



**RFP - Response to Questions Submitted
March 7, 2022**

Question 1: The District provided a layout of how to submit the contents of the proposal and how the contents should be labeled. However, it doesn't say how or where you prefer to see the Summary of Specific Services/Products and actual Deliverables. Is there any particular place within the proposal response you would prefer these details to be?

Response 1: The district does not have a particular place within the proposal for the details listed.

Question 2: Do we need to provide a wet signature from the authorized officer of the firm, or will an electronic signature suffice?

Response 2: An electronic signature will suffice

Question 3: Will the district accept only digital samples or are print samples required, as well?

Response 3: We will accept digital or print samples

Question 4: We would like to inquire on the student numbers for the fees portion of the RFP. Can you please provide student numbers by grade level for K-EOC?

Response 4: [RSS Enrollment and Teacher Data](#)

Question 5: What type of data do you need to pull from Panorama?

Response 5: We will need to pull the formative assessment data to our Panorama Student Success Platform.

Question 6: What Math & ELA curriculum series are currently in use or under adoption?

Response 6: While we have a set of standard district resources, we do not have a common curriculum aside from OG in K-3 and F&P guided reading collection kits in K-5.

Question 7: The RFP is not clear regarding allowance of exceptions/deviations to their terms and conditions. Realizing that no binding contract is made upon award, can we submit exceptions along with our Master Subscription Agreement for their review to discuss post-award? If so, is there a format they require? We generally attach our agreement and call out any sections we wish to negotiate upon award.

Response 7: This contract will be paid with federal funds, so the included terms and conditions have been strictly vetted to abide by federal regulations. Only in rare circumstances would there be deviations from these terms, which would be discussed upon award of the contract.

Question 8: The RFP is not clear on how the rostering of assessments will be handled. Is the District doing the rostering and payment (entering into agreement on behalf of schools), or will the rostering and payment be handled by each school under this district contract? If neither is the case, will the district act as a fiscal agent while the schools act as end users (signing their own end user agreements)? Asking these questions allows us to understand which license-type of agreement is most appropriate to respond with.

Response 8: This will be a district contract so rostering and payment will happen at the district level, not the school level.