



AngelTrax Response For:

BID NUMBER: 21-004

BID NAME: In-Bus Digital Recording System

Beaufort County School District
Procurement Office
2900 Mink Point Blvd.
Beaufort, SC 29902

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Executive Cover Letter



High-Definition Mobile Video Surveillance Solutions

September 8, 2020

Beaufort County School District
Attention: Kaylee Yinger, Procurement Officer
2900 Mink Point Blvd.
Beaufort, SC 29902

Re: Bid 21-004 In-Bus Digital Recording System

Dear Ms. Yinger,

Inside this proposal you will find detailed information about AngelTrax and the AngelTrax products proposed for Beaufort County School District. With corporate offices located in Southeast Alabama, AngelTrax is a leading designer, manufacturer and provider of high-definition in-vehicle mobile surveillance for the student transit, mass transit, waste management, fleet, law enforcement and rail industries as well as municipalities and the federal government. With more than twenty years of experience in this industry, AngelTrax has dedicated itself to providing superior quality products, unmatched customer service, free technical support and training.

After a thorough review of the Beaufort County School District Bid 21-004 In-Bus Digital Recording System, AngelTrax has developed a complete understanding of the project and has identified a powerful and economical solution for consideration—the AngelTrax Vulcan Series. Because of our position as a global leader in product innovation and manufacturing, and because of our successful record for project completion, AngelTrax is uniquely positioned to provide Beaufort County School District with the assurance that from start to finish, the project will be manufactured and operational to the satisfaction of all involved. IVS, Inc. dba AngelTrax is a debt-free company fully equipped to finance the project in its entirety.

In order to bring this project in on time and on budget for Beaufort County School District, AngelTrax will work closely with Beaufort County School District to ensure an accurate, concise and mutually acceptable timeframe for installation. If awarded, and upon delivery of the product at your location our installation director will contact you to schedule an installation date and confirm installation details.

Your sales executive, Laci Hatley, will contact you shortly after the completion of the installation to schedule the full training program. This training is normally scheduled after a week of gathering video on your hard drives for use during the training program. There is no charge for our training program, which is open to as many persons as you deem necessary to attend this training.

AngelTrax's unparalleled customer service and technical support are just a toll-free telephone call away. Because of the reliability and ease of use of our DVRs, most technical support issues can be resolved over the phone or by remotely accessing your computer, with your permission, to troubleshoot your computer and DVR hard drive.

119 South Woodburn Drive ▼ Dothan, AL 36305 ▼ 800.673.1788 ▼ 334.692.4600 ▼ fax 334.692.4606 ▼ www.angeltrax.com



High-Definition Mobile Video Surveillance Solutions

Technical support for AngelTrax products is available 24 hours a day by phone or email from our specialized team of technicians and engineers. Each member of our support team is trained to evaluate and resolve issues quickly and efficiently – within hours, not days.

In overview, our proposed project timeline is subject to coordination of scheduling with Beaufort County School District. Upon receipt of Notice to Proceed and Purchase Order, AngelTrax will immediately begin to process your order and product is usually delivered within 7-10 days. Once order is shipped, installation will be scheduled and upon completion of Installation, initial training will take place. Additional On-Site Training will take place within approximately (1) one week of completion of installation. Beaufort County School District personnel desiring training can expect training to last approximately 3-4 hours with Maintenance Personnel and Mechanics requiring an additional 1-2 hours. AngelTrax will supply additional off-site support/training materials as needed.

AngelTrax will invoice upon completion of project in accordance with P.O. with payment terms net 30.

Please feel free to contact me with any questions. I am available by phone via our toll-free phone number, 1-800-673-1788 or by email at bids@angeltrax.com. We appreciate your business and look forward to working with you.

Best Regards,

A handwritten signature in blue ink that reads "Lani Gomez". The signature is fluid and cursive, written in a professional style.

Lani Gomez
Bid Coordinator



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CLIENT NOTES:

Cover Page and Page Two



Beaufort County School District

Solicitation Number: 21-004
 Date Printed: August 6, 2020
 Date Issued: August 6, 2020
 Procurement Officer: Kaylee Yinger
 Phone: 843-322-2349
 Email: kaylee.yinger@beaufort.k12.sc.us

Best Value Bid

DESCRIPTION: **In-Bus Digital Recording System**
 SUBMIT OFFER BY (Opening Date & Time): **September 9, 2020 2:00 PM (EST)**
 QUESTIONS MUST BE RECEIVED BY: **September 2, 2020**
 NUMBER OF COPIES TO BE SUBMITTED: **Five (5) Original Signed Copies and One (1) Redacted Version on CD**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
 Beaufort County School District
 Procurement Office
 P.O. Drawer 309
 Beaufort, SC 29901-0309

PHYSICAL ADDRESS:
 Beaufort County School District
 Procurement Office
 2900 Mink Point Blvd
 Beaufort, SC 29902

CONFERENCE TYPE: N/A
 DATE & TIME:

LOCATION:

AWARDS & AMENDMENTS:

Award will be posted at the Physical Address stated above on or after September 9, 2020. The award, this solicitation, and any amendments will be posted at the following web address: www.beaufort.k12.sc.us

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer)

ENTITY TYPE:

IYS, Inc. dba AngelTrax


C-Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Katherine H. Tolar
 PRINTED NAME

Vice President of Operations
 TITLE

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

<p>HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):</p> <p>IVS, Inc. dba AngelTrax 119 S. Woodburn Drive Dothan, AL 36305</p>	<p>NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):</p> <p>IVS, Inc. dba AngelTrax 119 S. Woodburn Drive Dothan, AL 36305</p>
<p>PHONE NUMBER: (800) 673-1788</p> <p>EMAIL ADDRESS: bids@angeltrax.com</p>	

<p>PAYMENT ADDRESS (Address to which payments will be sent):</p> <p><input checked="" type="checkbox"/> Payment Address Same as Home Office Address</p> <p><input type="checkbox"/> Payment Address Same as Home Notice Address</p> <p>(check one only)</p>	<p>ORDER ADDRESS (Address to which all purchase orders will be sent):</p> <p><input checked="" type="checkbox"/> Payment Address Same as Home Office Address</p> <p><input type="checkbox"/> Payment Address Same as Notice Address</p> <p>(check one only)</p>
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ACKNOWLEDGEMENT OF AMENDMENTS:	<u>Amendment Number</u>	<u>Amendment Issue Date</u>
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.		

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.



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Addendum #1



Beaufort County School District

Addendum 1

Solicitation Number: 21-004
 Date Printed: August 6, 2020
 Date Issued: August 6, 2020
 Procurement Officer: Kaylee Yinger
 Phone: 843-322-2349
 Email: kaylee.yinger@beaufort.k12.sc.us

Best Value Bid

DESCRIPTION: **In-Bus Digital Recording System**
 SUBMIT OFFER BY (Opening Date & Time): **September 9, 2020 2:00 PM (EST)**
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CONFERENCE TYPE: N/A
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ENTITY TYPE:

IVS, Inc. dba AngelTrax

C-Corporation

Katherine H. Tolar

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Katherine H. Tolar

Vice President of Operations

PRINTED NAME

TITLE

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(Return Page Two with Your Offer)

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ACKNOWLEDGEMENT OF AMENDMENTS: Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	<u>Amendment Number</u> Exhibit A	<u>Amendment Issue Date</u> 8/31/2020
	Addendum #1	9/1/2020

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, please include a copy of your certification.
--

1. Does Beaufort want complete surveillance systems or just surveillance parts? If yes to the complete surveillance systems, how many systems are needed? And how many cameras per bus?
BCSD is to install 20 systems complete within 60 days the award of this contract. Additional systems in the future will be needed as new buses are acquired. System is this to be installed by the vendor.
2. Section 1.0.2, BVB-Two Part Process, Page 4, The Technical Proposal: "Each technical proposal shall be formatted as outlined in Section 4.0 (Information for Offerors to Submit) and **Section 5.0.3 (Qualifications-Required Information.)** **Section 5.0.3 (Qualifications-Required Information)** is not included in the Solicitation Document and is crucial to building the Technical Proposal. Can you please provide this information at your earliest convenience?
This is a typo and should have read 5.0.1.
3. Section 5.0.1, Page 22, f) "Contractor must hold a South Carolina General contractors license (IR2 level or above) prior to the opening of the bid." **Please confirm if this licensing requirement is applicable to this bid/project?**
No.
4. Addendum 1, Exhibit A. **Many of the part numbers for the items listed in Exhibit A appear to be obsolete. Are you wanting proposals to include current equivalent items?**
Yes.
5. Cover Page, "Submit Offer by September 9, 2020 2:00PM (EST)"**Due to Monday, September 7th, being a Holiday, will Beaufort County School District consider an extension to the due date?**
Not at this time.

Addendum #2



Beaufort County School District

Addendum 2

Solicitation Number: 21-004
 Date Printed: August 6, 2020
 Date Issued: September 3, 2020
 Procurement Officer: Kaylee Yinger
 Phone: 843-322-2349
 Email: kaylee.yinger@beaufort.k12.sc.us

Best Value Bid

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<u>Amendment Number</u>	<u>Amendment Issue Date</u>									
Exhibit A	8/13/2020									
Addendum #1	9/1/2020									
Addendum #2	9/4/2020									

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, please include a copy of your certification.
--

1. In the Addendum 1, question 1 response, please clarify if the winning bidder will be required to install the first 20 systems. Also, will the winning bidder be responsible for the installation of systems as new buses are acquired?
Yes and Yes.
2. Is there existing surveillance equipment that the winning bidder needs to remove before installation of the new equipment? If so, how many buses will require removal of existing equipment?
No
3. How many cameras are required per system?
3
4. Does Beaufort require the system to indicate the global positioning of the vehicle on a map when reviewing video?
No
5. Does Beaufort require the system to indicate the speed of the vehicle when reviewing video?
No
6. Does Beaufort require the system to indicate when the driver activates the ignition, left turn signal, right turn signal, brakes, hazard lights, amber warning lights, and red warning lights when reviewing video?
No
7. Does Beaufort require a button located in the drivers area that can flag a portion of video when the driver indicates this part of the video should be reviewed (e.g. a 'event button')?
Yes
8. Does Beaufort want to capture video evidence of stop arm violations?
No
9. Does Beaufort require the ability to upload video using lot base WiFi?
Yes for future use.
10. Does Beaufort require the ability to "live view" a bus using cellular?
No
11. The cover page for Solicitation 21-004 states "Five (5) Original Signed Copies and One (1) Redacted Version on CD" however in Section 1.0.2 it states "one (1) original set and five (5) copy sets" and "(2) electronic copies of the proposal, one of which is to be a redacted version." Please confirm the number of originals, copies, and electronic copies required.
5 originals and 1 redacted CD/USB
12. If more than one (1) electronic copy is required, should one or both of them be redacted?
No
13. For the electronic copy(s), is it acceptable to provide this on USB drive instead of CD?
Yes
14. Considering current business conditions due to COVID-19, would it be possible to email the documents or submit them online?
No, only sealed bids are acceptable.

15. Considering the short time to review Beaufort answers to questions and Monday September 7th being a holiday, will Beaufort consider extending the due date?
No, the due date will remain the same.



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CLIENT NOTES:

AngelTrax - Servis First Financial Stability Letter

SERVISFIRST BANK
Post Office Box 6456
Dothan, Alabama 36302
T 334.340.4300 F 334.793.1001
servisfirstbank.com



August 29, 2019

Re: AngelTrax Financial Stability Letter

To Whom It May Concern:

This letter of reference is intended to address the financial standing of AngelTrax. As their primary banker and managing the company's financing and substantial depository needs, all their accounts have been handled as agreed.

AngelTrax has the financial capacity to pay cash for needs as arise or to borrow if necessary at very favorable terms. The company typically keeps substantial deposits on reserve and is considered a superb credit risk.

Please contact me directly at 334-340-4314 or jpeacock@servisfirstbank.com if further information is required.

Sincerely,

A handwritten signature in black ink, appearing to read "John H. Peacock".

John H. Peacock
Vice President
Servis 1st Bank

Audited Financial Statements

Each offeror must provide their audited end of year financial reports for the last three (3) fiscal years. The financial statements should indicate a positive cash flow for three (3) years.

AngelTrax will gladly provide Financial Statements upon Award



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CLIENT NOTES:



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Criminal Background Checks:

The authorized signature on the BVB certification page is certification that all supervisory and resource management employees named have had and successfully passed, at a minimum, a South Carolina and nationwide criminal background check and that all meet federal and state requirements for employment in K-12 facilities. The signature also certifies that any new supervisor or grounds maintenance hire will have had and successfully passed a criminal background check and will meet the same federal and state requirements at the time of being hired.

AngelTrax will Comply and provide Criminal Background Checks on all employees involved with the installation of the product upon Award.



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CLIENT NOTES:



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Litigation

Provide records of government or client litigations. Include debarments related to your company or its affiliates.

AngelTrax has not been in any form of litigation past or present.



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CLIENT NOTES:

DBE Good Faith Letter



High-Definition Mobile Video Surveillance Solutions

Request for Full Waiver based on Explanation of "Good Faith Efforts" to meet the DBE Participation Goal

IVS, Inc. dba AngelTrax is the manufacturer of the AngelTrax brand of digital mobile video surveillance systems, and we do not utilize non-certified AngelTrax subcontractors for installation, maintenance or technical support of any AngelTrax product purchased under this contract.

In order to guarantee the proper installation and operation of AngelTrax products and to protect the integrity of our company brand, we perform installations using our own teams of highly trained, certified field engineers. We also offer "Installation Certification" to our end-users, for which a certified AngelTrax Field Engineer will travel to the end-user's place of operation and formally train and certify the end-user's personnel on the proper installation and routine maintenance of AngelTrax products.

Certified AngelTrax customer support and technical support representatives – who work solely for AngelTrax and not an outside, third-party company – handle all customer and technical support. This level of hands-on support is a crucial element in ensuring our company's superior product quality and operation.

AngelTrax provides direct-to-customer sales and support throughout all 50 states and provides technical support and customer service via a web-based form located on our company website, www.angeltrax.com, via our toll-free phone number, 1.800.673.1788, via email, and via direct access using the LogMeIn Rescue software.

To meet the DBE requirements, we have attempted to locate subcontractors willing to be certified by our staff on our MDVR and camera equipment for the installation process without jeopardizing either the quality of the installation process or the integrity of our brand.

The installation process consists of drilling into the vehicle frame, removing plastic panes, etc., which result in metal shards, metal shavings and insulation falling on the interior window frames, seats, floors, dashboard, etc. Proper installation of cables, power connections, digital video recording equipment, cameras, GPS components and other additional equipment needed on as required per job basis.

Once the installation has been completed, as the last step before placing the vehicle back in service, clean-up of the vehicle is performed. Each project will have different schedule requirements, dependent solely on the individual number of systems being purchased and the number of installers assigned to the project. The subcontractor's employee will be required to report directly to the Lead Field Engineer assigned to the project, who will provide a work schedule.

The subcontractor will be responsible for the full proper installation of our AngelTrax digital video recording systems, cameras, and other equipment as varies per project, clean-up and disposal of all post-installation materials.

Page 1 of 2

119 South Woodburn Drive • Dothan, AL 36305 • 800.673.1788 • 334.692.4600 • fax 334.692.4606 • www.angeltrax.com



High-Definition Mobile Video Surveillance Solutions

Request for Full Waiver, cont'd

IVS, Inc. dba AngelTrax has taken the steps to fulfill the "Good Faith" efforts to locate and utilize State of South Carolina certified DBE contractors with whom we could subcontract for installation services. We were unable to locate any DBE Certified Mobile Digital Video Surveillance Equipment installers.

IVS, Inc. dba AngelTrax is requesting a waiver to the DBE Participation Goals based on the above information. We feel that a full waiver is applicable, due to the circumstances explained above, and that we meet the intent of this bid requirement with our efforts to subcontract the installation that can be handled by a DBE firm.

Please let me know if any additional information is required.

Best Regards,


Lani Gomez
Bid Coordinator

Page 2 of 2



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CLIENT NOTES:



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EXCEPTIONS

All objections, exceptions and observations regarding the specified Services and requirements collated in a separate document with regards to specific Section to which the offeror objects, takes exception(s), or provide(s) observation.

Acknowledged and Compliant - AngelTrax has no objections or exceptions.



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CLIENT NOTES:



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Technical Compliance Matrix

 Spec Matrix Approved _____
 Date _____

 Spec Matrix for: **Beaufort County School District**

 Due Date: **9.9.2020**

Item	Description	Response
	<p>Due to the entire list of equipment being Discontinued AngelTrax proposes the following:</p> <p>Addendum #1 9/1/20 Question #4 Addendum 1, Exhibit A. Many of the part numbers for the items listed in Exhibit A appear to be obsolete. <i>Do you want proposals to include current equivalent items? Yes.</i></p>	
	<p>AngelTrax proposes our Vulcan V6X3 High Definition Mobile Digital Video Recorder as a minimum for this project. The Vulcan V6X3 provides 6 channels of audio and video recording and is the latest in solid state design. The V6X3 also has a locking front cover and a rear cover for maximum protection of the wiring and for the recording media. All covers, wiring harness, signal wire harness, panic button and harness as well as Hard Drive, HD Tray, and SD Card are supplied as standard equipment at no extra charge to the client as added value.</p> <p>Addendum #2 9/4/20 Question #6 Does Beaufort require the system to indicate when the driver activates the ignition, left turn signal, right turn signal, brakes, hazard lights, amber warning lights, and red warning lights when reviewing video? No</p> <p>Addendum #2 9/4/20 Question #7 Does Beaufort require a button located in the driver's area that can flag a portion of video when the driver indicates this part of the video should be reviewed (e.g. a 'event button')? Yes</p>	<p>Acknowledged and Compliant AngelTrax Vulcan MDVRs use H.264 compression. AngelTrax V6X3 has up to 6 channels of 1080p (4 channels of AHD 1080p and 2 channels of IP based 1080p) resolution and is supplied standard with our HDD1TB Hard Drive and our SD64GB SD Card for redundant backup of the Hard Drive.</p> <p>Acknowledged and Exceed AngelTrax includes our Driver's Panic Button with every Vulcan system we sell. This panic button also serves to alert the driver that the system is powered and recording with a ring of green LEDs surrounding the button. If they are not glowing green then there is trouble with the MDVR and is should be checked.</p> <p>Acknowledged and Exceed AngelTrax installs our Driver Action Signal harness which will show the following on the recorded video during our Installation: Amber Lights ON Brake ON Reverse ON Stop Arm Extended Right Turn Left Turn Door 1 Door 2</p>
	<p>AngelTrax is also proposing our HD1700V 180° Wide Angle High Definition Cameras. The HD1700Vs will be mounted staggered Side to Side down the bus. We are proposing three (3) of the HD1700V cameras to cover the seating area of the vehicles. Using the Wide Angle View of this camera allows you to see down into the seats on the bus and provides more usable</p>	<p>Acknowledged and Compliant AngelTrax recommends three (3) of the HD1700V 180° Wide Angle Cameras. Please see our Recommended Camera Placement Diagram for an example of coverage.</p> <p>Camera 1 – HD1700V – Driver to Door – HD4CBL Camera 2 – HD1700V – Staggered Side to Side – HD12CBL</p>

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	<p>coverage than traditional lens and mounting positions.</p> <p>Addendum #1 9/1/20 Question #1 Does Beaufort want complete surveillance systems or just surveillance parts? If yes to the complete surveillance systems, how many systems are needed? And how many cameras per bus? <i>BCSD is to install 20 systems complete within 60 days the award of this contract. Additional systems in the future will be needed as new buses are acquired. System is this to be installed by the vendor.</i></p> <p>Addendum #2 9/4/20 Question #3 How many cameras are required per system? 3</p> <p>Addendum #2 9/4/20 Question #8 Does Beaufort want to capture video evidence of stop arm violations? No</p>	<p>Camera 3 – HD1700V – Staggered Side to Side – HD18CBL</p>
	<p>AngelTrax is also proposing our TRIMDANT Tri-Mode Antenna to record GPS metadata such as Heading, Speed, Coordinates, Date, and Time sync. The TRIMDANT antenna will also be utilized if you decide to add Automatic Wireless Downloading features to the system.</p> <p>Addendum #2 9/4/20 Question #4 Does Beaufort require the system to indicate the global positioning of the vehicle on a map when reviewing video? No</p> <p>Addendum #2 9/4/20 Question #5 Does Beaufort require the system to indicate the speed of the vehicle when reviewing video? No</p> <p>Addendum #2 9/4/20 Question #9 Does Beaufort require the ability to upload video using lot base Wi-Fi? <i>Yes for future use.</i></p> <p>Addendum #2 9/4/20 Question #10 Does Beaufort require the ability to “live view” a bus using cellular? No</p>	<p>Acknowledged and Exceed AngelTrax is including our TRIMDANT Tri-Mode Antenna in our proposal. This antenna will not only record the GPS metadata but will also be used in the future if you pursue the ability for Automatic Downloading of the video when the bus returns to the yard. The ability to perform Automatic Downloading will require the Optional PRO8CMS software. Customer would need to supply Server, Wireless Access Points, and Infrastructure.</p> <p>Tri-Mode Roof-Mounted Antenna</p> <ul style="list-style-type: none"> • Wi-Fi, Cellular and Passive GPS Antenna • Roof-Mounted
	<p>AngelTrax is including our PRO8 Playback software</p>	<p>Acknowledged and Compliant AngelTrax PRO8 Software</p>

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	that is free of charge and is license free. We will install our PRO8 playback software on any computers that the District deems necessary to be able to review the recorded data.	allows you to manage your video with confidence using our complimentary video playback software. <u>Features</u> * User friendly software * Minimal clicks to login and view video recorded last * Interface features an easy-navigation timeline * Trouble-free archiving * Basic playback * Export evidence * Archive directory * Technical support * Customer training and service
	AngelTrax is also including in our proposal our CP4 Touchscreen Monitor to be used during programming and installation. We are also pricing Installation and VULSECKEY that will connect the Hard Drive Tray to your PC to review the recorded Data using our included PRO8 Playback Software. Addendum #2 9/4/20 Question #2 Is there existing surveillance equipment that the winning bidder needs to remove before installation of the new equipment? If so, how many buses will require removal of existing equipment? No	Acknowledged and Compliant Vulcan Series Touchscreen Backing & Firmware Control Monitor with Bracket The CP4 will be needed for programming and installation. VULSECKEY Security Key USB 3.0 for Vulcan Series HCNVRs, V5, V5X3, & V6X3 MDVRs.
3.0	SCOPE OF WORK/SPECIFICATIONS	
	The purpose of this solicitation is to acquire services, supplies and/or equipment from qualified firms to provide In-Bus Digital Recording System .	Acknowledged and Compliant
3.0.1	PERFORMANCE LOCATION:	
	After award, all deliveries shall be provided to the locations specified by this Solicitation.	Acknowledged and Compliant
3.0.2	SCOPE OF WORK / SPECIFICATIONS:	
	INSTALLATION:	
	Contractor shall install all items acquired pursuant to this contract as follows: on request by the District. Contractor shall contact the District within two (2) days of receipt of unit. Please submit an installation schedule with your bid.	Acknowledged and Compliant Please see our Proposed Project Timeline for an overview of how we proceed from the time we receive your PO.
	LOANER EQUIPMENT:	
	The Contractor should provide a loaner unit on any unit that should need maintenance or corrective repair.	Acknowledged and Exceed AngelTrax is committed to providing the best and most efficient customer service in the mobile surveillance industry. AngelTrax technical support is free of charge, whether the call is the result of a warranty or non-warranty issue. At the onset of any problem, please do not hesitate to contact our Technical Support Department via phone at

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		<p>1.800.673.1788, Monday through Friday from 8:00 a.m. to 5:00 p.m. CST. AngelTrax's Technical Support Department can also be reached via the Contact Us form on the AngelTrax Website (www.angeltrax.com/contact). Complete the form, indicating "Technical Support" as the "Reason for Contact." A technician will be notified immediately and respond to your inquiry as soon as possible.</p> <p>The majority of product technical issues are resolved within the initial phone call or email conversation. If additional assistance is required AngelTrax technicians can log into your computer remotely and show you step-by-step how to correct the issue. In such cases, our technician will direct you to the link highlighted above on the AngelTrax Support page to initiate the remote log in process.</p> <p>If the issue requires an AngelTrax Field Engineer to perform a site visit, this will be initiated by the Technical Support Department and the site visit will be scheduled as soon as possible.</p> <p>If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified).</p> <p>If warranty service becomes necessary, contact AngelTrax's Technical Support Department by phone at 1.800.673.1788 or through the "Contact Us" form on the AngelTrax website (www.angeltrax.com/contact) and request a Return Merchandise Authorization (RMA) number.</p> <p>Spare components may be purchased, at a highly discounted price, for your future use and to further reduce the downtime that may be associated with a replacement component issue.</p>
	OPERATIONAL MANUALS:	
	<p>Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the Using Governmental Unit a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning and operating the product, together with preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers and ordering information.</p>	Acknowledged and Compliant

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	QUALITY – NEW:	
	All items must be new.	Acknowledged and Compliant
	SERVICE FACILITY:	
	Maintenance, installation, and repair service must be provided by the successful Offeror who must maintain a service facility and/or station under the same Name, or a bona fide subsidiary hereof.	Acknowledged and Compliant AngelTrax Corporate Headquarters is located at 119 South Woodburn Drive, Dothan, AL 36305. If warranty service becomes necessary, contact AngelTrax's Technical Support Department by phone at 1.800.673.1788 or through the Contact Us form on the AngelTrax website (www.angeltrax.com/contact) and request a Return Merchandise Authorization (RMA) number.
a.	Carry-In	
	Contractor is to provide a repair/warranty center for customers to drop off the equipment for repairs. If the Using Governmental Unit chooses to "Carry-In" an item at the repair/warranty facility, the Offeror will be responsible for shipping and the repaired/replacement item to the Using Governmental Unit's location unless previous arrangements with the governmental entity's agent is expressed in writing. Offeror is to provide whether they provide on-site and/off-site installation services. The Offeror should specify their off-site installation locations within the state of South Carolina in their response.	Acknowledged and Exceed AngelTrax is including our 5 Year System Warranty at no cost to our client for added value. At the onset of any problem, please do not hesitate to contact our Technical Support Department via phone at 1.800.673.1788, Monday through Friday from 8:00 a.m. to 5:00 p.m. CST. AngelTrax's Technical Support Department can also be reached via the Contact Us form on the AngelTrax Website (www.angeltrax.com/contact). Complete the form, indicating "Technical Support" as the "Reason for Contact." A technician will be notified immediately and respond to your inquiry as soon as possible. If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified). If warranty service becomes necessary, contact AngelTrax's Technical Support Department by phone at 1.800.673.1788 or through the "Contact Us" form on the AngelTrax website (www.angeltrax.com/contact) and request a Return Merchandise Authorization (RMA) number. Installation will be provided on-site.
b.	Mail-In	
	If the unit is still covered under warranty, the contractor shall pay all shipping costs for this option. Otherwise, the Using Governmental Unit will be responsible for shipping costs to the repair/warranty facility, and the contractor will be responsible for the shipping cost of returning the repaired parts or new parts to the governmental entity's location, unless provided for by the manufacturer or reseller. The	Acknowledged and Exceed If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified).

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	Using Governmental Unit should use a freight contractor that can provide positive tracking service and insurance for high dollar value items.	
	WARRANTY/TECHNICAL SUPPORT/TRAINED PERSONNEL:	
	<p>Contractor must state warranty period. Upon award and during the warranty period and at no cost to the District, the successful Offeror(s) must have a highly trained, qualified person or an authorized dealer/reseller to assist in set-up, provide instruction on operation, training of installers, technical support and other needs as deemed necessary by the District. This person must be available for a telephone consultation within four (4) hours of the initial call. The individual must be available for an onsite visit within twenty-four (24) hours after contact has been made by the District to provide assistance should it be required. It is preferable that if the manufacturer bids, they provide seamless service in providing the trained personnel equipped to handle all set-ups as well. Basically, this means that if the vendor's equipment is having technical difficulties and a telephone call will not resolve the issue then a trained technical person must be available to troubleshoot and rectify the problem in person.</p>	<p>Acknowledged and Compliant AngelTrax has included our 5 year system warranty at no cost to the client as added value.</p> <p>The majority of product technical issues are resolved within the initial phone call or email conversation. If additional assistance is required AngelTrax technicians can log into your computer remotely and show you step-by-step how to correct the issue. In such cases, our technician will direct you to the link highlighted above on the AngelTrax Support page to initiate the remote log in process.</p> <p>If the issue requires an AngelTrax Field Engineer to perform a site visit, this will be initiated by the Technical Support Department and the site visit will be scheduled as soon as possible.</p> <p>If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified).</p>
	TRAINING:	
a.	At the Using Governmental Unit's request, the Contractor shall provide a familiarization-training course at the Ordering entity's location. Contact should be initiated to set up training with the requesting governmental unit within two (2) days of unit delivery.	<p>Acknowledged and Compliant</p> <p>Phase one of training takes place immediately after the installation is completed. The lead installer is available to instruct the transportation department personnel on how to remove the hard drive from the unit, playback the video and replace the hard drive back into the unit. Typical administrative functions will also be explained, including: archiving video data; creating a snapshot; creating a court-ready file; searching for event data; using the snapshot blur feature and system preventative maintenance.</p> <p>Phase two of training takes place approximately one to two weeks from the time installation is completed. This allows for ample time to collect recorded video for training class(es).</p>
b.	The familiarization-training course shall be provided at no additional charge.	Acknowledged and Compliant
c.	The Using Governmental Unit will provide any facility or vehicles/buses needed for the training.	Acknowledged and Compliant
	VIDEO SYSTEM STANDARDS:	
	All mobile video systems and related audio	Acknowledged and Compliant

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	equipment must conform to the applicable minimum standards as set by the following:	
	a) Electronic Industries Association (EIA)	Acknowledged and Compliant
	b) Federal Communications Commission Rules and Regulations (FCC)	Acknowledged and Compliant
	c) Institute for Electrical and Electronic Engineers (IEEE)	Acknowledged and Compliant
	d) International Electro-technical Commission (IEC)	Acknowledged and Compliant
	e) International Organization for Standardization (ISO)	Acknowledged and Compliant
	f) National Fire Protection International (NFPA)	Acknowledged and Compliant
	g) National Highway Traffic Safety Administration (NHTSA)	Acknowledged and Compliant
	h) Society of Automotive Engineers (SAE)	Acknowledged and Compliant
	i) Underwriters Laboratories Inc. (UL)	Not Applicable for Mobile Device
	j) Underwriters Laboratories of Canada (ULC)	Not Applicable for Mobile Device
	Approximately 150 buses will be receiving in-bus digital recording systems.	Acknowledged and Compliant
4.0	INFORMATION FOR OFFEROR TO SUBMIT:	
	In order to insure a uniform review process and to obtain the maximum degree of comparability, it is required that proposals be submitted in the format outlined below. Any portion not included will be cause for possible elimination from the proposal process. Any portions of the submitted proposal that are to be treated by the District as proprietary and confidential information must be clearly marked as such. Proprietary and confidential information submitted by an Offeror shall not be subject to public disclosure; however, the Offeror must invoke this protection by so stating in writing. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secrets or proprietary information. The classification of the entire proposal document, line item prices and/or total proposal prices as proprietary or trade secret information is not acceptable and may result in rejection of the proposal as nonresponsive. By submission of a proposal, you are guaranteeing that all goods meet the requirements of this BVB.	Acknowledged and Compliant
4.0.1	The Proposal shall include the information listed below, tabbed and indexed in the following sequence. Each proposal shall contain two (2) separately marked envelopes as follows:	Acknowledged and Compliant
	TECHNICAL PROPOSAL	
4.0.1.1	Offeror shall submit a signed Cover Page and Page Two.	Acknowledged and Compliant

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4.0.1.2	Financial Stability: Each offeror must provide their audited end of year financial reports for the last three (3) fiscal years. The financial statements should indicate a positive cash flow for three (3) years.	Acknowledged and Compliant AngelTrax is including a copy of our Servis First Letter of Financial Stability. Financial Statements can be provided upon Award.
4.0.1.3	Criminal Background Checks: The authorized signature on the BVB certification page is certification that all supervisory and resource management employees named have had and successfully passed, at a minimum, a South Carolina and nationwide criminal background check and that all meet federal and state requirements for employment in K-12 facilities. The signature also certifies that any new supervisor or grounds maintenance hire will have had and successfully passed a criminal background check and will meet the same federal and state requirements at the time of being hired	Acknowledged and Compliant
4.0.1.4	Provide records of government or client litigations. Include debarments related to your company or its affiliates.	Acknowledged and Compliant AngelTrax has not been in any form of litigation past or present.
4.0.1.5	Demonstrate your process for utilizing M/WBE (Section 9).	Acknowledged and Compliant Please see our DBE Good Faith Letter that we have included in our proposal.
4.0.1.6	All objections, exceptions and observations regarding the specified Services and requirements collated in a separate document with regards to specific Section to which the offeror objects, takes exception(s), or provide(s) observation.	Acknowledged and Compliant
	Offeror should submit all other information and documents requested in this part and in parts 2.1 – Special Instruction; 3.0 – Scope of Work; 5.0 – Qualifications; 8.0 – Bidding Schedule/Price Proposal; and any other appropriate attachments addressed in Section 9.0 – Attachments to Solicitations.	Acknowledged and Compliant
	COST PROPOSAL	
4.0.1.7	Section 8.0 Bidding Schedule/Price Proposal No cost information shall be contained in the Technical Proposal.	Acknowledged and Compliant
5.0	QUALIFICATIONS:	
5.0.1	QUALIFICATIONS – REQUIRED INFORMATION	
	Submit the following information or documentation for you and for any subcontractor (at any tier level) that you identify pursuant to the clause titled Subcontractor – Identification. Err on the side of inclusion. You represent that the information provided is complete.	Acknowledged and Compliant AngelTrax will not be using any Subcontractors during the Installation of our systems at this time.
a.	The general history and experience of the business in providing work of similar size and scope. Five (5) year	Acknowledged and Compliant AngelTrax is a leading designer, manufacturer and provider

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	minimum.	<p>of in-vehicle mobile surveillance for the student transit, mass transit, fleet/driver behavior with AI, locomotive and waste management industries.</p> <p>From developing state-of-the-art systems to providing unmatched customer support, AngelTrax consistently drives innovation and service in the mobile video surveillance industry.</p> <p>Drawing from diverse technical expertise, extensive industry knowledge and constant customer feedback, AngelTrax continues to meet and exceed the needs of transportation providers around the globe.</p>
b.	A detailed, narrative statement listing the three (3) most recent, comparable contracts (including contact information) which have been performed. For each contract, describe how the supplies or services provided are similar to those requested by this solicitation, and how they differ.	Acknowledged and Compliant Please see our References included with our Proposal.
c.	Offeror shall provide <u>with their proposal</u> copies of all appropriate certifications, licenses and permits, as well as evidence to support the documentation.	Acknowledged and Compliant
d.	Must have knowledge of and comply with all currently applicable, and as they become enacted during the contract term, federal, state and local laws, statutes, ordinances, rules and regulations. All laws of the State of South Carolina, whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the District shall be followed with respect to the contract.	Acknowledged and Compliant
e.	Must have the capacity to acquire all bonds, escrows or insurance as outlined in the terms of this BVB.	Acknowledged and Compliant
f.	<p>Contractor must hold a South Carolina General Contractors license (IR2 level or above) prior to the opening of the bid</p> <p>Addendum #1 9/1/20 Question #3 Section 5.0.1, Page 22, f) "Contractor must hold a South Carolina General contractors license (IR2 level or above) prior to the opening of the bid." Please confirm if this licensing requirement is applicable to this bid/project? No.</p>	Not Applicable based on Addendum #1
g.	Contractors office shall be within a 150 mile radius of the District office located at 2900 Mink Point Blvd., Beaufort, SC. 29902	<p>Acknowledged and Variable</p> <p>Please note our representative for your area is based out of Raleigh, North Carolina.</p> <p>At the onset of any problem, please do not hesitate to contact our Technical Support Department via phone at</p>

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		<p>1.800.673.1788, Monday through Friday from 8:00 a.m. to 5:00 p.m. CST. AngelTrax's Technical Support Department can also be reached via the Contact Us form on the AngelTrax Website (www.angeltrax.com/contact). Complete the form, indicating "Technical Support" as the "Reason for Contact." A technician will be notified immediately and respond to your inquiry as soon as possible.</p> <p>The majority of product technical issues are resolved within the initial phone call or email conversation. If additional assistance is required AngelTrax technicians can log into your computer remotely and show you step-by-step how to correct the issue. In such cases, our technician will direct you to the link highlighted above on the AngelTrax Support page to initiate the remote log in process.</p> <p>If the issue requires an AngelTrax Field Engineer to perform a site visit, this will be initiated by the Technical Support Department and the site visit will be scheduled as soon as possible.</p> <p>If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you via overnight shipping to ensure the least possible downtime (unless another shipping method is specified).</p> <p>If warranty service becomes necessary, contact AngelTrax's Technical Support Department by phone at 1.800.673.1788 or through the "Contact Us" form on the AngelTrax website (www.angeltrax.com/contact) and request a Return Merchandise Authorization (RMA) number.</p>
h.	Demonstrated ability to create and maintain working relationships as required by the scope of services;	
i.	Ability to present oral and written presentations of finds as required by the scope of services;	<p>Acknowledged and Compliant</p> <p>We are a hands-on company, committed to the quality of our products and services. Exceptional products, services, and technical expertise, coupled with extensive industry knowledge, make AngelTrax the ideal choice for your mobile surveillance needs.</p>
j.	Demonstrated ability to evaluate program implementation effectiveness and program impact for programs and projects in the areas of offered services;	<p>Acknowledged and Compliant</p>
k.	Demonstrated ability to identify appropriate strategies and reporting needs, analyze and prepare evaluation plans, and report results and conclusions	<p>Acknowledged and Compliant</p> <p>AngelTrax provides mobile video surveillance solutions to various transportation configurations for a number of</p>

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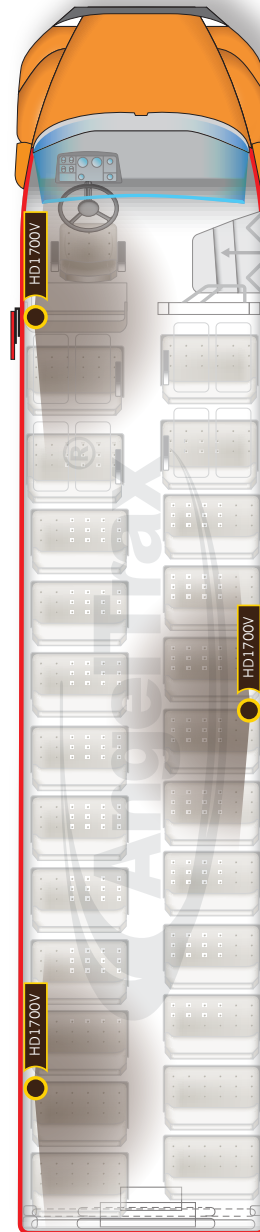
Date _____

	appropriate to the services area of expertise.	reasons, including: to promote passenger safety, prevent disorderly conduct, assist in tracking problem motorists, protect drivers and other employees from fraudulent claims, assist in litigation, enforce good driving practices, deter vandalism and to investigate collisions – just to name a few.
I.	List of at least five (5) references of similar projects for these services.	Acknowledged and Compliant Please see our References we have included in our proposal.
m.	List of failed projects, suspensions, debarments, and significant litigation.	Acknowledged and Compliant AngelTrax has no failed projects, suspensions, debarments, or any litigation.
5.0.2	SUBCONTRACTOR IDENTIFICATION	
	If you intend to subcontract, at any tier level, with another business for any portion of the work and that portion either (1) exceeds 10% of your cost, (2) involves access to any “government information,” as defined in the clause entitled “Information Security – Definitions,” if included, or (3) otherwise involves services critical to your performance of the work (err on the side of inclusion), your offer must identify that business and the work that they are to perform. Identify potential subcontractors by providing the business name, address, phone, taxpayer identification number, and point of contact. In determining your responsibility, the BCSD may contact and evaluate your proposed subcontractors.	Acknowledged and Compliant AngelTrax does not intend to use sub-contractors on this project. AngelTrax certified technicians will be used for installation.



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Recommended Camera Placement



INTERIOR CAMERAS:

1. HD1700V
2. HD1700V
3. HD1700V



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Vulcan™ Series V6X3 HD/IP Mobile DVR

6-channel DVR

DIMENSIONS

- Height: 3.5 inches
- Width: 5.9 inches
- Depth: 10.05 inches
- Weight: 4.4 pounds

SIX (6) A/V INPUTS

- 4 channels D1, WD1, 720P, or up to 1080P
- + 2 channels IP up to 1080P

VIDEO OUTPUTS

- 1 channel

AUDIO OUTPUTS

- 1 channel

CAMERA COMPATIBILITY

- 4 channels D1, WD1, 720P, or up to 1080P
- 2 channels IP up to 1080P

Storage media

RECORDING MEDIA

- One (1) 2.5" 1TB SATA hard drive and one (1) solid-state SD card

CAPACITY

- 1TB (standard)
- 64GB SD card (standard), up to 512GB available

USB

- 1 x USB2.0 (Type A) + 1 x USB2.0 (Type B)

RECORDING OPTIONS

- SD card slot for redundant recording

Interface

NETWORK DATA CONNECTION (WAN)

- RJ45 x 1 (10/100/1000M)

NETWORK: IPC ETHERNET

- 2 x 6 Pin avionics PON IPC port (10/100M)
- 2 x 6 Pin avionics LAN, no power supply (10/100M)

EXPANSION

- RS232 x 2, RS485 x 2

GPS INTERFACE

- Built-in, compatible with optional GPS antenna
- Location tracking, speed detection and time sync

Driver action detection

PANIC BUTTON

- The panic button can be connected to show DVR power/record status without using a video monitor and has the following functions:
 - Solid green LED indicates that the unit has power and is recording
 - Event marker (panic button)

DRIVER ACTION DETECTION WIRES

- 8 signal wires individually programmable to



indicate alarm or event

BUILT-IN G-FORCE SENSOR

COMPRESSION FORMAT

- Video: H.264
- Audio: ADPCM, G.711A G.711U

Record resolution

NTSC

- 1080P(1920X1080), 720P(1280X720), WD1(928X480), WHD1(928X240), WCIF(464X240), D1(704X480), HD1(704X240), CIF(352X240)

PAL

- 1080P(1920X1080), 720P(1280X720), WD1(928X576), WHD1(928X288), WCIF(464X288), D1(704X576), HD1(704X288), CIF(352X288)

RECORDING OPTIONS

- **Continuous record:** System will record all channels continuously while vehicle is running (factory setting).
- **Alarm record:** System will record when an alarm is triggered.
- **Motion record:** System will record when the cameras detect motion while vehicle is running.
- **Schedule record:** System will boot and record according to user-selectable schedule.

Electrical & operating requirements

AUTO ON/OFF DETECTION

- ACC detection

DELAY OFF SETTING

- User selectable up to 24 hours

OPERATING VOLTAGE

- 9~36VDC

OPERATING TEMPERATURE

- -40°F (-40°C) ~ +131°F (+55°C) with heater

OPERATING HUMIDITY

- 8%-90% (No condensation)

POWER CONSUMPTION

- 0W-52W

Power supply

INPUT RANGE

- DC 9~36V, ACC

OUTPUT CURRENT

- 5V@500mA, 12V@500mA

LOW VOLTAGE PROTECTION

- User selectable and programmed at installation

HOUSING/CASING

- Removable, shock-mounted
- Vandal-resistant locking front cover
- Shock-resistant: MIL-STD-810F
- Aluminum

BUILT-IN WI-FI MODULE

Optional Components

VIRTUAL SYNCHRONIZED MAPPING

- External Virtual Synchronized Mapping™ module with North American maps
- Includes GPSV1 antenna
- Embeds GPS tracking information synchronized with recorded video footage

GPS ANTENNA

FIREPROOF BOX BACKUP

CELLULAR MODEM

Specifications, features and applications of use are subject to change without notice. ▼ 6/2018



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Vulcan™ Series HD1700V ▽ 180° Lens 1080P Camera

CAMERA FEATURES

The Anvil™ HD1700V camera from AngelTrax features a fully articulated lens casing, adjustable vertically and horizontally, to obtain extreme wide-angle views of the vehicle's interior or exterior and surroundings. Equipped with Super Infrared, automated white balance and digital noise reduction, the Anvil™ HD1700V camera is capable of capturing astonishingly clear high-definition images day or night.

DIMENSIONS

- Height: 1.5 inches
- Width: 3.4 inches
- Depth: 2.9 inches
- Weight: 0.6 pounds

LENS

- 180° lens/
170° field of view
- 1.7mm focal length
- 2.12MP
- 1/2.7" CMOS sensor
- Fully articulated lens casing for image orientation

MINIMUM ILLUMINATION

- 0.05 Lux / F1.8
- 0 Lux when IR on

AUTO ELECTRONIC SHUTTER

- 1/60s (1/50s) - 1/100,000s

INFRARED

- Smart IR circuit design for auto-exposure control when IR is ON
- Super IR: 98 - 164 feet

DAY AND NIGHT

- External sensor for auto switch between day and night modes

IMAGE CONTROL

- Digital Wide Dynamic Range (DWDR)
- Auto Tracking White Balance (ATW)
1,800°K ~ 10,500°K
- Automatic Gain Control: (AGC)

SIGNAL TO NOISE RATIO

- S/N > 60dB

VIDEO OUTPUT LEVEL

- 1.0 Vp-p Composite video/
75 Ohm



OPERATING CONDITIONS

- -40°F ~ +158°F (-40°C ~ +70°C)

POWER INPUT

- DC 12V (9V ~ 16V)

POWER CONSUMPTION

- (IR on) 300mA @ DC 12V
- (IR off) 75mA @ DC 12V

IP RATING

- IP68

HOUSING/CASING MATERIAL

- Steel
- Anti-vibration
- Vandal-resistant

VIDEO COMPRESSION

- H.264

IMAGE RESOLUTION

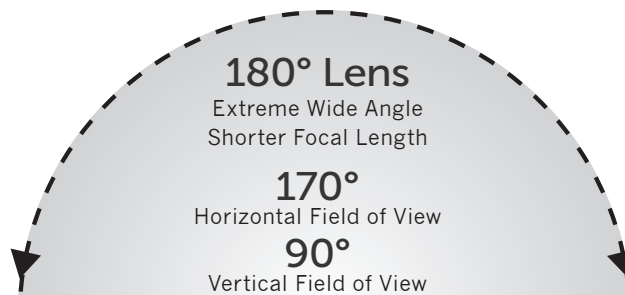
- 1080P high definition
- NTSC: 1920 x 1080 @30fps
- PAL: 1920 x 1080 @ 25fps

IMAGE FRAME RATE

- 30fps

AUDIO

- Noise-gated microphone

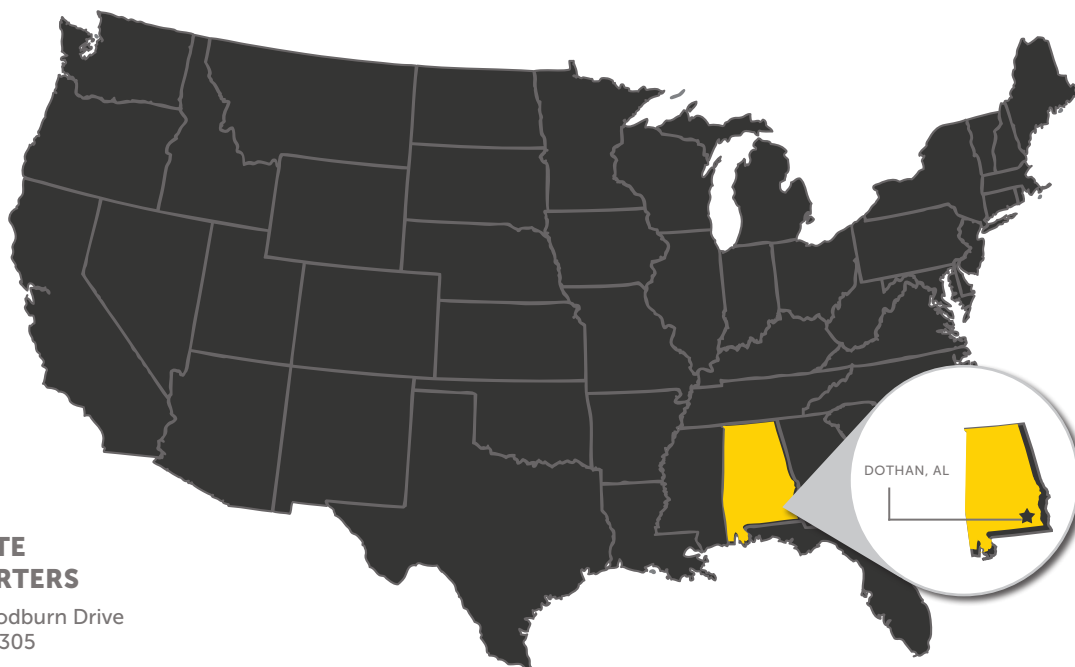




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CLIENT NOTES:

A - Qualifications & Experience



CORPORATE HEADQUARTERS

119 South Woodburn Drive
Dothan, AL 36305

About AngelTrax

COMPANY NAME:

IVS, Inc. dba AngelTrax

WEBSITE:

www.angeltrax.com

TAX ID #:

04-3699455

TELEPHONE:

1.800.673.1788 or
334.692.4600

FAX:

334.692.4606



Operations

STATUS:

Incorporated

OWNERSHIP:

Private

FOUNDED:

2000

INCORPORATED:

2002

PRESIDENT:

Richie Howard

VICE PRESIDENT:

Scott Lisenby

PROFITABLE:

Yes

BUY AMERICA ACT COMPLIANT:

Yes

Core Values

- CONTINUOUSLY IMPROVE PRODUCTS
- PROVIDE A SAFE WORK ENVIRONMENT FOR OUR EMPLOYEES
- CONSTANTLY SEEK OPPORTUNITIES FOR GROWTH
- BUILD LASTING RELATIONSHIPS WITH OUR CUSTOMERS
- DEVELOP INNOVATIVE SOLUTIONS THAT HELP INCREASE PUBLIC SAFETY

OUR MISSION

AngelTrax strives to maintain profitable growth by delivering the most innovative, cost-effective and reliable mobile video surveillance equipment on the market. We add value to our company through the strength of our customer and employee relationships by seeking continuous improvement, a safe work environment and opportunities to grow.

AngelTrax by the Numbers

>> RESEARCH & DEVELOPMENT

\$2.5 MILLION

SPENT ANNUALLY
ON RESEARCH
AND DEVELOPMENT



SEVERAL
UNITED STATES
PATENTS HAVE
BEEN AWARDED
TO ANGELTRAX

>> EMPLOYEES

OVER 200 PEOPLE EMPLOYED WORLDWIDE

CORPORATE EMPLOYEES: **39**

UNITED STATES SALES FORCE: **11**

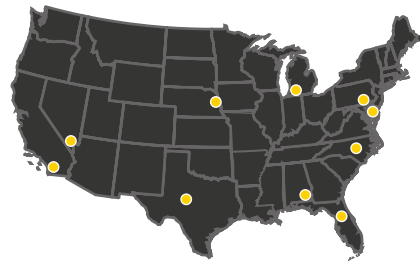
R&D ENGINEERS: **20**

PRODUCTION: **175**



Employee numbers are approximate.

US SALES FORCE HEADQUARTERS



**GLOBAL SALES
HEADQUARTERS**
BASED IN ALABAMA



NO. 1

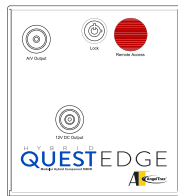
SUPPLIER OF MOBILE
VIDEO SURVEILLANCE
SOLUTIONS GLOBALLY

RANKED AS THE NUMBER ONE PROVIDER OF MOBILE VIDEO SURVEILLANCE IN THE STUDENT TRANSIT INDUSTRY IN 2010 BY IMS RESEARCH, A LEADING INDEPENDENT SUPPLIER OF MARKET RESEARCH. ANGELTRAX IS THE FASTEST GROWING MOBILE VIDEO SURVEILLANCE COMPANY IN THE INDUSTRY.

>> ACTIVE SYSTEMS

250,000
ACTIVE SYSTEMS
OPERATING WORLDWIDE

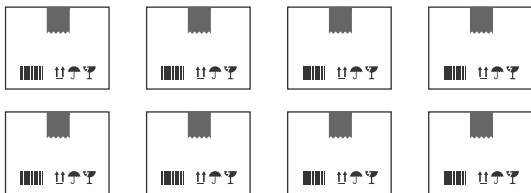
ACTIVE
SYSTEMS
ACROSS
THE UNITED
STATES:
125,000



ANGELTRAX SYSTEMS ARE UTILIZED ON **6** CONTINENTS
(NORTH AMERICA, SOUTH AMERICA, EUROPE, ASIA,
AFRICA AND AUSTRALIA).

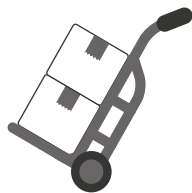


>> PRODUCTS



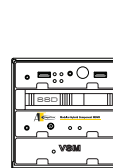
OVER 30,000
SYSTEMS ARE SHIPPED ANNUALLY
15,000

OF THOSE SYSTEMS
ARE SHIPPED
THROUGHOUT THE
UNITED STATES.

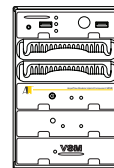


LESS THAN 1% RETURN RATE
ANGELTRAX HAS A LESS THAN ONE
PERCENT PRODUCT RETURN RATE.

NO. OF MOBILE DVR TYPES **6**



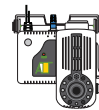
HYBRID QUEST
EDGE



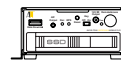
HYBRID VAULT



V5



COPILOT-WA



HDX HYBRID



SDX

OF CAMERA TYPES **19**

OF TRACKING TYPES **4**

OF VIDEO MANAGEMENT OPTIONS **3**

Who We Are

AngelTrax is a leading designer, manufacturer, provider and sustainer of mobile surveillance for the school bus, mass transit, waste management and rail industries. AngelTrax drives the market with state-of-the-art products, including distinctive Hybrid Component Series DVRs, MotoTrax™ online surveillance manager and Virtual Synchronized Mapping™ technology. Coupled with top-of-the-line cameras for interior and exterior views, AngelTrax develops products for every mobile surveillance need.

RELIABLE PARTNERSHIPS

We are a hands-on company, committed to the quality of our products and services. Exceptional products, services and technical expertise, coupled with extensive industry knowledge, make AngelTrax the ideal choice for your mobile surveillance needs.

DURABLE PRODUCTS

Our systems come equipped with the most innovative and efficient mobile video technology in the industry. Constructed with military grade materials, AngelTrax systems will outlast and outperform years longer than other mobile DVR systems. Our durable systems are exclusively designed to assist fleet managers with everyday transportation challenges.

EXCEPTIONAL CUSTOMER SERVICE

At AngelTrax, we listen to you, and we continuously respond with the industry's best and most reliable mobile video surveillance solutions available.

AngelTrax is proud to offer exemplary customer service and support that is unmatched in the transportation industry. We believe that effective customer service comes from not only meeting customer needs, but also surpassing their expectations.

At AngelTrax, our business is helping people through our dedication to safety. We are active advocates for our customers, partners, employees and the public at large. Our knowledgeable and professional Technical Support team is available by phone, ready to address your questions or concerns. From product inquiries to playback software training, we're here for you when you need us.



**24 HOURS A DAY
7 DAYS A WEEK**

Out of Our Corporate Headquarters in Alabama

1.800.673.1788

ZOOM SEC

What We Offer

DEPENDABLE SOLUTIONS

AngelTrax provides mobile video surveillance solutions to various transportation configurations for a number of reasons, including: to promote passenger safety, prevent disorderly conduct, assist in tracking problem motorists, protect drivers and other employees from fraudulent claims, assist in litigation, enforce good driving practices, deter vandalism and to investigate collisions – just to name a few.

At AngelTrax, we understand the significance of consistently offering safe and dependable transportation. We also realize that managing your fleet and its daily functions is an involved task. With the need to streamline fleet administration, monitor operator performance, determine proper asset utilization and control operational costs — **IT'S IMPERATIVE TO JOIN FORCES WITH A TRUSTED MOBILE VIDEO SURVEILLANCE PROVIDER.**

ONE-OF-A-KIND SOLUTIONS

In order to offer the best mobile surveillance solutions, we've developed the most advanced surveillance products*:



Hybrid Component Series MDVRS

Utilize a patented, removable component design that allows for exceptional flexibility and field serviceability — cutting the long-term cost of DVR ownership in half.



Hi-def Lens Cameras

High-definition capture cameras that deliver clear, reliable audio/video data by employing Smart Infrared technology, IP68 certified waterproof lenses and noise-gated microphones.



Virtual Synchronized Mapping™

Absolute GPS tracking accuracy synchronized with recorded video footage, eliminates guesswork on vehicle location during an event and tracks the precise route of the vehicle.



Driver Behavior Modification

Improve driver performance, protect employees and promote fleet safety through automated detection of dangerous driving and real-time driver correction in the field.



FlexPlay Pro™

An easy-to-use video playback software solution that ensures quick event retrieval, simple data archiving and a convenient blur feature.



MotoTrax™

Manage an entire fleet from one simple, intuitive interface. The MotoTrax™ wireless surveillance manager stores vehicle and operator information, works with live tracking and provides immediate notification of emergencies.

*These products may or may not be included in your bid.



**INNOVATIVE
TECHNOLOGIES**



**DURABLE
SOLUTIONS**

Who We Serve

AngelTrax specializes in mobile video surveillance solutions for an array of transportation-affiliated industries.



STUDENT TRANSIT

Confirmed by independent market analysis firm IMS Research, AngelTrax is currently the nation's number one mobile video surveillance provider for the student transit industry. Thousands of school districts across the country depend on AngelTrax's surveillance solutions to protect their assets and keep both students and employees safe.



MASS TRANSIT

AngelTrax works with mass transit systems in several states, including California, Louisiana, South Carolina and Alabama. AngelTrax mobile video surveillance provides both fleet managers and vehicle operators with powerful tools to reduce liability, promote safe driving practices and monitor vehicle events.



EMS

AngelTrax's mobile video surveillance solutions function as a preventative tool that EMS fleet directors can use to promote driver safety, ensure drivers and medical professionals follow proper procedures, gain enhanced insight into fleet operations, protect employees from fraudulent claims and provide an objective, indisputable eyewitness account.



FEDERAL GOVERNMENT

The US government relies on AngelTrax products in a variety of environments and configurations. The United States Postal Service (USPS) utilizes AngelTrax's surveillance solutions to help protect their employees and ensure the integrity and security expected of the Postal Service. AngelTrax's systems have also been installed on United States Army Humvees operating both at home and abroad – notably during Operation Iraqi Freedom and other overseas engagements.

AngelTrax is also a part of the GSA Advantage program, which allows state and local governments to purchase products and services through GSA-negotiated contracts.

Visit www.gsaadvantage.gov to learn more.

TAXI

AngelTrax's mobile surveillance and driver behavior modification systems give fleet directors in the taxi industry unprecedented visibility and control over fleet operations. Automated detection of dangerous driving provides valuable insight into driver's habits, and real-time feedback to drivers in the field leads to better performance and improved driver behavior.

PRISONER TRANSPORT

Prison systems in Texas, Louisiana and Florida depend on AngelTrax systems to help secure prisoner transport, both on larger buses and smaller shuttle vehicles. Designed to be both vandal and tamper-proof, AngelTrax's surveillance systems help maintain safety and security even in the most sensitive configurations. State-of-the-art cameras and onboard monitors provide transport agents with real-time views of every area of the vehicle.

WASTE MANAGEMENT

AngelTrax's presence in the waste management industry continues to grow, with hundreds of systems already installed in Texas, Florida and Iowa. Mobile video surveillance acts as a preventative tool for fleet directors, allowing them to reduce liability and local fines by promoting driver safety, ensuring drivers follow proper procedures, and protecting drivers and other employees from fraudulent claims.

LOCOMOTIVE

AngelTrax's mobile surveillance systems are utilized by the rail industry – in particular, short-line rail – to help maintain logistics during operation, prevent theft and other types of misconduct, and protect against accidents, near-misses and other liabilities. The Dow Chemical Company™ (Dow) and General Electric's™ (GE) short-line rail system are just two examples of clients who trust AngelTrax's systems to help secure their assets and assist in rail management.



Company Operations

RESEARCH & DEVELOPMENT

AngelTrax's Research and Development team is continually engaged in creating the best user experience in the mobile surveillance industry. By leveraging the most advanced technology available and applying a constant stream of customer feedback, our team of technicians and engineers can anticipate the growing needs of our clients and develop rugged, cost-effective and state-of-the-art solutions.

With over 30 years' experience in several fields, including telecommunications, information technology, mobile security and product design, AngelTrax's R&D staff has unique insight into each facet of mobile video surveillance. This diverse perspective allows our team to build solutions that can be customized to fit each client's specific requirements and upgraded in the future to make use of the most cutting-edge advancements.

AngelTrax maintains a rigorous production schedule, developing new models every year. With each new innovation, we strive to meet and exceed the needs of our clients by producing the most economical, durable and powerful mobile video surveillance solution available.



MANUFACTURING & QUALITY CONTROL

AngelTrax works with a production staff of 85 specialized employees and an additional 18 dedicated quality control personnel that ensure that every AngelTrax product meets the highest industry standards. Every component used in the manufacturing of our DVRs, cameras and accessories is tested and retested at every stage of production to confirm its ability to withstand extreme mobile conditions, including shock, vibration and heat.



After several independent inspections, each AngelTrax product is tested with specialized equipment built to simulate harsh mobile environments to test the unit's durability and reliability in the field. Each component receives one final outgoing quality control check before being shipped. AngelTrax ships more than 15,000 systems nationwide and more than 30,000 systems annually.



**UNIQUE
PRODUCTS**



**AFFORDABLE
SOLUTIONS**

Unsurpassed Customer Support

{ A customer service experience that is unrivaled in the mobile video surveillance industry }

AngelTrax is recognized throughout the transportation community as the absolute provider of superior customer service and support. We are passionate about our customers, our people and our products. We are committed to customer satisfaction and product integrity – and we strive to continuously enhance both.

SALES & PURCHASING SUPPORT

We understand that each client requires their own specific approach to mobile surveillance. Our network of qualified Sales Representatives are ready to help you build your own unique system that offers the functionality you need while minimizing cost. AngelTrax associates are well versed in all aspects of multiple operations management, from budgeting to productivity, to establishing and maintaining business partnerships.

Mobile video surveillance is always a unique investment for any transit system. Each AngelTrax Sales Representative will work with you to customize a solution that not only meets your requirements, but maximizes the return on that investment. AngelTrax will provide quotes for each option

and configuration you would like to explore, allowing you to track the cost every step of the way. Additionally, your sales representative will advise you on upgrade options for each AngelTrax system, ensuring that your investment in mobile video surveillance will continue to meet your needs as they evolve through the years.

We are so confident that our systems are the best in the industry, that we will gladly install a demonstration system on your vehicle to give you a first-hand look at the many benefits of AngelTrax mobile video surveillance solutions. Installed by an AngelTrax Field Engineer, the demonstration system provides you with the opportunity to test the system's available features and view the audio and video footage recorded.



ISSUE RESOLUTION IN A MATTER OF HOURS — NOT DAYS

BECAUSE WE DON'T THINK OUR CUSTOMERS SHOULD HAVE TO WAIT

Technical support for AngelTrax products is available 24 hours a day by phone or email from our specialized team of technicians and engineers. Each member of our support team is trained to evaluate and resolve issues quickly and efficiently – within hours, not days.

TECHNICAL SUPPORT

AngelTrax technical support is free of charge, whether the call is a result of a warranty or even a non-warranty issue. Our Technical Support team starts with our technicians located at our corporate office in Dothan, Alabama. At the onset of any problem, contact our Technical Support Department at 1.800.673.1788.

Committed to providing the best and most efficient customer service in the mobile video surveillance industry, AngelTrax's team of engineers and technicians resolve most product issues during the initial phone call or email conversation. If further assistance is required, AngelTrax technicians can login to your computer remotely and show you step-by-step how to correct the issue.

If a product must be repaired or replaced, AngelTrax will immediately ship the necessary products to you. All replacement products are sent via overnight shipping, to ensure that you experience the least possible downtime, unless another shipping method is specified.

If the issue requires a Field Engineer to perform a site visit, this will be initiated by the Technical Support department and the site visit will be scheduled as soon as possible.

We offer a toll-free telephone number for your staff's use. We can be reached at 1.800.673.1788, Monday – Friday from 8:00 AM to 5:00 PM CST.

We also offer Web inquiries from our website, which will initiate an immediate response. Simply enter www.angeltrax.com into your Web browser and click on "Contact Us." Fill out the short form with the requested information and click the submit button. A factory staff technician will be notified immediately and will respond to your inquiry.

TECHNICAL SUPPORT COMPLETELY FREE FOR ANGELTRAX CUSTOMERS

YOU CAN COUNT ON US 24 HOURS A DAY, 7 DAYS A WEEK. CALL US TOLL-FREE AT 1.800.673.1788.

PRODUCT EDUCATION SUPPORT

AngelTrax provides complimentary initial product training for new clients, including instruction on how to use AngelTrax systems and software and how to perform preventative maintenance for optimal performance. We make sure you understand how to use your AngelTrax products to their fullest potential.

For further product support and information, AngelTrax provides several online resources, including user manuals, wiring diagrams, software downloads and tutorial videos at www.angeltrax.com/purchasing/more.php. Informational documents are provided in PDF format and are available to download or print.



The AngelTrax Difference

{ Why AngelTrax stands alone in mobile video surveillance }

A TRUE INDUSTRY LEADER

From developing state-of-the-art products to providing unmatched customer service and support, AngelTrax consistently drives innovation and advancement in the mobile video surveillance industry. Drawing from diverse technical expertise, extensive industry knowledge and constant customer feedback, AngelTrax continues to meet and exceed the needs of our clients by producing the most economical, durable and powerful mobile video surveillance solutions available.

- Exceptional products, services and commitment to quality
- Extensive industry knowledge and technical expertise
- Staff dedicated to surpassing customer expectations

ONE-OF-A-KIND SURVEILLANCE SOLUTIONS

AngelTrax is continually engaged in creating the most innovative products and the best user experience in the mobile surveillance industry. By leveraging the most advanced technology available and applying a constant stream of customer feedback, our team of technicians and engineers anticipate the growing needs of our clients and build rugged, cost-effective solutions that can be customized to fit each client's specific requirements and upgraded in the future to make use of the most cutting-edge advancements.

- Fully customizable and upgradeable mobile surveillance solutions
- Systems built to outlast and outperform other mobile DVRs
- All components tested to withstand extreme mobile conditions

UNMATCHED CUSTOMER SUPPORT

AngelTrax is proud to provide the absolute best customer service and support in the mobile video surveillance industry. From customizing a system to meet your specific requirements to technical support for products in the field, we offer professional, knowledgeable customer support for every step along the way. Reliable and efficient, our specialized team of engineers and technicians resolve most product issues during the initial phone call or email conversation.

- Absolute best customer service and support in the industry
- Product issues resolved in a matter of hours — not days
- Support available 24 hours a day via phone or web inquiry



**COMMITMENT TO
QUALITY**

**CUTTING-EDGE
MOBILE SOLUTIONS**

**UNPARALLELED
CUSTOMER SERVICE**

Our People

{ AngelTrax founders and administrators }

Thanks to more than 200 devoted employees world-wide, AngelTrax is doing great things. Whether working in product development or customer service, our people are united by the same mission – to continuously seek improvement, provide a safe work environment and opportunities to grow. The core of AngelTrax success is due to our determination, passion and professionalism working with our customers, strategic partners and each other. Meet our founders and a few key administrators who hope to work with you on your mobile surveillance project.



RICHIE HOWARD

PRESIDENT, COFOUNDER

Richie Howard is a hands-on president, monitoring and providing feedback in every facet of the business, from research and development to global operations. He brings more than 30 years of managerial and technological expertise to AngelTrax.

Howard has successfully owned and operated multiple award-winning, technology-based businesses that are still operating throughout the United States today. He has also assisted in obtaining several U.S. patents. Howard earned a Bachelor of Science degree from Auburn University and played professional baseball, from 1976 to 1978, for the Atlanta Braves and the Pittsburgh Pirates organizations.

With his leadership and experience in business growth, Howard has introduced AngelTrax to new markets and expanded its international reach.



SCOTT LISENBY

VICE PRESIDENT, COFOUNDER

Scott Lisenby, vice president and cofounder of AngelTrax, drives the company's product design and development. Creating innovative mobile surveillance solutions and original designs of the highest quality, Lisenby has assisted the company in securing several U.S. patents. An accomplished electrical engineer with more than 30 years of experience in the electronics industry, Lisenby owned and operated one of the most successful electronic repair centers in Birmingham, Alabama.

In addition to developing optimized mobile DVRs, designing enhanced playback software solutions and managing product lifecycle, Lisenby plays a key role in overseeing AngelTrax's global research and development initiatives. He maintains a direct line of communication with customers to ensure the continued development of innovative mobile surveillance solutions for everyday issues facing fleet managers. Lisenby earned a Bachelor of Science degree in Electrical Engineering and Technology from DeVry University.



FLASH (TC) HOWARD

EXECUTIVE VICE PRESIDENT

As executive vice president of AngelTrax, Flash Howard has played a vital role in developing the company's corporate strategy and management techniques, which have helped to build AngelTrax into a leader in the digital mobile video surveillance industry. With more than 35 years' experience in business management, consulting and economics, Howard has, over the course of his career, overseen businesses whose combined assets total \$1 billion annually.

Working with AngelTrax, Howard's expertise and skill in business and process management have contributed to several outstanding breakthroughs in digital mobile surveillance technology and mobile video management. He holds a Bachelor of Science in Chemical Engineering from Auburn University and a Master of Business Administration from Louisiana State University.



KATHERINE TOLAR
VICE PRESIDENT OF OPERATIONS

As vice president of operations, Katherine Tolar oversees the company's day-to-day operations, company-wide policies, employee relations, product supply chain and sales activities. Tolar plays a key role in conserving the company's core values through her dedication to continuously providing the best mobile video surveillance products and services available.

Tolar joined AngelTrax in 2004 as general business manager and helped to establish the foundation of AngelTrax's internal logistics before being promoted to vice president of operations in 2008. She earned a Bachelor of Science degree in Business Administration from Troy University.



EDDIE DIXON
NATIONAL SALES MANAGER

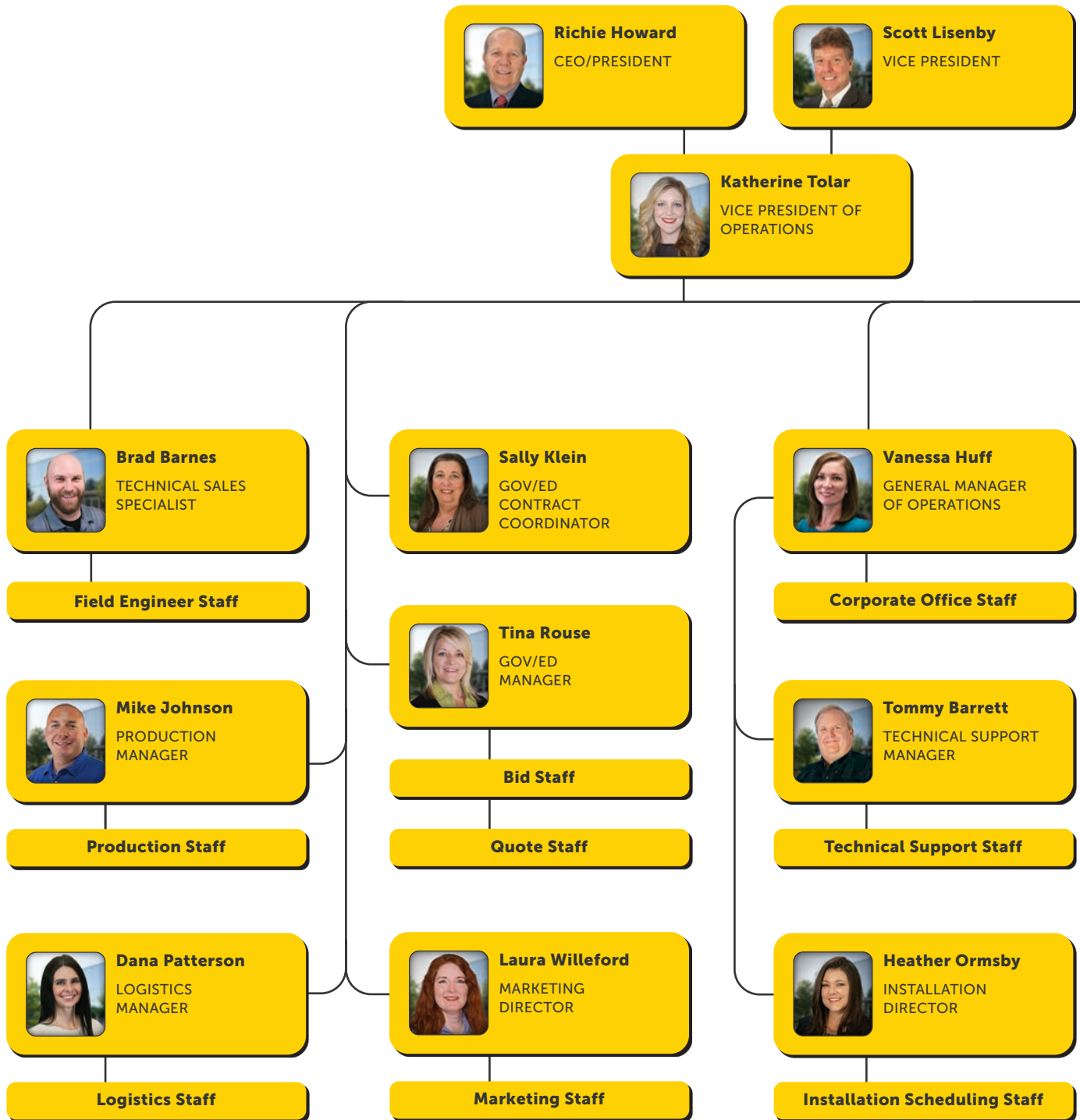
As the AngelTrax National Sales Manager, Eddie Dixon shapes and oversees the company's corporate sales strategy. Researching current trends and identifying new market opportunities, Dixon leads the national sales team in refining the customer experience and introducing newly developed technologies to transportation industries throughout the United States. Dixon earned his bachelor's and master's degrees at Florida State University and has more than 30 years of experience in K-12 educational technology, building strong relationships as an educator, sales executive and superintendent.

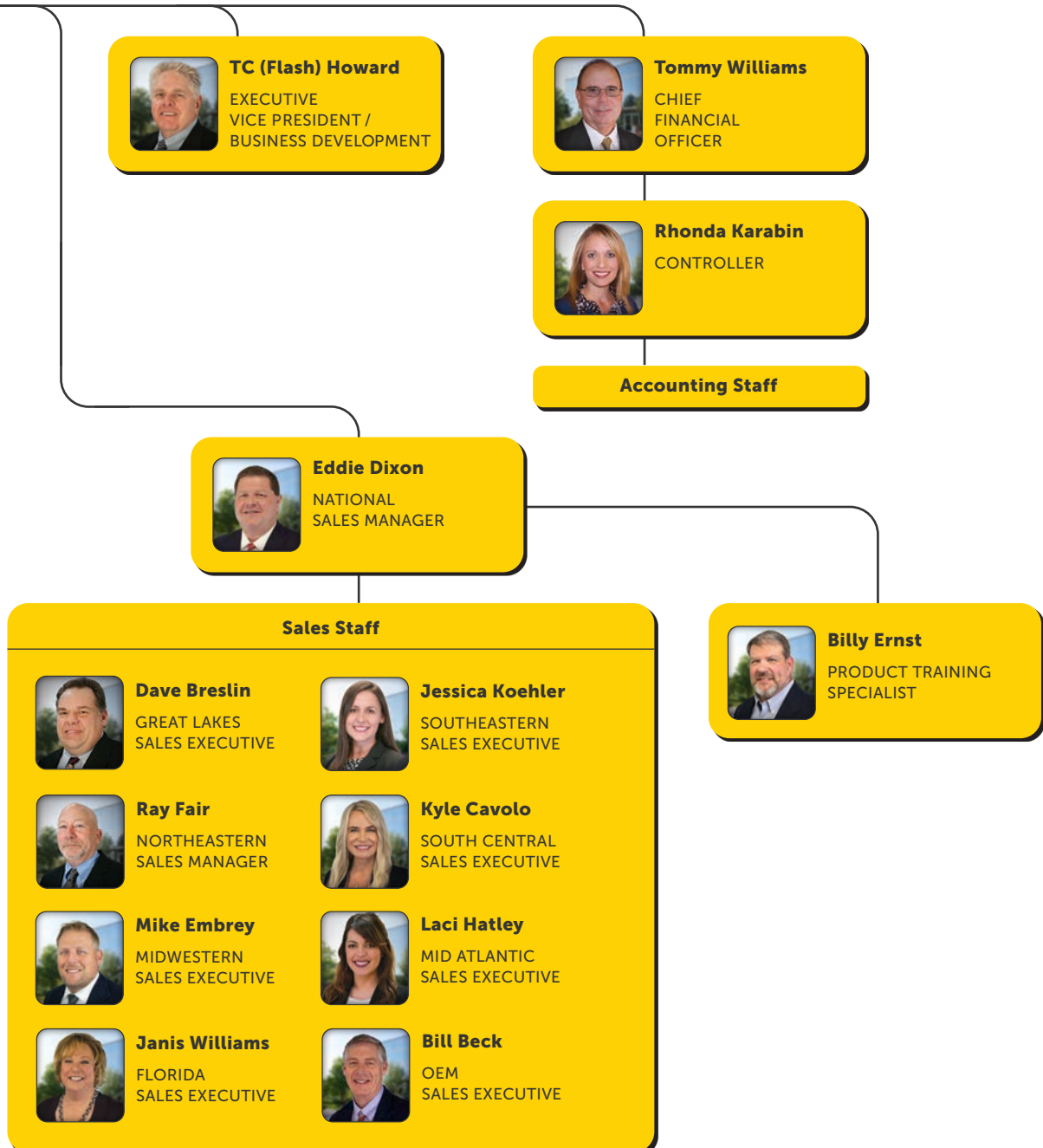
ANGELTRAX LEAD INSTALLER



BRAD BARNES
TECHNICAL SALES SPECIALIST

As an AngelTrax Technical Sales Specialist, Brad Barnes leverages his expertise earned from thousands of AngelTrax installations to recommend custom mobile surveillance configurations for transportation providers and law enforcement. With more than 10 years with AngelTrax, Barnes has gained extensive field experience in technical support, customer training and sub-contractor relations. In addition to advising his clients through new purchases and the maintenance, troubleshooting and upgrading of existing systems, he contributes to the development of new AngelTrax and VizuCop products and provides conflict resolution for field operations regarding tech support and troubleshooting for installed or upgraded equipment.





B - References Statement

A detailed, narrative statement listing the three (3) most recent, comparable contracts (including contact information) which have been performed. For each contract, describe how the supplies or services provided are similar to those requested by this solicitation, and how they differ.

Please see our References included with our Proposal.

C - License and Permits - State of South Carolina Certificate of Authorization

The State of South Carolina



Office of Secretary of State Mark Hammond

Certificate of Authorization

I, Mark Hammond, Secretary of State of South Carolina Hereby certify that:

IVS, INC.,

a corporation duly organized under the laws of the state of **ALABAMA** and issued a certificate of authority to transact business in South Carolina on **July 14th, 2014**, has on the date hereof filed all reports due this office, paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the Corporation that its authority to transact business in South Carolina is subject to being revoked pursuant to Section 33-15-310 of the 1976 South Carolina Code, and no application for surrender of authority to do business in South Carolina has been filed in this office as of the date hereof.

Given under my Hand and the Great Seal of the State of South Carolina this 21st day of July, 2014.


Mark Hammond, Secretary of State

Note: This certificate does not contain any representation concerning fees or taxes owed by the Corporation to the South Carolina Tax Commission or whether the Corporation has filed the annual reports with the Tax Commission. If it is important to know whether the Corporation has paid all taxes due to the State of South Carolina, and has filed the annual reports, a certificate of compliance must be obtained from the Tax Commission.

Required Forms - State of Alabama Business License

STATE OF ALABAMA

Houston County

LICENSE NO.
2002343

ACCOUNT NO.
05464

LICENSE YEAR
2019-2020

ISSUED TO:

IVS INC

119 S WOODBURN DR
DOTHAN, AL. 36305

DATE ISSUED		
10	28	19
MO.	DAY	YR.

LICENSE TYPE	
STORE LICENSE	X
CHAIN STORE LICENSE	
OCCUPATIONAL LICENSE	X

BUSINESS LOCATION:

ANGELTRAX

119 S WOODBURN DR
DOTHAN, AL. 36305

EXPIRES
September 30, 2020
RENEW IN OCTOBER

CONTACT NAME: RHONDA

CONTACT PHONE: 334 6924626

SECTION	BUSINESS TYPE	LICENSE AMOUNT	FEE	PENALTY	CITATION	INTEREST	TOTAL
148	TRANS/REC MACHINE OVER	5	37.50	1.00			\$38.50
87	MANUFACTURE - 500M TO 1	6	225.00	1.00			\$226.00
315	STORE	1	1.00	1.00			\$2.00

TRANSFER OF LICENSE

Evidence having been adducted before me that a bona fide sale of the business licensed by this certificate has been made by licensee, this license is transferred to said purchaser.

Name of Purchaser

Issuing Authority

Kathleen D. Baxter
State Comptroller

[Signature]
Revenue Commissioner

PATRICK H. DAVENPORT
Issuing Authority

Trans Fee	\$2.00
Trans Fee	\$5.00
TOTAL	\$273.50
MAIL FEE	\$1.00
TOTAL WITH MAIL FEE	\$274.50

Pay#: 60196 12

BUSLIC

Required Forms - City of Dothan Business License



The City of Dothan
PLANNING AND DEVELOPMENT DEPARTMENT
LICENSE DIVISION-P.O.BOX 2128
DOTHAN, ALABAMA 36302-2128

2020

32702

MAIL
TO: ANGELTRAX
IVS, INC.
119 S WOODBURN DR
DOTHAN AL 36305

**THIS IS TO CERTIFY
ISSUANCE OF LICENSE TO:**

ANGELTRAX
119 S WOODBURN DR
DOTHAN AL 36305-1050

DATE			LICENSE YEAR	EXPIRATION DATE
MO	DAY	YR		
12	30	19	2020	Dec 31, 2020

SECTION	- KIND OF BUSINESS -
4239	WHOLESALE TRADE-DURABLE-OTHER

THIS LICENSE SHOULD BE DISPLAYED
AT PLACE OF BUSINESS

Lisa H. Beeder

FINANCE DIRECTOR-TREASURER

E. W-9

Form W-9
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. IVS, Inc.	
2 Business name/disregarded entity name, if different from above AngelTrax	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) See instructions. 119 S. Woodburn Drive	Requester's name and address (optional)
6 City, state, and ZIP code Dothan, AL 36305	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
0	4	-	3	6	9	9	4	5	5

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here

Signature of U.S. person ► *Phonide Kana O*

Date ► *1/6/2020*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Certificate of Insurance



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/19/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Flowers Insurance Agency LLC P.O. Box 368 Dothan AL 36302		CONTACT NAME: Randy Hinson PHONE (A/C, No, Ext): 334-794-8646 E-MAIL ADDRESS: randy@flowersinsurance.com FAX (A/C, No): 334-794-5965	
INSURED IVS dba Angeltrax 119 S Woodburn Drive Dothan AL 36305		INSURER(S) AFFORDING COVERAGE	
		INSURER A: Travelers Property & Casualty	
		INSURER B: Federal Insurance Company	
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 1740458857

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y Y	ZLP-71M7281A	1/25/2020	1/25/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY	Y Y	BA-3L171548	1/25/2020	1/25/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	Y Y	CUP-8L683531	1/25/2020	1/25/2021	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y N/A	UB-0K152011	2/23/2020	2/23/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A A B	Cyber/Prof Liab Crime/ERISA EPLI		ZPL 15T25780 107037139 8255-7850	1/25/2020 1/25/2019 1/25/2020	1/25/2021 1/25/2022 1/25/2021	Per Occ Limit \$5,000,000 Limit \$350,000 Limit \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate holder is additional insured as required per a written contract.

Waiver of subrogation is provided in favor of the District, its officers, officials, employees, and volunteers, and additional insured status is provided to same. Endorsements are attached.

CERTIFICATE HOLDER

CANCELLATION

Beaufort County School District 21-004 2900 Mink Point Blvd Beaufort SC 29902	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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ACORD 25 (2016/03)

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G - Contractor Statement

Contractors office shall be within a 150 mile radius of the District office located at 2900 Mink Point Blvd., Beaufort, SC. 29902

Please note our representative for your area is based out of Raleigh, North Carolina. At the onset of any problem, please do not hesitate to contact our Technical Support Department via phone at 1.800.673.1788, Monday through Friday from 8:00 a.m. to 5:00 p.m. CST. AngelTrax's Technical Support Department can also be reached via the Contact Us form on the AngelTrax Website (www.angeltrax.com/contact). Complete the form, indicating "Technical Support" as the "Reason for Contact." A technician will be notified immediately and respond to your inquiry as soon as possible.

I - Presentation Statement

Ability to present oral and written presentations of finds as required by the scope of services;

We are a hands-on company, committed to the quality of our products and services. Exceptional products, services, and technical expertise, coupled with extensive industry knowledge, make AngelTrax the ideal choice for your mobile surveillance needs.

L. References

Successful Record of Use References

Prince William County Public Schools
12153 Hooe Rd
Bristow, VA 20136

Scope of Project: Provide in-vehicle digital video recording and tracking with GPS and/or wireless synchronization

Current Customer with multiple orders from 07/2012 to Present

Contact Information: Melissa Posey
Tel. (703) 361-7414
poseym@pwcs.edu

Chesapeake Public Schools
1021 Great Bridge Blvd
Chesapeake, VA 23322

Scope of Project: Provide in-vehicle digital video recording and tracking with GPS and/or wireless synchronization

Current Customer with multiple orders from 05/2013 to Present

Contact Information: Herbert Byrd
Assistant Director of Transportation
Tel. (757) 439-9369
herbert.byrd@cpschools.com

Greenville County Schools
2 Space Drive
Taylors, SC 29687

Scope of Project: Provide in-vehicle digital video recording and tracking with GPS and/or wireless synchronization

Current Customer with multiple orders from 12/2013 to Present

Contact Information: David Poag
Routing & Fleet Coordinator
Tel. (864) 505-1133
dpoag@greenville.k12.sc.us

Beaufort County Schools, SC

Successful Record of Use References

Pickens County School District
1400 Griffin Mill Road
Easley, SC 29640

Scope of Project: Provide in-vehicle digital video recording and tracking with
GPS and/or wireless synchronization

Current Customer with multiple orders from 06/2012 to Present

Contact Information: Aaron Boyles
Coordinator of Transportation
Tel. (864) 238-7408
aaronboyles@pickens.k12.sc.us

Williamsburg James City County Public Schools
597 Jolly Pond Road
Williamsburg, VA 23188

Scope of Project: Provide in-vehicle digital video recording and tracking with
GPS and/or wireless synchronization

Current Customer with multiple orders from 07/2012 to Present

Contact Information: Billy Estes
Transportation Director
Tel. (757) 903-1570
john.estes@wjccschools.org

Beaufort County Schools, SC



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M. Failed Projects - Litigation

List of failed projects, suspensions, debarments, and significant litigation.

AngelTrax has no failed projects, suspensions, debarments, or any litigation.



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CLIENT NOTES:

Business Utilization Report

Business Utilization Report

In order to facilitate an effective monitoring system, each contractor, bidder or offeror must submit a completed and signed Utilization Report with the bid submission which lists the names, addresses and contact persons of the M/WBE and majority owned businesses, if any, to be used in the contract, the type of work each business will perform, the dollar value of the work and the scope of work. The Utilization Report submitted by the contractor shall be submitted as a part of the contract with BCSD. If the information contained in the Contractor's Utilization Report changes by the time the contract is executed, the Contractor shall amend the Utilization Report and such amended Utilization Report shall be incorporated into the contract.

Business Enterprise Utilization Report

List all vendors/subcontractors to be used on this project. All MBEs or WBEs proposed for utilization on this project must be certified by the Small and Minority Business Assistance Office through the State of South Carolina according to the criteria of the Beaufort County School District's Minority Business Enterprise Plan prior to utilization on this project.

In column 2 below, please specify ethnic/racial/gender group as follows:

- AABE – African-American Business Enterprise
- HBE – Hispanic Business Enterprise
- ABE – Asian-American Business Enterprise
- WBE – Woman Business Enterprise

<u>Sub-Contractor Name</u>	<u>Gender Group</u>	<u>Address</u>	<u>Phone #</u>	<u>Other</u>	<u>E-Mail</u>
		Not Applicable			

Statement of Intent

Statement of Intent

We, the undersigned have prepared and submitted all the documents required for this project. We have prepared these documents with a full understanding of the Beaufort County School District's goal to ensure equal opportunities in the proposed work to be undertaken in performance of this project. Specifically the BCSD seeks to encourage and promote on an inclusionary basis contracting opportunities without regard to the race, gender, national origin or ethnicity of the ownership or management of any business and that it is an equal opportunity employer and contracting entity. We certify that the representations contained in the Minority/Woman Business Enterprise (M/WBE) Utilization Report, which we have submitted with this solicitation, are true and correct as of this date. We commit to undertake this contract with the Minority/Woman Business utilization Report we have submitted, and to comply with all non-discrimination provisions of the Minority/Woman Business Enterprise Program in the performance of this contract.



Signature

9/4/2020

Date

Name: Lani Gomez

Title: Bid Coordinator

Project: 21-004 In-Bus Digital Recording System