



# ROCHESTER COMMUNITY SCHOOLS

PRIDE IN EXCELLENCE

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## Memorandum of Recommendation

DATE: March 11, 2022  
TO: Dr. Robert Shaner, Superintendent  
FROM: Dana Taylor, Deputy Superintendent for Business Affairs  
RE: Recommendation for Cabling 2022

In coordination with our Technology Services and Purchasing departments, an RFP was issued to provide cabling. This project is addressing infrastructure needs required to continue providing a robust, adaptable, state-of-the-art network. The cabling will allow us to move our data center to the Dequindre building and cable the space to support administrative operations. The proposal includes cabling for the data center, data closets, wireless access points, phones, copiers, cameras, offices and workstations, conference and training spaces, and technology device staging.

We received two compliant proposals and after a comprehensive analysis of the bids, we recommend Trendset. They provided the lowest bid and we have worked with them previously. Trendset has completed cabling throughout the district, provided project coordination and timely communication, and quality workmanship.

The source of funding is 2015 Bond.

We recommend the following:

- Accept the base bid of \$102,751.66 from Trendset  
**Contract total is \$102,751.66**
- Include a contingency of 5% \$5,138.00  
**Project total is \$107,889.66**

**We recommend that the Board of Education awards the following contract: Cabling 2022**

Vendor: Trendset  
Amount: Trendset contract in the amount of \$102,751.66 plus a 5% contingency of \$5,138.00 for a total project cost of \$107,889.66.



<b>Category No. :</b>	N/A
<b>Project:</b>	22.15 Structured Cabling
<b>Bid Category/Description:</b>	N/A

	<b>Date:</b>	<b>Time:</b>
<b>Bids Due:</b>	2/25/2022	2:00pm
<b>Bids Opened:</b>	2/25/2022	2:00pm

Company	Base Bid (Total Project Cost)						Delivery Terms	Iran Economic Sanction	Familial Disclosure	Bid Bond	Comments
Amcomm Telecomm.	\$113,000.00							<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Trendset Communications	\$102,751.66							<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
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								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Apparent Low Bidder:</b>	\$ 102,751.66							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Company Name: Trendset Communications  
 Bids Recorded By: Jennifer Fickel, Rochester Community Schools  
 Witnessed By: Deborah Whitlock, Rochester Community Schools