



RFP# 090118-02 - Letter Jackets RFP #090118-02 Scoring Summary

Active Submissions

	Total	Purchase Price	Reputation of Vendor	Quality of Services	Meet District Needs	Long-term Cost	Additional Resources	All Requested Forms	A - Letter Jackets RFP# 090118-02 (Q-05HX)	A-1 - District Relationship and Experience	A-3 - Service Requirements	A-2 - Company Information
Supplier	/ 100 pts	/ 40 pts	/ 10 pts	/ 10 pts	/ 15 pts	/ 5 pts	/ 3 pts	Pass/Fail	/ 17 pts*	/ 15 pts	/ 11 pts	/ 9 pts
CUSTOM CHENILLE EMBROIDERY, INC. dba SSR JACKETS	98.63 pts	40 pts (\$95)	10 pts	10 pts	15 pts	4.5 pts	3 pts	Pass	16.13 pts	15 pts	11 pts	7.2 pts
Herff Jones / North Houston Grad	96.03 pts	38 pts (\$100)	10 pts	10 pts	15 pts	4.5 pts	2.4 pts	Pass	16.13 pts	15 pts	11 pts	7.2 pts
Balfour	81.12 pts	36.89 pts (\$103)	7 pts	7 pts	10.5 pts	1.5 pts	2.1 pts	Pass	16.13 pts	15 pts	11 pts	7.2 pts



**RFP# 090118-02 - Letter Jackets RFP #090118-02
CUSTOM CHENILLE EMBROIDERY, INC. dba SSR JACKETS**

Scoring Summary

Evaluation Group 1 - Main Evaluation

	Total	Purchase Price	Reputation of Vendor	Quality of Services	Meet District Needs	Long-term Cost	Additional Resources	All Requested Forms	A - Letter Jackets RFP# 090118-02 (Q-05HX)	A-1 - District Relationship and Experience	A-2 - Company Information	A-3 - Service Requirements
Reviewer	/ 100 pts	/ 40 pts	/ 10 pts	/ 10 pts	/ 15 pts	/ 5 pts	/ 3 pts	Pass/Fail	/ 17 pts*	/ 15 pts	/ 9 pts	/ 11 pts
Adam Stearns	98.63 pts	\$95	10 / 10	10 / 10	10 / 10	9 / 10	10 / 10	Pass	16.13 pts	15 pts	7.2 pts	11 pts
	Average:	\$95	10 / 10	10 / 10	10 / 10	9 / 10	10 / 10	Pass	Average:	15 pts	7.2 pts	11 pts
Calculated:	98.63 pts	40 pts (\$95)	10 pts	10 pts	15 pts	4.5 pts	3 pts	Pass	16.13 pts	15 pts	7.2 pts	11 pts

* - Denotes the group weight has been overridden.

Evaluation Group 2 - Documentation

Reviewer
Adam Stearns
Calculated:

Scoring Comments

Purchase Price - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	40 pts (\$95)	-	Pricing is based on the bronze or basic package comparatively across all vendors.

Reputation of Vendor - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	10 / 10	Meets or exceeds my expectations	This vendor is the most recent provider of jackets for our District, and has gone above and beyond to meet our needs. The campuses are highly satisfied with their services as well as the staff they interact with.

Quality of Services - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	10 / 10	Meets or exceeds my expectations	This vendor has provided great products and services for the District from a quality standpoint with products as well as professionalism.

Meet District Needs - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	10 / 10	Meets or exceeds my expectations	This vendor meets all District needs in terms of cost savings to the District as well as the students and their parents.

Long-term Cost - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	9 / 10	Meets or exceeds my expectations	Vendor has the second lowest cost to the District (which may be able to be negotiated), while they have the lowest cost to the students which must be taken into consideration.

Additional Resources - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	10 / 10	Meets or exceeds my expectations	This vendor has several options that other vendors do not have. There is an option where SSR takes on the sales tax, an option where the student takes on the sales tax, but the price is lower, an economy option at \$62 and a platinum plus option that provides more to the student.

All Requested Forms - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	Pass	Meets the requirement(s)	All documents included.



RFP# 090118-02 - Letter Jackets RFP #090118-02 Herff Jones / North Houston Grad

Scoring Summary

Evaluation Group 1 - Main Evaluation

	Total	Purchase Price	Reputation of Vendor	Quality of Services	Meet District Needs	Long-term Cost	Additional Resources	All Requested Forms	A - Letter Jackets RFP# 090118-02 (Q-05HX)	A-1 - District Relationship and Experience	A-2 - Company Information	A-3 - Service Requirements
Reviewer	/ 100 pts	/ 40 pts	/ 10 pts	/ 10 pts	/ 15 pts	/ 5 pts	/ 3 pts	Pass/Fail	/ 17 pts*	/ 15 pts	/ 9 pts	/ 11 pts
Adam Stearns	96.03 pts	\$100	10 / 10	10 / 10	10 / 10	9 / 10	8 / 10	Pass	16.13 pts	15 pts	7.2 pts	11 pts
	Average:	\$100	10 / 10	10 / 10	10 / 10	9 / 10	8 / 10	Pass	Average:	15 pts	7.2 pts	11 pts
		↓	↓	↓	↓	↓	↓	↓		↓	↓	↓
Calculated:	96.03 pts	38 pts (\$100)	10 pts	10 pts	15 pts	4.5 pts	2.4 pts	Pass	16.13 pts	15 pts	7.2 pts	11 pts

* - Denotes the group weight has been overridden.

Evaluation Group 2 - Documentation

Reviewer
Adam Stearns
Calculated:

Scoring Comments

Purchase Price - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	38 pts (\$100)	-	Pricing is based on the bronze or basic package comparatively across all vendors.

Reputation of Vendor - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	10 / 10	Meets or exceeds my expectations	This vendor has a past relationship with the District in not only letter jackets, but also graduation regalia. Campuses have had mostly good remarks towards the vendor.

Quality of Services - Reviewer Scores

Reviewer	Score	Reason	Comments
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Adam Stearns	10 / 10	Meets or exceeds my expectations	The products and services meet the needs of the District, and there have been no known issues in the past with any of our campuses.
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Meet District Needs - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	10 / 10	Meets or exceeds my expectations	The products and services meet the needs of the District, and there have been no known issues in the past with any of our campuses.

Long-term Cost - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	9 / 10	Strongly fits desired attribute(s)	This vendor has the lowest price to the District, but has a middle of the road price to the students which must be taken into consideration.

Additional Resources - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	8 / 10	Meets or exceeds my expectations	The vendor has good package options, and provides everything that is needed for the District. However, they do not have as many options as other vendors.

All Requested Forms - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	Pass	Meets the requirement(s)	All documents included.



RFP# 090118-02 - Letter Jackets RFP #090118-02 Balfour

Scoring Summary

Evaluation Group 1 - Main Evaluation

	Total	Purchase Price	Reputation of Vendor	Quality of Services	Meet District Needs	Long-term Cost	Additional Resources	All Requested Forms	A - Letter Jackets RFP# 090118-02 (Q-05HX)	A-1 - District Relationship and Experience	A-2 - Company Information	A-3 - Service Requirements
Reviewer	/ 100 pts	/ 40 pts	/ 10 pts	/ 10 pts	/ 15 pts	/ 5 pts	/ 3 pts	Pass/Fail	/ 17 pts*	/ 15 pts	/ 9 pts	/ 11 pts
Adam Stearns	81.12 pts	\$103	7 / 10	7 / 10	7 / 10	3 / 10	7 / 10	Pass	16.13 pts	15 pts	7.2 pts	11 pts
Average:		\$103	7 / 10	7 / 10	7 / 10	3 / 10	7 / 10	Pass	Average:	15 pts	7.2 pts	11 pts
Calculated:	81.12 pts	36.89 pts (\$103)	7 pts	7 pts	10.5 pts	1.5 pts	2.1 pts	Pass	16.13 pts	15 pts	7.2 pts	11 pts

* - Denotes the group weight has been overridden.

Evaluation Group 2 - Documentation

Reviewer
Adam Stearns
Calculated:

Scoring Comments

Purchase Price - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	36.89 pts (\$103)	-	Pricing is based on basic and bronze packages.

Reputation of Vendor - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	7 / 10	Partially meets my expectations	While the service has been acceptable to the District in the past, the office staff that the campuses communicate with have lacked a certain level of professionalism.

Quality of Services - Reviewer Scores

Reviewer	Score	Reason	Comments
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Adam Stearns	7 / 10	Partially meets my expectations	The quality of the samples provided were not as high as the other vendors. While there was nothing wrong with the design aspect, the actual quality of the jacket did not seem as high. Also, the professionalism of the vendor's staff was lacking.
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Meet District Needs - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	7 / 10	Partially meets my expectations	The vendor would be able to provide a decent product for the District, but the quality of the jackets, the professionalism of the staff, and the pricing of the packages to the student along with the pricing to the District is too high.

Long-term Cost - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	3 / 10	Doesn't meet my expectations	The District would be spending 3 times as much on jackets with this vendor than any other vendor.

Additional Resources - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	7 / 10	Partially meets my expectations	The vendor provides decent packages, but does not have a large amount of options compared to the other vendors.

All Requested Forms - Reviewer Scores

Reviewer	Score	Reason	Comments
Adam Stearns	Pass	Meets the requirement(s)	All documents included.

RFP# 090118-02 - Letter Jackets RFP #090118-02 Questionnaire - Letter Jackets RFP# 090118-02 (Q-05HX)

Question Set - District Relationship and Experience

#	Question	Points	CUSTOM CHENILLE EMBROIDERY, INC. dba SSR JACKETS	Average	Adam Stearns - Score	Adam Stearns - Comments	Balfour	Average	Adam Stearns - Score	Adam Stearns - Comments	Herff Jones / North Houston Grad	Average	Adam Stearns - Score	Adam Stearns - Comments
1.0.1	Do you have a past professional relationship with Magnolia ISD?	10	Response: Yes Comment: SSR JACKETS CURRENTLY SUPPLIES LETTER JACKETS FOR MAGNOLIA ISD.	10 pts	10 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: We provided letter jacket services for Magnolia High School until May 2016	10 pts	10 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: I personally have been working with Magnolia ISD since 2001. Herff Jones has been a part of the Magnolia community since 1980. I have serviced all 3 high schools with class rings and graduation products since 2001. I have provided letter jackets at MMHS from school inception in 2005 to 2016. At the district level, we have helped provide service award pins, Teacher of the Year rings, Board of Trustee Rings, and continued support for the Education Foundation.	10 pts	10 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
1.0.2	Do you have a past professional experience with other Texas school districts?	5	Response: Yes Comment: SSR JACKETS SERVES MANY SCHOOL DISTRICTS THROUGHOUT THE STATE OF TEXAS.	5 pts	5 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: We provide letter jackets for multiple school districts the Houston and surrounding area	5 pts	5 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Yes, I have worked with the following school districts in Texas - College Station ISD, Navasota ISD, Montgomery ISD, Conroe ISD, Willis ISD, Huntsville ISD, New Caney ISD, Klein ISD, Galena Park ISD, Deer Park ISD, Sheldon ISD, and many private schools including The John Cooper School.	5 pts	5 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.

Question Set - Service Requirements

#	Question	Points	CUSTOM CHENILLE EMBROIDERY, INC. dba SSR JACKETS	Average	Adam Stearns - Score	Adam Stearns - Comments	Balfour	Average	Adam Stearns - Score	Adam Stearns - Comments	Herff Jones / North Houston Grad	Average	Adam Stearns - Score	Adam Stearns - Comments
3.1	Requirements													
3.1.1	Will an employee of your company be available to take measurements at the convenience of the school?	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Yes, we are on-campus for multiple days of ordering & sizing. Several sizing dates each semester are set with school contacts to ensure all organizations have the opportunity to order year-round. We are not a company that shows up once a semester. We show up as many times as school needs us. Patches can be ordered online and shipped direct to customers.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.2	Please confirm that your company will adhere to the following: Individual ordering packets must be supplied to each school prior to visitation for measurements.	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Letter Jackets packets are given to the school contact several weeks in advance and distributed to those students who qualify for a letterman jacket. There is no limit on packets given to the school and are provided at no charge.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.3	Does your company have the capacity to process and complete orders for two campuses exceeding 2,000 students per campus?	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Yes, Herff Jones has partnered with All Rec Awards, based in Waco, TX to manufacture the letterman jackets and sew on patches and ship to the school in a timely manner (usually 4-6 weeks)	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.

3.1.4	Please confirm that your company can perform the following: Delivered jackets will be individually bagged and labeled with recipient's name.	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: All letterman jackets are individually bagged with an enclosed copy of the students order. The jackets are boxed and shipped directly from the local Waco manufacturing plant to the school.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.5	Please confirm that your company can ensure the following: All jackets shall be the same price for all sizes.	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: All sizes of letterman jackets will be the same price. Sizes range from XXS to 5XL. Custom sizes are available at no extra charge.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.6	Please confirm that your company can ensure the following: Jacket price shall include the award letter sewn on the jacket.	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Jacket price includes the jacket, the award letter, and the award insert of the sport, organization, or activity that student qualified in.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.7	Please state if your company will use the following materials, or if alternates should be explored: All proposed letter jackets shall be of high quality materials and workmanship. At a minimum, letter jackets shall contain: 1. Wool Body 2. Quilted Lining 3. Full Snap Front 4. Slash Pockets 5. Lined Vinyl Sleeve 6. Knit Collar 7. Waist/Cuffs - Knit Trim with two (2) stripes availability 8. Award Letter Included 9. Alterations Included	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Yes, our made in Texas jackets are of highest quality and workmanship. Our company uses a higher quality chenille for its patches. All patches are made in house and sewn onto the jackets that are made to the students specifications. In addition to the minimum specifications, we include a sewn in zipper liner that allows for adding patches easily. Each jacket will also include the students name embroidered on an inside pocket label. All jackets have wool pockets. Leather Sleeves can be ordered as an upgrade. Feel free to contact Rhonda Pope at Magnolia West about the quality of our letterman jacket as well as our service. Samples provided upon request.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.8	Please confirm the following: Availability of sizes should be Small through 4XL	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Jacket sizes range from XXS to 5XL. Custom sizes available at no extra charge. Alterations to sleeves and body length can be done when ordering for no extra charge.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.
3.1.9	Please confirm your company can adhere to the following: All awards shall be awarded in full compliance with UIL rules and regulations for Athletics, Music, Art, Academics, Drill Team, Debate, Journalism and Drama or other organizations.	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Letter Jackets are awarded only to those who qualify. Students placing orders have to be on a qualification sheet that is given to us by the school letter jacket contact. These qualification sheets are submitted to the letter jacket contact by the coaches and sponsors of the organizations. We also adhere to the rules and licenses of copyrighted organizations.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.

Question Set - Company Information

#	Question	Points	CUSTOM CHENILLE EMBROIDERY, INC. dba SSR JACKETS	Average	Adam Stearns - Score	Adam Stearns - Comments	Balfour	Average	Adam Stearns - Score	Adam Stearns - Comments	Herff Jones / North Houston Grad	Average	Adam Stearns - Score	Adam Stearns - Comments
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2.1 Emplo ees and Gene ral Info rma tion															
2.1.1	How long has your company been in business?	1	Response: More than 10 years Comment: OUR COMPANY WAS STARTED IN 1969. WAS INCORPORATED IN 1992.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: More than 10 years Comment: We have been providing letter jackets since 2001	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: More than 10 years Comment: The local Herff Jones office has been in the North Houston area since 1980. Herff Jones has been servicing students close to 100 years in the scholastic business throughout the United States. I am the local rep that has been working with Herff Jones since 2001.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	
2.1.2	Is your principal place of business in Texas?	1	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: No Comment Provided	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: My company and sales territory is located in the North Houston area. Herff Jones corporate office is located in Indianapolis, Indiana. Herff Jones is owned by Varsity Brands and headquartered in Dallas, TX.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	
2.1.3	Do you employ at least 500 persons in the state of Texas?	1	Response: No Comment: CUSTOM CHENILLE EMBROIDERY, INC HAS 45 FULL TIME EMPLOYEES.	0 pts	0 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: No Comment: Our office has 4 salesman, a fulltime office manager, and 15 part-time employees	0 pts	0 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: No Comment: My local office of Herff Jones does not employ over 500 employees. Within Varsity Brands, the state of Texas has more than 50 offices including Herff Jones and does employ over 500 employees. Varsity Brands has over 1000 sales reps across the United States.	0 pts	0 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	
2.2 Resou rces															
2.2.1	Do you currently have a contract with a school district of the same or similar size as Magnolia ISD?	1	Response: Yes Comment: SSR JACKETS HAS MANY CONTRACTS WITH SCHOOL DISTRICTS SIMILAR IN SIZE TO MAGNOLIA ISD.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Yes, we service multiple school districts in the Houston and surrounding area of various sizes.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: There are 3 Herff Jones offices in the Greater Houston Area. My local office services College Station ISD, Willis ISD, Huntsville ISD, Navasota ISD along with multiple private schools. From 2001 to 2015, I serviced Conroe ISD, Klein ISD, Deer Park ISD, Sheldon ISD, and Galena Park ISD.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	
2.3 Licens ing															
2.3.1	Does your company hold the required licensing to perform the necessary work?	1	Response: Yes Comment: SSR JACKETS HAS ALL NECESSARY LICENSES.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: We are able to perform the necessary work	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	Response: Yes Comment: Herff Jones is bonded up to 1 Million. See attachment for certificate of liability insurance. All employees are background checked and properly trained to assist customers with this once-in-a-lifetime purchase.	1 pts	1 pts	Auto-Scoring 16 Questions - Filtering from All Questions This score was automatically generated by Adam Stearns on Apr 26th 2018, 11:14 AM CDT based on the following mapping of Responses to percentages: Pre-Defined Response Auto-Score Values: Yes = 100.000%, No = 0.000%.	