early spring is death of twigs and new shoots. Repeated killing of young twigs results in abnormal branching and gives the tree a ragged appearance. After bud break, sycamores show scorching and wilting of new shoots and leaves. Later, fully expanded leaves develop elongated tan to brown lesions parallel with the midrib and veins.

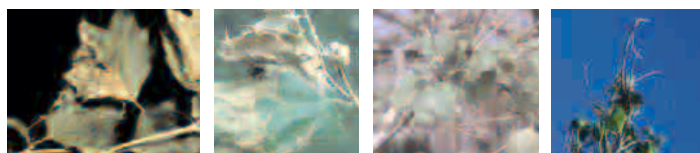


The severity of Sycamore Anthracnose in the spring is influenced by temperature – Not wetness during leaf development

Key Distinctions

There are 4 stages of the disease.

Leaf Infection, Twig Blight, Bud Blight, and Shoot Blight.



The fungus that causes Sycamore Anthracnose spends most of its life cycle alive on the 1 - 2 year old twigs in the crown of the tree, creating cankers. These cankers are the source of all future disease infections. The fungus grows inside the twig causing injury to the tree including shoot blight, bud blight and twig blight. The fungus also produces small black fruiting structures, which break through the bark and cast spores that cause leaf infection and reinfection of the new growth.

Severity of the disease is related to average temperature in the spring – NOT WETNESS. Temperatures averaging between 50 and 55 degrees Fahrenheit as the buds break cause the most severe infections. Temperatures averaging above 55 degrees create conditions that produce less severe tree injury.

The leaf infection stage is caused by a spore which lands on the leaf and germinates. This is the only stage of the disease that requires moisture. It is also the least damaging to the tree as it causes leaf blotching. This is how Sycamore Anthracnose creates new infections. The spore infects the leaf, grows into the vein, down the petiole and into the new twig, where it remains until the next season.



Leaf infection creates small blotches that collate into the veins – it grows down the petiole and into the twig.

Sycamore Anthracnose

Treatment Options

Treatments

Spraying

Spraying the crown of the tree will be effective in preventing leaf infection. However it is not effective in ridding the tree of the fungus as the disease lives inside the 1 -2 year old stems where it is protected. Sprays will provide good aesthetic protection in years that are warm and wet, as temperature is not optimal for internal fungus development, yet the leaves are more prone to infection. However in years with optimal temperatures for disease development, spraying will have little impact on disease severity.

Pruning Infected Twigs

Pruning the infected twigs out of the tree will provide little relief from this disease.

Removing Leaf Litter

Raking up the leaves in the fall is a good cultural practice with many leaf diseases, but it will do little good in reducing disease levels with sycamore anthracnose as the fungus does not sporulate from leaves.

Micro-Injections

Micro-injections of fungicides into the tree have proven to not be effective in significantly reducing Sycamore Anthracnose. Micro-injectors usually contain very small amounts of fungicides (1/10th of an ounce) and do not contain enough material to get complete crown coverage. They also contain alcohol or xylene as their carrier which dehydrate and injure the tissue around the injection wound.

Macro-Infusion

Macro-Infusion of fungicides have been proven through University research to be very effective at reducing the injury and symptoms of Sycamore Anthracnose. Macro-Infusion provides large volumes of water based fungicide that last for 3 years in the tree. They are about 90% - 95% effective. However, it often takes 2 seasons after treatment for the tree to stop dropping leaves and begin looking significantly better. Continued treatment every 3 years will keep the tree from becoming infected with significant disease.



Macro-infusion is an effective way to protect your sycamores for 3 years



The tree on the right was treated with Macro infusion using Arbotect. The tree on the left was not treated.

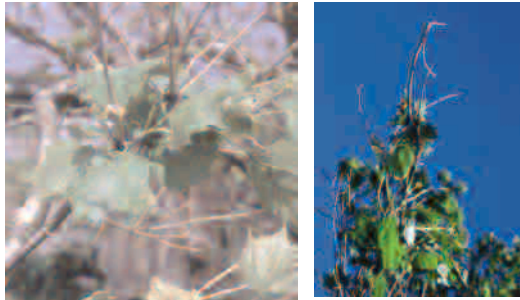
Photo courtesy of Morton Arboretum

Sycamore Anthracnose

Symptoms & Diagnosis

Key Distinctions

There are four stages, or levels of infection, of sycamore anthracnose. These are called leaf-, twig-, bud-, and shoot-blight. All four stages of the disease may be present on the same tree during a single year



Twig Blight

twig blight creates witches brooms

Once established in a twig, the fungus can grow during the fall, winter, and spring whenever temperatures are suitable.

Fungal growth in the twigs causes cankers that disrupt water movement and eventually lead to twig death before the leaves emerge in the spring.

The fungus overwinters in the area around the buds and it is found in both the bark and sapwood/xylem.

Occupation of the sapwood protects the fungus from lethal winter temperatures.

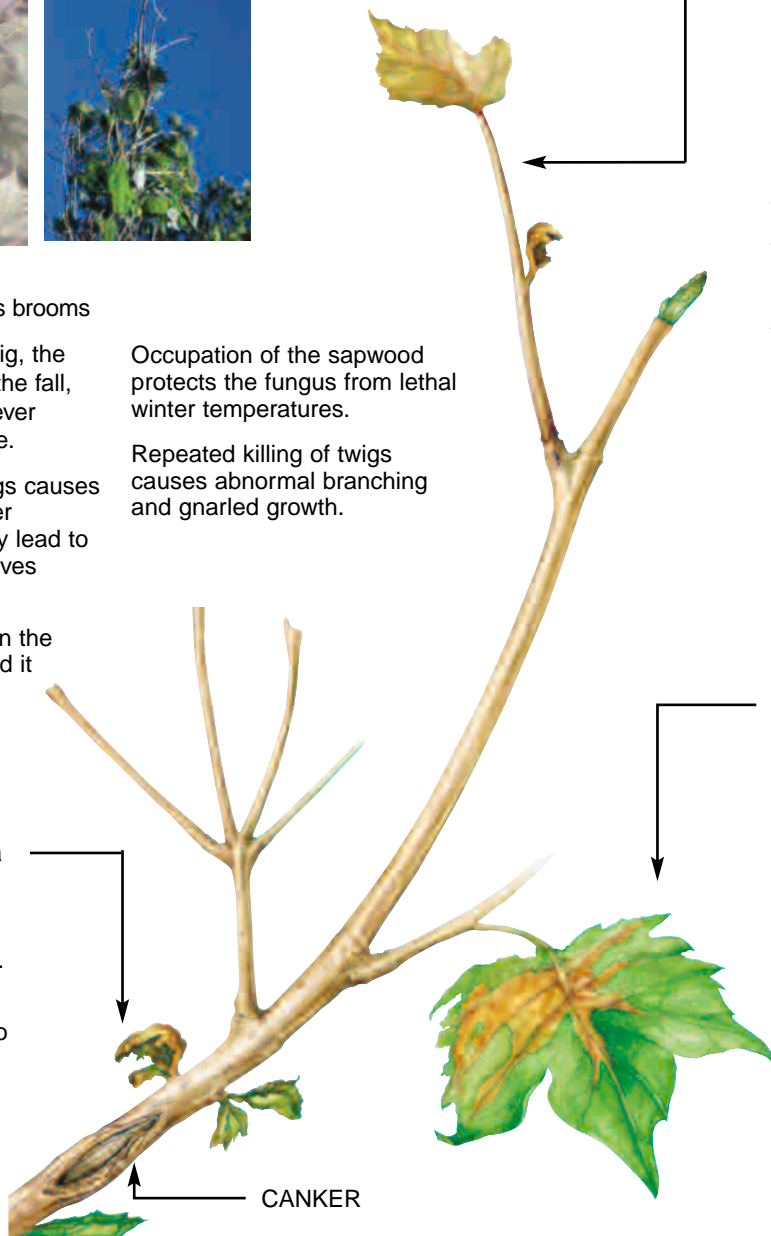
Repeated killing of twigs causes abnormal branching and gnarled growth.

Bud Blight

During the early spring a brown area appears around the bud which is evidence of the fungal occupation of that tissue.

The fungus girdles the vascular tissue leading to the bud before budbreak occurs.

Symptoms are similar to twig blight - witches'-broom effect, twisted, gnarled growth.



Shoot Blight

Shoot blight occurs in the spring and results from the girdling of a bud or twig after the leaves have begun to emerge.

It resembles frost injury and is the most destructive and energetically costly to the tree.

Does not require moisture to occur because the fungus is already present in twigs in the spring.

Severity depends on the average temperature of the 2 weeks following bud break.

Temperatures between 50-55 F are most conducive to severe outbreaks, while warmer temperatures result in less shoot blight.



Leaf Infection

Spores from fungal cankers on 1 year old twigs are produced in the spring.

The spores are carried to newly expanding leaves by water, wind, or insects and leaf infection starts.

Leaf infection begins as inconspicuous lesions on the leaf surface.

The fungus grows into the leaf, through the veins, down the petiole, and into the twig where it is in position to create a canker and overwinter.

Infected trees refoliate during the summer and appear healthy because temperatures are too warm for extensive fungal growth.

Healthy trees become originally infected by the leaf blight stage.

Sycamore Anthracnose

Protecting Sycamores with Macro-Infusion™

General Information

Macro – Infusion with Arbotect has been proven to give 90% - 95% protection from sycamore anthracnose for 3 years when the protocol is followed. The purpose of macro infusion is to evenly and completely cover the entire internal crown of the tree with enough Arbotect to keep the disease out. This can only be accomplished when the material is applied to the root flares.

The tree on the left was treated with Macro – Infusion using Arbotect. The tree on the right is untreated.
Photo courtesy of
Bartlett Research Lab



The purpose of Macro-Infusion is to evenly and completely cover the entire internal crown of the tree with enough Arbotect to keep the disease out.

For trees up to 25" diameter - For trees larger than 25" diameter a larger dose will be needed to achieve effective control. Complete crown coverage of enough Arbotect to protect all the 1 -2 year old twigs is essential for protection. Crown size is not a linear relationship to trunk diameter. See Dosing Considerations for more information.

Expectations of Results - In the first season after treatment the tree will still exhibit Sycamore Anthracnose leaf infection symptoms. This can include blotched leaves and even some defoliation. However, Arbotect will prevent new Sycamore Anthracnose twig cankers from forming and in the 2nd season after treatment, there will be a significant reduction in leaf blotching. In the 3rd season following treatment, the tree will have further significant reduction in leaf blotching and defoliation. By re-treatment of the tree every 3 years, protection will be maintained.

Why Does The Treatment Take Time To Be Effective?

Sycamore Anthracnose lives in the 1-2 year old twigs of the tree. Arbotect works by preventing new infections in these 1-2 year old twigs. Arbotect does not kill existing infections in the tree, nor does it protect the leaves. Thus, the fungus in the treated tree will still reproduce spores which can affect the leaves the first year after treatment. Because Arbotect does prevent the Sycamore Anthracnose fungus from growing from the leaves into the twigs, re-infection of the tree will be prevented and a reduction of symptoms will take place in subsequent years.

Treatment Timing - Trees should be treated when the canopy is in full leaf. In many years when sycamore anthracnose is severe, the treatment is best applied later in summer after the trees have re-foliated from the infection. Treatment can be administered until there is fall color present in the canopy.

Expectations for Uptake - Sycamores may take slightly longer to Macro-Infuse with Arbotect than elms. Average uptake time should be between 1-1.5 hrs. If treatment time is longer than this, please make sure you are following the macro-infusion guidelines or contact Rainbow Treecare Scientific Advancements at 1-877-ARBORIST for technical support.

Other Sycamore Diseases - There are other disease and insect problems that also affect Sycamores that must be diagnosed and treated. Issues such as scale insects, powdery mildew, and bacterial leaf scorch will need to be taken into consideration when developing a tree health program.



Treatment must be done into the root flares to get even coverage. Do not infuse into the trunk – this will result in poor distribution.



Macro-infusion can be done after the leaves are fully formed on the tree and until the tree begins to show fall coloration.

Sycamore Anthracnose

Performing Macro-Infusion™

The Purpose Of Macro-Infusion

The purpose of Macro-infusion is the complete and even coverage of the 1 – 2 year old twigs to prevent the disease from inhabiting these trees. Infusing into the root flares is critical to the success of even and complete distribution. The tissue in the root flares allows for sideways movement of the chemical as it is infused. Trunk tissue on the other hand is hard and rigid. It is highly compartmentalized. Infusion into trunk tissue will provide very limited sideways movement of the Arbortect solution and will result in small portions of the crown receiving a large dose of Arbortect with other areas receiving nothing.

The Process

Step 1 - Inspect the tree

- Measure the tree and determine your dosage. Sycamores require 8 oz of Arbortect per 5" DBH. (Diameter breast height). Each ounce of Arbortect is diluted in 1/4 gallon of water. You can find a copy of the DOSAGE TABLE by clicking on the link
- Large trees could require increased amounts of chemical to achieve complete distribution. Small sycamores, or trees with portions of the crown missing may require a reduced dose. See Dosing Considerations for more information
- Determine how much root flare excavation is needed
- Look for root rot or significant decay in the root collar area - if present do not treat

Significant canopy die back or stress may compromise uptake time and distribution and be a sign of a serious problem slowly killing the tree

Macro infusion gives 90% - 95% protection to Sycamores for 3 years when performed properly.



Equipment needed to perform Macro-Infusion on elms.



Every aspect of Macro-Infusion is designed to get even and complete crown coverage of the Arbortect solution.

Sycamore Anthracnose

Performing Macro-Infusion™

Step 2 - Excavate the root flares (if necessary)

- Use a shovel and trowel to remove sod and soil without damage to the tree
- Thoroughly brush soil from root flares with a hand broom
- Infusion sites should be 8-10 inches below the top of the root flare

Soil left on the root flare can dull the bit and plug the xylem

If sod is carefully removed it can facilitate fast cleanup



Remove all soil from root flares with a brush. Drilling into a dirty flare will dull your bit and push dirt into the hole – slowing down the uptake.

Step 3 - Drilling the holes

Use a sharp, high helix drill bit (change every 5 trees)

Drill perpendicular to the surface of the flare

Drill one inch past the bark

- Drill at slow speeds and do not excessively spin the bit in the hole
- Use 1 to 1-1/2 infusion sites (in the root flare) per diameter inch (measured at breast height)
- Place at least one infusion site on each root flare

Do not place infusion sites into or below dead tissue

Do not drill into deep valleys or sunken areas

Begin filling the reservoir with water while drilling the holes

Drill a series of small one inch deep holes around the tree at the root flares.



Step 4 - Inserting the tees

The current year xylem are the only vessels that will take up the solution.

Make sure your tee is properly positioned to deliver the Arbotect there.

Check each tee to be sure it is not plugged and replace any that are badly damaged

- Firmly insert tees by hand and very lightly tap each tee to set it
- Attach tubing from solution reservoir to feed into the harness in 2 locations.
- These 2 sites should be on opposite sides of the tree

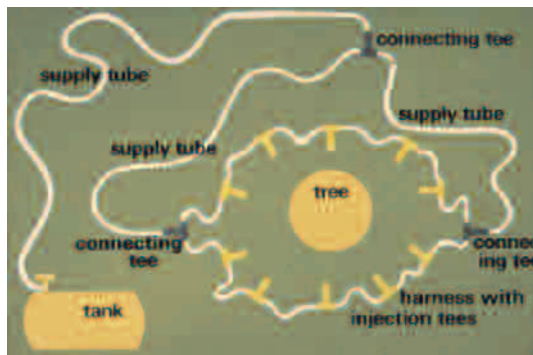
Plugged tees will prevent that portion of the xylem from receiving chemical
The only vascular tissue that conducts water is the current year's xylem



Use a sharp HIGH HELIX drill bit for fastest uptake.
Replace drill bit every 5 trees.



Insert infusion tees and hook up tubing harness to pump.



Macro Infusion uptake in sycamores should take less than 1.5 hours – 90% of the time. Call Rainbow for technical support if uptake is consistently longer than this.

Sycamore Anthracnose

Performing Macro-Infusion™

Step 5 - Starting the Infusion

- Pull out 2 tees on opposite sides of the tree
- Prime the pump (if it is not self-priming)
- Turn on the pump and bleed the air out of the line
- With all air out of harness, re-insert the 2 tees and check for leaks
- Adjust the pressure to 15-20 psi
- Lightly tap any leaking tees

Increasing the pressure will not make the infusion go faster. If a tee persists in leaking, drill a new hole or bypass it with a longer piece of tubing

Use a very small hammer to tap leaking tees - this helps prevent driving them in too far

Step 6 - Mixing the Chemical

Do not mix the chemical into the reservoir until the system is running and free of leaks. Arbotech will form a white precipitate in water that is hard or has high pH. Mix a small amount of Arbotech and water in a clear measuring cup

- If the solution stays clear add the appropriate dose to the reservoir
- If a white precipitate forms and falls to the bottom of the cup, the water needs to be treated
- Add muriatic acid to the reservoir at 1 oz. per 6 gallons of water
- Add the Arbotech and watch for white precipitation
- If no precipitate forms, continue with the infusion
- If the precipitate forms again, continue to add muriatic acid at the rate listed above until the Arbotech stays in solution
- Passing water through a deionizing tank also prevents Arbotech precipitation problems



Be careful about water source. Treat water with muriatic acid if pH is high. Avoid hard water or run through a deionizer. Arbotech will precipitate out of solution in hard and high pH water

Muriatic acid is available at hardware or building supply stores

For infusions that require a larger volume of solution than the reservoir holds, use 5 gallon buckets to measure the remaining dose and add to the reservoir.

White air bubbles may be seen floating in the reservoir if air gets into the lines. Do not confuse this with when Arbotech precipitate falls out of solution to the bottom of the reservoir.

Step 7 - During the Infusion

Monitor tees for leaks

Maintain pressure at 15-20 psi

Pack other equipment such as drill, unused chemical, etc.

Prepare other trees on site for treatment

Step 8 - Cleanup

Turn off pump when air is drawn into the harness

Remove tees from the tree

Replace soil and sod around base of tree

Do not plug the infusion holes with wax, wooden plugs, or any other substance

Rainbow Treecare uses 30 gallon trash cans for the solution reservoir and packs all equipment in these when the infusion is over

Macro-Infusion™

Advantage

Complete Crown Coverage with Macro-Infusion

Macro-Infusion is a large volume application of fungicide/water solution. Research shows that fungicides need a high volumes of a carrier to get complete distribution throughout trees.

Fungicide

Macro-Infusion vs Micro-Injection

	Macro-Infusion	Micro-Injection
Chemical Carrier	Water	Alcohol/Xylene
Years Between Treatment	3 years	1 year
Tree Injury	Low	High
Volume of Material	20 - 40 gallons	1-2 ounces
Distribution in Tree	Complete	Minimal
Application Time	40 - 90 minutes	30 to 40 minutes
Injectio Wounding Size	15/64"	11/64" *

*Some micro-injectors use smaller holes



Proven Fungicides

Macro-Infusion™ of Arbotect and Alamo is the treatment method recommended by universities for Oak Wilt and Dutch Elm Disease.

This includes:

Texas A&M
Texas Forest Service
University of Minnesota
Michigan State

Complete Distribution Requires Root Flare Application

The science of infusing materials into trees has evolved. The purpose of any infusion is even and complete distribution of the material in the tree. This is difficult to accomplished with trunk injection. Trunk tissue is hard and compartmentalized preventing lateral chemical movement. Root flare injection allows lateral movement of material and complete crown coverage.

The Difference between Insecticides and Fungicides

There is a substantial difference in the mode of action between an insecticide and a fungicide. Insecticides work in small quantities and their mode of action is to kill the intended target, thus micro injection of insecticides can be effective. Many fungicides are really fungistatic in nature, this means they do not kill the fungus – but merely prevent it from growing. Once the fungistat chemical is gone – the fungus will continue to grow again. Fungistatic materials need to be administered in much higher volumes, this is why Macro-Infusion protocols are designed to deliver large quantities of fungistatic solution to get significant amounts of product into the crown of the tree.

thoughtful care for the urban forest



121 N 27th St. | San Jose, CA 95116
Tel: (408) 226-TREE (8733) | Lic #705171
www.andersonstrecare.com

Proposal #15696

Date: 03/29/2022

Gilroy Unified School District
7810 Arroyo Circle main: 669.205.4000
Gilroy, CA 95020 mobile: 408 710-8480
dan.mcauliffe@gilroyunified.org

Location: 9225 Cll Del Rey
Gilroy, CA 95020

Tree Health Care 9225 Cll Del Rey 95020

Terms
Net 30

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
2) Growth Regulator Sycamore - Sycamore To suppress Anthracnose, apply a systemic soil treatment of Tree Growth Regulator. Treatment will reduce growth by 30-60% over a three year period. It will deepen leaf color, shorten inter-nodal spaces, and allow the tree to build carbohydrate reserves as it recovers from development impacts or other stresses. It will increase drought tolerance, chlorophyll levels, and increase the root population available for moisture and nutrient uptake. This treatment is generally effective for three growing seasons. Location: Various two outside office, five in interior of school. One tree has several large broken and hanging branches. Trunk diameters of 23; 26; 28; 31; 34; 24; 26 inches measured at 54 inches above grade	7 Ea	\$332.00	\$2,324.00
3) Anthracnose Arbortect Injection - Sycamore Treat Sycamore with 1.6 (under 30 inches DBH) to 2.4 ounces per inch of trunk diameter (trees larger than 30 inches DBH) of Arbortect via trunk injection to treat anthracnose cankers on twigs and stems. Treatment will dry up cankers for 2-3 years. Additional control measure are required to treat foliage symptoms (done in spring via foliar application). Location: Various two outside office, five in interior of school. One tree has several large broken and hanging branches. Trunk diameters of 23; 26; 28; 31; 34; 24; 26 inches measured at 54 inches above grade	7 Ea	\$822.00	\$5,754.00
8) Growth Regulator Oak - Oak To suppress Anthracnose, apply a systemic soil treatment of Tree Growth Regulator. Treatment will reduce growth by 30-60% over a three year period. It will deepen leaf color, shorten inter-nodal spaces, and allow the tree to build carbohydrate reserves as it recovers from development impacts or other stresses. It will increase drought tolerance, chlorophyll levels, and increase the root population available for moisture and nutrient uptake. This treatment is generally effective for three growing seasons. Location: Various locations in front of school. Trunk diameters of 21; 15; 16; 12; 13; 15; 17; 25; 19; 21; 21; 24; 26; 9; 10; 11; 13; 18; 16 inches measured at 54 inches above grade.	19 Ea	\$204.00	\$3,876.00



All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.

Signature

x

Please sign here to accept the terms and conditions

Assigned To

Tony Parra
Office: 4086407844
atctony@gmail.com

SUBTOTAL	\$11,954.00
SALES TAX	\$0.00
TOTAL	\$11,954.00





ID	DESCRIPTION	COLOR
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Terms and Conditions

It is agreed by and between Anderson's Tree Care Specialists, Inc. and the authorizing party (customer and/or customer's agent) that the following provisions are made as part of this contract:

Insurance by Contractor: Anderson's Tree Care Specialists, Inc. warrants that it is insured for liability resulting from injury to person(s) or property and that all employees are covered by Workers' Compensation as required by law. Certificates of coverage are available upon request.

Cancellation Fee: Anderson's Tree Care Specialists, Inc. kindly requests that the authorizing party provide at least 24 hours' notice of any full or partial work cancellation or postponement. If a crew has been dispatched to the job site during normal work hours and is unable to perform the agreed upon work due to variables within the customer's control, the customer will be assessed a mobilization fee of \$600.00 for incurred expenses. If this occurs outside of normal business hours, the mobilization fee will be \$900.

Completion of Contract: Anderson's Tree Care Specialists, Inc. agrees to do its best to meet any agreed upon performance dates but shall not be liable in damages or otherwise for delays because of inclement weather, labor, or any other cause beyond its control; nor shall the customer be relieved of completion for delays.

Tree Ownership: The authorizing party warrants that all trees listed are located on the customer's property, and, if not, that the authorizing party has received full permission from the owner to allow Anderson's Tree Care Specialists, Inc. to perform the specified work. Should any tree be mistakenly identified as to ownership, the customer agrees to indemnify Anderson's Tree Care Specialists, Inc. for any damages or costs incurred from the result thereof.

Safety: Anderson's Tree Care Specialists, Inc. warrants that all arboricultural operations will follow the latest version of the ANSI Z133.1 industry safety standards. The authorizing party agrees to not enter the work area during arboricultural operations unless authorized by the crew leader on-site.

ANSI A300 Tree Care Standard Definitions: The following definitions apply to specifications detailed in this proposal.

Clean: Selective pruning to remove one or more of the following parts: dead, diseased, and/or broken branches. Unless noted otherwise on this proposal, all cleaning will be of branches 1inch diameter or greater throughout the entire crown.

Crown: The leaves and branches of a tree measured from the lowest branch on the trunk to the top of the tree.

Leader: A dominant or co-dominant, upright stem.

Raise: Selective pruning to provide vertical clearance.

Reduce: Selective pruning to decrease height and/or spread by removing specified branches.

Restore: Selective pruning to improve the structure, form, and appearance of trees that have been severely headed, vandalized, or damaged.

Thin: Selective pruning to reduce density of live branches, usually by removing entire branches.

Vista pruning: Selective pruning to allow a specific view, usually by creating view "windows" through the tree's crown.

Stump Removal: Unless specified in the proposal, stump removal is not included in the price quoted. Grindings from stump removal are not hauled unless specified in this proposal. Surface and subsurface roots beyond the stump are not removed unless specified in this proposal.

Concealed Contingencies: Any additional work or equipment required to complete the work, caused by the authorizing party's failure to make known or caused by previously unknown foreign material in the trunk, the branches, underground, or any other condition not apparent in estimating the work specified, shall be paid for by the customer on a time and material basis. Anderson's Tree Care Specialists, Inc. is not responsible for damages to underground sprinklers, drain lines, invisible fences or underground cables unless the system(s) are adequately and accurately mapped by the authorizing party and a copy is presented before or at the time the work is performed.

Clean-up: Unless otherwise specified in the proposal, clean-up shall include removing wood, brush, and clippings, and raking of the entire area affected by the specified work.

Lawn Repair: Anderson's Tree Care Specialists, Inc. will attempt to minimize all disturbances to the customer's lawn. However, lawn repairs are not included in the contract price, unless noted otherwise on this proposal.

Terms of Payment: Unless otherwise noted in this proposal, the customer agrees to pay the account in full within 30 days of work completion. Failure to remit full payment within the payment term will result in a finance charge of 3.00% per month. A 3.00% Finance Charge will be added to credit card payments.

Returned Check Fee: There will be a \$25.00 fee charge for all checks returned to our office for non-sufficient funds.

thoughtful care for the urban forest



ANDERSON'S
TREE CARE SPECIALISTS, INC

121 N 27th St. | San Jose, CA 95116
Tel: (408) 226-TREE (8733) | Lic #705171
www.andersonstrecare.com

Proposal #15695

Date: 03/29/2022

Gilroy Unified School District

7810 Arroyo Circle main: 669.205.4000
Gilroy, CA 95020 mobile: 408 710-8480
dan.mcauliffe@gilroyunified.org

Location: 9225 Cll Del Rey
Gilroy, CA 95020

Maintenance Pruning 9225 Cll Del Rey

Terms
Net 30

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
6) Crown Reduction - Valley Oak Reduce the crown by 25% to minimize failure potential. Remove dead wood greater than one inch in diameter. Clear from buildings by 3-6 feet if required. Raise to 14 feet over roads and 8 feet over turf if required. Clear from utility lines by 1-3 feet if required. Location: Various locations in front of school	12	\$1,180.00	\$14,160.00
7) Crown Reduction - Coast Live Oak Reduce the crown by 25% to minimize failure potential. Remove dead wood greater than one inch in diameter. Clear from buildings by 3-6 feet if required. Raise to 14 feet over roads and 8 feet over turf if required. Clear from utility lines by 1-3 feet if required. Location: Various locations in front of school	7	\$680.00	\$4,760.00

All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.

Signature

SUBTOTAL	\$18,920.00
SALES TAX	\$0.00
TOTAL	\$18,920.00

x

Please sign here to accept the terms and conditions



Item 6



Item 6



Item 6



Item 6



Item 6



Item 7



Item 7



Assigned To

Tony Parra

Office: 4086407844

atctonyp@gmail.com



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Terms and Conditions

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Completion of Contract: Anderson's Tree Care Specialists, Inc. agrees to do its best to meet any agreed upon performance dates but shall not be liable in damages or otherwise for delays because of inclement weather, labor, or any other cause beyond its control; nor shall the customer be relieved of completion for delays.

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Leader: A dominant or co-dominant, upright stem.

Raise: Selective pruning to provide vertical clearance.

Reduce: Selective pruning to decrease height and/or spread by removing specified branches.

Restore: Selective pruning to improve the structure, form, and appearance of trees that have been severely headed, vandalized, or damaged.

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thoughtful care for the urban forest



ANDERSON'S
TREE CARE SPECIALISTS, INC

121 N 27th St. | San Jose, CA 95116
Tel: (408) 226-TREE (8733) | Lic #705171
www.andersonstreecare.com

Proposal #15590

Date: 03/01/2022

Gilroy Unified School District

7810 Arroyo Circle main: 669.205.4000
Gilroy, CA 95020 mobile: 408 710-8480
dan.mcauliffe@gilroyunified.org

Location: 9225 Cll Del Rey
Gilroy, CA 95020

High Hazard Work 9225 Cll Del Rey 95020

Terms
Net 30

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
1) Crown Reduction - Sycamore Reduce the crown by 25% to minimize failure potential. Remove dead wood greater than one inch in diameter. Clear from buildings by 3-6 feet if required. Raise to 14 feet over roads and 8 feet over turf if required. Clear from utility lines by 1-3 feet if required. Location: Various two outside office, five in interior of school. One tree has several large broken and hanging branches.	7	\$1,240.00	\$8,680.00
4) Remove Tree(s) - Valley Oak Safely remove the tree(s) as close to grade level as practical. Remove resulting debris. Location: Front of school. This tree is split and is actively failing	1	\$4,280.00	\$4,280.00
5) Stump Grinding (small grinder) - Valley Oak Grind stump below surface to a depth of 10-12 inches or until woody stump material is removed. Spread excess grindings adjacent to stump site. Limitations to grinder access from fences, concrete, house walls, etc will result in that portion of the stump being left in the ground. Location: Front of school	1	\$640.00	\$640.00
9) Crane Service - Valley Oak Utilize a crane service to safely dismantle the Valley Oak listed in line item 4 Location:	1	\$2,840.00	\$2,840.00



All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.

Signature

x

Please sign here to accept the terms and conditions

SUBTOTAL	\$16,440.00
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SALES TAX	\$0.00
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TOTAL	\$16,440.00
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DUE DATE	05/04/2022
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Item 1



Item 1



Item 1



Item 1



Item 1



Item 4



Item 4



Assigned To

Tony Parra

Office: 4086407844

atctonyp@gmail.com



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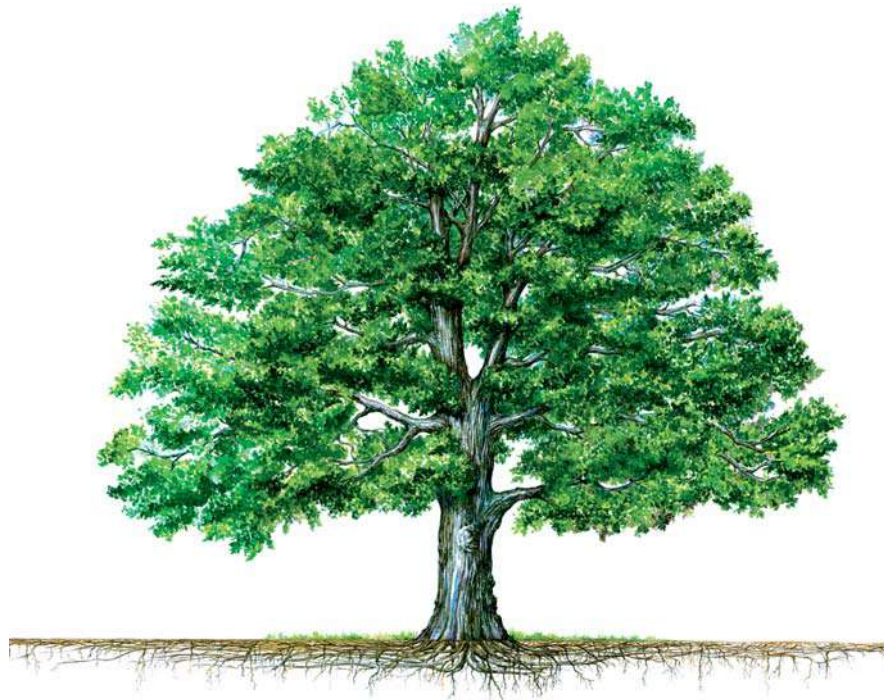
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Returned Check Fee: There will be a \$25.00 fee charge for all checks returned to our office for non-sufficient funds.



The Science of Cambistat®

Cambistat® is a soil-applied plant growth regulator that reduces tree growth and provides therapy for trees in stressful sites. A single application provides these benefits for multiple years depending on use and location.



Quality Comes With Knowledge

Cambistat

The active ingredient in Cambistat is a molecule called paclobutrazol, which belongs to a highly active group of growth regulating compounds called triazoles. Cambistat is the newest generation of plant growth regulator that reduces shoot growth by 40-60% and induces secondary responses that are beneficial to tree health. This occurs by inhibition of the formation of gibberellic acid in the isoprenoid pathway in the subapical meristems of the tree (see following pages).

Why reduce branch growth?

A reduction in vegetative growth is advantageous for trees in many situations. Most directly, this technology delays trees from growing into obstructions such as powerlines. Additionally, reducing shoot growth extends longevity for trees on sites with limited resources. The chart below relates tree growth rate to various stress tolerance characteristics. In each case a tree with a slower rate of growth has a better stress tolerance rating.

Slower Growth is Beneficial

Tree Characteristic	Tree Growth Rate	
	Fast Growth	Slow Growth
Resource Demand	Higher	Lower
Sensitivity to Resource Availability	Higher	Lower
Energy Allocation	Growth	Storage
Stored Energy Reserves	Lower	Higher
Root/Shoot Ratio	Lower	Higher
Sensitivity to Stress or Damage	Higher	Lower

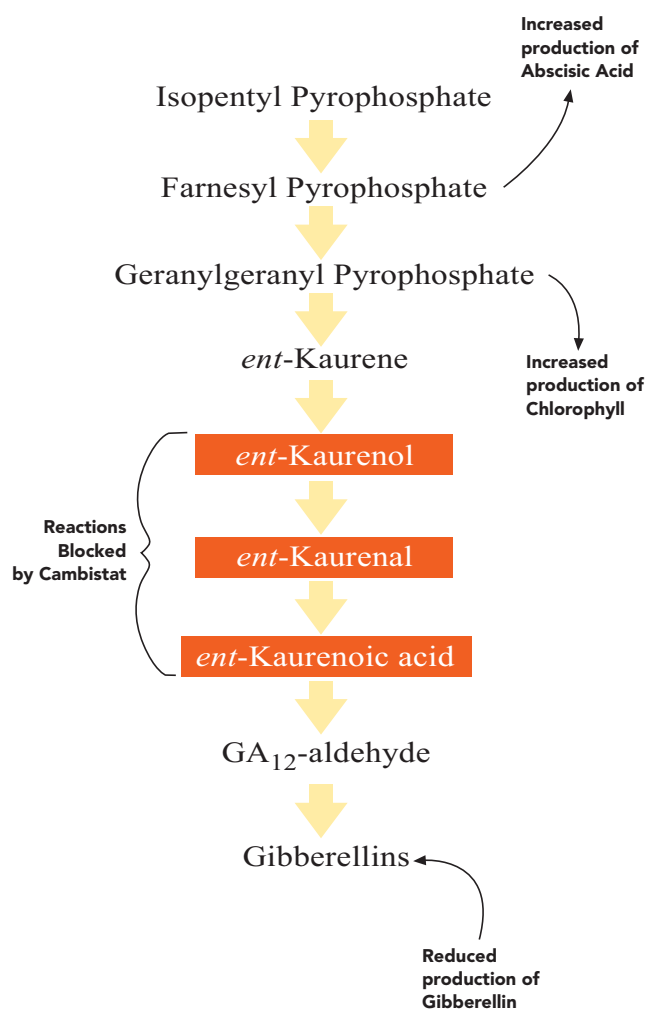
Table credited to: Clive Jones - Institute of Ecosystem Studies - Millbrook NY

How is Cambistat Applied?

Cambistat is applied to the soil at the root collar by basal drench or soil injection. The material is absorbed by the roots and is transported in the xylem to the subapical meristems where it inhibits the formation of gibberellic acid, the plant hormone responsible for cell elongation. Virtually all trees exhibit multi-year shoot growth reduction in response to the treatment.

Isoprenoid Pathway

This flow chart depicts the isoprenoid pathway in trees which is the backbone for the formation of gibberellic acid. When steps of this process are blocked by Cambistat, gibberellic acid production decreases and there is an accumulation of substrate materials that increase production of other compounds like abscisic acid and chlorophyll.



The Science of Growth Control

Gibberellic Acid

Gibberellic acid is the plant hormone that is responsible for cell elongation, and it is produced through a series of reactions in the isoprenoid pathway.

A lone electron pair on a nitrogen atom at the edge of the paclobutrazol molecule (*Cambistat*) interacts with the central iron atom of the plant enzyme kaurene oxidase. This interaction blocks a key step in the formation of gibberellin. When gibberellin formation is inhibited, the plant responds with a reduction in vegetative growth.



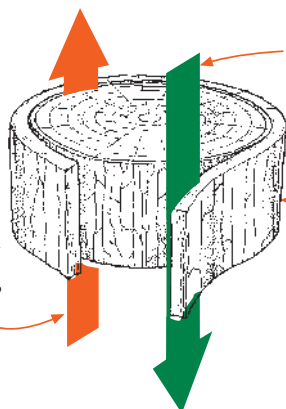
meristem

Formation of gibberellin is inhibited at the subapical meristem

Energy Re-Allocation

Carbohydrates produced by photosynthesis support all metabolic processes of life, and allocation of this limited resource is very important. Energy not spent on vegetative growth is available for other uses such as:

- root system growth
- defense chemical production
- storage for future needs
- fruit and flower development



Re-allocation of carbohydrates from reduced vegetative growth

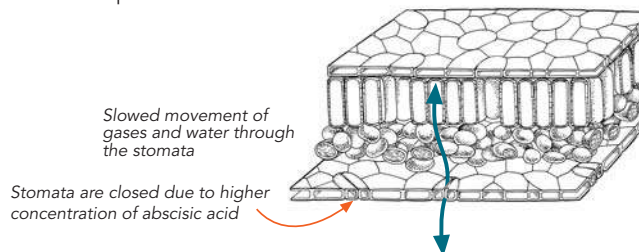
Caliper growth of the main stem has been shown to decrease in response to *Cambistat*

Transpirational pull moves the solution through the xylem to the tips of the branches

The Science of Stress Therapy

Absciscic Acid

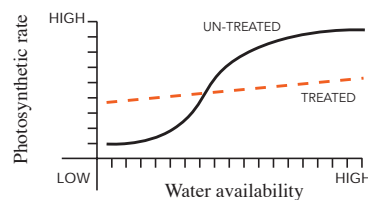
Absciscic acid has a powerful role in helping plants withstand and respond to environmental stresses. Absciscic acid and gibberellic acid are produced from the same starting material, so when *Cambistat* inhibits gibberellic acid formation more absciscic acid can be produced. Absciscic acid is considered the plant "stress" hormone, and it induces responses that protect the tree. Some of the more notable responses include: stimulation of stomatal closure, promotion of root elongation, and an increase in the defense response of the tree.



Photosynthesis and Water Relations

The additional absciscic acid found in trees treated with *Cambistat* limits water loss from transpiration by the closure of stomata. This maintains leaf water relations and lowers the risk of scorch and tattering caused by severe leaf dehydration.

The closure of stomata also reduces the amount of CO₂ that enters the leaf, which limits photosynthetic capacity during optimal conditions. When conditions become stressful, the benefit of improved water relations allows photosynthesis and other metabolic functions to proceed in treated plants while untreated plants shut down (see below). This is why *Cambistat* is useful for trees growing in stressful sites.



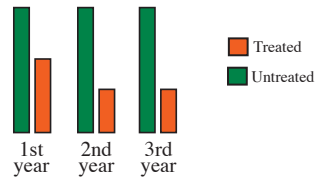
Chlorophyll Production

Chlorophyll molecules have two distinct components: a ring structure with a magnesium atom at the center, and a long side chain called a phytol tail. The phytol tail is formed from a series of reactions that begin with the molecule geranylgeranyl pyrophosphate. When gibberellic acid formation is inhibited, more phytol can be formed and chlorophyll levels can be enhanced, resulting in a darker green leaf.

Reduce Growth

- Species differ in sensitivity to Cambistat, but vegetative growth is generally reduced by 40-60% over a three-year period from one treatment. Growth reduction within the first year of treatment may not be as noticeable as in subsequent years.

40% - 60% Reduction in Growth Over 3 Years



The reduction in growth allows you to extend trim cycles, hold/maintain your pruning work longer, and maintain trees growing in restricted spaces.

This photo, taken fall 2003, illustrates a 50% reduction in shoot growth of red oak after 3 years



treated

untreated

Root System Enhancement

- Research has shown Cambistat increases the fine root density in species like oaks, elms, and lindens. This results from the re-allocation of carbohydrates from the canopy that are not needed for vegetative growth. The majority of tree species, however, have not been directly studied in this regard.

Root system enhancement is a useful tool for trees in mild decline, in construction affected areas, and any situation where there is a need for a larger root system. It may also provide a benefit for chlorotic trees that lack sufficient roots to supply the canopy with the minerals present in the soil.

ponderosa pines



3 years after **treatment**

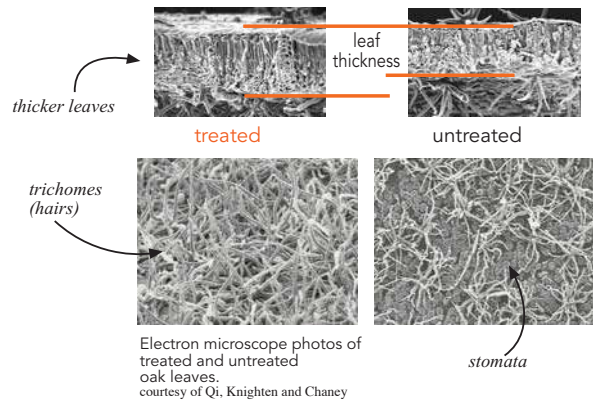


untreated



Higher Tolerance to Stress and Disease

- Cambistat changes some important physical traits of leaves. Leaves of treated trees are thicker than untreated trees, stomatal guard cells are closed more often, and they have thicker cuticles with more leaf hairs (trichomes).

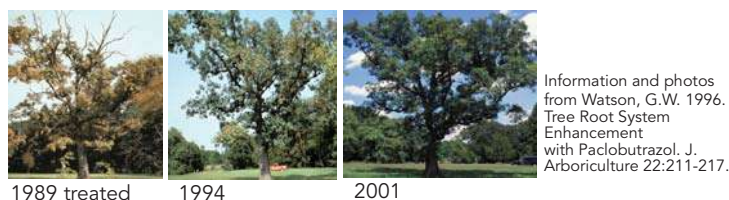


- Drought is a major cause of tree death and decline in the urban landscape. Research shows Cambistat increases drought resistance by helping the tree reduce water losses during dry, hot periods.



Declining Trees

- Trees are energy systems that make their own food, and decline begins when a tree uses more energy than it is making. Cambistat reduces vegetative growth, improves the root to crown ratio, and improves the plant's ability to photosynthesize under adverse conditions. In many species it stimulates fibrous root growth that gives the tree greater ability to mine the soil for water and nutrients. Conservative growth strategies will extend the longevity and help shift the tree back into a favorable energetic balance.
Note: The first step in treating tree decline or over-maturity is to determine the cause and take corrective measures.





Cambistat has a broad range of uses from slowing the growth of a tree planted too close to a house to a component of a comprehensive management program to rehabilitate an injured root system.

Situations for Use

Growth Control

- trees too close to houses
- trees near pools, decks, patios and sidewalks
- trees under powerlines
- blocked scenic views
- high maintenance trees

Health Benefits

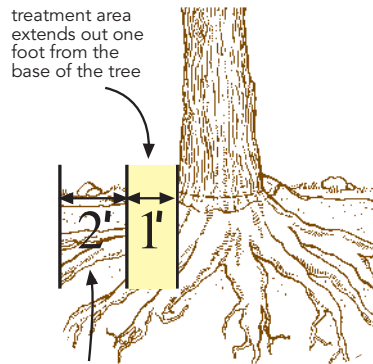
- construction injured trees
- declining and older trees
- trees stressed from drought
- trees growing in limited rooting area
- injury caused by disease or insects

Research:

The active ingredient in Cambistat has been widely researched and proven effective by major universities. For research papers go to www.cambistat.com.

How is Cambistat applied?

Cambistat is applied to the soil/trunk interface by digging a small trench or soil injection. The use of nonionic surfactants is optional and can be helpful in soils that will not absorb the Cambistat solution.



move any plants a minimum of 2 feet from treatment area to ensure they are not treated

Will it affect my bedding plants or grass?

Grass, plants and shrubs at the base of the tree may show signs of slow or stunted growth. These effects are often subtle and should result in no permanent damage. To ensure no signs of regulation remove all plants 2 feet beyond treatment area.

How long does it last?

You will receive three years of benefits from one treatment of Cambistat. To maintain size you should re-treat every three years. In southern states re-treatment may be needed sooner.

Is Cambistat safe for the environment?

The Environmental Protection Agency (EPA) has very strict guidelines for products that are applied to the soil to ensure they will not contaminate the water supply. Resulting test showed that Cambistat has minimal movement in the soil. The EPA places Cambistat in the safest group of regulated plant-application chemicals.

H-1 Classroom Lighting Studio Proposal

Goal: Repurpose the existing wet darkroom, print room and film developing room that are no longer used, into a professional lighting studio.

Purpose/Reason: As an obsolete technology, film photography and wet darkroom skills no longer provide viable job skills for future photographers. As our photography program is CTE certified as a career pathway, it is important that our curriculum offers our photography students the most contemporary tools for learning. While we have digital cameras and a computer lab for students to learn digital shooting and editing skills, we do not have adequate lighting facilities. Lighting is a major, fundamental part of photography and an important missing component in our photography program at Gilroy High School.

Phase 1: This portion of the upgrade will involve the dismantling of the film developing room, the wet darkroom and the print dry mounting room and repurposing these areas as a lighting studio for product, food and portrait photography, with an additional larger equipment storage closet.

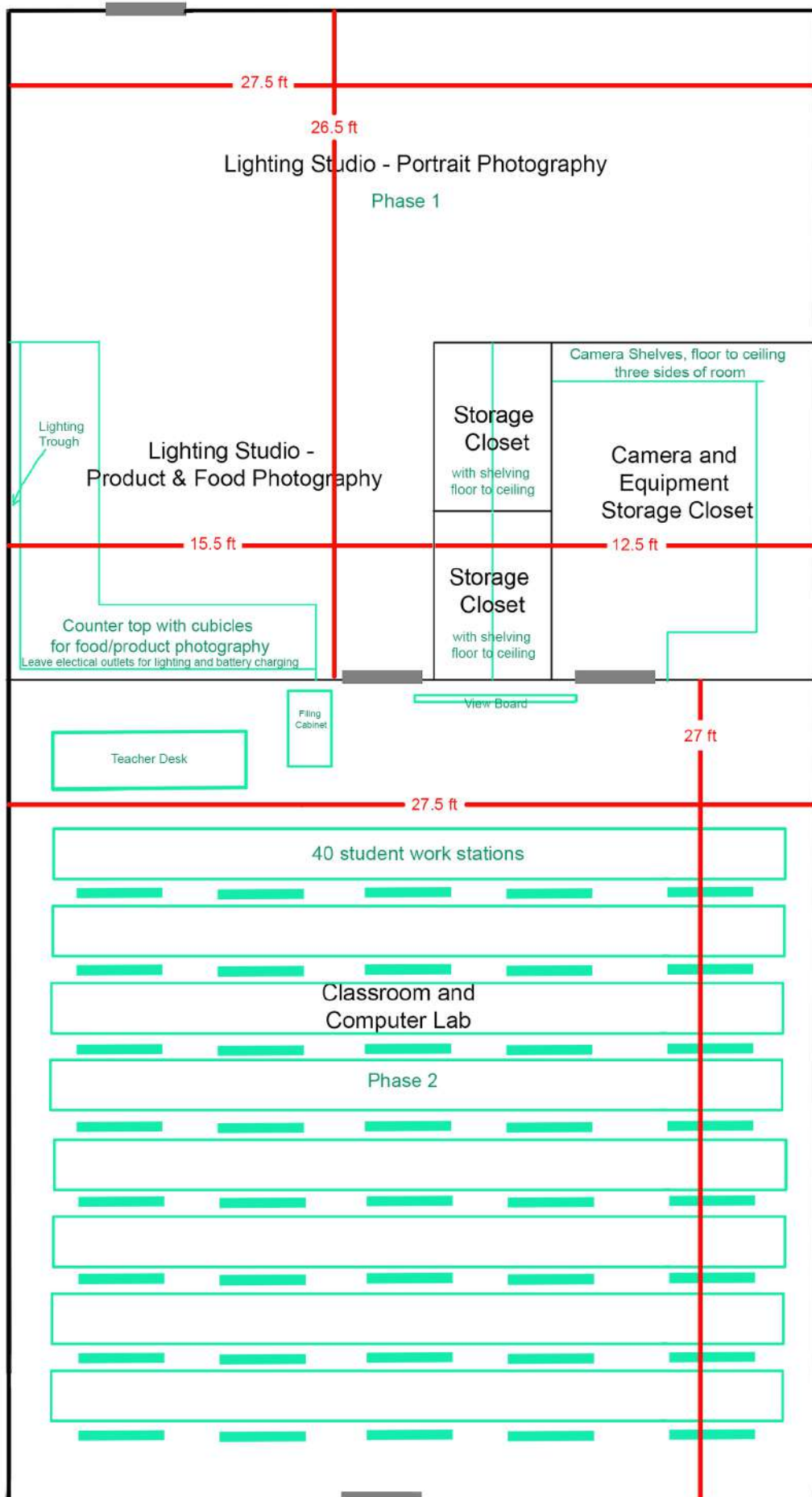
Phase 1 Steps	Approx. Cost
1. Architectural Plans (if necessary)	?
2. Permits (if necessary)	?
3. Removal of obsoleted darkroom supplies and equipment	?
4. Remove three large sinks/drains	\$\$\$300 to?
5. Remove various cabinets, a partial wall and closet to free up additional classroom space	\$2400 to \$3000
6. Possible installation/repositioning of electrical wiring and outlets	?
7. Finish carpentry and painting the black darkroom walls, white	\$60 per hour
8. Check possible flooring needs (where walls have been removed, etc.)	\$200 to \$300
9. Check for leaks in roof where ceiling has water damage	?
10. Installation of multiple rolls for seamless backgrounds (3 on either end of the studio)	\$60 per hour plus hardware to attach to ceiling
11. Installation of shelving for camera and equipment storage closet	\$60 per hour
12. Counter top and small lighting enclosures for product/food photography studio	\$60 per hour
13. Purchase lighting equipment:	
- 2 portrait lighting setups	\$400 to \$800 each
+ 4 lights per studio setup	for 2, 2 light set-ups
- 8 food/product lighting set-ups	\$800 to \$1000
- light stands	\$45 to \$100 each
- 6 backgrounds	\$600 for paper
- light modifiers	
+ 4 umbrellas	\$75 to \$100 each
+ 4 snoots	\$20 to \$45 each
+ 4 gobos	\$90 for 10 pack set
+ 4 soft boxes	\$35 to \$75 each

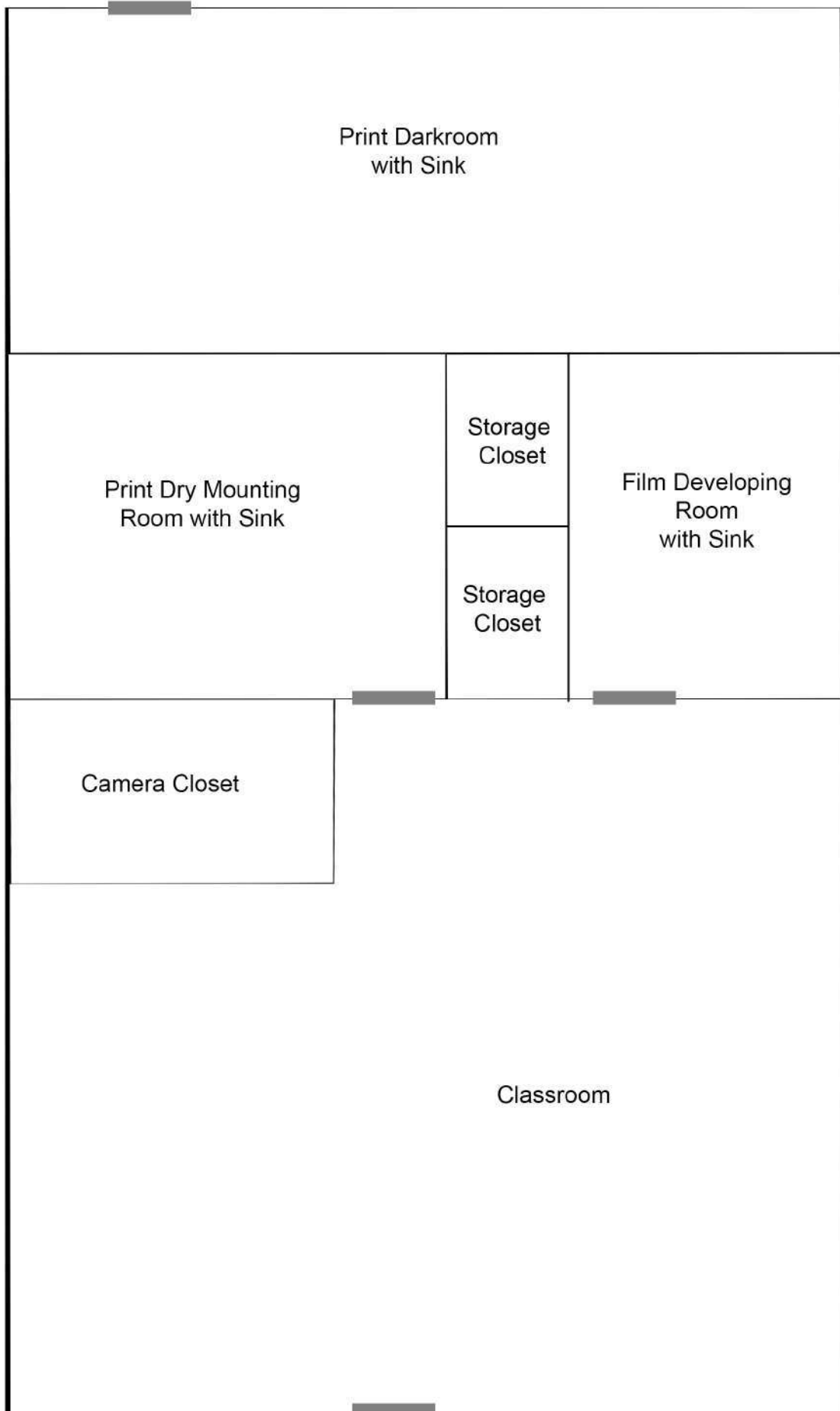
- | | |
|---|--------|
| 14. Teacher laptop with more storage, tethering capability,
Photo shop and Lightroom | \$2000 |
|---|--------|

Phase 2: This portion of the upgrade will involve replacing all student desks in the H-1 classroom with narrow computer tables that will run the width of the room, providing 5 seats across with 7 to 8 rows back, for a total of 35 to 40 student work stations. Computers that are geared to photography will need to be installed. The extra space required for this will be obtained through the removal of the current camera closet.

Phase 1 Steps	Approx. Cost
1. Removal of all student desks and the 5 outdated computers in the H-1 classroom.	?
2. Purchase and install tables and chairs for computer workstations (5 seats across and 7 to 8 rows back)	\$23,000
3. Install wiring for 35 to 40 new computer work stations	?
4. Purchase and install 35 to 40 computers with Photoshop, Lightroom, and memory sufficient for our photography program	\$72,000

All pricing above is a very rough estimate based on very basic online research.





3/10/2022

Job Number: 22-0311
Job: Glen View Kinder
Quote Name: Quote - 22_0311_GlenViewKinder_001
Quote Number: Q-00413

Prepared by:
 FredDiPietro
 fred@miracleplaygroup.com



Terms: Net 30
Remit to: Miracle Playsystems, Inc.
 1276 S Main St., Salinas, CA 93901

Sub Total: \$8,233.00
Freight: \$289.00
Estimated Tax: \$490.39
Total: \$9,012.39

Miracle

Product Code	Description	Qty	Rate	Total	Estimated Tax (if applicable)
MREC PARTS	995806P - Miracle Rope; Jax (One Pair); Color Options: Red, Green, Blue or Black	1	\$4,010.00	\$4,010.00	\$365.92
MREC PARTS	912267 - Miracle Parts Carton, Rope Arch	1	\$1,364.00	\$1,364.00	\$124.47

Installation Services

Product Code	Description	Qty	Rate	Total	Estimated Tax (if applicable)
B15	Remove and Dispose of Existing Rope from Jax Web Climber; Install New Rope Pair to Specification	1	\$2,859.00	\$2,859.00	\$0.00

Sub Total: \$8,233.00
Total Freight: \$289.00
Total Estimated Tax: \$490.39
Grand Total: \$9,012.39

Glen View Kinder
 MIRACLE PLAYSYSTEMS, INC. – PO BOX 263, ALAMO, CA 94507 – (800) 879-7730 – (510) 893-2163 (FAX)
 CSL: 981433 (Exp Date 03/23) – DIR: 1000015853
 Page 1 of 4

Company: _____

Signature: _____

Name: _____

Date: _____

Please confirm or edit order information below.

End User Company:

Gilroy Unified School District

End User Contact:**End User Email:****Delivery Contact:**

Dan McAuliffe

Delivery Email:

dan.mcauliffe@gilroyunified.org

Delivery Phone:**Delivery Address:**8067 Swanston Road Gilroy
CA 95020**Site Address:**600 W 8th Street
Gilroy**Bill To Email:****Bill To:**,
7810 Arroyo Circle,
Gilroy, CA,
95020**Customer Reference #:**

INDEMNITY

Client/Owner shall defend, indemnify and hold harmless Miracle Playsystems, Inc., its officers, directors, board of trustees, agents, or employees and each of them, from any and all claims, demands, causes of action in law or in equity, damages, penalties, costs, expenses, reasonable attorneys' fees, reasonable experts' fees, reasonable consultants' fees, judgments, losses or liabilities, of every kind and nature whatsoever arising out of or in any way connected with or incidental to, the performance of the services under this Agreement or any of the obligations contained in this Agreement ("Claims"). Without limitation, "damages" include personal injury, including, but not limited to bodily injury, emotional injury, sickness or disease, or death to persons, including, but not limited to, any employees or agents of Miracle Playsystems, Inc., or any other person; or other damages of any kind to anyone including, without limitation, economic loss, property damage and loss of use thereof. It is expressly acknowledged and agreed that each of the foregoing indemnities is independent, that each shall be given effect, and that each shall apply despite any acts or omissions, misconduct or negligent conduct, whether active or passive, on the part of, or other contractor(s); provided, however, Miracle Playsystems, Inc. duty to indemnify shall be limited to the percentage or the degree Miracle Playsystems, Inc. comparative negligence caused any damages.

Glen View Kinder

MIRACLE PLAYSYSTEMS, INC. – PO BOX 263, ALAMO, CA 94507 – (800) 879-7730 – (510) 893-2163 (FAX)

CSL: 981433 (Exp Date 03/23) – DIR: 1000015853

Page 2 of 4

STANDARD NOTES

- Price quotation is good for 30 days. Accurate color selections must be made in writing prior to equipment going into production. Colors to be confirmed with your local sales representative.
- PLEASE MAKE PURCHASE ORDER TO MIRACLE PLAYSYSTEMS, INC at PO Box 263 Alamo, CA 94507
- PLEASE REMIT CHECKS TO: MIRACLE PLAYSYSTEMS INC., 1276 S MAIN ST, SALINAS, CA 93901
- Please email/fax quotation with your signature to accept this quote and place order. Fax 510-893-2163 or email Info@MiraclePlayGroup.com
- Unless otherwise specified, Miracle Playsystems, Inc **DOES NOT** include the following in this proposal:
 - Engineered drawings
 - Installation of equipment or other site amenities
 - Specialty trades, equipment, power supply required to install equipment
- Any insurance requiring in excess of \$1M/\$2M per occurrence, special insurance coverage or wording, Prevailing/Certified wage rates, local permitting, bid/performance bonds, temp fencing, geo tech surveys, playground safety inspection, equipment offload, and testing services.
- Inspect equipment upon delivery. Color discrepancy must be reported at time of delivery. Installation constitutes acceptance of colors.
- Warranty does not cover labor for reinstallation.

TERMS & CONDITIONS

- Purchase contract terms & conditions of sale: The client/customer's acceptance and understanding of these terms & conditions and all other supporting documentation provided as part of this package is evidenced by signing of this estimate/quote.
- Payment terms: Standard terms (on approved credit), unless otherwise noted are 50% with order and balance to ship equipment (no retention). Should any changes be required to the products after order is placed, modifications or changes will be at client/customers expense. Miracle Playsystems, Inc maintains a no return policy and asks all clients to determine feature, layout and color selection prior to ordering. Should any order be cancelled after production has started a 30% restocking fee will be charged to client. Credit card convenience fee is 3.5% which will be added to all credit card charges
- Lead times: Estimated lead times for the time the order is released into production until it is delivered will vary.
- **Lead times may currently be extended due to reasons such as supply chain issues, shipping delays, raw material shortages, and other COVID-19 related impacts.**
- Custom play feature lead times are determined on a case by case basis.

CONSTRUCTION SERVICES (if applicable)

Unless otherwise noted, we exclude responsibility for material delivery & offloading equipment, removal & disposal of packaging accumulated by equipment packaging, project security, landscape & hardscape repair based on access route to site, delays or returns due to layout conflicts or delay of other trades, removal of spoils from job site, locating underground: utilities, pipes, obstructions in work area, conditions unforeseen and/or not disclosed at time of estimate, permits, engineering, material testing, soil samples, CPSI. Conditions: Grades; stable, compacted & workable with 95% compaction and less than 1% grade, adequate access to site for labor, materials, tools and equipment. Estimate good for 90 days from quote or Dec. 31 of current calendar year, whichever comes first. Terms: Upon completion.

GENERAL TERMS

- THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN: Miracle Playsystems, Inc. objects to any other terms proposed by client, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Client authorizes Miracle Playsystems, Inc. to ship equipment and agrees to pay the total specified. Shipping terms are FOB the place of shipment via common carrier.
- Client and owner/operator agree to indemnify and hold Miracle Playsystems, Inc. harmless from and against all liabilities, losses, penalties, damages and expenses, including costs and attorney fees, resulting from any and all claims, liens, damages, actions, suits, judgments or settlements, injuries arising or alleged to arise out of their failure, or failure of architect, contractors, subcontractors,

Glen View Kinder

MIRACLE PLAYSYSTEMS, INC. – PO BOX 263, ALAMO, CA 94507 – (800) 879-7730 – (510) 893-2163 (FAX)
 CSL: 981433 (Exp Date 03/23) – DIR: 1000015853

Page 3 of 4

installers, employees, agents and assigns to assemble, install, inspect and/or maintain the play equipment and impact absorbing surfacing in full compliance with each manufacturers installation instructions and safety requirements and their misuse and/or alteration of the play equipment.

Company: _____

Signature: _____

Name: _____

Date: _____



Living Systems Land Management

30444 Jayne Ave
Coalinga, CA 93210

Proposal

Date	Estimate #
3/22/2022	412

Name / Address
Gilroy Unified School District Dan McAuliffe



Project

Item	Description	Total
Grazing	<p>Graze 16 acres at Santa Teresa and Club Drive, Gilroy Sheep or goats will consume at least 80% of palatable vegetation.</p> <p>Client is responsible for a water source for livestock. A herder will stay with the sheep 24/7 to move fencing, maintain water and care for sheep. A level location for his travel trailer is necessary.</p>	16,000.00
<p style="text-align: center;">_____</p> <p style="text-align: center;">Approval Signature</p>		
If acceptable, please sign and return a copy of this proposal with the PO.		<p>Total \$16,000.00</p>



QUOTATION

DATE: 2-07-2022

Coastal Sports Flooring

Coastal Construction Team

4924 Balboa Blvd. Suite 461

Encino, CA 91316

Phone (818) 850-0695 Fax (866) 880-1610

CSLB# 903985

TO:

Gilroy Unified School District
7810 Arroyo Circle,
Gilroy, CA 95020

FOR:

Christopher High School
850 Day Rd,
Gilroy, CA 95020

ITEM	DESCRIPTION	TOTAL
LABOR/MATERIALS ENDWORK	<p>MAIN GYMNASIUM FACILITY:</p> <p>LABOR & MATERIALS: SCRUBB/SCREENING OF THE GYM HARDWOOD FLOOR. WE WILL SUPPLY AND APPLY (2) COATS OF BONA KEMI 275 SUPERSPORT FINISH.</p> <p>SCOPE OF WORK: 1. GYM FLOOR SCRBB/SCREENING REMOVING ALL CONTAMINATES. 2. GYM FLOOR WILL BE 99% MOISTURE AND DUST PARTICLE FREE. 3. SUPPLY AND APPLICATION OF (2) COATS OF BONA KEMI 275 SUPERSPORT FINISH.</p>	\$7,650.00
CA SALES TAX		INCLUDED
GRAND TOTAL		\$7,650.00



**H.Y. Floor
and Gameline
Painting, Inc.**

Quality Sports Floors Since 1969

961 Commercial St.
San Carlos, CA 94070
Phone (650) 593-6837 Fax (650) 593-7002
License #587127 DIR #1000000156 All Wages Paid are Prevailing Rate

Quotation

DATE March 15, 2022
Quotation # 22-11187

To: Linda Figone
Gilroy USD
220 Swanston Land
Gilroy, CA 95020
linda.figone@gilroyunified.org

Quotation valid until: June 13, 2022
Prepared by: Steve Heller
Cell 650-280-2809
steve@hyfloor.com

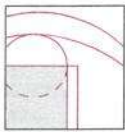
PROJECT: Christopher High School - 850 Day Road
Wet Scrub and Refinish Large Gym Floor

Scope of work	AMOUNT
Prepare floor by dulling old finish using a SPP pad, driven by a floor machine, in a solution of neutral cleaner and water. This method makes no dust. Vacuum this dry, rinse and vacuum dry again Paint touch-ups are excluded due to difference in color from new to old paint If there are too many touch-ups repainting is best (there will be a cost - schedule impact) Apply two coats of VOC compliant Gloss Waterbase Finish Please allow 2 days to complete job with an additional 3-7 days to cure the finish. The floor may be walked on after 24 hours, but the floor is susceptible to scuffing or marring prior to completion of the curing time. 72 hours is a good average cure time. Do not replace athletic or walk-off mats until finish is fully cured. Do not clean with water or detergent during the first week. Excluded: Moving items off floor Repairing floor boards unless approved (there will be a cost impact) Removing and replacing base Refinishing under bleachers Paint touch-ups Bonds or Special Insurance Requirements Please note this method of refinishing will not remove scratches, scuff marks under the finish, peeling finish or dirt 'ground' into the grain of the wood, only drum sanding will remove that. My finish is only as strong as the finish under it. Please note paint touch-ups will show a large difference in color and is not recommended. Never use tape on floor, it will pull the finish off.	\$ 8,849.00
TOTAL	\$ 8,849.00

Accepted: _____

email to steve@hyfloor.com or fax to 650-593-7002

Please sign, email back and provide a purchase order if you would like to proceed
We appreciate your business!



**H.Y. Floor
and Gameline
Painting, Inc.**

Quality Sports Floors Since 1969

961 Commercial St.
San Carlos, CA 94070
Phone (650) 593-6837 Fax (650) 593-7002
License #587127 DIR #1000000156 All Wages Paid are Prevailing Rate

Quotation

DATE March 15, 2022
Quotation # 22-6180

To: Linda Figone
Gilroy USD
220 Swanston Land
Gilroy, CA 95020
linda.figone@gilroyunified.org

Quotation valid until: June 13, 2022
Prepared by: Steve Heller
Cell 650-280-2809
steve@hyfloor.com

PROJECT: Christopher High School - 850 Day Road
Wet Scrub and Refinish Small Gym Floor

Scope of work	AMOUNT
Prepare floor by dulling old finish using a SPP pad, driven by a floor machine, in a solution of neutral cleaner and water. This method makes no dust. Vacuum this dry, rinse and vacuum dry again Paint touch-ups are excluded due to difference in color from new to old paint If there are too many touch-ups repainting is best (there will be a cost - schedule impact) Apply two coats of VOC compliant Gloss Waterbase Finish Please allow 2 days to complete job with an additional 3-7 days to cure the finish. The floor may be walked on after 24 hours, but the floor is susceptible to scuffing or marring prior to completion of the curing time. 72 hours is a good average cure time. Do not replace athletic of walk-off mats until finish is fully cured. Do not clean with water or detergent during the first week. Excluded: Moving items off floor Repairing floor boards unless approved (there will be a cost impact) Removing and replacing base Refinishing under bleachers Paint touch-ups Bonds or Special Insurance Requirements Please note this method of refinishing will not remove scratches, scuff marks under the finish, peeling finish or dirt 'ground' into the grain of the wood, only drum sanding will remove that. My finish is only as strong as the finish under it. Please note paint touch-ups will show a large difference in color and is not recommended. Never use tape on floor, it will pull the finish off.	\$ 6,013.00
TOTAL	\$ 6,013.00

Accepted: _____

email to steve@hyfloor.com or fax to 650-593-7002

Please sign, email back and provide a purchase order if you would like to proceed

We appreciate your business!



QUOTATION

03/28/2022

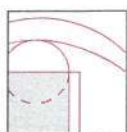
Coastal Sports Flooring

D.B.A Coastal Flooring Surfaces Inc.
4924 Balboa Blvd. Suite 461
Encino, CA 91316
Phone (818) 343-8483 Fax (866) 880-1610

TO:
Maintenance & Facilities
Gilroy Unified School District
7810 Arroyo Circle,
Gilroy, CA 95020

FOR:
Christopher High School
850 Day Rd,
Gilroy, CA 95020

ITEM	DESCRIPTION	TOTAL
LABOR/MATERIALS ENDWORK	GYM FACILITY: SCRUBB/SCREENING OF THE GYM HARDWOOD FLOOR. WE WILL SUPPLY AND APPLY A PREMIUM GYM FLOOR FINISH TWO (2) COATS OF A PREMIUM GYM FLOOR FINISH. 1. Gym floor scrub/screening removing all contaminants 2. Gymnasium floor will be 99% moisture and dust particle free 3. Apply two coats of BONA SUPER SPORT gym floor finish.	\$6,440.00
CA SALES TAX:		INCLUDED
GRAND TOTAL:		\$6,440.00



H.Y. Floor and Gameline Painting, Inc.

Quality Sports Floors Since 1969

961 Commercial St.
San Carlos, CA 94070
Phone (650) 593-6837 Fax (650) 593-7002
License #587127 DIR #1000000156 Prevailing Rate Paid

Quotation

DATE March 15, 2022
Quotation # 22-11564

To: Linda Figone
Gilroy USD
220 Swanston Land
Gilroy, CA 95020
linda.figone@gilroyunified.org

Quotation valid until: May 14, 2022
Prepared by: Steve Heller
Cell 650-280-2809
steve@hyfloor.com

PROJECT: Solorsano MS - 7121 Grenache Way
Sand and Refinish Gym

Scope of work	AMOUNT
Sand floor using coarse, medium and fine grits of sandpaper to completely remove all old finishes Please provide use of your dumpster for the many sawdust bags (dumpster is excluded) Please be aware there will be some dust you will need to clean up after we are through Apply two coats of Waterbase Seal Layout and paint gamelines, solid paint and letters as before and per current rules Apply three coats of Waterbase Gloss Finish (five coats total) VOC compliant waterbased seal and finish Please allow three weeks to complete job with an additional 3-7 days to cure the finish Excluded: Moving items off floor Dumpster Repairing floor boards unless approved (there will be a cost impact) logo Removing and replacing base Bonds or Special Insurance Coverages The floor may be walked on after 24 hours but the finish is susceptible to scuffing or marring during the first week. Finish is 80% cured in 24 hours, 90% in 72 hours and 100% in 7 days. Do not replace walk-off mats or clean with water or detergent during the first week. Please follow maintenance instructions. NEVER USE TAPE ON A WOOD FLOOR IT WILL PULL THE FINISH OFF!	\$ 37,573.00
TOTAL	\$ 37,573.00

Accepted: _____

email to steve@hyfloor.com or fax to 650-593-7002

Please sign, email back and provide a purchase order if you would like to proceed
We appreciate your business!



QUOTATION

DATE: 2-11-2022

Coastal Sports Flooring

Coastal Construction Team

4924 Balboa Blvd. Suite 461

Encino, CA 91316

Phone (818) 850-0695 Fax (866) 880-1610

CSLB# 903985

TO:

Gilroy Unified School District
7810 Arroyo Circle,
Gilroy, CA 95020

FOR:

Solorsano Middle School
7121 Grenache Way,
Gilroy, CA 95020

ITEM	DESCRIPTION	TOTAL
LABOR/MATERIALS ENDWORK	MAIN GYMNASIUM FACILITY: FULL SANDING AND REFINISHING OF THE GYM HARDWOOD FLOOR. SANDING OF THE HARDWOOD FLOOR TO BARE RAW WOOD. SUPPLY AND APPLICATION OF A PREMIUM GYM FLOOR FINISH SYSTEM FIVE (5) COATS TOTAL. TWO (2) COATS OF WATERBASED GYM FLOOR SEALER. THREE (3) TOP COATS OF WATERBASED GYM FINISH (BONA HD SUPER SPORT). REPAINT GAMELINES, EXISTING LOGO AND ARTWORK.	\$46,950.00
CA SALES TAX		INCLUDED
GRAND TOTAL		\$46,950.00

WOODCRAFT®

Woodcraft of San Carlos (San Francisco Bay Area)

40 El Camino Real
San Carlos, CA 94070
USA
Telephone 650-631-9663

Sell To:
Gilroy USD - AR
7810 Arroyo Circle
Gilroy, CA 95020
USA

Quotation 561-000681-1

Mar 25, 2022

Customer Name Gilroy USD - AR

Quotation deadline Apr 25, 2022

Your ref. Quote Valid 30 days. Tool Back Ordered to Mid May, 2022

Customer Account 005612328240

Shipping Method DELIVERED

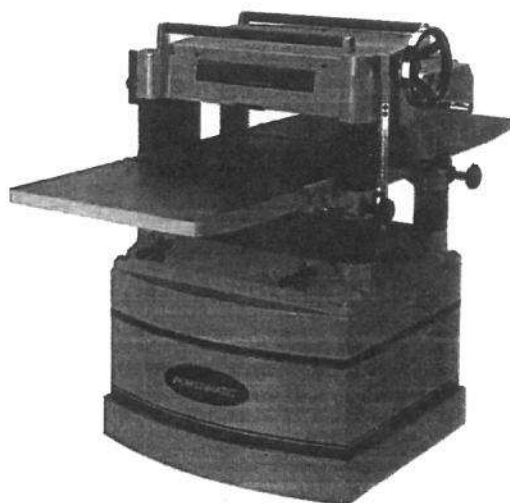
Total 6.672.35

ITEM	DESCRIPTION	QUAN TITY	SALES PRICE	DISCOUNT	AMOUNT
835285	Pow 209HH 20inPlaner5HP1PH	1.	5,899.99	0.00	5,899.99
905HPNT	Additional Shipping Nontaxable	1.	175.00	0.00	175.00
COL FEE	Cost of Living Fee	1.	58.99	0.00	58.99
NET AMOUNT					6,133.98
SALES TAX					538.37
USD TOTAL					6,672.35

Satisfaction Guaranteed

If you are not happy with your purchase, return it anytime within 90 days for a refund.

Power Tools are limited to the manufacturer's warranties. Special orders are subject to a 25% restocking

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TOOLS](#)[HARDWARE](#)[WOOD](#)[FINISHING](#)[WORKSHOP](#)[HOME
GOODS](#)[KITS &
PROJECTS](#)**SAVE UP TO 50% ON SELECT WOOD SPECIES**[Home](#) > [Power Tools & Accessories](#) > [Planers & Jointers](#) >[209HH 20" Helical Head Planer 5HP 1PH 230V](#)[+ Add to Wishlist](#)[Share](#)**Powermatic****209HH 20" Helical Head
Planer 5HP 1PH 230V**

Item #835285 | Model 1791315

★★★★★ [Write a Review](#)**\$5,999.99**

Shipping Fee of \$99.00

ESTIMATED SHIP DATE MAY 22, 2022[Shipping Info](#) | [Pickup In-Store](#)

This heavy duty planer offers performance and value, loaded with standard features not found on other machines in its class. The powerful 5HP motor and 20" planing capacity will handle the most demanding work. The helical cutterhead provides quieter operation and finer finishing than...

[More Details](#) ▼

Qty: 1

[Add to Cart](#)



Jeremy Dirks <jeremy.dirks@gilroyunified.org>

Re: measurements for old machine

1 message

Andrew Williams <andrew.williams@gilroyunified.org>
To: Jeremy Dirks <jeremy.dirks@gilroyunified.org>

Mon, Mar 28, 2022 at 11:44 AM

The width is 37" x 16". In/out feed tables 28". 40-1/2" tall.

Sent from my iPhone

On Mar 28, 2022, at 11:36 AM, Jeremy Dirks <jeremy.dirks@gilroyunified.org> wrote:

Can you include in your quote the measurements for the old machine? the facilities group will have to review.

--

Jeremy Dirks
Principal
Christopher High School
(669) 205-5305



MFG. DATE
SER. NO.

2002 41 101060

MODEL
NO.

22-451



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A Pentair Company
Delta Machinery
Jackson, TN 38305 USA
Manufactured in Taiwan

1349828

DC-580 20" Planer

(Model 22-450, Three Phase)
(Model 22-451, Single Phase)

INSTRUCTION MANUAL



PART NO. 1349960 - 06-02-05
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To learn more about DELTA MACHINERY
visit our website at: www.deltamachinery.com.

For Parts, Service, Warranty or other Assistance,

please call 1-800-223-7278 (In Canada call 1-800-463-3582).



Dan McAuliffe <dan.mcauliffe@gilroyunified.org>

Re: [Netlify] Delta Planer repairs

1 message

Customer Care <customercare@dpec-na.com>
Reply-To: Customer Care <customercare@dpec-na.com>
To: dan.mcauliffe@gilroyunified.org

Wed, Mar 23, 2022 at 12:52 PM

Dan.mcauliffe,

Thank you for contacting Delta Power Equipment Corporation !

This is the closest center in your area that is still operating. I am not sure if they offer mobile services, please call and inquire.

Certified Authorized Service Center

Ideal Saw Works

2680 church st
Fresno, CA 93706
559-237-0809

Kind regards,
Customer Care

On Wed, 23 Mar at 3:30 PM , Dan.mcauliffe <dan.mcauliffe@gilroyunified.org> wrote:

Full Name:
Dan McAuliffe

Email:
dan.mcauliffe@gilroyunified.org

Subject:
Delta Planer repairs

Message:

We are looking for a company to service a High School Woodshop Delta DC-580 planer. Can you let us know if there is an authorized service provider in the California Bay Area Zip 95020

Thanks

This message is for the designated recipient only and may contain privileged, proprietary, or otherwise private information. If you have received it in error, please notify the sender immediately and delete the original. Any other use of the email by you is prohibited.

How would you rate your overall satisfaction for the resolution provided by Delta Power Tools and Equipment Co?

Extremely satisfied

Neither satisfied nor dissatisfied

Extremely dissatisfied

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type
See Specific instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

IDEAL SAW WORKS INC.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:

- ☐ Individual/sole proprietor or single-member LLC
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶
- ☐ C Corporation ☒ S Corporation ☐ Partnership ☐ Trust/estate

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) **5**

Exemption from FATCA reporting

code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)

2680 E. CHURCH AVENUE

6 City, state, and ZIP code

FRESNO, CA 93706

Requester's name and address (optional)

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number

 - -

or

Employer identification number

2 0 - 5 1 5 8 9 9 6

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign
Here

Signature of
U.S. person ▶

Digitally signed by Victoria Barbato

Date ▶ 12/15/2016

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States:

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China Income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the Part II instructions on page 3 for details),

3. The IRS tells the requester that you furnished an incorrect TIN,

4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code* on page 3 and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships* above.

What is FATCA reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code* on page 3 and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; do not leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account, list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note. ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C Corporation, or S Corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

Line 3

Check the appropriate box in line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box in line 3.

Limited Liability Company (LLC). If the name on line 1 is an LLC treated as a partnership for U.S. federal tax purposes, check the "Limited Liability Company" box and enter "P" in the space provided. If the LLC has filed Form 8832 or 2553 to be taxed as a corporation, check the "Limited Liability Company" box and in the space provided enter "C" for C corporation or "S" for S corporation. If it is a single-member LLC that is a disregarded entity, do not check the "Limited Liability Company" box; instead check the first box in line 3 "Individual/sole proprietor or single-member LLC."

Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space in line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

- 1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
- 2—The United States or any of its agencies or instrumentalities
- 3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
- 5—A corporation
- 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession
- 7—A futures commission merchant registered with the Commodity Futures Trading Commission
- 8—A real estate investment trust
- 9—An entity registered at all times during the tax year under the Investment Company Act of 1940
- 10—A common trust fund operated by a bank under section 584(a)
- 11—A financial institution
- 12—A middleman known in the investment community as a nominee or custodian
- 13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5 ²
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

¹ See Form 1099-MISC, Miscellaneous Income, and its instructions.

² However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

- A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)
- B—The United States or any of its agencies or instrumentalities
- C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)
- E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(ii)
- F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state
- G—A real estate investment trust
- H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940
- I—A common trust fund as defined in section 584(a)
- J—A bank as defined in section 581
- K—A broker
- L—A trust exempt from tax under section 664 or described in section 4947(a)(1)
- M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

Note. You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-member LLC that is disregarded as an entity separate from its owner (see *Limited Liability Company (LLC)* on this page), enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note. See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.ssa.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/businesses and clicking on Employer Identification Number (EIN) under Starting a Business. You can get Forms W-7 and SS-4 from the IRS by visiting IRS.gov or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note. Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, or 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code* earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. **Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983.** You must give your correct TIN, but you do not have to sign the certification.
2. **Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983.** You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.
3. **Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.
4. **Other payments.** You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).
5. **Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions.** You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Custodian account of a minor (Uniform Gift to Minors Act)	The minor ²
4. a. The usual revocable savings trust (grantor is also trustee) b. So-called trust account that is not a legal or valid trust under state law	The grantor-trustee ¹ The actual owner ¹
5. Sole proprietorship or disregarded entity owned by an individual	The owner ¹
6. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor ¹
For this type of account:	Give name and EIN of:
7. Disregarded entity not owned by an individual	The owner
8. A valid trust, estate, or pension trust	Legal entity ⁴
9. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
10. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
11. Partnership or multi-member LLC	The partnership
12. A broker or registered nominee	The broker or nominee
13. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
14. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships* on page 2.

Note. Grantor also must provide a Form W-9 to trustee of trust.

Note. If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records from Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN.
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Publication 4535, *Identity Theft Prevention and Victim Assistance*.

Victims of identity theft who are experiencing economic harm or a system problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at: spam@uce.gov or contact them at www.ftc.gov/idtheft or 1-877-IDTHEFT (1-877-438-4338).

Visit IRS.gov to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.

Gilroy Unified School District
Facility Project History
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	B	C	D	E	F	G	H	I	J	K	L	M
	Site/Project	Year of Construction	Deferred Maintenance (140/018)	Measure J (210)	Measure I (211)	Measure P (212)	Developer Fees (250)	State Matching Funds (350)	Wren Site Sale Proceeds	General Fund	Measure E (213)	Total per Project
2	Antonio del Buono Elementary School											
3	Antonio del Buono Def. Maint.	N/A	\$16,496.25									\$16,496.25
4	Antonio del Buono MPR Repairs	2015/2016				\$721,488.69						\$721,488.69
5	Antonio del Buono Portables	2003/2004					\$983,336.45					\$983,336.45
6	Antonio del Buono New School	1999/2000		\$4,720,000.00			\$7,100,589.00	\$4,700,085.00				\$16,520,674.00
7	Total - Antonio del Buono Site		\$16,496.25	\$4,720,000.00	\$0.00	\$721,488.69	\$8,083,925.45	\$4,700,085.00	\$0.00		\$0.00	\$18,241,995.39
8	Brownell Middle School											
9	Brownell Acoustical Improvements	2014/2015				\$5,820.00						\$5,820.00
10	Brownell Bldg Q	2015/2016				\$630,769.19						\$630,769.19
11	Brownell Deferred Maintenance	N/A	\$67,311.94									\$67,311.94
12	Brownell Fire Alarm	2003/2004		\$646,332.78								\$646,332.78
13	Brownell Landscape	2005/2006		\$96,589.55								\$96,589.55
14	Brownell 2012/2013 Improvements	2012/2013				\$1,203,600.95						\$1,203,600.95
15	Brownell Pavement Work	2005/2006	\$25,512.90									\$25,512.90
16	Brownell Portable Demolition	2006/2007			\$765,714.62							\$765,714.62
17	Brownell MS Renovations	2018/2021				\$28,450,000.00					\$39,071,143.00	\$67,521,143.00
18	Brownell Security Locks	2015/2016				\$193,248.14						\$193,248.14
19	Brownell Sale of Land	2006/2007			\$114,811.53							\$114,811.53
20	Brownell Security Upgrades	2005/2006		\$111,203.72								\$111,203.72
21	Brownell Servery	2009/2010				\$15,660.04						\$15,660.04
22	Brownell Shade Structure	2016/2017							\$248,115.39			\$248,115.39
23	Brownell Additions/Alterations	2007/2008		\$890,801.55			\$4,321.07	\$2,305,635.00				\$3,200,757.62
24	Brownell/Jordan Portables Replace	2005/2006			\$97,932.06							\$97,932.06
25	Total - Brownell Middle School Site		\$92,824.84	\$1,744,927.60	\$978,458.21	\$30,499,098.32	\$4,321.07	\$2,305,635.00	\$248,115.39		\$39,071,143.00	\$74,944,523.43
26	Christopher High School											
27	Christopher HS Phase 1	2009/2010		\$7,427,415.61	\$35,960,899.83	\$47,662,497.93		\$37,474,572.00				\$128,525,385.37
28	Christopher HS Phase 2	2011/2012				\$24,510,256.46		\$10,035,900.00				\$34,546,156.46
29	Christopher HS Cafeteria Acoustical	2017/2018							\$1,165.86			\$1,165.86
30	Christopher HS Deferred Maintenance	N/A	\$222,710.85									\$222,710.85
31	Christopher HS Science/Physics Labs	2017/2018									\$395,615.76	\$395,615.76
32	Christopher HS Soccer Field Repairs	2012/2013				\$37,981.38						\$37,981.38
33	Christopher HS Track and Field	2013/2014				\$448,655.10						\$448,655.10
34	Total - Christopher HS		\$222,710.85	\$7,427,415.61	\$35,960,899.83	\$72,659,390.87	\$0.00	\$47,510,472.00	\$1,165.86		\$395,615.76	\$164,177,670.78
35	Community Day School											
36	CDS Modernization	2005/2006		\$8,276.84			\$6,790.00					\$15,066.84
37	Total - CDS Site		\$0.00	\$8,276.84	\$0.00	\$0.00	\$6,790.00	\$0.00	\$0.00		\$0.00	\$15,066.84
38	Districtwide/District Office											
39	Deferred Maintenance	N/A	\$9,246,005.24									\$9,246,005.24
40	District Office Upgrades	2009/2010				\$146,960.00						\$146,960.00
41	Districtwide Phone System	2009/2010				\$277,650.46						\$277,650.46
42	Districtwide Technology	2010/2011			\$1,076,784.51	\$1,863,922.97						\$2,940,707.48
43	Districtwide Air Quality Project	2002/2003		\$144,920.76								\$144,920.76
44	Energy Efficiency Projects	ongoing				\$414,234.42						\$414,234.42
45	IT Infrastructure Upgrades	2017-2021									\$13,264,804.00	\$13,264,804.00
46	IT Wiring Upgrades @ Sites 22,40,44,49	2003/2004		\$36,727.77								\$36,727.77
47	Maintenance Roofing/Gate	2012/2013				\$196,834.89						\$196,834.89
48	New Elementary School	N/A				\$757,875.00	\$201,252.00				\$4.00	\$959,131.00
49	Safe School Locks	2018/2019				\$972,330.15						\$972,330.15
50	State Preschool - GVES	2016/2017					\$266,455.96					\$266,455.96
51	Successmaker PI Support	2009/2010				\$182,294.05						\$182,294.05
52	Transportation Facility Relocation	2011/2012				\$694,099.92						\$694,099.92
53	Total - Districtwide/District Office		\$9,246,005.24	\$181,648.53	\$1,076,784.51	\$5,506,201.86	\$467,707.96	\$0.00	\$0.00		\$13,264,808.00	\$29,743,156.10
54	El Portal Charter School											
55	El Portal Growth Project	2007/2008		\$3,055,534.18			\$778,153.80	\$2,939,541.00				\$6,773,228.98
56	Total - El Portal Site		\$0.00	\$3,055,534.18		\$0.00	\$778,153.80	\$2,939,541.00	\$0.00		\$0.00	\$6,773,228.98
57	El Roble Elementary School											
58	El Roble Deferred Maintenance	N/A	\$48,721.31									\$48,721.31

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	B	C	D	E	F	G	H	I	J	K	L	M
	Site/Project	Year of Construction	Deferred Maintenance (140/018)	Measure J (210)	Measure I (211)	Measure P (212)	Developer Fees (250)	State Matching Funds (350)	Wren Site Sale Proceeds	General Fund	Measure E (213)	Total per Project
60	El Roble Fencing	2008/2009				\$259,926.69						\$259,926.69
61	El Roble Improvements	2014/2015				\$245,129.31						\$245,129.31
62	El Roble Intercom/Clock System	2005/2006			\$20,100.91							\$20,100.91
63	El Roble Modernization	2003/2004		\$2,350,232.90				\$1,908,138.00				\$4,258,370.90
64	El Roble MPR	2004/2005		\$5,301,469.73			\$8,068.51					\$5,309,538.24
65	El Roble Painting & Renovations	2018/2019							\$55,685.00		\$131,270.00	\$186,955.00
66	Total - El Roble Site		\$48,721.31	\$7,651,702.63	\$20,100.91	\$505,056.00	\$8,068.51	\$1,908,138.00	\$55,685.00		\$131,270.00	\$10,328,742.36
67	Eliot Elementary School											
68	Eliot Deferred Maintenance	N/A	\$33,077.28									\$33,077.28
69	Eliot Rebuild Project	2004/2005		\$11,463,015.11				\$4,558,781.00				\$16,021,796.11
70	Total - Eliot Site		\$33,077.28	\$11,463,015.11	\$0.00	\$0.00	\$0.00	\$4,558,781.00	\$0.00		\$0.00	\$16,054,873.39
71	GECA/Gavilan											
72	Gavilan College HSIAC Project	2004/2005		\$224,373.20								\$224,373.20
73	GECA Deferred Maintenance	N/A	\$2,334.10									\$2,334.10
74	GECA Growth Project	2007/2008					\$32,738.88					\$32,738.88
75	GECA New Construction	2014/2015				\$2,641,154.30						\$2,641,154.30
76	GECA Science Lab	2018/2019									\$443,396.00	\$443,396.00
77	Total - GECA Site		\$2,334.10	\$224,373.20	\$0.00	\$2,641,154.30	\$32,738.88	\$0.00	\$0.00		\$443,396.00	\$3,343,996.48
78	Gilroy High School											
79	Federal Renovation Program	2003/2004		\$265,000.00								\$265,000.00
80	GHS Acoustical Improvements Bldg G	2015/2016				\$415,039.38			\$397,861.67			\$812,901.05
81	GHS Athletic Field Improvement	2005/2006		\$1,973,015.60	\$967,639.02							\$2,940,654.62
82	GHS Biotech Academy	2009/2010				\$27,347.89						\$27,347.89
83	GHS CTE Building Renovation	2012/2013				\$1,056,650.81		\$1,193,391.00				\$2,250,041.81
84	GHS Deferred Maintenance	N/A	\$344,990.69									\$344,990.69
85	GHS Fire Alarm System	2005/2006		\$283,593.89								\$283,593.89
86	GHS Fire Alarm Upgrades	2015/2016				\$235,023.82						\$235,023.82
87	GHS HVAC	2009/2010				\$706,788.94						\$706,788.94
88	GHS Modernization	2004/2005		\$12,174,754.14	\$8,651,246.46		\$5,452.84	\$298,298.41				\$21,129,751.85
89	GHS 2012-2015 Modernizations	2012/2013				\$11,085,704.08						\$11,085,704.08
90	GHS New 2-Story Math Wing (all phases)	2017-2019					\$1,666,044.00		\$8,336,213.00		\$4,886,533.00	\$14,888,790.00
91	GHS PE Building	2003/2004		\$3,828.80								\$3,828.80
92	GHS Pool Replacement	2018/2021	\$120,285.00			\$505,708.00					\$4,516,376.00	\$5,142,369.00
93	GHS Plaza Project	2019/2021									\$975,150.00	\$975,150.00
94	GHS Roofing Project	2022	\$532,812.00									\$532,812.00
95	GHS Portables	2002/2003					\$231,800.30					\$231,800.30
96	GHS Restoration Project	2003/2004			\$339,246.02		\$11,015.00					\$350,261.02
97	GHS Restroom	2016/2017	\$111,062.00									\$111,062.00
98	GHS Room H-5 Remodel	2010/2011				\$30,765.00						\$30,765.00
99	GHS Science/Physics Lab	2017/2018									\$113,016.55	\$113,016.55
100	GHS Track and Field	2015/2016				\$1,662,084.36						\$1,662,084.36
101	GHS Upgrades	2003/2004			\$102,298.37			\$70,065.51				\$172,363.88
102	GHS Upgrades Summer 2005	2005/2006		\$2,477,792.39				\$8,522,519.00				\$11,000,311.39
103	Total - Gilroy HS Site		\$1,109,149.69	\$17,177,984.82	\$10,060,429.87	\$15,725,112.28	\$1,914,312.14	\$10,084,273.92	\$8,734,074.67		\$10,491,075.55	\$75,296,412.94
104	Gilroy Prep School											
105	Gilroy Prep School Portables/Utilities	2013/2014				\$1,905,612.29						\$1,905,612.29
106	Total - GPS		\$0.00	\$0.00	\$0.00	\$1,905,612.29	\$0.00	\$0.00	\$0.00		\$0.00	\$1,905,612.29
107	Glen View Elementary School											
108	Glen View Deferred Maintenance	N/A	\$153,425.63									\$153,425.63
109	Glen View Fencing	2009/2010				\$198,900.40						\$198,900.40
110	Glen View Fire Reconstruction	2006/2007		\$698,916.88								\$698,916.88
111	Glen View MPR	2004/2005		\$5,293,557.05				\$1,019,524.00				\$6,313,081.05
112	Glen View New Admin/Classroom Bldg	2014/2015				\$6,766,192.39						\$6,766,192.39
113	Glen View Portables	2007/2008					\$150.00					\$150.00
114	Total - Glen View Site		\$153,425.63	\$5,992,473.93	\$0.00	\$6,965,092.79	\$150.00	\$1,019,524.00	\$0.00		\$0.00	\$14,130,666.35
115	Las Animas Elementary School											
116	Las Animas Develop (Old Site)	2007/2008			\$837,482.88							\$837,482.88
117	Las Animas New School	2006/2007			\$18,283,201.15			\$9,892,525.00				\$28,175,726.15

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2	Site/Project	Year of Construction	Deferred Maintenance (140/018)	Measure J (210)	Measure I (211)	Measure P (212)	Developer Fees (250)	State Matching Funds (350)	Wren Site Sale Proceeds	General Fund	Measure E (213)	Total per Project
118	Las Animas New Wing	2009/2010				\$3,620,855.71		\$2,277,673.00				\$5,898,528.71
119	Las Animas Portables	2002/2003					\$2,140.00					\$2,140.00
120	Las Animas Temporary Housing	2009/2010				\$189,419.77						\$189,419.77
121	Total - Las Animas Sites		\$0.00	\$0.00	\$19,120,684.03	\$3,810,275.48	\$2,140.00	\$12,170,198.00	\$0.00		\$0.00	\$35,103,297.51
122	Luigi Aprea Elementary School											
123	Luigi Aprea Deferred Maintenance	N/A	\$124,588.67									\$124,588.67
124	Luigi Aprea Improvements	2005/2006					\$63,807.18					\$63,807.18
125	Luigi Aprea Portables	2002/2003					\$226,937.38					\$226,937.38
126	Luigi Aprea Restrooms	2016/2017	\$115,579.66									\$115,579.66
127	Luigi Aprea Canopy Replacement	2018/2019	\$18,588.64									\$18,588.64
128	Luigi Aprea Roof Repair	2018/2019	\$106,183.37									\$106,183.37
129	Luigi Aprea Security Upgrades	2013/2014				\$30,725.00						\$30,725.00
130	Luigi Aprea Shade Structure	2003/2004		\$27,121.19		\$24,916.00						\$52,037.19
131	Luigi Aprea Playground Project	2021-2022								\$115,912.00		\$115,912.00
132	Total - Luigi Aprea Site		\$364,940.34	\$27,121.19	\$0.00	\$55,641.00	\$290,744.56	\$0.00	\$0.00	\$115,912.00	\$0.00	\$854,359.09
133	Mt. Madonna High School											
134	Mt. Madonna Deferred Maintenance	N/A	\$5,176.51									\$5,176.51
135	Mt. Madonna High School Expansion	2005/2006			\$37,390.49							\$37,390.49
136	Mt. Madonna Improvements	2012/2013				\$228,885.14						\$228,885.14
137	Total - Mt. Madonna Site		\$5,176.51	\$0.00	\$37,390.49	\$228,885.14	\$0.00	\$0.00	\$0.00		\$0.00	\$271,452.14
138	Rod Kelley Elementary School											
139	Rod Kelley Computer Lab Rm #46	2009/2010				\$28,739.09						\$28,739.09
140	Rod Kelley Deferred Maintenance	N/A	\$31,787.84									\$31,787.84
141	Rod Kelley Fence	2005/2006		\$4,806.00								\$4,806.00
142	Rod Kelley Fire Alarm	2015/2016				\$566,965.75						\$566,965.75
143	Rod Kelley IT Upgrades	2011/2012				\$665,291.01						\$665,291.01
144	Rod Kelley Library	2012/2013				\$2,437,185.45						\$2,437,185.45
145	Rod Kelley MPR/Kitchen Renovations	2013/2014				\$2,040,371.71						\$2,040,371.71
146	Rod Kelley Portable Replacement	2005/2006					\$336,827.95					\$336,827.95
147	Rod Kelley Portables	2002/2003					\$119,227.01					\$119,227.01
148	Rod Kelley Temporary Housing	2009/2010				\$132,741.44						\$132,741.44
149	Total - Rod Kelley Site		\$31,787.84	\$4,806.00	\$0.00	\$5,871,294.45	\$456,054.96	\$0.00	\$0.00		\$0.00	\$6,363,943.25
150	Rucker Elementary School											
151	Rucker Acoustical Improvements MPR	2015/2016				\$14,613.63						\$14,613.63
152	Rucker Admin/Library Remodel	2013/2014				\$1,044,274.49		\$725,354.00				\$1,769,628.49
153	Rucker Bldg 200	2014/2015				\$396,674.17						\$396,674.17
154	Rucker Deferred Maintenance	N/A	\$6,265.33									\$6,265.33
155	Rucker East Parking/Bus Drop-off	2011/2012				\$1,639,583.47						\$1,639,583.47
156	Rucker Fire Alarm Upgrade	2005/2006			\$106,463.93							\$106,463.93
157	Rucker Intercom/Clock System	2005/2006			\$106,066.04							\$106,066.04
158	Rucker Land Project	2004/2005		\$1,066,058.84								\$1,066,058.84
159	Rucker Modernization	2002/2003			\$5,000.00		\$4,376.55					\$9,376.55
160	Rucker MPR	2012/2013				\$6,116,806.88						\$6,116,806.88
161	Rucker Portable Replacement	2005/2006		\$1,743,721.31			\$1,029,853.38	\$47,289.01				\$2,820,863.70
162	Rucker West Parking Lot	2013/2014				\$1,056,805.48						\$1,056,805.48
163	Total - Rucker Site		\$6,265.33	\$2,809,780.15	\$217,529.97	\$10,268,758.12	\$1,034,229.93	\$772,643.01	\$0.00		\$0.00	\$15,109,206.51
164	San Ysidro Elementary School											
165	San Ysidro Elementary School			\$2,285.33			\$3,509.63					\$5,794.96
166	Total - San Ysidro Site		\$0.00	\$2,285.33	\$0.00	\$0.00	\$3,509.63	\$0.00	\$0.00		\$0.00	\$5,794.96
167	Solorsano Middle School											
168	Solorsano Deferred Maintenance	N/A	\$163,054.27									\$163,054.27
169	Solorsano Growth Project - Portables	2007/2008					\$1,265,623.75					\$1,265,623.75
170	Solorsano Modernization	2003/2004		\$2,361,528.75								\$2,361,528.75
171	Solorsano New School	2003/2004		\$8,861,504.77			\$9,914,598.00	\$8,959,871.00				\$27,735,973.77
172	Solorsano Restrooms/Portable CRs	2010/2011				\$681,733.98						\$681,733.98
173	Solorsano Security Locks	2015/2016				\$366,036.24						\$366,036.24
174	Solorsano Shade Structure	2009/2010				\$320.00						\$320.00
175	Total - Solorsano Site		\$163,054.27	\$11,223,033.52	\$0.00	\$1,048,090.22	\$11,180,221.75	\$8,959,871.00	\$0.00		\$0.00	\$32,574,270.76
176	South Valley Middle School											

Gilroy Unified School District
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	Site/Project	Year of Construction	Deferred Maintenance (140/018)	Measure J (210)	Measure I (211)	Measure P (212)	Developer Fees (250)	State Matching Funds (350)	Wren Site Sale Proceeds	General Fund	Measure E (213)	Total per Project
2												
177	South Valley Deferred Maintenance	N/A	\$55,118.29									\$55,118.29
178	South Valley Growth Project - Portables	2002/2003					\$22,253.25					\$22,253.25
179	South Valley Landscape Project	2003/2004		\$326,092.80								\$326,092.80
180	South Valley Modernization	2003/2004		\$1,392,791.68	\$1,527,722.18			\$1,855,622.00				\$4,776,135.86
181	South Valley MS Renovations	2020/2023									\$84,682,135.00	\$84,682,135.00
182	South Valley MS Improvements	2013/2014				\$1,758,310.79						\$1,758,310.79
183	South Valley MS Security Locks/Fencing	2015/2016				\$227,450.96						\$227,450.96
184	South Valley Security Upgrades	2005/2006		\$101,624.44								\$101,624.44
185	Total - South Valley Site		\$55,118.29	\$1,820,508.92	\$1,527,722.18	\$1,985,761.75	\$22,253.25	\$1,855,622.00	\$0.00		\$84,682,135.00	\$91,949,121.39
186												
187	Total per Fund		\$11,551,087.77	\$75,534,887.56	\$69,000,000.00	\$160,396,913.56	\$24,285,321.89	\$98,784,783.93	\$9,039,040.92		\$148,479,443.31	\$597,187,390.94
188	1) Year of construction dates shown are the year that the majority of expenditures occurred on the projects.											
189	2) Detailed analysis and verification of expenditures, in years prior to 2010, has not occurred and is not currently a part of the requested scope. This work product is only a list of known projects and their costs as extracted from District system reports and current and former masterplans.											
190	3) Where identifiable, Deferred maintenance expenditures are noted by specific projects. All others are shown in Districtwide Deferred Maintenance. No deferred maintenance expenditures have been verified as this was not in scope of work.											
191	4) All expenditures are for actual "bricks and mortar" projects. Expenditures for any facilities staff and other miscellaneous, non-project-specific expenditures were not the intent of this list and therefore, were not included.											
192	5) When updated during the current fiscal year, expenditures AND encumbrances through the date noted have been included. At the end of the fiscal year, all expenditures are updated and encumbrances are removed.											



We have prepared a quote for you

GUSD - GHS Camera Replacement Proposal 2022

Quote # Q-GG003992

Version 3

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez

aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Friday, March 18, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

Due to constant price increases this proposal is only valid for 30 days and is subject to price changes until it is approved.

The following is included in this proposal:

- Removal of all of the existing camera hardware and moving to GUSD DO
- Installation of 65 Verkada 30 cloud cameras
- 47 x CB51-30E
- 8 x CF81-30E
- 8 x CD52-30E
- 2 x CD42-30
- Replacing existing 6 COAX Cable in the cafeteria, including termination and testing
- Splitting of the existing ethernet cable at each PTZ Location
- Troubleshooting and replacing 8 cables on cameras that are currently down
- Installation of 3 x MR76 Cisco Meraki Access Points for wireless backhaul
- Installation and configuration of 2 x Verkada Viewing Stations
- Configuration and naming of all hardware
- Moving all current ethernet drops from the existing CCTV network to the existing GUSD Network backbone, the existing cable will be terminated into existing patch panels
- Labelling of cables on panels

This proposal does not include the following:

- Return visits due to issues related to the GUSD network backbone
- Return trips to gain access to locked or inaccessible areas
- Time to diagnose cable runs that have not already been identified as having issues

- WIRELESS
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- Termination of existing drops into patch panels
- Replacing any COAX cable that has not been identified during the initial survey, if COAX cable exists above viewable areas it will be reviewed with GUSD staff and proposed separately
- TV's for the proposed monitoring stations
- **GUSD will be responsible to ensure that the necessary switch ports are available and configured for DHCP, PoE and internet access prior to the QOVO teams arriving onsite. Return site visits related to network configuration will be billed back**

This section of the proposal should include a detailed explanation of what the work will entail.

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer.

This section needs to include all details on all versions of the proposal.

- Cameras and Licensing
- Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



Please do not hesitate to let us know if there are any questions.

Sincerely;

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE












A handwritten signature in black ink, appearing to read "G. Gilmour", with a small dot at the end.

Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE







CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	2	CD42-30-HW  Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of s Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of storage	\$686.81	\$1,373.62
1.2	8	CD52-30E-HW  Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage	\$961.81	\$7,694.48
1.3	8	CF81-30E-HW  Verkada CF81-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 30 Days of Storage	\$1,374.31	\$10,994.48
1.4	47	CB51-30E-HW  Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage	\$961.81	\$45,205.07
1.5	2	VX52-HW  Verkada VX52 viewing station Verkada VX52 viewing station	\$343.06	\$686.12
1.6	2	HDMI A/C-2M  Monster Cable HDMI Cable Adapter - 6.56 ft /V Cable - HDMI (Mini Type C) Male - HDMI (Type A) Male - Shielding - Gold Plated Contact	\$19.94	\$39.88
1.7	8	ACC-MNT-2  Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$61.19	\$489.52
1.8	16	01457-001  AXIS Camera Mount for Camera Housing, Network Camera, Camera Mount - White - 22.05 lb Load Capacity	\$138.75	\$2,220.00
1.9	16	ACC-MNT-8  Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit	\$47.44	\$759.04

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.10	1	Misc Material  Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod, unistrut, screws, consumables	\$3,650.00	\$3,650.00
1.11	16	N3R-5804  8X8X6 NEMA BOX (FITS POE INJECTOR)	\$65.62	\$1,049.92
1.12	8	IC1078F6BK  ICC Cat 6 HD Modular Connector, Black ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$8.00	\$64.00
1.13	6	OE-CAT6PWH  Plenum - Cat6 4 pair UTP ethernet cable WHT BOX 23/4 C6 CMP/FT6 WHT 1M RL/BOX	\$390.00	\$2,340.00
1.14	8	RJ45  RJ45 Passthrough Connector	\$6.20	\$49.60
1.15	16	VI3003W  Vigtron MaxiiNet IP67 Weatherproof L2 Drop and Insert 1G 60W PoE++ 3-Port Network Switch - 10/100/1000Base-T	\$215.71	\$3,451.36

Subtotal: \$80,067.09

Estimated Tax: \$6,973.08


WI-FI HARDWARE

Line#	Qty	Description	Price	Ext. Price
2.1	3	MR76-HW  Meraki MR76 Wi-Fi 6 Outdoor AP	\$2,081.88	\$6,245.64

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




WI-FI HARDWARE

Line#	Qty	Description	Price	Ext. Price
2.2	6	MA-ANT-25  Meraki Dual Band Patch Antenna Meraki Dual Band Patch Antenna	\$0.00	\$0.00

Subtotal: \$6,245.64



Estimated Tax: \$569.92

LICENSING & MFR. SUPPORT

Line#	Qty	Description	Price	Ext. Price
4.1		CISCO LICENSING		
4.2	2	LIC-ENT-5YR Meraki MR Enterprise Cloud Controller License, 5 Y Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$599.00	\$1,198.00
4.3	65	LIC-5Y  Verkada 5-Year Camera License	\$618.06	\$40,173.90









Subtotal: \$41,371.90

PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
5.1	1	PS-MGMT  QOVO Solutions Project management Project management	\$750.00	\$750.00
5.2	1	AERIAL-RENTAL  Boom/Lift Rental if required for installation will be billed at local rental rates per week Boom Lift Rental	\$2,250.00	\$2,250.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE


PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
5.3	8	PS-TRIP Truck roll and gas  Costs for travel expenses of the Network specialist.	\$160.00	\$1,280.00
5.4	1	PS-DEMO-REC  Legacy Camera Demo/Disposal and Recycling - Does not include patching for or repainting of area where hardware is removed	\$1,250.00	\$1,250.00
5.5	4	PS-MON-SETUP  Monitoring Station Setup and Config	\$275.00	\$1,100.00
5.6	6	PS-WP-INT  Camera Interior - Wire Placement	\$360.00	\$2,160.00
5.7	8	PS-WP-EXT  Camera Exterior - Wire Placement	\$437.40	\$3,499.20
5.8	65	PS-CAM-INST  Camera Installation, Configuration, alignment, network config and labeling.	\$218.70	\$14,215.50
5.9	5	PS-CAM-CONFIG  Configuration of dashboard and mapping of cameras Setup and Configuration, Training to setup Users	\$218.70	\$1,093.50
5.10	2	PS-SW-INST  Switch/Modem Installation, Configuration, alignment, network config and labeling, power supply install and mounting.	\$291.60	\$583.20

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
5.11	3	PS-WIFI-INST  Wireless Configuration, alignment, network config and labeling.	\$291.60	\$874.80

Subtotal: **\$29,056.20**

NOTES

Line#	Qty	Description
7.1	1	Note Terms and Conditions Taxes, shipping, handling and other fee Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.
7.2	1	Note Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.
7.3	1	Note Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work. Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.
7.4	1	Exclusion Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.
7.5	6	Note - IDF Power Each MDF/IDF location will need access to 1 power outlet


- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



NOTES

Line#	Qty	Description
7.6	1	<div>Note</div> <div>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</div>

SHIPPING

Line#	Qty	Description	Price	Ext. Price
8.1	1	<div>UPS-GROUND</div> <div> UPS-GROUND SHIPPING</div>	\$1,950.00	\$1,950.00

Subtotal: \$1,950.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - GHS Camera Replacement Proposal 2022

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003992

Version: 3
Delivery Date: 03/18/2022
Expiration Date: 04/16/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$80,067.09
WI-FI HARDWARE	\$6,245.64
LICENSING & MFR. SUPPORT	\$41,371.90
PROFESSIONAL SERVICES	\$29,056.20

Subtotal: \$156,740.83

Shipping: \$1,950.00

Estimated Tax: \$7,543.00

Total: \$166,233.83

Payment Details

Description	Payments	Interval	Amount
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$159,418.27
Term Options			
Mobilization Deposit	1	One-Time	\$83,116.92

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", is written over a horizontal line.

Name: Garth Gilmour

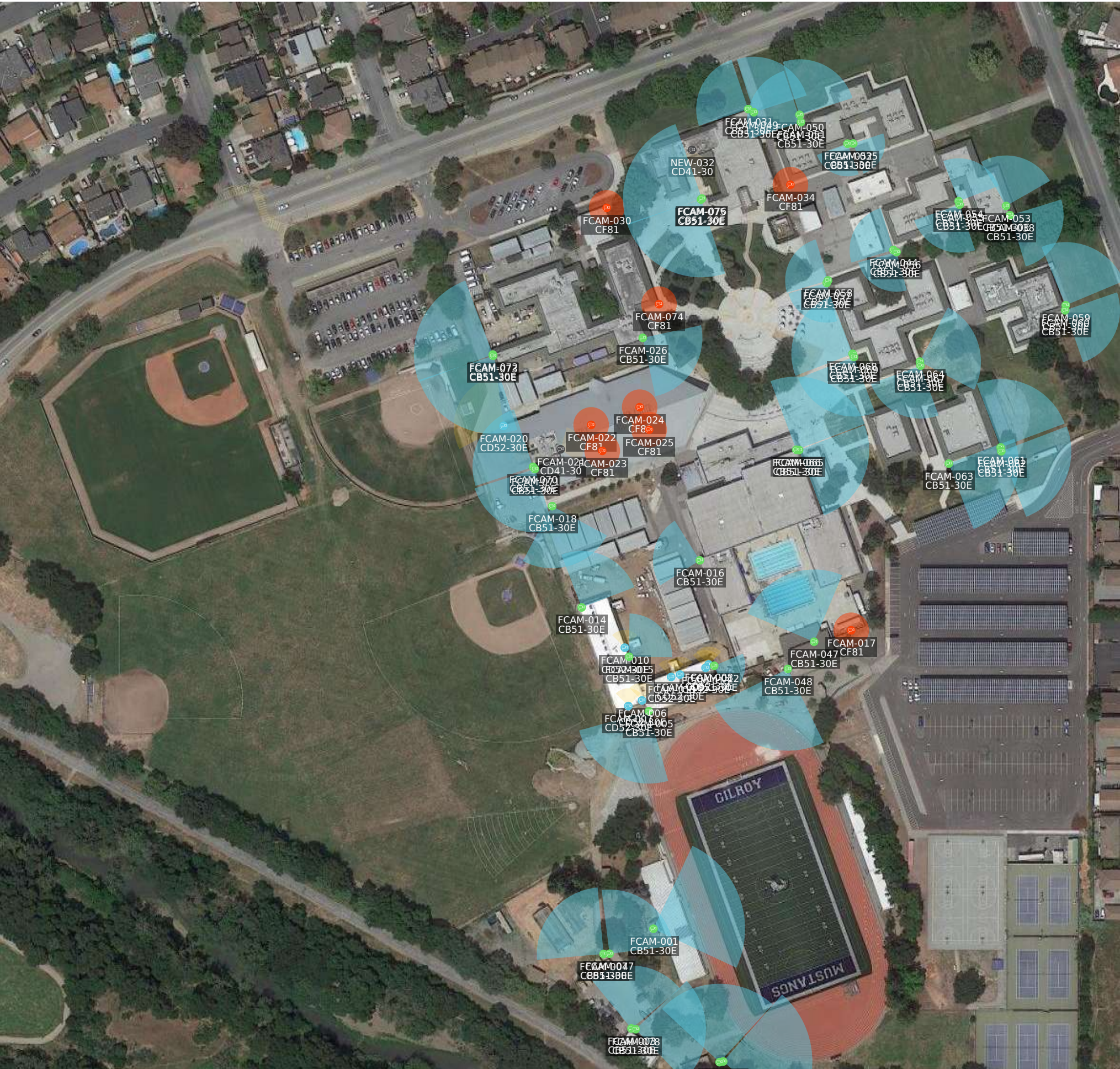
Title:

Date: 03/18/2022

Signature:

Name: Aurelio Rodriguez

Date:





We have prepared a quote for you

**GUSD - Las Animas Elementary School Video
Surveillance Proposal 2022**

Quote # Q-GG004000

Version 1

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez
aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Friday, March 18, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

Due to constant price increases this proposal is only valid for 30 days and is subject to price changes until it is approved.

The following is included in this proposal:

- **Removal of all of the existing camera hardware and moving to GUSD DO**
- **Installation of 28 Verkada 30 Day cloud cameras**
- **10 x CB51-30E**
- **15 x CD52-30E**
- **3 x CD42-30**
- **Troubleshooting and replacing 6 cables on cameras that are currently down**
- **Installation of 3 x MR76 Cisco Meraki Access Points for wireless backhaul**
- **Configuration and naming of all hardware**
- **Moving all current ethernet drops from the existing CCTV network to the existing GUSD Network backbone, the existing cable will not be terminated into existing patch panels**
- **Labelling of cables on panels**

This proposal does not include the following:

- **Return visits due to issues related to the GUSD network backbone**
- **Return trips to gain access to locked or inaccessible areas**
- **Time to diagnose cable runs that have not already been identified as having issues**
- **Replacing any COAX cable that has not been identified during the initial survey, if COAX cable exists above viewable areas it will be reviewed with GUSD staff and proposed separately**
- **GUSD will be responsible to ensure that the necessary switch ports are available and configured for DHCP, PoE and internet access**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



This section of the proposal should include a detailed explanation of what the work will entail.

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer.

This section needs to include all details on all versions of the proposal.

- Cameras and Licensing
- Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



Please do not hesitate to let us know if there are any questions.

Sincerely;

A handwritten signature in black ink, appearing to read "Garth Gilmour".









Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	3	 Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of s Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of storage	\$686.81	\$2,060.43
1.2	15	 Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage	\$961.81	\$14,427.15
1.3	10	 Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage	\$961.81	\$9,618.10
1.4	15	 Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$61.19	\$917.85
1.5	15	 Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit	\$47.44	\$711.60
1.6	1	 Misc Material Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod, unistrut, screws, consumables	\$460.00	\$460.00
1.7	8	 ICC Cat 6 HD Modular Connector, Black ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$8.00	\$64.00
1.8	2	 Plenum - Cat6 4 pair UTP ethernet cable WHT BOX 23/4 C6 CMP/FT6 WHT 1M RL/BOX	\$390.00	\$780.00


Subtotal: **\$29,039.13**

Estimated Tax: **\$2,607.86**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE









LICENSING & MFR. SUPPORT

Line#	Qty	Description	Price	Ext. Price
3.1		CISCO LICENSING		
3.2	28	LIC-5Y  Verkada 5-Year Camera License	\$618.06	\$17,305.68

Subtotal: **\$17,305.68**

PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
4.1	1	PS-MGMT  QOVO Solutions Project management Project management	\$750.00	\$750.00
4.2	4	PS-TRIP  Truck roll and gas Costs for travel expenses of the Network specialist.	\$160.00	\$640.00
4.3	1	PS-DEMO-REC  PS Demo/Recycle Legacy Camera Demo/Disposal and Recycling - Does not include patching for or repainting of area where hardware is removed	\$1,250.00	\$1,250.00
4.4	6	PS-WP-INT  PS Wire Placement Camera Interior - Wire Placement	\$360.00	\$2,160.00
4.5	28	PS-CAM-INST  PS Camera Installation Camera Installation, Configuration, alignment, network config and labeling.	\$218.70	\$6,123.60
4.6	2	PS-CAM-CONFIG  Professional Services Configuration of dashboard and mapping of cameras Setup and Configuration, Training to setup Users	\$218.70	\$437.40

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
			Subtotal:	\$11,361.00

NOTES

Line#	Qty	Description
6.1	1	<p>Note</p> <p>Terms and Conditions Taxes, shipping, handling and other fee</p> <p>Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.</p>
6.2	1	<p>Note</p> <p>Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</p>
6.3	1	<p>Note</p> <p>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</p> <p>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</p>
6.4	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
6.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet</p>


- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



NOTES

Line#	Qty	Description
6.6	1	<div>Note</div> <div>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</div>

SHIPPING

Line#	Qty	Description	Price	Ext. Price
7.1	1	<div>UPS-GROUND</div> <div> UPS-GROUND SHIPPING</div>	\$840.00	\$840.00

Subtotal:

\$840.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - Las Animas Elementary School Video Surveillance Proposal 2022

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG004000

Version: 1
Delivery Date: 03/18/2022
Expiration Date: 04/17/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$29,039.13
LICENSING & MFR. SUPPORT	\$17,305.68
PROFESSIONAL SERVICES	\$11,361.00

Subtotal: \$57,705.81

Shipping: \$840.00

Estimated Tax: \$2,607.86

Total: \$61,153.67

Payment Details

Description	Payments	Interval	Amount
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$61,153.67
Term Options			
Mobilization Deposit	1	One-Time	\$30,576.84

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", is written over a horizontal line.

Name: Garth Gilmour

Title:

Date: 03/18/2022

Signature:

Name: Aurelio Rodriguez

Date:





We have prepared a quote for you

**GUSD - Eliot Elementary Video Surveillance
Proposal/New Cable**

Quote # Q-GG003974
Version 1

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez
aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Friday, March 11, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

This proposal is presented without a prior site survey. The proposal cannot be considered final until a site survey has been performed, and all pricing is considered budgetary until the final site survey is completed.

The following is included in this proposal:

Install 21 Verkada Video Surveillance cameras per the attached layout as approved by GUSD Staff.

DHCP and PoE enabled network switch ports are to be provided by GUSD IT.

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Replacement of all of the existing cameras and network infrastructure with Verkada IP cameras as recommended by QOVO Solutions, Inc.

- 21 Cameras and Licensing
- New CAT 6 Wiring and Installation of said equipment affixed to existing structures
- All network and DHCP capable switch ports to be provided by GUSD IT Staff
- On going maintenance is quoted as optional and is highly recommended. As it will cover all labor to replace cameras and switches if needed. Also include quarterly as needed cleanings

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Please do not hesitate to let us know if there are any questions.

Sincerely;

A handwritten signature in black ink, appearing to be "G. Gilmour", with a small dot at the end.








Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE












CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	11	CD52-30E-HW Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage 	\$1,049.25	\$11,541.75
1.2	3	CM41-30-HW Verkada CM41 Indoor Mini Dome Camera, 5MP, Fixed Lens, 30 Days of Storage 	\$599.25	\$1,797.75
1.3	1	CF81-30E-HW Verkada CF81-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 30 Days of Storage 	\$1,499.25	\$1,499.25
1.4	6	CB51-30E-HW Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage 	\$1,049.25	\$6,295.50
1.5	1	VX52-HW Verkada VX52 viewing station Verkada VX52 viewing station 	\$499.00	\$499.00
1.6	1	W Box 0E-24LED2 W Box 0E-24LED2 24" Full HD Pro-Grade Color Monito 24" W Box 0E-24LED2 24" Full HD Pro-Grade Color Monitor	\$366.00	\$366.00
1.7	1	MP7P2LL/A Apple TV 4K - Display Station - TV - 64 GB - Internet Streaming - 2160p - H.264, MPEG 	\$199.00	\$199.00
1.8	1	ECM_MAC2 Mounting Adapter for Mac mini - Black - Black 	\$59.00	\$59.00
1.9	1	LCD1CW VMP LCD-1C Ceiling Mount for Flat Panel Display - VMP LCD-1C Ceiling Mount for Flat Panel Display - White - 10" to 23" Screen Support - 25 lb Load Capacity	\$68.00	\$68.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.10	6	ACC-MNT-2 Verkada Arm Mount Kit  Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$66.75	\$400.50
1.11	6	ACC-MNT-8 Verkada Pendant Cap Mount Kit  Verkada Pendant Cap Mount Kit	\$51.75	\$310.50
1.12	1	AMZ-MOUNT Adjustable Angle Mount for D80/CF81 	\$78.00	\$78.00
1.13	1	Misc Material Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables 	\$1,660.00	\$1,660.00
1.14	36	Conduit Conduit, J-Boxes, Fittings Per foot  Conduit, Mounting Boxes, Velcro, zip ties. Mounting screws and unistrut.	\$28.00	\$1,008.00
1.15	3	IC107BP241 ICC Flush Mount Blank Patch Panel - 24 - 24 Port(s) - 24 x RJ-11 - 1U High - 19" Wide - Rack-mountable 	\$32.00	\$96.00
1.16	21	IC1078F6BK ICC Cat 6 HD Modular Connector, Black  ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$8.00	\$168.00
1.17	21	ICPCSD03BL ICC Cat 6 Molded Patch Cord  Category 6 for Network Device - Patch Cable - 3 ft - 25 Pack - 1 x RJ-45 Male Network - 1 x RJ-45 Male Network - Gold Plated Contact - Blue	\$7.99	\$167.79
1.18	10	OE-CAT6PWH Plenum - Cat6 4 pair UTP ethernet cable WHT BOX  23/4 C6 CMP/FT6 WHT 1M RL/BOX	\$390.00	\$3,900.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.19	2	OD-CABLE  Stranded, 550Mhz, UTP, Pure Bare Copper Wire, Outdoor, 23AWG, Black	\$397.00	\$794.00
1.20	21	RJ45  RJ45 Passthrough Connector	\$6.20	\$130.20

Subtotal: **\$31,038.24**



Estimated Tax: **\$2,680.84**

LICENSING & MFR. SUPPORT

Line#	Qty	Description	Price	Ext. Price
5.1	21	LIC-5Y  Verkada 5 Year License	\$599.25	\$12,584.25

Subtotal: **\$12,584.25**







PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
6.1	16	PS-CONDUIT  Conduit - Installation and bending of conduit Install conduit or flex per CSLB code.	\$325.00	\$5,200.00
6.2	5	PS-PERDIEM  Daily Per-Diem. Daily Per-Diem	\$170.00	\$850.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
6.3	6	PS-MGMT QOVO Solutions Project managment  Project management	\$225.00	\$1,350.00
6.4	3	PS-MON-SETUP Monitoring Station Setup and Config  PS Wire Placement	\$275.00	\$825.00
6.5	3	PS-WP-INT Camera Interior - Wire Placement  PS Wire Placement	\$360.00	\$1,080.00
6.6	18	PS-WP-EXT Camera Exterior - Wire Placement  PS Wire Placement	\$422.00	\$7,596.00
6.7	18	PS-CAM-INST Camera Installation, Configuration, alignment, network config and labeling.  PS Camera Installation	\$165.00	\$2,970.00
6.8	3	PS-CAM-CONFIG Configuration of dashboard and mapping of cameras Setup and Configuration, Training to setup Users  Professional Services	\$115.00	\$345.00

Subtotal: **\$20,216.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




NOTES

Line#	Qty	Description
8.1	1	<p>Note</p> <p>Terms and Conditions Taxes, shipping, handling and other fee</p> <p>Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.</p>
8.2	1	<p>Note</p> <p>Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</p>
8.3	1	<p>Note</p> <p>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</p> <p>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</p>
8.4	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
8.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet to power up provided switch which will provide power to cameras.</p>
8.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



SHIPPING

Line#	Qty	Description	Price	Ext. Price
9.1	1	UPS-GROUND  UPS-GROUND SHIPPING	\$420.00	\$420.00

Subtotal: \$420.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - Eliot Elementary Video Surveillance Proposal/New Cable

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003974

Version: 1
Delivery Date: 03/10/2022
Expiration Date: 04/09/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$31,038.24
LICENSING & MFR. SUPPORT	\$12,584.25
PROFESSIONAL SERVICES	\$20,216.00
Subtotal:	\$63,838.49
Shipping:	\$420.00
Estimated Tax:	\$2,680.84
Total:	\$66,939.33

Payment Details

Description	Payments	Interval	Amount
Hardware / Licensing			
Hardware / Licensing Billed Upon Deliver	1	One-Time	\$46,723.33
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$10,108.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", written over a horizontal line.

Name: Garth Gilmour

Title:

Date: 03/10/2022

Signature:

Name: Aurelio Rodriguez

Date:



We have prepared a quote for you

**GUSD - Mount Madonna Verkada Camera
Replacements**

Quote # Q-GG003860
Version 4

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez
aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Thursday, March 24, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

The following is included in this proposal:

12 Verkada Cameras and Licensing plus installation

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer

- Cameras and Licensing
- GUSD IT to provide switch ports with DHCP and PoE for all Cameras
- Camera at rear of school to be moved to corner looking back towards main admin building
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



Please do not hesitate to let us know if there are any questions.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Sincerely;

A handwritten signature in black ink, appearing to read "Garth Gilmour". The signature is fluid and cursive, with a small dot at the end.







Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	1	CD41-30-HW Verkada CD41 Indoor, 5MP, Fixed Lens, 30 days of storage 	\$549.31	\$549.31
1.2	12	CD52-30E-HW Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage 	\$961.81	\$11,541.72
1.3	2	CB51-30E-HW Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage 	\$961.81	\$1,923.62
1.4	9	ACC-MNT-2 Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap 	\$66.75	\$600.75
1.5	9	ACC-MNT-8 Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit 	\$51.75	\$465.75
1.6	1	Misc Material Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables 	\$662.33	\$662.33

Subtotal: **\$15,743.48**

Estimated Tax: **\$1,376.16**

LICENSING & MFR. SUPPORT



Line#	Qty	Description	Price	Ext. Price
2.1	15	LIC-5Y Verkada 5 Year License 	\$581.71	\$8,725.65

Subtotal: **\$8,725.65**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
3.1	1	<div>PS-WP-EXT</div> <div>Camera Exterior - Wire Placement</div> <div></div> <div>PS Wire Placement</div>	\$390.00	\$390.00
3.2	15	<div>PS-CAM-INST</div> <div>Camera Installation, Configuration, alignment, network config and labeling.</div> <div></div> <div>PS Camera Installation</div>	\$210.00	\$3,150.00

Subtotal: **\$3,540.00**

NOTES

Line#	Qty	Description
5.1	1	Note Terms and Conditions Taxes, shipping, handling and other fee Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.
5.2	1	Note Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.
5.3	1	Note Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work. Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.
5.4	1	Exclusion Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.


- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



NOTES

Line#	Qty	Description
5.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet to power up provided switch which will provide power to cameras.</p>
5.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

SHIPPING

Line#	Qty	Description	Price	Ext. Price
6.1	1	<p>UPS-GROUND</p> <p> UPS-GROUND SHIPPING</p>	\$310.00	\$310.00

Subtotal: **\$310.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - Mount Madonna Verkada Camera Replacements

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003860

Version: 4
Delivery Date: 03/24/2022
Expiration Date: 04/22/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$15,743.48
LICENSING & MFR. SUPPORT	\$8,725.65
PROFESSIONAL SERVICES	\$3,540.00
Subtotal:	\$28,009.13
Shipping:	\$310.00
Estimated Tax:	\$1,376.16
Total:	\$29,695.29

Payment Details

Description	Payments	Interval	Amount
Mobilization Deposit			
Mobilization Deposit Billed Upon Approved Contract.	1	One-Time	\$14,847.64
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$14,847.64

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", is written over a horizontal line.

Name: Garth Gilmour

Title:

Date: 03/24/2022

Signature:

Name: Aurelio Rodriguez

Date:



We have prepared a quote for you

**GUSD - Glen View Elementary School Video
Surveillance Proposal**

Quote # Q-GG003972

Version 1

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez
aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Thursday, March 10, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriquez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

This proposal is presented without a prior site survey. The proposal cannot be considered final until a site survey has been performed, and all pricing is considered budgetary until the final site survey is completed.

The following is included in this proposal:

Install 14 Verkada Video Surveillance cameras per the attached layout as approved by GUSD Staff.

DHCP and PoE enabled network switch ports are to be provided by GUSD IT.

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer

- 14 Cameras and Licensing
- CAT 6 Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Please do not hesitate to let us know if there are any questions.

Sincerely;









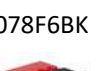

A handwritten signature in black ink, appearing to read "Garth Gilmour".

Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	10	CD52-30E-HW Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage 	\$1,049.25	\$10,492.50
1.2	1	CD62-30E-HW Verkada CD62 Outdoor, 4K, Zoom Lens, 30 days of storage 	\$1,274.25	\$1,274.25
1.3	3	CM41-30-HW Verkada CM41 Indoor Mini Dome Camera, 5MP, Fixed Lens, 30 Days of Storage 	\$599.25	\$1,797.75
1.4	3	CB51-30E-HW Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage 	\$1,049.25	\$3,147.75
1.5	14	ACC-MNT-2 Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap 	\$66.75	\$934.50
1.6	14	ACC-MNT-8 Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit 	\$51.75	\$724.50
1.7	1	Misc Material Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables 	\$1,192.00	\$1,192.00
1.8	48	Conduit Conduit, J-Boxes, Fittings Per foot Conduit, Mounting Boxes, Velcro, zip ties. Mounting screws and unistrut. 	\$28.00	\$1,344.00
1.9	14	IC1078F6BK ICC Cat 6 HD Modular Connector, Black ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black 	\$8.00	\$112.00
1.10	14	ICPCSD03BL ICC Cat 6 Molded Patch Cord Category 6 for Network Device - Patch Cable - 3 ft - 25 Pack - 1 x RJ-45 Male Network - 1 x RJ-45 Male Network - Gold Plated Contact - Blue 	\$7.99	\$111.86

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.11	8	OE-CAT6PWH  Plenum - Cat6 4 pair UTP ethernet cable WHT BOX 23/4 C6 CMP/FT6 WHT 1M RL/BOX	\$390.00	\$3,120.00
1.12	1	OD-CABLE  Stranded, 550Mhz, UTP, Pure Bare Copper Wire, Outdoor, 23AWG, Black	\$397.00	\$397.00
1.13	14	RJ45  RJ45 Passthrough Connector	\$6.20	\$86.80

Subtotal: **\$24,734.91**


Estimated Tax: **\$2,148.32**

LICENSING & MFR. SUPPORT

Line#	Qty	Description	Price	Ext. Price
5.1	14	LIC-5Y  Verkada 5 Year License	\$599.25	\$8,389.50

Subtotal: **\$8,389.50**






PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
6.1	8	PS-CONDUIT  Conduit - Installation and bending of conduit Install conduit or flex per CSLB code.	\$325.00	\$2,600.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
6.2	5	PS-PERDIEM  Daily Per-Diem. Daily Per-Diem	\$170.00	\$850.00
6.3	3	PS-MGMT  QOVO Solutions Project management Project management	\$225.00	\$675.00
6.4	14	PS-WP-EXT  PS Wire Placement Camera Exterior - Wire Placement	\$422.00	\$5,908.00
6.5	14	PS-CAM-INST  PS Camera Installation Camera Installation, Configuration, alignment, network config and labeling.	\$165.00	\$2,310.00
6.6	3	PS-CAM-CONFIG  Professional Services Configuration of dashboard and mapping of cameras Setup and Configuration, Training to setup Users	\$115.00	\$345.00

Subtotal: **\$12,688.00**

NOTES

Line#	Qty	Description
8.1	1	Note Terms and Conditions Taxes, shipping, handling and other fee Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




NOTES

Line#	Qty	Description
8.2	1	<p>Note</p> <p>Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</p>
8.3	1	<p>Note</p> <p>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</p> <p>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</p>
8.4	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
8.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet to power up provided switch which will provide power to cameras.</p>
8.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



SHIPPING

Line#	Qty	Description	Price	Ext. Price
9.1	1	UPS-GROUND  UPS-GROUND SHIPPING	\$280.00	\$280.00

Subtotal: \$280.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - Glen View Elementary School Video Surveillance Proposal

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003972

Version: 1
Delivery Date: 03/10/2022
Expiration Date: 04/09/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$24,734.91
LICENSING & MFR. SUPPORT	\$8,389.50
PROFESSIONAL SERVICES	\$12,688.00
Subtotal:	\$45,812.41
Shipping:	\$280.00
Estimated Tax:	\$2,148.32
Total:	\$48,240.73

Payment Details

Description	Payments	Interval	Amount
Hardware / Licensing			
Hardware / Licensing Billed Upon Deliver	1	One-Time	\$35,552.73
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$6,344.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", is written over a horizontal line.

Name: Garth Gilmour

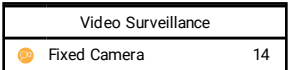
Title:

Date: 03/10/2022

Signature:

Name: Aurelio Rodriguez

Date:





We have prepared a quote for you

**GUSD - Luigi Aprea Elementary School Video
Surveillance Proposal 2022**

Quote # Q-GG003999

Version 1

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez

aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Friday, March 18, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

Due to constant price increases this proposal is only valid for 30 days and is subject to price changes until it is approved.

The following is included in this proposal:

- Removal of all of the existing camera hardware and moving to GUSD DO
- Installation of 20 Verkada 30 Day cloud cameras
- 4 x CB51-30E
- 1 x CF81-30E
- 14 x CD52-30E
- 1 x CD42-30
- 14 Conduit runs average 140'
- Configuration and naming of all hardware
- Moving all current ethernet drops from the existing CCTV network to the existing GUSD Network backbone, the existing cable will be terminated into existing patch panels
- Labelling of cables on panels

This proposal does not include the following:

- Return visits due to issues related to the GUSD network backbone
- Return trips to gain access to locked or inaccessible areas
- GUSD will be responsible to ensure that the necessary switch ports are available and configured for DHCP, PoE and internet access

This section of the proposal should include a detailed explanation of what the work will entail.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer.

This section needs to include all details on all versions of the proposal.

- Cameras and Licensing
- Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



Please do not hesitate to let us know if there are any questions.

Sincerely;








A handwritten signature in black ink, appearing to read "Garth Gilmour".

Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE





CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	1	 Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of s Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of storage	\$686.81	\$686.81
1.2	14	 Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage	\$961.81	\$13,465.34
1.3	1	 Verkada CF81-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 30 Days of Storage	\$1,374.31	\$1,374.31
1.4	4	 Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage	\$961.81	\$3,847.24
1.5	14	 Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$61.19	\$856.66
1.6	14	 Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit	\$47.44	\$664.16
1.7	1	 Misc Material Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables	\$1,220.00	\$1,220.00
1.8	100	 Conduit, J-Boxes, Fittings Per foot Conduit, Mounting Boxes, Velcro, zip ties. Mounting screws and unistrut.	\$28.00	\$2,800.00
1.9	2	 N3R-5804 8X8X6 NEMA BOX (FITS POE INJECTOR)	\$65.62	\$131.24
1.10	4	 IC107BP241 ICC Flush Mount Blank Patch Panel - 24 - 24 Port(s) - 24 x RJ-11 - 1U High - 19" Wide - Rack-mountable	\$32.00	\$128.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.11	20	IC1078F6BK ICC Cat 6 HD Modular Connector, Black  ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$8.00	\$160.00
1.12	6	OE-CAT6PWH Plenum - Cat6 4 pair UTP ethernet cable WHT BOX  23/4 C6 CMP/FT6 WHT 1M RL/BOX	\$390.00	\$2,340.00
1.13	2	OD-CABLE Stranded, 550Mhz, UTP, Pure Bare Copper Wire, Outdoor, 23AWG, Black 	\$397.00	\$794.00
1.14	20	RJ45 RJ45 Passthrough Connector 	\$6.20	\$124.00

Subtotal: **\$28,591.76**

Estimated Tax: **\$2,497.69**

LICENSING & MFR. SUPPORT







Line#	Qty	Description	Price	Ext. Price
3.1		CISCO LICENSING		
3.2	20	LIC-5Y Verkada 5-Year Camera License 	\$618.06	\$12,361.20

Subtotal: **\$12,361.20**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
4.1	10	PS-CONDUIT  Conduit - Installation and bending of conduit Install conduit or flex per CSLB code and terminate into NEMA enclosure with PoE switch provided by Sequoia Team.	\$387.82	\$3,878.20
4.2	1	PS-MGMT  QOVO Solutions Project management Project management	\$750.00	\$750.00
4.3	6	PS-TRIP  Truck roll and gas Costs for travel expenses of the Network specialist.	\$160.00	\$960.00
4.4	20	PS-WP-EXT  Camera Exterior - Wire Placement	\$437.40	\$8,748.00
4.5	20	PS-CAM-INST  Camera Installation, Configuration, alignment, network config and labeling.	\$218.70	\$4,374.00
4.6	5	PS-CAM-CONFIG  Configuration of dashboard and mapping of cameras Setup and Configuration, Training to setup Users	\$218.70	\$1,093.50

Subtotal: **\$19,803.70**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




NOTES

Line#	Qty	Description
6.1	1	<p>Note</p> <p>Terms and Conditions Taxes, shipping, handling and other fee</p> <p>Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.</p>
6.2	1	<p>Note</p> <p>Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</p>
6.3	1	<p>Note</p> <p>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</p> <p>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</p>
6.4	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
6.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet</p>
6.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



SHIPPING

Line#	Qty	Description	Price	Ext. Price
7.1	1	UPS-GROUND  UPS-GROUND SHIPPING	\$620.00	\$620.00

Subtotal: \$620.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - Luigi Aprea Elementary School Video Surveillance Proposal 2022

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003999

Version: 1
Delivery Date: 03/18/2022
Expiration Date: 04/17/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$28,591.76
LICENSING & MFR. SUPPORT	\$12,361.20
PROFESSIONAL SERVICES	\$19,803.70
Subtotal:	\$60,756.66
Shipping:	\$620.00
Estimated Tax:	\$2,497.69
Total:	\$63,874.35

Payment Details

Description	Payments	Interval	Amount
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$63,874.35
Term Options			
Mobilization Deposit	1	One-Time	\$31,937.18

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

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QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", written over a horizontal line.

Name: Garth Gilmour

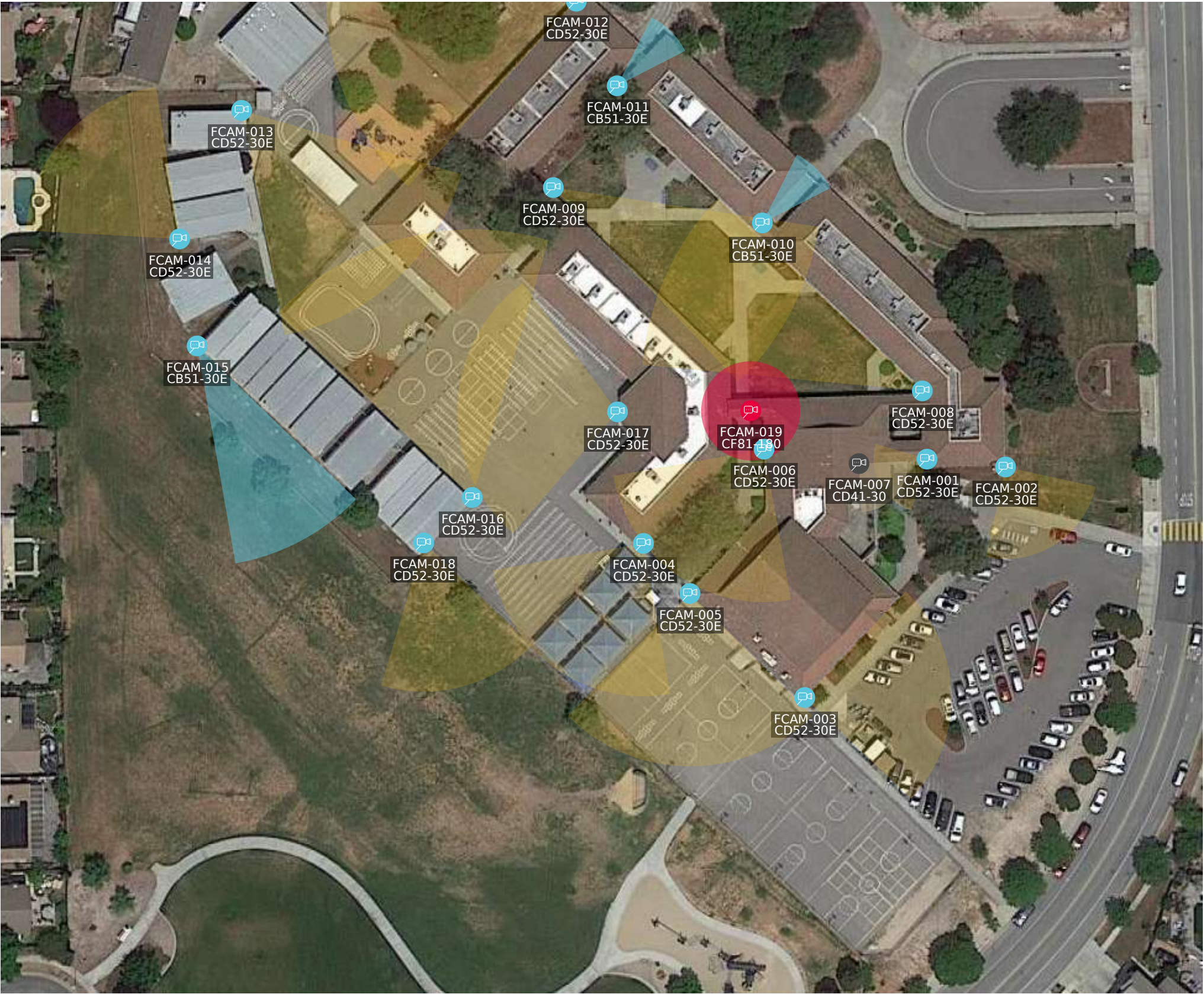
Title:

Date: 03/18/2022

Signature:

Name: Aurelio Rodriguez

Date:





We have prepared a quote for you

**GUSD - Rod Kelley Elementary School Video
Surveillance Proposal**

Quote # Q-GG003952
Version 2

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez
aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Sunday, March 06, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

This proposal is presented without a prior site survey. The proposal cannot be considered final until a site survey has been performed, and all pricing is considered budgetary until the final site survey is completed.

The following is included in this proposal:

Install 24 Verkada Video Surveillance cameras per the attached layout as approved by GUSD Staff.

DHCP and PoE enabled network switch ports are to be provided by GUSD IT.

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer

- 24 Cameras and Licensing
- CAT 6 Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Please do not hesitate to let us know if there are any questions.

Sincerely;

A handwritten signature in black ink, appearing to read "Garth Gilmour". The signature is fluid and cursive, with a small dot at the end.











Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE







CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	17	CD52-30E-HW  Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage	\$1,049.25	\$17,837.25
1.2	3	CM41-30-HW  Verkada CM41 Indoor Mini Dome Camera, 5MP, Fixed Lens, 30 Days of Storage	\$599.25	\$1,797.75
1.3	2	CF81-30E-HW  Verkada CF81-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 30 Days of Storage	\$1,499.25	\$2,998.50
1.4	4	CB51-30E-HW  Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage	\$1,049.25	\$4,197.00
1.5	17	ACC-MNT-2  Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$66.75	\$1,134.75
1.6	17	ACC-MNT-8  Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit	\$51.75	\$879.75
1.7	2	AMZ-MOUNT  Adjustable Angle Mount for D80/CF81	\$78.00	\$156.00
1.8	1	Misc Material  Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables	\$1,420.00	\$1,420.00
1.9	48	Conduit  Conduit, J-Boxes, Fittings Per foot Conduit, Mounting Boxes, Velcro, zip ties. Mounting screws and unistrut.	\$28.00	\$1,344.00
1.10	24	IC1078F6BK  ICC Cat 6 HD Modular Connector, Black ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$8.00	\$192.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.11	24	ICPCSD03BL ICC Cat 6 Molded Patch Cord  Category 6 for Network Device - Patch Cable - 3 ft - 25 Pack - 1 x RJ-45 Male Network - 1 x RJ-45 Male Network - Gold Plated Contact - Blue	\$7.99	\$191.76
1.12	8	OE-CAT6PWH Plenum - Cat6 4 pair UTP ethernet cable WHT BOX  23/4 C6 CMP/FT6 WHT 1M RL/BOX	\$390.00	\$3,120.00
1.13	1	OD-CABLE Stranded, 550Mhz, UTP, Pure Bare Copper Wire, Outdoor, 23AWG, Black 	\$397.00	\$397.00
1.14	24	RJ45 RJ45 Passthrough Connector 	\$6.20	\$148.80

Subtotal: **\$35,814.56**

Estimated Tax: **\$3,138.55**

LICENSING & MFR. SUPPORT








Line#	Qty	Description	Price	Ext. Price
5.1	24	LIC-5Y Verkada 5 Year License 	\$599.25	\$14,382.00

Subtotal: **\$14,382.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
6.1	10	PS-CONDUIT  Conduit - Installation and bending of conduit Install conduit or flex per CSLB code.	\$325.00	\$3,250.00
6.2	5	PS-PERDIEM  Daily Per-Diem. Daily Per-Diem	\$170.00	\$850.00
6.3	5	PS-MGMT  QOVO Solutions Project management Project management	\$225.00	\$1,125.00
6.4	3	PS-WP-INT  PS Wire Placement Camera Interior - Wire Placement	\$360.00	\$1,080.00
6.5	21	PS-WP-EXT  PS Wire Placement Camera Exterior - Wire Placement	\$422.00	\$8,862.00
6.6	21	PS-CAM-INST  PS Camera Installation Camera Installation, Configuration, alignment, network config and labeling.	\$165.00	\$3,465.00
6.7	3	PS-CAM-CONFIG  Professional Services Configuration of dashboard and mapping of cameras Setup and Configuration, Training to setup Users	\$115.00	\$345.00

Subtotal: **\$18,977.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




NOTES

Line#	Qty	Description
8.1	1	<p>Note</p> <p>Terms and Conditions Taxes, shipping, handling and other fee</p> <p>Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.</p>
8.2	1	<p>Note</p> <p>Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</p>
8.3	1	<p>Note</p> <p>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</p> <p>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</p>
8.4	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
8.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet to power up provided switch which will provide power to cameras.</p>
8.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



SHIPPING

Line#	Qty	Description	Price	Ext. Price
9.1	1	UPS-GROUND  UPS-GROUND SHIPPING	\$480.00	\$480.00

Subtotal: \$480.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - Rod Kelley Elementary School Video Surveillance Proposal

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003952

Version: 2
Delivery Date: 03/06/2022
Expiration Date: 04/04/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$35,814.56
LICENSING & MFR. SUPPORT	\$14,382.00
PROFESSIONAL SERVICES	\$18,977.00

Subtotal: \$69,173.56

Shipping: \$480.00

Estimated Tax: \$3,138.55

Total: \$72,792.11

Payment Details

Description	Payments	Interval	Amount
Hardware / Licensing			
Hardware / Licensing Billed Upon Deliver	1	One-Time	\$53,815.11
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$9,488.50

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

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QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

A handwritten signature in black ink, appearing to read "Garth Gilmour", is written over a horizontal line.

Name: Garth Gilmour

Title:

Date: 03/06/2022

Signature:

Name: Aurelio Rodriguez

Date:



We have prepared a quote for you

**GUSD - El Roble Elementary School Video
Surveillance Proposal 2022**

Quote # Q-GG003998

Version 1

Prepared for:

Gilroy Unified School District

Aurelio Rodriguez
aurelio.rodriguez@gilroyunified.org

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Friday, March 18, 2022

Gilroy Unified School District
Aurelio Rodriguez
7810 Arroyo Circle
Gilroy, CA 95020
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

Due to constant price increases this proposal is only valid for 30 days and is subject to price changes until it is approved.

The following is included in this proposal:

- **Removal of all of the existing camera hardware and moving to GUSD DO**
- **Installation of 18 Verkada 30 cloud cameras**
- **17 x CD52-30E**
- **1 x CD42-30**
- **CAT6 Cable to all camera locations**
- **Patch Panels in all IDF's**
- **Configuration and naming of all hardware**
- **Moving all current ethernet drops from the existing CCTV network to the existing GUSD Network backbone, the existing cable will not be terminated into existing patch panels**
- **Labelling of cables on panels**

This proposal does not include the following:

- **Return visits due to issues related to the GUSD network backbone**
- **Return trips to gain access to locked or inaccessible areas**
- **GUSD will be responsible to ensure that the necessary switch ports are available and configured for DHCP, PoE and internet access**

This section of the proposal should include a detailed explanation of what the work will entail.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer.

This section needs to include all details on all versions of the proposal.

- Cameras and Licensing
- Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



Please do not hesitate to let us know if there are any questions.

Sincerely;










A handwritten signature in black ink, appearing to read "Garth Gilmour".

Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	1	 Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of s Verkada CD42 Indoor, 5MP, Fixed Lens, 30 days of storage	\$686.81	\$686.81
1.2	17	 Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage	\$961.81	\$16,350.77
1.3	17	 Verkada Arm Mount Kit Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$61.19	\$1,040.23
1.4	17	 Verkada Pendant Cap Mount Kit Verkada Pendant Cap Mount Kit	\$47.44	\$806.48
1.5	17	 Universal Pole Mount Adapter Designed for Pole Mounting Cameras, Stainless Steel Clasp, Aluminum Alloy Mounting Board, Compatible with Wall Mount Brackets	\$72.55	\$1,233.35
1.6	1	 Misc Material Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables	\$2,254.00	\$2,254.00
1.7	20	 Conduit, J-Boxes, Fittings Per foot Conduit, Mounting Boxes, Velcro, zip ties. Mounting screws and unistrut.	\$28.00	\$560.00
1.8	9	 ICC Flush Mount Blank Patch Panel - 24 - 24 Port(s) - 24 x RJ-11 - 1U High - 19" Wide - Rack-mountable	\$32.00	\$288.00
1.9	17	 ICC Cat 6 HD Modular Connector, Black ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$8.00	\$136.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE




CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.10	17	 ICPCSD03BL ICC Cat 6 Molded Patch Cord Category 6 for Network Device - Patch Cable - 3 ft - 25 Pack - 1 x RJ-45 Male Network - 1 x RJ-45 Male Network - Gold Plated Contact - Blue	\$7.99	\$135.83
1.11	6	 OD-CABLE Stranded, 550Mhz, UTP, Pure Bare Copper Wire, Outdoor, 23AWG, Black	\$397.00	\$2,382.00
1.12	17	 RJ45 Passthrough Connector	\$6.20	\$105.40

Subtotal: **\$25,978.87**


Estimated Tax: **\$2,164.90**

LICENSING & MFR. SUPPORT

Line#	Qty	Description	Price	Ext. Price
3.1		CISCO LICENSING		
3.2	17	 LIC-5Y Verkada 5-Year Camera License	\$618.06	\$10,507.02

Subtotal: **\$10,507.02**





PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
4.1	1	 PS-MGMT QOVO Solutions Project management Project management	\$750.00	\$750.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



PROFESSIONAL SERVICES

Line#	Qty	Description	Price	Ext. Price
4.2	5	PS-TRIP Truck roll and gas  Costs for travel expenses of the Network specialist.	\$160.00	\$800.00
4.3	17	PS-WP-EXT Camera Exterior - Wire Placement  PS Wire Placement	\$437.40	\$7,435.80
4.4	17	PS-CAM-INST Camera Installation, Configuration, alignment, network config and labeling.  PS Camera Installation	\$218.70	\$3,717.90
4.5	3	PS-CAM-CONFIG Configuration of dashboard and mapping of cameras  Professional Services Setup and Configuration, Training to setup Users	\$218.70	\$656.10

Subtotal: **\$13,359.80**

NOTES

Line#	Qty	Description
6.1	1	Note Terms and Conditions Taxes, shipping, handling and other fee Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.
6.2	1	Note Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.


- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



NOTES

Line#	Qty	Description
6.3	1	<p>Note</p> <p>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</p> <p>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</p>
6.4	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
6.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet</p>
6.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

SHIPPING

Line#	Qty	Description	Price	Ext. Price
7.1	1	<p>UPS-GROUND</p>  <p>UPS-GROUND SHIPPING</p>	\$510.00	\$510.00

Subtotal: **\$510.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



GUSD - El Roble Elementary School Video Surveillance Proposal 2022

Prepared by:

QOVO Solutions, Inc.

Garth Gilmour
844.768.6462
Fax 408-877-1606
garth@qovoinc.com

Prepared for:

Gilroy Unified School District

7810 Arroyo Circle
Gilroy, CA 95020
Aurelio Rodriguez
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:

Quote #: Q-GG003998

Version: 1
Delivery Date: 03/18/2022
Expiration Date: 04/17/2022

Quote Summary

Description	Amount
CAMERA HARDWARE	\$25,978.87
LICENSING & MFR. SUPPORT	\$10,507.02
PROFESSIONAL SERVICES	\$13,359.80

Subtotal: \$49,845.69

Shipping: \$510.00

Estimated Tax: \$2,164.90

Total: \$52,520.59

Payment Details

Description	Payments	Interval	Amount
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$52,520.59
Term Options			
Mobilization Deposit	1	One-Time	\$26,260.30

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



TERMS AND CONDITIONS

PRICING:

Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature:

Name: Garth Gilmour

Title:

Date: 03/18/2022

Signature:

Name: Aurelio Rodriguez

Date:

