



**Moody's assigns Aa3 to Scarborough ME's \$6.5M GO Bonds. Affirms Aa3 on \$91.4M outstanding bonds**

SCARBOROUGH (TOWN OF) ME  
Cities (including Towns, Villages and Townships) Maine

Moody's Rating

Issue	Rating
2014 General Obligation Bonds	Aa3
Sale Amount	\$6,505,000
Expected Sale Date	04/29/14
Rating Description	General Obligation

Moody's Outlook - NOO

NEW YORK, April 24, 2014 -- Moody's Investors Service has assigned a Aa3 rating to the Town of Scarborough's (ME) \$6.5 million 2014 General Obligation Bonds. Concurrently, Moody's has affirmed the Aa3 rating on \$91.4 million of outstanding debt. Non-school bonds are secured by the town's general obligation property tax pledge as limited by the property tax limit known as LD-1. However, the town's general obligation unlimited tax pledge secures \$3.3 million of the current financing related to school projects as they are exempt from the levy limitations. Bond proceeds in the amount of \$3.3 million will fund ongoing construction costs associated with the Wentworth School project and other school capital projects and the balance will go towards the town's annual municipal capital project costs.

**SUMMARY RATING RATIONALE**

The Aa3 rating reflects the town's satisfactory financial position, stable tax base with favorable wealth levels and an above average debt burden with slow amortization.

**STRENGTHS**

- Stable tax base with above average wealth levels
- Manageable pension burden

**CHALLENGES**

- Maintenance of sufficient reserve levels
- Outstanding General Fund subsidy due to tax increment financing (TIF) district debt
- Rising expenditures including education with limited revenue raising ability

**DETAILED CREDIT DISCUSSION**

**TOWN MAINTAINS SATISFACTORY FINANCIAL POSITION**

Scarborough's financial position is expected to remain stable over the near term with plans to gradually improve reserve levels after a material decline during the recession. The fiscal 2013 audited financials reflect a slight operating deficit of \$171,000 (net of other financing sources

from bond and capital lease related financings) attributed to some one-time expenditures of \$154,000 for retiree payouts and a \$130,000 buyout of a public works maintenance contract with a private entity. Budgeted revenues and expenditures ended the year on budget. Despite the moderate operating deficit, the addition of bond proceeds and other financing sources contributed to a replenishment of approximately \$1 million to the total General Fund balance of \$9 million (12.5% of revenues). The town's available fund balance of \$5.2 million and unassigned fund balance of \$2.8 million remain limited at 7.3% and 3.9% of revenues, respectively. At these levels, the town is in compliance with its formalized fund balance policy, requiring an unrestricted fund balance between 5% and 8.3% of the annual operating budget.

In addition, the contributing factor to the decline in available fund balance is the outstanding \$1.8 million receivable from the Haigis Parkway TIF fund, which was accumulated in prior years due to General Fund subsidies to cover TIF related debt service. The receivable is expected to remain unchanged over the near term due to a 2012 debt restructure which provides additional time for the district to develop and become self-supporting and begin to repay the receivable under restricted fund balance. Going forward, we will continue to monitor the receivable and the operating health of the district.

The town's primary revenue source is property taxes (75% of 2013 revenues) and intergovernmental (15%); education costs (54% of 2013 expenditures) represent the largest expenditure. The fiscal 2014 budget increased by 5.5% (\$4 million) attributed to \$2 million increase in education and \$1.9 million in capital expenditures. The budget was balanced with a 7.7% tax levy increase to cover rising expenditures and reduced state aid. Year-to-date revenues and expenditures are trending on budget and a slight operating surplus of approximately \$150,000 is projected. The fiscal 2015 budget is still in development, although town expenditures are expected to increase by approximately 4% which includes additional dispatch service for a neighboring town that will provide additional revenue to offset the cost.

#### STABLE TAX BASE WITH ABOVE AVERAGE WEALTH LEVELS

Scarborough is represented by a diverse tax base (73% residential and 21% commercial/industrial) with a population of 18,919, located seven miles south of the City of Portland (rated Aa1 stable). The town is bisected by both U.S. Route 1 and Interstate 95, which provides convenient commuter and commercial access to this employment and economic center. The town's \$3.6 billion tax base has remained stable through the recession and is expected to continue to see slight property value growth in the near term. Reflecting an improved housing market, assessed value increase in 2014 by 0.8%, bringing the five year average annual increase to 1%. In addition, the town's wealth levels are above the state and national averages with median family income of \$62,893 (127.7% and 138.2%, respectively). Full value per capita of \$188,979 remains strong and the town is well positioned for future growth, including along the Haigis Parkway, which benefited from the opening of its first major tenant in 2013. The town's unemployment rate of 5% (January 2014) continues to trend below the state (6.9%) and U.S. (7%).

#### MODERATE DEBT BURDEN WITH BELOW AVERAGE PAYOUT OFFSET BY LOW PENSION LIABILITY

The town's debt position is expected to remain manageable despite the above-average direct debt of 2.8% of equalized value. The rise in the debt burden since 2011 is the sizeable debt issuance for the Wentworth School project with a total project cost of \$37.7 million. In addition, the town's amortization rate was substantially reduced to 56% by the 2012 debt restructuring although it also allowed the town to level out annual debt service to \$8 million over the near term, reflecting 6.8% of 2013 expenditures. Scarborough's outstanding debt consists of all fixed-



rate bonds with no exposure to derivative products. Future debt plans consist of annual issuance to support annual capital improvement needs.

The town participates in the Maine Public Employees Retirement System's Consolidated Plan for Participating Local Governments, a multi-employer, defined benefit retirement plan. The town's annual required contribution (ARC) for the plans was \$436,099 in fiscal 2013, or a low 0.6% of General Fund expenditures. The town's 2012 adjusted net pension liability, under Moody's methodology for adjusting reported pension data, is \$12.2 million, or a very low 0.18 times General Fund revenues. Moody's uses the adjusted net pension liability to improve comparability of reported pension liabilities. The adjustments are not intended to replace the town's reported liability information, but to improve comparability with other rated entities. We determined the town's share of liability for the state-run plan in proportion to its contributions to the plan.

#### WHAT COULD MAKE THE RATING GO UP:

- Restoration of structurally balanced operations and augmentation of reserve levels
- Elimination or reduction in the interfund loan receivable related to the Haigis Parkway TIF District
- Ongoing increase in tax base

#### WHAT COULD MAKE THE RATING GO DOWN

- Further reductions of reserve levels
- Inability to regain structurally balanced operations
- Continued increase in the illiquid General Fund receivable due from the Haigis Parkway TIF District
- Increased debt burden

#### KEY STATISTICS

2014 Full Valuation: \$3.6 billion

2014 Full Value Per Capita: \$188,979

Median Family Income as % of US Median: 138.2%

Fiscal 2013 operating fund balance as a % of revenues: 7.3%

5-Year Dollar Change in Fund Balance as % of Revenues (2009-2013): -4.3%

Fiscal 2013 Cash Balance as % of Revenues: 14.8%

5-Year Dollar Change in Cash Balance as % of Revenues (2009-2013): -1.38%

Institutional Framework: "Aa"

5-Year Average Operating Revenues / Operating Expenditures (2009-2013): 0.99x

Net Direct Debt as % of Full Value: 2.8%

Net Direct Debt / Operating Revenues: 1.36x

3-Year Average of Moody's ANPL as % of Full Value: 0.16%

3-Year Average of Moody's ANPL / Operating Revenues: 0.08x

The principal methodology used in this rating was US Local Government General Obligation Debt published in January 2014. Please see the Credit Policy page on [www.moodys.com](http://www.moodys.com) for a copy of this methodology.

#### REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings

issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on [www.moodys.com](http://www.moodys.com).

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see [www.moodys.com](http://www.moodys.com) for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on [www.moodys.com](http://www.moodys.com) for additional regulatory disclosures for each credit rating.

**ANALYSTS:**

Nicholas Lehman, Lead Analyst, Public Finance Group, Moody's Investors Service  
Lauren Von Bargaen, Additional Contact, Public Finance Group, Moody's Investors Service  
Geordie Thompson, Additional Contact, Public Finance Group, Moody's Investors Service

**CONTACTS:**

Journalists: (212) 553-0376

Research Clients: (212) 553-1653

Moody's Investors Service, Inc.  
250 Greenwich Street  
New York, NY 10007  
USA

© 2014 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. ("MIS") AND ITS AFFILIATES ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY'S ("MOODY'S PUBLICATIONS") MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. CREDIT RATINGS AND MOODY'S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD



PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS FOR RETAIL INVESTORS TO CONSIDER MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS IN MAKING ANY INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody's Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

MIS, a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MIS have, prior to assignment of any rating, agreed to pay to MIS for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at [www.moodys.com](http://www.moodys.com) under the heading "Shareholder Relations -- Corporate Governance -- Director and Shareholder Affiliation Policy."

For Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657 AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail clients. It would be dangerous for "retail clients" to make any investment decision based on MOODY'S credit rating. If in doubt you should contact your financial or other professional adviser.