



**FACILITIES SUBCOMMITTEE MEETING**  
 Gilroy Unified School District – via Zoom teleconference  
 9 a.m. Friday, Feb. 4, 2022

1.

ITEM	PAGE #
Time certain, 9 a.m. Joe Vela, Aedis Architects	
A. Approval of minutes: Jan. 14, 2022	1

**2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)**

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Value Engineering Review	South Valley MS	Aedis Architects	(\$1,068,393)	Measure E	6
B. Homeless encampment issue	South Valley MS / Gilroy Prep School / MOTS	N/A	N/A	N/A	7
C. Rainbow Park property	Mt. Madonna HS	N/A	N/A	N/A	15
D. Playground limiters	Rod Kelley ES / El Roble ES	SPEC	\$2,772/each	RRM	18

**3. MAINTENANCE (DAN MCAULIFFE)**

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Security cameras <b>INFORMATION</b>	Mt. Madonna HS	Qovo Solutions, Inc.	TBD	TBD	20
B. Baseball batting cage	Christopher HS	ASI	\$12,691	Site Funds	29
C. Additional fencing and gates	Christopher HS	ASI	\$58,602	RRM	30

**OTHER PROJECTS/FACILITY ISSUES AT SITES**

SITES		
ANTONIO DEL BUONO ES	BROWNELL MS	CHRISTOPHER HS
ELIOT ES	SOLORSANO MS	GECA
EL ROBLE ES	SOUTH VALLEY MS	GILROY HS
GLEN VIEW ES		MT. MADONNA HS
LAS ANIMAS ES		

LUIGI APREA ES	DISTRICT OFFICE	
ROD KELLEY ES		
RUCKER ES		

**NEXT MEETING:** 9 A.M. FRIDAY, March 4, 2022



**FACILITIES SUBCOMMITTEE MEETING**

MINUTES FROM JAN. 14, 2021

**Present**

Debbie Flores  
 Mark Good  
 Dan McAuliffe

Alvaro Meza  
 Paul Nadeau  
 Anna O'Connor

James Pace  
 Aurelio Rodriguez  
 Kimberly Smith

1.

ITEM
<p><b>Time certain, 9 a.m.:</b> Nate Smith-Ide and Kevin Flanagan from SPURR (follow-up on solar discussion)</p>
<p>MINUTES</p> <ul style="list-style-type: none"> <li>• SPURR is a joint-power authority and runs energy-related services for school districts. Presenters are Nate Smith-Ide of ForeFront Power and Kevin Flanagan of School Project for Utility Rate Reduction (SPURR).</li> <li>• Forefront’s “Power Purchase Agreement” (PPA) structure is the primary source of procurement. No upfront cost to district. Forefront finances and owns projects. The district then buys power from Forefront at a cheaper rate than PG&amp;E.</li> <li>• If the district uses bond dollars to purchase solar system instead of program like REAP, the district wouldn’t qualify for the solar tax credit.</li> <li>• Year one savings for GUSD are forecasted to be \$53K.</li> <li>• Also consider: Net energy metering, the energy produced that is not consumed and sent back to the grid. PG&amp;E pays GUSD for exported solar energy. The current program (NEM 2.0) pays GUSD near full retail energy payment. It is changing to NEM 3.0 for new projects, which may reduce payment for exported energy and a fixed fee for solar projects. It was supposed to be set in January but it’s being pushed out. The district is submitting an interconnection application to lock in NEM 2.0 pricing for 20 years.                         <ul style="list-style-type: none"> <li>○ Alvaro: The application locks the rate but doesn’t commit the district to the actual project yet.</li> </ul> </li> <li>• Upcoming steps: Update to the board, contract negotiation, board approval.</li> <li>• The proposed plans are for solar installations at the district office, Eliot ES, El Roble ES, Glen View ES, Luigi ES, Rod Kelley ES and Solorsano MS.</li> <li>• Next steps: The committee approves of Alvaro continuing and submitting the application to lock the rate. Forefront/REAP team will connect with GUSD stakeholders (principals, Dan, to discuss details about the proposed plans.</li> </ul>
<p>A. Approval of minutes: Dec. 10, 2021</p>
<p>MINUTES</p> <ul style="list-style-type: none"> <li>• Mark moved to approve. James seconded.</li> <li>• All approve.</li> </ul>

## 2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE
A. Renewal of plotter lease	M&O office	E-Arc	\$4,500	Measure E
<p>MINUTES</p> <ul style="list-style-type: none"> <li>This is a renewal of the lease for the plotter that prints and scans plans for Facilities.</li> <li>Next steps: This goes to the board for approval.</li> </ul>				
B. Speed limiters for playground equipment	Rod Kelley ES & El Roble ES	SPEC	\$5,545.10	RRM
<p>MINUTES</p> <ul style="list-style-type: none"> <li>The new playgrounds at Rod Kelley ES and El Roble ES have spinner components on the playground structures. They go too fast and they haven't been used at these two sites.</li> <li>The limiter can be retrofitted to the structure to limit how fast the component can go and makes it safer for use.</li> <li>Glen View ES has a spinning component. Paul will check to see what device it is and whether it also needs a limiter.</li> <li>The new proposed Luigi ES playground structure has a spinning component. The limiter has been incorporated into the project cost and will be included in the installation.</li> <li>Dr. Flores would like to see how these limiters work at a site in another district.</li> <li>Next steps: Paul will research where limiters are in use in the area. He'll report findings at a future committee meeting.</li> </ul>				
C. Topo survey of playground	Luigi Aprea ES	RJA	\$4,100	General Fund
<p>MINUTES</p> <ul style="list-style-type: none"> <li>This area has a 4% grade needs topographic survey in preparation for the playground project.</li> <li>Next steps: This will go to the board for approval.</li> </ul>				
D. Geotechnical inspections	Luigi Aprea ES	Earth Systems	\$12,435	General Fund
<p>MINUTES</p> <ul style="list-style-type: none"> <li>This is inspection for the playground installation.</li> <li>Linda requests an update on the Luigi ES playground project. Paul will make it part of the for January Facilities/Maintenance monthly update.</li> <li>Next steps: This will go to the board for approval.</li> </ul>				
E. Contractor application processing fee	N/A	Colbi Tech Inc.	\$10,000	Measure E

MINUTES

- This service processes contractor applications. \$115 flat fee per application, no matter how long it takes to process each.
- They processed 296 applications last year. Of those, the district used about 40-60 of these contractors annually.
- The District also has a contract for \$16,000/year for software.
- Next steps: This will go to the board for approval.

F. CEQA oversight for playground installation	Luigi Aprea ES	School Site Solutions, Inc.	\$7,500	General Fund
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MINUTES

- This is a mitigated declaration that will require public announcements, etc.
- Next steps: This will go to the board for approval.

**3. MAINTENANCE (DAN MCAULIFFE)**

ITEM	SITE	VENDOR	COST	FUNDING SOURCE
A. Portable building animal exclusion work	Gilroy HS	Animal Damage Management	\$13,895	RRM

MINUTES

- This is to control animals that live under the portables. A cloth will be installed to seal the perimeter of portables. One-way door allows animals to get out of the area, then it's sealed. Concrete secures the cloth.
- Used at Rucker, Glen View and Las Animas on smaller scale but with success.
- The plan is to installed during the February break.
- Next steps: This will go to the board to approval.

B. Additional intercom exterior speaker	Luigi Aprea ES	Johnson Electronics	\$2,249	RRM
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MINUTES

- This is for Glen View ES, not Luigi ES.
- Most of the cost is the installation cost.
- Next steps: This will go to the board for approval.

C. Pool water chemical controllers	Christopher HS	Knorr Systems **Expecting 2 other quotes	\$42,070.15	RRM
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MINUTES

- Two more quotes are expected for this.
- The controllers failed and have been controlled manually but it is coming to the end of being able to do this.

<ul style="list-style-type: none"> <li>• Dan will look into how much the City of Gilroy will pay for its part of the pool. Mark requests that the board briefing explains the city's contribution.</li> <li>• Next steps: Once the other quotes came in, the best cost solution will go to the board.</li> </ul>				
D. Slat fence replacement for kindergarten area	Eliot ES	Architectural Systems, Inc.	\$6,430 <i>*Option for slat upgrade +\$926.00</i>	RRM
<p>MINUTES</p> <ul style="list-style-type: none"> <li>• The vendor has recommended that the slats be replaced, not the fence posts.</li> <li>• Option is for updating to heavy duty material. The committee prefers to go with this option to provide address privacy and security issues in this area.</li> <li>• Replacement slats will be ordered.</li> <li>• Mark would like to see the district develop a better system for storing and inventory replacement materials like extra slats.</li> <li>• Next steps: The committee approves the slate upgrade to address the privacy and security issues in this area of the site. This will go to the board for approval.</li> </ul>				
E. Additional fencing and improvements	Swanston Preschool	Architectural Systems, Inc.	<i>Front/Street only</i> \$5,798 <i>*Option to add side area +\$4,361.00</i>	RRM
<p>MINUTES</p> <ul style="list-style-type: none"> <li>• This proposal is to add to the fencing in the area. It is also to change the existing fence of the fence along the street to a slatted fence.</li> <li>• Dan will research options for replacing this fence. It is a 6-foot, chain-link fence. He'll come back to the committee with more information.</li> <li>• The future of this facility will be on a future committee agenda, per Dr. Flores' request. The committee will consider how the building is serving the program, what improves it needs and how improvements are handled here.</li> <li>• Next steps: Dan will research options for replacing this fence.</li> </ul>				
F. Additional fencing and gates	Christopher HS	Architectural Systems, Inc	\$58,602	Christopher HS site funds and RRM
<p>MINUTES</p> <ul style="list-style-type: none"> <li>• This is to address two open areas on campus, by the gym and connecting to the area near the baseball fields.</li> <li>• This proposal is to secure the campus with two fire gates and a pass-through gate with crash bars. It would match the existing fencing.</li> <li>• The fire marshall approves of this proposal.</li> <li>• Next steps: This will go to the board for approval.</li> </ul>				
G. Locker door replacements and repair parts for boys and girls lockers	Christopher HS	Shiffler Equipment Sales	\$10,074.42	RRM

**MINUTES**

- This proposal is for new doors, locks, mechanisms and hinges to replace equipment that has been damaged over the years. Staff will install.
- The incidents causing the damage are supervision issues.
- Gilroy HS has similar damage to lockers that will be on a future committee agenda.
- Sensors in the locker rooms now do not respond to loud noises.
- Next steps: This will go to the board for approval.

**OTHER PROJECTS/FACILITY ISSUES AT SITES**

SITES		
ANTONIO DEL BUONO ES	BROWNELL MS	CHRISTOPHER HS
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GLEN VIEW ES		MT. MADONNA HS
LAS ANIMAS ES		
LUIGI APREA ES	DISTRICT OFFICE	
ROD KELLEY ES		
RUCKER ES		

**Meeting adjourned:** 10:34 a.m.

**NEXT MEETING:** 9 A.M. FRIDAY, Feb. 4, 2022

## Value Engineering Summary

Proposed VE	Total
1 . Single Ply - Remove additional Type X Dens Deck and Vapor Barrier at Admin	(\$49,585)
2 . Single Ply - Remove additional Type X Dens Deck and Vapor Barrier at Gym	(\$21,350)
3 . Metal Roof - 22g in lieu of 20g	(\$45,115)
4 . Metal Roof - Remove additional Type X Dens Deck and Vapor Barrier	(\$159,000)
5 . Metal Panels - Delete Soffit Panels per Aedis markup, and larger Modules	(\$75,000)
6 . Metal Panels - Alumawall 1800 4mm ACM in lieu of Northclad (excl. "South Valley" sign)	(\$191,600)
7 . Sealant - Delete Preprufe Waterproofing System	(\$246,700)
8 . Plumbing - Acid Waste pipe replaced with Scg 40 PVC	(\$24,900)
9 . HVAC - Change 12x12 and below duct (routing and profile)	(\$41,678)
10 . Electrical - All lights from one Distributor	(\$85,465)
11 . Electrical - VE Per Atium's Markup (Sub thinks they can get further savings)	(\$28,000)
12 . Electrical - MC Cable per Standards	(\$100,000)
<b>Total Proposed VE Cost Savings</b>	<b>(\$1,068,393)</b>

thoughtful care for the urban forest



**ANDERSON'S**  
TREE CARE SPECIALISTS, INC

121 N 27th St. | San Jose, CA 95116  
Tel: (408) 226-TREE (8733) | Lic #705171  
[www.andersonstrecare.com](http://www.andersonstrecare.com)

Proposal #15419

Date: 01/11/2022

**Gilroy Unified School District**  
7810 Arroyo Circle main: 669.205.4000  
Gilroy, CA 95020 mobile: 408 710-8480  
[dan.mcauliffe@gilroyunified.org](mailto:dan.mcauliffe@gilroyunified.org)

**Location:** 227 loof Ave  
Gilroy, CA 95020

227 loof Ave 95020

**Terms**  
Due on receipt

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
<b>1) Clearance Prune - Various Species</b> Objective: Reduce Fire Hazard. Increase visibility. Eliminate shelter for homeless encampments. Process: Remove to grade all shrubs, small trees, and vegetation below 10 feet in height. Raise canopies of larger trees to twelve to fourteen feet above grade. Collect and chip existing brush. Remove dead trees to grade as required. Remove dead wood in lower canopies of trees (bottom 15 feet) that is greater than one inch in diameter. Leave large log sections as habitat. Location: Miller Slough	1	\$49,500.00	\$49,500.00

**Client Notes**

Homeless encampments required to be evacuated and cleaned prior to arrival of tree pruning and removal crew. Any hazardous waste (humans feces, used needles, other bio-waste, garbage, food scraps) to be removed prior to arrival of tree pruning and removal crews.

*All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.*

SUBTOTAL	\$49,500.00
SALES TAX	\$0.00
<b>TOTAL</b>	<b>\$49,500.00</b>

Signature

x

Please sign here to accept the terms and conditions



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



Item 1



## Contacts

Paul Nadeau  
408 726-1686  
[paul.nadeau@gilroyunified.org](mailto:paul.nadeau@gilroyunified.org)



## Terms and Conditions

It is agreed by and between Anderson's Tree Care Specialists, Inc. and the authorizing party (customer and/or customer's agent) that the following provisions are made as part of this contract:

**Insurance by Contractor:** Anderson's Tree Care Specialists, Inc. warrants that it is insured for liability resulting from injury to person(s) or property and that all employees are covered by Workers' Compensation as required by law. Certificates of coverage are available upon request.

**Cancellation Fee:** Anderson's Tree Care Specialists, Inc. kindly requests that the authorizing party provide at least 24 hours' notice of any full or partial work cancellation or postponement. If a crew has been dispatched to the job site during normal work hours and is unable to perform the agreed upon work due to variables within the customer's control, the customer will be assessed a mobilization fee of \$600.00 for incurred expenses. If this occurs outside of normal business hours, the mobilization fee will be \$900.

**Completion of Contract:** Anderson's Tree Care Specialists, Inc. agrees to do its best to meet any agreed upon performance dates but shall not be liable in damages or otherwise for delays because of inclement weather, labor, or any other cause beyond its control; nor shall the customer be relieved of completion for delays.

**Tree Ownership:** The authorizing party warrants that all trees listed are located on the customer's property, and, if not, that the authorizing party has received full permission from the owner to allow Anderson's Tree Care Specialists, Inc. to perform the specified work. Should any tree be mistakenly identified as to ownership, the customer agrees to indemnify Anderson's Tree Care Specialists, Inc. for any damages or costs incurred from the result thereof.

**Safety:** Anderson's Tree Care Specialists, Inc. warrants that all arboricultural operations will follow the latest version of the ANSI Z133.1 industry safety standards. The authorizing party agrees to not enter the work area during arboricultural operations unless authorized by the crew leader on-site.

**ANSI A300 Tree Care Standard Definitions:** The following definitions apply to specifications detailed in this proposal.

**Clean:** Selective pruning to remove one or more of the following parts: dead, diseased, and/or broken branches. Unless noted otherwise on this proposal, all cleaning will be of branches 1inch diameter or greater throughout the entire crown.

**Crown:** The leaves and branches of a tree measured from the lowest branch on the trunk to the top of the tree.

**Leader:** A dominant or co-dominant, upright stem.

**Raise:** Selective pruning to provide vertical clearance.

**Reduce:** Selective pruning to decrease height and/or spread by removing specified branches.

**Restore:** Selective pruning to improve the structure, form, and appearance of trees that have been severely headed, vandalized, or damaged.

**Thin:** Selective pruning to reduce density of live branches, usually by removing entire branches.

**Vista pruning:** Selective pruning to allow a specific view, usually by creating view "windows" through the tree's crown.

**Stump Removal:** Unless specified in the proposal, stump removal is not included in the price quoted. Grindings from stump removal are not hauled unless specified in this proposal. Surface and subsurface roots beyond the stump are not removed unless specified in this proposal.

**Concealed Contingencies:** Any additional work or equipment required to complete the work, caused by the authorizing party's failure to make known or caused by previously unknown foreign material in the trunk, the branches, underground, or any other condition not apparent in estimating the work specified, shall be paid for by the customer on a time and material basis. Anderson's Tree Care Specialists, Inc. is not responsible for damages to underground sprinklers, drain lines, invisible fences or underground cables unless the system(s) are adequately and accurately mapped by the authorizing party and a copy is presented before or at the time the work is performed.

**Clean-up:** Unless otherwise specified in the proposal, clean-up shall include removing wood, brush, and clippings, and raking of the entire area affected by the specified work.

**Lawn Repair:** Anderson's Tree Care Specialists, Inc. will attempt to minimize all disturbances to the customer's lawn. However, lawn repairs are not included in the contract price, unless noted otherwise on this proposal.

**Terms of Payment:** Unless otherwise noted in this proposal, the customer agrees to pay the account in full within 30 days of work completion. Failure to remit full payment within the payment term will result in a finance charge of 3.00% per month. A 3.00% Finance Charge will be added to credit card payments.

**Returned Check Fee:** There will be a \$25.00 fee charge for all checks returned to our office for non-sufficient funds.





# Arbor MD Tree Care, Inc.

PO Box 99655 | Emeryville, CA | 94662  
(415) 250-2012 | info@arbormd.com | arbormd.com

**RECIPIENT:**

**Gilroy Unified School District**

Gilroy Unified School District  
7810 Arroyo Circle  
Gilroy, CA 95020

**SERVICE ADDRESS:**

Gilroy Prep School  
277 loof Avenue  
Gilroy, California 95020

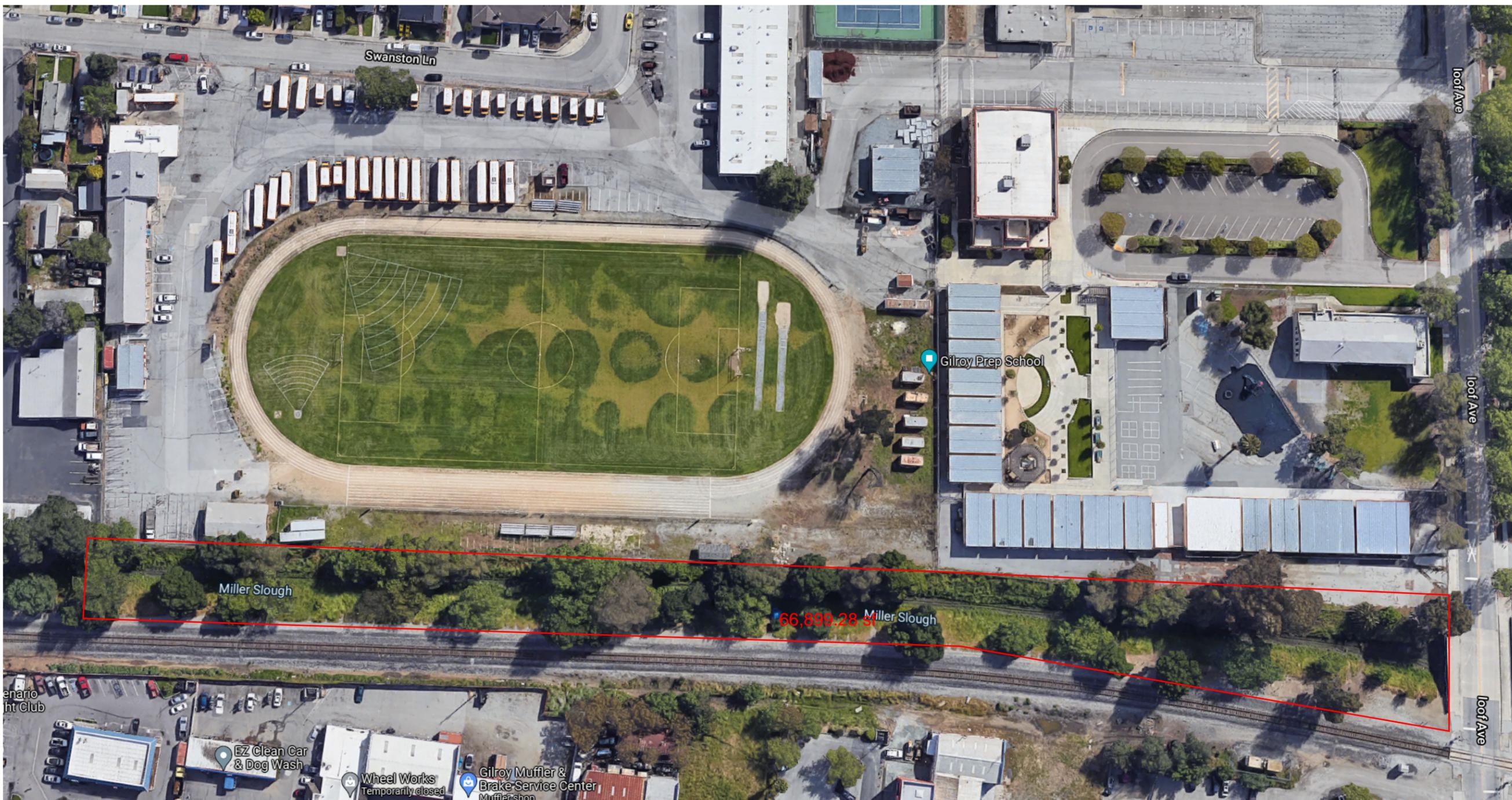
Quote #3419	
Sent on	_____
Sold by	Lauren Woolner
Notes	Fire Hazard Abatement along Miller Slough
<b>Total</b>	<b>\$62,328.00</b>

PRODUCT / SERVICE	DESCRIPTION	QTY.	TOTAL
Fire Hazard Abatement	<p>Raise all trees along Miller Slough to at least 12 feet above grade. 100% dead trees will be removed to grade. Twelve small shrubs will be removed from the area for fire hazard reduction. All stumps and chips will be left on site. Chips can be recycled and transported anywhere on the property provided there is access.</p> <p>Prior to work commencing all persons and tents must be removed from the work site. Work cannot be performed if someone's personal property is left within the work area. ArborMD is not responsible for anyones' property damage.</p> <p>Price is based on this not being an active creek.</p>	64	\$62,328.00

**Total** \$62,328.00

This quote is valid for the next 30 days, after which values may be subject to change.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



So, this area is a heavy homeless encampment and it is right next to a school. We're experiencing all sorts of issues in this area due to the encampment. Most concerning is that the encampment has set themselves and trees on fire about 7 times in the past 3 weeks. Our goal here would be to reduce each tree's canopy as to not "provide shelter" and thus not attract more homeless. Larger trees can be limbed to reduce the canopy to 12'-14' above grade. Small trees and shrubs removed all together.



# GUSD

EXCELLENCE: IT TAKES EVERYONE!

**FACILITIES**

**Paul Nadeau**  
 Director of Facilities  
 (408) 726-1686  
 paul.nadeau@gilroyunified.org

**Marissa VanPatten**  
 Project Manager  
 (408) 612-2720  
 marissa.vanpatten@gilroyunified.org

**PROJECT**

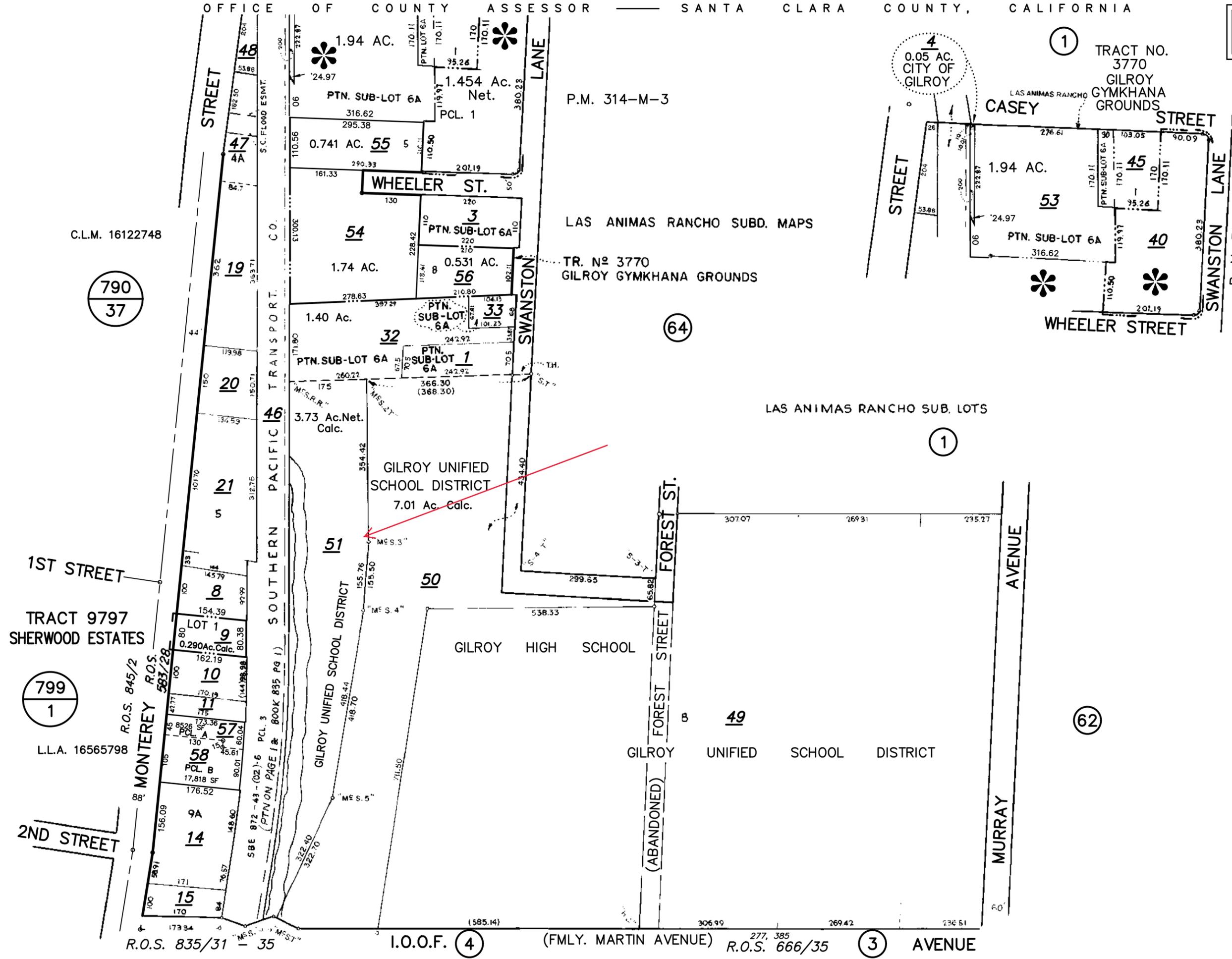
Gilroy Unified School District wishes to obtain a quote to limb all trees within the outlined area and remove the shade canopy along the Miller Slough.

**SITE**

Gilroy Unified School District land adjacent to MOTS Yard and Gilroy Prep School

DATE **January 10, 2022**

SHEET#



C.L.M. 16122748

790 / 37

TRACT 9797 SHERWOOD ESTATES

799 / 1

L.L.A. 16565798

MONTEREY R.O.S. 583/28

R.O.S. 835/31 - 35

I.O.O.F. 4

(FMLY. MARTIN AVENUE)

R.O.S. 666/35

3

AVENUE

4  
0.05 AC.  
CITY OF GILROY

1

TRACT NO. 3770  
GILROY GYMKHANA GROUNDS

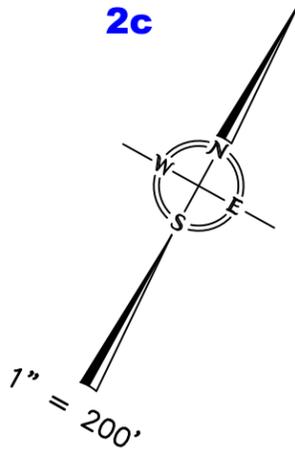
CASEY

STREET

SWANSTON LANE

P. M. 314-M-3

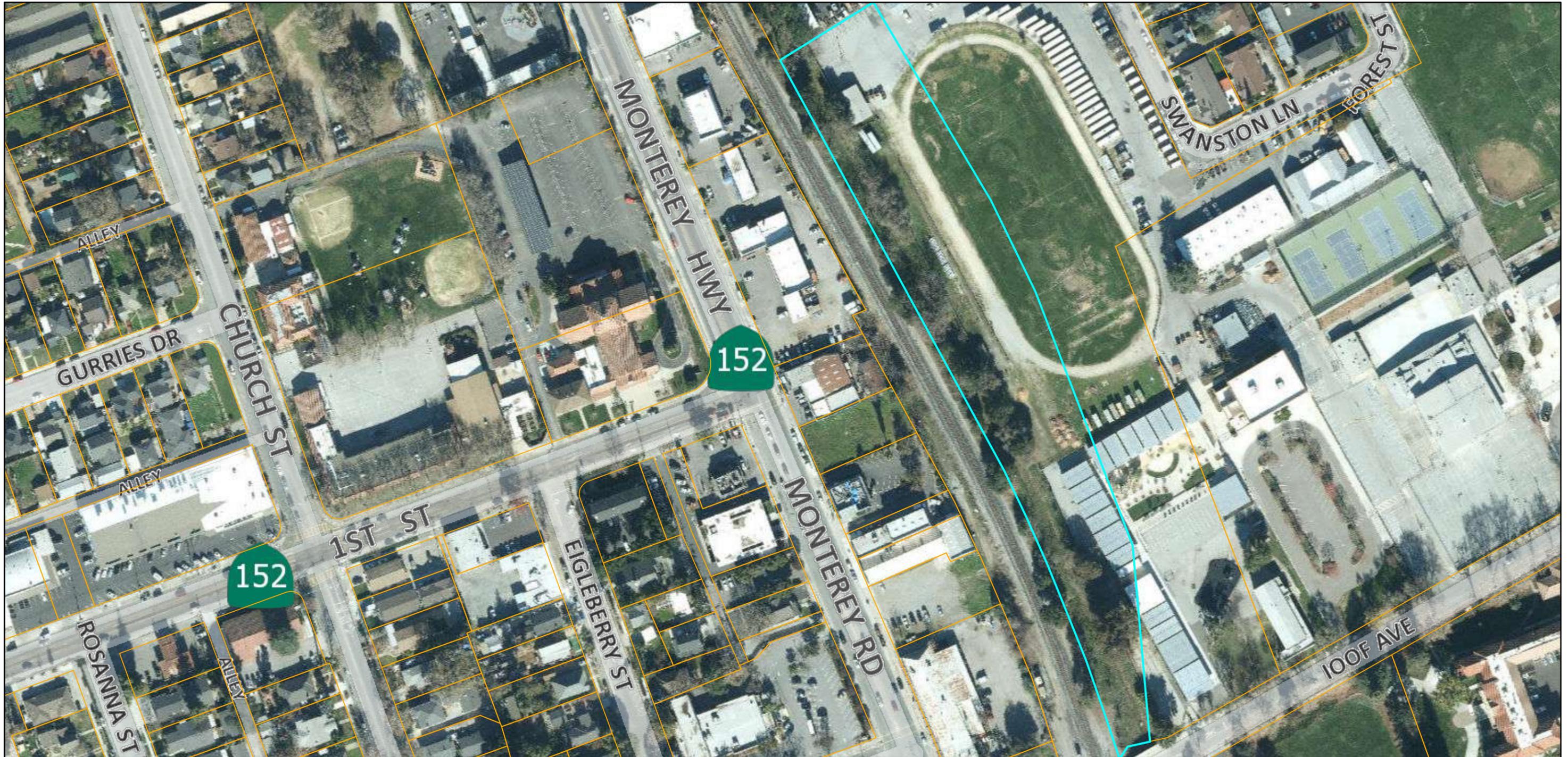
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TRA DET. MAP 276, 277

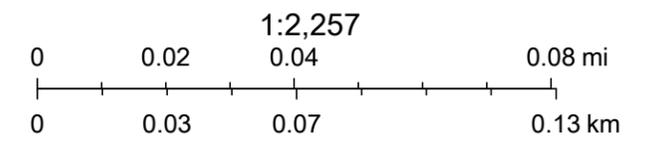
LAWRENCE E. STONE — ASSESSOR  
Cadastral map for assessment purposes only.  
Compiled under R. & T. Code Sec. 327.  
Effective Roll Year 2021-2022

# GUSD Parcel 841-02-051

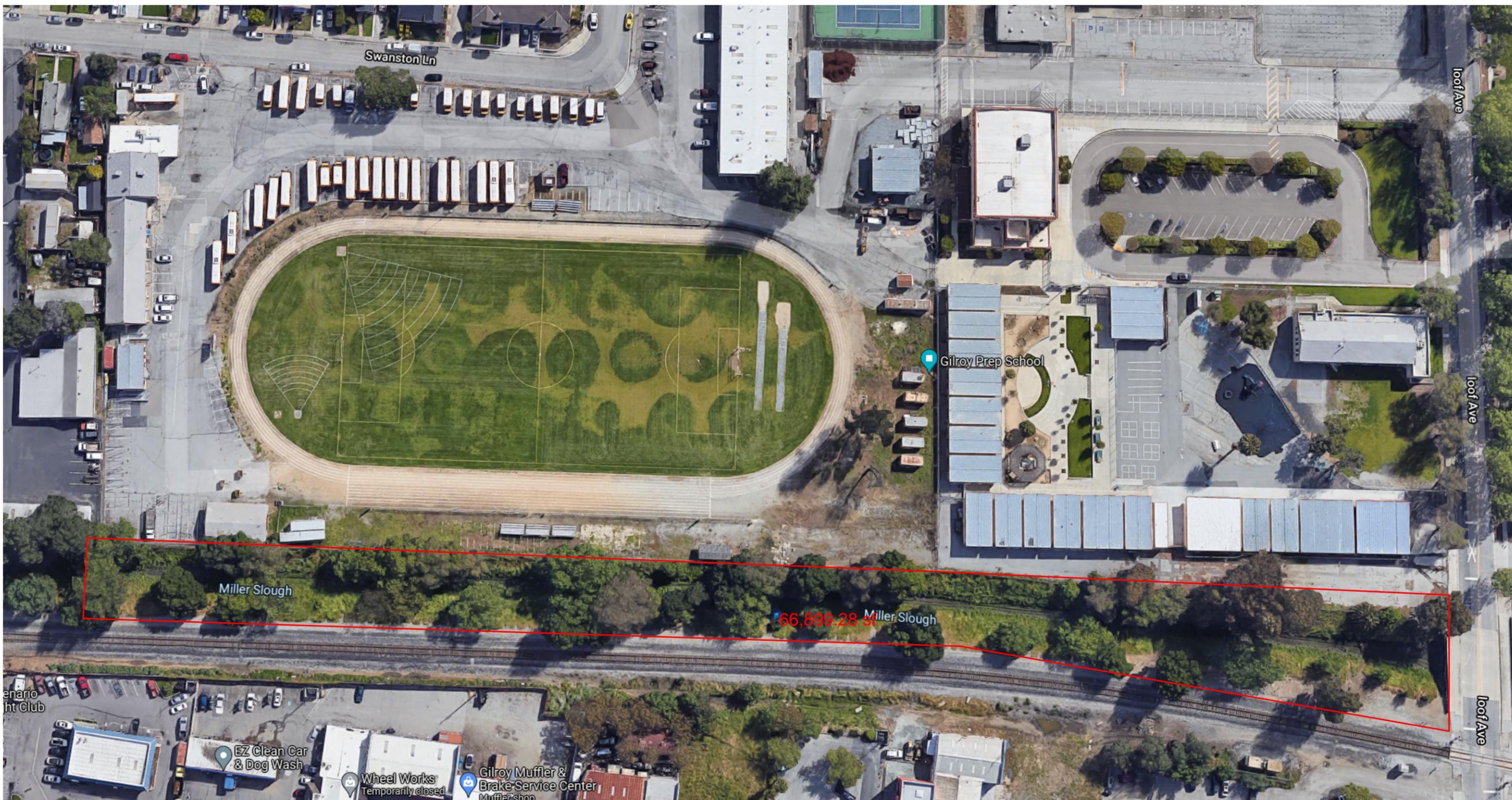


1/27/2022, 3:44:46 PM

 Parcels (Roll Year 2021)



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# GUSD

EXCELLENCE: IT TAKES EVERYONE!

## FACILITIES

**Paul Nadeau**  
 Director of Facilities  
 (408) 726-1686  
 paul.nadeau@gilroyunified.org

**Marissa VanPatten**  
 Project Manager  
 (408) 612-2720  
 marissa.vanpatten@gilroyunified.org

## PROJECT

Gilroy Unified School District wishes to obtain a quote to limb all trees within the outlined area and remove the shade canopy along the Miller Slough.

## SITE

Gilroy Unified School District land adjacent to MOTS Yard and Gilroy Prep School

So, this area is a heavy homeless encampment and it is right next to a school. We're experiencing all sorts of issues in this area due to the encampment. Most concerning is that the encampment has set themselves and trees on fire about 7 times in the past 3 weeks. Our goal here would be to reduce each tree's canopy as to not "provide shelter" and thus not attract more homeless. Larger trees can be limbed to reduce the canopy to 12'-14' above grade. Small trees and shrubs removed all together.

DATE **January 10, 2022**

SHEET#

# Burke Spinetic spinner and proposed speed limiter

Spinetic is a multi-user spinner for ages 5-12 with a capacity of 8

“The speed limiter works based on and/or is what’s called a closed hydraulic system. It’s a self-contained hydraulic brake that forces oil through a small orifice (hose connector fitting with a small pin hole in it). The size of that pin hole restricts or regulates the amount of oil that can go through which in turn restricts/slows down the rotation.” - Burke Engineering

Spinetic with out a speed limiter is estimated to spin at up to 55 RPM, the addition of a speed limiter reduces that to 32 RPM



Rod Kelley



El Roble



Burke Website



Speed Limiter



Video of Burke Spinetic spinner in motion



We have prepared a quote for you

**GUSD - Mount Madonna Verkada Camera  
Replacements**

Quote # Q-GG003860  
Version 3

Prepared for:

**Gilroy Unified School District**

Aurelio Rodriguez  
[aurelio.rodriguez@gilroyunified.org](mailto:aurelio.rodriguez@gilroyunified.org)

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Thursday, January 27, 2022

Gilroy Unified School District  
Aurelio Rodriguez  
7810 Arroyo Circle  
Gilroy, CA 95020  
aurelio.rodriguez@gilroyunified.org

Dear Aurelio,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

**The following is included in this proposal:**

***12 Verkada Cameras and Licensing plus installation***

Also included are all video surveillance cameras, mounting hardware, wiring, licensing, and installation, including configuration and customer hand-off with documentation and training as proposed with optional additional items (specified optional).

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer

- Cameras and Licensing
- GUSD IT to provide switch ports with DHCP and PoE for all Cameras
- Camera at rear of school to be moved to corner looking back towards main admin building
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS approved vendor. Where CMAS approved hardware or services are proposed, all pricing will be at or below CMAS agreed pricing.



Please do not hesitate to let us know if there are any questions.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



Sincerely;

A handwritten signature in black ink, appearing to read "Garth Gilmour". The signature is fluid and cursive, with a small dot at the end of the final stroke.

Garth Gilmour

QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



### CAMERA HARDWARE

Line#	Qty	Description	Price	Ext. Price
1.1	1	CD41-30-HW <b>Verkada CD41 Indoor, 5MP, Fixed Lens, 30 days of storage</b> 	\$549.31	\$549.31
1.2	12	CD52-30E-HW <b>Verkada CD52 Outdoor, 5MP, Zoom Lens, 30 days of storage</b> 	\$961.81	\$11,541.72
1.3	2	CB51-30E-HW <b>Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage</b> 	\$961.81	\$1,923.62
1.4	9	ACC-MNT-2 <b>Verkada Arm Mount Kit</b> Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap 	\$66.75	\$600.75
1.5	9	ACC-MNT-8 <b>Verkada Pendant Cap Mount Kit</b> Verkada Pendant Cap Mount Kit 	\$51.75	\$465.75
1.6	1	Misc Material <b>Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod , unistrut, screws, consumables</b> 	\$510.00	\$510.00

Subtotal: **\$15,591.15**  
 Estimated Tax: **\$1,376.16**

### LICENSING & MFR. SUPPORT

Line#	Qty	Description	Price	Ext. Price
2.1	15	LIC-5Y <b>Verkada 5 Year License</b> 	\$581.71	\$8,725.65

Subtotal: **\$8,725.65**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



**PROFESSIONAL SERVICES**

Line#	Qty	Description	Price	Ext. Price
3.1	1	PS-WP-EXT  <b>Camera Exterior - Wire Placement</b>	\$390.00	\$390.00
3.2	15	PS-CAM-INST  <b>Camera Installation, Configuration, alignment, network config and labeling.</b>	\$210.00	\$3,150.00

**Subtotal: \$3,540.00**

**NOTES**

Line#	Qty	Description
5.1	1	Note <b>Terms and Conditions Taxes, shipping, handling and other fee</b> Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.
5.2	1	Note Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.
5.3	1	Note Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.  Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.
5.4	1	Exclusion Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



**NOTES**

Line#	Qty	Description
5.5	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet to power up provided switch which will provide power to cameras.</p>
5.6	1	<p>Note</p> <p>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, inc.</p>

**SHIPPING**

Line#	Qty	Description	Price	Ext. Price
6.1	1	<p>UPS-GROUND</p> <p>UPS-GROUND SHIPPING</p> 	\$290.00	\$290.00

Subtotal: **\$290.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



## GUSD - Mount Madonna Verkada Camera Replacements

### Prepared by:

QOVO Solutions, Inc.  
Garth Gilmour  
844.768.6462  
garth@qovoinc.com

### Prepared for:

Gilroy Unified School District  
7810 Arroyo Circle  
Gilroy, CA 95020  
Aurelio Rodriguez  
(669) 205-4050  
aurelio.rodriquez@gilroyunified.org

### Quote Information:

Quote #: Q-GG003860  
Version: 3  
Delivery Date: 01/26/2022  
Expiration Date: 02/25/2022

## Quote Summary

Description	Amount
CAMERA HARDWARE	\$15,591.15
LICENSING & MFR. SUPPORT	\$8,725.65
PROFESSIONAL SERVICES	\$3,540.00
<b>Subtotal:</b>	<b>\$27,856.80</b>
<b>Shipping:</b>	<b>\$290.00</b>
<b>Estimated Tax:</b>	<b>\$1,376.16</b>
<b>Total:</b>	<b>\$29,522.96</b>

## Payment Details

Description	Payments	Interval	Amount
Mobilization Deposit			
Mobilization Deposit Billed Upon Approved Contract.	1	One-Time	\$14,761.48
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$14,761.48

- WIRELESS
- MANAGED SERVICES
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**TERMS AND CONDITIONS**

**PRICING:**

Quote is valid for 30 days from issuance.

**PAYMENT TERMS: Net 30**

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

**LATE PAYMENT POLICY:**

Penalties will be applied to all late payment of 3% of the outstanding value.

**PURCHASE ORDERS:**

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

**COMMUNICATIONS:**

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

**QOVO Solutions, Inc.**

**Gilroy Unified School District**

Signature:   
 Name: Garth Gilmour  
 Title: \_\_\_\_\_  
 Date: 01/26/2022

Signature: \_\_\_\_\_  
 Name: Aurelio Rodriguez  
 Date: \_\_\_\_\_

**Architectural Systems**  
P.O. Box 1092  
San Martin, CA 95046 US  
(408) 837-7689  
cynthiaf@as-inc.com  
www.as-inc.com



## Estimate

**ADDRESS**

Gilroy School District

**ESTIMATE #** 5452.1

**DATE** 01/11/2022

**ACTIVITY**

**QTY**

**RATE**

**AMOUNT**

Christopher high school batting cage fence

Installation of 8' tall 9 gauge fence with top rail, bottom tension wire. Includes one gate in existing opening of dugout. Includes small section to the south of dugout in angled section between the two rear fences of the baseball fields.

1

12,691.00

12,691.00

Architectural Systems

Any Questions Please Call :

Chris Johnston

408.628.1347

**TOTAL**

**\$12,691.00**

Accepted By

Accepted Date

Architectural Systems  
P.O. Box 1092  
San Martin, CA 95046 US  
(408) 837-7689  
cynthiat@as-inc.com  
www.as-inc.com



## Estimate

**ADDRESS**  
Gilroy School District

**ESTIMATE #** 5452.1  
**DATE** 01/11/2022

ACTIVITY	QTY	RATE	AMOUNT
Christopher high school batting cage fence Installation of 8' tall 9 gauge fence with top rail, bottom tension wire. Includes one gate in existing opening of dugout. Includes small section to the south of dugout in angled section between the two rear fences of the baseball fields.	1	12,691.00	12,691.00

Architectural Systems  
Any Questions Please Call :  
Chris Johnston  
408.628.1347

**TOTAL** **\$12,691.00**

Accepted By

Accepted Date

**Architectural Systems**  
 P.O. Box 1092  
 San Martin, CA 95046 US  
 (408) 837-7689  
 cynthiaf@as-inc.com  
 www.as-inc.com



## Estimate

**ADDRESS**  
 Gilroy School District

**ESTIMATE #** 5449.1  
**DATE** 01/11/2022

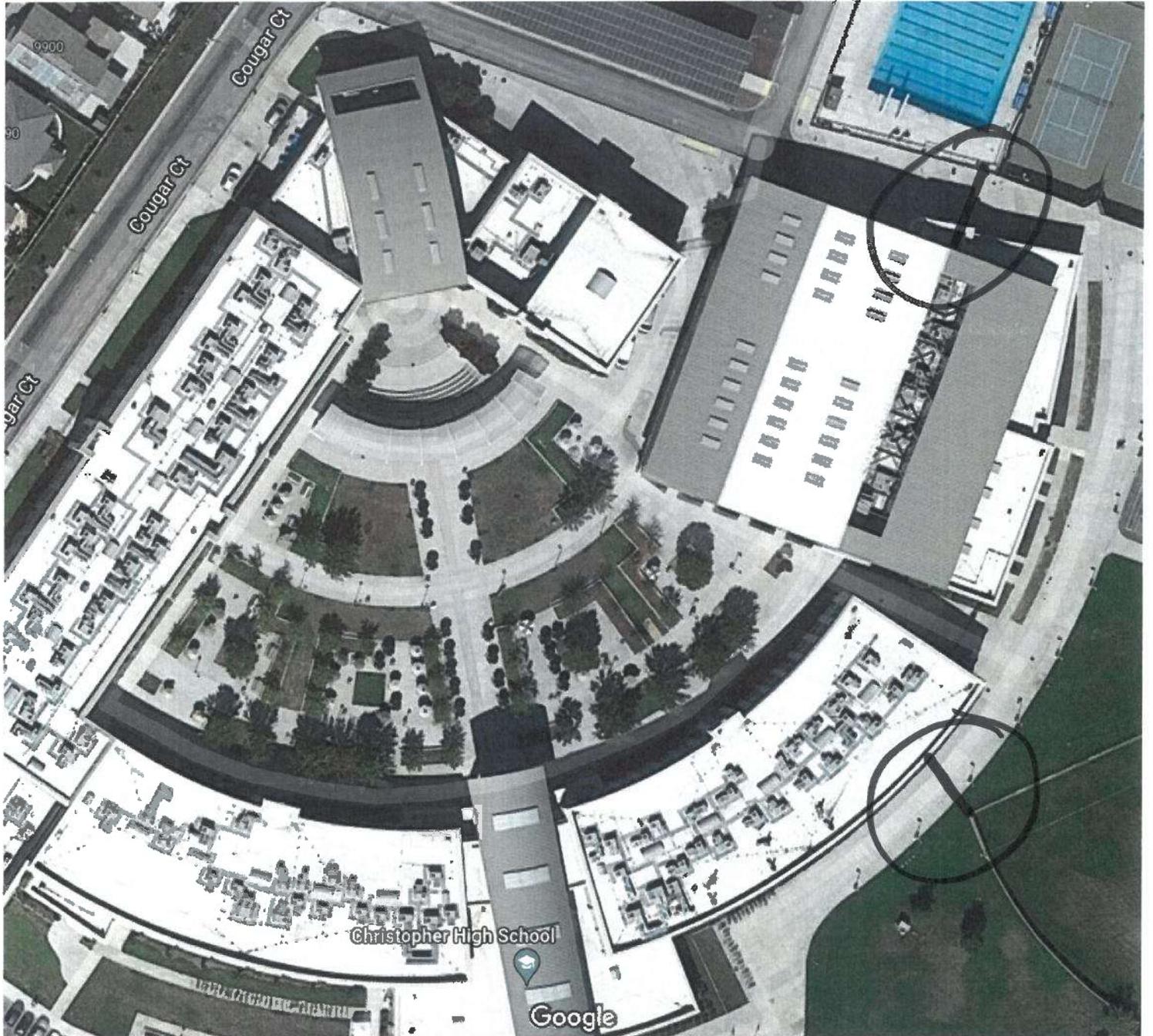
ACTIVITY	QTY	RATE	AMOUNT
<p>Christopher High School New Security Pedestrian and Fire gates.</p> <p>Location 1 : (Section crossing from gymnasium to pool)                      Includes core drilling &amp; Installation of :                      (3) sections of fence                      (1)pedestrian gate                      (1) Fire gate                      Fence is in one straight line but needs a small section of fence between the Fire gate and the Ped gate to prevent reaching through to engage the panic from the outside.</p>	1	58,602.00	58,602.00
<p>Location 2: (East side of gymnasium to baseball backfield fence)                      Includes core drilling &amp; Installation of :                      (3) sections of fence                      (1)pedestrian gate                      (1) Fire gate                      Fence is in (2) lines but needs a small section of fence between the Fire gate and the Ped gate to prevent reaching through to engage the panic from the outside. Section on grass to be made of biased panels</p> <p>Includes private utility location service prior to drilling.                      Pedestrian gates to have von duprin 99 series panic with Mammoth Self closing hinges.                      Includes (1) knox padlock per fire gate and (1) knox box per ped gate.</p>			

Architectural Systems  
 Any Questions Please Call :  
 Chris Johnston  
 408.628.1347

**TOTAL** **\$58,602.00**

Accepted By

Accepted Date



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