

Prep-Sheet Before Entering a Challenging

IEP Team Meeting



My Interests

What I really care about. My wants, needs, concerns, hopes, and fears.

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| 1. | 3. |
| 2. | 4. |

Their Interests

What I think they really care about. Their wants, concerns, hopes, and fears. (Note: Each person around the IEP table may have different interests.)

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| 1. | 3. |
| 2. | 4. |

Legitimacy

External standards or precedents that might convince one or both of us that a proposed agreement is fair.

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| 1. | 3. |
| 2. | 4. |

Options

Possible agreements that we might reach.

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| 1. | 3. |
| 2. | 4. |

My Walking Away Alternative(s)

What can I do if I walk away without agreement? Which is the Best? What would I really do?

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| 1. | 3. |
| 2. | 4. |