

21-001 Career Readiness Software
OPENS: 3PM 01/27/2021

COMPANY NAME:

ADDRESS:

CONTACT PERSON:

PHONE:

FAX:

E-MAIL

WEBSITE

YEAR 1

Implementation/Year 1 3/1/21-2/28/22
 1) Base cost High School (4078)

1a) Base cost Middle Schools (2984)

One Time Cost
 2) One Time Implementation/Integration Fee

2a) High School (2)
 2b) Middle Schools (3)

Virtual Training 3) 2 session

4) Any other cost associated with the full
 turnkey implementation not listed

Subtotal:

Discounts Offered

Total Cost of Implementation and Year 1

YEAR 2

Year 2 3/1/22-2/28/23
 1) Base cost High School (4078)

1a) Base cost Middle Schools (2984)

2) Any other cost associated with the full
 turnkey implementation not listed

Subtotal:

Discounts Offered

Total Cost of Year 2

Score

Vendor Price	131,392.00	42,590.85	45,872.00	27,990.20	69,436.00
Low Bid	27990.2	27990.2	27990.2	27990.2	27990.2
1 Purchase Price (40)	9	26	24	40	16
2 Reputation of the vendor (10)	8	8	8	8	9
3 Quality of vendor's goods (10)	8	8	8	5	10
4 Extent to which the goods/services meet the District's specifications, and needs (20)	12	12	12	10	20
5 Vendor's past relationship with the District (10)	5	5	5	5	9
6 HUB Requirements	0	0	0	0	0
7 Long term cost to the district to acquire the goods	0	0	0	0	0
8 Place Of Bus.	0	0	0	0	0
9 Any other relevant factors listed in the request for proposal (10)	7	8	8	5	10
Total	49	67	65	73	74

Print Name _____

Signature _____

Roxanne Fentress

Jason A. Henry

28	54	50	70	74
49	67	65	73	74
39	61	58	72	74

AWARDED

**XAP Corporation
 Bridges
 Transitions Corp**

600 Corporate Pointe,
 Ste 220
 Culver City, CA 90230
 Simone Swett
 800.468.6927 x 4321
 888.349.3437

sswett@xap.com
 www.xap.com

Xello Inc.

1867 Yonge Street #700
 Toronto, ON M4S 1Y5
 Jackelyn Skudra
 800.965.8541 x 221
 415.463.0938

jackelyns@xello.world
 www.xello.world

81,560.00 **15,292.50** **12,234.00** **11,622.30** **20,186.00**
 per student cost per student cost per student cost per student cost per student cost

\$20 **\$3.75** **\$3.00** **\$2.85** **\$4.95**
59,680.00 **11,190.00** **8,952.00** **5,072.80** **12,682.00**
 per student cost per student cost per student cost per student cost per student cost

\$20 **\$3.75** **\$3.00** **\$1.70** **\$4.25**

2a) 1,631.20 **3000.00**
 per student cost one time fee for set up of auto accounts is a district based fee

\$0.40 **2a) 1,600.00**
2b) 1,193.60 **2b) 0.00**

na **\$0.40** **2a) 2,000.00** **2b) 0.00** **2a) 1,600.00** **2b) 1,200.00**

1,000.00 **998.00** **1,500.00** **800.00** **900.00**

Yearly base price-Principal, teachers, Alumni accounts (per school)
4,500.00 **na** **0.00** **0.00** **0.00**
 High School **9,000.00**
 Middle School **13,500.00**

164,740.00 **7,576.33** **0.00** **4,600.00** **0.00**

65,896.00 **22,728.98** **24,686.00** **15,895.10** **36,568.00**

15,292.50 **12,234.00** **11,622.30** **20,186.00**
 per student cost per student cost per student cost per student cost

81,560.00 **\$3.75** **\$3.00** **\$2.85** **\$4.95**
11,190.00 **8,952.00** **5,072.80** **12,682.00**
 per student cost per student cost per student cost per student cost

59,680.00 **\$3.75** **\$3.00** **\$1.70** **\$4.25**

Yearly base price-Principal, teachers, Alumni accounts (per school)
4,500.00 **na** **0.00** **0.00** **0.00**
 High School **9,000.00**
 Middle School **13,500.00**

163,740.00 **6,620.63** **4,600.00**
65,496.00 **19,861.87** **21,186.00** **12,095.10** **32,868.00**