



Memorandum of Recommendation

October 4, 2021

TO: Dr. Robert Shaner, Superintendent

FROM: Dana Taylor, Deputy Superintendent for Business Affairs

RE: **Recommendation for Approval of Stage Lighting at SCHS**

On August 12, 2021 the district advertised a Request for Bids for Stage Lighting at Stoney Creek High School's Auditorium in the local publication, the Rochester Post, and posted RFP documents on the Purchasing pages of the district's website and BidNet Direct. Bidding closed on September 2, 2021 and the district received five (5) responses that were all inclusive of required submittals. A public reading of bids was conducted on September 2, 2021 at 2:00pm.

This purchase is for ten items of ellipsoidal lighting and accessories necessary to align the standards at Stoney Creek High School with the other district high schools in order to standardize equipment for maintenance and repair.

Bids were reviewed and evaluated by Pete Muscio, Director of Capital Projects, and Dan Jaffe, Auditorium Facilitator. Compliance with bid requirements was reviewed by Jennifer Fickel, Purchasing Supervisor. The original bid documents are on file in the Purchasing Department, and the bid summary is attached. The source of funding is the sinking fund.

Based on this information, we recommend **THAT the District award BMI Supply for the purchase of SCHS Auditorium Lighting Supplies for 2021-2022 in the amount of \$42,934.00.**

**22.06 SCHS Auditorium Lighting
BID SUMMMARY**

	Advanced Lighting & Sound	Full Compass Systems	BMI Supply	Fantasee Lighting	TLS Sales
Lump Sum Bid	\$ 45,214.00	\$ 46,178.04	\$ 42,934.00	\$ 46,081.89	\$ 44,493.10
Required Submittals	Yes	Yes	Yes	Yes	Yes

Item Pricing Breakdown:

ETC Source Four 50 degree Fixture	\$ 410.00	\$ 429.00	\$ 401.50	\$ 435.92	\$ 400.00
Requested Qty:	20	20	20	20	20
Item Total:	\$ 8,200.00	\$ 8,580.00	\$ 8,030.00	\$ 8,718.40	\$ 8,000.00
ETC Source Four 36 degree Fixture	\$ 410.00	\$ 429.00	\$ 401.50	\$ 435.92	\$ 400.00
Requested Qty:	28	28	28	28	28
Item Total:	\$ 11,480.00	\$ 12,012.00	\$ 11,242.00	\$ 12,205.76	\$ 11,200.00
ETC Source Four 26 degree Fixture	\$ 410.00	\$ 429.00	\$ 401.50	\$ 435.92	\$ 400.00
Requested Qty:	28	28	28	28	28
Item Total:	\$ 11,480.00	\$ 12,012.00	\$ 11,242.00	\$ 12,205.76	\$ 11,200.00
ETC Source Four 19 degree Fixture	\$ 410.00	\$ 429.00	\$ 401.50	\$ 435.92	\$ 400.00
Requested Qty:	18	18	18	18	18
Item Total:	\$ 7,380.00	\$ 7,722.00	\$ 7,227.00	\$ 7,846.56	\$ 7,200.00
ETC Source Four 10 degree Fixture	\$ 565.00	\$ 586.00	\$ 555.25	\$ 596.04	\$ 555.00
Requested Qty:	4	4	4	4	4
Item Total:	\$ 2,260.00	\$ 2,344.00	\$ 2,221.00	\$ 2,384.16	\$ 2,220.00
Ushio HPL575 Lamp	\$ -	\$ -	\$ -	\$ -	\$ 17.50
Requested Qty:	98	98	98	98	98
Item Total:	\$ -	\$ -	\$ -	\$ -	\$ 1,715.00

20 amp, 2 P&G Male stage pin connector	\$ 12.00	\$ 6.08	\$ -	\$ -	\$ 8.20
Requested Qty:	98	98	98	98	98
Item Total:	\$ 1,176.00	\$ 595.84	\$ -	\$ -	\$ 803.60
1 / 8 X 30 7X7 Black Galvanized Lighting Restraint Cable with 5 / 16 Spring Hook	\$ 11.00	\$ 9.75	\$ -	\$ 3.80	\$ 2.75
Requested Qty:	98	98	98	98	98
Item Total:	\$ 1,078.00	\$ 955.50	\$ -	\$ 372.40	\$ 269.50
City Theatrical Iris (Model 2180) for ETC Source Four Ellipsoidal Spotlight	\$ 76.00	\$ 75.00	\$ 77.50	\$ 72.95	\$ 75.00
Requested Qty:	15	15	15	15	15
Item Total:	\$ 1,140.00	\$ 1,125.00	\$ 1,162.50	\$ 1,094.25	\$ 1,125.00
City Theatrical Top Hat (Model 2450) for ETC Source Four Ellipsoidal Spotlight	\$ 15.00	\$ 15.54	\$ 15.25	\$ 14.32	\$ 14.50
Requested Qty:	30	30	30	30	30
Item Total:	\$ 450.00	\$ 466.20	\$ 457.50	\$ 429.60	\$ 435.00
City Theatrical Gobo Holder (Model 2160) ("B" Size) for ETC Source Four Ellipsoidal Spotlight	\$ 7.00	\$ 7.31	\$ 6.90	\$ 6.50	\$ 6.50
Requested Qty:	50	50	50	50	50
Item Total:	\$ 350.00	\$ 365.50	\$ 345.00	\$ 325.00	\$ 325.00
Shipping	\$ 220.00	\$ -	\$ 1,007.00	\$ 500.00	\$ -



ADDRESS:
571 Queensbury Ave
Queensbury NY, 12804

PHONE:
800.836.0524

FAX:
518.793.6181

WEB:
<http://shop.bmisupply.com>

Quotation

Date Sep 2, 2021	Quote Number QT051946	Page 1 of 1
To:		
Phone:		EMAIL:

Sold To:

Rochester Community Schools
Accounts Payable
Ref PO# TBD
501 W University Drive
Rochester, MI 48307

Ship To:

Stoney Creek High School
Ref PO# TBD
6755 Sheldon Road
Rochester Hills, MI 48306

Reference 22.06 - SCHS Aud Light	PO Number TBD	Customer No. N180068	Salesperson DD	Quote Date Sep 2, 2021	Ship Via UPSGR	Terms N30
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Qty. Ord.	Item Number	Description	Unit Price	UOM	Extended Price
20	38-110001	ETC S4 50° Fixture - #450 - Includes c-clamp and color frame from ETC, typical all Source 4's on this quote	401.50	Each	8,030.00
28	38-110002	ETC S4 36° Fixture - #436	401.50	Each	11,242.00
28	38-110003	ETC S4 26° Fixture - #426	401.50	Each	11,242.00
18	38-110004	ETC S4 19° Fixture - #419	401.50	Each	7,227.00
4	38-110005	ETC S4 10° Fixture - #410	555.25	Each	2,221.00
98	33-10001	Pintech 20A 2P&G Male Inline #20MC * CLEAR COVERS * * Custom Stamp per BMI PO123180, 10/2/20 * Text Line 1: Rochester Text Line 2: Community Schools	0.00	Each	0.00
98	43-OS54622	HPL575/115 - Osram	0.00	Each	0.00
98	27-90BLKSC	Safety Cable - Black	0.00	Each	0.00
15	27-1002180	S4 Drop-In Iris #2180	77.50	Each	1,162.50
30	27-1002450	6.25" Top Hat #2450	15.25	Each	457.50
50	27-1002160	Pattern Holder S4 B-Size #2160	6.90	Each	345.00
	SHIP	Shipping			1,007.00
		----- - Items listed @ \$0 are included only w/purchase of fixtures			

<p>Comments:</p> <p>Thank you for the opportunity to provide this quote. Please contact me if you have any questions. - Dave Durbin</p> <p>All pricing is F.O.B. origin. Pricing is good for 30 days. All transportation charges are additional unless otherwise noted. If you have any questions please feel free to contact us at 1-800-836-0524</p>	Included Tax	0.00
		0.00
	Subtotal	42,934.00
	Total sales tax	0.00
	Total quote	42,934.00