
From: Staton, Jennifer A
Sent: Tuesday, January 23, 2018 12:06 PM
To: 'Gary Strassberg'
Subject: RE: Freedom of Information Act (FOIA) Request Form
Attachments: 12028 RFP Workers' Comp Claims Admin - PMA Contract Add 3.pdf; 12028 RFP Workers' Comp claims Admin - PMA Contract Add 2.pdf; 12028 RFP Workers' Comp Claims Admin - PMA Contract Add 1.pdf

Please see the attached.

Jennifer Staton, MS, CSP
Risk Manager
Beaufort County School District
843-322-2355 (w) | 843-812-6405 (m)

From: Gary Strassberg [mailto:GStrassberg@JohnsEastern.com]
Sent: Tuesday, January 23, 2018 9:17 AM
To: Staton, Jennifer A <Jennifer.Staton@beaufort.k12.sc.us>
Subject: RE: Freedom of Information Act (FOIA) Request Form

Thank you for your reply, Ms. Staton.

May I please get an electronic copy of the contract extension/amendment with the current service fees?

Gary

From: Staton, Jennifer A [mailto:Jennifer.Staton@beaufort.k12.sc.us]
Sent: Tuesday, January 23, 2018 8:37 AM
To: Gary Strassberg <GStrassberg@JohnsEastern.com>
Subject: RE: Freedom of Information Act (FOIA) Request Form

Mr. Strassberg-

You have the current contract, it was extended for an additional year.

Jennifer Staton, MS, CSP
Risk Manager
Beaufort County School District
843-322-2355 (w) | 843-812-6405 (m)

From: JotForm [mailto:noreply@jotform.com]
Sent: Monday, January 22, 2018 3:05 PM
To: Foster, James H <James.Foster@beaufort.k12.sc.us>; Staton, Jennifer A <Jennifer.Staton@beaufort.k12.sc.us>
Subject: Re: Freedom of Information Act (FOIA) Request Form

Freedom of Information Act (FOIA) Request Form

Enter your email address below to receive a confirmation email when you submit your data: (Optional)

gstrassberg@johnseastern.com

Name: Gary Strassberg

Organization (if applicable): Johns Eastern Company, Inc.

Address: Street Address: 3350 Riverwood Parkway
Street Address Line 2: Suite 1900
City: Atlanta
State: Georgia
Zip Code: 30339
Country: United States

Work Phone Number: (800) 749-3044

E-mail Address: gstrassberg@johnseastern.com

Public Records Requested (Description of Documents or Information Requested): I would like to request an electronic copy of the District's current contract and/or the latest contract amendment for Third Party Claims Administrative Services, including the current service fees. The most recent contract we have from the District is dated July 2012, with a total term of five years, so it is no longer current. Please let me know if there are any questions regarding this request. Thank you very much!

You can [edit this submission](#) and [view all your submissions](#) easily.

circumstances, you are advised that you may not disclose, copy, distribute or take any other action in reliance on the information transmitted.



STATE OF SOUTH CAROLINA

) ADDENDUM NUMBER ONE

) TO THIRD PARTY CLAIMS

) ADMINISTRATIVE SERVICES

COUNTY OF BEAUFORT

) AGREEMENT

THIS ADDENDUM NUMBER ONE dated as of July 1, 2015 is entered into pursuant to the terms of the Third Party Claims Administrative Services Agreement dated July 1, 2012 and identified as RFP #12-028 (“Contract”) between the Beaufort County School District and PMA Management Corp., who constitute the Parties hereto.

Whereas, Article 3: Term, of the Contract, permits mutual extensions of two (2) additional one (1) year option periods and

NOW, THEREFORE, in consideration of the promises herein contained and for other good and valuable consideration, the Parties hereto agree as follows:

1. The Contract Term, as stated in Article 3: Term, of the Contract shall be renewed for a one (1) year period. The effective date of the renewal is July 1, 2015 and the date of expiration is June 30, 2016.
2. Claims Services, as stated in Article 12, paragraph e), for claims services rendered under the fourth (4th) and fifth (5th) optional extension years, pricing is subject to a maximum five percent (5%) increase for year four (4) only. The attached pricing schedule reflects the increased pricing for claims services.


All other terms and conditions of the Contract shall remain unchanged and in full force and effect, except by necessary implication.

IN WITNESS WHEREOF, The Parties hereto have entered into this ADDENDUM NUMBER ONE, the date first written above, effective as stated herein.

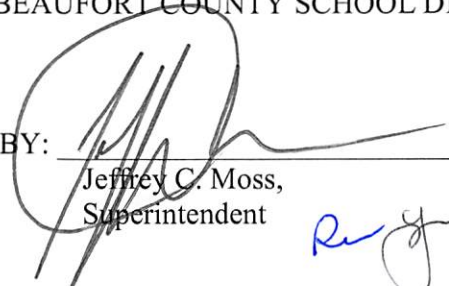
AGREED:

PMA MANAGEMENT CORP.


BEAUFORT COUNTY SCHOOL DISTRICT

BY: 

Frank X. Altieri, III,
President

BY: 

Jeffrey C. Moss,
Superintendent



REVISED PRICING SCHEDULE

Contractor offers the District a comprehensive claims management program for assistance in handling the Workers' Compensation claims as follows:

Life of Claim (Flat Annual Fee) – New Claims Handling for Workers' Comp

Flat Annual Fee - \$11,550

**For Flat Fee Pricing Agreement, if during the term of the contract, any individual occurrence results in more than 10 claimants, as determined by PMAMC, then the following additional claims handling fees shall apply: Beginning with the 10TH claim and for every claim thereafter, \$850 will be charged for each lost time claim and \$125 for each medical only claim.*

***For life of claim programs, upon termination of the contract, should any claims remain open and unresolved, PMAMC will charge an annual fee of \$4,000 for the banking/administration costs of the account as well as \$4,000 for the use of Cinch up to 3 users.*

****A reconciliation will be performed to determine if the claim counts exceeded the annual caps of 10LT, 100MO and 90 RO. The following per claim rates will apply to any claims over the caps accordingly: \$578 per LT, \$116 per Mo and \$25 per RO.*

Administration Activities:	(Included) Claim Reporting Payment Services	Image Documents Central Index Bureau
Adjuster Activities:	(Included) Investigation Action Planning Compensability	Three Point Contact Claims Reporting Subrogation
Investigation:	(Included) Excess Recovery Central Index Bureau Resolution Negotiation Claim Review	Fraud Prevention Litigation Management Payment Services Stewardship Meetings
OSHA Log:	(Included) Access to OSHA Log	

Contractor offers additional services to further enhance the overall cost savings to the program. Each "unbundled" service is outlined below:

Financial Administration:	\$3,500/year Check Processing and Administration
PMACinch:	\$3,500/year Risk Management Information System for up to 3 users (\$500 for each additional) <ul style="list-style-type: none">• Access to Adjuster Log Notes• Loss Analysis Reports• Managed Care Savings Reports• Reserve Analysis Reports• Web Imaging
Section 111 Reporting:	\$6 per queried claim (one time charge per claim) Claims which PMA needs to query pursuant to the Agreement.
Risk Control Services:	\$125 per hour Access to PMA's Risk Control Services
Medical Bill Review:	Medical Bills from providers will undergo a complete screening to reduce the bill down from its original charge for a fee of \$8.25 per bill: <ul style="list-style-type: none">• Application of appropriate Fee Schedule• Scan for Medical Relatedness• Scan for Miscalculated Charges• Duplicate Charge Detection• Manual Edits performed by adjuster or nurses

Cost-Containment:

Once the Medical Bill Review is completed, PMA will seek to gain additional cost savings from our various Cost-Containment Programs, for 29% of savings achieved:

- Preferred Provider Network Access
- Out of Network Program
- Discount Pharmaceutical Program

Telephonic Case Management:

\$95 per hour

Field Case Management:

\$95 per hour

Custom/ IS reporting

\$95 per hour



STATE OF SOUTH CAROLINA

) ADDENDUM NUMBER TWO
) TO THIRD PARTY CLAIMS
) ADMINISTRATIVE SERVICES
) AGREEMENT

COUNTY OF BEAUFORT

THIS ADDENDUM NUMBER TWO dated as of July 1, 2016 is entered into pursuant to the terms of the Third Party Claims Administrative Services Agreement dated July 1, 2012 and identified as RFP #12-028 ("Contract") between the Beaufort County School District and PMA Management Corp., who constitute the Parties hereto.

Whereas, Article 3: Term, of the Contract, permits mutual extensions of two (2) additional one (1) year option periods and

NOW, THEREFORE, in consideration of the promises herein contained and for other good and valuable consideration, the Parties hereto agree as follows:

1. The Contract Term, as stated in Article 3: Term, of the Contract shall be renewed for a one (1) year period. The effective date of the renewal is July 1, 2016 and the date of expiration is June 30, 2017.

All other terms and conditions of the Contract shall remain unchanged and in full force and effect, except by necessary implication.

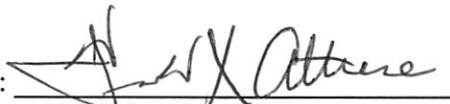
IN WITNESS WHEREOF, The Parties hereto have entered into this ADDENDUM NUMBER TWO, the date first written above, effective as stated herein.

AGREED:

PMA MANAGEMENT CORP.

BEAUFORT COUNTY SCHOOL DISTRICT

BY:



Frank X. Altieri, III,
President

BY:



Jeffrey C. Moss,
Superintendent





STATE OF SOUTH CAROLINA

) ADDENDUM NUMBER THREE
) TO THIRD PARTY CLAIMS
) ADMINISTRATIVE SERVICES
) AGREEMENT

COUNTY OF BEAUFORT

THIS ADDENDUM NUMBER THREE dated as of July 1, 2017 is entered into pursuant to the terms of the Third Party Claims Administrative Services Agreement dated July 1, 2012 and identified as RFP #12-028 (“Contract”) between the Beaufort County School District and PMA Management Corp., who constitute the Parties hereto.

Whereas, Article 3: Term, of the Contract, permits mutual extensions of two (2) additional one (1) year option periods and

NOW, THEREFORE, in consideration of the promises herein contained and for other good and valuable consideration, the Parties hereto agree as follows:

1. The Contract Term, as stated in Article 3: Term, “Extensions beyond the five (5) year period require approval of the BCSD Superintendent.” The Agreement is extended for one (1) additional year beyond the five (5) year period. The effective date of the renewal is July 1, 2017 and the date of expiration is June 30, 2018.

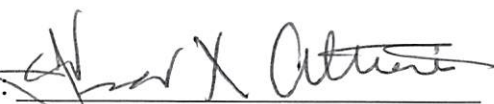
All other terms and conditions of the Contract shall remain unchanged and in full force and effect, except by necessary implication.

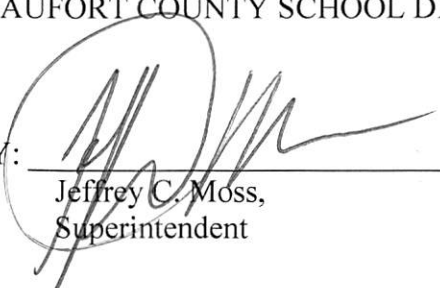
IN WITNESS WHEREOF, The Parties hereto have entered into this ADDENDUM NUMBER THREE, the date first written above, effective as stated herein.

AGREED:

PMA MANAGEMENT CORP.

BEAUFORT COUNTY SCHOOL DISTRICT

BY: 
Frank X. Altieri, III,
President

BY: 
Jeffrey C. Moss,
Superintendent

