

INTEROFFICE MEMORANDUM

TO: ELIO LONGO
FROM: NATALIE CARRIGNAN
SUBJECT: BID RESULTS FOR BID #15-027-BOE
DATE: JUNE 19, 2015
CC: RITA MILLAK, JONATHAN GRYAK

Below are the bid results for bid #15-027-BOE for the purchase of HP Procurve equipment. I recommend awarding each item individually to the lowest, responsible, authorized reseller. Therefore, I recommend items #1, 3, 6, 7, 8, 10 and 11 be awarded to Consolidated Computers. I recommend item #2 be awarded to A2. I recommend items #4, 9 and 13 be awarded to the Ergonomic Group. I recommend items #5 and 12 be awarded to Connect Computer and I recommend item #14 be awarded to Geelers. Please contact me with any questions.

Vendor/Item	HP Authorized	Item 1 Ext	Item 2 Ext	Item 3 Ext	Item 4 Ext	Item 5 Ext	Item 6 Ext	Item 7 Ext
A2 Computers	Yes	\$18,400.00	\$315.00	\$17,600.00	\$4,800.00	\$11,308.00	\$9,320.00	\$3,900.00
Abundant Industries	Yes	\$23,780.00	\$4,570.00	\$22,620.00	\$6,130.00	\$15,080.00	\$5,100.00	\$2,550.00
Connect Computer	Yes	\$16,021.52	\$4,026.88	\$15,806.44	\$5,154.84	\$9,569.88	\$6,559.12	\$3,004.30
Consolidated Computers	Yes	\$15,876.00	\$3,963.60	\$12,096.00	\$4,428.00	\$9,612.00	\$4,665.60	\$2,332.80
Ergonomic Group	Yes	\$16,572.00	\$4,144.00	\$15,764.00	\$4,270.00	\$10,508.00	\$9,456.00	\$3,940.00
Frontier Communications	Never lowest	\$25,232.56	\$6,320.78	\$24,095.52	\$6,252.10	\$15,998.32	\$14,328.00	\$5,998.96
Geelers	Yes	\$18,800.00	\$4,700.00	\$18,000.00	\$4,800.00	\$12,000.00	\$11,600.00	\$4,400.00
JKS Systems	Never lowest	\$19,714.20	\$3,811.00	\$17,304.00	\$4,892.50	\$11,948.00	\$8,240.00	\$3,708.00
SAI Systems	Never lowest	\$20,156.00	\$4,898.00	\$18,272.00	\$4,944.00	\$12,412.00	\$11,024.00	\$4,562.00
SDF Professional	Never lowest	\$18,670.20	\$4,667.55	\$17,757.52	\$4,808.76	\$11,837.52	\$10,604.20	\$4,438.76
TBNG Consulting	No	\$15,225.80	\$3,887.44	\$14,789.64	\$4,748.98	\$9,242.88	\$6,242.16	\$2,771.24

Vendor/Item	Item 8 Ext	Item 9 Ext	Item 10 Ext	Item 11 Ext	Item 12 Ext	Item 13 Ext	Item 14 Ext	Grand Total
A2 Computers	\$1,882.00	\$16,000.00	\$2,600.00	\$960.00	\$2,520.00	\$1,138.00	\$675.00	\$91,418.00
Abundant Industries	\$1,775.00	\$20,500.00	\$3,460.00	\$650.00	\$3,240.00	\$1,470.00	\$875.00	\$111,800.00
Connect computer	\$1,639.78	\$14,247.30	\$2,440.00	\$746.24	\$2,303.22	\$1,344.08	\$812.50	\$83,675.10
Consolidated Computers	\$1,620.00	\$16,416.00	\$1,792.80	\$507.60	\$2,397.60	\$1,350.00	\$750.60	\$77,808.60
Ergonomic Group	\$2,627.00	\$14,230.00	\$2,408.00	\$898.00	\$2,346.00	\$1,062.00	\$760.00	\$92,435.00
Frontier Communications	\$4,015.70	\$21,703.90	\$3,671.04	\$1,736.98	\$4,543.56	\$2,056.76	\$958.13	\$137,185.31
Geelers	\$3,000.00	\$16,000.00	\$2,600.00	\$980.00	\$2,490.00	\$1,450.00	\$625.00	\$101,445.00
JKS Systems	\$2,472.00	\$15,450.00	\$2,163.00	\$669.50	\$2,470.00	\$1,442.00	\$669.50	\$94,953.70
SAI Systems	\$3,044.00	\$16,480.00	\$2,780.00	\$978.00	\$2,550.00	\$1,164.00	\$700.00	\$103,964.00
SDF Professional	\$2,959.38	\$16,027.20	\$2,710.88	\$949.86	\$2,479.68	\$1,143.42	\$671.75	\$99,726.68
TBNG Consulting	\$1,689.25	\$13,348.50	\$2,116.68	\$599.04	\$2,493.48	\$1,236.12	\$625.15	\$79,016.36