



AngelTrax Response For:

BID NUMBER: 21-004

BID NAME: In-Bus Digital Recording System

Beaufort County School District
Procurement Office
2900 Mink Point Blvd.
Beaufort, SC 29902



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BIDDING SCHEDULE/PRICE PROPOSAL

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CLIENT NOTES:

Exhibit A Bidding Schedule

Exhibit A Bidding Schedule / Price Business Proposal				
Item	Part Number	Price	3 Year Leased Price	
HC460 - 4 channel Video, 4 channel Audio, Digital Video Recorder with Modular Slide In Component design. 320gb SATA Hard Drive. Built in Reader. Built in Lockbox	HC460			
HC860 - 8 channel Video, 4 channel Audio, Digital Video Recorder with Modular Slide In Component design. 320gb SATA Hard Drive. Built in Passive GPS. Built in Inertia	HC860			
MiniMicro Plus - 2channel Video, 2 channel Audio, Digital Video Recorder with 160GB SATA Hard Drive - Synchronized Recording with 160GB Hard Drive. Built in Lockbox	MiniMicro Plus 02			
ATCF460 - 4 channel Video, 4 channel Audio, Digital Video Recorder with 4gb Compact Flash Card, - Synchronized Recording	ATCF460			
Rear view backing system is meant to alleviate blind zones and aid drivers in avoiding potential rear end obstacles and accidents. AngelTrax rearview backing technology provides operators with a real time, crystal clear rearview - empowering them to backup with confidence.	MON7BKG			
Color Camera - Exterior Waterproof/Vandal Proof Single Direction license plate camera with Perioptic 2.5 mm lens. Comes in School Bus yellow (Need to add appropriate camera cable)	LP25HR			
Color Camera - Exterior Waterproof/Vandal Proof Dual Direction license plate camera with Perioptic 2.5mm lens. Comes in School Bus yellow (Need to add appropriate camera cable)	DLP25HR			
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 6 mm lens, with built in Noise Gate Omnidirectional Microphone. Includes 12 ft cable	FC6000			

Product has been discontinued.
Please see attached Quote

ATXQ3923 for current product and pricing.

Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 2.5 mm lens, with built in Noise Gate Omni Directional Microphone. Includes 49.5 cable	RC2500		
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 4 mm lens, with built in Noise Gate Omni Directional Microphone. <i>Incd 49.5 cable</i>	MS4000		
Color Camera -Dual Interior Vandal Proof with built in infrared camera with Peri-optic 4 mm and 12mm lens, with built in Noise Gate Omni Directional Microphone. <i>(Need to</i>	DFC4012		
Color Camera - Exterior Waterproof/Vandal Proof Backing camera with Periopic 2.5 mm lens. Comes in School Bus yellow. <i>(Need to add appropriate camera cable)</i>	BC2500		
Product has been discontinued.			
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 2.1 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable	TR2100HR		
ATX03923 for current product and pricing.			
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 2.5 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable			
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 3600 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable			
Color Camera - Interior Vandal Proof with built in infrared camera with Peri-optic 4 mm High Resolution lens, with built in Noise Gate Omni Directional Microphone. 90 degree tilt adjustment. Includes 49.5 cable	TR4000HR		
Color Camera - Exterior Weather Proof right turn camera with Peri-optic 3600 mm High Resolution lens, 90 degree tilt adjustment. Includes 49.5 cable	TR3600W/PR		
Color Camera - Exterior Weather Proof left turn camera with Peri-optic 3600 mm High Resolution lens, 90 degree tilt adjustment. Includes 49.5 cable	TR3600W/PL		
Color Camera - Exterior Weather Proof backing camera with Peri-optic 3600 mm High Resolution lens, 90 degree tilt adjustment. Includes 49.5 cable	TR3600W/PB		

12 foot - 6 pin Male to Female Cable	MDSE001C			
49.5 foot - 6 pin Male to Female Cable	MDSE001G			
Passive GPS	GPS-E1			
Virtual Synchronized Mapping	INT-VSM			
Motion Detection with on-board Sensor				
Additional Sensor				
7" On Board DVR playback monitor with 16GB of storage and 1280x800 resolution				
Spare 160GB 2.5" SATA Hard Drive (includes Hard Drive Bay w/built in Reader)	HDD160HC			
Spare 320GB 2.5" SATA Hard Drive (includes Hard Drive Bay w/built in Reader)				
Spare 500GB 2.5" SATA Hard Drive (includes Hard Drive Bay w/built in Reader)	HDD500HC			
160GB 2.5 SATA Solid State Hard Drive (with Drive Bay w/built in Reader)	HDD160ST			
256GB 2.5 SATA Solid State Hard Drive (with Drive Bay w/built in Reader)	HDD256ST			
Optional Installation by Factory or Certified Trained Local Technician	Installation Per Bus			
Optional Annual Preventative Maintenance Contract (Min 15 Buses)	PM Contract Per Bus			
One Type Set Up Fee	Set Up per Bus			
Hard Drive Upgrade on DVR from 160GB to 320GB	UP160-320HC			

Product has been discontinued.
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ATXQ3923 for current product and pricing.

Hard Drive Upgrade on DVR from 160GB to 500GB	UP160-500HC		
Hard Drive Upgrade on DVR from 320GB to 500GB	UP320-500HC		
Back up Monitoring System; The AngelTrax rearview backing system includes 7: On-Board Monitor, TR3600WPB Color Camera, all cables and wiring.	MON7BKG-KIT		
7" Programming Monitor for HC Series DVR's Note: Recommend the purchase of the 49 foot Camera Cable to use with this monitor for rear camera calibration	MON7AT		
Wireless LAN component for Wireless DVR's	WLAN		
3g/4g External Modem for Wireless DVR's Note: Wireless Feature requires GSM Cellular Air Card provided by your Local Cellular Carrier. Your Local Cellular Carrier may charge a monthly fee associated with this service.			
2GB SD Solid State Memory Card	SD2GB		
4GB SD Solid State Memory Card	SD4GB		
8GB SD Solid State Memory Card	SD8GB		
16GB SD Solid State Memory Card	SD16GB		
32GB SD Solid State Memory Card	SD32GB		
Mounting Bracket for front windshield mount camera to capture drivers view. Note: Use with TR3600WPB camera.	FCBR100		
SATA hard drive reader Cable for HC Series MDVR's and Mini Micro Plus MDVR	SATARDCABLE		

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 pricing.

49 foot Mini DIN Camera Cable	MDSE001G			
12 foot Mini DIN Camera Cable	MDSE001C			
6PIN DIN to BNC Cable	MDST001			
6PIN Male to RCA Cable	MDST002			
Extra 15 Pin Extension Cable for Camera				
15PIN extension cable for four channel (HC860, HC460, MB860, MB460)				
Extra 15PIN camera Pigtail				
DVR240M Signal Wire Connector Cable	DVR240S1G			
DVR240MPC Main Power Cable	DVR240MPC			
DVR240MMON Panic Button Cable				
Mini Micro Plus camera cable to expand to channel 3 and 4	CABLEMINID37			
Power Supply for HC460 and HC860	PSHC-1			
Four (4) A/V channel mother board for HC460	MB460			
Eight (8) A/V channel mother board for HC460 and HC860	MB860			
Rear View Mirror Mount MDVR with built-in Camera capturing inside vehicle and drivers view. Also includes Google Overlay Mapping	LOGIS			
Fmobile FM623G Vehicle DVR & Camera Kit	SVMD-SKIT-FM623			

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pricing.

Fmobile 2.5MM Bus Camera 12IR 650TVL 4P	SVDC-B304-3651A		
Surveillance 10ft 4pin F-F Cable	SVDC-B304-3651A		
Surveillance 25ft 4 pin F-F Cable	SVDC-B304-3651A		
Surveillance 50ft 4 pin F-F Extension Cable	SVDC-B304-3651A		
Wire Harness Kit	Miscellaneous		

Product has been discontinued.

Please see attached Quote

ATXQ3923 for current product and pricing.



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We do Video Better than anybody Else, PERIOD!



AngelTrax Quote - ATXQ39323

QUOTE #: ATXQ39323



ISSUE DATE.: 09/08/2020
EXPIRY DATE.: 12/08/2020

PREPARED FOR:

BILLING DETAILS	SHIPPING DETAILS
Beaufort County School District Kaylee Yinger Procurement Office 2900 Mink Point Blvd. Beaufort, SC 29902 United States of America (843) 322-2349 kaylee.yinger@beaufort.k12.sc.us	Beaufort County School District Kaylee Yinger Procurement Office 2900 Mink Point Blvd. Beaufort, SC 29902 United States of America (843) 322-2349 kaylee.yinger@beaufort.k12.sc.us

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Laci Hatley

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV6X3 Mobile Digital Video Recording System (System Contents and Product Descriptions Listed Below)	20	\$1,109.80	\$22,196.00
 V6X3-300 Vulcan Series 6 Channel HD/IP Mobile Digital Video Recorder • 6 Channels with 4 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP up to 1080P • 1TB Platter Hard Drive • SD64GB 64GB SD Card for Redundant Recording • Built-in Wi-Fi Module • Built-in G-Force Sensor • Vandal-Resistant Locking Front Cover • Panic Button • H.264 Compression	1		
 VULPBH Vulcan Series Panic Button Housing PC color	1		
 HD1700V (3) Vulcan Series Anvil 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with 360-Degree Articulating Lens Casing for Image Orientation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared	3		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 HD4CBL 13.12 ft. HD Camera Cable	1		
 HD12CBL 39.37 ft. HD Camera Cable	1		
 HD18CBL 59.06 ft. HD Camera Cable	1		
 TRIMDANT Tri-Mode Roof-Mounted Antenna • Wi-Fi, Cellular and Passive GPS Antenna • Roof-Mounted	1		
 CP4 Vulcan Series Touchscreen Backing & Firmware Control Monitor with Bracket *Required for programming Vulcan MDVR and HCNVR systems	1	\$164.55	\$164.55
 VULSECKEY Security Key USB 3.0 for Vulcan Series HCNVRs, V5, V5X3, V6X3 & V8X3 MDVRs	1	\$29.04	\$29.04
CONTLABOR Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.	20	\$400.00	\$8,000.00
EXTWARRANTY 5 Year System Warranty	20	\$0.00	\$0.00

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
BIDPRICING Bid 21-004 In-Bus Digital Recording System	1	\$0.00	\$0.00
SHIPPING/HANDLING Shipping and Handling Charges * Optional items are not included in the calculation.*	1	\$0.00	\$0.00
TOTAL			\$30,389.59

QUOTED PRODUCTS - OPTIONAL ITEMS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
CONTLABOR-Wireless Contract Labor for Configuration of Wireless Components • Configuration of AngelTrax wireless components purchased for use with Vulcan Series MDVR/HCNVR systems • NOTE: Wireless components must be configured by a Certified AngelTrax IT Professional. • Price is per system. • Price is determined by type of wireless service (cellular or Wi-Fi) and software/tracking system purchased. • This quote does not include charges for the removal of any existing camera systems or equipment. • *If quote is for multiple systems, pricing is based upon the configuration of (# of systems) AngelTrax Wireless Components at the same time and location. Cellular • Contact cellular carrier to activate service to Vulcan component(s). • Program unit to connect to PRO8CMS or MotoTrax. • Set up each unit's ID and assigned vehicle number to be recognized in PRO8CMS or MotoTrax. • Program unit to connect with customer's server or AngelTrax server. Wi-Fi • Contact customer's IT department for customer's Wi-Fi login at vehicle parking facility. • Program unit to connect to PRO8CMS or MotoTrax per customer's requirements: scheduled downloads or downloads upon connection to customer's Wi-Fi access point. • Set up each unit's ID and assigned vehicle number to be recognized in PRO8CMS or MotoTrax. (Optional)	20	\$100.00	\$2,000.00
PRO8CMSLCFEE-1 Pro 8 Central Management System Annual Licensing Fee • Annual License Fee Per Year (1-25 Vehicles) • 1 YEAR CONTRACT (Optional)	1	\$1,000.00	\$1,000.00

Signed and endorsed by: _____

Printed Name _____

CORPORATE & FREIGHT POLICIES

The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.

This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.

The customer will be responsible for all applicable taxes.

Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.

License Notice: All AngelTrax and VizuCop software is used by license agreement only and is not for sale.

TITLE & OWNERSHIP POLICY

"Title/Ownership" of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.

BID TERMS & CONDITIONS

If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.