

**Palo Alto Unified School District**  
**MANAGEMENT PERSONNEL**  
**2021-2022 SALARY SCHEDULE**

*Effective 7-1-21 Approved \_\_\_\_\_*

Position	Contract Days/ Work/Vacation/ Holidays	Non-Work	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
<b>CERTIFICATED</b> <i>Certificated Management has a positive work year with number of work days specified. Sick leave accrual is 1 day per month.</i>												
HS Principal	220	41	162,907	168,062	173,222	178,381	183,537	188,697	193,855	199,010	204,169	209,330
MS Principal	220	41	154,954	159,948	164,940	169,930	174,922	179,916	184,903	189,895	194,887	199,877
Elementary Principal	212	49	141,823	146,672	151,519	156,369	161,222	166,069	170,922	175,767	180,622	185,470
Pre-K Principal	213	48	134,876	139,549	144,221	148,892	153,566	158,239	162,909	167,579	172,254	176,925
Academy & Adult Ed. Principal	220	41	149,115	154,243	159,366	164,490	169,613	174,733	179,863	184,986	190,108	195,233
HS Assistant Principal	216	45	141,940	146,662	151,388	156,113	160,835	165,558	170,282	175,003	179,725	184,451
MS Assistant Principal	210	51	128,614	133,135	137,653	142,175	146,697	151,214	155,735	160,261	164,778	169,299
Elem Assistant Principal	200	61	113,698	117,908	122,123	126,339	130,558	134,767	138,984	143,206	147,420	151,635
Dean	206	51	122,341	126,728	131,111	135,501	139,884	144,269	148,653	153,037	157,425	161,811
Director II	220	41	156,949	162,028	167,100	172,178	177,252	182,329	187,404	192,478	197,554	202,630
Director I	220	41	149,115	154,243	159,366	164,490	169,613	174,733	179,863	184,986	190,108	195,233
Classified Director II	(240) 220/10/10	21	147,940	152,727	157,508	162,294	167,077	171,862	176,647	181,429	186,214	190,998
Classified Director I	(240) 220/10/10	21	149,115	154,243	159,366	164,490	169,613	174,733	179,863	184,986	190,108	195,233
Coordinator III	219	42	136,085	140,770	145,452	150,141	154,827	159,510	164,193	168,884	173,566	178,252
Coordinator II	213	48	127,930	132,426	136,922	141,414	145,909	150,404	154,893	159,389	163,885	168,381
Coordinator I	200	61	113,698	117,908	122,123	126,339	130,558	134,767	138,984	143,206	147,420	151,635
Classified Coordinator II	(233) 213/10/10	28	127,930	132,426	136,922	141,414	145,909	150,404	154,893	159,389	163,885	168,381
Classified Coordinator I	(220) 200/10/10	41	113,698	117,908	122,123	126,339	130,558	134,767	138,984	143,206	147,420	151,635
Psychologist	195	66	121,098	125,457	129,818	134,183	138,541	142,902	147,264	151,625	155,988	160,343
<b>CLASSIFIED</b> <i>Classified Management work year includes 10 paid vacation days and 10 paid holidays. Vacation days do NOT roll over. Sick leave accrual is 1 day per month.</i>												
Classified Manager IV	(244) 224/10/10	17	149,118	154,109	159,101	164,089	169,080	174,073	179,063	184,057	189,047	194,040
Classified Manager III	(244) 224/10/10	17	136,455	141,174	145,888	150,605	155,321	160,038	164,751	169,470	174,185	178,904
Classified Manager II	(244) 224/10/10	17	126,097	130,591	135,082	139,572	144,065	148,555	153,044	157,536	162,028	166,520
Classified Manager I	(244) 224/10/10	17	117,593	121,919	126,241	130,569	134,889	139,212	143,535	147,862	152,191	156,512

**Masters Degree:** Add \$2,740

**2nd Masters Degree:** Add \$2,740

**Doctorate:** Add \$2,740

**Career Increment after 3 years at Step 10, 6 years after Step 10, 10 Years, 15 Years, 20 Years:** \$3,563