



Beaufort County School District

Response to Request for Proposal

Solicitation No. 21-025

Balfour Beatty

BIDDING SCHEDULE / PRICE BUSINESS PROPOSAL:

8.1 Hilton Head Island Middle School – Renovation of School on Active Campus

Pre-Construction Phase Service Fee: \$ \$60,000
Based on \$20 million construction project

Construction Phase Service Fee
Plus, cost of Performance & Payment Bonds: \$ \$750,000

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The general history and experience of the business in providing work of similar size and scope.

In Brief

With a legacy in the United States spanning over a century, Balfour Beatty is an industry-leading provider of general contracting, at-risk construction management and design-build services for public and private sector clients across the country. Performing heavy civil and vertical construction, the company is part of Balfour Beatty plc, a leading international infrastructure group that provides innovative and efficient infrastructure that underpins our daily lives, supports communities and enables economic growth.

Balfour Beatty has a passion for innovation that is fueled by a relentless curiosity, a drive and determination to leverage Lean construction practices, innovative technologies and efficient processes to deliver ever-increasing value for clients. More than ever, clients and trade partners turn to Balfour Beatty to find new, improved ways of delivering projects without sacrificing the commitment to safety, quality, time and the environment.

K-12 Experience

Balfour Beatty's commitment to provide industry-leading service has helped transform the educational landscape for many public and private K-12 schools across the United States. As educational spaces evolve, we adapt, as evidenced by our position as the **#1 Education Contractor in the Southeast** (Engineering News-Record, 2020) and the successful completion of 130 educational facilities throughout the Southeast. We emphasize quality anchored by innovative construction methods and a dedication to completing projects on time or ahead of schedule.

CM at Risk Experts

We have the expertise to deliver your project on time and within your budget. CM at Risk is our primary delivery method and our processes are comprehensive and second-to-none in the industry. Our team brings a unique combination of behaviors, practices, and tools to ensure your project meets the established schedule and budget.

A detailed, narrative statement listing the three (3) most recent, comparable contracts (including contact information) which have been performed. For each contract, describe how the supplies or services provided are similar to those requested by this solicitation, and how they differ.

Charlotte-Mecklenburg Schools Rea Farms STEAM K-8

The Rea Farms STEAM K-8 School is the first of its kind for Charlotte-Mecklenburg Schools. The ground up 136,000-square-foot, three-story building sits on a lofty 10-acre site and included extensive and challenging site development. The project was delivered under the CM at Risk delivery method and had a GMP of \$29,954,094. The project far exceeded MWSBE goals reaching 43.43% at the end of bidding.

City Schools of Decatur - Talley Street Upper Elementary School

The 85,848 sf elementary school includes two, two-story classroom wings with a courtyard between the west wing and the south side of campus. The new school features the latest, innovative technology. It also provides flexibility and has the ability to adapt to the schools current and future needs. In addition, there is a 40,000 sf play field, a playground area, garden, and space for future classroom expansion. Over half of the six-acre site is green space to preserve the existing tree canopy. The Talley Street Upper Elementary School project is pursuing LEED Certified using the new LEEDv4 system.

Wake County Public School System Herbert Akins Middle School

The new middle school will include 60 teaching spaces and will meet program standards for a 981 student middle school with a 1,100 student core. The project is currently tracking on schedule for a 2022 opening. The Middle School will include three learning commons spaces per floor in the classroom tower, opening the lobby space to offer unobstructed views into RLV and Dining, and widening corridors for more comfortable circulation. The design concept for the learning commons focuses on providing ample opportunity for teaching, collaborative group work, and independent study. The vibrant interiors palette for the school will provide an engaging environment that promotes health and wellness for the students and faculty alike.

5.1 QUALIFICATIONS

A list of every business for which supplies or, services substantially similar to those sought with this solicitation have been provided, at any time during the past three years.

Balfour Beatty has provided similar services in the past three years to the following clients:

NC A&T State University
 Central Piedmont Community College
 Winston-Salem State University
 UNC Charlotte
 UNC Wilmington
 Georgia State Financing and Investment Commission
 Georgia Institute of Technology
 Duke University Medical Center
 Jacksonville University
 Charlotte-Mecklenburg Schools
 Charlotte Country Day Schools
 Wake County Public Schools System
 City Schools of Decatur (DeKalb County)
 Atlanta Public Schools
 Cobb County Public Schools

Offeror shall provide with their proposal copies of all appropriate certifications, licenses and permits, as well as evidence to support the documentation.

Please find a copy of our South Carolina General Contractor's license included.

List of failed projects, suspensions, debarments, and significant litigation.

Balfour Beatty's Southeast Division has no projects that have undergone suspension or debarment. There has been one matter involving an affirmative claim made by Balfour Beatty Construction against a client. That matter is identified more specifically below. There has not been a single instance in that same time period in which any funds have been expended by a surety on behalf of Balfour Beatty Construction, nor has there been a single instance in which a surety has indicated an intention or need to do so.

The Hotel at Marion Square (currently known as the Bennett Hotel), Charleston, South Carolina (Balfour Beatty Construction, LLC v. Library Associates, LLC; et al., Case No. 2019-CP-10-01108 (Court of Common Pleas, County of Charleston). Balfour Beatty Construction and its subcontractors constructed and completed a unique and signature high-end hotel in Charleston for an owner/developer in spite of being unpaid for additional costs incurred due to extensive changes, added scope and delays that impacted nearly every trade on the project. Balfour Beatty Construction and its subcontractors were unable to resolve the matter with the developer informally and, accordingly, the lawsuit was filed in accordance with contractually required dispute resolution procedures.

If you intend to subcontract, at any tier level, with another business for any portion of the work and that portion either (1) exceeds 10% of your cost, (2) involves access to any “government information,” as defined in the clause entitled “Information Security – Definitions,” if included, or (3) otherwise involves services critical to your performance of the work (err on the side of inclusion), your offer must identify that business and the work that they are to perform. Identify potential subcontractors by providing the business name, address, phone, taxpayer identification number, and point of contact. In determining your responsibility, the BCSD may contact and evaluate your proposed subcontractors.

Trades in which we intend to subcontract 10%+ of work would include masonry and steel. Upon CM at Risk selection and receipt of competitive bids, we would be able to identify the specific subcontractors that we would award this work to.