



# GCA Finance Committee



## FY22 Budget Review #2

June 19<sup>th</sup>, 2020



## GCA FY22 Proposed Budget

- Major Input Assumptions
  - Enrollments
  - Funding
  - Staffing and Compensation
  - Other P&L Expense Categories
- P&L Review
  - Summary
  - Detailed Account Level

# Enrollments

## Major Budget Input Assumptions



- FY22 projections assume enrollments based on current Board Policy and enrollment trends.

	<u>FY22</u>	<u>FY21</u>	<u>V</u>
K5	4,408	4,500	(92)
MS	2,102	2,200	(98)
HS	<u>3,840</u>	<u>3,900</u>	<u>(60)</u>
<b>Total</b>	10,350	10,600	(250)
<b>FTE Count</b>	11,362	10,500	862

- Assume Special Education population remains flat at FY21 level of about 14%.

# Funding

## Major Budget Input Assumptions



- **State Basic & Special Education Funding**

- Assumes most recent GA DoE Funding Sheet information of \$89.3M; a 10% increase YoY with 3-count forward funding estimate of 11,362 yielding:

		<u>Count Date PPR</u>	<u>\$ Millions</u>
FY22	• QBE:	\$ 4,162	\$ 47.3
	• <u>Charter Supplement:</u>	<u>\$ 3,695</u>	<u>\$ 41.9</u>
	• Total:	\$ 7,857	\$ 89.2
		<u>Count Date PPR</u>	<u>\$ Millions</u>
FY21	• QBE:	\$ 4,136	\$ 43.9
	• <u>Charter Supplement:</u>	<u>\$ 3,482</u>	<u>\$ 36.9</u>
	• Total:	\$ 7,618	\$ 80.8

- **Federal Funding**

- Title I \$ 3.9
- IDEA \$ 2.1
- Title II \$ 0.5
- Title - Other \$ 0.2
- Total \$ 6.7

Fed Funding assumes a flat rate YoY. 75% probable increase to all restricted funds with increase in FY21 enrollment. Total funding could reach over \$120M w/ CARES.

# Staffing & Compensation

## Major Budget Input Assumptions



- 950 FTEs currently for FY22

- Projected Board-employed:

Faculty & Support Staff	-- General-funded:	817
	-- Restricted-funded:	119
Directors & Exec Staff	-- General-funded:	14
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Total		950

- Currently backfilling at 100% and budgeting/hiring for the start of the fiscal year

- Average Salaries

- Faculty Average salary pool generated by increase of 10% YoY: +\$5M
  - Average performance/retention bonus pool of 10% comp base

- Assume Benefits of 40%, including GA TRS.

- Includes retirement matching program from social security savings

# Other P&L Expenses

## Major Budget Input Assumptions



Assumptions flat to FY21 assumptions/runrate, except if noted otherwise.

### • Instruction – Teacher Expenses

- Travel
- Phone
- Teacher Laptops: Assume a decreased refresh of teacher laptops
- Other Instructional Materials & Supplies
- Conf., Teacher Training & Prof. Dev.: Slight increase with increased staff and “in-person” PDs added
- Printing, Mailing, Postage
- Tuition reimbursement: \$20K/semester new assumption with transition to Board-employed staff.
- Teacher ISP Reimbursements
- Other

# Other P&L Expenses

## Major Budget Input Assumptions



Assumptions flat to FY21 assumptions/runrate, except if otherwise noted.

- **Instruction – Student Expenses**

- Proctored Exams & Test Administration
- Curriculum Charges: FY21 \$6.5M
  - Curriculum Delivery – 10+ vendors used: Edgenuity, Gallopade, Canvas, FLVS, Instructure, etc.
  - Instructional Materials – included in curriculum budget
  - Computer, Peripherals, & Software – Lease program from SCA/Ampil
  - Other: Testing Services, Testing Computers – slight increase as virtual testing standards increase
- Student ISP Reimbursements
- Other: 3<sup>rd</sup> party curriculum, assessments

- **Student and Family Services**

- Special Ed Contracted Services & Other Related Exp.
- Field Trips
- School Events
- Annual School Reports
- Other

# Other P&L Expenses

## Major Budget Input Assumptions



Assumptions flat to FY21 assumptions/runrate, except if otherwise noted.

- **School Administration & Governance**

- Oversight/Sponsor Fee: Commission fee 2% of Funding (partially refunded)
- Legal Services: School related legal expenses – Board legal fees included in Board expenses; increased arbitration spend removed from FY21 budget
- Payroll Services: includes Paylocity platform for payroll and benefits
- Auditing – Bambo Sonaike LLC
- Board Development & Training
- Administrator Travel
- Administrator Phone
- Non-Instructional Administrative Staff Salaries, Benefits, Bonus
- Consultants
- Administrative Temp/Contract Labor
- Other

- **Technology**

- SCA IT services



# Other P&L Expenses

## Major Budget Input Assumptions



Assumptions flat to FY21 assumptions/runrate, except if otherwise noted.

- **Facilities / Insurance / Other**

- Rent – includes addition office space
- Maintenance/Repair Facility
- Water & Electric
- Internet Connection
- Conference calls
- Copier / Fax Lease
- Office Postage and Shipping – increase shipping expense due to asset retrieval
- Office supplies and equipment
- Computer equip. & installation
- General Liability Insurance – slight decrease due to average enrollment reduction YoY
- Bank fees
- Depreciation
- Other

# P&L Review

P&L Summary: FY22 Preliminary Projections vs. FY21 Forecast vs Budget



	Current Forecast vs. Budget			
	FY22 Unapproved Budget	FY21 EoY Estimate	Variance Over / (Under)	% of Annual Budget
9 Month Avg Enrollment	9,963	9,963	-	0%
Count Date	10,699	9,211	1,488	14%
Total Revenue	\$ 125,990,639	\$ 95,598,551	\$ 30,392,088	76%
INSTRUCTION	73,311,896	65,261,477	(8,050,419)	89%
PUPIL SERVICES	5,619,783	5,689,407	69,624	101%
IMPROVEMENT OF INSTRUCT SERVICES	574,436	320,485	(253,951)	56%
GENERAL ADMINISTRATION	9,093,941	89,366	(9,004,575)	1%
SCHOOL ADMINISTRATION	14,392,485	10,449,842	(3,942,643)	73%
SUPPORT SERVICES - BUSINESS	914,453	1,107,312	192,859	121%
MAINT & OPER - PLANT SERVICES	840,589	646,532	(194,057)	77%
Total Expenses	104,747,583	83,564,419	(21,183,164)	80%
Net Surplus (Deficit)	\$ 21,243,056	\$ 12,034,132	\$ (9,208,924)	57%

# P&L Review Details

## Enrollments & Funding Detail



### Enrollment Details

K5	4,408
MS	2,102
HS	<u>3,840</u>
<b>Total</b>	<b>10,350</b>

10-0000 · REVENUE	
1700 · STUDENT ACTIVITIES CENTRALIZED	14,000.00
3120 · TOTAL QBE FORMULA (STATE & LOC)	89,276,639.00
40-4520 · FEDERAL REVENUE - TITLE I	3,900,000.00
41-4520 · FEDERAL REVENUE - TITLE II	500,000.00
42-4520 · FEDERAL REVENUE - TITLE III	200,000.00
43-4520 · FEDERAL REVENUE - IDEA	2,100,000.00
49-4520 · FEDERAL REVENUE - CARES ACT	30,000,000.00
<b>Total 10-0000 · REVENUE</b>	<b><u>125,990,639.00</u></b>

# P&L Review

## Expense Detail: Instruction Expenses – Teachers and Instruction



<b>Total 100-110 · INST-TEACHERS</b>	
100110 · INST-TEACHER SALARY	36,952,443.73
100111 · INST-SPED TEACHER SALARY	3,675,877.74
100112 · INST-TITLE I TEACHER SALARY	3,804,325.01
100113 · INST-IDEA TEACHER SALARY	749,553.90
100114 · INST-BONUS SALARY	1,215,231.22
<b>Total 100-110 · INST-TEACHERS</b>	<b>46,397,431.60</b>
100-113 · INST-SUBS & TEMPS (CERTIFIED)	200,000.00
100-116 · INST-PROF DEVELOPMENT STIPENDS	500,000.00
100-200 · INST-EMPLOYEE BENEFITS	15,346,464.40
100-530 · INST-COMMUNICATION	623,000.00
100-612 · INST-SOFTWARE	5,000,000.00
100-616 · INST-EXPENDABLE COMPUTER EQUIP	2,500,000.00
100-640 · INST-DIGITAL TEXTBOOKS	35,000.00
100-641 · INST-TEXTBOOKS	10,000.00
100-881 · INST-SCHOOLWIDE SCHOOLS	2,700,000.00
100-890 · INST-OTHER EXPENDITURES	1,000.00
<b>Total 10-1000 · INSTRUCTION</b>	<b>73,311,896.00</b>

# P&L Review

## Expense Detail: Pupil Services



### Total 10-2100 · PUPIL SERVICES

210301 · PS-SPEECH SERVICES	2,116,883.00
210307 · PS-PROCTORED EXAMS & TEST ADMIN	800,000.00
210308 · PS-SCHOOL EVENTS	20,000.00
210309 · PS-TUTORING SERVICES	300,000.00
210-300 · PS-PURCHASED PROFESSIONAL SVCS	500,000.00
<b>Total 210-300 · PS-PURCHASED PROFESSIONAL SVCS</b>	<b>3,736,883.00</b>
210-530 · PS-COMMUNICATION	600,000.00
210-616 · PS-EXPENDABLE COMPUTER EQUIP	1,027,900.00
210-810 · PS-DUES AND FEES	200,000.00
210891 · PS-FIELD TRIPS	30,000.00
210892 · PS-OTHER EXPENDITURES	25,000.00
<b>Total 210-890 · PS-OTHER (FIELD TRIPS)</b>	<b>55,000.00</b>
<b>Total 10-2100 · PUPIL SERVICES</b>	<b>5,619,783.00</b>

# P&L Review

## Expense Detail: Improvement of Inst Svc, GA, Support Svc, Ops



<b>Total 10-2210 · IMPROVEMENT OF INSTRUCT SERVICE</b>	
221301 · IIS-EXPENSE REIMBURSEMENTS	
221-300 · IIS-PURCH PROFESSIONAL SERVICES	300,000.00
<b>Total 221-300 · IIS-PURCH PROFESSIONAL SERVICES</b>	<b>300,000.00</b>
221-580 · IIS-TRAVEL - Other	271,652.81
<b>Total 221-580 · IIS-TRAVEL</b>	<b>271,652.81</b>
221-810 · IIS-DUES AND FEES	2,783.19
<b>Total 10-2210 · IMPROVEMENT OF INSTRUCT SERVICE</b>	<b>574,436.00</b>
<b>Total 10-2300 · GENERAL ADMINISTRATION</b>	
230-300 · GA-PURCHASED PROFESSIONAL SVCS	88,941.00
250301 · SSB-LEGAL SERVICES	9,000,000.00
<b>Total 10-2300 · GENERAL ADMINISTRATION</b>	<b>9,093,943.00</b>
<b>Total 10-2500 · SUPPORT SERVICES - BUSINESS</b>	
250301 · SSB-LEGAL SERVICES	410,000.00
250302 · SSB-PAYROLL SERVICES	504,453.00
<b>Total 250-300 · SSB-PURCHASED PROF &amp; TECH SVCS</b>	<b>914,453.00</b>
<b>Total 10-2500 · SUPPORT SERVICES - BUSINESS</b>	<b>914,453.00</b>
<b>Total 10-2600 · MAINT &amp; OPER - PLANT SERVICES</b>	
260-430 · MOPS-REPAIR AND MAINT SVCS.	12,000.00
260-441 · MOPS- BUILDING RENT	560,932.58
260-520 · MOPS-INSURANCE (NON-EMPLOYEE)	120,000.00
260-530 · MOPS-COMMUNICATIONS	28,000.00
260-615 · MOPS-EXPENDABLE EQUIP	116,456.42
260-620 · MOPS-ENERGY	200.00
260-890 · MOPS-OTHER EXPENDITURES	3,000.00
<b>Total 10-2600 · MAINT &amp; OPER - PLANT SERVICES</b>	<b>840,589.00</b>

# P&L Review

## Expense Detail: School Administration



<b>Total 10-2400 · SCHOOL ADMINISTRATION</b>	
240-113 · SA-SUBS & TEMPS (CERTIFIED)	86,000.00
240191 · SA-OTHER ADMIN PERSONNEL SALARY	2,258,066.63
240192 · SA-OTHER ADMIN PERSONNEL BONUS	100,000.00
<b>Total 240-191 · SA-OTHER ADMIN PERSONNEL</b>	<b>2,444,066.63</b>
240-200 · SA-EMPLOYEE BENEFITS	2,069,160.45
240301 · SA-CONSULTANT	7,000.00
240-300 · SA-PURCHASED PROF & TECH SVCS.	6,448,988.41
<b>Total 240-300 · SA-PURCHASED PROF &amp; TECH SVCS.</b>	<b>6,455,988.41</b>
240-442 · SA-RENTAL OF EQUIPMENT	22,000.00
240531 · SA-TEACHER PHONE	432,700.00
240532 · SA-TEACHER ISP	170,000.00
240533 · SA-ADMIN PHONE	50,000.00
240534 · SA-POSTAGE AND SHIPPING	30,000.00
<b>Total 240-530 · SA-COMMUNICATION</b>	<b>682,700.00</b>
240-580 · SA-TRAVEL - Other	150,000.00
<b>Total 240-580 · SA-TRAVEL</b>	<b>150,000.00</b>
240-610 · SA-SUPPLIES	40,000.00
240-611 · SA-SUPPLIES TECHNOLOGY RELATED	5,000.00
240-612 · SA-COMPUTER SOFTWARE	800,000.00
240811 · SA-OVERSIGHT/SPONSOR FEE	1,622,569.51
240812 · SA-BANK FEES	1,000.00
<b>Total 240-810 · SA-DUES AND FEES</b>	<b>1,623,569.51</b>
240-890 · SA-OTHER EXPENDITURES	100,000.00
<b>Total 10-2400 · SCHOOL ADMINISTRATION</b>	<b>14,392,485.00</b>