

# SAYREVILLE FOOD SERVICES DEPARTMENT FEEDING ONE CHILD AT A TIME

Nancy Mannino, Director of School Nutrition and Food Services

Doreen Herrick, Assistant Director of Food Services

Erin Hill, School Business Administrator



# REIMBURSEMENT RATES

- USDA has announced all meals will be reimbursed at the Free rate through June 2021 for students under the age of 18
- Lunch Reimbursement Rate: \$3.51
- Breakfast Reimbursement Rate: \$2.26-\$1.89

# MEAL DELIVERIES

- Added an online ordering platform for parents to order meals with their delivery options for each day
- Serving approximately 800 meals per day
- With the assistance of the Transportation Department we are able to deliver meals to students that are learning remotely
- For students learning in person the Food Services Department delivers meals to their classrooms

# ACCOMPLISHMENTS & GOALS

- Mosaic Menus are now available online where parents can view nutritional information and ingredients
- New Kitchen Equipment was purchased and added to serve the students at Project Before at Cheesquake
- Advertising through Facebook, Twitter, Instagram, Bomber Blast and e-mail notifications to reach more families

## GOALS

- Increase completion of Free & Reduced Lunch Applications by 10% from last year

# CHALLENGES

- We are serving less students than ever before due to the pandemic
- Reimbursements from the State and Federal Governments based on the meals served:
  - September: \$35,224.97
  - October: \$56,367.63
  - November: \$40,165.26
- Payroll costs:
  - September: \$88,229.71
  - October: \$82,484.44
  - November: \$88,439.98

# SUMMARY OF FINANCES

	<u>2016-17</u>	<u>2017-18</u>	<u>2018-19</u>	<u>2019-20</u>	<u>2020-21</u>	<u>2021-22</u>
<b>OPERATING REVENUE</b>				<b>Unaudited</b>	<b>Estimated</b>	<b>Estimated</b>
DAILY SALES - REIMBURSABLE	\$ 724,722.72	\$ 739,811.24	\$ 821,650.59	\$ 554,832.78	\$ -	\$ 875,000.00
DAILY SALES - NONREIMBURSABLE	\$ 369,680.00	\$ 341,624.92	\$ 334,457.41	\$ 234,323.83	\$ -	\$ 347,000.00
SPECIAL EVENT SALES	\$ 24,320.12	\$ 29,466.13	\$ 24,706.83	\$ 3,067.22	\$ 1,200.00	\$ 32,000.00
<b>NONOPERATING REVENUE</b>						
STATE SCHOOL LUNCH	\$ 24,891.91	\$ 29,723.72	\$ 27,592.89	\$ 19,126.84	\$ 5,000.00	\$ 30,015.00
NATIONAL SCHOOL LUNCH	\$ 1,004,875.74	\$ 1,022,019.78	\$ 1,027,724.44	\$ 757,378.43	\$ 300,000.00	\$ 1,100,205.00
NATIONAL SCHOOL BREAKFAST	\$ 217,301.56	\$ 231,525.43	\$ 228,066.82	\$ 193,977.97	\$ 200,000.00	\$ 244,260.00
USDA FOOD COMMODITIES	\$ 161,604.01	\$ 123,312.52	\$ 257,771.05	\$ -	\$ -	\$ -
<b>TOTAL REVENUE</b>	<b>\$ 2,527,396.06</b>	<b>\$ 2,517,483.74</b>	<b>\$ 2,721,970.03</b>	<b>\$ 1,762,707.07</b>	<b>\$ 506,200.00</b>	<b>\$ 2,628,480.00</b>
<b>OPERATING EXPENSES</b>						
COST OF SALES - REIMBURSABLE	\$ 841,540.00	\$ 918,923.13	\$ 1,058,380.77	\$ 702,496.29	\$ 275,000.00	\$ 906,000.00
COST OF SALES - NONREIMBURSABLE	\$ 81,158.00	\$ 96,312.29	\$ 76,702.09	\$ 47,966.97	\$ -	\$ 105,000.00
USDA FOOD COMMODITIES	\$ 161,604.01				\$ -	
SALARIES	\$ 1,015,310.05	\$ 1,013,690.87	\$ 1,035,444.29	\$ 957,676.61	\$ 895,000.00	\$ 1,139,000.00
EMPLOYEE BENEFITS	\$ 202,567.98	\$ 171,800.13	\$ 162,092.21	\$ 161,282.76	\$ 155,000.00	\$ 165,000.00
REPAIRS, MAINTENANCE, SERVICES	\$ 27,904.09	\$ 39,370.13	\$ 24,919.34	\$ 29,781.74	\$ 15,000.00	\$ 68,000.00
SUPPLIES, MATERIALS. EQUIPMENT	\$ 79,356.10	\$ 125,530.17	\$ 105,025.93	\$ 77,711.57	\$ 38,000.00	\$ 210,000.00
MISCELLANEOUS	\$ 10,549.07	\$ 2,880.39	\$ 755.00	\$ 755.00	\$ 755.00	\$ 5,000.00
DEPRECIATION	\$ -	\$ 345.00	\$ 713.00	\$ 713.00	\$ 713.00	\$ 2,500.00
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 2,419,989.30</b>	<b>\$ 2,368,852.11</b>	<b>\$ 2,464,032.63</b>	<b>\$ 1,978,383.94</b>	<b>\$ 1,379,468.00</b>	<b>\$ 2,600,500.00</b>
<b>NET PROFIT(LOSS)</b>	<b>\$ 107,406.76</b>	<b>\$ 148,631.63</b>	<b>\$ 257,937.40</b>	<b>\$ (215,676.87)</b>	<b>\$ (873,268.00)</b>	<b>\$ 27,980.00</b>
<b>RETAINED EARNINGS 7/1</b>	<b>\$ 163,646.58</b>	<b>\$ 271,053.34</b>	<b>\$ 419,684.97</b>	<b>\$ 677,622.37</b>	<b>\$ 461,945.50</b>	<b>\$ (411,322.50)</b>
<b>RETAINED EARNINGS 6/30</b>	<b>\$ 271,053.34</b>	<b>\$ 419,684.97</b>	<b>\$ 677,622.37</b>	<b>\$ 461,945.50</b>	<b>\$ (411,322.50)</b>	<b>\$ (383,342.50)</b>
<b>Allowed Fund Balance</b>	<b>\$ 725,996.79</b>	<b>\$ 710,655.63</b>	<b>\$ 739,209.79</b>	<b>\$ 593,515.18</b>	<b>\$ 413,840.40</b>	<b>\$ 780,150.00</b>