INTEROFFICE MEMORANDUM

TO:

ELIO LONGO

FROM:

NATALIE CARRIGNAN

SUBJECT:

BID RESULTS FOR BID #19-017-BOE

DATE:

5/21/19

CC:

BUFFY BARRY

Below are the bid results for bid #19-017-BOE for the purchase of HP Equipment. An equivalent alternative bid was submitted. After careful review and testing, I recommend awarding items 1, 2, Add Alt 1, Add Alt 2, and Add Alt 3 to Dell. They are the lowest, responsible bidder for those items. I also recommend awarding item #3 to Dell, they submitted the Dell Universal Dock as item #3 and it acts as a true full-featured universal dock. The dock spec'd for the lowest bid for the HP universal dock is not full featured. The other docs are not compatible with Dell. I do not recommend awarding item 4 at this time. Please contact me with any questions.

| Vendor | CDWG | SAISystems | Dell | Dell Bid Notes |
|-----------|------------------|------------------|------------------|------------------------------|
| Item 1 | \$ 153,164.00 | \$ 240,248.00 | \$ 138,768.00 | Latitude 5490 |
| Item 2 | \$ 38,571.00 | \$ 53,061.00 | \$ 32,981.31 | Optiplex 5060 MFF |
| Item 3 | \$ 22,140.00 | \$ 29,356.00 | \$ 23,023.96 | Dell Universal Dock D6000 |
| Item 4 | \$ 19,516.00 | \$ 28,864.00 | \$ 25,483.96 | Dell Dock WD-19 |
| Add Alt 1 | NB | \$ 35,430.00 | \$ 17,640.00 | Latitude 5490 |
| Add Alt 2 | NB | \$ 9,336.00 | \$ 5,735.88 | Optiplex 5060 MFF |
| Add Alt 3 | NB | \$ 5,370.00 | \$ 4,211.70 | Dell Universal Dock D6000 |
| Add Alt 4 | NB | \$ 5,280.00 | \$ 4,661.70 | Dell Dock WD-19 |