

Manage.



Response to Request for Proposal for
Custodial Services
Solicitation Number: 21-005

Cost Proposal



HENSEL PHELPS
Plan. Build. Manage.



EXHIBIT A - SERVICES, ORDERING AND PRICES

OFFER SHEET FOR ACE CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)

NOTE: In the space provided below, provide a price for furnishing all management, supervision, labor, materials and equipment for the following services

DESCRIPTION	UNIT PRICE	PRICE* Base Period 36-months	PRICE* 1st Option/ Renewal Period 1 Year	PRICE* 2nd Option/ Renewal Period 1 Year	TOTAL CONTRACT PRICE
Custodial and Related Services:					
	\$ (per month)	\$			\$

Service Call
Hourly Rates:

Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

PRODUCTIONS /HOUR

SUPERVISIONS /HOUR

*PRICES SUBMITTED SHALL BE DIVISIBLE BY 12

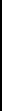
SERVICE CALL HOURLY RATES: Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

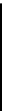
Should a recurring need for services arise, a contract modification will be negotiated pursuant to the "Amendments" clause. The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.

OFFER SHEET FOR Battery Creek CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)

DESCRIPTION	UNIT PRICE	PRICE*	PRICE* 1st Option/ Renewal Period	PRICE* 2nd Option/ Renewal Period	TOTAL CONTRACT PRICE
		Base Period 36-months	1 Year	1 Year	







Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

SUPERVISIONS
/HOUR

SERVICE CALL HOURLY RATES: Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.

EXHIBIT A - SERVICES, ORDERING AND PRICES

OFFER SHEET FOR Beaufort CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)

NOTE: In the space provided below, provide a price for furnishing all management, supervision, labor, materials and equipment for the following services

DESCRIPTION	UNIT PRICE	PRICE* Base Period 36-months	PRICE* 1st Option/ Renewal Period 1 Year	PRICE* 2nd Option/ Renewal Period 1 Year	TOTAL CONTRACT PRICE
-------------	------------	------------------------------------	--	--	----------------------------

Custodial and
Related Services:

	-	-	-	-	-
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Service Call
Hourly Rates:

Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

	/HOUR
SUPERVISIONS	/HOUR

***PRICES SUBMITTED SHALL BE DIVISIBLE BY 12**

SERVICE CALL HOURLY RATES: Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

Should a recurring need for services arise, a contract modification will be negotiated pursuant to the "Amendments" clause. The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.

EXHIBIT A - SERVICES, ORDERING AND PRICES

OFFER SHEET FOR Bluffton CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)

NOTE: In the space provided below, provide a price for furnishing all management, supervision, labor, materials and equipment for the following services

DESCRIPTION	UNIT PRICE	PRICE* Base Period 36-months	PRICE* 1st Option/ Renewal Period 1 Year	PRICE* 2nd Option/ Renewal Period 1 Year	TOTAL CONTRACT PRICE
-------------	------------	------------------------------------	--	--	----------------------------

Custodial and
Related Services:

\$	-	-	-	-	
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Service Call
Hourly Rates:

Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

	/HOUR
SUPERVISIONS	/HOUR

***PRICES SUBMITTED SHALL BE DIVISIBLE BY 12**

SERVICE CALL HOURLY RATES: Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

Should a recurring need for services arise, a contract modification will be negotiated pursuant to the "Amendments" clause.
The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.

OFFER SHEET FOR Hilton Head CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)

DESCRIPTION	UNIT PRICE	PRICE*	PRICE* 1st Option/ Renewal Period	PRICE* 2nd Option/ Renewal Period	TOTAL CONTRACT PRICE
		Base Period 36-months	1 Year	1 Year	

[illegible]

Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

SUPERVISIONS
/HOUR

SERVICE CALL HOURLY RATES: Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.

OFFER SHEET FOR Whale Branch CLUSTER/DISTRICT (A separate Offer Sheet is required for each BCSD cluster proposed. Beneficial offers of District-wide cost for all clusters will be considered.)

DESCRIPTION	UNIT PRICE	PRICE* Base Period 36-months	PRICE* 1st Option/ Renewal Period 1 Year	PRICE* 2nd Option/ Renewal Period 1 Year	TOTAL CONTRACT PRICE

[REDACTED]
 [REDACTED]
 [REDACTED]
 [REDACTED]
 [REDACTED]

Hourly rates are proposed only once. In the event of wage determination rate increases, these rates may be negotiated.

SUPERVISIONS
/HOUR

SERVICE CALL HOURLY RATES: Provide a price per man-hour for providing Service Call services when ordered that are in addition to the services specified herein for the standard services. This services provision is intended to be used to satisfy the District's short term non-recurring needs for service.

The contractor shall provide adequate staff to respond to service calls during building(s) operating hours (see Building Information Data Sheet) AND during the contractor's regular cleaning schedule.

EXHIBIT C

SATURDAY/SUNDAY AND ADDITIONAL SERVICES COST PROPOSAL

1. SATURDAY SERVICE

- 1.1 Area opened
Minimum number of hours/custodian 
Minimum cost per custodian 
Each additional hour/custodian after minimum /hour

2. SUNDAY SERVICE

- 2.1 Area opened
Minimum number of hours/custodian 
Minimum cost per custodian \$ 
Each additional hour/custodian after minimum \$ /hour

3. ADDITIONAL SERVICES

(May Only Be Authorized by the COSO or Designated Representative)

3.1 Custodial Project Cleaning in Excess of Once Annually:

- 3.1.1 Shampoo carpet with authorized shampoo \$  per sq ft
3.1.2 Finish floors with authorized floor finish \$  per sq ft
3.1.3 Damp Wipe all furniture and all locker exteriors
with authorized cleaner \$  per hour
3.1.4 Clean all exterior windows with authorized cleaner \$  per sq ft
3.1.5 Clean all interior windows with authorized cleaner. \$  sq ft
3.1.6 Clean all interior skylights with authorized cleaner.
(Contractor to provide safety equipment approved by BCSD)
\$  per sq ft
3.1.7 Electrostatic Misting using hospital grade disinfectant \$  per sq ft

3.2 Power Wash:

- 3.2.1 All entrances to buildings. \$  per sq ft
3.2.2 All mobile units (Portables). \$  per sq ft

3.3 Custodial Project Cleaning in Excess of Once Annually for Cafeterias, Entrances, Lobbies, Hallways and Multi-Purpose Rooms:

- 3.3.1 Shampoo carpets with authorized shampoo. \$  per sq ft
3.3.2 Floor Finish with authorized floor finish. \$  per sq ft

EXHIBIT D – EQUIPMENT LIST

Contractor must supply a list of the equipment (initial cost of \$500 or more) to be utilized full-time at the District to adequately perform all cleaning tasks outlined in Section 3 – Scope of Work.

HILTON HEAD CLUSTER

[illegible]

EXHIBIT D – EQUIPMENT LIST

Contractor must supply a list of the equipment (initial cost of \$500 or more) to be utilized full-time at the District to adequately perform all cleaning tasks outlined in Section 3 – Scope of Work.

BLUFFTON CLUSTER

[illegible]

EXHIBIT D – EQUIPMENT LIST

Contractor must supply a list of the equipment (initial cost of \$500 or more) to be utilized full-time at the District to adequately perform all cleaning tasks outlined in Section 3 – Scope of Work.

BATTERY CREEK CLUSTER

[illegible]

EXHIBIT D – EQUIPMENT LIST

Contractor must supply a list of the equipment (initial cost of \$500 or more) to be utilized full-time at the District to adequately perform all cleaning tasks outlined in Section 3 – Scope of Work.

WHALE BRANCH CLUSTER

Item	Model	Make	Type	Replacement Value
0	T-7	Tennant	Floor Scrubber	
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EXHIBIT D – EQUIPMENT LIST

Contractor must supply a list of the equipment (initial cost of \$500 or more) to be utilized full-time at the District to adequately perform all cleaning tasks outlined in Section 3 – Scope of Work.

BEAUFORT CLUSTER

[illegible]