



Letter from the President

Dear Friends of Ursuline,

It is with a joyful heart that I write to share my thanks with each of you for the many ways you support Ursuline Academy. Hours of energy, wide-ranging talents, countless prayers, and dollars, too – each is a gift that you have generously poured into Ursuline. We receive those gifts with humble gratitude and a promise to steward them wisely.

Earlier this year, we introduced a marketing campaign entitled "Defy Expectations" that challenges our students and us as an institution to do more, to go beyond, to break the norm of what is expected and to aim beyond the possible. It is with this mindset that we continue to improve upon the mission-centered education we offer for young women – one that is academically challenging, rich in its campus ministry initiatives, and diverse in its athletic and arts programs. I am often asked how we make this experience available at the relatively affordable tuition we charge. My answer is that we do it through the commitment of many: teachers and staff who dedicate themselves to the mission, families who place a premium on the education of their daughters, and the unfailing generosity of so many who make Ursuline a philanthropic priority. Thank you for helping us continue to educate the remarkable young women of Ursuline!

My first year back as president, and the rich tapestry of its days, has seen the transformation of the old gymnasium into Angela Hall, now a welcoming venue for the arts and community gatherings; the curiosity sparked in our students as they avail themselves of new course offerings such as AP Computer Science; the joy of the Class of 2019 as they were accepted into over 150 colleges and universities; and the pride in their voices when they have returned to campus and speak of how well-prepared they were for college. All of this, you helped make possible: by sharing our belief in the inestimable value of sending strong, well-educated women with a spirit of *Serviam* out into the world. On behalf of the Board of Trustees, our faculty and staff, and our students and families, thank you. Be assured of our prayers and our gratitude.

Gratefully,

Kate Levesque '77

President

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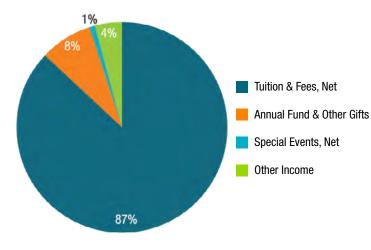
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Summary of Gifts

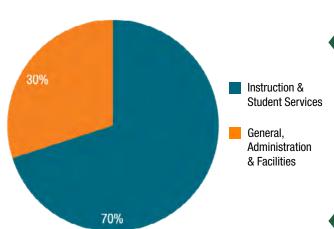
Total Philanthropic Revenue	\$1.097.640
Grants, Scholarships, Other Revenue	147,359
Special Events	255,803
Fiscal Year 2019 Annual Fund	553,069
Campaign Gifts	\$141,409



2018-2019 Operating Income



2018-2019 Operating Expenses



Serviam Society

The Serviam Society recognizes philanthropic leadership giving to Ursuline Academy. The society includes donors who commit gifts totaling \$1,000 or more to the Academy during a fiscal year. This report celebrates Serviam Society gifts from July 1, 2018 through June 30, 2019.



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Annual Fund 2018-2019

Gifts to the Annual Fund sustain the foundation of excellence that allows Ursuline Academy to flourish. As the school's second largest source of income after tuition, the Annual Fund provides a core source of funding that supports Ursuline's needs, enabling the Academy to offer programs and initiatives that benefit the entire community. It gives the administration the ability to meet opportunities for our students and faculty flexibly. We are deeply grateful to all of our supporters who made Ursuline a philanthropic priority between July 1, 2018 and June 30, 2019.

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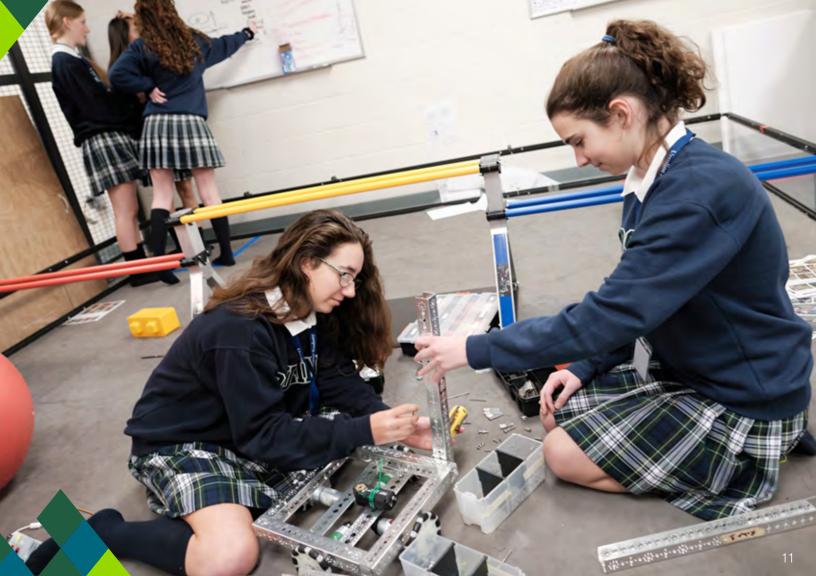
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Impact of Giving the Arts

When philanthropic giving aligns perfectly with the school's initiatives, real magic can happen. This was the case with the remarkable transformation of Ursuline's original gym as it evolved into a much-improved venue for theater and musical productions, reunions, guest speakers, and other community events. On November 14, 2019, a small group of students and teachers stood in the lobby of 85 Lowder Street and performed the simple act of removing a drape from the newly installed signage over the doorway into "Angela Hall." The unveiling marked the culmination of over a year's worth of work to improve the home of Ursuline's performing arts program to better showcase its students and its productions.

In April of 2018, a pipe had broken under the stage in the original gym, causing significant flooding. Water had streamed across the gym, penetrating the flooring and damaging the ceiling in the Tea Room below. When it became apparent that renovations would be needed, Ursuline's administration began envisioning how the space could best meet the needs of the present-day school.

The decision was made that the room would no longer be used



Ursuline's recent performance of Little Women in Angela Hall

for athletic events; down came the six basketball hoops and the protective grates that covered the windows. While new flooring, paint, window shades, and other materials were being evaluated, Sean Lynch and Shawn Reilly entered the picture. Both veteran "stage parents" with daughters who had spent many years performing in Ursuline's theater and musical productions, they wondered how improvements could be made to the lighting and sound in the space. And when the administration asked them to, Lynch and Reilly, along with their wives Wendy and Kathy, took the lead, galvanizing others to adopt the project as the Class of







Alumnae enjoying reunion in September 2019

Angela Hall's unveiling in November 2019

2019 Senior Parent Gift, which made a major contribution to the overall project costs.

After the wooden floor was removed and a light layer of concrete poured to bring the floor level with the thresholds, the work continued in earnest over the summer of 2018. Work crews applied fresh paint, hung new black-out shades, and laid durable carpeting: bit by bit, the transformation continued. A state of the art sound and projection system was installed, including a motorized screen and a cyclorama behind the stage to allow for the projection of scene-setting images during performances. As part of the

senior parent gift, a generous fund was established for the rental of professional-quality lighting for drama productions, which continued to be performed throughout the renovations. Finally, the fall of 2019 saw the finishing touches with the installation of sound baffles and a new sign to mark the entrance to the space.

The result is Angela Hall: a beautiful space where Ursuline students, faculty, and alumnae can gather as a community to perform, to celebrate, and to worship. We think Saint Angela would be pleased.

Annual Fund Restricted Gifts

Athletic Program (Tennis)

The Monday Night Doubles Tennis League of Franklin

Auditorium Renovations

Joining with the parents of 2019, many in the Ursuline community contributed funds for the renovation of the auditorium, now known as Angela Hall.

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Senior Parent Gift 2019

Parents, grandparents, and friends of the Class of 2019 contributed to the renovation of the former gymnasium, now known as Angela Hall, to serve as a gathering space for class reunions, drama/musical productions, and visiting speakers. Thank you to our senior parent gift committee, led by Wendy and Sean Lynch and Kathy and Shawn Reilly.



Vera and Antoine Abi-Elias Carrie and Peter Alto Kathleen Burke Annese and Brian Annese Anonymous (2) Eileen and John Bacon Bank of America Charitable Gift Fund Hthaiwon Layne and Jay Bernasconi Jennifer and Ross Birch Colette and Michael Bourikas Carolyn and John Butler Maria and Cormac Byrne Daniela and Robert Cahoon Angela and John Canale Ioan and Paul Canavan Iames Carden Marie (Lobosco '76)

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Realize the Possibilities Campaign for the Athletic & Convocation Center

Gifts of all sizes helped to bring The Reynolds Family Athletic & Convocation Center from a dream to a reality. With the building open and now a vibrant campus asset, fundraising continues to pay down the debt incurred to finance the construction. This report reflects gifts or pledge payments made between July 1, 2018 and June 30, 2019.

Mary Lou (Burke '82) and Paul Afonso

Alliance Data

Kathleen Burke Annese and Brian Annese

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2018 Brescia Ball Denim & Diamonds

Saturday, November 3, 2018
Reynolds Family Athletic & Convocation Center





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Impact of Giving Technology Instruction AP Computer Science students hard at work on their HP laptops

While the opportunity to learn software coding is not new at Ursuline, students are able to take a computer science course at the AP level for the first time this academic year, with the introduction of AP Computer Science Principles. The donation of 22 Hewlett Packard laptop computers by Regina Sullivan '78 gives each student her own computer during class, a critical component for the pace and rigor of the course. In a recent class, students learned about the concept of data compression by watching a video together, and then were immediately able to practice what they had learned because of the available laptops. "This hands-on, multi-sensory approach to learning is invaluable to the students as it allows for immediate reinforcement of the concepts presented and greater retention of the information," said Kathy MacKenzie, Math Department Chairperson, who attended the College Board's "training camp" for AP Computer Science teachers this past summer.

According to MacKenzie, "we are developing a strong computer science curriculum that positions our students well for a future in which resiliency and flexibility of thought, complex problem solv-



Eighth-grade technology students collaborate on a robotics challenge

ing, critical thinking, creativity, and coordinating with others¹ are among the top 10 critical skills needed." In keeping with the Ursuline motto of *Serviam* and the Christian call to help others, the study of computer science and coding has application to a wide range of problems, including connecting underserved people to life-giving services, designing products to meet specific needs, and keeping personal, corporate, and governmental information secure.

The groundwork for a strong computer science curriculum is laid in the 7th and 8th-grade technology courses, where technology

teacher Will Peterson has been using Mindstorm robots to teach coding skills to his students. By programming these simple robots to travel a precise distance, execute a 180-degree turn, and return to their starting point, students have to calculate how many times the robot's wheels must rotate to cover the distance, and then how many degrees of rotation it must perform in order to return. "Whether you know it," Peterson tells his 8th graders, "you are using pre-calculus to make the robot do what you want it to do."

All this is done to help students understand how they can communicate with technology and in turn, use technology to bring about change in their world. "Technology classes can engage the creative problem-solving side of

the brain, allowing a wide variety of students to succeed, even those who may struggle with other classes."

Equipment like the robots is made possible by the generosity of donors to Ursuline's Annual Fund, which helps close the gap between tuition and the actual cost of educating each student.

Ursuline plans to continue enhancing the computer science curriculum; says MacKenzie, "My hope is that we will be able to build on this success in the coming years, expanding our offerings to include other rigorous computer science courses."

Alumnae Giving

Alumnae giving includes all annual, event, and capital giving made between July 1, 2018 through June 30, 2019.



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The class of 1984 had a great turnout at their reunion!

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What will be your legacy?

By remembering Ursuline in your estate plans, you will ensure that the path to an Ursuline education will remain open for young women of future generations. The type of giving varies depending on the intentions of the donor, but could be as simple as naming Ursuline in your will.

A planned gift can strengthen Ursuline Academy's long-term financial security and leave a legacy that will live on in students for generations to come. Please let us know if you have already included Ursuline Academy in your estate plans so we may appropriately recognize your support.

If you are interested in learning more about how to make a planned gift, please contact:

Joe Ziska, Chief Advancement Officer 781-493-7711 jziska@ursulineacademy.net

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Our faculty and staff demonstrate extraordinary dedication in all that they do for Ursuline students. We extend our thanks to those members of our faculty/staff who also made a philanthropic investment in the Academy through their support of the Annual Fund.

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In Honor & Memory

GIFTS IN HONOR OF

Ursuline Academy wishes to thank all the parents and grandparents who made gifts in honor of their daughters and granddaughters, especially the members of the Class of 2019.

Sheila Leonard

Carol and David Ryan

Bridget Quinn Cobb and Megan Quinn

Nancy and Richard F. Quinn, Jr.

Rosann M. Whiting

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GIFTS IN MEMORY OF

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ANONYMOUS

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Impact of Giving Financial Assistance

A Strong Scholarship Program Creates a Strong Ursuline

A robust financial aid and merit scholarship program not only helps Ursuline students and their families, but also helps Ursuline maintain a strong enrollment and a talented student body. Each year, the Annual Fund provides critical support for the need-based and merit scholarships that Ursuline awards to qualified students. During this fiscal year, gifts to the Annual Fund helped to:

- Provide 96 students with financial aid support. Almost 1 in 4 of our families relies on financial aid support in order to afford Ursuline Academy.
- Recognize 30 students with merit scholarships, allowing us to build on a foundation of academic excellence.
- * Keep tuition affordable for all 400 of our students by bridging the gap between the amount of tuition and the actual cost of an Ursuline education.

The opportunity to attend Ursuline Academy gives rise to additional opportunities by paving the way for success in college and beyond. The 68 young women from the class of 2019 were accepted into over 150 different colleges and universities.

The Ursuline experience allowed these students to graduate with confidence, be prepared for college, and receive offers of more than \$10,000,000 in the form of scholarship and aid money.

Supporting the Annual Fund is a true investment in our students...



Fore the Girls! 27th Annual Golf Tournament

Walpole Country Club Walpole, Massachusetts



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GOLF COMMITTEE

Chairperson: Brendan King P'20, '22
Astrid Hajjar P'17, '22
Julie Vendetti-Lomberto P'24
Scott Loos P'22
Lanie Nader P'14, '21
Kathleen Powers P'23
Julia and Patrick Tracy P'20
Lee Vaughan P'20
Nicole Bordeleau Wright P'22, '25

Impact of Giving Athletics

UA Athletics by the Numbers!

What does it take to run an athletic program that serves a school of 400 students growing up in a sports-rich environment? Here's a look at the 2018-2019 school year by the numbers.





300+ balls purchased

73 hours of ice time rented





12 post-season playoff berths

145 ImPact tests delivered*

*includes baseline (healthy) and post-injury



\$4,500 for pool rental

9 college-bound athletes

