

**EXHIBIT A - SERVICES, ORDERING AND PRICES**

**OFFER SHEET FOR Bluffton CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)**

*NOTE: In the space provided below, provide a price for furnishing all management, supervision, labor, materials and equipment for the following services*

DESCRIPTION	UNIT PRICE	PRICE* Base Period 36-months	PRICE* 1st Option/ Renewal Period 1 Year	PRICE* 2 <sup>nd</sup> Option/ Renewal Period 1 Year	TOTAL CONTRACT PRICE
Custodial and Related Services:		\$ <u>163,420.91</u> (per month)	\$ <u>2,050,628.58</u>	\$ <u>2,081,388.00</u>	\$ <u>10,103,857.97</u>

**Service Call  
Hourly Rates:**

Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

PRODUCTION\$ 13.50 /HOURLY

SUPERVISION\$ 13.50 /HOURLY

**\*PRICES SUBMITTED SHALL BE DIVISIBLE BY 12**

**SERVICE CALL HOURLY RATES:** Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

Should a recurring need for services arise, a contract modification will be negotiated pursuant to the "Amendments" clause. The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.