



July 6th, 2017

Sandi Amsler
Procurement Officer
2900 Mink Point Boulevard
Beaufort, SC 29902

RE: Solicitation #18-002 Athletic Field Grounds Maintenance
(Pricing Proposal)

Dear BCSD Representatives,

On behalf of BrightView Landscape Services I want to thank you for the opportunity to continue our partnership with the Beaufort County School District. We are approaching almost a decade of our dedicated staff assisting and serving the District, its facility contractors, and athletic departments. We recognize the significance in providing safe and consistently manicured fields that continually improve to meet the expectations of administrators, coaches, parents, and their student athletes.

When considering the origins of our involvement in the maintenance of your athletic fields, we take great pride in not only how the specifications, expectations, and results have expanded but also our investments in talented personnel and specialized equipment to provide results day after day. Our proactive communication and the solid relationships forged with principals, athletic directors, coaches, volunteers, and booster clubs as well as our unmatched knowledge of your site's intricacies is the foundation of our shared success. We remain confident that we will always be able to meet the challenges and execute on the demands inherent to a year round athletic field maintenance program. In providing the best people, equipment and resources described within this proposal our goal is to earn and maintain your confidence in your investment through uncompromising execution.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Maffei".

Ryan Maffei
Branch Manager
(843) 247-4202
Ryan.Maffei@BrightView.com



Beaufort County School District

Solicitation Number 18-002
 Date Printed: May 30, 2017
 Date Issued: May 30, 2017
 Procurement Officer: Sandi Amsler, CPPB
 Phone: 843-322-2349
 Email: Sandi.Amsler@beaufort.k12.sc.us

Best Value Bid

DESCRIPTION: **Athletic Fields Grounds Maintenance**
 SUBMIT OFFER BY (Opening Date & Time): **July 6, 2017; 11:00 AM EDT**
 QUESTIONS MUST BE RECEIVED BY: **June 28, 2017**
 NUMBER OF COPIES TO BE SUBMITTED: **Six (6) Original Signed Copies and One (1) Redacted Version on CD**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
 Beaufort County School District
 Procurement Office
 P.O. Drawer 309
 Beaufort, SC 29901-0309

PHYSICAL ADDRESS:
 Beaufort County School District
 Procurement Office
 2900 Mink Point Blvd
 Beaufort, SC 29902

CONFERENCE TYPE: Pre-Proposal Conference / **LOCATION:** District Office
 Site Visits 2900 Mink Point Blvd
 Beaufort, SC 29902

DATE & TIME: June 14 & 15, 2017 beginning at 7:30 AM

AWARDS & AMENDMENTS:
 Award will be posted at the Physical Address stated above on or after July 20, 2017. The award, this solicitation, and any amendments will be posted at the following web address: <http://beaufortschools.net>.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer) **ENTITY TYPE:**
BrightView Landscape Services, Inc. Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Ryan Maffei Branch Manager
PRINTED NAME **TITLE**

Instructions regarding Offeror's name. Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE TWO
(Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business): BrightView Landscape Services, Inc. 184 <u>Simmons</u>ville Road Bluffton, SC 29910	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent): BrightView Landscape Services, Inc. 184 <u>Simmons</u>ville Road Bluffton, SC 29910
PHONE NUMBER:	
EMAIL ADDRESS:	

PAYMENT ADDRESS (Address to which payments will be sent): BrightView Landscape Services, Inc. PO BOX 404083 Atlanta, GA 30384-4083 <input type="checkbox"/> Payment Address Same as Home Office Address <input type="checkbox"/> Payment Address Same as Home Notice Address (check one only)	ORDER ADDRESS (Address to which all purchase orders will be sent): BrightView Landscape Services, Inc. 184 <u>Simmons</u>ville Road Bluffton, SC 29910 <input type="checkbox"/> Payment Address Same as Home Office Address <input type="checkbox"/> Payment Address Same as Notice Address (check one only)
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ACKNOWLEDGEMENT OF AMENDMENTS:	<u>Amendment Number</u>	<u>Amendment Issue Date</u>
	# 1	June 26 th , 2017
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	# 2	June 26 th , 2017
	# 3	_____

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, please include a copy of your certification.
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PRICING PROPOSAL

EXHIBIT 1 ATHLETIC FIELDS COST SUMMARY

Location	Annual Cost
North of the Broad	\$ 332,972.00
Battery Creek High School	\$ 64,532.00
Robert Smalls International Academy	\$ 32,792.00
Beaufort Middle School	\$ 49,204.00
Beaufort High School	\$ 60,156.00
Lady's Island Middle School	\$ 20,344.00
Whale Branch Middle School	\$ 23,944.00
Whale Branch Early College High School	\$ 82,000.00
South of the Broad	\$ 290,152.00
Bluffton High School	\$ 71,608.00
HE McCracken Middle School (Bluffton Complex Prac 1)	\$ 8,840.00
Bluffton Middle School	\$ 27,752.00
River Ridge Academy	\$ 39,912.00
May River High School	\$ 63,560.00
Hilton Head Island High School & SCA Field (HHI Campus)	\$ 62,268.00
Hilton Head Island Middle School (HHI Campus)	\$ 16,212.00
DISTRICT TOTAL	\$ 623,124.00