

**COLLEGE OF COASTAL GEORGIA  
FOUNDATION, INC.**

**CONSOLIDATED FINANCIAL REPORT**

**DECEMBER 31, 2019**

**COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.**

**CONSOLIDATED FINANCIAL REPORT  
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## INDEPENDENT AUDITOR'S REPORT

**To the Board of Trustees of  
College of Coastal Georgia Foundation, Inc.  
Brunswick, Georgia**

We have audited the accompanying consolidated financial statements of **College of Coastal Georgia Foundation, Inc.** (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of College of Coastal Georgia Foundation, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and activities on pages 19-22 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Mauldin & Jenkins, LLC*

Atlanta, Georgia  
June 24, 2020

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018

Assets	<u>2019</u>	<u>2018</u>
Current assets		
Cash and cash equivalents	\$ 1,155,133	\$ 755,733
Investments	11,893,181	11,564,413
Prepaid expenses	677	676
Promises to give, current portion	<u>54,143</u>	<u>112,812</u>
Total current assets	<u>13,103,134</u>	<u>12,433,634</u>
Property and equipment, net	<u>1,448,899</u>	<u>1,441,513</u>
Non-current assets		
Promises to give, net	40,956	72,686
Artwork	255,085	255,085
Long-term investments	<u>3,527,629</u>	<u>2,344,557</u>
Total non-current assets	<u>3,823,670</u>	<u>2,672,328</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 18,375,703</u></b>	<b><u>\$ 16,547,475</u></b>
<b>Liabilities and Net Assets</b>		
Current liabilities		
Due to College	\$ 299,048	\$ 163,355
Gift annuity payable, current portion	<u>2,674</u>	<u>2,564</u>
Total current liabilities	<u>301,722</u>	<u>165,919</u>
Gift annuity payable, net of current portion	<u>8,708</u>	<u>11,382</u>
Total liabilities	<u>310,430</u>	<u>177,301</u>
Net assets		
Without donor restrictions		
Undesignated	<u>4,099,246</u>	<u>3,476,693</u>
	4,099,246	3,476,693
With donor restrictions		
Purpose restrictions	6,531,237	5,645,807
Perpetual in nature	<u>7,434,790</u>	<u>7,247,674</u>
	13,966,027	12,893,481
Total net assets	<u>18,065,273</u>	<u>16,370,174</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 18,375,703</u></b>	<b><u>\$ 16,547,475</u></b>

**See Notes to Consolidated Financial Statements.**

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>REVENUES AND GAINS</b>			
Public support			
Contributions	\$ 194,166	\$ 683,570	\$ 877,736
In-kind contributions	76,553	19,038	95,591
Total public support	<u>270,719</u>	<u>702,608</u>	<u>973,327</u>
Gains			
Investment income	134,722	268,317	403,039
Net realized/unrealized gains on investments	540,762	1,172,879	1,713,641
Total gains (losses)	<u>675,484</u>	<u>1,441,196</u>	<u>2,116,680</u>
Other operating revenue	<u>61,905</u>	-	<u>61,905</u>
<b>TOTAL REVENUES AND GAINS</b>	<u>1,008,108</u>	<u>2,143,804</u>	<u>3,151,912</u>
Net assets released from restrictions			
Satisfaction of program restrictions	<u>1,071,258</u>	<u>(1,071,258)</u>	<u>-</u>
<b>TOTAL REVENUES AND GAINS AFTER NET ASSETS RELEASED FROM RESTRICTIONS</b>	<u>2,079,366</u>	<u>1,072,546</u>	<u>3,151,912</u>
<b>EXPENSES</b>			
Program services			
Academic scholarships	599,425	-	599,425
Athletic programming/facilities	206,290	-	206,290
Campus programming/student life	53,569	-	53,569
Academic programming	343,001	-	343,001
Housing/capital expansion/acquisitions	70,250	-	70,250
College operations	68,783	-	68,783
Total program services	<u>1,341,318</u>	-	<u>1,341,318</u>
Support services			
General and administrative	93,810	-	93,810
Fundraising	21,685	-	21,685
Total support services	<u>115,495</u>	-	<u>115,495</u>
<b>TOTAL EXPENSES</b>	<u>1,456,813</u>	-	<u>1,456,813</u>
<b>CHANGE IN NET ASSETS</b>	<u>622,553</u>	<u>1,072,546</u>	<u>1,695,099</u>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>3,476,693</u>	<u>12,893,481</u>	<u>16,370,174</u>
<b>NET ASSETS, END OF YEAR</b>	<u>\$ 4,099,246</u>	<u>\$ 13,966,027</u>	<u>\$ 18,065,273</u>

See Notes to Consolidated Financial Statements.

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2018

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>REVENUES AND GAINS</b>			
Public support			
Contributions	\$ 35,157	\$ 648,045	\$ 683,202
In-kind contributions	26,170	-	26,170
Total public support	61,327	648,045	709,372
Gains			
Investment income	130,427	251,938	382,365
Net realized/unrealized losses on investments	(155,234)	(441,522)	(596,756)
Total gains (losses)	(24,807)	(189,584)	(214,391)
Other operating revenue	39,350	-	39,350
<b>TOTAL REVENUES AND GAINS</b>	<b>75,870</b>	<b>458,461</b>	<b>534,331</b>
Net assets released from restrictions			
Satisfaction of program restrictions	1,062,661	(1,062,661)	-
<b>TOTAL REVENUES AND GAINS AFTER NET ASSETS RELEASED FROM RESTRICTIONS</b>	<b>1,138,531</b>	<b>(604,200)</b>	<b>534,331</b>
<b>EXPENSES</b>			
Program services			
Academic scholarships	685,954	-	685,954
Athletic programming/facilities	209,995	-	209,995
Campus programming/student life	92,142	-	92,142
Academic programming	246,198	-	246,198
Housing/capital expansion/acquisitions	49,110	-	49,110
College operations	18,822	-	18,822
Total program services	1,302,221	-	1,302,221
Support services			
General and administrative	114,974	-	114,974
Fundraising	10,230	-	10,230
Total support services	125,204	-	125,204
<b>TOTAL EXPENSES</b>	<b>1,427,425</b>	<b>-</b>	<b>1,427,425</b>
<b>CHANGE IN NET ASSETS</b>	<b>(288,894)</b>	<b>(604,200)</b>	<b>(893,094)</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>3,765,587</b>	<b>13,497,681</b>	<b>17,263,268</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$ 3,476,693</b>	<b>\$ 12,893,481</b>	<b>\$ 16,370,174</b>

**See Notes to Consolidated Financial Statements.**

**COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.**

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2019**

	Program Services						Total Program	Supporting Services		Total
	Academic Scholarships	Athletic Programming	Campus Programming	Academic Programming	Housing	General College Support		General and Administrative	Fundraising	
Payroll and benefits	\$ -	\$ -	\$ 26,783	\$ 58,727	\$ -	\$ -	\$ 85,510	\$ 26,135	\$ -	\$ 111,645
Contracted services	-	-	-	-	-	-	-	15,952	-	15,952
Scholarships	593,870	206,290	-	-	-	-	800,160	-	-	800,160
Supplies	5,555	-	26,786	262,848	5,732	68,783	369,704	48,230	21,685	439,619
Insurance	-	-	-	-	-	-	-	1,028	-	1,028
Professional fees	-	-	-	-	-	-	-	50	-	50
Interest	-	-	-	-	-	-	-	548	-	548
Depreciation	-	-	-	-	42,614	-	42,614	-	-	42,614
Travel	-	-	-	21,426	-	-	21,426	1,867	-	23,293
Other operating expenses	-	-	-	-	21,904	-	21,904	-	-	21,904
	<u>\$ 599,425</u>	<u>\$ 206,290</u>	<u>\$ 53,569</u>	<u>\$ 343,001</u>	<u>\$ 70,250</u>	<u>\$ 68,783</u>	<u>\$ 1,341,318</u>	<u>\$ 93,810</u>	<u>\$ 21,685</u>	<u>\$ 1,456,813</u>

See Notes to Consolidated Financial Statements.



**COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.**

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2018**

	Program Services						Total Program	Supporting Services		Total
	Academic Scholarships	Athletic Programming	Campus Programming	Academic Programming	Housing	General College Support		General and Administrative	Fundraising	
Payroll and benefits	\$ -	\$ -	\$ 60,426	\$ 61,310	\$ -	\$ -	\$ 121,736	\$ 26,170	\$ -	\$ 147,906
Contracted services	-	-	-	-	-	-	-	39,700	-	39,700
Scholarships	682,579	209,973	-	-	-	-	892,552	-	-	892,552
Supplies	3,375	22	31,716	137,010	6,420	18,822	197,365	47,024	10,230	254,619
Insurance	-	-	-	-	-	-	-	1,025	-	1,025
Professional fees	-	-	-	-	-	-	-	50	-	50
Interest	-	-	-	-	-	-	-	655	-	655
Depreciation	-	-	-	-	42,690	-	42,690	-	-	42,690
Travel	-	-	-	47,878	-	-	47,878	-	-	47,878
Other operating expenses	-	-	-	-	-	-	-	350	-	350
	<u>\$ 685,954</u>	<u>\$ 209,995</u>	<u>\$ 92,142</u>	<u>\$ 246,198</u>	<u>\$ 49,110</u>	<u>\$ 18,822</u>	<u>\$ 1,302,221</u>	<u>\$ 114,974</u>	<u>\$ 10,230</u>	<u>\$ 1,427,425</u>

See Notes to Consolidated Financial Statements.

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019	2018
<b>OPERATING ACTIVITIES</b>		
Change in net assets	\$ 1,695,099	\$ (893,094)
Adjustments to reconcile change in net assets to net cash and cash equivalents provided by (used in) operating activities:		
Depreciation	42,614	42,690
Contributed land	(50,000)	-
(Increase) decrease in fair value of investments	(1,619,797)	684,280
(Gain) on sale of investments	(93,844)	(87,524)
Loss on disposal of fixed assets	-	650
Contributions restricted for investment in endowment	(159,670)	(215,907)
(Increase) decrease in		
Prepaid expenses	(1)	347
Promises to give	90,399	(25,307)
Increase (decrease) in		
Due to College	135,693	(518,203)
Gift annuity payable	(2,564)	(2,457)
Net cash and cash equivalents provided by (used in) operating activities	37,929	(1,014,525)
<b>INVESTING ACTIVITIES</b>		
Purchase of investments	(3,091,570)	(1,986,787)
Proceeds from sales of investments	3,293,371	2,450,495
Net cash and cash equivalents provided by investing activities	201,801	463,708
<b>FINANCING ACTIVITIES</b>		
Proceeds from contributions restricted for investment in endowment	159,670	215,907
Net cash and cash equivalents provided by financing activities	159,670	215,907
Net increase (decrease) in cash and cash equivalents	399,400	(334,910)
Cash and cash equivalents, beginning of year	755,733	1,090,643
Cash and cash equivalents, end of year	\$ 1,155,133	\$ 755,733

**See Notes to Consolidated Financial Statements.**

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Purpose

College of Coastal Georgia Foundation, Inc. (the "Foundation") is a non-profit entity organized in 1968 to assist in developing and augmenting the facilities of the College of Coastal Georgia (the "College") and to assist in conducting the educational functions of the College in order to provide broader educational opportunities for the students, alumni, and area citizens. The Foundation accomplishes these purposes primarily by soliciting and receiving support to fund its objectives. Most of the Foundation's support is derived from donors residing in the Southeast Georgia geographical area. The Foundation's program services in support of the College of Coastal Georgia include academic scholarships, athletic programming/facilities, campus programming/student life, faculty development and endowments, housing and capital expansion, and college operations. These program services assist in furthering the educational purposes of the College.

#### Principles of Consolidation

The consolidated financial statements include the accounts of College of Coastal Georgia Foundation, Inc. and the following entities over which College of Coastal Georgia Foundation, Inc. maintains governance and financial control over their activities:

- Coastal Georgia Real Estate, LLC

All significant interorganization accounts and transactions have been eliminated in consolidation.

#### Basis of Presentation

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

The Foundation presents its consolidated financial statements in accordance with the Financial Accounting Standards Board (FASB)'s *Not-for-Profit* presentation and disclosure guidance. Under this guidance, the Foundation is required to report information regarding its financial position and activities according to two categories of net assets, as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor restrictions. The only limits on net assets without donor restrictions are those resulting from the nature of the Foundation and its purposes. It is the policy of the board of trustees to review their financial standing from time to time and to designate sums of net assets without donor restrictions for specific efforts.

*Net Assets With Donor Restrictions* – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### In-Kind Contributions

In-kind contributions in the accompanying statements of activities are recorded at their estimated values at the date of receipt. Donated service expense, which primarily represents salaries and benefits paid by the College on behalf of the Foundation, is reflected under support services as administrative and general expense in the accompanying statements of activities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Contributions

Contributions received, including unconditional promises to give, are recognized as revenues in the period received at their estimated fair value less an appropriate allowance for uncollectible amounts. Conditional promises to give are recognized when the conditions are substantially met. Pledges receivable over more than one year are recorded at their discounted present value. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. The allowance for doubtful pledges is based on specifically identified amounts that the Foundation believes to be uncollectible. An additional allowance is recorded based on certain percentages of aged pledged receivables, which are determined based on historical experience and management's assessment of the general financial conditions affecting the Foundation's donor base. If actual collections experience changes, revisions to the allowance may be required. As of December 31, 2019 and 2018, the Foundation had no recorded allowance for doubtful pledges.

#### Functional Allocation of Expenses

The cost of providing various programs and other activities has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses that are allocated include payroll and benefits and associated costs, which are allocated to programs based on estimates of time and effort, the amount of time personnel spend on the programs. Depreciation and related costs are allocated to programs based on estimates of usage, square footage of space used.

#### Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Foundation maintains its cash in bank deposit accounts which exceed federally insured limits. A policy of depositing all such funds in banks of significant financial strength is maintained. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

#### Works of Art

The Foundation has recognized individual works of art contributed by various donors. The works of art have been recorded at fair value at the date of contribution based on values of comparable works of art.

#### Investments

Investments are stated at the readily determinable fair market value in accordance with the *Not-for-Profit Entities* topic of the FASB Accounting Standards Codification. All gains and losses arising from the sale, collection or other disposition of investments in the endowment funds are accounted for in net assets with donor restrictions, as the donors have restricted the earnings on these endowments, as well. All other gains and losses are accounted for in the fund that owned the disposed assets. Income from investments in the endowment funds are recorded as revenue in net assets with donor restrictions, as designated by the individual endowments. Investment income from the investments in the remaining funds is recorded as revenue in the respective fund.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Fair Value Measurements

FASB's *Fair Value Measurements* and disclosure guidance provides a framework for measuring fair value under generally accepted accounting principles. This standard applies to all financial instruments that are being measured and reported on a fair value basis.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

*Cash and cash equivalents* - The carrying amount approximates fair value because of the short-term maturity of these instruments.

*Investments* - Investments are carried at fair value based on various valuation methodologies as described below under Levels 1, 2, and 3.

*Pledges receivable, accounts payable and gift annuity payable* - The carrying amount approximates fair value because of the short-term maturity of these instruments.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Foundation uses various methods including market, income and cost approaches. Based on these approaches, the Foundation often utilizes certain assumptions that market participants would use in pricing the assets or liabilities, including assumptions about risk or the risks inherent in the inputs to the valuation technique.

These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

*Level 1* - Valuations for assets and liabilities traded in active markets, such as the New York Stock Exchange. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

*Level 2* - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

*Level 3* - Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker-traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets and liabilities.

For the years ended December 31, 2019 and 2018, the application of valuation techniques applied to similar assets and liabilities has been consistent. The fair value of investment securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers.

If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of these instruments.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Fair Value Measurements (Continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### Property and Equipment

Property and equipment are stated at historical cost less accumulated depreciation. Depreciation on property and equipment is calculated on the straight-line method over the estimated useful lives of the assets as follows: furniture and equipment, 10 years, improvements, 5 to 15 years, and the building, 40 years.

#### Income Taxes

The Foundation is exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and is classified as an organization which is not a private foundation under Section 509(a) of the U.S. Internal Revenue Code.

The Foundation accounts for uncertain tax positions in accordance with accounting standards that provide guidance on when uncertain tax positions are recognized in an entity's consolidated financial statements and how the values of these positions are determined. No liability has been recorded as of December 31, 2019 and 2018 due to uncertain tax positions.

#### Split Interest Agreements

The Foundation is the beneficiary of an annuity. The Foundation's interest in split interest agreements is reported as a contribution in the year received at its net present value.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### NOTE 2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise of the following:

	<u>2019</u>	<u>2018</u>
Cash and cash equivalents	\$ 1,155,133	\$ 755,733
Promises to give	-	5,856
Investments	<u>1,508,926</u>	<u>1,114,005</u>
	<u>\$ 2,664,059</u>	<u>\$ 1,875,594</u>

The Foundation's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 3. INVESTMENTS

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments at fair value as of December 31, 2019:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Fixed income				
Government and agency securities	\$ 1,304,186	\$ -	\$ -	\$ 1,304,186
Corporate bonds	2,248,840	-	-	2,248,840
CDs and BAs	201,020			201,020
Equities				
Small cap	103,892	-	-	103,892
Mid-cap	130,847	-	-	130,847
Large-cap	76,622			76,622
Foreign large cap	197,620	-	-	197,620
Diversified emerging markets	45,736	-	-	45,736
Large blend	764,916	-	-	764,916
Mutual funds				
Bond funds	5,035,074	-	-	5,035,074
Equity funds	795,404	-	-	795,404
Exchange traded funds				
Small blend	146,738	-	-	146,738
Mid-cap blend	147,889	-	-	147,889
Large blend	4,221,396	-	-	4,221,396
	<u>\$ 15,420,810</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 15,420,810</u>

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments at fair value as of December 31, 2018:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Fixed income				
Government and agency securities	\$ 1,463,932	\$ -	\$ -	\$ 1,463,932
Corporate bonds	2,744,459	-	-	2,744,459
Equities				
Small cap	85,065	-	-	85,065
Mid-cap	104,061	-	-	104,061
Foreign large cap	156,575	-	-	156,575
Diversified emerging markets	34,969	-	-	34,969
Large blend	660,046	-	-	660,046
Mutual funds				
Bond funds	4,501,607	-	-	4,501,607
Equity funds	616,966	-	-	616,966
Exchange traded funds				
Small blend	121,310	-	-	121,310
Mid-cap blend	127,126	-	-	127,126
Large blend	3,292,854	-	-	3,292,854
	<u>\$ 13,908,970</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,908,970</u>

Investment expenses incurred totaled \$46,755 and \$39,644 for the years ended December 31, 2019 and 2018, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 4. PROMISES TO GIVE

Unconditional promises to give were as follows at December 31, 2019 and 2018:

	<b>2019</b>	2018
Receivable in less than one year	\$ 54,143	\$ 112,813
Receivable in one to five years	41,900	75,900
	<b>96,043</b>	188,713
Less discounts to net present value	(944)	(3,215)
	<b>\$ 95,099</b>	\$ 185,498

Pledges receivable were discounted using a risk-free interest rate of 1.52% and 2.4% at December 31, 2019 and 2018, respectively.

### NOTE 5. PROPERTY AND EQUIPMENT

The following is a summary of property and equipment at cost as of December 31, 2019 and 2018:

	<b>2019</b>	2018
Land	\$ 303,349	\$ 253,349
Building	1,296,548	1,296,548
Furniture and fixtures	25,890	25,890
Improvements	86,907	86,907
	<b>1,712,694</b>	1,662,694
Less accumulated depreciation	(263,795)	(221,181)
Property and equipment, net	<b>\$ 1,448,899</b>	\$ 1,441,513

Depreciation expense for the years ended December 31, 2019 and 2018 was \$42,614 and \$42,690, respectively.

### NOTE 6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2019 and 2018 are available for the following purposes:

	<b>2019</b>	2018
Subject to expenditure for specified purpose:		
Academic scholarships	\$ 2,696,784	\$ 2,013,150
Athletic programming/facilities	199,620	160,952
Campus programming/student life	128,652	156,886
Academic programming	2,619,550	2,542,069
Housing and capital expansion	835,134	726,167
College operations	51,497	46,583
	<b>6,531,237</b>	5,645,807
Perpetual in nature:		
Academic scholarships	5,973,321	5,786,205
Athletic programming/facilities	457,863	457,863
Campus programming/student life	3,606	3,606
Academic programming	1,000,000	1,000,000
	<b>7,434,790</b>	7,247,674
	<b>\$ 13,966,027</b>	\$ 12,893,481



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 6. NET ASSETS WITH DONOR RESTRICTIONS (Continued)

For the years ended December 31, 2019 and 2018, net assets with donor restrictions were released from restrictions by incurring expenses satisfying the restricted purposes specified by donors as follows:

	<u>2019</u>	<u>2018</u>
Academic scholarships	\$ 584,265	\$ 656,646
Athletic programming/facilities	106,290	109,995
Campus programming/student life	50,826	88,064
Academic programming	318,006	202,750
Housing and capital expansion	5,732	-
College operations	6,139	5,206
	<u>\$ 1,071,258</u>	<u>\$ 1,062,661</u>

Net assets with donor restrictions consist primarily of investments at December 31, 2019 and 2018.

### NOTE 7. ENDOWMENT

As of December 31, 2019, the Foundation's endowment consisted of fifty-five individual donor-restricted funds established for a variety of purposes. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board of Trustees of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions, perpetual in nature (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions, perpetual in nature is classified as net assets with donor purpose restrictions until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 7. ENDOWMENT (Continued)

#### Endowment Net Asset Composition by Type of Fund as of December 31, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ -	\$ 7,434,790	\$ 7,434,790
Accumulated investment gains	-	2,221,757	2,221,757
	<u>\$ -</u>	<u>\$ 9,656,547</u>	<u>\$ 9,656,547</u>

#### Changes in Endowment Net Assets For the Year Ended December 31, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ -	\$ 8,521,100	\$ 8,521,100
Investment return:			
Investment income	-	248,931	248,931
Net appreciation (realized and unrealized)	-	1,035,483	1,035,483
Total investment return	-	1,284,414	1,284,414
Contributions	-	159,670	159,670
Change in donor intent	-	27,447	27,447
Appropriation of endowment assets for expenditure	-	(336,084)	(336,084)
	<u>\$ -</u>	<u>\$ 9,656,547</u>	<u>\$ 9,656,547</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 7. ENDOWMENT (Continued)

#### Endowment Net Asset Composition by Type of Fund as of December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ -	\$ 7,247,674	\$ 7,247,674
Accumulated investment gains	-	1,273,426	1,273,426
	<u>\$ -</u>	<u>\$ 8,521,100</u>	<u>\$ 8,521,100</u>

#### Changes in Endowment Net Assets For the Year Ended December 31, 2018

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, beginning of year	\$ -	\$ 8,867,563	\$ 8,867,563
Investment return:			
Investment income	-	232,570	232,570
Net depreciation (realized and unrealized)	-	(388,729)	(388,729)
Total investment return	-	(156,159)	(156,159)
Contributions	-	215,907	215,907
Appropriation of endowment assets for expenditure	-	(406,211)	(406,211)
	<u>\$ -</u>	<u>\$ 8,521,100</u>	<u>\$ 8,521,100</u>

#### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment fund may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund or perpetual duration. In accordance with GAAP, deficiencies of this nature were \$ - as of December 31, 2019 and 2018.

#### **Return Objective and Risk Parameters**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that meet or exceed the performance of the S&P 500 index for equities and meet or exceed the performance of the Barclays Capital U.S. Intermediate Credit index for fixed income, while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 4-6% percent annually based on 45% equity investments and 55% fixed income investments. Actual returns in any given year may vary from this amount.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 7. ENDOWMENT (Continued)

#### **Spending Policy and How the Investment Objectives Related to Spending Policy**

The Foundation had an endowment spending policy for the years ended December 31, 2019 and 2018 appropriating for distribution 3-6% of the market value of the endowment investments averaged over a rolling three year period.

### NOTE 8. DONATED SERVICES AND IN-KIND CONTRIBUTIONS

Accounting and advisory services are provided to the Foundation by employees of the College of Coastal Georgia, a related party. These accounting and advisory services require specialized skills and meet the qualifications to be recognized, according to the Financial Accounting Standards Board's Codification Standards. The value of these services is included as unrestricted support services and as administrative and general expenses in the statements of activities. Donated services, consisting of salaries and benefits, are estimated at \$26,135 and \$26,170 for the years ended December 31, 2019 and 2018, respectively. Other services which do not meet the qualifications to be recognized according to generally accepted accounting principles have also been provided to the Foundation by College employees.

Other various in-kind contributions totaling \$69,456 and \$- were also received from non-related party donors for the years ended December 31, 2019 and 2018, respectively. The total in-kind contributions included accounting and advisory services, works of art, equipment, auction items, supplies, and appraisal and valuation services.

During the years ended December 31, 2019 and 2018, the College provided the use of additional equipment, office space, and supplies for employees providing these services. The value of this in-kind contribution has not been estimated and is not reflected in these consolidated financial statements. The College believes the fair market value of this contribution, if estimated, would not be material.

### NOTE 9. SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events occurring through June 24, 2020, the date on which the consolidated financial statements were available to be issued. As a result of the spread of the COVID 19 coronavirus, economic uncertainties have arisen which are likely to negatively impact the change in net assets. Other financial impacts could occur though the extent of such potential impact is unknown at this time.

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2019

Assets	Foundation	Real Estate LLC	Eliminations	Total Consolidated
Current assets				
Cash and cash equivalents	\$ 1,155,133	\$ -	\$ -	\$ 1,155,133
Investments	11,893,181	-	-	11,893,181
Prepaid expenses	-	677	-	677
Promises to give, current portion	54,143	-	-	54,143
Due from affiliate	-	228,409	(228,409)	-
Total current assets	<u>13,102,457</u>	<u>229,086</u>	<u>(228,409)</u>	<u>13,103,134</u>
Property and equipment, net	<u>50,000</u>	<u>1,398,899</u>	<u>-</u>	<u>1,448,899</u>
Non-current assets				
Promises to give, net	40,956	-	-	40,956
Artwork	255,085	-	-	255,085
Long-term investments	3,527,629	-	-	3,527,629
Total non-current assets	<u>3,823,670</u>	<u>-</u>	<u>-</u>	<u>3,823,670</u>
<b>TOTAL ASSETS</b>	<u><b>\$ 16,976,127</b></u>	<u><b>\$ 1,627,985</b></u>	<u><b>\$ (228,409)</b></u>	<u><b>\$ 18,375,703</b></u>
<b>Liabilities and Net Assets</b>				
Current liabilities				
Due to College	\$ 299,048	\$ -	\$ -	\$ 299,048
Due to affiliate	228,409	-	(228,409)	-
Gift annuity payable, current portion	2,674	-	-	2,674
Total current liabilities	<u>530,131</u>	<u>-</u>	<u>(228,409)</u>	<u>301,722</u>
Gift annuity payable, net of current portion	<u>8,708</u>	<u>-</u>	<u>-</u>	<u>8,708</u>
Total liabilities	<u>538,839</u>	<u>-</u>	<u>(228,409)</u>	<u>310,430</u>
Net assets				
Without donor restrictions				
Undesignated	2,471,261	1,627,985	-	4,099,246
	<u>2,471,261</u>	<u>1,627,985</u>	<u>-</u>	<u>4,099,246</u>
With donor restrictions				
Purpose restrictions	6,531,237	-	-	6,531,237
Perpetual in nature	7,434,790	-	-	7,434,790
	<u>13,966,027</u>	<u>-</u>	<u>-</u>	<u>13,966,027</u>
Total net assets	<u>16,437,288</u>	<u>1,627,985</u>	<u>-</u>	<u>18,065,273</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><b>\$ 16,976,127</b></u>	<u><b>\$ 1,627,985</b></u>	<u><b>\$ (228,409)</b></u>	<u><b>\$ 18,375,703</b></u>

See Notes to Consolidated Financial Statements.

**COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.**

**CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
DECEMBER 31, 2018**

Assets	Foundation	Real Estate LLC	Eliminations	Total Consolidated
Current assets				
Cash and cash equivalents	\$ 755,733	\$ -	\$ -	\$ 755,733
Investments	11,564,413	-	-	11,564,413
Prepaid expenses	-	676	-	676
Promises to give, current portion	112,812	-	-	112,812
Due from affiliate	-	189,862	(189,862)	-
Total current assets	12,432,958	190,538	(189,862)	12,433,634
Property and equipment, net	-	1,441,513	-	1,441,513
Non-current assets				
Promises to give	72,686	-	-	72,686
Artwork	255,085	-	-	255,085
Long-term investments	2,344,557	-	-	2,344,557
Total non-current assets	2,672,328	-	-	2,672,328
<b>TOTAL ASSETS</b>	<b>\$ 15,105,286</b>	<b>\$ 1,632,051</b>	<b>\$ (189,862)</b>	<b>\$ 16,547,475</b>
<b>Liabilities and Net Assets</b>				
Current liabilities				
Due to College	\$ 163,355	\$ -	\$ -	\$ 163,355
Due to affiliate	189,862	-	(189,862)	-
Gift annuity payable, current portion	2,564	-	-	2,564
Total current liabilities	355,781	-	(189,862)	165,919
Gift annuity payable, net of current portion	11,382	-	-	11,382
Total liabilities	367,163	-	(189,862)	177,301
Net assets				
Without donor restrictions				
Undesignated	1,844,642	1,632,051	-	3,476,693
	1,844,642	1,632,051	-	3,476,693
With donor restrictions				
Purpose restrictions	5,645,807	-	-	5,645,807
Perpetual in nature	7,247,674	-	-	7,247,674
	12,893,481	-	-	12,893,481
Total net assets	14,738,123	1,632,051	-	16,370,174
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 15,105,286</b>	<b>\$ 1,632,051</b>	<b>\$ (189,862)</b>	<b>\$ 16,547,475</b>

See Notes to Consolidated Financial Statements.

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATING STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2019

	Foundation	Real Estate LLC	Eliminations	Total Consolidated
<b>REVENUES AND GAINS</b>				
<b>WITHOUT DONOR RESTRICTIONS</b>				
Public support				
Contributions	\$ 194,166	\$ -	\$ -	\$ 194,166
In-kind contributions	76,553	-	-	76,553
Total public support	<u>270,719</u>	<u>-</u>	<u>-</u>	<u>270,719</u>
Gains				
Investment income	134,722	-	-	134,722
Net realized/unrealized gains on investments	540,762	-	-	540,762
Total gains (losses)	<u>675,484</u>	<u>-</u>	<u>-</u>	<u>675,484</u>
Other operating revenue	<u>-</u>	<u>61,905</u>	<u>-</u>	<u>61,905</u>
<b>TOTAL REVENUES AND GAINS WITHOUT DONOR RESTRICTIONS</b>	<u>946,203</u>	<u>61,905</u>	<u>-</u>	<u>1,008,108</u>
Net assets released from restrictions				
Satisfaction of program restrictions	<u>1,071,258</u>	<u>-</u>	<u>-</u>	<u>1,071,258</u>
<b>TOTAL REVENUES AND GAINS AFTER NET ASSETS RELEASED FROM RESTRICTIONS</b>	<u>2,017,461</u>	<u>61,905</u>	<u>-</u>	<u>2,079,366</u>
<b>EXPENSES</b>				
Program services				
Academic scholarships	599,425	-	-	599,425
Athletic programming/facilities	206,290	-	-	206,290
Campus programming/student life	53,569	-	-	53,569
Academic programming	343,001	-	-	343,001
Housing/capital expansion/acquisitions	5,732	64,518	-	70,250
College operations	68,783	-	-	68,783
Total program services	<u>1,276,800</u>	<u>64,518</u>	<u>-</u>	<u>1,341,318</u>
Support services				
General and administrative	92,357	1,453	-	93,810
Fundraising	21,685	-	-	21,685
Total support services	<u>114,042</u>	<u>1,453</u>	<u>-</u>	<u>115,495</u>
<b>TOTAL EXPENSES</b>	<u>1,390,842</u>	<u>65,971</u>	<u>-</u>	<u>1,456,813</u>
<b>CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<u>626,619</u>	<u>(4,066)</u>	<u>-</u>	<u>622,553</u>
<b>REVENUES AND GAINS WITH DONOR RESTRICTIONS</b>				
Public support				
Contributions	683,570	-	-	683,570
In-kind contributions	19,038	-	-	19,038
Total public support	<u>702,608</u>	<u>-</u>	<u>-</u>	<u>702,608</u>
Gains				
Investment income	268,317	-	-	268,317
Net realized/unrealized (loss) on investments	1,172,879	-	-	1,172,879
Total gains (losses)	<u>1,441,196</u>	<u>-</u>	<u>-</u>	<u>1,441,196</u>
<b>TOTAL REVENUES AND GAINS WITH DONOR RESTRICTIONS</b>	<u>2,143,804</u>	<u>-</u>	<u>-</u>	<u>2,143,804</u>
Net assets released from restrictions				
Satisfaction of program restrictions	<u>(1,071,258)</u>	<u>-</u>	<u>-</u>	<u>(1,071,258)</u>
<b>CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS</b>	<u>1,072,546</u>	<u>-</u>	<u>-</u>	<u>1,072,546</u>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>14,738,123</u>	<u>1,632,051</u>	<u>-</u>	<u>16,370,174</u>
<b>NET ASSETS, END OF YEAR</b>	<u>\$ 16,437,288</u>	<u>\$ 1,627,985</u>	<u>\$ -</u>	<u>\$ 18,065,273</u>

See Notes to Consolidated Financial Statements.

# COLLEGE OF COASTAL GEORGIA FOUNDATION, INC.

## CONSOLIDATING STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2018

	<u>Foundation</u>	<u>Real Estate LLC</u>	<u>Eliminations</u>	<u>Total Consolidated</u>
<b>REVENUES AND GAINS</b>				
<b>WITHOUT DONOR RESTRICTIONS</b>				
Public support				
Contributions	\$ 35,157	\$ -	\$ -	\$ 35,157
In-kind contributions	26,170	-	-	26,170
Total public support	<u>61,327</u>	<u>-</u>	<u>-</u>	<u>61,327</u>
Gains				
Investment income	130,427	-	-	130,427
Net realized/unrealized losses on investments	(155,234)	-	-	(155,234)
Total gains (losses)	<u>(24,807)</u>	<u>-</u>	<u>-</u>	<u>(24,807)</u>
Other operating revenue	<u>-</u>	<u>39,350</u>	<u>-</u>	<u>39,350</u>
<b>TOTAL REVENUES AND GAINS</b>				
<b>WITHOUT DONOR RESTRICTIONS</b>	<u>36,520</u>	<u>39,350</u>	<u>-</u>	<u>75,870</u>
Net assets released from restrictions				
Satisfaction of program restrictions	<u>1,062,661</u>	<u>-</u>	<u>-</u>	<u>1,062,661</u>
<b>TOTAL REVENUES AND GAINS AFTER NET ASSETS RELEASED FROM RESTRICTIONS</b>	<u>1,099,181</u>	<u>39,350</u>	<u>-</u>	<u>1,138,531</u>
<b>EXPENSES</b>				
Program services				
Academic scholarships	685,954	-	-	685,954
Athletic programming/facilities	209,995	-	-	209,995
Campus programming/student life	92,142	-	-	92,142
Academic programming	246,198	-	-	246,198
Housing/capital expansion/acquisitions	-	49,110	-	49,110
College operations	18,822	-	-	18,822
Total program services	<u>1,253,111</u>	<u>49,110</u>	<u>-</u>	<u>1,302,221</u>
Support services				
General and administrative	113,549	1,425	-	114,974
Fundraising	10,230	-	-	10,230
Total support services	<u>123,779</u>	<u>1,425</u>	<u>-</u>	<u>125,204</u>
<b>TOTAL EXPENSES</b>	<u>1,376,890</u>	<u>50,535</u>	<u>-</u>	<u>1,427,425</u>
<b>CHANGE IN NET ASSETS</b>				
<b>WITHOUT DONOR RESTRICTIONS</b>	<u>(277,709)</u>	<u>(11,185)</u>	<u>-</u>	<u>(288,894)</u>
<b>REVENUES AND GAINS</b>				
<b>WITH DONOR RESTRICTIONS</b>				
Public support				
Contributions	648,045	-	-	648,045
Total public support	<u>648,045</u>	<u>-</u>	<u>-</u>	<u>648,045</u>
Gains				
Investment income	251,938	-	-	251,938
Net realized/unrealized gain on investments	(441,522)	-	-	(441,522)
Total gains	<u>(189,584)</u>	<u>-</u>	<u>-</u>	<u>(189,584)</u>
<b>TOTAL REVENUES AND GAINS</b>				
<b>WITH DONOR RESTRICTIONS</b>	<u>458,461</u>	<u>-</u>	<u>-</u>	<u>458,461</u>
Net assets released from restrictions				
Satisfaction of program restrictions	<u>(1,062,661)</u>	<u>-</u>	<u>-</u>	<u>(1,062,661)</u>
<b>CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS</b>	<u>(604,200)</u>	<u>-</u>	<u>-</u>	<u>(604,200)</u>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>15,620,032</u>	<u>1,643,236</u>	<u>-</u>	<u>17,263,268</u>
<b>NET ASSETS, END OF YEAR</b>	<u>\$ 14,738,123</u>	<u>\$ 1,632,051</u>	<u>\$ -</u>	<u>\$ 16,370,174</u>

See Notes to Consolidated Financial Statements.