

Having carefully examined the specifications covering the supply of COOPERATIVE FIRST AID SUPPLIES to the Participants, the undersigned proposes to supply the required equipment in accordance with the Notice to Bidders, General Information and Specifications, State Laws and Regulations and municipal ordinances at the listed prices.

I further certify that we have read the "General Conditions" and agree to the terms of the bid, and if awarded, the contract. Vendors are strongly cautioned to carefully review their bid before submitting, and verify that all pricing is correct. No retractions will be allowed after the award of the bid.

Failure to sign and return this form, the Non-Collusive Bidding Certification, the Resolution (Corporate Bidders Only) and other required forms shall constitute grounds for rejection of the bid. These required forms are included in the Instructions to Bidders Section.

FIRST AID (WFL 2022-10R) – BID PROPOSAL FORM

Vendor must complete a) & b) below:

(failure to provide this information could deem a bidder as "non-responsive"; therefore their bid would not be considered for award)

a) Estimated savings percent compared to current market price % 10 ^{ff w/ exceptions} ~~Please Complete WFL 30035 will use this information for purposes only~~
 see attached exception list paperwork

b) Sections Bidding - Check (✓) all that Apply. SECTION A SECTION B* *new exception list will come out when new catalog is published.*
 *Section B is for items not listed in Section A to be purchased during the contract term. If a vendor wishes to participate in Section B they MUST check here and complete page 21. Information on the process for Section B is contained herein or contact the Purchasing Department.

Bidder BSN SPORTS, LLC
Address PO BOX 7726
DALLAS, TX 75209-0726
City/State/Zip

Federal or Tax ID# 22-2795073 Organization Type LLC State of Formation Delaware

Signature John Stafford Title Sr. Bid Specialist

Date 1/12/22 2022 Telephone (800) 527-7510 Fax (800) 365-7653

Typed Name John Stafford Title Sr. Bid Specialist

Email BSNBID@BSNSPORTS.COM Website www.BSNSPORTS.COM

Addenda (use this section only if addenda are issued for this bid). Confirmation of all the addenda upon which this bid proposal is based:

____ Addenda # _____ - Received _____ (insert date) _____ Initialed by Rep.
____ Addenda # _____ - Received _____ (insert date) _____ Initialed by Rep.

NOTE: By signing and submitting this bid for consideration by Wayne-Finger Lakes BOCES the vendor acknowledges that they have read, understand and agree to all aspects of the specifications as presented without reservation or alteration.

(MUST BE RETURNED WITH BID FORM)



BSNSPORTS

PERCENTAGE OFF BID FOR 2021 CATALOG ORDERS

This certificate entitles WAYNE FINGER LAKES BOCES to:
(Name of Institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on Fed Ex or UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be Honored from 2/1/2022 to 1/31/2023
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 22-61076

Purchase Orders **Must** State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices **Will Not** be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 7726, DALLAS, TX 75209
E-MAIL – BSNBID@BSNSPORTS.COM
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.527.7510
FAX – 800.365.7653

SECTION B DISCOUNT

Section B represents items of unknown type and quantity, which the Participants may purchase during the contract term; Items are not listed in Section A.

Process for Section B is outlined in the bid specifications (see pg.13 for complete information).

BSN SPORTS, LLC
PO BOX 7726

Bidder Name: DALLAS, TX 75209-0726

Authorized Rep: John Stafford Title: Sr. Bid Specialist

Rep. Signature: John Stafford Date: 1/12/22

Please indicate if you wish to Participate in Section B (Check one):

Not Participate
No further information is needed for this Section

Participate; Complete the following information:

Minimum Discount Offered 10% off BSN Equipment catalog w/exceptions

Check A, B and/or C indicating what the discount is on:

A. Catalog - If offering a discount from a hard copy catalog submit a current catalog with the bid;

Catalog Name/Date: _____

B. Website - If offering a discount from online catalog, indicate the website address;

Website: www.BSNsports.com
see attached page w/ catalog link

C. Price List - If offering a discount from list pricing, furnish a copy of your current price list on CD-ROM;

Name/Date of List on CD ROM _____

(MUST BE RETURNED WITH BID FORM)


SECTION B DISCOUNT

Section B represents items of unknown type and quantity, which the Participants may purchase during the contract term; Items are not listed in Section A.

Process for Section B is outlined in the bid specifications (see pg.13 for complete information).

Bidder Name: Medco Supply

Authorized Rep: Alexander Gates Title: Sales Support Coordinator

Rep. Signature:  Date: 01/21/2022

Please indicate if you wish to Participate in Section B (Check one):

Not Participate
No further information is needed for this Section

Participate; Complete the following information:

Minimum Discount Offered 0-25 % *See attached Catalog Discount Sheet

Check A, B and/or C indicating what the discount is on:

A. Catalog - If offering a discount from a hard copy catalog submit a current catalog with the bid;

Catalog Name/Date: _____

If submitting bid electronically, hard copy catalogs **must be received by us on or before the date and time of the bid opening.*

B. Website - If offering a discount from online catalog, indicate the website address;

Website: https://www.medco-athletics.com/

C. Price List - If offering a discount from list pricing, furnish a copy of your current price list on CD-ROM;

Name/Date of List on CD ROM _____

(MUST BE RETURNED WITH BID FORM)

SECTION B DISCOUNT

Section B represents items of unknown type and quantity, which the Participants may purchase during the contract term; Items are not listed in Section A.

Process for Section B is outlined in the bid specifications (see pg. 13 for complete information).

Bidder Name: School Health Corporation

Authorized Rep: Karen Acevedo Title: Sr Contract Sales Specialist

Rep. Signature: *Karen Acevedo* Date: 1/21/22

Please indicate if you wish to Participate in Section B (Check one):

 Not Participate
No further information is needed for this Section

 x **Participate; Complete the following information:**

Minimum Discount Offered 10 %

Check A, B and/or C indicating what the discount is on:

A. Catalog - If offering a discount from a hard copy catalog submit a current catalog with the bid;

Catalog Name/Date: _____

If submitting bid electronically, hard copy catalogs **must be received by us on or before the date and time of the bid opening.*

B. Website - If offering a discount from online catalog, indicate the website address;

Website: www.schoolhealth.com

C. Price List - If offering a discount from list pricing, furnish a copy of your current price list on CD-ROM;

Name/Date of List on CD ROM _____

(MUST BE RETURNED WITH BID FORM)

SECTION B DISCOUNT

Section B represents items of unknown type and quantity, which the Participants may purchase during the contract term; Items are not listed in Section A.

Process for Section B is outlined in the bid specifications (see pg.13 for complete information).

Bidder Name: School Nurse Supply, Inc.

Authorized Rep: Jeff Giesel Title: Bidder

Rep. Signature: [Signature] Date: 1/25/22

Please indicate if you wish to Participate in Section B (Check one):

Not Participate
No further information is needed for this Section

Participate; Complete the following information:

Minimum Discount Offered 7 % Free Shipping on orders over \$75.00

Check A, B and/or C indicating what the discount is on:

A. Catalog - If offering a discount from a hard copy catalog submit a current catalog with the bid;

Catalog Name/Date: School Nurse Supply, Inc. 2022 Catalog

*If submitting bid electronically, hard copy catalogs **must** be received by us on or before the date and time of the bid opening.

B. Website - If offering a discount from online catalog, indicate the website address;

Website: www.schoolnursesupplyinc.com

C. Price List - If offering a discount from list pricing, furnish a copy of your current price list on CD-ROM;

Name/Date of List on CD ROM _____

(MUST BE RETURNED WITH BID FORM)