

AngelTrax Response For:

BID NUMBER: 21-004

BID NAME: In-Bus Digital Recording System

Beaufort County School District
Procurement Office
2900 Mink Point Blvd.
Beaufort, SC 29902

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Executive Cover Letter

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1.800.673.1788 | www.**angeltrax**.com | Page 3

Executive Cover Letter



High-Definition Mobile Video Surveillance Solutions

September 8, 2020

Beaufort County School District Attention: Kaylee Yinger, Procurement Officer 2900 Mink Point Blvd. Beaufort, SC 29902

Re: Bid 21-004 In-Bus Digital Recording System

Dear Ms. Yinger,

Inside this proposal you will find detailed information about AngelTrax and the AngelTrax products proposed for Beaufort County School District. With corporate offices located in Southeast Alabama, AngelTrax is a leading designer, manufacturer and provider of high-definition in-vehicle mobile surveillance for the student transit, mass transit, waste management, fleet, law enforcement and rail industries as well as municipalities and the federal government. With more than twenty years of experience in this industry, AngelTrax has dedicated itself to providing superior quality products, unmatched customer service, free technical support and training.

After a thorough review of the Beaufort County School District Bid 21-004 In-Bus Digital Recording System, AngelTrax has developed a complete understanding of the project and has identified a powerful and economical solution for consideration—the AngelTrax Vulcan Series. Because of our position as a global leader in product innovation and manufacturing, and because of our successful record for project completion, AngelTrax is uniquely positioned to provide Beaufort County School District with the assurance that from start to finish, the project will be manufactured and operational to the satisfaction of all involved. IVS, Inc. dba AngelTrax is a debt-free company fully equipped to finance the project in its entirety.

In order to bring this project in on time and on budget for Beaufort County School District, AngelTrax will work closely with Beaufort County School District to ensure an accurate, concise and mutually acceptable timeframe for installation. If awarded, and upon delivery of the product at your location our installation director will contact you to schedule an installation date and confirm installation details.

Your sales executive, Laci Hatley, will contact you shortly after the completion of the installation to schedule the full training program. This training is normally scheduled after a week of gathering video on your hard drives for use during the training program. There is no charge for our training program, which is open to as many persons as you deem necessary to attend this training.

AngelTrax's unparalleled customer service and technical support are just a toll-free telephone call away. Because of the reliability and ease of use of our DVRs, most technical support issues can be resolved over the phone or by remotely accessing your computer, with your permission, to troubleshoot your computer and DVR hard drive.

119 South Woodburn Drive 🔻 Dothan, AL 36305 🔻 800.673.1788 🔻 334.692.4600 🔻 fax 334.692.4606 🔻 www.angeltrax.com





High-Definition Mobile Video Surveillance Solutions

Technical support for AngelTrax products is available 24 hours a day by phone or email from our specialized team of technicians and engineers. Each member of our support team is trained to evaluate and resolve issues quickly and efficiently – within hours, not days.

In overview, our proposed project timeline is subject to coordination of scheduling with Beaufort County School District. Upon receipt of Notice to Proceed and Purchase Order, AngelTrax will immediately begin to process your order and product is usually delivered within 7-10 days. Once order is shipped, installation will be scheduled and upon completion of Installation, initial training will take place. Additional On-Site Training will take place within approximately (1) one week of completion of installation. Beaufort County School District personnel desiring training can expect training to last approximately 3-4 hours with Maintenance Personnel and Mechanics requiring an additional 1-2 hours. AngelTrax will supply additional off-site support/training materials as needed.

AngelTrax will invoice upon completion of project in accordance with P.O. with payment terms net 30.

Please feel free to contact me with any questions. I am available by phone via our toll-free phone number, 1-800-673-1788 or by email at bids@angeltrax.com. We appreciate your business and look forward to working with you.

Best Regards,

Bid Coordinator

119 South Woodburn Drive 🔻 Dothan, AL 36305 🔻 800.673.1788 🔻 334.692.4600 🔻 fax 334.692.4606 🔻 www.angeltrax.com



4.0.1.1 COVER PAGE AND PAGE TWO

CLIENT NOTES:

(If permitted, call the AngelTrax Sales Department at 1.800.673.1788 or email quotesandorders@angeltrax.com with any questions or concerns regarding this proposal.)



Cover Page and Page Two



Beaufort County School District

Solicitation Number: 21-004 August 6, 2020 Date Printed: August 6,2020 Date Issued: Procurement Officer: Kaylee Yinger Phone: 843-322-2349 kaylee.yinger@beaufort.k12.sc.us

Best Value Bid

Email:

DESCRIPTION: In-Bus Digital Recording System

SUBMIT OFFER BY (Opening Date & Time): September 9, 2020 2:00 PM (EST)

QUESTIONS MUST BE RECEIVED BY:

September 2, 2020

NUMBER OF COPIES TO BE SUBMITTED: Five (5) Original Signed Copies and

One (1) Redacted Version on CD

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:

Beaufort County School District

Procurement Office P.O. Drawer 309

Beaufort, SC 29901-0309

PHYSICAL ADDRESS:

Beaufort County School District

Procurement Office 2900 Mink Point Blvd

Beaufort, SC 29902

CONFERENCE TYPE: N/A	LOCATION:
DATE & TIME:	

AWARDS & AMENDMENTS:

Award will be posted at the Physical Address stated above on or after September 9,2020. The award, this solicitation, and any amendments will be posted at the following web address: www.beaufort.k12.sc.us

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR:

(Full legal name of business submitting the offer)

ENTITY TYPE:

IVS. Inc. dba AngelTrax	C-Corporation
NO, IIIC. UDA AIIUEITIAX	C-Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Katherine H. Tolar

Vice President of Operations

PRINTED NAME TITLE

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE	
HOME OFFICE ADDRESS (Address for Offeror's home office/	with Your Offer) NOTICE ADDRESS (Address to which all procurement
Principal place of business):	and contract related notices should be sent):
IVS, Inc. dba AngelTrax	IVS, Inc. dba AngelTrax
119 S. Woodburn Drive Dothan, AL 36305	119 S. Woodburn Drive Dothan, AL 36305
Dothan, AL 30303	Dottlatt, AL 30303
PHONE NUMBER: (800) 673-1788	
EMAIL ADDRESS: bids@angeltrax.com	
DAYD COVER ADDRESS (- ODDED ADDRESS
PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):
	will be sent).
▼ Payment Address Same as Home Office Address	▼ Payment Address Same as Home Office Address
Payment Address Same as Home Notice Address	Payment Address Same as Notice Address
(check one only)	(check one only)
(Check one only)	(check one only)
ACKNOWLEDGEMENT OF Amendment Number	er Amendment Issue Date
AMENDMENTS:	
Offeror acknowledges	
receipt of amendments by	
indicating amendment number	
and its date of issue.	
MINORITY PARTICIPATION- Are you a Minority I	Business Enterprise: Yes No 🛛
If yes, please include a copy of your certification.	
DVD #01 004	
BVB #21-004 2 In-Bus Digital Recording System	
m-Das Digital Recording System	



Addendum #1



Beaufort County School District

Solicitation Number: 21-004

Date Printed: August 6, 2020 August 6,2020 Date Issued:

Addendum 1 Procurement Officer: Kaylee Yinger Phone: 843-322-2349

Email: kaylee.yinger@beaufort.k12.sc.us

Best Value Bid

DESCRIPTION: In-Bus Digital Recording System

SUBMIT OFFER BY (Opening Date & Time): September 9, 2020 2:00 PM (EST)

QUESTIONS MUST BE RECEIVED BY: September 2, 2020

NUMBER OF COPIES TO BE SUBMITTED: Five (5) Original Signed Copies and

One (1) Redacted Version on CD

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:

PHYSICAL ADDRESS: Beaufort County School District

Beaufort County School District

Procurement Office Procurement Office 2900 Mink Point Blvd

P.O. Drawer 309

Beaufort, SC 29901-0309 Beaufort, SC 29902

CONFERENCE TYPE: N/A

DATE & TIME:

LOCATION:

AWARDS & AMENDMENTS:

Award will be posted at the Physical Address stated above on or after September 9,2020. The award, this solicitation, and any amendments will be posted at the following web address: www.beaufort.k12.sc.us

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening

NAME OF OFFEROR:

(Full legal name of business submitting the offer)

ENTITY TYPE:

1/ /C	ln a	dha	Angel	Trave
11/1	11110:	(11)	AHGEL	1122

C-Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Katherine H. Tolar

Vice President of Operations

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.



PAGE TWO Return Page Two with Your Offer)

(Return Page 7	Two with Your Offer)
HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):
IVS, Inc. dba AngelTrax 119 S. Woodburn Drive Dothan, AL 36305	IVS, Inc. dba AngelTrax 119 S. Woodburn Drive Dothan, AL 36305
PHONE NUMBER: (800) 673-1788	
EMAIL ADDRESS: bids@angeltrax.com	
PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):
▼ Payment Address Same as Home Office Address	☐ Payment Address Same as Home Office Address
Payment Address Same as Home Notice Address	Payment Address Same as Notice Address
(check one only)	(check one only)
ACKNOWLEDGEMENT OF AMENDMENTS: Exhibit A Addendum # Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	8/31/2020
MINORITY PARTICIPATION- Are you a Minority I If yes, please include a copy of your certification.	Business Enterprise: Yes 🗌 No 🔀

BVB #21-004 In-Bus Digital Recording System

2

- Does Beaufort want complete surveillance systems or just surveillance parts? If yes to the complete surveillance systems, how many systems are needed? And how many cameras per bus?
 - BCSD is to install 20 systems complete within 60 days the award of this contract. Additional systems in the future will be needed as new buses are acquired. System is this to be installed by the vendor.
- 2. Section 1.0.2, BVB-Two Part Process, Page 4, The Technical Proposal: "Each technical proposal shall be formatted as outlined in Section 4.0 (Information for Offerors to Submit) and Section 5.0.3 (Qualifications-Required Information.) Section 5.0.3 (Qualifications-Required Information) is not included in the Solicitation Document and is crucial to building the Technical Proposal. Can you please provide this information at your earliest convenience?
 This is a typo and should have read 5.0.1.
- 3. Section 5.0.1, Page 22, f) "Contractor must hold a South Carolina General contractors license (IR2 level or above) prior to the opening of the bid." Please confirm if this licensing requirement is applicable to this bid/project?

 No.
- 4. Addendum 1, Exhibit A. Many of the part numbers for the items listed in Exhibit A appear to be obsolete. Are you wanting proposals to include current equivalent items? Yes.
- Cover Page, "Submit Offer by September 9, 2020 2:00PM (EST)"Due to Monday, September 7th, being a Holiday, will Beaufort County School District consider an extension to the due date? Not at this time.

Addendum #2



Beaufort County School District

Solicitation Number:

21-004

Date Printed:

August 6, 2020

Date Issued: Addendum 2

September 3,2020

Procurement Officer:

Kaylee Yinger

Phone:

843-322-2349

Email:

kaylee.yinger@beaufort.k12.sc.us

Best Value Bid

DESCRIPTION:

In-Bus Digital Recording System

SUBMIT OFFER BY (Opening Date & Time): September 9, 2020 2:00 PM (EST)

QUESTIONS MUST BE RECEIVED BY:

September 2, 2020

NUMBER OF COPIES TO BE SUBMITTED: Five (5) Original Signed Copies and

One (1) Redacted Version on CD

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MAILING ADDRESS:

PHYSICAL ADDRESS:

Beaufort County School District

Beaufort County School District Procurement Office

Procurement Office P.O. Drawer 309

2900 Mink Point Blvd

Beaufort, SC 29901-0309

Beaufort, SC 29902

CONFERENCE TYPE: N/A

DATE & TIME:

LOCATION:

AWARDS & AMENDMENTS:

Award will be posted at the Physical Address stated above on or after September 9,2020. The award, this solicitation, and any amendments will be posted at the following web address: www.beaufort.k12.sc.us

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR:

(Full legal name of business submitting the offer)

ENTITY TYPE:

IVS, Inc. dba AngelTrax

C-Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Katherine H. Tolar

Vice President of Operations

PRINTED NAME

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc

	GE TWO Two with Your Offer)
HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):
IVS, Inc. dba AngelTrax 119 S. Woodburn Drive Dothan, AL 36305	IVS, Inc. dba AngelTrax 119 S. Woodburn Drive Dothan, AL 36305
PHONE NUMBER: (800) 673-1788	
EMAIL ADDRESS: bids@angeltrax.com	
PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):
▼ Payment Address Same as Home Office Address	▼ Payment Address Same as Home Office Address
Payment Address Same as Home Notice Address	Payment Address Same as Notice Address
(check one only)	(check one only)
ACKNOWLEDGEMENT OF AMENDMENTS: Exhibit A Addendum #1 Addendum #2 Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	Amendment Issue Date 8/13/2020 9/1/2020 9/4/2020
MINORITY PARTICIPATION- Are you a Minority If yes, please include a copy of your certification.	Business Enterprise: Yes 🗌 No 🔀
BVB #21-004 In-Bus Digital Recording System	2

- 1. In the Addendum 1, question 1 response, please clarify if the winning bidder will be required to install the first 20 systems. Also, will the winning bidder be responsible for the installation of systems as new buses are acquired? Yes and Yes.
- 2. Is there existing surveillance equipment that the winning bidder needs to remove before installation of the new equipment? If so, how many buses will require removal of existing equipment? No
- 3. How many cameras are required per system?
- 4. Does Beaufort require the system to indicate the global positioning of the vehicle on a map when reviewing video?
 No.
- 5. Does Beaufort require the system to indicate the speed of the vehicle when reviewing video?
- 6. Does Beaufort require the system to indicate when the driver activates the ignition, left turn signal, right turn signal, brakes, hazard lights, amber warning lights, and red warning lights when reviewing video?
 No.
- 7. Does Beaufort require a button located in the drivers area that can flag a portion of video when the driver indicates this part of the video should be reviewed (e.g. a 'event button')?

Yes

- 8. Does Beaufort want to capture video evidence of stop arm violations? No
- Does Beaufort require the ability to upload video using lot base WiFi? Yes for future use.
- 10. Does Beaufort require the ability to "live view" a bus using cellular?
 No
- 11. The cover page for Solicitation 21-004 states "Five (5) Original Signed Copies and One (1) Redacted Version on CD" however in Section 1.0.2 it states "one (1) original set and five (5) copy sets" and "(2) electronic copies of the proposal, one of which is to be a redacted version." Please confirm the number of originals, copies, and electronic copies required.

5 originals and 1 redacted CD/USB

12. If more than one (1) electronic copy is required, should one or both of them be redacted?

No

13. For the electronic copy(s), is it acceptable to provide this on USB drive instead of CD?

Yes

14. Considering current business conditions due to COVID-19, would it be possible to email the documents or submit them online?
No, only sealed bids are acceptable.

BVB #21-004 In-Bus Digital Recording System 3



15. Considering the short time to review Beaufort answers to questions and Monday September 7th being a holiday, will Beaufort consider extending the due date? No, the due date will remain the same.

BVB #21-004 In-Bus Digital Recording System

4



4.0.1.2 FINANCIAL STABILITY

CLIENT NOTES:

(If permitted, call the AngelTrax Sales Department at 1.800.673.1788 or email quotesandorders@angeltrax.com with any questions or concerns regarding this proposal.)



AngelTrax - Servis First Financial Stability Letter

SERVISFIRST BANK Post Office Box 6456 Dothan, Alabama 36302 T 334.340.4300 F 334.793.1001 servisfirstbank.com



August 29, 2019

Re: AngelTrax Financial Stability Letter

To Whom It May Concern:

This letter of reference is intended to address the financial standing of AngelTrax. As their primary banker and managing the company's financing and substantial depository needs, all their accounts have been handled as agreed.

AngelTrax has the financial capacity to pay cash for needs as arise or to borrow if necessary at very favorable terms. The company typically keeps substantial deposits on reserve and is considered a superb credit risk.

Please contact me directly at 334-340-4314 or ipeacock@servisfirstbank.com if further information is required.

Sincerely,

John H. Peacock

Vice President

Servis 1st Bank

Audited Financial Statements

Each offeror must provide their audited end of year financial reports for the last three (3) fiscal years. The financial statements should indicate a positive cash flow for three (3) years.

AngelTrax will gladly provide Financial Statements upon Award



4.0.1.3 CRIMINAL BACKGROUND CHECKS

CLIENT NOTES:

f permitted, call the AngelTrax Sales Department at 1.800.673.1788 or email quotesandorders@angeltr vith any questions or concerns regarding this proposal.)	-





Criminal Background Checks:

The authorized signature on the BVB certification page is certification that all supervisory and resource management employees named have had and successfully passed, at a minimum, a South Carolina and nationwide criminal background check and that all meet federal and state requirements for employment in K-12 facilities. The signature also certifies that any new supervisor or grounds maintenance hire will have had and successfully passed a criminal background check and will meet the same federal and state requirements at the time of being hired.

AngelTrax will Comply and provide Criminal Background Checks on all employees involved with the installation of the product upon Award.





4.0.1.4 LITIGATION

CLIENT NOTES:

permitted, call the AngelTrax Sales Depa ith any questions or concerns regarding t	his proposal.)	. S. Hait quotesandorder	oc-angettian.com	





Litigation

Provide records of government or client litigations. Include debarments related to your company or its affiliates.

AngelTrax has not been in any form of litigation past or present.





4.0.1.5 M/WBE

CLIENT NOTES:

(If permitted, call the AngelTrax Sales Department at 1.800.673.1788 or email quotesandorders@angeltrax.com with any questions or concerns regarding this proposal.)		



DBE Good Faith Letter



High-Definition Mobile Video Surveillance Solutions

Request for Full Waiver based on Explanation of "Good Faith Efforts" to meet the DBE Participation Goal

IVS, Inc. dba AngelTrax is the manufacturer of the AngelTrax brand of digital mobile video surveillance systems, and we do not utilize non-certified AngelTrax subcontractors for installation, maintenance or technical support of any AngelTrax product purchased under this contract.

In order to guarantee the proper installation and operation of AngelTrax products and to protect the integrity of our company brand, we perform installations using our own teams of highly trained, certified field engineers. We also offer "Installation Certification" to our <u>end-users</u>, for which a certified AngelTrax Field Engineer will travel to the end-user's place of operation and formally train and certify the end-user's personnel on the proper installation and routine maintenance of AngelTrax products.

Certified AngelTrax customer support and technical support representatives – who work solely for AngelTrax and not an outside, third-party company – handle all customer and technical support. This level of hands-on support is a crucial element in ensuring our company's superior product quality and operation.

AngelTrax provides direct-to-customer sales and support throughout all 50 states and provides technical support and customer service via a web-based form located on our company website, www.angeltrax.com, via our toll-free phone number, 1.800.673.1788, via email, and via direct access using the LogMeln Rescue software.

To meet the DBE requirements, we have attempted to locate subcontractors willing to be certified by our staff on our MDVR and camera equipment for the installation process without jeopardizing either the quality of the installation process or the integrity of our brand.

The installation process consists of drilling into the vehicle frame, removing plastic panes, etc., which result in metal shards, metal shavings and insulation falling on the interior window frames, seats, floors, dashboard, etc. Proper installation of cables, power connections, digital video recording equipment, cameras, GPS components and other additional equipment needed on as required per job basis.

Once the installation has been completed, as the last step before placing the vehicle back in service, clean-up of the vehicle is performed. Each project will have different schedule requirements, dependent solely on the individual number of systems being purchased and the number of installers assigned to the project. The subcontractor's employee will be required to report directly to the Lead Field Engineer assigned to the project, who will provide a work schedule.

The subcontractor will be responsible for the full proper installation of our AngelTrax digital video recording systems, cameras, and other equipment as varies per project, clean-up and disposal of all post-installation materials.

Page 1 of 2

119 South Woodburn Drive 🔻 Dothan, AL 36305 🔻 800.673.1788 🔻 334.692.4600 🔻 fax 334.692.4606 🔻 www.angeltrax.com





High-Definition Mobile Video Surveillance Solutions

Request for Full Waiver, cont'd

IVS, Inc. dba AngelTrax has taken the steps to fulfill the "Good Faith" efforts to locate and utilize State of South Carolina certified DBE contractors with whom we could subcontract for installation services. We were unable to locate any DBE Certified Mobile Digital Video Surveillance Equipment installers.

IVS, Inc. dba AngelTrax is requesting a waiver to the DBE Participation Goals based on the above information. We feel that a full waiver is applicable, due to the circumstances explained above, and that we meet the intent of this bid requirement with our efforts to subcontract the installation that can be handled by a DBE firm.

Please let me know if any additional information is required.

Best Regards,

Lani Gomez

Page 2 of 2

119 South Woodburn Drive ▼ Dothan, AL 36305 ▼ 800.673.1788 ▼ 334.692.4600 ▼ fax 334.692.4606 ▼ www.angeltrax.com



4.0.1.6 EXCEPTIONS

CLIENT NOTES:

(If permitted, call the AngelTrax Sales Department at 1.800.673.1788 or email quotesandorders@angeltrax.com with any questions or concerns regarding this proposal.)	





EXCEPTIONS

All objections, exceptions and observations regarding the specified Services and requirements collated in a separate document with regards to specific Section to which the offeror objects, takes exception(s), or provide(s) observation.

Acknowledged and Compliant - AngelTrax has no objections or exceptions.





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3.0 SCOPE OF WORK/SPECIFICATIONS

CLIENT NOTES:

(If permitted, call the AngelTrax Sales Department at 1.800.673.1788 or email quotesandorders@angeltrax.com with any questions or concerns regarding this proposal.)		





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Technical Compliance Matrix

Spec Matrix Approved	
Date	

Spec Matrix for: **Beaufort County School District**

Due Date: **9.9.2020**

Item	Description	Response
	Due to the entire list of equipment being	
	Discontinued AngelTrax proposes the following:	
	Addendum #1 9/1/20 Question #4	
	Addendum 1, Exhibit A. Many of the part numbers for	
	the items listed in Exhibit A appear to be obsolete.	
	Do you want proposals to include current equivalent	
	items? Yes.	Advantaged on Park Assitts V Inc. MOVD
	AngelTrax proposes our Vulcan V6X3 High Definition Mobile Digital Video Recorder as a minimum for this	Acknowledged and Compliant AngelTrax Vulcan MDVRs use H.264 compression. AngelTrax V6X3 has up to 6 channels of
	project. The Vulcan V6X3 provides 6 channels of audio	1080p (4 channels of AHD 1080p and 2 channels of IP based
	and video recording and is the latest in solid state	1080p) resolution and is supplied standard with our
	design. The V6X3 also has a locking front cover and a	HDD1TB Hard Drive and our SD64GB SD Card for redundant
	rear cover for maximum protection of the wiring and	backup of the Hard Drive.
	for the recording media. All covers, wiring harness,	
	signal wire harness, panic button and harness as well	Acknowledged and Exceed
	as Hard Drive, HD Tray, and SD Card are supplied as	AngelTrax includes our Driver's Panic Button with every
	standard equipment at no extra charge to the client	Vulcan system we sell. This panic button also serves to alert
	as added value.	the driver that the system is powered and recording with a
		ring of green LEDs surrounding the button. If they are not
	Addendum #2 9/4/20 Question #6	glowing green then there is trouble with the MDVR and is
	Does Beaufort require the system to indicate when	should be checked.
	the driver activates the ignition, left turn signal, right	
	turn signal, brakes, hazard lights, amber warning	Acknowledged and Exceed
	lights, and red warning lights when reviewing video?	AngelTrax installs our Driver Action Signal harness which will show the following on the recorded video during our
	No	Installation:
	Addendum #2 9/4/20 Question #7	Amber Lights ON
	Does Beaufort require a button located in the driver's	Brake ON
	area that can flag a portion of video when the driver	Reverse ON
	indicates this part of the video should be reviewed	Stop Arm Extended
	(e.g. a 'event button')?	Right Turn
	Yes	Left Turn
		Door 1
		Door 2
	AngelTrax is also proposing our HD1700V 180° Wide	Acknowledged and Compliant AngelTrax recommends
	Angle High Definition Cameras. The HD1700Vs will be	three (3) of the HD1700V 180° Wide Angle Cameras. Please
	mounted staggered Side to Side down the bus. We	see our Recommended Camera Placement Diagram for an
	are proposing three (3) of the HD1700V cameras to cover the seating area of the vehicles. Using the Wide	example of coverage.
	Angle View of this camera allows you to see down	Camera 1 – HD1700V – Driver to Door – HD4CBL
	into the seats on the bus and provides more usable	Camera 2 – HD1700V – Staggered Side to Side – HD12CBL
L	provided more addition	



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coverage than traditional lens and mounting Camera 3 – HD1700V – Staggered Side to Side – HD18CBL positions. Addendum #1 9/1/20 Question #1 Does Beaufort want complete surveillance systems or just surveillance parts? If yes to the complete surveillance systems, how many systems are needed? And how many cameras per bus? BCSD is to install 20 systems complete within 60 days the award of this contract. Additional systems in the future will be needed as new buses are acquired. System is this to be installed by the vendor. Addendum #2 9/4/20 Question #3 How many cameras are required per system? Addendum #2 9/4/20 Question #8 Does Beaufort want to capture video evidence of stop arm violations? No AngelTrax is also proposing our TRIMDANT Tri-Mode Acknowledged and Exceed AngelTrax is including our TRIMDANT Tri-Mode Antenna in Antenna to record GPS metadata such as Heading, Speed, Coordinates, Date, and Time sync. our proposal. This antenna will not only record the GPS The TRIMDANT antenna will also be utilized if you metadata but will also be used in the future if you pursue decide to add Automatic Wireless Downloading the ability for Automatic Downloading of the video when features to the system. the bus returns to the yard. The ability to perform Automatic Downloading will require the Optional PRO8CMS Addendum #2 9/4/20 Question #4 software. Customer would need to supply Server, Wireless Does Beaufort require the system to indicate the Access Points, and Infrastructure. global positioning of the vehicle on a map when Tri-Mode Roof-Mounted Antenna reviewing video? Nο • Wi-Fi, Cellular and Passive GPS Antenna • Roof-Mounted Addendum #2 9/4/20 Question #5 Does Beaufort require the system to indicate the speed of the vehicle when reviewing video? Addendum #2 9/4/20 Question #9 Does Beaufort require the ability to upload video using lot base Wi-Fi? Yes for future use. Addendum #2 9/4/20 Question #10 Does Beaufort require the ability to "live view" a bus using cellular?

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Acknowledged and Compliant AngelTrax PRO8 Software

No

AngelTrax is including our PRO8 Playback software

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	that is free of charge and is license free. We will install	allows you to manage your video with confidence using our
	our PRO8 playback software on any computers that	complimentary video playback software.
	the District deems necessary to be able to review the	<u>Features</u>
	recorded data.	* User friendly software
		* Minimal clicks to login and view video recorded last
		* Interface features an easy-navigation timeline
		* Trouble-free archiving
		* Basic playback
		* Export evidence
		* Archive directory
		* Technical support
		* Customer training and service
	AngelTrax is also including in our proposal our CP4	Acknowledged and Compliant Vulcan Series Touchscreen
	Touchscreen Monitor to be used during programming	Backing & Firmware Control Monitor with Bracket
	and installation. We are also pricing Installation and	The CP4 will be needed for programming and installation.
	VULSECKEY that will connect the Hard Drive Tray to	
	your PC to review the recorded Data using our	VULSECKEY
	included PRO8 Playback Software.	Security Key USB 3.0 for Vulcan Series HCNVRs, V5, V5X3, &
		V6X3 MDVRs.
	Addendum #2 9/4/20 Question #2	
	Is there existing surveillance equipment that the	
	winning bidder needs to remove before installation of	
	the new equipment? If so, how many buses will	
	require removal of existing equipment?	
	No	
3.0	SCOPE OF WORK/SPECIFICATIONS	
	The purpose of this solicitation is to acquire services,	Acknowledged and Compliant
	supplies and/or equipment from qualified firms to	
	provide In-Bus Digital Recording System.	
3.0.1	PERFORMANCE LOCATION:	
	After award, all deliveries shall be provided to the	Acknowledged and Compliant
	locations specified by this Solicitation.	
3.0.2	SCOPE OF WORK / SPECIFICATIONS:	
3.0.2	• • • • • • • • • • • • • • • • • • • •	
3.0.2	SCOPE OF WORK / SPECIFICATIONS:	Acknowledged and Compliant
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3.0.2	SCOPE OF WORK / SPECIFICATIONS: INSTALLATION: Contractor shall install all items acquired pursuant to this contract as follows: on request by the District. Contractor shall contact the District within two (2) days of receipt of unit. Please submit an installation	Please see our Proposed Project Timeline for an overview of
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	1.800.673.1788, Monday through Friday from 8:00 a.m. to 5:00 p.m. CST. AngelTrax's Technical Support Department can also be reached via the Contact Us form on the AngelTrax Website (www.angeltrax.com/contact). Complete the form, indicating "Technical Support" as the "Reason for Contact." A technician will be notified immediately and respond to your inquiry as soon as possible.
	The majority of product technical issues are resolved within the initial phone call or email conversation. If additional assistance is required AngelTrax technicians can log into your computer remotely and show you step-by-step how to correct the issue. In such cases, our technician will direct you to the link highlighted above on the AngelTrax Support page to initiate the remote log in process.
	If the issue requires an AngelTrax Field Engineer to perform a site visit, this will be initiated by the Technical Support Department and the site visit will be scheduled as soon as possible.
	If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified).
	If warranty service becomes necessary, contact AngelTrax's Technical Support Department by phone at 1.800.673.1788 or through the "Contact Us" form on the AngelTrax website (www.angeltrax.com/contact) and request a Return Merchandise Authorization (RMA) number.
	Spare components may be purchased, at a highly discounted price, for your future use and to further reduce the downtime that may be associated with a replacement component issue.
OPERATIONAL MANUALS:	
Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the Using Governmental Unit a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning and operating the product, together with preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers and ordering	Acknowledged and Compliant
manufacturer's catalog numbers and ordering information.	

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	QUALITY – NEW:	
	All items must be new.	Acknowledged and Compliant
	SERVICE FACILITY:	
	Maintenance, installation, and repair service must be	Acknowledged and Compliant
	provided by the successful Offeror who must maintain	AngelTrax Corporate Headquarters is located at 119 South
	a service facility and/or station under the same Name,	Woodburn Drive,
	or a bona fide subsidiary hereof.	Dothan, AL 36305. If warranty service becomes necessary,
		contact AngelTrax's Technical Support Department by
		phone at 1.800.673.1788 or through the Contact Us form o
		the AngelTrax website (www.
		angeltrax.com/contact) and request a Return Merchandise
		Authorization (RMA) number.
a.	Carry-In	
	Contractor is to provide a repair/warranty center for	Acknowledged and Exceed
	customers to drop off the equipment for repairs. If	AngelTrax is including our 5 Year System Warranty at no
	the Using Governmental Unit chooses to "Carry-In" an	cost to our client for added value.
	item at the repair/warranty facility, the Offeror will be	
	responsible for shipping and the	At the onset of any problem, please do not hesitate to
	repaired/replacement item to the Using	contact our Technical Support Department via phone at
	Governmental Unit's location unless previous	1.800.673.1788, Monday through Friday from 8:00 a.m. to
	arrangements with the governmental entity's agent is	5:00 p.m. CST. AngelTrax's Technical Support Department
	expressed in writing. Offeror is to provide whether	can also be reached via the Contact Us form on the
	they provide on-site and/off-site installation services.	AngelTrax Website (www.angeltrax.com/contact).
	The Offeror should specify their off-site installation	Complete the form, indicating "Technical Support" as the
	locations within the state of South Carolina in their	"Reason for Contact." A technician will be notified
	response.	immediately and respond to your inquiry as soon as
		possible.
		If a product must be repaired or replaced, AngelTrax will
		immediately ship the necessary products to you via
		overnight shipping to ensure the least possible downtime
		(unless another shipping method is specified).
		If warranty service becomes necessary, contact AngelTrax's
		Technical Support Department by phone at 1.800.673.1788
		or through the "Contact Us" form on the AngelTrax website
		(www.angeltrax.com/contact) and request a Return
		Merchandise Authorization (RMA) number.
		,
		Installation will be provided on-site.
b.	Mail-In	
	If the unit is still covered under warranty, the	Acknowledged and Exceed
	contractor shall pay all shipping costs for this option.	If a product must be repaired or replaced, AngelTrax will
	Otherwise, the Using Governmental Unit will be	immediately ship the necessary products to you via
	responsible for shipping costs to the repair/warranty	overnight shipping to ensure the least possible downtime
	facility, and the contractor will be responsible for the	(unless another shipping method is specified).
	shipping cost of returning the repaired parts or new	
	parts to the governmental entity's location, unless	
	provided for by the manufacturer or reseller. The	

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	Heing Governmental Unit should use a fraight	
	Using Governmental Unit should use a freight contractor that can provide positive tracking service	
	and insurance for high dollar value items.	
	WARRANTY/TECHNICAL SUPPORT/TRAINED	
	PERSONNEL:	
	Contractor must state warranty period. Upon award	Acknowledged and Compliant AngelTrax has included our 5
	and during the warranty period and at no cost to the	year system warranty at no cost to the client as added
	District, the successful Offeror(s) must have a highly	value.
	trained, qualified person or an authorized	value.
	dealer/reseller to assist in set-up, provide instruction	The majority of product technical issues are resolved within
	on operation, training of installers, technical support	the initial phone call or email conversation. If additional
	and other needs as deemed necessary by the District.	assistance is required AngelTrax technicians can log into
	This person must be available for a telephone	your computer remotely and show you step-by-step how to
	consultation within four (4) hours of the initial call.	correct the issue. In such cases, our technician will direct
	The individual must be available for an onsite visit	you to the link highlighted above on the AngelTrax Support
	within twenty-four (24) hours after contact has been	page to initiate the remote log in process.
	made by the District to provide assistance should it be	page to and the remote top in process.
	required. It is preferable that if the manufacturer	If the issue requires an AngelTrax Field Engineer to perform
	bids, they provide seamless service in providing the	a site visit, this will be initiated by the Technical Support
	trained personnel equipped to handle all set-ups as	Department and the site visit will be scheduled as soon as
	well. Basically, this means that if the vendor's	possible.
	equipment is having technical difficulties and a	<u> </u>
	telephone call will not resolve the	If a product must be repaired or replaced, AngelTrax will
	issue then a trained technical person must be	immediately ship the necessary products to you via
	available to troubleshoot and rectify the problem in	overnight shipping to ensure the least possible downtime
	person.	(unless another shipping method is specified).
	TRAINING:	
a.	At the Using Governmental Unit's request, the	Acknowledged and Compliant
	Contractor shall provide a familiarization-training	Phase one of training takes place immediately after the
	course at the Ordering entity's location. Contact	installation is completed. The lead installer is available to
	should be initiated to set up training with the	instruct the transportation department personnel on how
	requesting governmental unit within two (2) days of	to remove the hard drive from the unit, playback the video
	unit delivery.	and replace the hard drive back into the unit. Typical
		administrative functions will also be explained, including:
		archiving video data; creating a snapshot; creating a court-
		ready file; searching for event data; using the snapshot blur
		feature and system preventative maintenance.
		Phase two of training takes place approximately one to two
		weeks from the time installation is completed. This allows
		for ample time to collect recorded video for training class
		(es).
b.	The familiarization-training course shall be provided	Acknowledged and Compliant
	at no additional charge.	
C.	The Using Governmental Unit will provide any facility	Acknowledged and Compliant
	or vehicles/buses needed for the training.	
	VIDEO SYSTEM STANDARDS:	
	All mobile video systems and related audio	Acknowledged and Compliant

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equipment must conform to the applicable minimum standards as set by the following: a) Electronic Industries Association (EIA) b) Federal Communications Commission Rules and Regulations (FCC) c) Institute for Electrical and Electronic Engineers (IEEE) d) International Electro-technical Commission (IEC) e) International Organization for Standardization (ISO) f) National Fire Protection International (NFPA) g) National Highway Traffic Safety Administration (NHTSA) h) Society of Automotive Engineers (SAE) Acknowledged and Compliant i) Underwriters Laboratories Inc. (UL) Not Applicable for Mobile Device Approximately 150 buses will be receiving in-bus digital recording systems. 4.0 INFORMATION FOR OFFEROR TO SUBMIT: In order to insure a uniform review process and to obtain the maximum degree of comparability, it is required that proposals be submitted in the format outlined below. Any portion not included will be cause for possible elimination from the proposal process. Any portions of the submitted proposal that are to be treated by the District as proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information with the offer must invoke this protection by so stating in writing. The proprietary or trade secret material submitted must be identified by
a) Electronic Industries Association (EIA) b) Federal Communications Commission Rules and Regulations (FCC) c) Institute for Electrical and Electronic Engineers (IEEE) d) International Electro-technical Commission (IEC) e) International Organization for Standardization (ISO) f) National Fire Protection International (NFPA) g) National Highway Traffic Safety Administration (NHTSA) h) Society of Automotive Engineers (SAE) i) Underwriters Laboratories Inc. (UL) Not Applicable for Mobile Device Approximately 150 buses will be receiving in-bus digital recording systems. 4.0 INFORMATION FOR OFFEROR TO SUBMIT: In order to insure a uniform review process and to obtain the maximum degree of comparability, it is required that proposals be submitted in the format outlined below. Any portion not included will be cause for possible elimination from the proposal process. Any portions of the submitted proposal that are to be treated by the District as proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be elearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such. Proprietary and confidential information must be clearly marked as such and the proposal process. Any portion of the subject to public disclosure
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protection by so stating in writing. The proprietary or
trade secret material submitted must be identified by
some distinct method such as highlighting or
underlining and must indicate only the specific words,
figures, or paragraphs that constitute trade secrets or
proprietary information. The classification of the
entire proposal document, line item prices and/or
total proposal prices as proprietary or trade secret
information is not acceptable and may result in
rejection of the proposal as nonresponsive. By
submission of a proposal, you are guaranteeing that
all goods meet the requirements of this BVB.
4.0.1 The Proposal shall include the information listed Acknowledged and Compliant
below, tabbed and indexed in the following sequence.
Each proposal shall contain two (2) separately marked
envelopes as follows:
TECHNICAL PROPOSAL
4.0.1.1 Offeror shall submit a signed Cover Page and Page Acknowledged and Compliant
Two.

Spec Matrix Approved	
Date	

4.0.1.2	Financial Stability:	Acknowledged and Compliant
	Each offeror must provide their audited end of year	AngelTrax is including a copy of our Servis First Letter of
	financial reports for the last three (3) fiscal years. The	Financial Stability. Financial Statements can be provided
	financial statements should indicate a positive cash	upon Award.
	flow for three (3) years.	
4.0.1.3	Criminal Background Checks:	Acknowledged and Compliant
	The authorized signature on the BVB certification	,
	page is certification that all supervisory and resource	
	management employees named have had and	
	successfully passed, at a minimum, a South Carolina	
	and nationwide criminal background check and that	
	all meet federal and state requirements for	
	employment in K-12 facilities. The signature also	
	certifies that any new supervisor or grounds	
	maintenance hire will have had and successfully	
	passed a criminal background check and will meet the	
	same federal and state requirements at the time of	
	being hired	
4.0.1.4	Provide records of government or client litigations.	Acknowledged and Compliant
	Include debarments related to your company or its	AngelTrax has not been in any form of litigation past or
	affiliates.	present.
4.0.1.5	Demonstrate your process for utilizing M/WBE	Acknowledged and Compliant
	(Section 9).	Please see our DBE Good Faith Letter that we have included
		in our proposal.
4.0.1.6	All objections, exceptions and observations regarding	Acknowledged and Compliant
	the specified Services and requirements collated in a	
	separate document with regards to specific Section to	
	which the offeror objects, takes exception(s), or	
	provide(s) observation.	
	Offeror should submit all other information and	Acknowledged and Compliant
	documents requested in this part and in parts 2.1 –	
	Special Instruction; 3.0 – Scope of Work; 5.0 –	
	Qualifications; 8.0 – Bidding Schedule/Price Proposal;	
	and any other appropriate attachments addressed in	
	Section 9.0 – Attachments to Solicitations.	
	COST PROPOSAL	
4.0.1.7	Section 8.0 Bidding Schedule/Price Proposal	Acknowledged and Compliant
	No cost information shall be contained in the	
	Technical Proposal.	
5.0	QUALIFICATIONS:	
5.0.1	QUALIFICATIONS – REQUIRED INFORMATION	
	Submit the following information or documentation	Acknowledged and Compliant
	for you and for any subcontractor (at any tier level)	AngelTrax will not be using any Subcontractors during the
	that you identify pursuant to the clause titled	Installation of our systems at this time.
	Subcontractor – Identification.	
	Err on the side of inclusion. You represent that the	
	information provided is complete.	
	 	†
a.	The general history and experience of the business in	Acknowledged and Compliant

Spec Matrix Approved	
Date	

1		
l l	minimum.	of in-vehicle mobile surveillance for the student transit,
		mass transit, fleet/driver behavior with AI, locomotive and
		waste management industries.
		From developing state-of-the-art systems to providing
		unmatched customer support, AngelTrax consistently drives
		innovation and service in the mobile video surveillance
		industry.
		maasti y.
		Drawing from diverse technical expertise, extensive
		industry knowledge and constant customer feedback,
		AngelTrax continues to meet and exceed the needs of
		transportation providers around the globe.
b.	A detailed, narrative statement listing the three (3)	Acknowledged and Compliant
	most recent, comparable contracts (including contact	Please see our References included with our Proposal.
	information) which have been performed.	, "
	For each contract, describe how the supplies or	
	services provided are similar to those requested by	
	this solicitation, and how they differ.	
C.	Offeror shall provide with their proposal copies of all	Acknowledged and Compliant
	appropriate certifications, licenses and permits, as	
	well as evidence to support the documentation.	
d.	Must have knowledge of and comply with all currently	Acknowledged and Compliant
	applicable, and as they become enacted during the	
	contract term, federal, state and local laws, statutes,	
	ordinances, rules and regulations. All laws of the State	
	of South Carolina, whether substantive or procedural,	
	shall apply to the contract, and all statutory, charter,	
	and ordinance	
	provisions that are applicable to public contracts in	
	the District shall be followed with respect to the	
	contract.	
e.	Must have the capacity to acquire all bonds, escrows	Acknowledged and Compliant
	or insurance as outlined in the terms of this BVB.	
f.	Contractor must hold a South Carolina General	Not Applicable based on Addendum #1
	Contractors license (IR2 level or above) prior to the	
	opening of the bid	
	Addendum #1 9/1/20 Question #3	
	Section 5.0.1, Page 22, f) "Contractor must hold a	
	South Carolina General contractors license (IR2 level	
	or above) prior to the opening of the bid." <i>Please</i>	
	confirm if this licensing requirement is applicable to	
	this bid/project? No.	
g.	Contractors office shall be within a 150 mile radius of	Acknowledged and Variable
	the District office located at 2900 Mink Point Blvd.,	Please note our representative for your area is based out of
	Beaufort, SC. 29902	Raleigh, North Carolina.
		l
		At the onset of any problem, please do not hesitate to
g.	the District office located at 2900 Mink Point Blvd.,	Please note our representative for your area is based out of Raleigh, North Carolina.

		Spec Matrix Approved Date
		1.800.673.1788, Monday through Friday from 8:00 a.m. to 5:00 p.m. CST. AngelTrax's Technical Support Department can also be reached via the Contact Us form on the AngelTrax Website (www.angeltrax.com/contact). Complete the form, indicating "Technical Support" as the "Reason for Contact." A technician will be notified immediately and respond to your inquiry as soon as possible.
		The majority of product technical issues are resolved within the initial phone call or email conversation. If additional assistance is required AngelTrax technicians can log into your computer remotely and show you step-by-step how to correct the issue. In such cases, our technician will direct you to the link highlighted above on the AngelTrax Support page to initiate the remote log in process.
		If the issue requires an AngelTrax Field Engineer to perform a site visit, this will be initiated by the Technical Support Department and the site visit will be scheduled as soon as possible.
		If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified).
		If warranty service becomes necessary, contact AngelTrax's Technical Support Department by phone at 1.800.673.1788 or through the "Contact Us" form on the AngelTrax website (www.angeltrax.com/contact) and request a Return Merchandise Authorization (RMA) number.
h.	Demonstrated ability to create and maintain working relationships as required by the scope of services;	
i.	Ability to present oral and written presentations of finds as required by the scope of services;	Acknowledged and Compliant We are a hands-on company, committed to the quality of our products and services. Exceptional products, services, and technical expertise, coupled with extensive industry knowledge, make AngelTrax the ideal choice for your mobile surveillance needs.
j.	Demonstrated ability to evaluate program implementation effectiveness and program impact for programs and projects in the areas of offered services;	Acknowledged and Compliant
k.	Demonstrated ability to identify appropriate strategies and reporting needs, analyze and prepare evaluation plans, and report results and conclusions	Acknowledged and Compliant AngelTrax provides mobile video surveillance solutions to various transportation configurations for a number of