

CABRILLO HIGH SCHOOL

(NAME OF CLUB)

SALES ANALYSIS
July 1, 20__ to June 30, 20__

Fund raiser: _____ Date of Fund raiser: _____

SALES PROJECTION AND SUMMARY		Item #1	Item #2	Item #3	Item #4
PRE-EVENT INFORMATION					
Description of items sold (BBQ, CARWASH TKTS)					
1	Number of individual units to be sold (300 Tkts, 100 sodas etc)				
2	Sale price per item	\$	\$	\$	\$
3	Total revenue potential (line1x2)	\$	\$	\$	\$
POST EVENT INFORMATION					
5	Less items given away (document, ie. 5 BBQ tkts to workers)				
6	Less items lost/stolen (attach documentation)				
7	Less Unsold items on hand (attach count)				
8	Total of Lines 5-7				
9	Multiply sale price by line 8 Total				
10	Calculated revenue from sales (line 3 minus line 9)	\$	\$	\$	\$
11	Actual proceeds from sales (see below)	\$	\$	\$	\$
12	Cash shortage or overage	\$	\$	\$	\$

PROCEEDS FROM SALES		Item #1	Item #2	Item #3	Item #4
1	Total cash count	\$	\$	\$	\$
2	Less change fund	\$	\$	\$	\$
3	Proceeds from sales (line 1-2)	\$	\$	\$	\$

Explanation of differences in cash counts/proceeds: _____

Explanation of differences in projected sales: _____

Profit analysis:
 Total sales: _____
 (Less) Total expenses: _____
 Profit: _____
 Coach/Advisor sign: _____