

E-RATE 2021-22 BID EVALUATION GRID - TEXAS

Organization Name:	La Porte Independent School District		
Prepared by:	Rebecca Edwards	Title:	System Administrator
Signature:		Date:	1/6/2021

Description of Service:		FCC FORM 470 #210003659 (LAPO2021-C2 WAP) RFP#21-002										
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price-Erate	Price-Other Costs	Reputation	Quality of Goods/Svcs	Meet District Needs	Past Relationship	Underutilized Business	Long-term cost		Total Points
<i>Points Possible for Each Bid</i>			<i>25.000</i>	<i>5</i>	<i>15</i>	<i>15</i>	<i>10</i>	<i>10</i>	<i>10</i>	<i>10</i>		<i>100</i>
1 Electronaca Inc.	126,628.50		21.111		15	15	5	1	0	10		67.111
2 Layer3 Communications	106,931.00		25.000		15	15	10	10	0	10		85.000
3												0.000
4												0.000
5												0.000
6												0.000
7												0.000
8												0.000
9												0.000
10												0.000

EVALUATION RATIONALE: Evaluated both vendors bid items that were comparable and requested on (LAPO2021-C2 WAP) RFP#21-002
 Layer3 Communications is the winner of this bid for the LPISD, 2021-2022 WAPS & Licenses requested.
 Layer3 has proposed the Aruba AP-535 Model WAPS/w/Brackets & Licenses which are compatible with the districts current Aruba Mngmt software.
 Layer3 provided a bid that was lower than the bid submitted from Electronaca Inc., even with Electronaca not including a bid for the 70 Licenses LPISD requested.
 Electronaca Inc. also had additional Travel/Lodging, and Shipping Charges listed on the bid submitted. Cost not listed on this bid eval, but is listed on bid submitted by this vendor.

Vendor Name: Electronaca Inc.					
Item Description:	Pupose	Part #	Qty	Unit Price	Total
Aruba AP 535 Dual Radio 4x4:4 / 802.11ax	Access Point	JZ337A	145	\$847.80	\$122,931.00
AP MNT B Campus AP mount	AP Mount	R3J16A	145	\$25.50	\$3,698
Aruba LIC K 12 AOS 1 DEV LIC BNDL E LTU	License	JW619AAE	70	Vendor did not bid on this item	
LPISD Total Price	Before E-Rate Discount of 80%				\$126,629

Vendor Name: Layer3 Communications					
Item Description:	Purpose	Part #	Qty	Unit Price	Total
Aruba AP 535 Dual Radio 4x4:4 / 802.11ax	Access Point	JZ337A	145	\$690.80	\$100,166.00
AP MNT B Campus AP mount	AP Mount	R3J16A	145	\$13.20	\$1,914
Aruba LIC K 12 AOS 1 DEV LIC BNDL E LTU	License	JW619AAE	70	\$69.30	\$4,851
LPISD Total Price	Before E-Rate Discount of 80%				\$106,931

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Organization Name:	La Porte Independent School District		
Prepared by:	Rebecca Edwards	Title:	System Administrator
Signature:		Date:	1/6/2021

Description of Service:	FCC FORM 470 #210003664 (LAPO2021-C2 Switches) RFP#21-003											
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Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price-Erate	Price-Other Costs	Reputation	Quality of Goods/Svcs	Meet District Needs	Past Relationship	Underutilized Business	Long-term cost		Total Points
<i>Points Possible for Each Bid</i>			25.000	5	15	15	10	10	10	10		100
1 DataVox, Inc.	166,557.51		25.000		15	15	10	10	0	10		85.000
2												0.000
3												0.000
4												0.000
5												0.000
6												0.000
7												0.000
8												0.000
9												0.000
10												0.000

EVALUATION RATIONALE (Attach additional pages as necessary)
 DataVox, Inc. is the winner of the bid for the LPISD, E-Rate 2021-2022, switches requested. DataVox was the only vendor to bid on this item, but have provided exceptional prices.