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On May 28, 2018, at 11:42 AM, Orischak, Josephine A  
<Josephine.Orischak@beaufort.k12.sc.us <mailto:Josephine.Orischak@beaufort.k12.sc.us> >  
wrote:

Jeff/All,

I must have been absent from the board meeting where you informed the board of you joining ERDI, because I have no recollection of you informing the board of this. Perhaps other board members recall you presenting this to the full board.

To be clear; my concern is not Mr. Dance, but rather our procurement code permitting no-bid, 1/2 million dollar contracts. Couple this with the fact our superintendent and Chief Academic Officer are participants of ERDI, and you have the appearance of conflict of interest in awarding large contracts to ERDI affiliates (i.e. Curriculum Associates).

Not illegal, but certainly could be called into question ethically.

JoAnn Orischak  
Beaufort County Board of Education  
District 11  
Hilton Head Island  
C. (843) 338-1737

Sent from my iPad

On May 28, 2018, at 10:13 AM, Moss, Jeffrey C  
<Jeffrey.Moss@beaufort.k12.sc.us <mailto:Jeffrey.Moss@beaufort.k12.sc.us> > wrote:

I informed the board prior to joining ERDI.

Dallas Dances' connection to ERDI had nothing to do with his issues, the consulting and speaking engagements were with school districts and a leadership company hired to perform professional development. We have never used that company.

Jeffrey C. Moss, Ed.D.

Superintendent  
Beaufort County School District

2900 Mink Point Blvd

Beaufort, South Carolina 29901

843-322-2326 <tel:843-322-2326>

This email is for the sole use of the individual for whom it is intended. If you are neither the intended recipient, nor agent responsible for delivering this e-mail to the intended recipient, any disclosure, retransmission, copying, or taking action in reliance on this information is strictly prohibited. If you have received this e-mail in error, please notify the person transmitting the information immediately. All email correspondence to and from this email address may be subject to Public Records Law which may result in monitoring and disclosure to third parties, including law enforcement.

On May 28, 2018, at 8:51 AM, Orischak, Josephine A  
<Josephine.Orischak@beaufort.k12.sc.us <mailto:Josephine.Orischak@beaufort.k12.sc.us> >  
wrote:

All,

Here's an example of why our procurement code is problematic in permitting no-bid instructional and technology contracts. Hopefully, a new seated board will review and adjust our procurement code from the last revised version of 2010.

Our superintendent also works with ERDI, as did Baltimore superintendent, Dallas Dance. And while Dr. Moss did not inform the BCSD Board he was working with ERDI, I stumbled upon his connection to ERDI while reviewing Dr. Moss' SEI.

JoAnn Orischak  
Beaufort County Board of Education  
District 11  
Hilton Head Island  
C. (843) 338-1737

<https://www.nytimes.com/2018/03/08/technology/baltimore-county-schools-superintendent.html>

Ex-Leader of Baltimore County Schools, a Tech Booster, Pleads Guilty to Perjury

March 8, 2018

<[https://static01.nyt.com/images/2018/03/09/business/09EDTECH/merlin\\_115360007\\_75b28bac-c09f-4d2c-a519-4981df8638c1-articleLarge.jpg?quality=90&auto=webp](https://static01.nyt.com/images/2018/03/09/business/09EDTECH/merlin_115360007_75b28bac-c09f-4d2c-a519-4981df8638c1-articleLarge.jpg?quality=90&auto=webp)>

Shaun Dallas Dance in 2016, when he was the superintendent of Baltimore County Public Schools. Prosecutors have asked for a five-year sentence and said they wanted Mr. Dance to serve 18 months of it. Matt Roth for The New York Times

A former superintendent of Baltimore County Public Schools, the 25th-largest district in the United States, pleaded guilty on Thursday to four counts of perjury related to payments totaling about \$147,000 that he received for consulting and speaking engagements.

The state said the former superintendent, Shaun Dallas Dance, had made false statements on his financial disclosure forms "to conceal the nature and extent of his outside business interests and conflicts of interest." Among other sources of income, the state said, Mr. Dance received payments from a school leadership training company that he had helped win an \$875,000 no-bid contract

<<https://www.bcps.org/board/exhibits/2012/120412ExhibitT.PDF>> from his school district.



After his financial relationship with that school vendor became known, the state said <http://osp.maryland.gov/wp-content/uploads/sites/5/2018/03/Statement-of-Facts-in-Support-of-Guilty-Plea.pdf> , Mr. Dance falsely told a Baltimore County Public Schools ethics panel that he had not been paid by the company while it was doing business with the district. He also provided the ethics panel with what the state described as a “sham” service agreement with the company supporting his false claims.

Prosecutors have asked for a five-year sentence and said they wanted Mr. Dance to serve 18 months of it. A sentencing hearing was scheduled for April 20.

Andrew Jay Graham, a lawyer representing Mr. Dance, declined to comment on the case.

Verletta White, the interim superintendent of Baltimore County schools, said in a statement, “We are saddened by the news but trust the judicial process.”

Mr. Dance has been at the center of questions about close relationships between Baltimore County school officials and education technology companies seeking the district’s business. An article in The New York Times <https://www.nytimes.com/2017/11/03/technology/silicon-valley-baltimore-schools.html> in November profiled the district as a case study in how tech companies court and cultivate relationships with school officials.

Mr. Dance, who became superintendent in 2012 and announced his resignation 11 months ago without citing a reason, was no longer employed by the district and was already under investigation by the state when The Times’s article was published. His actions have been also been the focus of reporting by The Baltimore Sun <http://www.baltimoresun.com/news/maryland/education/k-12/bs-md-dallas-dance-timeline-20180123-htmlstory.html> .

Baltimore County’s schools had embarked on an ambitious technology makeover, committing more than \$200 million to providing laptops for students and millions more on no-bid contracts for learning apps. The Times found that tech industry-funded groups or vendors paid for flights to conferences, as well as hotels and dinners, for school officials.

In court documents, the state said Mr. Dance had concealed about \$12,000 in payments he received through his consulting work in 2015, including \$4,600

from the Education Research and Development Institute — ERDI for short — an organization that pays superintendents to attend meetings with educational tech companies.

ERDI has charged companies \$13,000 to organize a meeting with five superintendents or other school leaders to discuss products, according to documents obtained by The Times

<<https://www.nytimes.com/interactive/2017/11/03/technology/document-2017-erdi-fees-sponsorships.html>> . After Mr. Dance participated in confidential meetings with two of his district's tech vendors at an ERDI conference last year, the district extended both companies' contracts.

A state senator

<<https://www.nytimes.com/interactive/2017/11/09/technology/document-maryland-education-audit.html>> and county representatives

<<http://www.documentcloud.org/documents/4364273-All-Cc-Letter-Md-General-Assembly-Bcps-Audit.html>> have asked the state to audit

<<https://www.nytimes.com/2017/11/09/technology/legislator-targets-tech-perks-in-baltimore-county-district.html>> certain Baltimore County Public Schools tech contracts.

The district continues to pursue large technology deals — with a \$140 million contract

<[https://www.boarddocs.com/mabe/bcps/Board.nsf/files/AW8JNN4E03AF/\\$file/030618%20JMI-604-18%20Hardware%2C%20Software%2C%20and%20Services%20to%20Provide%20a%20One-to-One%20Device%20Program%20for%20Students%20and%20Staff.pdf](https://www.boarddocs.com/mabe/bcps/Board.nsf/files/AW8JNN4E03AF/$file/030618%20JMI-604-18%20Hardware%2C%20Software%2C%20and%20Services%20to%20Provide%20a%20One-to-One%20Device%20Program%20for%20Students%20and%20Staff.pdf)> for student and staff laptops awaiting a vote from the school board.

Sent from my iPad



---

**From:** Orischak, Josephine A <Josephine.Orischak@beaufort.k12.sc.us>  
**Sent:** Thursday, September 6, 2018 10:50 AM  
**To:** joannorischak@hotmail.com  
**Subject:** Fwd: Two Questions  
**Attachments:** ERDI Summary of Conference Expenses with approvers.pdf; ATT00001.htm

Sent from my iPad

Begin forwarded message:

From: "Dowling, John R" <John.Dowling@beaufort.k12.sc.us  
<mailto:John.Dowling@beaufort.k12.sc.us> >  
Date: September 5, 2018 at 6:34:12 PM EDT  
To: "Orischak, Josephine A" <Josephine.Orischak@beaufort.k12.sc.us  
<mailto:Josephine.Orischak@beaufort.k12.sc.us> >  
Subject: Fwd: Two Questions

Questions beget questions.... 1. What is the relevance of "AASA "involvement? Answer = NONE...they were still put on by ERDI 2. Why is the last one not approved by the CFO, as all the others were? 3. Why were the others approved at all? 4. Why was there no reimbursement.

The fact that all expenses were approved is irrelevant because they were approved by people who worked for him, creating a tainted approval relationship. The "approval" of the expense does NOT render it ethical or legal.

JOHN DOWLING  
DISTRICT 6 REPRESENTATIVE  
BEAUFORT COUNTY BOE

Sent from my iPad

Begin forwarded message:

From: "Crosby, Tonya V" <Tonya.Crosby@beaufort.k12.sc.us  
<mailto:Tonya.Crosby@beaufort.k12.sc.us> >  
Date: September 5, 2018 at 5:48:48 PM EDT  
To: "Orischak, Josephine A" <Josephine.Orischak@beaufort.k12.sc.us  
<mailto:Josephine.Orischak@beaufort.k12.sc.us> >, "Berg, Herbert M"  
<Herbert.Berg@beaufort.k12.sc.us <mailto:Herbert.Berg@beaufort.k12.sc.us> >  
Cc: BOEOnly <BOEOnly@beaufort.k12.sc.us  
<mailto:BOEOnly@beaufort.k12.sc.us> >  
Subject: RE: Two Questions

MEMO

To: JoAnn Orischak

Cc: Board Members and Dr. Berg

Re: ERDI Approvals

JoAnn,

In response to question #1 regarding ERDI (below), please see the updated document attached. Approvers for travel expenses are indicated in the yellow highlighted area. In response to question #2, the answer is no, there were no reimbursements of ERDI related expenses.

Have a good evening,

Tonya

Tonya V. Crosby, CPA

Chief Financial Officer

Beaufort County School District

P.O. Drawer 309

Beaufort, SC 29901

(843) 322-2397

From: Orischak, Josephine A

Sent: Tuesday, September 4, 2018 8:35 AM

To: Berg, Herbert M <Herbert.Berg@beaufort.k12.sc.us

<mailto:Herbert.Berg@beaufort.k12.sc.us> >; Crosby, Tonya V

<Tonya.Crosby@beaufort.k12.sc.us <mailto:Tonya.Crosby@beaufort.k12.sc.us> >

Subject: Two Questions

Herb and Tonya,

So you have enough time to research the answers to my two questions below (posed 8/29/18), I just wanted to let you know I would be discussing the next time the Board



(or Finance committee) has P-Card Transparency Reports on its agenda. My two questions as follows pertain to Dr. Moss' use of his BCSD P-Card for ERDI expenses:

Questions:

- 1) Who authorized Dr. Moss' use of a district-issued credit card for ERDI related expenses?
- 2) Did Dr. Moss' reimburse the BCSD for all ERDI related expenses?

Thank you,

JoAnn Orischak

Beaufort County Board of Education

District 11

Hilton Head Island

C. (843) 338-1737

Sent from my iPad

Begin forwarded message:

From: "Berg, Herbert M" <Herbert.Berg@beaufort.k12.sc.us  
<mailto:Herbert.Berg@beaufort.k12.sc.us> >  
Date: August 30, 2018 at 9:27:26 AM EDT  
To: "Orischak, Josephine A" <Josephine.Orischak@beaufort.k12.sc.us  
<mailto:Josephine.Orischak@beaufort.k12.sc.us> >  
Cc: "Crosby, Tonya V" <Tonya.Crosby@beaufort.k12.sc.us  
<mailto:Tonya.Crosby@beaufort.k12.sc.us> >  
Subject: Re: 2017 Exchange with Moss re: P-Card

Read received and will discuss With Toyna...

Sent from my iPad

On Aug 29, 2018, at 10:15 PM, Orischak, Josephine A  
<Josephine.Orischak@beaufort.k12.sc.us <mailto:Josephine.Orischak@beaufort.k12.sc.us> >  
wrote:

Herb

I enjoyed our meeting today, as well. I appreciate your commitment to meet with all eleven Board members, as I know you are spread thin as our new superintendent of schools. It bears repeating; this fragmented Board came together in a unanimous vote to hire you because of your qualifications, and your willingness to take this challenge on for the year ahead.

Once again, welcome aboard.

JoAnn Orischak  
Beaufort County Board of Education  
District 11  
Hilton Head Island  
C. (843) 338-1737

---

From: Berg, Herbert M  
Sent: Wednesday, August 29, 2018 7:36:04 PM  
To: Orischak, Josephine A; Crosby, Tonya V  
Cc: joannorischak@hotmail.com  
<mailto:joannorischak@hotmail.com> ; Staton, Jennifer A

Subject: Re: 2017 Exchange with Moss re: P-Card

Received and read. Enjoyed conversation forgot to invite myself to play with your husband

Get Outlook for iOS <<https://aka.ms/o0ukef>>

---

From: Orischak, Josephine A  
Sent: Wednesday, August 29, 2018 5:10:14 PM  
To: Crosby, Tonya V; Berg, Herbert M  
Cc: joannorischak@hotmail.com  
<<mailto:joannorischak@hotmail.com>> ; Staton, Jennifer A  
Subject: Fwd: 2017 Exchange with Moss re: P-Card

Tonya and Herb,

Thank you for distributing Dr. Moss' P-Card charges and ERDI related charges to the Board. Please find the below exchange from last year (2017), and read bottom to top. At the time of this exchange, ERDI had no meaning to me yet; as Dr. Moss had not informed the Board of his participation with ERDI. Dr. Moss also filed his first Statement of Economic Interest (SEI) on the SC Ethics Commission website which included ERDI on 3/3/17, just few months prior.

Dr. Moss stated he would have Jennifer Staton upload the document of his P-Card charges to the BCSD website, but I cannot find it in the 2017-2018 FOIA folder.

ERDI was Dr. Moss' second job/source of income while employed with the BCSD. Many of our employees have second jobs, particularly our teachers. If any one of our district employees used a district-issued credit card for taxis or parking at their second



job, I believe they'd be charged with fraud (think LIMS bookkeeper), reported to police, and Alice Walton would pay them a visit.

Questions:

1) Who authorized Dr. Moss' use of a district-issued credit card for ERDI related expenses?

2) Did Dr. Moss' reimburse the BCSD for all ERDI related expenses?

3) If Dr. Moss did not reimburse the district for ERDI expenses incurred, then I believe his actions constitute fraud.

We would expect more from our lowest-ranking district employee, so we should certainly expect more from our highest-ranking (albeit prior) employee.

Please advise.

Respectfully,

JoAnn Orischak

Beaufort County Board of Education

District 11

Hilton Head Island

C. (843) 338-1737

---

From: Moss, Jeffrey C  
Sent: Tuesday, August 29, 2017 6:19:32 PM  
To: Orischak, Josephine A; Crosby, Tonya V; Staton, Jennifer A  
Cc: BOEOnly  
Subject: RE: Superintendent Credit Card

Board Members:

As promised, attached you will find my Purchasing Card Charges from 2014 with explanations as to the Description and Activity. I will also provide this to Jennifer Staton to satisfy Mrs. Orischak's original request to her and Tonya that this information be made public. Ms. Staton will place this under the FOIA requests since there is not another location we use to make information public.

Please call me if you have questions.

Jeff

Jeffrey C. Moss, Ed.D.

Superintendent  
Beaufort County School District

2900 Mink Point Blvd

Beaufort, South Carolina 29901

843-322-2326 <tel:843-322-2326>

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From: Moss, Jeffrey C

Sent: Friday, August 25, 2017 4:06 PM

To: Orischak, Josephine A

<Josephine.Orischak@beaufort.k12.sc.us <mailto:Josephine.Orischak@beaufort.k12.sc.us> >;  
Crosby, Tonya V <Tonya.Crosby@beaufort.k12.sc.us  
<mailto:Tonya.Crosby@beaufort.k12.sc.us> >

Cc: BOEOnly <BOEOnly@beaufort.k12.sc.us  
<mailto:BOEOnly@beaufort.k12.sc.us> >

Subject: RE: Superintendent Credit Card

JoAnn

Yes, the Local Travel Allotment is a separate check monthly to cover the costs of travel within Beaufort County. You will not see any travel reimbursement or charge for Local Travel. The taxi charges and rental car charge were associated with National



Conferences or meetings with the FCC in Washington DC. The restaurant charges of significant value were board members dinners at those National Conferences, FOOD ONLY. I will go through each of these for the last three years and provide an additional explanation so the community members who have interest will not have to speculate on the charge and will have factual information.

Jeff

Jeffrey C. Moss, Ed.D.

Superintendent  
Beaufort County School District

2900 Mink Point Blvd

Beaufort, South Carolina 29901

843-322-2326 <tel:843-322-2326>

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From: Orischak, Josephine A

Sent: Friday, August 25, 2017 3:18 PM

To: Crosby, Tonya V <Tonya.Crosby@beaufort.k12.sc.us

<mailto:Tonya.Crosby@beaufort.k12.sc.us> >

Cc: Moss, Jeffrey C <Jeffrey.Moss@beaufort.k12.sc.us

<mailto:Jeffrey.Moss@beaufort.k12.sc.us> >; BOEOnly <BOEOnly@beaufort.k12.sc.us

<mailto:BOEOnly@beaufort.k12.sc.us> >

Subject: Re: Superintendent Credit Card

Just to connect the dots on community members' comments about the superintendent's compensation level, they are aware Jeff receives \$850/month on in-district travel per his contract. (I assume this monthly \$850 is included in Jeff's pay checks?) Anyway, considering automobile reimbursements are part of the superintendent's compensation, we would not expect to find those expenses on his credit card, as that would be double dipping.

Other questions I have about some charges listed her can wait for another time. I will share the attached with those who have inquired. Thanks for your prompt response, Tonya.

JoAnn

Sent from my iPad

On Aug 25, 2017, at 2:05 PM, "Crosby, Tonya V"  
<Tonya.Crosby@beaufort.k12.sc.us <mailto:Tonya.Crosby@beaufort.k12.sc.us> > wrote:

Ms. Orischak,

Please see the attached document which provides a list of all transactions for the past three years on the Superintendent's P-Card. The monthly limit of \$20,000 is a standard limit assigned to cardholders by the P-Card Specialist under the supervision of the Chief Finance & Operations Officer. Regardless of the card limit, the requirements of the Procurement Code and other District policies still apply.

Upon research, I found that the Superintendent's monthly card limit has been \$20,000 as early as 2008. The card limit has no correlation to the amount of the Superintendent's compensation level.

I hope this information proves to be helpful.

Sincerely,

Tonya V. Crosby, CPA

Chief Finance and Operations Officer

Beaufort County School District

P.O. Drawer 309

Beaufort, SC 29901

(843) 322-2397

From: Orischak, Josephine A

Sent: Friday, August 25, 2017 9:36 AM

To: Crosby, Tonya V <Tonya.Crosby@beaufort.k12.sc.us

.mailto:Tonya.Crosby@beaufort.k12.sc.us> >; Staton, Jennifer A

<Jennifer.Staton@beaufort.k12.sc.us <mailto:Jennifer.Staton@beaufort.k12.sc.us> >



Cc: BOEOnly <BOEOnly@beaufort.k12.sc.us  
<mailto:BOEOnly@beaufort.k12.sc.us> >; Moss, Jeffrey C <Jeffrey.Moss@beaufort.k12.sc.us  
<mailto:Jeffrey.Moss@beaufort.k12.sc.us> >  
Subject: Superintendent Credit Card

Tonya,

Since the list of BCSD credit cards has been made public (and who they are issued to), questions have come up regarding the superintendent's \$20k/month limit.

Can you provide a list of all transactions attached to this card for the past 3 years? Folks are wondering several things, but here are the two most common questions: 1) Why is the monthly limit so high given the superintendent's compensation structure?, 2) Who set/determined the monthly limit on this card?

Whatever information you provide on this will obviously be made public.

THX,

JoAnn Orischak

Beaufort County Board of Education

District 11

Hilton Head Island

C. (843) 338-1737

Sent from my iPad

<P-Card charges.pdf>

---

**From:** Orischak, Josephine A <Josephine.Orischak@beaufort.k12.sc.us>  
**Sent:** Thursday, September 6, 2018 10:52 AM  
**To:** Crosby, Tonya V  
**Cc:** Berg, Herbert M  
**Subject:** Re: Two Questions

Thank you, Tonya. I know you are very busy, so your prompt response is most appreciated.

JoAnn Orischak  
Beaufort County Board of Education  
District 11  
Hilton Head Island  
C. (843) 338-1737

Sent from my iPad

On Sep 5, 2018, at 5:49 PM, Crosby, Tonya V <Tonya.Crosby@beaufort.k12.sc.us  
<mailto:Tonya.Crosby@beaufort.k12.sc.us> > wrote:

MEMO

To: JoAnn Orischak

Cc: Board Members and Dr. Berg

Re: ERDI Approvals

JoAnn,



In response to question #1 regarding ERDI (below), please see the updated document attached. Approvers for travel expenses are indicated in the yellow highlighted area. In response to question #2, the answer is no, there were no reimbursements of ERDI related expenses.

Have a good evening,

Tonya

Tonya V. Crosby, CPA

Chief Financial Officer

Beaufort County School District

P.O. Drawer 309

Beaufort, SC 29901

(843) 322-2397

From: Orischak, Josephine A

Sent: Tuesday, September 4, 2018 8:35 AM

To: Berg, Herbert M <Herbert.Berg@beaufort.k12.sc.us  
<mailto:Herbert.Berg@beaufort.k12.sc.us> >; Crosby, Tonya V  
<Tonya.Crosby@beaufort.k12.sc.us <mailto:Tonya.Crosby@beaufort.k12.sc.us> >

Subject: Two Questions

Herb and Tonya,

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Questions:

1) Who authorized Dr. Moss' use of a district-issued credit card for ERDI related expenses?

2) Did Dr. Moss' reimburse the BCSD for all ERDI related expenses?

Thank you,

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Beaufort County Board of Education

District 11

Hilton Head Island

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Begin forwarded message:

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Date: August 30, 2018 at 9:27:26 AM EDT  
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Cc: "Crosby, Tonya V" <Tonya.Crosby@beaufort.k12.sc.us  
<mailto:Tonya.Crosby@beaufort.k12.sc.us> >  
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Sent from my iPad

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<Josephine.Orischak@beaufort.k12.sc.us <mailto:Josephine.Orischak@beaufort.k12.sc.us> >  
wrote:

Herb

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Once again, welcome aboard.

JoAnn Orischak  
Beaufort County Board of Education  
District 11  
Hilton Head Island  
C. (843) 338-1737



---

From: Berg, Herbert M  
Sent: Wednesday, August 29, 2018 7:36:04 PM  
To: Orischak, Josephine A; Crosby, Tonya V  
Cc: joannorischak@hotmail.com <mailto:joannorischak@hotmail.com> ;  
Staton, Jennifer A  
Subject: Re: 2017 Exchange with Moss re: P-Card

Received and read. Enjoyed conversation forgot to invite myself to play  
with your husband

Get Outlook for iOS <<https://aka.ms/o0ukef>>

---

From: Orischak, Josephine A  
Sent: Wednesday, August 29, 2018 5:10:14 PM  
To: Crosby, Tonya V; Berg, Herbert M  
Cc: joannorischak@hotmail.com <mailto:joannorischak@hotmail.com> ;  
Staton, Jennifer A  
Subject: Fwd: 2017 Exchange with Moss re: P-Card

Tonya and Herb,

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2) Did Dr. Moss' reimburse the BCSD for all ERDI related expenses?

3) If Dr. Moss did not reimburse the district for ERDI expenses incurred, then I believe his actions constitute fraud.

We would expect more from our lowest-ranking district employee, so we should certainly expect more from our highest-ranking (albeit prior) employee.

Please advise.

Respectfully,

JoAnn Orischak

Beaufort County Board of Education

District 11

Hilton Head Island

C. (843) 338-1737

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From: Moss, Jeffrey C  
Sent: Tuesday, August 29, 2017 6:19:32 PM  
To: Orischak, Josephine A; Crosby, Tonya V; Staton, Jennifer A  
Cc: BOEOnly  
Subject: RE: Superintendent Credit Card

Board Members:

As promised, attached you will find my Purchasing Card Charges from 2014 with explanations as to the Description and Activity. I will also provide this to Jennifer Staton to satisfy Mrs. Orischak's original request to her and Tonya that this information be made public. Ms. Staton will place this under the FOIA requests since there is not another location we use to make information public.