

Dear Beaufort County School District:

Frontline Education truly appreciates our partnership with Beaufort County School District. An internal motto, which drives our work, is being a “partner to education”.

In the spirit of continued partnership, we respectfully decline to bid on your RFP for a Time Clock System.

We want to ensure that when we submit a recommendation, the recommendation is for a solution to your challenges. In reviewing the RFP, it suggests that you may already be familiar with a specific solution and vendor that you would prefer to work with. We want to respect your needs and desires. Should that change, we would absolutely like to partner with you to provide a solution to meet your needs.

Beaufort County already uses multiple Frontline solutions like our Professional Learning, Recruiting and Hiring and Frontline Central systems. One of the benefits of our integrated system is that our customers are able to have a single login to access all the Frontline solutions, each of your different roles, if applicable, and there is no need to have different systems for attendance tracking for different groups within the district.

Frontline solutions, like Absence & Time, are purpose built for the needs of K12 school organizations. Frontline’s Time and Attendance system used with the connected Absence and Substitute system gives you the full picture of employee attendance. Absences are created inside of your current Absence Management system which automatically flows over to the employee’s timesheet. Our full Absence & Time system is a web-based solution that allows users to clock in/out on a computer or other web browsers devices as well as use the Frontline mobile app to clock time. We purposely do not sell any hardware like wall mounted clocks or biometric scanners so that you as an organization can have the flexibility make the decision on what works best for you. We do partner with a company called TouchPoint Kiosks that provides clock terminals with scanning options that works with our system.

We look forward to continuing and strengthening our partnership as you solve challenges for your district. When there are other areas of need we would absolutely like to partner together.

Wishing you all the best,

Laura Kirkham

Educational Sales Executive

Frontline Education