

**SARASOTA MILITARY ACADEMY
BOARD OF DIRECTORS
ANNUAL MEETING AGENDA
Tuesday December 14, 2021**

- Call to Order
- Pledge of Allegiance
- Approval of the Minutes-Tab 1
 - November 9, 2021
- Executive Director of Schools' Report Tab 2
 - Technology Report
- Head of School Report – SMA Prep Tab 3
 - Instructional Design Report
 - Athletic Director Report
 - Faculty Representative
 - PTCC Committee Report
- Head of School Report – SMA High Tab 4
 - Athletic Director Report
 - Faculty Representative
 - PTCC Committee Report
- SAI/Commandant's Report Tab 5
- Treasurer's Report Tab 6
 - Monthly Financial Report
- SMA Foundation, Inc. Report Tab 7
- Committee Reports
- Chairperson's Report
- New Business
- Old Business
 - Work Session
- Public Comment
- Meeting Adjournment

Sarasota Military Academy

BOARD OF DIRECTORS

MEETING MINUTES

9 NOVEMBER, 2021

Board of Director Members' Attendance

Present:

Thomas J. McElheny, EdD, CAPT, USMC (Ret), Chair
Mr. Warren P. Hudson, CAPT, USN (Ret) Vice Chair / Treasurer (by phone)
Dr. Brian Crupi, LTC, USAR
Ms. Erica Gregory, Lt Col, USAF (Ret)
Mr. Scott Lempe, LTC, USA (Ret)
Ms. Linda Long
Mr. Pete Skokos
Ms. Tessa Suplee, Lt Col, USAF (Ret)
Mr. Jim Tollerton
Ms. Cynthia West, RN Lt, USA (Ret)

Howard G. Crowell, Jr., LTG USA (Ret), Chair, SMA Foundation Inc.

Mr. Herb Jones, Vice Chair, SMA Foundation Inc.
Mr. Rafael Robles, Executive Director, SMA Foundation Inc.

Absent: Ben Knisely, COL USA (Ret), Secretary; Mr. Jim Tollerton; SMA-LTC Abby Williams, Assistant Head of School, High School; SMA-LTC Caitlin West, Assistant Head of School, High School; SMA-MAJ Charlie Carver, Athletic Director, High School; SMA-LTC Ryan Lee, Assistant Head of School, Middle School; MAJ Becky Morris, Assistant Head of School, Middle School; SMA-MAJ Leslie Smith, Athletic Director, Middle School

SMA Administrative Staff in Attendance:

SMA-COL Christina Bowman, Chief Executive Officer
LTC Ben Weiss, Commandant of Cadets
SMA-LTC Steve Kok, Director of Finance
SMA-COL Frederick Fout, Head of School, High School
SMA-COL Tom Vara, Head of School, Middle School
SMA-LTC Lisa Currie, Assistant Head of School, Middle School

Guests in Attendance: Ms. Susan Hartman, PTCC President of High School; C/COL Abigail Koester

Location: SMA Middle School

The chairman called the meeting to order at 4:35 pm.

C/COL Abigail Koester distributed Military Ball Invites to the Board of Directors and requested their attendance to the ball on 18 December at 6pm.

Motion to Approve the 12 October, 2021 Minutes:

Ms. Tessa Suplee motioned to approve the 12 October, 2021 minutes; Mr. Scott Lempe seconded the motion and the board unanimously approved.

Executive Director of Schools Report: SMA-COL Christina Bowman provided a read-ahead report. She discussed enrollment numbers for the 2022-23 school year thus far and agreed to the projected numbers from the district. SMA-COL Bowman mentioned the hiring of a new bus driver.

SMA Head of School Report, Middle School: SMA-COL Tom Vara provided a read-ahead report. He discussed a successful Halloween dance as well as anti-bullying and Breast Cancer Awareness days. SMA-COL Vara mentioned enrollment meetings going well and preparing for the upcoming Veterans Day parade bussing the middle school cadets to the high school.

SMA Middle School Athletics Report: N/A

Technology and Data Impact Report: N/A

Instructional Design & Curriculum: N/A

SMA Head of School Report, High School: SMA-COL Fred Fout provided a read-ahead report. He discussed a successful SPIN night highlighting classrooms and the high and middle school music programs with a great turnout from eighth grade parents.

SMA HS Athletics Report: N/A

SAI/Commandant's Report: LTC Weiss provided a read-ahead report. He discussed the Rifle competition in Alabama where a cadet finished in the top ten out of sixty shooters at a collegiate level. LTC Weiss stated that our best raider individual male placed fourth and our female individual, Rebecca Pilcher, placed first place at the Best Raider competition in Georgia.

Staff Representatives: N/A

Media Report: N/A

Treasurer's Report: Mr. Scott Lempe and SMA-LTC Steve Kok provided a read-ahead report and balance sheets per campus. Mr. Lempe discussed the additions to the spreadsheets that were incorporated based on prior recommendations. He stated that a policy on fund reserve is needed and should also be listed in budget. SMA-LTC Kok discussed the breakdown of expenses and millage funds. Chair Thomas McElheny inquired as to an explanation of the ESSER funds in which SMA-COL Bowman replied that ESSER I and II have been approved and awaiting for ESSER III to be distributed. Mr. Lempe stated that a budget to actual will be provided every quarter rather than monthly. Chair McElheny requested highlighting trends as part of the monthly report.

PTCC Report: Ms. Susan Hartman provided a read-ahead report. She discussed a successful Candy for Cadets supplying 700 cadets with bags of candy in thirty minutes. Ms. Hartman stated nominating three freshmen to the PTCC board to ensure all voices are heard. She mentioned the upcoming Veterans Day lunch for staff and working with Mr. Rafael Robles and SMA-SFC Angela

Cohen for outreach. Ms. Cynthia West stated that she will meet with Ms. Hartman to discuss opportunities for a stronger parent participation.

Foundation: Mr. Rafael Robles provided a read-ahead report. He distributed all printed materials thus far to the board including the strategic plan, a tri-fold to be also served as a mailer and the flyer to the community. Mr. Robles stated that he is attending community events such as the Kiwanis of Siesta Key and National Philanthropy Day. He discussed financials to include a breakdown of revenue from campaigns and expenses.

Mr. Robles discussed upcoming events such as Giving Tuesday on 1 December and the year-end appeal. Mr. Lempe inquired to a consistent message board can relay when speaking to the community in which Mr. Robles replied that the consistent message comes from the printed pieces just provided.

Marketing and Communications Report: N/A

Committee Reports: N/A

Chairman: Chair McElheny stated the focus is on the budget, retention rate and school grade. He commends SMA-COL Bowman on efforts on balancing the budget and stated that the budget will now be approved after school has commenced. Chair McElheny mentioned the school grade workshop on 8 December providing an opportunity for the board to express their wishes.

Old Business: N/A

New Business: Mr. Lempe inquired as to the results of the climate survey at the end of last school year in which SMA-COL Bowman replied that responses from all was very positive. Ms. West inquired as to comparing our results with other schools within district in which SMA-COL Bowman replied that it is on the district site. Vice Chair Warren Hudson shared his concerns with the low percentage of responses and suggested students complete this survey while still in class for a higher completion rate. Chair McElheny stated the workshop is scheduled for 9am on 8 December at the High School.

Public Comments: N/A

The next board meeting will be on 14 December, 2021 at 2:30pm at the High School campus.

The chairman adjourned the meeting at 5:35 pm.

Dr. Thomas McElheny, Chair

Date

COL Ben Knisely, Secretary

Date

Executive Director of Schools Report

December 14, 2021

Enrollment:

- 2021-2022 Enrollment Overview Provided
- 2022-2023 Open Enrollment October 1, 2021-January 31, 2022
 - Information Meetings In-person, Remote and Remote Q & A Sessions
 - SMA-LTC Williams Presented to 8th Grade Class at SSAS and is Scheduling with Suncoast Academy
 - Tentative Dates Scheduled in January, 2022 for High School Staff to Visit the Middle School 8th Grade Class
 - Enrollment Tri-Fold Mailed December 6, 2021
 - 11 Zip Codes; 4,000 Households in Sarasota and Manatee Counties
 - Target Audience: Families with School-Age Children 11-18 Years of Age
 - Middle School Cadet Ambassadors Visiting Schools
 - Marketing: Promotion Video?

HR:

Communication:

- National Philanthropy Day
 - Tuesday, November 9, 2021
 - Congratulations Herb Jones!
- Veteran's Day Parade
 - November 11, 2021
- Stream Digital Podcast Interview
 - Tuesday, November 16, 2021
 - 12:00
- Dr. Asplen Visit to High School Campus
 - Wednesday, November 17, 2021
 - Morning Formation
 - Excellent visit
- Annual Wreaths Across America Campaign
 - Goal met and sponsorships continue for next year
- Toys for Tots Campaign
 - Ends December 22, 2021

- Tiger Bay
 - Thursday, December 2, 2021
 - 7 Cadets, SMA-CPT Marks, SMA-CPT Cohen, SMA-COL Bowman

- Meeting with Sarasota Education Foundation
 - Establish Student Success Center
 - Intense Services on College and Career Path
- Meeting with New College
 - December 9, 2021
 - Establish Partnership
 - Creating MOU/More News to Come!
- Military Ball
 - December 18, 2021
 - Hyatt Regency
 - 6:30 pm
- ESSER II Distribution 2 Approved
 - \$456,144.63
 - Reimbursements in Progress
- ESSER III
 - Submitted December 9, 2021
 - \$1,917,418.78
- Participation with Sarasota Southside Rotary Club and the Salvation Army Bell Ringing
 - November 26, 2021 through December 23, 2021 (Thursday, Friday and Saturdays only) 3:00pm-5:00pm
 - A Big Shout Out to the Cadets and Jim Tollerton for Volunteering!
- Weekly Briefings Continue: Continued Positive Feedback
- "Good News" Report; SMA-CPT Seagrave

SIS Live.

SIS > Enrollment > View

[Options](#) | [H](#)

Enrollment by Race

Majority/Minority Section

Grade Level	Majority		Minority		Total
	MALE	FEMALE	MALE	FEMALE	
06	51	34	52	46	183
07	56	29	58	38	181
08	66	49	53	38	206
09	70	28	51	33	182
10	59	31	43	41	174
11	53	20	59	38	170
12	46	32	37	39	154
TOTAL	401	223	353	273	1250

- A - ASIAN(OLD PACIFIC ISLANDER), Minority
- B - BLACK/AFRICAN-AMERICAN, Minority
- I - AMERICAN INDIAN/ALASKA NATIVE, Minority
- P - NATIVE HAWAIIAN / PACIFICE ISLANDER, Minori...
- W - WHITE, Majority

Primary Race Section

Grade Level	MALE						FEMALE					Total
	I	A	B	H	M	W	A	B	H	M	W	
06		2	3	40	7	51	1	1	39	5	34	183
07	1	3	4	49	1	56		3	31	4	29	181
08		4	3	39	7	66		6	30	2	49	206
09			9	40	2	70		3	29	1	28	182
10		1	7	32	3	59		5	31	5	31	174
11	1	5	4	45	4	53		7	30	1	20	170
12			3	30	4	46	3	4	32		32	154
TOTAL	2	15	33	275	28	401	4	29	222	18	223	1250

For presentation to the Sarasota Military Academy board of directors:

In response to a request to do so at our monthly faculty meeting in late September, I volunteered to compile a staff survey of questions with the intention of presenting the perspectives of the Sarasota Military Academy High School Campus staff and faculty to our board of directors.

The questions were crafted in response to a separate, initial survey sent specifically to elicit said questions.

As of the 5th of November, 2021, (17) staff members have responded to questions related to the academy's COVID-19 mitigation and response, our financial situation, and the culture and mission of our school. While we received (17) responses, not all respondents answered all questions.

Nearly all respondents elected to participate anonymously. While I gave respondents the option of including their name in their responses, only one elected to do so. For this respondent, his last name appears following his responses on the two responses submitted. I am committed to maintaining the anonymity of respondents; I constructed the survey in such a way to ensure that even I do not have their identities.

After some deliberation, I have decided to release all unedited responses to all questions. I feel that this both serves the interest of transparency and avoids miscommunicating any respondent's concerns. On the pages that follow this cover letter, you will find each question, along with a list of responses to each question. In the interest of further transparency, I should disclose that I did not personally respond to the survey; none of the answers you read are from me.

I have reviewed the results of this survey with both my head of school, SMA-COL Frederick Fout and our executive director of schools, SMA-COL Christina Bowman.

Thank you for your time and consideration,
John P. Geimer
Sarasota Military Academy

Question #1: Are there any questions or comments that you would like to present to the board of directors regarding the academy's current COVID-19 mitigation plan for cadets or employees?

If a faculty or staff member contracts COVID-19 from a cadet, what is the plan for compensation since the provision for free time off was only effective until 9/30/21?

It doesn't seem that we actually have a COVID-19 mitigation plan right now, unfortunately.

I do not believe that teachers or staff who contract COVID-19 should have to use their paid leave days. For the last 18 months, teachers have sacrificed an extraordinary amount of personal time in an attempt to work with both on campus and remote learners. At the beginning of the year, many of our students were out for extended period of time, requiring extraordinary efforts on our part to get them current. Teachers are exhausted and have felt the weight of this pandemic in ways people outside education cannot possibly understand. I would like to think that, should a teacher contract COVID-19, the Board and our Administration would provide up to 10 days of additional leave previously authorized for teachers in such circumstances.

What additional cleaning and sanitizing methods are being put in place?

Was a good plan.

No, as long as the protocols are clear to all i.e. Bowman's Friday reports and Fout emails.

Question #2: Are there any questions or comments that you would like to present to the board of directors regarding the academy's current financial situation?

Will any teacher positions be cut?

How is it possible that we are in the hole 300k? The budget for the year should be accessible to all stakeholders. Budget for each department should be transparent.

How did we get to over \$300,000 in debt in about 1 1/2 years - COL Bowman stated in a faculty meeting about 1 1/2 years ago that the school was operating in the green and we were absolutely fine so not to worry.

Many people in the community seem to have heard that SMA is in such bad financial difficulties that we will not be able to stay open next year, or that if we do, teachers and staffers will have to face pay cuts. Is that true?

Why do we not have more grants or assistance via our Foundation? Over the years, why have we not built up an Endowment Account to support the Academy?

Yes - why are we so top heavy in administration?

Financial decisions should include the Head of School, who's responsibility it is to fund educational programs to support the School Improvement Plan.

Are there any corporate donors being sought after to help with future improvements in salary and maintenance of the facility

I don't know the financial situation of the School.

Yes. Some time ago some board members split off into the Founder's Board/Committee. My understanding was that this extension's main purpose was fundraising. To date, many staff/faculty are curious as to what kind of fundraising has been procured. As such, what specific school programs have benefited from this committee's efforts. And what specific projects are in the works?

What exactly is the financial situation?

Why is staff not be informed when we have donated funds or items so we can thank or support the donors and/or their "businesses" if any.

I would like to know enrollment now that rosters are final. Is there still a wait list? (Barbatesi)

concerned about the overall future of the academy -- is it going to be sustainable if we keep the current population at the HS, is there any discussion whatsoever regarding a possible closing if finances do not improve

Question #3: Do you have any suggestions or recommendations to improve the academy's current financial situation?

Suggestion: Raise the amount of leave that can be carried over by staff from 30 days to 100 or even 200 days. If staff banks their days rather than taking leave, the payout is 1/3 the staff member's daily rate, thus saving you not only the cost of the daily rate, but the cost of the sub as well.

Yes, we need to reevaluate positions not needed in daily functioning of the school. A position that is taking high salary for minimal work.

Let us teachers cover for one another during some absences instead of paying sub pay?

Many of us feel that the Board of Directors should be responsible for bringing in donors and donor dollars. That doesn't seem to be happening. When SMA was created, we developed a public profile and reputation for a number of things that truly distinguished us from other county high schools. We have lost that identity, sadly. Many of the programs that made SMA unique are gone -- horseback riding, for example, and a number of other programs that attracted positive media coverage.

Over the past few years the Board approved a number of expensive programs that seemed to have drained our bank account, without bringing in community support or attracting more students (the IB program, for example, seemed to be a colossal financial disaster). We now seem to be focused on being like every other high school, rather than focusing on what we were created to be -- a niche school that was not for every Sarasota high school student, but focused on those who were truly interested in what we had to offer.

What is the Board doing to attract contributions? How much money has our SMA Foundation actually brought in every year, compared to the costs of running the Foundation?

Our schools are top-heavy Administratively compared to other schools, especially given our numbers.

Less admin at both schools. We have 9 administrators between two schools.
A high school of 2000 students typically has 4 administrators.

Re-evaluate academy-wide staff.

Asking for small tuition from parents and corporate sponsors to provide scholarships for students who can not afford to pay the tuition proposed rates

If depends.

I would like the Board to know that no matter how dedicated teachers may be, no matter how many hours we work, no matter how much heart we have in the classroom, we cannot compete with our district schools until we have a comparable amount of electronic devices. At the very minimum, all English Language Arts classes should have their own classroom set of Chromebooks (particularly those with high-stakes testing). Have you heard of the term "digital divide"? One very much exists between our students and their peers at district schools. Our students need ample digital devices to practice, write, and perform progress monitoring in the same fashion they'll face with state testing. Though the FSA is going away soon, you can rest assured it will be replaced with something comparable (and digital).

Trust adult volunteers, train and use them as "free help". Intensive, comprehensive training is necessary, Have a school store volunteer chairman to foster ownership in the group and monitor shift coverage(probably will only work for lunch and after school shifts). This saves money as we are not paying an employee to do the job.

FLVS - all students are required to take an FLVS course, which costs the academy money. It would be more prudent to hire a full time teacher to teach Emerging Business Technology and require students to take it, it covers the FLVS credit, and will overall end up being much cheaper financially. Also, I would like there to be discussion on moving to a 4 day week rather than 5. This has been done in other counties across the US, and may be prudent for keeping overhead costs low, as well as attracting more students to SMA!

Question #4: Are there any questions, comments, or concerns that you would like to present to the board of directors about the mission or culture of the school?

What are the school board of directors doing to get more donors for our school?

Everyone speaks of the school being so "top heavy" as far as top salaries and that there are so many top administrators paid for running both schools, resulting in almost double salaries.

When SMA high was first created, classrooms had a HUGE banner prominently portrayed, with the word HONOR inscribed on it. Now we have lengthy (and poorly written and non-specific) "mission statements" which manage to say nothing concrete, but use an awful lot of words to cover up this lack of real meaning.

We need to go back to our roots, and have a strict honor code for cadets, administrators, and teachers -- and enforce it with both positive and negative consequences.

We need to focus on who we want to be and stop trying to be a school that can be everything for every student.

We also need to go back to one of the original visions of the founders of the school -- that SMA High would truly include FACULTY and STAFF and STUDENTS in curricular and behavioral decisions, rather than being a top-down school like traditional county high schools.

We were once an A school -- we need to find our way back to that, rather than load teachers down with meaningless paperwork demands that increase every year, and top-down directives by administrators who haven't been active teachers in years.

Colonel Weiss is making a concerted attempt to bring accountability back to the Cadet Corps and I applaud him for these efforts. The consistency with which he addresses the Corps and that we hold students accountable should help us to get to where we need to go.

Focus on academics combining JROTC and academics is lacking. If we do not act like a high academic institution we will not attract students who are of that calibre and low achieving students will decide the expectations of the school. What do the board members do to acquaint themselves about our school culture, other than listen to board reports? How can we manage the costs involved with maintaining an aging high school campus?

I don't know the financial situation.

They only time you see Board members is during meetings or special events. Do you ever plan to visit classrooms?

We are trying to improve reading scores, but we do not have the diagnostic tools to differentiate reading levels in our classroom so we can target struggling students. A reading program like Achieve 3000 would help to diagnose student reading and guide us in reading choices within our content.

I would like to see more team activities and group activities, fostering a family atmosphere. Also, either implement the school store or find another way to reward excellent behavior.

I think culture at school is awesome (Barbaresi)

the mission/culture not only needs to be explicitly taught to the students, but to staff as well. There are teachers who do not really understand what SMA is about, and that then fails to make it across the students. "Back to Basics" was a good idea, but the implementation needed to involve telling teachers WHAT those basics are.

Head of School Report
For November 2021

Enrollment

Grade 6: 183
Grade 7: 181
Grade 8: 206
Total: 570

Campus Life/Event

- 11/3-1/2 day Professional Development Day for teachers
- 11/19-Board of Directors meeting @ Prep 4:30pm
- 11/11-Veteran's Day Parade
- 11/11-PTCC provided lunch for our Veteran's
- 11/12-Blue shirt day for Diabetes Awareness
- 11/12-Limited lockdown drill conducted during period 1
- 11/18-Dress Down Day for cadets and staff
- 11/19-Fire drill conducted during period 2
- 11/22-11/28-Thanksgiving break

Cadet Highlights

-Cadets of the Month for November:

Art + Design: Ruth Pierre Matthew Butler

Social Studies: Ella Garguillo Samuel Crumble

Athletics: Girl's XC: Jasmine France
Boy's XC: Ethan Carvin

Meetings:

- 11/3-Charter school principal meeting 11:00-12:30
- 11/5-Virtual Q+A for parents 9:30
- 11/9-New teacher meeting 8:30
- 11/12-Virtual Q+A for parents 9:30
- 11/17-Virtual enrollment mtg.-Families were invited to a campus tour
- 11/17-New teacher meeting 8:30
- 11/18-Department chair meeting 8:15
- 11/19- Virtual Q+A for parents 9:30

Faculty/Staff Highlights

- SMA-MAJ Deb Walker will represent SMA Prep as our 2021 Teacher of the Year selection for Sarasota County. Maj. Walker was selected the Prep Teacher of the Year by her peers for the 2020-2021 school year.

Parent and Community Highlights

- 11/10-Prep enrollment meeting
- 11/15-Campus tour for a prospective cadet
- 11/18-Campus tour for a prospective cadet

Security

-Teachers were reminded of safety and security procedures on the campus. There was an emphasis about keeping doors locked and being by your doors during formation and during passing time in case of an emergency.

Attention Items

- From teacher liaison
- Increased discipline issues this year and recently this quarter
- Cadet ranking system impacted by cadet behavior

SMA Prep Instructional Design & Curriculum Read Ahead
12/9/2021
SMA-MAJ Lisa Currie

Progress monitoring Update

Currently, middle school students are in the process of completing diagnostic and benchmark assessments. Data about student progress in core subjects will be available in January. The progress monitoring tools provide indicators of progress potential on FSA and EOC exams.

Hour of Code Guest Speaker

Guest speaker Mark Munsell of the National Geospatial-Intelligence Agency (NGA) spoke virtually to cadets across campus to kick off the annual “Hour of Code” event provided throughout the day during Military Studies and Design classes. Mr. Munsell, who is the Deputy Director of Data and Innovation, highlighted that NGA works primarily with the military in the area of Geomatics which encompasses the fields of geodesy, geographic information systems (GIS), global positioning systems (GPS), hydrography, mapping, photogrammetry, remote sensing, and surveying. He emphasized that coding can be a fun problem solving activity in and out of school with family and friends. Most importantly, he stressed that no matter a student’s interest or future career ambitions, a basic understanding of how computers work, coding, “big” data and design thinking will be required on some level to be successful in the 21st century.

SMA Prep STEM Program

The need for a STEM program at SMA Prep continues to become more obvious each year. Currently, cadets are offered AgriScience as an elective, Coding as a club, and Design classes which integrate design thinking routines for problem solving into project based learning. As funding becomes available for technology, SMA can invest in and develop programs that provide opportunities to build STEM skills and knowledge as early as 6th grade. Prep implements basic computer science skills sets but a dedicated program is needed to remain competitive as STEM opportunities are expected by parents seeking a quality education for their child.

SMAP ATHLETIC ROUNDUP

Cross Country –

12/7 - - SMA Prep will host the FSCL Cross Country Championship on Tuesday. 13 teams will compete in the 2 mile course to finish their season.

12/7 – The Cross Country Championship was a huge success. Ethan Carver placed 9th for the boys and Jasmine France finished 1st for the girls. Jasmine has finished 1st in every meet this season. I received several compliments from coaches, parents and the league director in regards to how well we ran this meet.

Girls Basketball

The girls suffered a devastating loss to SSAS on 11/15. Coach Francis said that the team will stress defensive strategies this week at practice.

The girls team lost to Rowlett Academy on 11/17. Phoenix Scanlan led the scoring for the Lady Eagles. After break the girls will play Suncoast Academy on 12/1.

12/1 – The girls team lost to Suncoast Academy 3 to 32.

12/6 – The girls finished their season by losing to Palmetto Charter 19-28.

Boys Basketball

The boys played an out of conference game against a very physical Inspiration Academy on 11/10 and came up short by 4 points.

The boys team traveled to SSAS and lost to their arch rivals on 11/15. The guys played with heart but were outsized by 3 over 6' tall opponents. Coach Smith said it's back to work on defense.

The boys defeated Rowlett Academy 44 – 31 on 11/17. Seventh grader, Max Wilkins, led all scorers with 19 points. Suncoast Academy is the next opponent on 12/1.

12/1 – The boys lost to Suncoast Academy 25 to 48.

12/8 – The boys traveled to Bradenton to play St. Stephen's and came away with an amazing win. The Eagles defeated St. Stephen's 33-32. Seventh grader, Max Wilkins, led all scorers with 21! The boys will take on Sarasota Suncoast next Monday in the FSCL semi-finals.

Soccer Club

Soccer club will finish up at the end of the month. Try outs for the competitive soccer team will be January 12 and 13.

**Club setting is a non-competitive environment where all cadets are encouraged to attend/participate. There is no tryout process. Each club provides an opportunity for cadets to showcase their talents, hone their skills, and build positive peer relationships. Clubs are DIFFERENT than our competitive athletic teams.*

To: Governing Board, Sarasota Military Academy
Through: SMA-COL Bowman, Christina, Executive Director
801 North Orange Avenue
Sarasota, Florida 34236

From: SMA-COL Fout, Frederick T., Head of School
Sarasota Military Academy
801 North Orange Avenue
Sarasota, Florida 34236
fred.fout@oursma.org



Date: 06 December 2021

Re.: Board Report for Regular Sarasota Military Academy Board Meeting on
Tuesday, 14 December 2021

High School Enrollment 2021/2022 as of 12/06/2021:

9th Grade	179
10th Grade	172
11th Grade	170
12th Grade	<u>154</u>
	675

New enrollees for 2nd Semester: 6 confirmed, 8 still in process.

COVID UPDATES as of 12/06/2021:

No Changes - "0" positive cases since 11/04/2021

RECOGNITIONS:

- Thank you to the PTCC, our Parent Volunteers, and Dr. McElheny for your consistent and customer friendly service on a daily basis in our Cafeteria! Our Cadets love seeing you and interacting with you!
- Thank you to Kevin Nasby and his Cadet Volunteers for the beautification of our Wing 2 and Wing 3. The colors look amazing!
- Thank you to Dr. Crupi for visiting and presenting in our Careers in Medicine Class! The Cadets and Teacher greatly appreciate your expertise and sharing of your Medical and Military experiences.

Accomplishments:

- Met with HS Administrative Team daily to address the following concerns:
 - At-Risk students, behavioral contracts, probation, appeals of dismissals
 - Faculty and Staff social and emotional wellness and morale
 - Covid Updates and School Safety
 - 2021/2022 Master Scheduling and Room Assignments

- Balancing Second Semester Courses and ensuring maximum assignment of Cadets to classrooms
- Professional Development plans for Semester 2, beginning with our Faculty and Staff Meeting on January 10th
- Faculty Meeting on November 29th
 - Announcements and Recognitions
 - Upcoming Dates of Importance
 - ESSER III and Tiered Interventions
- Monthly Safety Drills
- Met with Charter Principals and Office of School Choice
- Met with Math Adoption Committee from District
- Instructional Leadership Team meeting on December 6th
 - Budget
 - ESSER III
 - Jan. 10th Professional Learning Day
 - Code of Conduct Committee - developing recommendations for 22/23
- Met with Faculty Representative to discuss faculty concerns and question
- Met with standing committees:
 - School Wide Support Team (SWST)
 - Positive Behavior Intervention Supports (PBIS)
 - Advisory/SEL Committee
 - School Safety Team
- Met with PTCC Executive Committee
 - ESSER grants; I, II, and III
 - Community Outreach in Manatee and South County
 - Discussion of PTCC merger recommendations
- Prepared reports and documents, meeting the requirements for updated
 - Charter Links submissions
 - School Safety monthly reports
- Multiple meetings with individual Teachers, Parents, and Cadets regarding issues related to cadet success at SMA and Covid

On-Going Projects:

- Continuing in-person and virtual Admissions Meetings
 - PREP visits begin in January
 - Weekly virtual Q&A
- Continuing ongoing observations for all certified instructors
- Promotion of SMA for potential cadets and retention for existing cadets

Upcoming Events:

- Boys Soccer @ Imagine School NP, 12/06 @ 5pm
 - Boys/Girls BB @ Gulf Coast Heat (@ Faith Presbyterian), 12/06 @ 6pm
 - Girls Soccer @ Bayshore, 12/07 @ 5pm
 - Girls BB @ Community Christian (PC), 12/07 @ 5:30pm
-

- Boys Soccer @ North Port, 12/07 @ 6pm
 - Boys BB v. Lemmon Bay, 12/07 @ 6:30pm
 - Boys BB @ St. Stevens, 12/08 @ 5:30pm
 - Girls BB v. SWFL Christian Academy, 12/09 @ 5pm
 - Cyber Patriots XIV Competition: State Round, 12/10 beginning @ 10:30am
 - Girls Soccer @ Cardinal Mooney, 12/10 @ 5pm
 - Boys BB (JV) @ Inspiration Academy, 12/13 @ 4pm
 - Boys Soccer v. Southeast, 12/13 @ 6pm
 - Girls Soccer v. Lemmon Bay, 12/13 @ 6pm
 - Girls BB @ Lemmon Bay, 12/13 @ 6pm
 - **SMA BOARD OF DIRECTORS MEETING, 12/14 @ 2:30pm**
 - **WINTER CONCERT, 12/14 @ 6PM (Gym)**
 - Boys Soccer @ Charlotte HS, 12/14 @ 6pm
 - Boys BB @ Classical Academy, 12/14 @ 7pm
 - Girls Soccer v. Southeast, 12/15 @ 5:30pm
 - Boys BB @ Braden River, 12/16 @ 6pm
 - Girls BB @ Imagine School NP, 12/16 @ 6pm
 - Boys/Girls BB @ Bayshore Christian (Tampa), 12/17 @ 6pm
 - MILITARY BALL @ Hyatt Regency Sarasota, 12/18 @ 6:30pm
 - FINALS, 12/21-22 - EARLY DISMISSAL
 - Girls BB v. Bayshore, 12/21 @ 6:30pm
 - **WINTER BREAK - 12/23/2021**
 - **FACULTY AND STAFF RETURN 01/10/2022**
 - **STUDENTS RETURN 01/11/2022**
 - Boys BB @ Shorecrest Prep Holiday Tournament, 12/28-12/30
 - Boys/Girls BB @ Cardinal Mooney, 01/04 @ 4:30pm
 - Girls/Boys Soccer @ ODA, 01/04 @ 5pm
 - Boys/Girls BB @ Community Christian (Bradenton), 01/06 @ 5pm
 - Boys BB v. Manatee, 01/07 @ 6pm
 - Girls Soccer v. Desoto County, 01/07 @ 6pm
 - Girls BB v. Parrish, 01/10 @ 6:30pm
 - Boys Soccer v. TCA, 01/11 @ 5pm
 - Boys/Girls BB v. Gulf Coast Heat, 01/11 @ 6pm
 - Girls Soccer @ St. Stevens, 01/11 @ 7:30pm
 - Boys Soccer v. Parrish, 01/13 @ 5pm
 - Blood Drive, 01/13-14
 - Girls BB v. Lemmon Bay, 01/13 @ 6pm
 - Boys BB @ Palm Grove Christian, 01/14 @ 5:30pm
 - Girls BB @ Manatee HS, 01/14 @ 6pm
 - NO SCHOOL - Dr. Martin Luther King, Jr. Day
 - **SMA BOARD OF DIRECTORS MEETING, 01/18 @ 4:30pm**
 - Girls Soccer @ Lemmon Bay, 01/18 @ 6pm
 - Boys BB v. St. Pete Catholic, 01/18 @ 6:30pm
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Athletic Department Report – Board Meeting**December 14, 2021**

The winter athletic seasons are now into their regular seasons with wrestling, boys and girls soccer and boys basketball competing. A teacher/staff incentive program for teachers and was initiated to increase attendance at SMA athletic events. A plan to increase student attendance at SMA athletic events has been planned to begin second semester.

Boys and girls lacrosse, which takes place in the spring, has begun preseason activities. Boys' lacrosse conducted a player/parent meeting on December 9. While the girls program has started preseason workouts. This will be the return of girls' lacrosse to SMA after a two year absence.

Athletics continue to face the challenge of facility usage. As we attempt to increase our athletic team options for students, the lack off on campus facilities is a major obstacle. The limited availability of fields with the Sarasota County Parks has caused scheduling issues for soccer and lacrosse.



Monthly Update
SMA High School
Parent Teacher Cadet Council

2021/22 Council Members

Staff Representative: SMA-Capt. Marsha Seagrave
President: Susan Hartman
Vice President: Brenda Canales
Secretary: Jeannine Signorelli
Treasurer: Theresa Kocke
Committee/Volunteer Liaison: Debbie Strahs
Parent Liaison: Diedra Jones
Cadets: Hannah Monahan, Tyler Govaars, and London McMichael

<p>What's New:</p> <ul style="list-style-type: none"> ● PTCC: Parents and school staff of the PTCC Leadership team have approved the Merger of the SMA Prep and High School Parent Teach Cadet Council. <ul style="list-style-type: none"> ○ New structure will begin in January 2022. ● Classroom Grant Request: In-person presentations by students are back and encouraged: <ul style="list-style-type: none"> ○ For the past year and a ½ we have required students to provide a video with their grant request due to not having on-site meetings. 	<p>Event Recap:</p> <ul style="list-style-type: none"> ● Veterans Annual Celebration Lunch <ul style="list-style-type: none"> ○ Recognized our staff veterans with a lunch and a gift to take with them. ● Veterans Day Parade <ul style="list-style-type: none"> ○ Parents, leadership team and cadet representatives proudly marched with SMA. ● Orientation Mornings <ul style="list-style-type: none"> ○ PTCC Representation at each event. ● Assist SMA Foundation <ul style="list-style-type: none"> ○ At Palm Aire - Distributed shirts to those who purchased Wreaths Across America
<p>Upcoming Events:</p> <p>December</p> <ul style="list-style-type: none"> ● PTCC Dress Down fundraiser ● Staff Holiday Lunch (Prep and High School) ● Christmas Bundles for sale (\$8) <p>Outreach Events</p> <ul style="list-style-type: none"> ● Dates to be determined <ul style="list-style-type: none"> ○ Fall: Coffee with the Colonel - North Port ○ Spring: Coffee with the Colonel - Lakewood Ranch 	<p>Grant Summary:</p> <p>Proposed Annual Budget = \$5000 (\$300 ea per semester)</p> <p>Approved by Grant Committee:</p> <p>December</p> <ul style="list-style-type: none"> ● Grants Requested: 4 ● Grants Approved: 4 <p>Total approved for 2021/22: 8</p> <p>NOTE: All grants are forwarded to the Finance Dept. for final approval.</p>

Sarasota Military Academy
Profit and Loss - Monthly - By Campus
 October 2021

	HS	Prep	Total
Income			
3100 Federal Direct	24,593		24,593
3200 Federal Through State & Local	3,458	2,887	6,345
3300 Revenue from State Sources	391,422	322,373	713,795
3400 Revenue from Local Sources	202,602	137,449	340,051
3741 Insurance Loss Recovery		8,068	8,068
Total Income	\$ 622,075	\$ 470,777	\$ 1,092,852
Gross Profit	\$ 622,075	\$ 470,777	\$ 1,092,852
Expenses			
4100 Salaries	367,964	279,265	647,229
4200 Employee Benefits	99,353	81,583	180,935
4300 Purchased Services	73,410	59,086	132,495
4400 Energy Services	10,683	14,339	25,022
4500 Materials & Supplies	9,421	3,528	12,948
4600 Capital Outlay	7,371	8,893	16,264
4700 Other Expenses	67,884	31,997	99,881
Total Expenses	\$ 636,085	\$ 478,691	\$ 1,114,776
Net Operating Income	\$ (14,010)	\$ (7,914)	\$ (21,924)
Net Income	\$ (14,010)	\$ (7,914)	\$ (21,924)

Sarasota Military Academy
Profit and Loss - YTD - By Campus
 July - October, 2021

	HS	Prep	Total
Income			
3100 Federal Direct	92,558		92,558
3200 Federal Through State & Local	3,458	2,887	6,345
3300 Revenue from State Sources	1,567,005	1,293,460	2,860,465
3400 Revenue from Local Sources	795,996	551,281	1,347,277
3741 Insurance Loss Recovery		8,068	8,068
Total Income	\$ 2,459,017	\$ 1,855,697	\$ 4,314,713
Gross Profit	\$ 2,459,017	\$ 1,855,697	\$ 4,314,713
Expenses			
4100 Salaries	1,389,296	1,042,551	2,431,847
4200 Employee Benefits	352,777	288,440	641,217
4300 Purchased Services	341,905	247,711	589,616
4400 Energy Services	38,861	45,684	84,545
4500 Materials & Supplies	87,242	33,419	120,661
4600 Capital Outlay	35,696	57,723	93,419
4700 Other Expenses	238,758	137,114	375,872
Total Expenses	\$ 2,484,535	\$ 1,852,641	\$ 4,337,176
Net Operating Income	\$ (25,518)	\$ 3,055	\$ (22,463)
Net Income	\$ (25,518)	\$ 3,055	\$ (22,463)

Thursday, Nov 18, 2021 07:27:41 AM GMT-8 - Accrual Basis

\$2,137,546 - \$1,187,085 = \$950,461 Working Capital; Last month \$972,615; Down \$22,154

Ratio of Assets to Liabilities = \$2,137,546 / \$1,187,085 = 1.80 (down from 1.81 last month)

Cash Statement of Operations- October 2021

October	Total	Operating	Capital
3100 · Federal Direct	24,593	24,593	
3200 · Federal through State & Local	6,345	6,345	
3300 · Revenue from State Sources	713,795	713,795	
3400 · Revenue from Local Sources	348,119	348,119	
3397 · Charter School Capital Outlay			57,320
3413 · District 1.5 Millage			36,231
Total Income	1,092,852	999,301	93,551

4100 · Salaries	647,229	647,229	
4200 · Employee Benefits	180,935	180,935	
4300 · Purchased Services	132,495	132,495	
4400 · Energy Services	25,022	25,022	
4500 · Materials & Supplies	12,948	12,948	
4600 · Capital Outlay	16,264	16,264	
4700 · Other Expenses (Less Depreciation)	99,881	99,881	
Capital Purchases	8,139		8,139
Debt Service	45,336		45,336
Total Expenses	1,114,834	1,061,359	53,475
	-21,982	-62,058	40,076

Cash Statement of Operations- YTD (PE 10-30-21)

YTD Through October	Total	Operating	Capital
3100 · Federal Direct	92,558	92,558	
3200 · Federal through State & Local	6,345	6,345	
3300 · Revenue from State Sources	2,860,465	2,860,465	
3400 · Revenue from Local Sources	1,355,345	1,355,345	
3397 · Charter School Capital Outlay			231,608
3413 · District 1.5 Millage			82,007
Total Income	4,314,713	4,001,098	313,615

4100 · Salaries	2,431,847	2,431,847	
4200 · Employee Benefits	641,217	641,217	
4300 · Purchased Services	589,616	589,616	
4400 · Energy Services	84,545	84,545	
4500 · Materials & Supplies	120,661	120,661	
4600 · Capital Outlay	93,419	93,419	
4700 · Other Expenses (Less Depreciation)	375,872	375,872	
Capital Purchases	258,224		258,224
Debt Service	179,885		179,885
Total Expenses	4,553,526	4,115,417	438,109
	-238,813	-114,319	-124,494

Sarasota Military Academy
Budget vs. Actuals: FY22 Board Approved Budget - FY22 P&L

July - October, 2021

4 Months in should be 33%

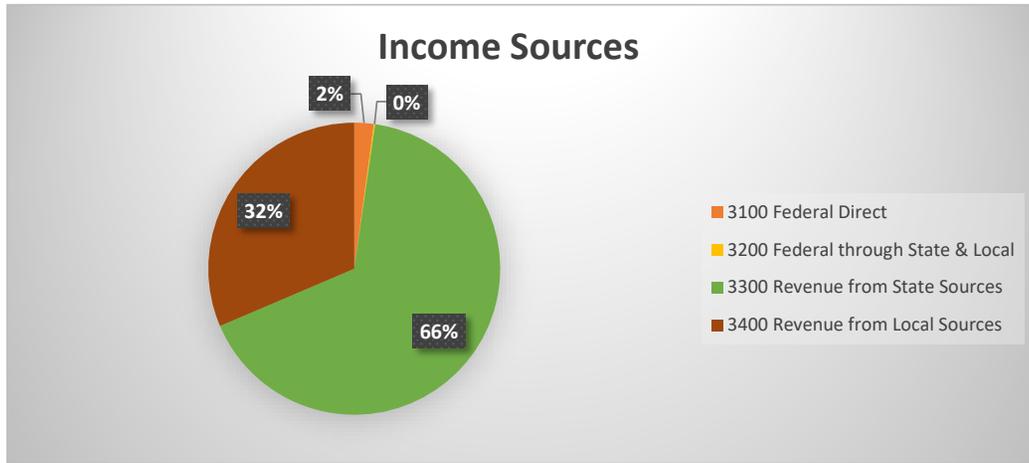
	Actual		Total Budget	% of Budget
Income				
3100 Federal Direct	92,558		284,302	33%
3200 Federal Through State & Local	6,345		92,184	7%
3300 Revenue from State Sources	2,860,465		8,863,971	32%
3400 Revenue from Local Sources	1,355,345		4,205,770	32%
Total Income	\$ 4,314,713	\$	\$ 13,446,227	32%
Gross Profit	\$ 4,314,713	\$	\$ 13,446,227	32%
Expenses				
4100 Salaries	2,431,847		7,615,197	32%
4200 Employee Benefits	641,217		2,255,451	28%
4300 Purchased Services	589,616		1,760,403	33%
4400 Energy Services	84,545		216,025	39%
4500 Materials & Supplies	120,661		262,896	46%
4600 Capital Outlay	93,419		285,694	33%
4700 Other Expenses	375,872		1,345,131	28%
Total Expenses	\$ 4,337,176	\$	\$ 13,740,797	32%
Net Operating Income	\$ (22,463)	\$	(294,570)	8%
Net Income	\$ (22,463)	\$	(294,570)	8%

Friday, Nov 19, 2021 09:38:58 AM GMT-8 - Accrual Basis

4500 (Materials and Supplies) only went up 5% so it will start leveling out over time.

Income	
3100 Federal Direct	\$92,558.00
3200 Federal through State & Local	\$6,345.00
3300 Revenue from State Sources	\$2,860,465.00
3400 Revenue from Local Sources	\$1,355,345.00

Total Income \$4,314,713.00



Expenses	
4100 Salaries	\$2,431,847.00
4200 Employee Benefits	\$641,217.00
4300 Purchased Services	\$589,616.00
4400 Energy Services	\$84,545.00
4500 Materials & Supplies	\$120,661.00
4600 Capital Outlay	\$93,419.00
4700 Other Expenses	\$375,872.00

Total Expenses \$4,337,177.00

Salaries and Benefits equal 71% of Budget

