



Illinois State Board of Education

100 North First Street • Springfield, Illinois 62777-0001
www.isbe.net

James T. Meeks
Chairman

Tony Smith, Ph.D.
State Superintendent of Education

June 6, 2017

Dr. Margaret Clauson
Skokie School District 69
5050 Madison Street
Skokie, IL 60077

Agreement Number
05-016-0690-02

Dear Dr. Clauson:

The documents regarding the results of your bid solicitation for food service management meal services received in this office have been reviewed and our office has determined you may now proceed with the contract award.

The bid solicitation, which is the same document previously determined in compliance by the Illinois State Board of Education (ISBE), must become the contract. Revisions cannot be made to the executed *Invitation for Bid and Contract* without first submitting proposed revisions to the ISBE Nutrition and Wellness Programs Division for review and receiving notification the proposed revisions are allowable within the regulatory guidelines. Furthermore, additional documents and/or agreements, including those developed by the contractor, cannot become part of the executed contract.

Following the contract award, you must submit the enclosed *Post-Contract Award Summary Sheet* along with all requested documentation noted on the form. The form is available online at http://www.isbe.net/nutrition/htmls/contract_submission.htm and is interactive. Ensure also the certification statement is signed by the school food authority's authorized representative. Completed documents must be mailed to: Illinois State Board of Education, Nutrition and Wellness Programs Division W-270, 100 North First Street, Springfield, IL 62777-0001. Faxed copies or email attachments will not be accepted.

If you have questions, please contact our office at 800-545-7892.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Haller".

Mark Haller, S.N.S.
Division Administrator
Nutrition and Wellness Programs

Enclosure

Pre-Contract Award Summary Sheet

Following the bid opening and prior to the contract award, submit this completed form along with the required documentation listed below. Please allow approximately 15 days for review of these documents and to receive written notification the school food authority may proceed with the contract award. **Do not proceed with the contract award until notification is received.**

A. School Food Authority Information

Agreement Number (RCDT Code) 05-016-0690-02

School Food Authority Name Skokie SD 69

Address, City, Zip Code 5050 Madison Street, Skokie, IL 60077

Authorized Representative Dr. Margaret Clauson Phone 847-675-7666 Ext. 1011

Authorized Representative Email clausonm@skokie69.net

Contract Contact Person Justin Attaway Phone 847-675-7666 Ext. 1025

Contract Contact Person Email attawayj@skokie69.net

B. Procurement Process

Provide the following information:

- 1) Date of Newspaper Advertisement May 5, 2017
- 2) Pre-Bid Conference (if applicable) May 17, 2017 5050 Madison Street, Skokie, IL
Date Location
- 3) Public Bid Opening June 2, 2017 5050 Madison Street, Skokie, IL
Date Location
- 4) Projected Contract Award June 20, 2017
Date

C. Required Documentation

Submit copies of the following documents with this completed form.

- 1) Newspaper advertisement with date of publication
- 2) List of bidders that received the solicitation/contract documents and all addenda issued—include date mailed/delivered
- 3) If a pre-bid conference was held—list of bidders in attendance
- 4) *Bid Summary* form for each bid received
- 5) Correspondence from bidders opting not to bid (or phone call documentation)
- 6) Completed *Bid Criteria Analysis Sheet* summarizing all bids received

Mail or fax to: **Nutrition and Wellness Programs**
Illinois State Board of Education
100 North First Street W270
Springfield, IL 62777-0001
Fax: 217-524-6124

Chicago Tribune

Sold To:
SKOKIE SCHOOL DISTRICT 69 - CU00409217
5050 Madison St
Skokie, IL 60077-2578

Bill To:
SKOKIE SCHOOL DISTRICT 69 - CU00409217
5050 Madison St
Skokie, IL 60077-2578

Classified Advertising: 4944623

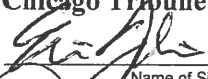
Certificate of Publication:

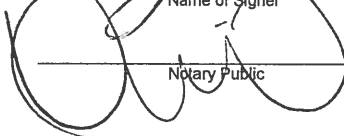
Chicago Tribune Company hereby certifies that it is the publisher of the Chicago Tribune; that the Chicago Tribune is an English language newspaper of general circulation, published daily in the City of Chicago, County of Cook and State of Illinois; that the Chicago Tribune has been so published continuously for more than one year prior to the date of first publication mentioned below and is further a newspaper as defined in Ill. Rev. Stat. Ch. 100, SS 5 & 10; that the undersigned is the duly authorized agent of the Chicago Tribune Company to execute this certificate on its behalf; and that a notice of which the annexed is a true copy was printed and published in said newspaper

On the following days, to-wit: **May 05, 2017**.

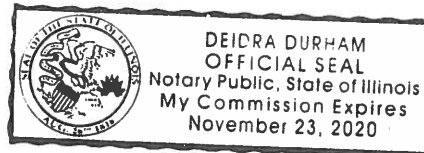
Executed at Chicago, Illinois on this
_____ Day of **MAY 05 2017**, by
Day Month Year

Chicago Tribune Company



Name of Signer


Notary Public



Chicago Tribune

INVITATION TO BID

The Board of Education, Skokie-Morton Grove School District No. 69, is inviting proposals for FOOD SERVICE MANAGEMENT COMPANY for the 2017-18 school year.

The Board reserves the right to waive any formality or to accept any informality and to reject any or all bids.

Specifications and proposal forms may be obtained from Skokie-Morton Grove School District No. 69, 5050 Madison Street, Skokie, Illinois 60077, on or after May 5, 2017.

Bids will be received until 11:00 a.m., June 2, 2017, at the office of the Board of Education, 5050 Madison Street, Skokie, Illinois 60077, at which time bids will be publicly opened and read.

Justin Attaway
Business Manager/CSBO

Bidders that Received Food Service RFP

Bidder	Date Emailed	Date Mailed	Mailing Method
Arbor Management	5/4/17	5/8/17	USPS First Class
Quest	5/4/17	5/8/17	USPS First Class
OrganicLife	5/4/17	5/8/17	USPS First Class
Sodexo	5/4/17	5/8/17	USPS First Class

Pre-Bid 9/17/17

Brad Conley	Arbor	brconley@arborngt.com
Justin Rulls	OrganicLife Holdings LLC	justin@organiclifeusa.com
Saad Abid	OrganicLife Holdings, LLC	justin sabid@organiclifeusa.com
Jonas Falk	OrganicLife Holdings, LLC	jonas@organiclifeusa.com
Jeff Krause	Arbor/Mgmt.	jeff.krause@arborngt.com

Invitation for Bid and Contract
Nonprofit School Food Service

BID SUMMARY

This document contains a bid solicitation and Contract for the furnishing of management services for the operation of the nonprofit food service program(s) for the period beginning July 1, 2017, and ending June 30, 2018, and sets forth the terms and conditions applicable to the procurement. Upon acceptance, this document shall constitute the Contract between the bidder and the school food authority. The bidder shall not plead misunderstanding or deception because of such estimate of quantities, or of the character, location, or other conditions pertaining to the bid solicitation/Contract.

PER MEAL RATES AND FEES MUST BE QUOTED AS IF
NO USDA FOODS WILL BE RECEIVED

	Projected Annual Units	Rate Per Unit	Estimated Total**
1. Reimbursable Breakfasts	1. <u>31,027</u>	1. <u>1.45</u>	1. <u>44,989.15</u>
2. Reimbursable Lunches*	2. <u>111,623</u>	2. <u>2.44</u>	2. <u>272,360.12</u>
3. Management Fee Per School Meal (breakfasts and lunches)	3. <u>142,650</u>	3. <u>0.00</u>	3. <u>0.00</u>
4. A la Carte Equivalents Fee*	4. <u>6,000</u>	4. <u>2.44</u>	4. <u>14,640.00</u>
5. A la Carte Management Fee	5. <u>XXXXXXX</u>	5. _____	5. _____
6. Reimbursable After-School Snacks	6. <u>100</u>	6. <u>0.80</u>	6. <u>80.00</u>
7. Special Milk	7. _____	7. _____	7. _____
8. Summer Breakfast	8. <u>216</u>	8. <u>1.50</u>	8. <u>324.00</u>
9. Summer Lunch	9. _____	9. _____	9. _____

Total Estimated Amount of Bid** \$ 332,393.27

*Bid rates must be the same.

**All totals must be carried out to the second decimal place and must not be rounded.

Arbor Management, Inc.

Name of Bidder

917 W. Hawthorn Dr.

Street Address

Itasca

City

IL

State

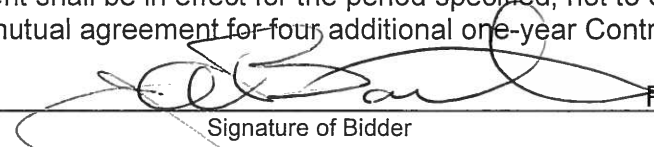
60143

Zip Code

By submission of this bid, the bidder certifies that, in the event the bidder receives an award under this solicitation, the bidder shall operate in accordance with all applicable current program regulations. This agreement shall be in effect for the period specified, not to exceed one year, and may be renewed by mutual agreement for four additional one-year Contract Terms.

6/2/17

Date



Signature of Bidder

President

Title

ACCEPTANCE OF CONTRACT

Agreement Number

School Food Authority (SFA)

Date

Signature of Authorized SFA Representative

Title

June 2, 2017

Mr. Justin Attaway
Business Manager, CSBO
Skokie School District #69
5050 Madison Street
Skokie, IL 60077

Dear Mr. Attaway:

Thank you very much for inviting us to respond to your district's Request for Proposal for the school nutrition program.

I regret to inform you that at this time, Sodexo has made the decision not to submit a proposal. I hope at some point in the future, however, to be able to discuss additional partnership opportunities with you.


Our mission with each district we partner with is to support student engagement and achievement while enhancing the Quality of Life for the entire school's community. We are dedicated to reinforcing the overall experience of a student's education journey while improving our partners' effectiveness and performance.

We do this by designing, managing and delivering services that keep people healthy, safe and productive while also enriching the learning environment.

We truly want to make a difference in each and every school district we serve, and trust that when Skokie School District #69 once again reviews its facilities management, food or energy management programs, you will call on Sodexo to participate in any of those processes.

I wish all the best and continued success for you and the entire Skokie Schools community.

Sincerely,



Doris Timmen
Director of Business Development

Bidder Responsibility And Bid Responsiveness Criteria	Bidder 1: Arbor Management		Bidder 2: OrganicLife		Bidder 3: Sodexo	
	<i>Pass</i>	<i>Fail</i>	<i>Pass</i>	<i>Fail</i>	<i>Pass</i>	<i>Fail</i>
<i>Nutrition/Wellness Programs</i>	X		X			
<i>Foodservice Director</i>	X		X			
<i>Operational Plans</i>	X		X			
<i>Financial Stability of Bidder</i>	X		X			
<i>Bidder Experience/References</i>		X	X			
<i>Legal</i>	X		X			
<i>POS System</i>	X		X			
<i>Support Staff</i>	X		X			
<i>Employee Training and Development</i>	X		X			
<i>Employee Compensation</i>	X		X			
<i>Sanitation and Safety</i>	X		X			
<i>Insurance Requirements</i>	X		X			
Total Estimated Contract Cost	\$332,393.27		\$346,921.62		NO BID	

Company Recommended for Bid Award OrganicLife

****Please see attached sheet detailing declining participation over past three years with Arbor Management (current FSMC)**