



## **Best Value Bid #21-004**

**In-Bus Digital Recording System – Cost Proposal**

**Beaufort County School District**

**Due Date: September 9, 2020 (2:00pm EST)**



Prepared by:

Safety Vision, LLC  
6100 W. Sam Houston Pkwy N.  
Houston, TX 77041  
1-800-880-8855

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Exhibit A Bidding Schedule / Price Business Proposal			
Item	Part Number	Price	3 Year Leased Price
HC460 - 4 channel Video, 4 channel Audio, Digital Video Recorder with Modular Slide In Component design. 320gb SATA Hard Drive. Built in Reader. Built in Lockbox	HC460		
<i>Safety Vision's Equivalent to above: Observer 4000 HVR Kit w/256GB SD Card. 4 Channel DVR Recording at 1280x720res w/Audio, GPS, and 8 Input Sensors. Includes Power Harness, Event Marker, and wiring for GPS and Sensors.</i>	4000-HVR-256KIT	495.00	
HC860 - 8 channel Video, 4 channel Audio, Digital Video Recorder with Modular Slide In Component design. 320gb SATA Hard Drive. Built in Passive GPS. Built in Inertia Sensor. Built in Reader. Built in Lockbox	HC860		
<i>Safety Vision's Equivalent to above: Observer 4112 HVR Kit w/1TB HDD. 8 AHD Channels and optional 4 IP Channels. Recording at 1920x1080res or 1280x720res. Includes Power Harness, Event Marker, and wiring for GPS and Sensors.</i>	4112-HVR-1TBHDD	1,147.00	
MiniMicro Plus - 2channel Video, 2 channel Audio, Digital Video Recorder with 160GB SATA Hard Drive - Synchronized Recording Built in Reader. Built in Lockbox	MiniMicro Plus 02	NA	
ATCF460 - 4 channel Video, 4 channel Audio, Digital Video Recorder with 4gb Compact Flash Card, - Synchronized Recording	ATCF460	NA	
Rear view backing system is meant to allievate blind zones and aid drivers in avoiding potential rear end obstacles and accidents. AngelTrax rearview backing technology provides operators with a real time, cyrstal clear rearview - empowering them to backup with confidence.	MON7BKG		
<i>Safety Vision's Equivalent to above: 7" Monitor with Power Harness, Camera and attachment cable for a Vehicle Rear Observation System when vehicle is in reverse.</i>	SV-711-KIT	295.00	
Color Camera - Exterior Waterproof/Vandal Proof Single Direction license plate camera with Periopic 2.5 mm lens. Comes in School Bus yellow <i>(Need to add appropriate camera cable)</i>	LP25HR		

<i>Safety Vision's Equivalent to above: Exterior 1920x1080res AHD Camera w/16MM Lens and Infra Red for reading License Plates in high-speed conditions. IP69 Rated to work in varying environments.</i>	SV-EXT16-1080S	169.00	
Color Camera - Exterior Waterproof/Vandal Proof Dual Direction license plate camera with Perioptic 2,5mm lens. Comes in School Bus yellow <i>(Need to add appropriate camera cable)</i>	DLP25HR	NA	
<i>Safety Vision's Equivalent to above: Exterior 1920x1080res AHD Camera w/8MM Lens and Infra Red for recording Stop Arm Violations in high-speed conditions over 4 lanes. IP69 Rated to work in varying environments.</i>	SV-EXT8-1080C	169.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 6 mm lens, with built in Noise Gate Omni Directional Microphone. Includes 12 ft cable	FC6000		
<i>Safety Vision's Equivalent to above: AHD 6MM IR Camera with Audio and Infra-Red LEDs. 1280x720res with Automatic Low Light detections with built-in microphone and white noise filter. Provided with 16ft Cable</i>	AHD-6MIR-WT	99.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 2.5 mm lens, with built in Noise Gate Omni Directional Microphone. Includes 49.5 cable	RC2500		
<i>Safety Vision Equivalent to above: Interior 2.8MM Camera with built in Infra-Red LEDs and High Gain Microphone with white noise filter. Includes 49ft Camera Cable</i>	AHD-2.8MIR-WT	99.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 4 mm lens, with built in Noise Gate Omni Directional Microphone. <i>Inclcd 49.5 cable</i>	MS4000		
<i>Safety Vision's Equivalent to above: AHD 3.6MM IR Camera with Audio and Infra-Red LEDs. 1280x720res with Automatic Low Light detections with built-in microphone and white noise filter. Provided with 49ft Cable</i>	AHD-3.6MIR-WT	99.00	
Color Camera -Dual Interior Vandal Proof with built in infrared camera with Peri-optic 4 mm and 12mm lens, with built in Noise Gate Omni Directional Microphone. <i>(Need to</i>	DFC4012	NA	
Color Camera - Exterior Waterproof/Vandal Proof Backing camera with Periotpic 2.5 mm lens. Comes in School Bus yellow. <i>(Need to add appropriate camera cable)</i>	BC2500		

<i>Safety Vision's Equivalent to above: Exterior HD Camera with 2.8MM lens (130° FOV) recording at 1080p res. IP69 with Night Vision</i>	<i>SV-650FHD-KIT</i>	109.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 2.1 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable	TR2100HR		
<i>Safety Vision Equivalent to above: Interior 2.1MM Wide View Camera with built in Infra-Red LEDs and High Gain Microphone with white noise filter. Includes 49ft Camera Cable</i>	<i>AHD-WV-720</i>	104.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 2.5 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable	TR2500HR		
<i>Safety Vision's Equivalent to above: Interior Wide View Camera recording at 1080p resolution w/IR and High Gain Microphone. Includes 49ft cable</i>	<i>AHD-WV</i>	115.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 3600 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable	TR3600HR		
<i>Safety Vision's Equivalent to above: Interior Vandal Proof 3.6MM Camera with Infra-Red LEDS and Built-in High Gain Audio Microphone. Includes 49ft Cable</i>	<i>AHD-H3.6MIROWT</i>	99.00	
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 4 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable	TR4000HR		
<i>Safety Vision's Equivalent to above: Interior Vandal Proof 3.6MM Camera with Infra-Red LEDS and Built-in High Gain Audio Microphone. Includes 49ft Cable</i>	<i>AHD-H3.6MIROWT</i>	99.00	
Color Camera - Exterior Weather Proof right turn camera with Peri-optic 3600 mm High Resolution lens, 90 degree tilt adjustment. Includes 49.5 cable	TR3600WPR		
<i>Safety Vision Equivalent to above: Exterior Color Camera for Curb Side with 4MM Lens and Infra-Red LEDS. IP69 without Audio. Includes 49ft Cable</i>	<i>SV-EXT4-1080C</i>	129.00	
Color Camera - Exterior Weather Proof left turn camera with Peri-optic 3600 mm High Resolution lens, 90 degree tilt adjustment. Includes 49.5 cable	TR3600WPL		

<i>Safety Vision Equivalent to above: Exterior Color Camera for Street Side with 4MM Lens and Infra-Red LEDS. IP69 without Audio. Includes 49ft Cable</i>	SV-EXT4-1080S	129.00	
Color Camera - Exterior Weather Proof backing camera with Peri-optic 3600 mm High Resolution lens, 90 degree tilt adjustment. Includes 49.5 cable	TR3600WPB		
<i>Safety Vision's Equivalent to above: Exterior HD Camera with 2.8MM lens (130° FOV) recording at 1080p res. IP69 with Night Vision</i>	SV-650FHD-KIT	109.00	
12 foot - 6 pin Male to Female Cable	MDSE001C		
<i>Safety Vision's Equivalent to above: 5 Meter Camera Cable (16'4")</i>	SVS-5MMF	11.00	
49.5 foot - 6 pin Male to Female Cable	MDSE001G		
<i>Safety Vision's Equivalent to above: 15 Meter Camera Cable (49'4")</i>	SVS-15MMF	19.00	
Passive GPS	GPS-E1		
<i>Safety Vision's Equivalent to above: GPS Antenna</i>	41-GPS	17.00	
Virtual Synchronized Mapping	INT-VSM	NA	
Motion Detection with one Sensor	ATMSCB		
<i>Safety Vision's Equivalent to above: Motion Detection Sensor with Diode to boot up DVR with movement</i>	30-400050-NF	59.00	
Additional Sensor	ATMS	NA	
7" On Board DVR playback monitor with bag for programming DVR/Camera	MON7AT		
<i>Safety Vision's Equivalent to above: Hand Held Monitor for Programming and setting cameras. With adapter to plug in to Panic Button AV Output and carrying case</i>	SV-SETUPMONKIT	99.00	
Spare 160GB 2.5" SATA Hard Drive ( includes Hard Drive Bay w/built in Reader)	HDD160HC	NA	
Spare 320GB 2.5" SATA Hard Drive ( includes Hard Drive Bay w/built in Reader)	HDD320HC		
<i>Safety Vision's Equivalent to above: Spare 1TB (1024GB) HDD Storage Drive for Observer HVR 4112 in Vandal Proof Cannister with Vibration Dampening System</i>	4112-1TB-HDD	209.00	

Spare 500GB 2.5" SATA Hard Drive ( includes Hard Drive Bay w/built in Reader)	HDD500HC		
<i>Safety Vision's Equivalent to above: Spare 2TB (2048GB) HDD Storage Drive for Observer HVR 4112 in Vandal Proof Cannister with Vibration Dampening System</i>	<i>4112-2TB-HDD</i>	269.00	
160GB 2.5 SATA Solid State Hard Drive (with Drive Bay w/built in Reader)	HDD160ST	NA	
256GB 2.5 SATA Solid State Hard Drive (with Drive Bay w/built in Reader)	HDD256ST		
<i>Safety Vision's Equivalent to above: Spare 256GB SSD Storage Drive for Observer HVR 4112 in Vandal Proof Cannister with Vibration Dampening System</i>	<i>4112-256G-SSD</i>	269.00	
Optional Installation by Factory or Certified Trained Local Techician	Installation Per Bus	400.00	
Optional Annual Preventative Maintenance Contract (Min 15 Buses)	PM Contract Per Bus	195.00	
One Type Set Up Fee	Set Up per Bus	Included	
Hard Drive Upgrade on DVR from 160GB to 320GB	UP160-320HC	NA	
Hard Drive Upgrade on DVR from 160GB to 500GB	UP160-500HC	NA	
Hard Drive Upgrade on DVR from 320GB to 500GB	UP320-500HC	NA	
Back up Monitoring System; The AngelTrax rearview backing system includes 7: On-Board Monitor, TR3600WPB Color Camera, all cables and wiring.	MON7BKG-KIT		
<i>Safety Vision's Equivalent to above: 7" Monitor with Power Harness, Camera and attachment cable for a Vehicle Rear Observation System when vehicle is in reverse.</i>	<i>SV-711-KIT</i>	295.00	
7" Programming Monitor for HC Series DVR's Note: Recommend the purchase of the 49 foot Camera Cable to use with this monitor for rear camera calibration	MON7AT	NA	
Wireless LAN component for Wireless Feature	WLAN		



<i>Safety Vision's Equivalent to above: External 802.11 a/b/g/n Wireless Radio for communications of Video offload to local server or cloud.</i>	V-WiFi-MOXXKIT-B	563.00	
3g/4g External Modem for Wireless Feature. Note: Wireless Feature requires GSM Cellular Air Card provided by your Local Cellular Carrier. Your Local Cellular Carrier may charge a monthly fee associated with this service.	3G/4G Modem		
<i>Safety Vision's Equivalent to above: Cradlepoint IPBR 900LP6 Mobile Router with Cellular and 802.11 a/b/g/n WiFi Hot Spot and Radio. Provided with Antenna and Power Relay</i>	V-WIFI4K-CELL-W	1,193.00	
2GB SD Solid State Memory Card	SD2GB	NA	
4GB SD Solid State Memory Card	SD4GB	NA	
8GB SD Solid State Memory Card	SD8GB	NA	
16GB SD Solid State Memory Card	SD16GB	NA	
32GB SD Solid State Memory Card	SD32GB		
<i>Safety Vision's Equivalent to above: 32GB SD Card Class 10 for SV Observer 4000 HVR</i>	SD-32GSA	17.00	
64GB SD Solid State Memoery Card			
<i>Safety Vision's Equivalent to above: 64GB SD Card Class 10 for SV Observer 4000 HVR</i>	SD-64GSA	35.00	
128GB SD Solid State Memory Card			
<i>Safety Vision's Equivalent to above: 128GB SD Card Class 10 for SV Observer 4000 HVR</i>	SD-128GSA	69.00	
256GB SD Solid State Memory Card			

<i>Safety Vision's Equivalent to above: 256GB SD Card Class 10 for SV Observer 4000 HVR</i>	<i>SD-256GSA</i>	99.00	
Mounting Bracket for front windshield mount camera to capture drivers view. Note: Use with TR3600WBP camera.	FCBR100		
<i>Safety Vision's Equivalent to above: Windshield Mounting Bracket for forward Road Facing Cameras</i>	<i>41-WS-BRKT</i>	39.00	
SATA hard drive reader Cable for HC Series MDVR's and Mini Micro Plus MDVR	SATARDCABLE		
<i>Safety Vision's Equivalent to above: 4112 HVR USB Cable to Computer</i>	<i>4112-HVR-USB</i>	11.00	
49 foot Mini DIN Camera Cable	MDSE001G	NA	
12 foot Mini DIN Camera Cable	MDSE001C	NA	
6PIN DIN to BNC Cable	MDST001	NA	
6PIN Male to RCA Cable	MDST002	NA	
Extra 15 Pin Extension Cable for Camera	2M15PIN	NA	
15PIN extension cable for four cameras (HC Series - Version 1)	15PINCAM	NA	
Extra 15PIN camera Pigtail	MDSD001	NA	
DVR240M Signal Wire connector Cable	DVR240SIG		
<i>Safety Vision's Equivalent to above: Sensor Harness for SV Observer 4000</i>	<i>4000HYB-SENSHRN</i>	21.00	
DVR240MPC Main Power Cable	DVR240MPC		
<i>Safety Vision's Equivalent to above: Power Harness for Observer</i>	<i>41-PWRHRNS</i>	19.00	
DVR240MMON Panic Button Cable	DVR240MMON		
<i>Safety Vision's Equivalent to above: Panic Button Cable</i>	<i>41-PANIC-CABLE</i>	9.00	



Mini Micro Plus camera cable to expand to channel 3 and 4	CABLEMINID37	NA	
Power Supply for HC460 and HC860	PSHC-1	NA	
Four (4) A/V channel mother board for HC460	MB460	NA	
Eight (8) A/V channel mother board for HC460 and HC860	MB860	NA	
Rear View Mirror Mount MDVR with built-in Camera capturing inside vehicle and drivers view. Also includes Google Overlay Mapping	LOGIS	NA	
Fmobile FM623G Vehichle DVR & Camera Kit	SVMD-SKIT-FM623	NA	
Fmobile 2.5MM Bus Camera 12IR 650TVL 4P	SVDC-B304-365JA	NA	
Surveillance 10ft 4pin F-F Cable	SVCB-FSI/B4-10	NA	
Surveillance 25ft 4 pin F-F Cable	SVCB-FSI/B4-25	NA	
Surveillance 50ft 4 pin F-F Extension Cable	SVCB-FSI/B4-50A	NA	
Wire Harness Kit	Miscellaneous		



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## PROPOSAL

### Thank you for your request for proposal

If you have any questions or issues, just call  
us **TOLL FREE** at 1-800-880-8855

BILL TO ACCOUNT# BEAUFCS

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

SHIP TO:

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

EXPIRE DATE: 11/02/2020

SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: 21-004 BVB In-Bus Digital R		ORDER DATE: 09/03/2020	SHIP VIA:		TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT		
HC460 Equivalent:							
4000-HVR-256KIT	4000-HVR with 256GB SD Card	1.00	0.00	495.00	495.00		
4000-A/VOUT-ADA	a/v out adaptor for 4000	1.00	0.00	COMPONENT			
4000-HVR	4 channel HVR	1.00	0.00	COMPONENT			
4000HYB-SENSHRN	Sensor Harness for 4000HYB	1.00	0.00	COMPONENT			
41-GPS	GPS Module for 41 Series	1.00	0.00	COMPONENT			
41-PWRHRNS	Power Harness 4000/4100/4108/4112/4116	1.00	0.00	COMPONENT			
SD-256GSA	256GB SD Card	1.00	0.00	COMPONENT			
SV-A/V-INPUTADA	Video/audio input ADP for 4000.	4.00	0.00	COMPONENT			
SV-BATTERY-AAA	Alkaline AAA Battery	2.00	0.00	COMPONENT			
4000PANIC-KIT	4000 Panic Button Kit	1.00	0.00	0.00	0.00		
4000HYB-LEDPANC	4000HYB LED PB or ACC cable	1.00	0.00	COMPONENT			
41-COMEXT	Communication Extender	1.00	0.00	COMPONENT			
41-PANIC	Panic Button for 4108/4112/4116	1.00	0.00	COMPONENT			
HC860 Equivalent							
4112-HVR-1TBHDD	4112-HVR Kit With Standard 1TB Hard Drive.	1.00	0.00	1,147.00	1,147.00		
41-GPS	GPS Module for 41 Series	1.00	0.00	COMPONENT			
41-PWRHRNS	Power Harness 4000/4100/4108/4112/4116	1.00	0.00	COMPONENT			
41-TRIGGER	Trigger Harness for 41 Series	1.00	0.00	COMPONENT			
4112-1TB-HDD	1 TB hard drive	1.00	0.00	COMPONENT			
4112-HVR	12 chan rec-8 analog 4 IP cam	1.00	0.00	COMPONENT			
SV-BATTERY-AAA	Alkaline AAA Battery	2.00	0.00	COMPONENT			
41-PANIC-KIT	Panic Button Kit for 41's	1.00	0.00	0.00	0.00		
41-PANIC	Panic Button for 4108/4112/4116	1.00	0.00	COMPONENT			
41-PANIC-CABLE	Cable for 41-Panic. Use with all but the 4000HYB	1.00	0.00	COMPONENT			
MON7BKG Equivalent							
SV-711-KIT	7" Monitor w/ Power Harness	1.00	0.00	295.00	295.00		
SV-711	7" mon w/2 cam input	1.00	0.00	COMPONENT			
SV-LCDBA3.7M	Power Harness for the LCD56BA/70BA	1.00	0.00	COMPONENT			

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Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

SHIP TO:

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

EXPIRE DATE: 11/02/2020

SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: 21-004 BVB In-Bus Digital R		ORDER DATE: 09/03/2020	SHIP VIA:	TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT	
SV-630A-KIT	3mm Color CAM W/Accessories	1.00	0.00	0.00	0.00	
SV-540B	40' VIDEO CABLE	1.00	0.00	0.00	0.00	
SV-LCD-RM1.0-4	RAM MT. 1.0" ball and 4" ext.(RAM-B-101-SA4U)	1.00	0.00	0.00	0.00	
LP25HR Equivalent						
SV-EXT16-1080S	AHD street side 16MM camera for 4100 & 4112 HVR	1.00	0.00	169.00	169.00	
SVS-5MMF	16ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
DLP25HR Equivalent:						
SV-EXT8-1080C	AHD curb side 8MM camera for 4100 & 4112 HVR	1.00	0.00	169.00	169.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
FC6000 Equivalent						
AHD-6MIR-WT	6MM White Camera w/ IR's	1.00	0.00	99.00	99.00	
SVS-5MMF	16ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
RC2500 Equilavent						
AHD-2.8MIR-WT	2.8MM White Camera w/ IR's	1.00	0.00	99.00	99.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
MS4000 Equivalent						
AHD-3.6MIR-WT	3.6MM White Camera w/ IR's	1.00	0.00	99.00	99.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
BC2500 Equivalent						
SV-650FHD-KIT	AHD Black Rear Vision 1080P	1.00	0.00	109.00	109.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
TR2100HR Equivalent						
AHD-WV-720	AHD 720P Wide View Camera	1.00	0.00	104.00	104.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	

TR2500HR Equivalent

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SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: 21-004 BVB In-Bus Digital R		ORDER DATE: 09/03/2020	SHIP VIA:		TERMS: Net 30 Days	
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT	
AHD-WV	AHD Wide View Camera	1.00	0.00	115.00	115.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
TR3600HR & TR4000HR Equivalent						
AHD-H2.8MIR-WT	1080 AHD 3.6MM WHITE W/ IR	1.00	0.00	99.00	99.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
TR3600WPR Equivalent						
SV-EXT4-1080C	AHD curb side 4MM camera for 4100 & 4112 HVR	1.00	0.00	129.00	129.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
TR3600WPL Equivalent						
SV-EXT4-1080S	AHD street side 4MM camera for 4100 & 4112 HVR	1.00	0.00	129.00	129.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
TR3600WPB Equivalent						
SV-650FHD-KIT	AHD Black Rear Vision 1080P	1.00	0.00	109.00	109.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	0.00	0.00	
MDSE001C Equivalent						
SVS-5MMF	16ft 4in M/F THREADED CABLE	1.00	0.00	11.00	11.00	
MDSE001G Equivalent						
SVS-15MMF	49ft 4in M/F THREADED CABLE	1.00	0.00	19.00	19.00	
GPS-E1 Equivalent						
41-GPS	GPS Module for 41 Series	1.00	0.00	17.00	17.00	
ATMSCB Equivalent						
30-400050-NF	30-400050 & 30-200101	1.00	0.00	59.00	59.00	
SV-DIODE	Diode	1.00	0.00	0.00	0.00	
MON7AT Equivalent						
SV-SETUPMON-KIT	set up monitor and cable tester w/ adaptor	1.00	0.00	99.00	99.00	

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EXPIRE DATE: 11/02/2020	SALESPERSON: FDB - Frank Bowden
-------------------------	---------------------------------

CUSTOMER PO: 21-004 BVB In-Bus Digital R		ORDER DATE: 09/03/2020	SHIP VIA:		TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION		QTY	SHIPPED	PRICE	AMOUNT	
BNCF-RCAM	BNC Female to RCA Male Adaptor		1.00	0.00	COMPONENT		
SV-SETUPMONITOR	set up monitor and cable tester		1.00	0.00	COMPONENT		
4112-1TB-HDD	HDD320HC Equivalent 1 TB hard drive		1.00	0.00	209.00	209.00	
4112-2TB-HDD	HDD500HC Equivalent 2 TB drive for 4112/4108		1.00	0.00	269.00	269.00	
4112-256G-SSD	HDD256ST Equivalent 256g Solid State Drive		1.00	0.00	269.00	269.00	
/INSTALL	Installation per Bus DO NOT USE		1.00	0.00	400.00	400.00	
/4112/4120	PM Contract per Bus Onsite Maintenance & Tech Sup		1.00	0.00	195.00	195.00	
SV-711-KIT	MON7BKG-KIT Equivalent 7" Monitor w/ Power Harness		1.00	0.00	295.00	295.00	
SV-711	7" mon w/2 cam input		1.00	0.00	COMPONENT		
SV-LCDBA3.7M	Power Harness for the LCD56BA/70BA		1.00	0.00	COMPONENT		
SV-630A-KIT	3mm Color CAM W/Accessories		1.00	0.00	0.00	0.00	
SV-540B	40' VIDEO CABLE		1.00	0.00	0.00	0.00	
SV-LCD-RM1.0-4	RAM MT. 1.0" ball and 4" ext.(RAM-B-101-SA4U)		1.00	0.00	0.00	0.00	
V-WIFI-MOXXKIT-B	WLAN Equivalent Moxa Wifi Kit Black Antenna		1.00	0.00	563.00	563.00	
30-160010	cat 6 10' cable		1.00	0.00	COMPONENT		
73570	Prewired RELay Socket		1.00	0.00	COMPONENT		
AWK-1137C-US	IEEE802.11 a/b/g/n wireless ap us band DIN-Rail mount, Redunc		1.00	0.00	COMPONENT		
G8JN-1C7TMFDC12	12V Relay		1.00	0.00	COMPONENT		
SMD-W-3J3J-BLK	Black Mimo Antenna 2.4-2.5/4.9--6 GHz = 12 Feet RF-195 with		1.00	0.00	COMPONENT		
WK-51-01-UNIVER	Universal Wall Mount for Moxa Wireless Radio		1.00	0.00	COMPONENT		

Continued



Safety Vision  
6100 W. Sam Houston Pkwy. N.  
Houston, TX 77041  
Direct: 713-896-6600  
Fax: 713-896-6640

DATE:	PAGE	ORDER NUMBER:
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## PROPOSAL

### Thank you for your request for proposal

If you have any questions or issues, just call  
us **TOLL FREE** at 1-800-880-8855

#### BILL TO ACCOUNT# BEAUFCS

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

#### SHIP TO:

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

EXPIRE DATE: 11/02/2020

SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: 21-004 BVB In-Bus Digital R

ORDER DATE: 09/03/2020

SHIP VIA:

TERMS: Net 30 Days

ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT
3G / 4G Modem Equivalent					
V-WIFI4K-CELL-W	4000HVR Only Wifi Cell Kit	1.00	0.00	1,193.00	1,193.00
30-100002FT	2ft CAT5e LAN Cable	1.00	0.00	COMPONENT	
30-160010	cat 6 10' cable	1.00	0.00	COMPONENT	
4000HYB-LAN-ADP	Lan Adaptor	1.00	0.00	COMPONENT	
G8JN-1C7TMFDC5	5v relay	1.00	0.00	COMPONENT	
R95-188	Socket Relay; 5 pin	1.00	0.00	COMPONENT	
SV-ANT-WIFICELL	ant for wifi & cell live look in	1.00	0.00	COMPONENT	
SV-IPBR900LP6	IBR900LP6 without power/GPIO cable only	1.00	0.00	COMPONENT	
TP-DCDC-1224	24V POE SUPPLY	1.00	0.00	COMPONENT	
SD32GB Equivalent					
SD-32GSA	32GB SD Card Serialized	1.00	0.00	17.00	17.00
SD64GB Equivalent					
SD-64GSA	64GB SD Card	1.00	0.00	35.00	35.00
SD128GB Equivalent					
SD-128GSA	128GB SD Card	1.00	0.00	69.00	69.00
SD256GB Equivalent					
SD-256GSA	256GB SD Card	1.00	0.00	99.00	99.00
FCBR100 Equivalent					
41-WS-BRKT	front windshield bracket	1.00	0.00	39.00	39.00
SATARDCABLE Equivalent					
4112-HVR-USB	USB Dual 2.0 A TO B	1.00	0.00	11.00	11.00
DVR240SIG Equivalent					
4000HYB-SENSHRN	Sensor Harness for 4000HYB	1.00	0.00	21.00	21.00

DVR240MPC Equivalent

Continued



Safety Vision  
6100 W. Sam Houston Pkwy. N.  
Houston, TX 77041  
Direct: 713-896-6600  
Fax: 713-896-6640

DATE:	PAGE	ORDER NUMBER:
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## PROPOSAL

### Thank you for your request for proposal

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us **TOLL FREE** at 1-800-880-8855

BILL TO ACCOUNT# BEAUFCS

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

SHIP TO:

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

EXPIRE DATE: 11/02/2020

SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: 21-004 BVB In-Bus Digital R ORDER DATE: 09/03/2020 SHIP VIA: TERMS: Net 30 Days

ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT
41-PWRHRNS	Power Harness 4000/4100/4108/4112/4116	1.00	0.00	19.00	19.00
	DVR240MMON Equivalent				
41-PANIC-CABLE	Cable for 41-Panic. Use with all but the 4000HYB	1.00	0.00	9.00	9.00

### TERMS Net 30 Days FROM INVOICE DATE, 7 DAYS SHIPPING.

ALL PRICES FIRM FOR SIXTY (60) DAYS.  
INSTALLATION MAY BE DONE INTERNALLY OR WE CAN PROVIDE QUOTES FOR SERVICE.

ACCOUNT MANAGER: \_\_\_\_\_ DATE: \_\_\_\_\_

CUSTOMER SIGNATURE: \_\_\_\_\_

Net Order: 7,283.00  
Less Discount: 0.00  
Freight: 0.00  
Sales Tax: 0.00  
7,283.00





Safety Vision  
6100 W. Sam Houston Pkwy. N.  
Houston, TX 77041  
Direct: 713-896-6600  
Fax: 713-896-6640

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9/4/2020	1	U090770

## PROPOSAL

### Thank you for your request for proposal

If you have any questions or issues, just call  
us **TOLL FREE** at 1-800-880-8855

BILL TO ACCOUNT# BEAUFCS
Beaufort County Schools PO Box 2296 Beaufort, SC 29901-2296

SHIP TO:
Beaufort County Schools 2900 Mink Point Blvd Beaufort, SC 29902

EXPIRE DATE: 11/03/2020	SALESPERSON: FDB - Frank Bowden
-------------------------	---------------------------------

CUSTOMER PO: BVB #21-004		ORDER DATE: 09/04/2020	SHIP VIA:	TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT	
3 Camera System w/Install Quoted for Solicitation BVB #21-004						
3 Camera Complete System with GPS Tracking, Meta Data & 256GB Solid State Storage						
Windshield Camera Add-on Option Priced Separately...Not Reflected in total						
Qty based on 20 from Addendum 2.						
4000-HVR-256KIT	4000-HVR with 256GB SD Card	20.00	0.00	495.00	9,900.00	
4000-A/VOUT-ADA	a/v out adaptor for 4000	20.00	0.00	COMPONENT		
4000-HVR	4 channel HVR	20.00	0.00	COMPONENT		
4000HYB-SENSHRN	Sensor Harness for 4000HYB	20.00	0.00	COMPONENT		
41-GPS	GPS Module for 41 Series	20.00	0.00	COMPONENT		
41-PWRHRNS	Power Harness 4000/4100/4108/4112/4116	20.00	0.00	COMPONENT		
SD-256GSA	256GB SD Card	20.00	0.00	COMPONENT		
SV-A/V-INPUTADA	Video/audio input ADP for 4000.	80.00	0.00	COMPONENT		
SV-BATTERY-AAA	Alkaline AAA Battery	40.00	0.00	COMPONENT		
4000PANIC-KIT	4000 Panic Button Kit	20.00	0.00	0.00	0.00	
4000HYB-LEDPANC	4000HYB LED PB or ACC cable	20.00	0.00	COMPONENT		
41-COMEXT	Communication Extender	20.00	0.00	COMPONENT		
41-PANIC	Panic Button for 4108/4112/4116	20.00	0.00	COMPONENT		
SV-DECAL	Audio & Video Recording in Progress	20.00	0.00	0.00	0.00	
	Cameras					
AHD-WV-720	AHD 720P Wide View Camera	60.00	0.00	104.00	6,240.00	
SVS-5MMF	16ft 4in M/F THREADED CABLE	20.00	0.00	0.00	0.00	
SVS-15MMF	49ft 4in M/F THREADED CABLE	40.00	0.00	0.00	0.00	
	Setup, Configuration and Installation					
/026	Install Pupil				8,000.00	
	Optional Windshield Camera:Cost per Bus					
41-WS-BRKT	front windshield bracket	0.00	0.00	39.00	0.00	
AHD-2.8M-WT	2.8mm camera for 4000	0.00	0.00	99.00	0.00	
SVS-5MMF	16ft 4in M/F THREADED CABLE	0.00	0.00	0.00	0.00	

Shipping & Handling

Continued



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6100 W. Sam Houston Pkwy. N.  
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DATE:	PAGE	ORDER NUMBER:
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## PROPOSAL

**Thank you for your request for proposal**

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us **TOLL FREE** at 1-800-880-8855

BILL TO ACCOUNT# BEAUFCS

Beaufort County Schools  
PO Box 2296  
Beaufort, SC 29901-2296

SHIP TO:

Beaufort County Schools  
2900 Mink Point Blvd  
Beaufort, SC 29902

EXPIRE DATE: 11/03/2020

SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: BVB #21-004

ORDER DATE: 09/04/2020

SHIP VIA:

TERMS: Net 30 Days

ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT
/SHIP	Shipping				317.31

**TERMS Net 30 Days FROM INVOICE DATE, 7 DAYS SHIPPING.**

ALL PRICES FIRM FOR SIXTY (60) DAYS.

INSTALLATION MAY BE DONE INTERNALLY OR WE CAN PROVIDE QUOTES FOR SERVICE.

ACCOUNT MANAGER: \_\_\_\_\_ DATE: \_\_\_\_\_

CUSTOMER SIGNATURE: \_\_\_\_\_

Net Order:	24,457.31
Less Discount:	0.00
Freight:	0.00
Sales Tax:	0.00
	24,457.31