



STATE OF SOUTH CAROLINA ) ADDENDUM NUMBER ONE  
 ) TO MULTIFUNCTIONAL PRINTER  
 COUNTY OF BEAUFORT ) SERVICES AGREEMENT

This Addendum Number One dated as of this 10<sup>th</sup> day of March 2017, is entered into pursuant to Exhibit A of the Agreement between Beaufort County School District, (BCSD), and Sharp Electronics dba Sharp Business Systems of South Carolina, (Contractor), dated August 5, 2016 for multifunctional printer services for BCSD.

Exhibit A of the Agreement provides: “BCSD is aware that new technology will be introduced, proposed devices may be discontinued over time, and some BCSD departments may seek alternative print technology from the contractor; hence, substitutions and possible additions will be allowed after approval by BCSD. Approval by BCSD will be based but not limited to specifications of equipment comparable to the contractor’s original response as well as the departments’ specific needs for alternate equipment. Contractor shall make process offerings that can facilitate the potential need. Net cost to the District should be at least 40% off of the manufacturer’s published retail price or SC state contract pricing, whichever is less.”

The parties have negotiated the aforesaid Agreement as to Compensation in Section 4 and Exhibit A (Cost Proposal).

Therefore, the Agreement is hereby amended and in consideration of the covenants hereinafter contained, the parties do agree as follows:

1. Exhibit A of the Agreement shall be amended to add the following:

**Options For Sharp**

**364/3050/365/3070/464/4050/465/4070/564/5050/565/5070/6050/6070:**

Option:	Swapped For:	Purchase price	Annual Payment	5 Year payment
3x500 sheet drawer	1x500 sheet drawer/cabinet	\$342.50	\$123.20	\$616.02
large capacity tray	N/A	\$785.00	\$194.45	\$972.26
3k finisher	inner finisher	\$875.00	\$216.75	\$1,083.73
3k saddle finisher	inner finisher	\$2,350.00	\$582.12	\$2,910.59
fax	N/A	\$680.00	\$168.44	\$842.21

**Options For Sharp 654/7040:**

Option:	Swapped For:	Purchase price	Annual Payment	5 Year payment
4k saddle finisher	4k finisher	\$1,371.25	\$339.67	\$1,698.36
large capacity tray (letter)	N/A	\$785.00	\$194.45	\$972.26
large capacity tray (ledger)	N/A	\$1,525.00	\$377.76	\$1,888.79

**Lexmark**

Device	Cost	Device description	Note	Annual Payment	5 Year payment	CPC B/W	CPC Color
Lexmark 3150	\$1,055	Network printers	50 ppm b/w printer with RFID	\$261.33	\$1,306.67	0.009	N/A
Lexmark 5170	\$2,270	Network printers	70 ppm b/w printer with RFID	\$562.30	\$2,811.51	0.008	N/A
Lexmark C4150	\$2,609	Network printers	50 ppm color printer with RFID	\$646.28	\$3,231.38	0.012	0.075
Lexmark MX3150	\$1,949	Desktop MFP	50 ppm desktop b/w MFP with RFID	\$482.79	\$2,413.93	0.009	N/A
Lexmark XC4150	\$3,770	Desktop MFP	50 ppm desktop color MFP with RFID	\$933.87	\$4,669.33	0.012	0.075

PaperCut Embedded is not included in the Lexmark network printer and desktop MFP prices

- All other terms and provisions of the Agreement dated August 5, 2016 shall remain in full force and affect.

The parties hereto have executed this Addendum Number One, the day and date first written above.

APPROVED:

ACCEPTED:

BEAUFORT COUNTY SCHOOL DISTRICT

SHARP BUSINESS MACHINES OF  
SOUTH CAROLINA

BY:  \_\_\_\_\_

BY:  \_\_\_\_\_

TITLE: Superintendent

TITLE: President SBS-SC

DATE: 3-16-17

DATE: March 13, 2017

