Western Placer Unified School District
Regular Meeting of the Board of Trustees
September 6, 2011, 7:00 P.M.
LINCOLN HIGH SCHOOL – PERFORMING ARTS THEATER
790 J Street, Lincoln, CA 95648

AGENDA

2011-2012 Goals & Objectives (G & 0) for the Management Team: Component I: Quality Student Performance; **Component II:** Curriculum Themes; **Component III:** Special Student Services; **Component IV:** Staff & Community Relations; **Component V:** Facilities/Administration/Budget.

All Open Session Agenda related documents are available to the public for viewing at the Western Placer Unified School District Office located at 600 Sixth Street, Fourth Floor in Lincoln, CA 95648.

6:10 P.M. START

1. **CALL TO ORDER** – Lincoln High School Performing Arts Theater

6:15 P.M.

2. **CLOSED SESSION** – Lincoln High School - Office Conference Room

2.1 **CONFERENCE WITH LABOR NEGOTIATOR**
Bargaining groups: WPTA & CSEA Negotiations
Agency Negotiators: Scott Leaman, Superintendent, Mary Boyle, Deputy Superintendent of Educational Services, Ryan Davis, Director of Human Services Joyce Lopes, Assistant Superintendent of Business Services

2.2 **PERSONNEL**
PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE

2.3 **INTERDISTRICT ATTENDANCE APPEAL**
a. Interdistrict Request Appeal 11/12 - 33
b. Interdistrict Request Appeal 11/12 - 34

7:00 P.M.

3. **ADJOURN TO OPEN SESSION/PLEDGE OF ALLEGIANCE**–Lincoln High Theater
The Board of Trustees will disclose any action taken in Closed Session regarding the following items:

3.1 **CONFERENCE WITH LABOR NEGOTIATOR**
Bargaining groups: WPTA & CSEA Negotiations
Agency Negotiators: Scott Leaman, Superintendent, Mary Boyle, Deputy Superintendent of Educational Services, Ryan Davis, Director of Human Services Joyce Lopes, Assistant Superintendent of Business Services

3.2 **PERSONNEL**
PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE

3.3 **INTERDISTRICT ATTENDANCE APPEAL**
a. Interdistrict Request Appeal 11/12 - 33
b. Interdistrict Request Appeal 11/12 - 34

4. SPECIAL ORDER OF BUSINESS

Lincoln Kiwanis Presentation

5. CONSENT AGENDA

NOTICE TO THE PUBLIC
All items on the Consent Agenda will be approved with one motion, which is not debatable and requires a unanimous vote for passage. If any member of the Board, Superintendent, or the public, so request, items may be removed from this section and placed in the regular order of business following the approval of the consent agenda.

5.1 Approval of Meeting Minutes for:
- August 2, & 16th, 2011 Regular Board of Trustee Meeting

5.2 Approval of Warrants
5.3 Classified Personnel Report
5.4 Certificated Personnel Report
5.5 Ratification of revised Job Description for District ELD and Intervention Program Secretary.
5.6 Approve MOU with PCOE for Teaching American History Professional Development Program.
5.7 Approve MOU with PCOE for SUCCESS Math Grant Program.
5.8 Approve Discipline/Re-Entry Expulsion Students # 10-11 A, B, C, K, and M.
5.9 Approve Lincoln Kiwanis donation to Twelve Bridges Middle School.
5.10 Report of Disclosure Requirements for Quarterly Reports of Investments.
5.11 Approve California State University Piggyback Contract Use for Future Lease Purchases of Cannon U.S.A., Inc., Copiers.
5.12 Ratify Lease Purchases of two Copiers from Ray Morgan Company.
Roll call vote:

6. COMMUNICATION FROM THE PUBLIC

This portion of the meeting is set aside for the purpose of allowing an opportunity for individuals to address the Board regarding matters not on the agenda, but within the board's subject matter jurisdiction. The Board is not allowed to take action on any item, which is not on the agenda except as authorized by Government Code Section 54954.2. Request forms for this purpose "Request to Address Board of Trustees" are located at the entrance to the Performing Arts Theater. Request forms are to be submitted to the Board Clerk prior to the start of the meeting.

7. REPORTS & COMMUNICATION

7.1 Lincoln High School, Student Advisory – Isabella Franco
7.2 Western Placer Teacher's Association – Mike Agrippino
7.3 Western Placer Classified Employee Association – Mike Kimbrough
7.4 Superintendent - Scott Leaman

8. ♦ACTION ♦DISCUSSION ♦INFORMATION

Members of the public wishing to comment on any items should complete a yellow REQUEST TO ADDRESS BOARD OF TRUSTEES form located on the table at the entrance to the Performing Arts Theater. Request forms are to be submitted to the Board Clerk before each item is discussed.

8.1 Action **AVENTA K/12 LEARNING CONTRACT** - **Boyle** *(11-12 G & O Component I, II, IV)*

• Western Placer Unified School District is committed to providing appropriate and innovative instructional programs to its students. Last year, Lincoln High School and Phoenix High School experimented with limited online courses for the purposes of credit recovery for high school students who were behind on credits toward graduation. Online learning is not intended to replace existing classes, but to offer extensions to what is currently available through our more traditional "seat-time" programs.

8.2 Action **LIGHTHOUSE CONTRACT** - **Boyle** *(11-12 G & O Component III, IV, V)*

• The Lighthouse Counseling and Family Resource Center (LCFRC) provides prevention and intervention counseling services to Western Placer Unified School District students. The LCFRC provides school-based counseling groups as requested by schools for youth and high-risk teens to assist in the development of social skills, conflict resolution, and anger management, as well as providing students with crisis assessment, evaluation, referrals and/or intervention. The LCFRC provides parenting forums and educational services to parents as well. By providing for the social and emotional needs of our at-risk students, the LCFRC contributes to students' positive behavior, choices, resiliency, and academic success.

8.3 Information **AYP/API UPDATE** - **Boyle** *(11-12 G & O Component I, IV)*

• California Department of Education (CDE) has released the 2011 Adequate Yearly Progress (AYP) and Academic Performance Index (API) scores for all districts and schools. AYP is the federal accountability system that calls for uniform pre-set percentage targets of students scoring Proficient or Advanced on STAR testing for all California schools and districts. API is the state accountability system that calls for annual improvement of student achievement toward the goal of an API score of 800. An update on the District and individual school site AYP/API scores will be presented.

8.4 Information **CALIFORNIA EMPLOYERS' RETIREE BENEFIT TRUST ANNUAL STATEMENT** - **Lopes** *(11-12 G & O Component IV, V)*

• On June 1, 2010, the Board of Trustees resolved to deposit post-employment benefit funds in an irrevocable trust with CalPERS. An Annual Statement regarding the California Employers' Retiree Benefit Trust is enclosed for your information.

8.5 Information **CERTIFICATES OF PARTICIPATION DEBT RESTRUCTURING** - **Lopes** *(11-12 G & O Component IV, V)*

• As part of the district's debt restructuring plan, initially implemented in 2008, the Board will consider the issuance of either a 25-year or 30-year Certificate of Participation (COP) to refinance the outstanding 2006 Series A COP. The restructuring accomplishes two primary objectives. First, the interest rate will be converted from variable rate to fixed rate in order to give the district certainty and stability over the amount of the annual payment. Second, as planned in 2008 and in conjunction with the other refinances executed in both 2008 and 2009, the term of the principal repayment of the loan is extended to make the debt payment affordable given the district's available repayment sources. The source of repayment is primarily Community Facilities District special taxes, developer fees, capital facilities fund balance and interest earnings. It is anticipated that these sources of repayment will be sufficient to delay any impact on the General Fund until approximately 2022, at which time an annual General Fund contribution will be made to augment available capital revenue sources and meet debt service requirements.

8.6 Discussion/ Information **DELAY OF SCHOOL - Leaman** *(11-12 G & O Component IV, V)*

- As most already know, the start of school was delayed by three days this year. The district reacted quickly, in concert with local support agencies, to an emergency situation that ended satisfactorily. The State Department of Education was contacted last Tuesday during the event and all indications are the district will not need to make up the days during the 2011-12 school year. Past training with our support agencies was key to the integrated response to the situation and the district would like to thank the agencies and district personnel that went above the call of duty to assist families and students during this time. The agencies were publically thanked at Saturday night's football game at halftime. The situation will be debriefed with the groups involved.

8.7 Discussion/ Action **SUSPENSION OF STAFFING RATIOS - Leaman** *(11-12 G & O Component IV, V)*

- The district has implemented many measures to remain fiscally sound and has reduced budget over six million dollars during the last four years. Overall staffing in the district is governed by Board adopted staffing ratios. The district currently analyzes every vacancy for efficiently and a vacancy can only be filled once it is approved by the management team (Superintendent, Deputy Superintendent and Assistant Superintendent).

8. BOARD OF TRUSTEES

8.1 FUTURE AGENDA ITEMS

The following are a number of agenda items that the Board of Trustees has been monitoring. They are NOT action items for tonight's meeting, but are noted here for continuing purposes and to ensure that when there are changes or new information they will be called up as Action/Discussion/Information.

- Relationship with Sierra Community College
- Twelve Bridges High School
- Lincoln Crossing Elementary South/Facilities Update

8.2 BOARD MEMBER REPORTS/COMMENTS

9. ESTABLISHMENT OF NEXT MEETING(S)

The President will establish the following meeting(s):

➢September 20, 2011 7:00 P.M., Regular Meeting of the Board of Trustee, Lincoln High School

10. ADJOURNMENT

BOARD BYLAW 9320: Individuals requiring disability-related accommodations or modifications including auxiliary aids and services in order to participate in the Board meeting should contact the Superintendent or designee in writing at least two days prior to meeting date. (American Disabilities Act) Government Code 54954.1

DISCLOSURE

OF ACTION

TAKEN IN

CLOSED SESSION,

IF ANY

Western Placer Unified School District
CLOSED SESSION AGENDA

Place: **Lincoln High School – Main Office Conference Room**
Date: **Tuesday, September 6, 2011**
Time: **6:15 P.M.**

1. LICENSE/PERMIT DETERMINATION

2. SECURITY MATTERS

3. CONFERENCE WITH REAL PROPERTY NEGOTIATOR

4. CONFERENCE WITH LEGAL COUNSEL - EXISTING LITIGATION

5. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION

6. LIABILITY CLAIMS

7. THREAT TO PUBLIC SERVICES OR FACILITIES

8. **PERSONNEL**
   * PUBLIC EMPLOYEE APPOINTMENT
   * PUBLIC EMPLOYEE EMPLOYMENT
   * PUBLIC EMPLOYEE PERFORMANCE EVALUATION
   * **PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE**
   * COMPLAINTS OR CHARGES AGAINST AN EMPLOYEE

9. **CONFERENCE WITH LABOR NEGOTIATOR**

10. **STUDENTS**
    * STUDENT DISCIPLINE/EXPULSION PURSUANT TO E.C. 48918
    * STUDENT PRIVATE PLACEMENT
    * **INTERDISTRICT ATTENDANCE APPEAL**
    * STUDENT ASSESSMENT INSTRUMENTS
    * STUDENT RETENTION APPEAL, Pursuant to BP 5123

1. **LICENSE/PERMIT DETERMINATION**
   a. Specify the number of license or permit applications.
2. **SECURITY MATTERS**
   a. Specify law enforcement agency
   b. Title of Officer,
3. **CONFERENCE WITH REAL PROPERTY NEGOTIATOR**
   a. Property: specify the street address, or if no street address the parcel number or unique other reference to the property under negotiation.
   b. Negotiating parties: specify the name of the negotiating party, not the agent who directly or through an agent will negotiate with the agency's agent.

c. Under negotiations: specify whether the instructions to the negotiator will concern price, terms of payment or both.

4. **CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION**
   a. Name of case: specify by reference to claimant's name, names or parties, case or claim number.
   b. Case name unspecified: specify whether disclosure would jeopardize service of process or existing settlement negotiations.

5. **CONFERENCE WITH LEGAL COUNSEL-ANTICIPATED LITIGATION**
   a. Significant exposure to litigation pursuant to subdivision (b) of Government Code section 54956.9 (if the agency expects to be sued) and also specify the number of potential cases.
   b. Initiation of litigation pursuant to subdivision (c) of Government Code Section 54956.9 (if the agency intends to initiate a suit) and specify the number of potential cases.

6. **LIABILITY CLAIMS**
   a. Claimant: specify each claimants name and claim number (if any). If the claimant is filing a claim alleging district liability based on tortuous sexual conduct or child abuse, the claimant's name need not be given unless the identity has already been publicly disclosed.
   b. Agency claims against.

7. **THREATS TO PUBLIC SERVICES OR FACILITIES**
   a. Consultation with: specify name of law enforcement agency and title of officer.

8. **PERSONNEL:**
   A. **PUBLIC EMPLOYEE APPOINTMENT**
      a. Identify title or position to be filled.
   B. **PUBLIC EMPLOYEE EMPLOYMENT**
      a. Identify title or position to be filled.
   C. **PUBLIC EMPLOYEE PERFORMANCE EVALUATION**
      a. Identify position of any employee under review.
   D. **PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE**
      a. It is not necessary to give any additional information on the agenda.
   E. **COMPLAINTS OR CHARGES AGAINST AN EMPLOYEE, UNLESS EMPLOYEE REQUESTS OPEN SESSION**
      a. No information needed

9. **CONFERENCE WITH LABOR NEGOTIATOR**
   a. Name any employee organization with whom negotiations to be discussed are being conducted.
   b. Identify the titles of unrepresented individuals with whom negotiations are being conducted.
   c. Identify by name the agency's negotiator

10. **STUDENTS:**
   A. **STUDENT DISCIPLINE/EXPULSION PURSUANT TO E.C. 48918**
   B. **STUDENT PRIVATE PLACEMENT**
      ●Pursuant to Board Policy 6159.2
   C. **INTERDISTRICT ATTENDANCE APPEAL**
      a. Education Code 35146 and 48918
   D. **STUDENT ASSESSMENT INSTRUMENTS**
      a. Reviewing instrument approved or adopted for statewide testing program.
   E. **STUDENT RETENTION/ APPEAL**
      a. Pursuant to Board Policy 5123

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Bargaining Groups:
WPTA & CSEA Negotiations
Agency Negotiators:
Scott Leaman, Superintendent
Mary Boyle, Deputy Superintendent
Ryan Davis, Director of Human Services
Joyce Lopes, Assistant Superintendent of Business Services

AGENDA ITEM AREA:
Disclosure of action taken in closed session

REQUESTED BY:
Ryan Davis
Director of Human Services

ENCLOSURES:
No

DEPARTMENT:
Personnel

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

Labor Negotiator will give the Board of Trustees an update on Western Placer Teachers Association & Classified Schools Employee Association Bargaining Groups.

ADMINISTRATION RECOMMENDATION:

Administration recommends the board of trustees be updated on negotiations.

wp/rk/factform

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
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4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
PULBIC EMPLOYEE DISCIPLINE/DISMISSAL/ RELEASE

AGENDA ITEM AREA:
Closed Session

REQUESTED BY:
Board of Trustees

ENCLOSURES:
No

DEPARTMENT:
Ryan Davis
Director of Human Services

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Board of Trustees will disclose any action taken in closed session in regard to Public Employee Discipline/Dismissal/Release.

RECOMMENDATION:

Administration recommends the Board of Trustees disclose action taken in closed session in regard to Public Employee Discipline/Dismissal/Release.

wp/rk/factform

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
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4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Interdistrict Appeal

AGENDA ITEM AREA:
Disclosure of Action Taken in Closed Session

REQUESTED BY:
Scott Leaman, Superintendent

ENCLOSURES:
No

DEPARTMENT:
Administration

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Board of Trustees will discuss disclose any action taken in closed session regarding the following transfer appeals:

- Interdistrict Request Appeal 11/12 - 33
- Interdistrict Request Appeal 11/12 - 34

ADMINISTRATION RECOMMENDATION:

Disclose any action taken.

wp/rk/factform

SPECIAL

ORDER

OF

BUSINESS

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Kiwanis Presentation

AGENDA ITEM AREA:
Special Order of Business

REQUESTED BY:
Scott Leaman, Superintendent

ENCLOSURES:

DEPARTMENT:
District office

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Kiwanis would like to make a presentation before the Board.

RECOMMENDATION:

No Action is required on this item.

4.

CONSENT

AGENDA

ITEMS

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Approval of Minutes:

- August 2 & 16, 2011 – Regular Board Meeting

AGENDA ITEM AREA:
CONSENT AGENDA

REQUESTED BY:
Scott Leaman,
Superintendent

ENCLOSURES:
Yes

DEPARTMENT:
Administration

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Board of Trustees will consider adoption of the following minutes:

- August 2 & 16, 2011 – Regular Board Meeting

RECOMMENDATION:

Administration recommends the Board of Trustees take action to approve minutes.

wp/rk/factform

5.1

Western Placer Unified School District
Regular Meeting of the Board of Trustees
August 2, 2011, 7:00 P.M.
LINCOLN HIGH SCHOOL – PERFORMING ARTS THEATER
790 J Street, Lincoln, CA 95648

MINUTES

2010-2011 Goals & Objectives (G & 0) for the Management Team: Component I: Quality Student Performance; **Component II:** Curriculum Themes; **Component III:** Special Student Services; **Component IV:** Staff & Community Relations; **Component V:** Facilities/Administration/Budget.

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MEMBERS PRESENT:
Paul Carras, President
Kris Wyatt, Clerk
Brian Haley, Member
Damian Armitage, Member

MEMBERS ABSENT:
Paul Long, Vice President

OTHERS PRESENT:
Scott Leaman, Superintendent
Mary Boyle, Deputy Superintendent of Educational Services
Joyce Lopes, Assistant Superintendent of Business Services
Cathy Allen, Assistant Superintendent of Facilities & Maintenance Services
Ryan Davis, Director of Personnel Services
Rosemary Knutson, Secretary to the Superintendent
Stephanie Dumm, Lincoln News Messenger
Isabella Franco, Student Body Representative

6:00 P.M. START
1. **CALL TO ORDER** – Lincoln High School Performing Arts Theater

6:05 P.M.
2. **CLOSED SESSION** – Lincoln High School - Office Conference Room

2.1 CONFERENCE WITH LABOR NEGOTIATOR
Bargaining groups: WPTA & CSEA Negotiations
Agency Negotiators: Scott Leaman, Superintendent, Mary Boyle, Deputy Superintendent of Educational Services, Ryan Davis, Director of Human Services Joyce Lopes, Assistant Superintendent of Business Services

2.2 PERSONNEL
PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE

2.3 INTERDISTRICT ATTENDANCE APPEAL

5.1.1

a. Interdistrict Request Appeal 11/12 - 26
b. Interdistrict Request Appeal 11/12 - 27
c. Interdistrict Request Appeal 11/12 – 28
d. Interdistrict Request Appeal 11/12 – 29

7:00 P.M.

3. ADJOURN TO OPEN SESSION/PLEDGE OF ALLEGIANCE–Lincoln High Theater
The Board of Trustees will disclose any action taken in Closed Session regarding the following items:

3.1 CONFERENCE WITH LABOR NEGOTIATOR
Bargaining groups: WPTA & CSEA Negotiations
Agency Negotiators: Scott Leaman, Superintendent, Mary Boyle, Deputy Superintendent of Educational Services, Ryan Davis, Director of Human Services Joyce Lopes, Assistant Superintendent of Business Services

3.2 PERSONNEL
PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE

3.3 INTERDISTRICT ATTENDANCE APPEAL
a. Interdistrict Request Appeal 11/12 – 26

Motion by Mrs. Wyatt, seconded by Mr. Armitage, and passed by a 4-0 vote to approve appeal

b. Interdistrict Request Appeal 11/12 – 27

Motion by Mr. Armitage, seconded by Mr. Haley, and passed by a 4-0 vote to approve appeal.

c. Interdistrict Request Appeal 11/12 - 28

No action was taken, appeal was withdrawn.

d. Interdistrict Request Appeal 11/12 – 29

Motion by Mr. Armitage, seconded by Mrs. Wyatt, and passed by a 4-0 vote to approve appeal.

4. CONSENT AGENDA
4.1 Approval of Meeting Minutes for:
- June 7, & 21st, 2011 Regular Board of Trustee Meeting

4.2 Approval of Warrants
4.3 Classified Personnel Report
4.4 Certificated Personnel Report
4.5 Board Approval for Classified Extra Help for 2011-12.
4.6 Approve Lowe's Charitable and Educational Foundation donation to Carlin C. Coppin School.

5.1.2

Motion by Mrs. Wyatt, seconded Mr. Haley, and passed by a 4-0 roll call vote to approve consent agenda as presented. Roll call vote Wyatt, Armitage, Haley, Carras

5. COMMUNICATION FROM THE PUBLIC

There was no communication from the public.

6. REPORTS & COMMUNICATION

6.1 Lincoln High School, Student Advisory – Isabella Franco introduced herself as the new Student Advisor for LHS, she reported the following:

- The upcoming school year will start with new administration
- Freshmen Orientation/Zebra crew is August 17th
- Student body pictures are August 16th through 19th.
- Schedules can be picked up August 16th through 23rd.

6.2 Western Placer Teacher's Association – Mike Agrippino had no report

6.3 Western Placer Classified Employee Association – Mike Kimbrough not present

6.4 Superintendent - Scott Leaman reported the following:

- Half of our school Administration will be new this year.
- We will be having about 41/2 days of administrative training.
- Gave an update on summer hours, the changes were made to save money.

7. ♦ACTION ♦DISCUSSION ♦INFORMATION

7.1 Action **APPROVE RESOLUTION NO. 11/12.1 TO APPROVE THE WPUSD COMMUNITY FACILITIES DISTRICT NO. 1 TAX REPORT FISCAL YEAR 2011-12, AND LEVYING AND APPORTIONING THE SPECIAL TAX AS PROVIDED THEREIN**

- **Lopes** *(10-11 G & O Component I, IV, V)*

•The Board of Trustees will take action to approve the FY 2011-12 special tax levy for developed and undeveloped parcels within the Western Placer Unified School District's Community Facilities District No. 1. There are 4,259 parcels being levied for a total of $3,253,462.10.

Motion by Mr. Armitage, seconded by Mrs. Wyatt, and passed by a 4-0 roll call vote approving Resolution No. 11/12.1 approving the Community Facilities District No. 1 Tax. Roll call vote: Armitage, Haley, Wyatt, Carras

7.2 Action **APPROVE RESOLUTION NO. 11/12.2 TO APPROVE THE WPUSD COMMUNITY FACILITIES DISTRICT NO. 2 TAX REPORT FISCAL YEAR 2011-12, AND LEVYING AND APPORTIONING THE SPECIAL TAX AS PROVIDED THEREIN**

- **Lopes** *(10-11 G & O Component I, IV, V)*

•The Board of Trustees will take action to approve the FY 2011-12 special tax levy for developed and undeveloped parcels within the Western Placer Unified School District's Community Facilities District No. 2. There are 2,718 parcels being levied for a total of $1,979,855.84.

5.1.3

Motion by Mr. Haley, seconded by Mr. Armitage, and passed by a 4-0 roll call vote approving Resolution No. 11/12.2 approving the Community Facilities District No. 2 Tax. Roll call vote: Haley, Wyatt, Armitage, Carras

7.3 Action **ADOPTION OF NEW AND REVISED POLICIES, REGULATIONS AND EXHIBITS – Leaman** *(10-11 G & O Component I, IV, V)*

•The District Policy Committee and Management Team have reviewed the following new and revised policies/regulations/exhibits as per CSBA. They are now being presented for adoption by the Board of Trustees.

- BP/AR 4111.2 Legal Status Requirement
  4211.2
  4311.2

Motion by Mrs. Wyatt, seconded by Mr. Haley, and passed by a 4-0 vote to approve revised policies as presented.

8. BOARD OF TRUSTEES

8.1 FUTURE AGENDA ITEMS

The following are a number of agenda items that the Board of Trustees has been monitoring. They are NOT action items for tonight's meeting, but are noted here for continuing purposes and to ensure that when there are changes or new information they will be called up as Action/Discussion/Information.

- Relationship with Sierra Community College
- Twelve Bridges High School
- Lincoln Crossing Elementary South/Facilities Update

8.2 BOARD MEMBER REPORTS/COMMENTS

Mr. Carras had no report
Mr. Haley had no report
Mr. Armitage shared looking forward to a good year, and congratulated the new administration.
Mrs. Wyatt congratulated Mr. Maul for his new administrative position, and LHS is loosing a wonderful English teacher. She also shared the Lincoln Community Foundation "Swing into fall" event scheduled for August 27th.

9. ESTABLISHMENT OF NEXT MEETING(S)

The President will establish the following meeting(s):

➢August 16, 2011 7:00 P.M., Regular Meeting of the Board of Trustee – Lincoln High School

10. ADJOURNMENT

There being no further business the meeting adjourned at 7:32 p.m.

Paul Carras, Board President

5.1.4

Kris Wyatt, Clerk

Scott Leaman, Superintendent

Rosemary Knutson, Secretary to the Superintendent

Adopted:

Ayes:

Noes:

Absent:

BOARD BYLAW 9320: Individuals requiring disability-related accommodations or modifications including auxiliary aids and services in order to participate in the Board meeting should contact the Superintendent or designee in writing at least two days prior to meeting date. (American Disabilities Act) Government Code 54954.1

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5.1.5

Western Placer Unified School District
Regular Meeting of the Board of Trustees
August 16, 2011, 7:00 P.M.
LINCOLN HIGH SCHOOL – PERFORMING ARTS THEATER
790 J Street, Lincoln, CA 95648

MINUTES

2010-2011 Goals & Objectives (G & 0) for the Management Team: Component I: Quality Student Performance; **Component II:** Curriculum Themes; **Component III:** Special Student Services; **Component IV:** Staff & Community Relations; **Component V:** Facilities/Administration/Budget.

All Open Session Agenda related documents are available to the public for viewing at the Western Placer Unified School District Office located at 600 Sixth Street, Fourth Floor in Lincoln, CA 95648.

MEMBERS PRESENT:
Paul Carras, President
Paul Long, Vice President
Kris Wyatt, Clerk
Brian Haley, Member
Damian Armitage, Member

OTHERS PRESENT:
Scott Leaman, Superintendent
Mary Boyle, Deputy Superintendent of Educational Services
Joyce Lopes, Assistant Superintendent of Business Services
Cathy Allen, Assistant Superintendent of Facilities & Maintenance Services
Ryan Davis, Director of Personnel Services
Rosemary Knutson, Secretary to the Superintendent
Patty Mc, Lincoln News Messenger
Isabella Franco, Student Body Representative

6:00 P.M. START

1. CALL TO ORDER – Lincoln High School Performing Arts Theater

6:05 P.M.

2. CLOSED SESSION – Lincoln High School - Office Conference Room

2.1 CONFERENCE WITH LEGAL COUNCIL – EXISTING LITIGATION

2.2 CONFERENCE WITH LABOR NEGOTIATOR
Bargaining groups: WPTA & CSEA Negotiations
Agency Negotiators: Scott Leaman, Superintendent, Mary Boyle, Deputy Superintendent of Educational Services, Ryan Davis, Director of Human Services Joyce Lopes, Assistant Superintendent of Business Services

2.3 PERSONNEL
PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE

5.1.6

2.4 INTERDISTRICT ATTENDANCE APPEAL
a. Interdistrict Request Appeal 11/12 - 30
b. Interdistrict Request Appeal 11/12 - 31
c. Interdistrict Request Appeal 11/12 – 32

7:00 P.M.

3. ADJOURN TO OPEN SESSION/PLEDGE OF ALLEGIANCE–Lincoln High Theater
The Board of Trustees will disclose any action taken in Closed Session regarding the following items:

3.1 CONFERENCE WITH LEGAL COUNCIL – EXISTING LITIGATION

No action was taken.

3.2 CONFERENCE WITH LABOR NEGOTIATOR
Bargaining groups: WPTA & CSEA Negotiations
Agency Negotiators: Scott Leaman, Superintendent, Mary Boyle, Deputy Superintendent of Educational Services, Ryan Davis, Director of Human Services Joyce Lopes, Assistant Superintendent of Business Services

No action was taken.

3.3 PERSONNEL
PUBLIC EMPLOYEE DISCIPLINE/DISMISSAL/RELEASE

No action was taken.

3.4 INTERDISTRICT ATTENDANCE APPEAL
a. Interdistrict Request Appeal 11/12 – 30

Motion by Mrs. Wyatt, seconded by Mr. Haley, and passed by a 5-0 vote to deny transfer appeal.

b. Interdistrict Request Appeal 11/12 – 31

Motion by Mr. Long, seconded by Mrs. Wyatt to deny appeal, motion fails. Motion by Mr. Armitage, seconded by Mr. Haley, and passed by a 3-2 vote to approve appeal. No votes by Long, and Wyatt.

c. Interdistrict Request Appeal 11/12 - 32

Motion by Mr. Long, seconded by Mrs. Wyatt, and passed by a 3-2 vote to deny the appeal. No votes by Haley and Carras

4. CONSENT AGENDA
4.1 Classified Personnel Report
4.2 Certificated Personnel Report

5.1.7

4.3 Approve contract between Medical Billing Technologies and WPUSD for Medi-Cal LEA Billing Services.
4.4 Approve Agreement between The OMNI Group and WPUSD for 403(c) Compliance and Remitting Services for the 2011-12 Fiscal Year.
4.5 Approve Discipline/Re-Entry Expulsion Student # 10-11 B.
4.6 Approve Discipline/Re-Entry Expulsion Student # 10-11 I.

Request to remove item #2 from consent agenda. Motion by Mrs. Wyatt, seconded by Mr. Armitage and passed by 5-0 vote to approve consent agenda as presented with the exception of the removal of #2 from item 4.2. Roll call vote: Haley, Long, Wyatt, Armitage, Carras

5. COMMUNICATION FROM THE PUBLIC
There was no communication from the public.

6. REPORTS & COMMUNICATION
6.1 Lincoln High School, Student Advisory – Isabella Franco
- Freshman orientation tomorrow, Aug 15th
- Fall sports will be starting.

6.2 Western Placer Teacher's Association – Mike Agrippino – no report
6.3 Western Placer Classified Employee Association – Mike Kimbrough – no report
6.4 Superintendent - Scott Leaman
- School starts next Wednesday,
- Has toured the facilities with construction projects
- No more board meetings this month.

7. ♦ACTION ♦DISCUSSION ♦INFORMATION

7.1 Discussion/ Action **ADOPT DECLARATION OF NEED FOR FULLY QUALIFIED EDUCATORS**
- **Davis** *(11-12 G & O Component I, IV, V)*
•Each year the District must declare that there are an insufficient number of certificated persons who meet the District's employment criteria for the positions listed on the attached form. The declaration shall remain in force until June 30, 2012

Ryan Davis reported this is a standard item that comes before to the board every year, and needs to be filled with the County annually. The purpose of declaration is because the district must declare there are insufficient number of certificated persons who meet the District's employment criteria for positions listed. Motion by Mr. Haley seconded by Mr. Armitage, and passed by a 5-0 vote to adopt declaration of need for fully qualified educators.

7.2 Action **APROVAL OF RESOLUTION NO. 11/12.3 CERTIFYING APPOVAL TO ENTER INTO AN AGREEMENT WITH THE CALIFORNIA DEPARTMENT OF EDUCATION TO PROVIDE CHILD CARE AND DEVELOPMENT SERVICES AND TO**

5.1.8

AUTHORIZE THE DESIGNATED PERSONNEL TO SIGN CONTRACT DOCUMENTS FOR FISCAL YEAR 2011-12

- **Lopes** *(11-12 G & O Component I, IV, V)*

•In order for the district to receive funding for the 2010-11 academic year for the State Preschool Program the Board must certify approval to enter into this transaction with the California Department of Education and to authorize the designated personnel to sign contract documents for the fiscal year 2011-12.

Joyce Lopes reported on the approval of this Resolution allowing us to enter into an agreement, and authorizing designated signers. Motion by Mrs. Wyatt, seconded by Mr. Long, and passed by a 5-0 vote to approve Resolution No. 11/12.3. Roll call vote: Long, Wyatt, Armitage, Haley, Carras

7.3 Action **2011-12 WESTERN PLACER UNIFIED SCHOOL DISTRICT REVISED STATE BUDGET**

- **Lopes** *(11-12 G & O Component I, II, III, IV, V)*

• California Education Code 42127(i)(4) requires school districts to make available for public review any revenue and/or expenditure revisions made to the budget to reflect the funding made available by the Budget Act no later than 45 days following the signing of the Budget Act.

The Board has received budget assumptions, enrollment projections, has taken action on budget reductions, held a public hearing and adopted the 2011-12 Annual Budget on June 21, 2011. The Board will now consider the budget revision for the 2011-12 Annual Budget in accordance with the Budget Act.

Joyce Lopes presented a power point presentation reviewing the current State Budget, which includes:

- June 15th the Legislature approved the 11-12 budget
- June 16th Governor vetoes 11-12 budget
- June 21 – State Controller John Chiang blocks pay for State Legislators
- State Budget has a 9.6 billion gap as of May Revise
- June 30th – State Budget signed

TRIGERS:

- If less than $1 billion
  - Take from state reserves
- Between $1 and $1 billion
  - Reduce $601 million
  - None from K-12

Over $2 billion

- Over $2 billion
  - Eliminate home-to-school transportation
  - Reduce Prop 98 funding up to 4%
  - Authority to reduce school days to 168

She reviewed Property Taxes, showing the median price for single family homes at lowest point in 10 years.

Western Placer is using a balanced approach to budget cuts:

- Spend Fund Balance
- Utilize other funds reserves for facility and equipment upkeep
- Reduce expenses over time
  - $1.7m in cuts for 10-11
  - $3m in cuts for 11-12 from budget committee
  - Additional reductions from early retirement incentives
  - Anticipate additional $4m in cuts for 12-13

Joyce Lopes reported the Budget committee will reconvene in September to begin 2012-13 budget reduction process. Motion by Mr. Armitage, seconded by Mrs. Wyatt, and passed by a 5-0 vote to approve the WPUSD revised State Budget.

7.4 Information/ Discussion **PRELIMINARY LOOK AT STAR TEST SCORES 2011 – Boyle** *(11-12 G & O Component I, IV, V)*

• STAR Test score result from April 2011 testing have been received from the California Department of Education (CDE). Individual student results have been mailed home and school and grad-level/course results have been distributed to school sites. CDE has not yet released the Academic Performance Index (API) or the Annual Yearly Progress (AYP) results for schools or for school districts – those results should be released in early September.

WPUSD overall results are very positive. The percentage of students scoring Proficient or Advanced in English Language Arts, Mathematics, Science and History/Social Science continue to show improvement in most grade levels and courses. District and Site AYP's are based upon these scores. Our percentage of students scoring Below Basic (BB) or Far Below Basic (FBB) continues to drop dramatically, showing the positive effects of our intervention programs. District and Site API's are weighted heavily upon reducing students scoring BB or FBB. Also of significant note, our Socio-Economically Disadvantaged (SDE) subgroup of students has shown great improvement, with significant reductions in percentages of these students scoring BB or FBB.

Mary Boyle reviewed STAR testing for 2011 with charts and graphs showing increased scores in English Language Arts, Mathematics, Science, History and Social Science. She also had a chart showing improvements on below basic and far below basic.

7.5 Information/ Discussion **UPDATING LEGAL REQUIREMENTS RE STUDENT FEES – Boyle** *(11-12 G & O Component I, IV, V)*

• The California Constitution requires that public education be provided to students free of charge, unless a charge is specifically authorized by law for a particular program or activity. The practice of assigning fees to certain curricular and/or co-curricular activities which has been a mainstay of providing extended and innovative programs in California Public Schools has recently been dismissed, through a combination of legal interpretations and California Board of Education decisions.

WPUSD is sending information home to families regarding what fees are permissible and what fees are not. There are situations in which it is permissible to charge fees, so long as a student is not excluded for inability to pay – field trips and excursions, for example. It is also permissible to charge for standardized physical education attire, within certain limits.

Mary Boyle reviewed a brief overview regarding student fees letter that will be going home to parents at the beginning of schools.

8. BOARD OF TRUSTEES

8.1 FUTURE AGENDA ITEMS

The following are a number of agenda items that the Board of Trustees has been monitoring. They are NOT action items for tonight's meeting, but are noted here for continuing purposes and to ensure that when there are changes or new information they will be called up as Action/Discussion/Information.

- Relationship with Sierra Community College
- Twelve Bridges High School
- Lincoln Crossing Elementary South/Facilities Update

8.2 BOARD MEMBER REPORTS/COMMENTS

Mr. Armitage had no report
Mrs. Wyatt went to GEMS on Saturday to help with cleanup.
Mr. Long shared about the blue and gold, students will be scrimmaging in football.
Mr. Haley had no report
Mr. Carras had no report

9. ESTABLISHMENT OF NEXT MEETING(S)

The President will establish the following meeting(s):

- September 6, 2011 7:00 P.M., Regular Meeting of the Board of Trustee – Lincoln High School
- September 20, 2011 7:00 P.M., Regular Meeting of the Board of Trustee – Lincoln High School

10. ADJOURNMENT

There being no further business the meeting was adjourned at 7:50 p.m.

Paul Carras, Board President

Kris Wyatt, Clerk

Scott Leaman, Superintendent

5.1.11

Rosemary Knutson, Secretary to the Superintendent

Adopted:

Ayes:

Noes:

Absent:

BOARD BYLAW 9320: Individuals requiring disability-related accommodations or modifications including auxiliary aids and services in order to participate in the Board meeting should contact the Superintendent or designee in writing at least two days prior to meeting date. (American Disabilities Act) Government Code 54954.1

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5.1.12

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Approval of Warrants

AGENDA ITEM AREA:
Consent Agenda

REQUESTED BY:
Joyce Lopes
Assistant Superintendent of Business Service

ENCLOSURES:
Warrants may be found at
www.wpusd.k12.ca.us

DEPARTMENT:
Business Services

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Board of Trustees will consider approval of warrants paid since the August 2, 2011 board meeting.

RECOMMENDATION:

Administration recommends the Board of Trustees take action to approve warrants as submitted.

wp/rk/factsheetwarrants

5.2

Checks Dated 08/31/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85204157	08/31/2011	Courtney J. Amalong	01-4300		74.16
85204158	08/31/2011	Annie Z. Brothers	01-4300		64.34
85204159	08/31/2011	Jamie-Marie F. Cruice	01-4300		416.41
85204160	08/31/2011	Therese M. Dorow	01-4300		6.41
85204161	08/31/2011	Allyson M. Popp	01-4300		169.19
85204162	08/31/2011	Laura C. Shye	01-4300		188.78
85204163	08/31/2011	Barbara S. Springborn	01-4300		209.98
85204164	08/31/2011	ACCREDITING COMMISSION	01-4300		756.00
85204165	08/31/2011	CANYON CREEK SOFTWARE	01-4300		254.00
85204166	08/31/2011	CLASSROOM DIRECT.COM	01-4300		386.40
85204167	08/31/2011	CURRICULUM ASSOCIATES INC.	01-4300		468.96
85204168	08/31/2011	FAR WEST RENTS & READY MIX	40-4300		192.50
85204169	08/31/2011	GREEN ACRES NURSERY & SPLY LLC	40-4300		956.24
85204170	08/31/2011	LAKESHORE LEARNING MATERIALS	01-4300		998.64
85204171	08/31/2011	LINCOLN SAND & GRAVEL	40-4300		421.49
85204172	08/31/2011	NATIONAL GEOGRAPHIC SCHOOL HAMPTON-BROWN	01-4300		243.76
85204173	08/31/2011	ORIENTAL TRADING COMPANY INC	01-4300	132.98	
			Unpaid Sales Tax	7.50-	125.48
85204174	08/31/2011	RAY MORGAN CO. / CHICO	01-4300		177.43
85204175	08/31/2011	REALLY GOOD STUFF	01-4300	542.46	
			Unpaid Sales Tax	61.50-	507.58
85204176	08/31/2011	RENAISSANCE LEARNING INC.	01-5800		2,856.00
85204177	08/31/2011	RISO PRODUCTS OF SAC INC	01-5600		526.00
85204178	08/31/2011	ROCHESTER 100 INC	01-4300	900.90	
			Unpaid Sales Tax	60.90-	840.00
85204179	08/31/2011	SCHOOL SPECIALTY INC	01-4300		143.93
85204180	08/31/2011	UNITED CORPORATE FURNISHINGS INC	01-4300		13,013.29
85204181	08/31/2011	WESTERN BLUE AN NWN COMPANY	01-4300		154.44
85204182	08/31/2011	Mayela Cerda-Martinez	01-4300		40.51
85204183	08/31/2011	Lauren M. Quinn	01-5200		559.41
85204184	08/31/2011	Curtis D. Stizzo	01-4300		482.61
85204185	08/31/2011	Rhianon R. Zinzun	01-5200		16.65
85204186	08/31/2011	ANDREWS TOWING	01-5800		450.00
85204187	08/31/2011	APPROVED SAFE & LOCK	01-5600	512.81	
			35-6274	382.44	
			40-5800	470.30	
			40-6150	37.50	1,403.05
85204188	08/31/2011	BANK OF AMERICA #0287 BUSINESS CARD	01-4300		199.96
85204189	08/31/2011	BANK OF AMERICA #3819	01-5200	425.00	
			01-5800	30.00	455.00
85204190	08/31/2011	BRIGHT BEGINNINGS THERAPY INC	01-5800		1,365.00
85204191	08/31/2011	CITRUS HEIGHTS SAW & MOWER	01-4365		1,163.29
85204192	08/31/2011	CITY OF LINCOLN	01-5550	12,928.54	
			01-5570	31,943.45	44,871.99
85204193	08/31/2011	CITY OF LINCOLN / PG&E REIMB	01-5510		3,313.87

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.2.1

Checks Dated 08/31/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85204194	08/31/2011	CONTINENTAL BOOK COMPANY WESTERN DIVISION	01-4100	921.32	
			Unpaid Sales Tax	56.01-	865.31
85204195	08/31/2011	CRUSADER FENCE CO. INC.	01-4300		5,986.00
85204196	08/31/2011	DANIEL W. GRIFFEN DBA DANG ELECTRIC	40-5800		30,068.20
85204197	08/31/2011	DECISIONINSTIE LLC	25-5800		5,330.96
85204198	08/31/2011	DELTA EDUCATION INC	01-4100		1,621.74
85204199	08/31/2011	DISCOUNT SCHOOL SUPPLY	01-4300		182.28
85204200	08/31/2011	DIVERSE NETWORK ASSOCIATES	01-5800		739.92
85204201	08/31/2011	ECONOMIC & PLANNING SYS. INC.	49-5800		3,000.00
85204202	08/31/2011	ESS ENVIRONMENTAL	40-6274		987.50
85204203	08/31/2011	FOLLETT EDUCATIONAL SERVICES	01-4100		15,839.87
85204204	08/31/2011	GLENCOE DIVISION MCGRAW-HILL COMPANIES	01-4100		4,380.90
85204205	08/31/2011	GRAINGER .	01-4300		1,644.93
85204206	08/31/2011	HANDWRITING WITHOUT TEARS	01-4100		5,533.87
85204207	08/31/2011	HARCOURT INC HOUGHTON MIFFLIN COMPANIES LLC	01-4100		1,262.34
85204208	08/31/2011	HOLT RINEHART & WINSTON HOUGHTON MIFFLIN COMPANIES LLC	01-4100		5,069.01
85204209	08/31/2011	HOME DEPOT	01-4300	3,629.78	
			40-4300	1,062.52	4,692.30
85204210	08/31/2011	INTEGRATED FIRE SYSTEMS INC	01-5800		315.00
85204211	08/31/2011	J & J SCREEN & GLASS	01-5600		494.98
85204212	08/31/2011	K S TELECOM INC	01-5800		1,221.47
85204213	08/31/2011	LPA INC.	21-6210		87.50
85204214	08/31/2011	MARCHER COVINGTON ARCHITECTS	14-6210	1,725.00	
			40-6210	747.50	2,472.50
85204215	08/31/2011	MCDOUGAL LITTELL	01-4100		2,390.06
85204216	08/31/2011	MCGRAW-HILL	01-4100		11,947.36
85204217	08/31/2011	PACIFIC GAS & ELECTRIC CO	01-5510		7,196.51
85204218	08/31/2011	PCOE	01-5200		300.00
85204219	08/31/2011	PEOPLES PUBLISHING GROUP INC	01-4100		732.81
85204220	08/31/2011	PHILIP H HENDRIX DBA OWNER'S REPRESENTATIVE & CONSULTING	01-5800		5,985.00
85204221	08/31/2011	POSTAL PRODUCTS UNLIMITED INC	01-4300		991.37
85204222	08/31/2011	PURCHASE POWER	01-4300		4,040.00
85204223	08/31/2011	RAINFORTH GRAU ARCHITECTS	40-6210		31,280.82
85204224	08/31/2011	RAY MORGAN CO. / CHICO	01-5600		92.80
85204225	08/31/2011	RECOLOGY FMRLY AUBURN PLACER DISPOSAL	01-5540		751.30
85204226	08/31/2011	SCHOOL INNOVATIONS & ADVOCACY INC.	01-5800		2,050.00
85204227	08/31/2011	SCHOOL SERVICES OF CA INC	01-5300		2,220.00
85204228	08/31/2011	SIERRA BUILDING SYSTEMS INC	01-5600		180.00
85204229	08/31/2011	SIG EMPLOYEE BENEFITS TRUST	76-9554		591,076.05
85204230	08/31/2011	SUTTER MEDICAL FOUNDATION	01-5800		165.00

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.22

Checks Dated 08/31/2011

Check Number	Check Date	Pay to the Order of		Fund Object	Expensed Amount	Check Amount
85204231	08/31/2011	THOMAS A CASTRO ELECTRIC	DBA CASTRO	14-5600		10,200.00
85204232	08/31/2011	TROXELL COMMUNICATIONS		40-4300		159.16
85204233	08/31/2011	UNIVERSAL SPECIALTIES, INC.		01-4300		269.14
85204234	08/31/2011	VALLEY ROCK LANDSCAPE MTRL INC		01-4300		3,051.27
85204235	08/31/2011	WESTERN BLUE	AN NWN COMPANY	01-4400		42,352.03
85204236	08/31/2011	ZEP SALES & SERVICE		01-4300		327.11
			Total Number of Checks		**80**	**888,027.12**

Fund Summary

Fund	Description	Check Count	Expensed Amount
01	General Fund	67	210,000.73
14	Deferred Maintenance Fund	2	11,925.00
21	Building Fund #1	1	87.50
25	Capital Facilities Fund	1	5,330.96
35	Schools Facilities (Prop 1A)	1	382.44
40	Spec Res For Capital Outlay	10	66,383.73
49	Mello Roos Capital Projects	1	3,000.00
76	Payroll Fund	1	591,076.05
	Total Number of Checks	**80**	888,186.41
	Less Unpaid Sales Tax Liability		159.29-
	Net (Check Amount)		**888,027.12**

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

5.2.3

Checks Dated 08/12/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85201478	08/12/2011	STATE BOARD OF EQUALIZATION	01-9511	10,256.00	
			13-9511	716.59	10,972.59
85201479	08/12/2011	WPUSD PETTY CASH FUND	01-3902	36.11	
			01-4300	260.00	296.11
85201480	08/12/2011	BRAIN POP	01-4300		995.00
85201481	08/12/2011	BURKETT'S OFFICE	01-4300		16.65
85201482	08/12/2011	ESGI - EDUCATIONAL SOFTWARE FOR GUIDING INSTRUCTION	01-4300		596.00
85201483	08/12/2011	EXPRESS PRINTING CENTER	01-4300		202.25
85201484	08/12/2011	INDEPENDENT STATIONERS	01-4300		820.71
85201485	08/12/2011	JOCELYN MITCHELMORE	01-5200		1,050.00
85201486	08/12/2011	MARRIOTT PIANO SERVICE	01-5800		105.00
85201487	08/12/2011	POSTMASTER / FSS	01-4300		704.00
85201488	08/12/2011	POSTMASTER / TBMS	01-4300		528.00
85201489	08/12/2011	QUALITY PLANNERS INC	01-4300	750.00	
			Unpaid Sales Tax	36.61-	713.39
85201490	08/12/2011	RAY MORGAN CO. / CHICO	01-5600		82.68
85201491	08/12/2011	REGINA ROSENZWEIG	01-5200		1,050.00
85201492	08/12/2011	RELIABLE PRINT SOLUTIONS INC	01-4300		875.31
85201493	08/12/2011	SCHOOL SPECIALTY INC	01-4300		18.04
85201494	08/12/2011	SIERRA OFFICE SUPPLIES &	01-4300		96.98
85201495	08/12/2011	Elizabeth Elzea	01-5800		500.00
85201496	08/12/2011	Kerry W. Beltram	01-5200		25.70
85201497	08/12/2011	Kris A. Knutson	12-5800		96.00
85201498	08/12/2011	Diane M. Metzelaar	01-5200		81.03
85201499	08/12/2011	Kari L. O'Toole	01-5800		150.00
85201500	08/12/2011	Rhianon R. Zinzun	01-5200	16.65	
			01-5800	150.00	166.65
85201501	08/12/2011	A-Z BUS SALES INC	01-4365		492.19
85201502	08/12/2011	BANK OF AMERICA	49-5800		295.00
85201503	08/12/2011	BUMGARDNER BIOLOGICAL CONSULT	01-5800		1,500.00
85201504	08/12/2011	BUS WEST - FRESNO	01-4365		775.29
85201505	08/12/2011	CYBERGUYS!	01-4300		64.71
85201506	08/12/2011	GOLD COUNTRY CLASSIFIED INC.	01-5800		199.00
85201507	08/12/2011	J C PAPER	01-4300		10,526.60
85201508	08/12/2011	LAW OFFICE OF ELLIS COLEMAN	01-5810		3,747.50
85201509	08/12/2011	NORMAC	01-4300		4,259.02
85201510	08/12/2011	PACIFIC GAS & ELECTRIC CO	01-5510		1,467.11
85201511	08/12/2011	RAY MORGAN CO. / CHICO	01-5600		631.19
85201512	08/12/2011	RIEBES AUTO PARTS	01-4300	15.00	
			01-4365	467.59	
			01-9500	10.23	492.82
85201513	08/12/2011	SAC VAL JANITORIAL SALES	01-4300		1,103.71
85201514	08/12/2011	SCHOOL SERVICES OF CA INC	01-5200		620.00
85201515	08/12/2011	SIERRA OFFICE SUPPLIES &	01-4300		321.85
85201516	08/12/2011	SIG SCHOOLS INSURANCE GROUP	01-3701	1,923.64	
			01-5460	323.00	2,246.64

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.2.4

Checks Dated 08/12/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85201517	08/12/2011	SUPER DUPER SCHOOL COMPANY	01-4300	253.01	
			Unpaid Sales Tax	17.10-	235.91
85201518	08/12/2011	WAVE DIVISION HOLDINGS	01-5560		6,850.00
85201519	08/12/2011	WESTERN BLUE AN NWN COMPANY	01-4300		347.49
85201520	08/12/2011	WESTERN PSYCHOLOGICAL SERVICES	01-4300		37.54
85201521	08/12/2011	WILLIAMS WILDLAND CONSULTING	01-5800		1,722.00
85201522	08/12/2011	ALAN S BROOKS	14-6290	805.00	
			35-6290	595.00	
			40-6290	5,285.00	6,685.00
85201523	08/12/2011	C.A.S.H. COALITION FOR	01-5300		439.00
85201524	08/12/2011	CAPITOL ENGINEERING LAB, INC.	40-6150		418.80
85201525	08/12/2011	CES ENVIRONMENTAL INC.	14-5800		5,320.00
85201526	08/12/2011	ERIC WERVE, SR. DBA ERIC'S X PRESS	49-4300		223.38
85201527	08/12/2011	GRAINGER .	40-4300		137.06
85201528	08/12/2011	INTEGRATED FIRE SYSTEMS INC	01-5800		1,470.00
85201529	08/12/2011	JCI JOHNSON CONTROLS INC.	01-5800		11,179.46
85201530	08/12/2011	KELPRO SECURITY	40-5800		1,680.00
85201531	08/12/2011	LANDMARK CONSTRUCTION	14-6270	33,972.66	
			40-6270	203,936.97	237,909.63
85201532	08/12/2011	LOWE'S	40-4300		1,600.35
85201533	08/12/2011	MARCHER COVINGTON ARCHITECTS	14-6210		575.00
85201534	08/12/2011	ROSEVILLE CARPET ONE	14-5800		6,720.00
85201535	08/12/2011	SIERRA STRIPING INC	01-5800		1,885.00
85201536	08/12/2011	TRANE	01-4400		1,076.45
85201537	08/12/2011	ZEP SALES & SERVICE	01-4300		565.19
		Total Number of Checks		**60**	**335,961.98**

Fund Summary

Fund	Description	Check Count	Expensed Amount
01	General Fund	48	73,638.88
12	Child Development Fund	1	96.00
13	Cafeteria Fund	1	716.59
14	Deferred Maintenance Fund	5	47,392.66
35	Schools Facilities (Prop 1A)	1	595.00
40	Spec Res For Capital Outlay	6	213,058.18
49	Mello Roos Capital Projects	2	518.38
	Total Number of Checks	60	336,015.69
	Less Unpaid Sales Tax Liability		53.71-
	Net (Check Amount)		**335,961.98**

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.2.5

Checks Dated 08/19/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85202452	08/19/2011	BERNARD FOOD INDUSTRIES	13-4710		628.32
85202453	08/19/2011	JESSE NAKASONE	73-5850		750.00
85202454	08/19/2011	MONICA ORTIELLI	01-8675		12.50
85202455	08/19/2011	SIERRA NAKATANI	73-5850		750.00
85202456	08/19/2011	Rene McGrath	01-4300		137.00
85202457	08/19/2011	Karen A. Roberts	01-4300		16.83
85202458	08/19/2011	BUMGARDNER BIOLOGICAL CONSULT	01-5800		1,500.00
85202459	08/19/2011	DE LAGE LANDEN	01-5600		319.61
85202460	08/19/2011	ESGI - EDUCATIONAL SOFTWARE FOR GUIDING INSTRUCTION	01-4300		149.00
85202461	08/19/2011	FOLLETT LIBRARY RESOURCES	01-4300		88.96
85202462	08/19/2011	LAKESHORE LEARNING MATERIALS	01-4300		190.22
85202463	08/19/2011	LINCOLN SAND & GRAVEL	40-4300		205.92
85202464	08/19/2011	MARRIOTT PIANO SERVICE	01-5800		105.00
85202465	08/19/2011	PAPER DIRECT INC	01-4300	178.05	
			Unpaid Sales Tax	11.16-	166.89
85202466	08/19/2011	PCOE	01-5200		700.00
85202467	08/19/2011	RAY MORGAN CO. / CHICO	01-4300	2,133.20	
			01-4400	810.81	2,944.01
85202468	08/19/2011	SHERIDAN SCHOOL	01-4300		24.10
85202469	08/19/2011	SIERRA OFFICE SUPPLIES &	01-4300		84.27
85202470	08/19/2011	STAPLES ADVANTAGE	01-4300		435.89
85202471	08/19/2011	TROXELL COMMUNICATIONS	01-4300	21,742.00	
			01-4400	21,404.61	
			01-6400	7,172.68	50,319.29
85202472	08/19/2011	Dell Financial Services	01-5600		11,582.85
85202473	08/19/2011	Mary V. Boyle	01-4300		53.97
85202474	08/19/2011	ADVANCED INTEGRATED PEST	01-5800		1,218.00
85202475	08/19/2011	AIRGAS	01-5830		15.81
85202476	08/19/2011	ALL ELECTRIC MOTORS INC	01-9500		170.00
85202477	08/19/2011	APPROVED SAFE & LOCK	01-5600		21.13
85202478	08/19/2011	C & S TELECOMMUNICATIONS INC	01-5800		151.09
85202479	08/19/2011	CAPITOL PUBLIC FINANCE GROUP	25-5800		3,375.00
85202480	08/19/2011	ELECTRO ACOUSTIC COMPANY INC.	01-5800		170.76
85202481	08/19/2011	ENTERPRISE TRAINING SOLUTIONS	01-5800		500.00
85202482	08/19/2011	FAR WEST CONSTRUCTION INC.	40-5800		3,700.00
85202483	08/19/2011	GARY DOUPNIK MANUFACTURING INC	35-6274		11,375.00
85202484	08/19/2011	GRAINGER .	01-4300		724.47
85202485	08/19/2011	GUTIERREZ LAW GROUP	01-5810		518.00
85202486	08/19/2011	HORIZON	01-4300		2,244.23
85202487	08/19/2011	K S TELECOM INC	01-5800		15,490.00
85202488	08/19/2011	KELPRO SECURITY	40-5800		2,520.00
85202489	08/19/2011	KRONICK MOSKOVITZ TIEDEMANN	01-5810		60.00
85202490	08/19/2011	LANDMARK CONSTRUCTION	35-6270		29,728.01
85202491	08/19/2011	LD PRODUCTS	01-4300		40.83
85202492	08/19/2011	LEADER SERVICES	01-5800		914.20
85202493	08/19/2011	LINCOLN ACE HARDWARE/MAINT	01-4300		56.76

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.2.6

Checks Dated 08/19/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85202494	08/19/2011	MISSION UNIFORM SERVICE INC	01-5800		449.10
85202495	08/19/2011	OREGON LAMINATIONS COMPANY	01-4300	108.86	
			Unpaid Sales Tax	6.95-	101.91
85202496	08/19/2011	PACIFIC GAS & ELECTRIC CO	01-5510		48,629.03
85202497	08/19/2011	PCOE	01-5800		15,948.14
85202498	08/19/2011	PITNEY BOWES CREDIT CORP	01-5600		731.00
85202499	08/19/2011	PJ'S MAIL & PARCEL SERVICE	01-4300		11.54
85202500	08/19/2011	RAY MORGAN/US BANK EQUIPMENT FINANCE SERVICES	01-5600	155.90	
			01-7438	90.90	
			01-7439	352.10	598.90
85202501	08/19/2011	ROSEVILLE CARPET ONE	14-5800		6,769.00
85202502	08/19/2011	SAC VAL JANITORIAL SALES	01-4300		2,750.96
85202503	08/19/2011	SAFETY-KLEEN SYSTEMS INC	01-5830		2,784.74
85202504	08/19/2011	SPURR	01-5530		2,440.12
85202505	08/19/2011	UNIVERSAL SPECIALTIES, INC.	01-4300		278.08
85202506	08/19/2011	VERIZON WIRELESS	01-5560	498.18	
			13-5560	31.75	
			21-5560	26.32	556.25
85202507	08/19/2011	WENSTROM CONSTRUCTION INC	01-5600		1,800.00
85202508	08/19/2011	WESTERN BLUE AN NWN COMPANY	01-4300		183.40
85202509	08/19/2011	WESTERN PLACER WASTE	01-5540		110.88
85202510	08/19/2011	ZEP SALES & SERVICE	01-4300		178.38
		Total Number of Checks		**59**	**228,479.35**

Fund Summary

Fund	Description	Check Count	Expensed Amount
01	General Fund	49	168,638.14
13	Cafeteria Fund	2	660.07
14	Deferred Maintenance Fund	1	6,769.00
21	Building Fund #1	1	26.32
25	Capital Facilities Fund	1	3,375.00
35	Schools Facilities (Prop 1A)	2	41,103.01
40	Spec Res For Capital Outlay	3	6,425.92
73	Foundation Trust	2	1,500.00
	Total Number of Checks	59	228,497.46
	Less Unpaid Sales Tax Liability		18.11-
	Net (Check Amount)		**228,479.35**

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.2.7

Checks Dated 08/05/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85200805	08/05/2011	FARONICS	01-4300		1,669.82
85200806	08/05/2011	RENAISSANCE LEARNING INC.	01-4300		3,081.75
85200807	08/05/2011	ROSEVELT FUEL	01-4300		311.81
85200808	08/05/2011	Virginia L. Garcia	01-5200		44.40
85200809	08/05/2011	David I. Mejia	01-5200		133.25
85200810	08/05/2011	Peggy A. VanLengen	01-5200		68.10
85200811	08/05/2011	ACI SPECIALTY BENEFITS ACI ENTERPRISES INC	01-5800		2,475.00
85200812	08/05/2011	ALDAR ACADEMY	01-5800		742.80
85200813	08/05/2011	C & S TELECOMMUNICATIONS INC	01-5560		110.00
85200814	08/05/2011	CAPITOL CLUTCH AND BRAKE INC	01-4365		145.88
85200815	08/05/2011	CHEVRON	01-4300		44.87
85200816	08/05/2011	DAWSON OIL COMPANY	01-4345	7,510.23	
			01-4350	3,008.65	10,518.88
85200817	08/05/2011	ESS ENVIRONMENTAL	40-6150		1,520.00
85200818	08/05/2011	FILTERFRESH - NEXT GENERATION COFFEE SYSTEMS INC.	01-5800		135.00
85200819	08/05/2011	GOLDEN STATE FLOORING	01-9500		7,169.02
85200820	08/05/2011	GRAINGER .	01-4300		50.00
85200821	08/05/2011	HOME DEPOT	01-4300	86.57	
			01-9500	1,285.79	1,372.36
85200822	08/05/2011	JOHN'S COPIER SERVICE	01-5830		111.12
85200823	08/05/2011	KRONICK MOSKOVITZ TIEDEMANN	01-5810		531.40
85200824	08/05/2011	LINCOLN NEWS MESSENGER	01-4300		52.00
85200825	08/05/2011	LINGUI SYSTEMS INC	01-4300	883.41	
			Unpaid Sales Tax	59.71-	823.70
85200826	08/05/2011	N KATHLEEN MCKENZIE	01-5800		225.00
85200827	08/05/2011	RAY MORGAN/US BANK EQUIPMENT FINANCE SERVICES	01-5600		3,915.21
85200828	08/05/2011	SPEECH & LANGUAGE THERAPY	01-5800		190.00
85200829	08/05/2011	THE PROMPT INSTITUTE	01-5200		650.00
85200830	08/05/2011	US BANK CORP TRUST SERVICE	49-5800		1,575.00
85200831	08/05/2011	WAVE BROADBAND	01-4300		55.95
		Total Number of Checks	**27**		**37,722.32**

Fund Summary

Fund	Description	Check Count	Expensed Amount
01	General Fund	25	34,687.03
40	Spec Res For Capital Outlay	1	1,520.00
49	Mello Roos Capital Projects	1	1,575.00
	Total Number of Checks	27	37,782.03
	Less Unpaid Sales Tax Liability		59.71-
	Net (Check Amount)		**37,722.32**

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.2.8

Checks Dated 07/29/2011

Check Number	Check Date	Pay to the Order of	Fund Object	Expensed Amount	Check Amount
85200050	07/29/2011	GOPHER SPORT	01-4300	350.62	
			Unpaid Sales Tax	23.28-	327.34
85200051	07/29/2011	WESTERN BLUE AN NWN COMPANY	01-4300		376.45
85200052	07/29/2011	Carrie L. Carlson	01-5200		18.00
85200053	07/29/2011	Diane M. Metzelaar	01-5200		75.48
85200054	07/29/2011	Franklin W. Solander, Jr.	01-5200		21.92
85200055	07/29/2011	A-Z BUS SALES INC	01-9500		14,522.29
85200056	07/29/2011	APPROVED SAFE & LOCK	01-5600		12.51
85200057	07/29/2011	BANK OF AMERICA	49-5800		295.00
85200058	07/29/2011	BLISS POWER LAWN EQUIPMENT CO.	01-4365		43.16
85200059	07/29/2011	CAPITOL ENGINEERING LAB, INC.	40-6290		170.40
85200060	07/29/2011	CSBA CA SCHOOL BOARDS ASSOC	01-5300		5,350.00
85200061	07/29/2011	DAVID W. GIRARD DBA GIRARD EDWARDS & HANCE	01-5810		879.75
85200062	07/29/2011	DIVERSE NETWORK ASSOCIATES	01-5800		739.92
85200063	07/29/2011	ECONOMIC & PLANNING SYS. INC.	49-5800		2,200.00
85200064	07/29/2011	GOLD COUNTRY CLASSIFIED INC.	01-5800		143.14
85200065	07/29/2011	GRAINGER .	01-4300	198.04	
			40-4300	1,674.71	1,872.75
85200066	07/29/2011	JC NELSON SUPPLY COMPANY	01-4300		11,655.39
85200067	07/29/2011	LD PRODUCTS	01-4300		53.63
85200068	07/29/2011	LINCOLN AREA CHAMBER OF	01-5300		135.00
85200069	07/29/2011	MISSION UNIFORM SERVICE INC	01-4300	29.96	
			01-5800	500.83	
			01-9500	766.14	1,296.93
85200070	07/29/2011	PACIFIC GAS & ELECTRIC CO	01-5510		5,621.54
85200071	07/29/2011	RAINFORTH GRAU ARCHITECTS	40-6210		18,995.88
85200072	07/29/2011	RSD - REFRIGERATION SUPPLIES	01-4300		15.08
85200073	07/29/2011	SAC VAL JANITORIAL SALES	01-4300		10,642.03
85200074	07/29/2011	SIERRA OFFICE SUPPLIES &	01-4300		249.70
85200075	07/29/2011	SIG EMPLOYEE BENEFITS TRUST	76-9554		583,682.40
85200076	07/29/2011	SUTTER MEDICAL FOUNDATION	01-5800		55.00
85200077	07/29/2011	WILSON WAY TIRE CO. INC.	01-9500		2,581.73
		Total Number of Checks		**28**	**662,032.42**

Fund Summary

Fund	Description	Check Count	Expensed Amount
01	General Fund	23	55,037.31
40	Spec Res For Capital Outlay	3	20,840.99
49	Mello Roos Capital Projects	2	2,495.00
76	Payroll Fund	1	583,682.40
	Total Number of Checks	28	662,055.70
	Less Unpaid Sales Tax Liability		23.28-
	Net (Check Amount)		**662,032.42**

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

5.29

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Classified Personnel Report

AGENDA ITEM AREA:
Consent Agenda

REQUESTED BY:
Ryan Davis
Director, Human Services

ENCLOSURES:

DEPARTMENT:
Personnel

FINANCIAL INPUT/SOURCE:
General Fund/Categorical

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:

BACKGROUND:

The Board of Trustees will take action to approve the classified personnel report.

RECOMMENDATION:

Administration recommends ratification of the classified personnel report.

5.3

WESTERN PLACER UNIFIED SCHOOL DISTRICT
PERSONNEL REPORT

September 6, 2011
CLASSIFIED/MANAGEMENT

NEW HIRES – SHORT TERM

1. **Name:** Barbara Chase
   Position: Paraprofessional Aide
   Salary: $13.74 hour
   Hours: 5.66 Hours/Day
   Days: 8/24/11 to 6/8/11
   Effective: 8/24/11
   Site: Foskett Ranch Elementary
   Funding: Categorical

NEW HIRES

1. **Name:** Bahareh Kallergis
   Position: Paraprofessional
   Salary: CSEA, Range 17, Step C
   Hours: 5.66 Hours/Day
   Days: 10 Months/Year
   Effective: 9/12/11
   Site: First Street School
   Funding: Categorical

2. **Name:** Dennis Feckner
   Position: Custodian/Groundsman
   Salary: CSEA, Range 22, Step A
   Hours: 8 Hours/Day
   Days: 12 Months/Year
   Effective: 8/29/11
   Site: Glen Edwards Middle
   Funding: General

3. **Name:** Darlene Wenger
   Position: Custodian/Groundsman
   Salary: CSEA, Range 22, Step A
   Hours: 8 Hours/Day
   Days: 12 Months/Year
   Effective: 8/30/11
   Site: Glen Edwards Middle/Twelve Bridges Middle
   Funding: General

TRANSFER/PROMOTION

1. **Name:** Tina Everret
   Position: Library Technician
   Site: Lincoln High School
   Hours: 8 Hours/Day
   Effective: 8/24/11
   Replacement

2. **Name:** Santiago Hernandez
   Position: Maintenance Custodian
   Site: Creekside Oaks Elementary
   Hours: 8 Hours/Day
   Effective: 8/15/11
   Replacement

3. **Name:** **Allison North**
   Position: **Intervention Services Provider**
   Site: **Creekside Oaks Elementary**
   Hours: **3.5 Hours/Day**
   Effective: **8/31/11**
   Replacement

4. **Name:** **William Barnett**
   Position: **District Maintenance Worker**
   Site: **Maintenance Dept.**
   Hours: **8 Hours/Day**
   Effective: **8/29/11**
   Replacement

5. **Name:** **Brenda Reyes-Diaz**
   Position: **Campus/Café Supervisor**
   Site: **Lincoln Crossing Elementary**
   Hours: **1.66 Hours/Day**
   Effective: **9/1/11**
   Replacement

RESIGNATIONS:

1. **Name:** **Mike Codon**
   Position: **Intervention Service Provider**
   Site: **Foskett Ranch Elementary**
   Hours: **3.5 Hours/Day**
   Effective: **9/8/11**

2. **Name:** **Michael Mahacek**
   Position: **Campus/Café Supervisor**
   Site: **Carlin C. Coppin Elementary**
   Hours: **1.34 Hours/Day**
   Effective: **9/6/11**

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students
2. Foster a safe, caring environment where individual differences are valued and respected.
3. Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.
4. Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.
5. Promote student health and nutrition in order to enhance readiness for learning.

SUBJECT:
Certificated Personnel Report

AGENDA ITEM AREA:
Consent Agenda

REQUESTED BY:
Ryan Davis
Director of Human Services

ENCLOSURES:
Yes

DEPARTMENT:
Personnel

FINANCIAL INPUT/SOURCE:
General/Categorical

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:

BACKGROUND:

The Board of Trustees will take action to approve the certificated personnel report.

RECOMMENDATION:

Administration recommends ratification of the certificated personnel report.

5.4

WESTERN PLACER UNIFIED SCHOOL DISTRICT

PERSONNEL REPORT

September 6, 2011

CERTIFICATED/MANAGEMENT

NEW HIRES FOR 2011/2012 SCHOOL YEAR

1. **Janet Baird, English Teacher, Lincoln High**
2. **Jenny Guemmer, 80% Elementary Music Teacher, Foskett Ranch Elementary/Sheridan Elementary**
3. **David Hill, Music Teacher, Lincoln High School**
4. **Maria Milhous, 40% Psychologist, Annex**
5. **Anthony Osburn, Math Teacher, Lincoln High**
6. **Allison Patterson, 90% Elementary Science Teacher, Lincoln Crossing Elementary/ Twelve Bridges Elementary/Sheridan Elementary**

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Ratification of Revised Job Description of District ELD and Intervention Program Secretary

AGENDA ITEM AREA:
Consent Agenda

REQUESTED BY:
Ryan Davis
Director, Human Services

ENCLOSURES:
Yes

DEPARTMENT:
INPUT/SOURCE:
Personnel

FINANCIAL

General

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Board of Trustees will take action to consider ratification of the revised District ELD and Intervention Program Secretary job description.

RECOMMENDATION:

Administration recommends approval for the revised job description for District ELD and Intervention Program Secretary.

Western Placer Unified School District

POSITION DESCRIPTION

Position Title: **DISTRICT ELD and INTERVENTION PROGRAM SECRETARY**
Department: School Site/Administrative Office
Reports to: **Intervention Program Specialist**/Site Administrator

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SUMMARY:
Under the direction of the Intervention Program Specialist and/or site administrator, works as a District secretary in support of English Language Development (ELD) and **Intervention** programs.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

* Directly responsible for preparing, processing and maintaining ELD and **Intervention** files for the district
* Performs both secretarial and clerical duties
* Gives information and assistance to teachers regarding district ELD/**intervention** policies, school procedures, supplies, forms, schedules and events
* Inputs information ~~to school computers~~ **on student data management system** regarding ELD students
* Distributes materials and information to teachers, students, and other staff members and ensures timely responses regarding ELD/**intervention** students
* Performs a wide variety of tasks which involves the ELD/**Intervention** office
* **Completes,** processes, reviews and verifies various forms, reports, records and other material for accuracy and conformity with established ~~ELD~~ **CDE** standards
* Types a variety of materials in Spanish and English, **translating as necessary**
* Contact**s** English and Spanish speaking parents
* Answer**s** the telephone & take**s** messages as needed
* Set**s** up meetings and training for staff
* Work**s** with staff to maintain progress records of students in the ELD/**Intervention** program
* Orders and inventories supplies and performs secretarial work as needed
* **Orders and manages CELDT tests and data**
* **Other related duties as assigned.**

QUALIFICATIONS:
Ability to follow directions accurately, ~~typing~~ **word process**, ~~knowledge to~~ speaks, reads, and writes Spanish, knowledge of business English, vocabulary, punctuation and grammar, filing methods, office machines, ability to meet the public and maintain effective working relationship with ~~children and~~ adults. **Proficient with data management or spreadsheet systems.**

EDUCATION and/or EXPERIENCE:
High school diploma or general education degree (GED)

OTHER SKILLS AND ABILITIES:
Ability to follow oral and written directions and take initiative. Maintain effective working relationships with children, staff and the public. Letter and report writing, financial and general record keeping, business English and Spanish. Student cumulative folders. Knowledge of bilingual education, letter and report writing. Ability to operate common office machines.

LANGUAGE SKILLS:
Ability to write routine reports and correspondence. Ability to speak effectively to students, staff and parents **in both English and Spanish**.

MATHEMATICAL SKILLS:
Ability to add, subtract, multiply and divide in all units of measure, using whole numbers, common fractions and decimals. Ability to compute rate, ratio, and percent and to draw and interpret bar graphs.

REASONING ABILITY:
Ability to apply common sense understanding to carry out instructions furnished in written , oral or diagram form. Ability to deal with problems involving several concrete variables in standardized situations.

PHYSICAL DEMANDS:
The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is occasionally required to walk and stand. The employee is occasionally required to reach with hands and continuously will repeat the same hand, arm or finger motion many times as in typing. Specific vision abilities required by this job include vision, and ability to adjust focus.

WORK ENVIRONMENT
The work environment characteristics described here are representative of those and employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

The noise level in the work environment is acceptable to this particular environment. However, the noise level can vary depending upon daily activity but will remain within the acceptable noise level range. The employee continuously is interacting with the public, staff and student. The employee frequently will be required to meet multiple demands from several people.

The information contained in this job description is for compliance with the American with Disabilities Act (A.D.A.) and is not an exhaustive list of the duties performed for this position. The individuals currently holding this position perform additional duties and additional duties may be assigned.

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students** 2. **Foster a safe, caring environment where individual differences are valued and respected.** 3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.** 4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.** 5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
MOU with PCOE for Teaching American History Professional Development Program

AGENDA ITEM AREA:
Consent

REQUESTED BY:
Mary Boyle
Deputy Superintendent Educational Services

ENCLOSURES:
Attached

DEPARTMENT:
Educational Services

FINANCIAL INPUT/SOURCE:
PCOE Grant/Categoricals

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

WPUSD is continuing its relationship with Placer County Office of Education in supporting teachers who engage in professional development. The attached MOU is part of an ongoing program, Teaching American History Summer Institute and Professional Development Program, running June 1, 2011 – June 30, 2012. Through a federal grant, PCOE provides participating teachers the opportunity to engage in the study of primary source historical documents in a historical setting, developing teachers' proficiencies in delivering instruction in U.S. History. WPUSD provides four substitute days for participants as part of the collaborative lesson planning process, paid through categorical funds. WPUSD teachers have participated for several years in this program.

RECOMMENDATION:

Approve MOU between PCOE and WPUSD for Teaching American History Summer Institute and Professional Development Program.

PCOE
GOLD IN EDUCATION

MEMORANDUM OF UNDERSTANDING (MOU)
Placer County Office of Education and Placer County School Districts
Teaching American History Summer Institute and Professional Development Program
June 1, 2011 – June 30, 2012

This Memorandum of Understanding (MOU) is entered into by and between the Placer County Superintendent of Schools, on behalf of the Placer County Office of Education, hereinafter referred to as "PCOE", Local Educational Agency (LEA) for the Teaching American History (TAH) Grant, and the **Western Placer Unified School District** ("School District") to carry out the Teaching American History Summer Institute and Professional Development Program.

The purpose of this MOU is to establish a formal working relationship between the parties to this agreement and to set forth the operative conditions, which will govern this partnership. PCOE and the School District will form a partnership in providing and coordinating services as part of the Teaching American History Program. The goal of this partnership is to increase American history content knowledge and instructional strategies for participating teachers in the School District.

Responsibilities
PCOE agrees to the following:

1. Provide seven (7) days of professional development June 19 – 24, 2011 for the Teaching American History Summer Institute (San Francisco).
2. Reimburse the School District for substitute costs in the amount of their short term substitute rate of $90.00 per day plus 15% benefits to equal a daily rate per participant of $103.50. Stated rate will apply for up to 4 follow-up meetings for participating teachers between September, 2011, and June, 2012. Substitute costs are **not to exceed the total of ~~$2,070.00~~** $1656 for the ~~five~~ four participants from your district. The goal of these follow-up meetings is to provide participating teachers with the time to collaborate and to develop and implement lesson plans.
3. Provide teachers with access to high quality primary source and secondary materials, American history content instruction, effective history instructional strategies and an online collaborative lesson plan tool.
4. Provide participating teachers with bus travel costs, lodging and partial meal costs throughout travel in California.
5. Facilitate the purchase of CSU-Chico continuing education professional development units for participating teachers based upon individual school district approval of the purchase of said units.
6. Establish and maintain accurate program evaluation records and reports as required by the US Department of Education.

5.6.1

PCOE
GOLD IN EDUCATION

School District agrees to the following:

1. Provide release time for up to 4 paid substitute days **not to exceed the total of** $1656 ~~**$2070.00**~~ for the ~~five~~ four (5) (4) participant(s) from your district for teachers to attend collaborative planning meetings between September 2011, and June, 2012.
2. Provide participating teachers with available technology to use online collaborative planning tool.
3. Encourage a community of learning among participating teachers that focuses on the State adopted academic content standards in History/Social Science, performance levels of student, and the California Standards for the Teacher Profession.

Placer County Office of Education

By: _____
Gayle Garbolino-Mojica, Superintendent of Schools

Date: 6-14-11

Western Placer Unified School District

By: _____
Signature of Authorized Official

Name: Mary Boyle

Title: Deputy Supt

Date: 6/20/11

Please sign and return to:

Placer County Office of Education
Teaching American History
Attention Roberta Svetich
360 Nevada Street
Auburn, CA 95603

5.6.2

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students** 2. **Foster a safe, caring environment where individual differences are valued and respected.** 3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.** 4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.** 5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
MOU with PCOE for SUCCESS Math Grant Program

AGENDA ITEM AREA:
Consent

REQUESTED BY:
Mary Boyle
Deputy Superintendent Educational Services

ENCLOSURES:
Attached

DEPARTMENT:
Educational Services

FINANCIAL INPUT/SOURCE:
PCOE Grant/Categoricals

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

WPUSD is continuing its relationship with Placer County Office of Education in supporting teachers who engage in professional development. The attached MOU is part of an ongoing grant that allows participating teachers the opportunity to engage in the intensive study of mathematical instructional practices, including a summer institute, professional development during the school year, and a coach to support research-based mathematics practices in the classroom. WPUSD currently has one teacher participating in this program.

(The District is also currently engaging with PCOE to apply for another Federal mathematics grant to support a second four-year professional development program for additional WPUSD teachers as we prepare for phasing in the implementation of Common Core Standards in Mathematics.)

RECOMMENDATION:

Approve MOU between PCOE and WPUSD for SUCCESS Math Grant Program – Year 2.

WPUSD
Received
DISTRICT OFFICE

PCOE
GOLD IN EDUCATION
Gayle Garbolino-Mojica
County Superintendent of Schools

Board of Education
Mr. Stanford G. Hirata
Area 1
Mr. Robert Tomasini
Area 1
Ms. Suzanne Jones
Area 2
Mr. Scott Gnile
Area 3
Ms. Pam Robie Hart
Area 4
Mr. E. Ken Tokutomi
Area 4
Mrs. Lynn M. Oliver
Area 5

Superintendent's Cabinet
Keith J. Bray
Chief of Staff/General Counsel
Jerry Johnson
Associate Superintendent
Business Services
Renee Regacho-Anaclerio, Ed. D.
Associate Superintendent
Educational Services
Phillip J. Williams
Assistant Superintendent
Special Education
James L. Anderberg
Executive Director
Administrative Services
Catherine Goins
Executive Director
Early Childhood Education
Ward H. Andrus, Ed. D.
Executive Director
Educational Innovation
& Career Development
Mary Ann Garcia
Executive Director
Human Resources

August 24, 2011

Scott Leaman
Western Placer Unified School District
600 Sixth Street, Suite 400
Lincoln, CA 95648

RE: SUCCESS Math Grant Year 2 (2011-12)

Dear Superintendent Leaman:

Enclosed is the 2011-2012 Memorandum of Understanding (MOU) for the SUCCESS Math Grant. We are excited about the second year of implementing the grant and have already had a great start with the launch of our Summer Institute held in July.

Please review the MOU for annual activities and agreements and sign page 3; participants are listed on last page. Return the original in the SASE and keep a copy for your records.

Also, please forward a signed copy of this MOU to your Business Office: 1) it outlines reimbursement costs for substitutes; and, 2) a Purchase Order will be sent to them in order to refer for invoicing purposes.

If you have any questions, feel free to contact me at (530) 745-1494 or email cpoulsen@placercoe.k12.ca.us.

Sincerely,

Christine D Poulsen

Christine Poulsen
Math Coordinator, Educational Services

5.7.1

Auburn Union Elementary School District
255 Epperle Lane, Auburn, CA 95603 www.auburn.k12.ca.us
(530) 885-7242 FAX - (530) 885-5170

MEMORANDUM OF UNDERSTANDING (MOU)

Auburn Union Elementary School District and Placer County School Districts

SUCCESS Math Grant Summer Institute and Professional Development Program July 2011 – June 2012

This Memorandum of Understanding (MOU) is entered into by and between the Auburn Union Elementary School District Superintendent, on behalf of the Auburn Union Elementary School District, hereinafter referred to as "AUESD," Lead Educational Agency (LEA) for the Students Understanding Complex Concepts Equals Student Success (SUCCESS) Math Grant, and the **Western Placer Unified School District**, hereinafter referred to as "School District," to carry out the SUCCESS Summer Institute and Professional Development Program.

The purpose of this MOU is to establish a formal working relationship between the parties to this Agreement and to set forth the operative conditions, which will govern this partnership. AUESD and the School District will form a partnership in providing and coordinating services as part of the SUCCESS Math Grant. The goal of this partnership is to increase mathematical content knowledge and instructional strategies for participating teachers in the School District.

Responsibilities

AUESD agrees to the following:

1. Provide five (5) days of professional development July 11-15, 2011, for the SUCCESS Math Summer Institute (no substitutes are necessary for summer work).

2. Provide teachers with a stipend of $150/day at 5 days totaling $750 (includes up to 15% STRS benefits) for non-contract summer institute days.

3. Provide teachers with a stipend of $250 (includes up to 15% STRS benefits) for completed assessment document grant requirements.

5.7.2

4. Provide a total of nine (9) days of professional development between August 2011 and June 2012, for: SUCCESS Math Professional Learning Days at eight (8) and Practicum Days at one (1).

5. Reimburse the School District for substitute costs **not to exceed** the amount of $931.50* for up to eight (8) Professional Learning Days and one (1) Practicum Day; for participating teachers between September 2011 and June 2012.

6. Provide teachers with access to high quality mathematical resources, mathematical experts, materials, effective mathematical instructional strategies, and an online collaborative communication tool.

7. Provide teachers with a SUCCESS Coach that visits their school site to support their learning throughout the year; regular access to Coach is available through online communication.

8. Meals will not be covered during the SUCCESS Summer Institute, Professional Learning Days or Practicum Days.

9. Provide participating teachers the opportunity to purchase 3.0 units of CSU, Sacramento continuing education/professional development units. Each School District will follow its own guidelines and timelines related to the acceptance of units for salary advancement; these units are offered for non-contract summer institute work only.

10. Provide at least two, half-day administrative trainings for the participant's supporting administration.

11. Establish and maintain accurate program evaluation records and reports as required by the US Department of Education.

School District agrees to the following:

1. Provide release time for 9 paid substitute days for teachers to attend Professional Learning Days and Practicum Days between June 2011 and June 2012.

2. Invoice AUESD for the substitutes as SUCCESS events are completed. Send the invoice to: Placer COE, Attn: Karen Chapman, 360 Nevada Street, Auburn, CA 95603 or kchapman@placercoe.k12.ca.us.

** Calculated based on short term substitute rates plus 15% of STRS benefits, times the number of teacher participants. Substitutes will be verified against participant's attendance at events.*

3. Support participating teachers by designating a school site administrator for each SUCCESS school site and their participating teachers. This support includes, but is not limited to; sending the school site SUCCESS support administrator or their designee to two, half-day meetings designed especially for site administrators (as indicated on the letters of intent).

4. Provide participating teachers with available technology to use online collaborative planning and communication tools.

5. Provide a district Curriculum & Instruction (C & I) representative to attend regular SUCCESS partner leadership meetings held prior to PCOE C & I meetings.

6. Provide one (1) control group teacher per each participating teacher, recruited by participating SUCCESS teacher.

7. Encourage a community of learning among participating teachers that focuses on the state adopted academic content standards in mathematics; student performance levels, conceptual understanding of mathematics, and researched based teaching and content strategies.

8. The list of participating teachers (see pg. 4) from District and administrative support person (attached). Should administrative support person or grade level change, please provide any updates to kchapman@placercoe.k12.ca.us.

9. *No additional participants will be allowed* as per grant regulations. Participants must remain assigned to grade levels three (3) through eight (8) and teach at least one (1) section of mathematics to an assigned group of students in order to remain eligible to participate in the SUCCESS Math Grant.

Auburn Union Elementary School District

By: Michele Schuetz
Michele Schuetz, Superintendent

Date: 8-16-11

Western Placer Unified School District

By: _____
Scott Leaman, Superintendent

Date: _____

Western Placer Unified School District Participants:

Gregg Law

Please sign MOU and return to:

Placer County Office of Education
Educational Services, SUCCESS
Attn: Karen Chapman
360 Nevada Street
Auburn, CA 95603

5.7.5

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Student Discipline/Re-Entry Expulsion
Student #10-11 A, B, C, K, M

AGENDA ITEM AREA:
Consent

REQUESTED BY:
Michael Doherty
District Hearing Officer

ENCLOSURES:
N/A

DEPARTMENT:
Administration

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
Yes

BACKGROUND:

The Board of Trustees will disclose any action taken during closed session in regards to the Expulsion of Student #10-11 A, B, C, K, M.

RECOMMENDATION:

The Administration recommends the Board of Trustees disclose any action taken in regards to the above item.

wp/rk/factform

WESTERN PLACER
UNIFIED SCHOOL DISTRICT
600 Sixth St., Suite 400, Lincoln, CA 95648
Ph: (916) 645-6350 • Fax: (916) 645-6356

Board of Trustees: Paul Long
Brian Haley
Paul Carras
Kris Wyatt
Damian Armitage

Superintendent: Scott Leaman

August 16, 2011

Board of Trustees
Western Placer Unified School District
600 6th Street, Suite 400
Lincoln, CA 95648

RE: Expulsion Re-entry Conference
Student #10-11 A – Expulsion

This letter is to inform you that on Tuesday August 16, 2011 I met with Student #10-11 A and her mother regarding her re-admittance to Western Placer Unified School District as set forth in the Expulsion Order on May 3, 2010.

The student has successfully met the re-entry conditions set by the board and may re-enroll in the Western Placer Unified School District.

Sincerely,

Michael J. Doherty
Administrative Hearing Officer

5.8.1

Lincoln
All-America City
2006

WESTERN PLACER
UNIFIED SCHOOL DISTRICT
600 Sixth St., Suite 400, Lincoln, CA 95648
Ph: (916) 645-6350 • Fax: (916) 645-6356

Board of Trustees: Paul Long
Brian Haley
Paul Carras
Kris Wyatt
Damian Armitage

Superintendent: Scott Leaman

August 19, 2011

Board of Trustees
Western Placer Unified School District
600 6th Street, Suite 400
Lincoln, CA 95648

RE: Expulsion Re-entry Conference
Student #10-11 B – Expulsion

This letter is to inform you that on Friday August 19, 2011 I met with Student #10-11 F, and his parents regarding his re-admittance to Western Placer Unified School District as set forth in the Expulsion Order on March 15, 2011.

The student has successfully met all the re-entry conditions as set forth by the Board of Trustees and may re-enroll in the Western Placer Unified School District.

Sincerely,

Michael Doherty

Michael J. Doherty
Administrative Hearing Officer

5.8.2

Lincoln
All-America City
2006

WPUSD

WESTERN PLACER
UNIFIED SCHOOL DISTRICT

600 Sixth St., Suite 400, Lincoln, CA 95648
Ph: (916) 645-6350 • Fax: (916) 645-6356

Board of Trustees: Paul Long
Brian Haley
Paul Carras
Kris Wyatt
Damian Armitage

Superintendent: Scott Leaman

August 23, 2011

Board of Trustees
Western Placer Unified School District
600 6th Street, Suite 400
Lincoln, CA 95648

RE: Expulsion Re-entry Conference
Student #09-10 C – Expulsion

This letter is to inform you that on Tuesday August 23, 2011 I met with Student #09-10 A and her mother regarding her re-admittance to Western Placer Unified School District as set forth in the Expulsion Order on November 3, 2009.

The student has successfully met the re-entry conditions set by the board and may re-enroll in the Western Placer Unified School District.

Sincerely,

Michael J. Doherty
Administrative Hearing Officer

5.8.3

Lincoln
All-America City
2006

WPUSD

WESTERN PLACER
UNIFIED SCHOOL DISTRICT

600 Sixth St., Suite 400, Lincoln, CA 95648
Ph: (916) 645-6350 • Fax: (916) 645-6356

Board of Trustees: Paul Long
Brian Haley
Paul Carras
Kris Wyatt
Damian Armitage

Superintendent: Scott Leaman

August 26, 2011

Board of Trustees
Western Placer Unified School District
600 6th Street, Suite 400
Lincoln, CA 95648

RE: Expulsion Re-entry Conference
Student #10-11 K – Expulsion

This letter is to inform you that on Friday August 26, 2011 I met with Student #10-11 K regarding her re-admittance to Western Placer Unified School District as set forth in the Expulsion Order on May 17, 2011.

The student has successfully met the re-entry conditions as set forth by the Board and may re-enroll in the Western Placer Unified School District.

Sincerely,

Michael J. Doherty
Administrative Hearing Officer

5.8.4

Lincoln
All-America City
2006

WPUSD

WESTERN PLACER
UNIFIED SCHOOL DISTRICT

600 Sixth St., Suite 400, Lincoln, CA 95648
Ph: (916) 645-6350 • Fax: (916) 645-6356

Board of Trustees: Paul Long
Brian Haley
Paul Carras
Kris Wyatt
Damian Armitage

Superintendent: Scott Leaman

August 22, 2011

Board of Trustees
Western Placer Unified School District
600 6th Street, Suite 400
Lincoln, CA 95648

RE: Expulsion Re-entry Conference
Student #10-11 M – Expulsion

This letter is to inform you that on Tuesday August 22, 2011 I met with Student #10-11 M and her father regarding her re-admittance to Western Placer Unified School District as set forth in the Expulsion Order on June 7, 2011.

The student has successfully met the re-entry conditions as set forth by the Board and may re-enroll in the Western Placer Unified School District.

Sincerely,

Michael J. Doherty
Administrative Hearing Officer

5.8.5

Lincoln
All-America City
2006

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Donation Approval for
Twelve Bridges Middle School

AGENDA ITEM AREA:
Consent

REQUESTED BY:
Scott Leaman,
Superintendent

ENCLOSURES:
Yes

DEPARTMENT:
Administration

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

Lincoln Kiwanis donated $2,500.090 to Twelve Bridges Middle School to be used towards books for their library.

ADMINISTRATION RECOMMENDATION:

Administration recommends approval of the funds.

wp/rk/donationfactform

Received
AUG 30 2011
DISTRICT OFFICE

Western Placer Unified School District

GIFT AND DONATION DOCUMENTATION

Western Placer Unified School District appreciates contributions to its programs. To ensure that donations or gifts are used for the intended purpose, a Gift and Donation Documentation Form (available through the District Office/Business Office/school site Principal) must be completed. The purpose of this preliminary review procedure shall be to help determine the appropriateness of the gift or donation and to document the donor's intent. A copy of this form will be submitted to the Superintendent's Office for Board of Trustee information and/or approval.

NAME/ADDRESS/TELEPHONE NUMBER OF DONOR: Lincoln Kiwanis
P.O. Box 1094
Lincoln, CA 95648

Gift or Donation: $ 2,500

Donated to (School/Program: library

Intent of Gift or Donation: library

Value of Gift or Donation (to be completed by the Donor:

Cash or Check (circle one) **Dollar Amount $** 2,500

Donated Item: **Estimated Dollar Value $**

Certification of Receipt by Site/Program Administrator: Stacey Brown (Typed Name) Stacey Brown (Signature)

FOR BUSINESS OFFICE USE ONLY

Assistant Superintendent of Business & Support Services: _____
Signature

Revenue Code: _____
Review Comments:

Superintendent's Signature:
Board Agenda Date:
Board of Trustee Comments/Remarks:

WHITE - Donor YELLOW - School Office PINK - Business Office GOLDEN ROD - Superintendent's Office

59.1

TWELVE BRIDGES MIDDLE SCHOOL

A California Distinguished School

770 Westview Drive
Lincoln, CA 95648

(916) 434-5270
Fax (916) 434-5273

Principal
Stacey Brown

Assistant Principal
Randy Woods

"COMMITTED TO EXCELLENCE"

WESTERN PLACER UNIFIED SCHOOL DISTRICT

600 Sixth Street, Suite 400
Lincoln, CA 95648

(916) 645-6350
(916) 645-6356 FAX

Superintendent
Scott Leaman

Assistant Superintendent, Educational Services
Mary Boyle

Assistant Superintendent, Business & Support Services
Terri Ryland

Assistant Superintendent, Personnel Services
Robert Noyes

Lincoln Kiwanis Foundation
P. O. Box 1094
Lincoln, CA 95648

August 19, 2011

Dear Kiwanis Foundation:

On behalf of the students and staff of Twelve Bridges Middle School, I would like to thank you for your generosity in the donation $ 2,500.00 for our library. Your gift will provide our library with books and resource materials that are very much needed. I can't tell you how delighted we are to be able to add to our library program through your kindness.

Thank you again.

Sincerely,

Stacey Brown

Stacey Brown
Principal

Tax ID # 94-1599904

5.9.2

0512

LINCOLN KIWANIS FOUNDATION
P.O. BOX 1094
LINCOLN, CA 95648

UMPQUA B·A·N·K
1-866-4UMPQUA
(1-866-486-7782)
www.umpquabank.com
90-4181-1211

8/8/2011

PAY TO THE ORDER OF Twelve Bridges Middle School $ **2,500.00

Two Thousand Five Hundred and 00/100********** DOLLARS

Security features. Details on back.

Twelve Bridges Middle School

AUTHORIZED SIGNATURE

MEMO Grant for Library Programs

⑈000512⑈ ⑆121141819⑆ 992233692⑈

LINCOLN KIWANIS FOUNDATION 0512

Twelve Bridges Middle School	Grant for Library Programs	8/8/2011	2,500.00

Umpqua Bank	Grant for Library Programs	2,500.00

3,9,3

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:

Report of Disclosure Requirements for Quarterly Reports of Investments.

REQUESTED BY:

Joyce Lopes
Assistant Superintendent, Business Services

DEPARTMENT:

Business Services

MEETING DATE:

September 6, 2011

AGENDA ITEM AREA:

Consent

ENCLOSURES:

Yes

FINANCIAL INPUT/SOURCE:

N/A

ROLL CALL REQUIRED:

No

BACKGROUND:

Government Code 53646 requires that if a local agency has placed all of its investments in the Local Agency Investment Fund or in a Federal Deposit Insurance Corporation insured accounts in a bank or savings and loan association, in a county investment pool or any combination of these, the chief financial officer needs to provide to the Board of Trustees the most recent statement of statements received by the local agency from these institutions.

The District maintains its entire reserve in the County of Placer investment pool. Therefore, to meet the requirements of Government Code 53646, the County of Placer Treasurer's Investment Reports are submitted to the District's Board of Trustees on a quarterly basis for their review.

RECOMMENDATION:

Accept the report of disclosure requirements for quarterly reports of investments.

Office of
Jenine Windeshausen
Treasurer-Tax Collector
County of Placer

COUNTY OF PLACER

TREASURER'S POOLED INVESTMENT REPORT

For the Month of MAY 31, 2011

5.10.1

2976 Richardson Drive • Auburn, California 95603
Tax Collector / Business Licenses (530) 889-4120 • Treasurer (530) 889-4140 • Bonds (530) 889-4146

PREFACE

Placer County Treasurer's Pooled Investment Report

May 31, 2011

Market values are only relevant if the investment is sold prior to maturity. Profit or loss would be realized only if the specific investment were to be sold.

For the purpose of clarity the following glossary of investment terms has been provided.

Book Value is the purchase price of a security plus amortization of any premium or discount. This may be more or less than face value, depending upon whether the security was purchased at a premium or at a discount.

Face Value is the principal amount of a security and the amount of principal that will be paid at maturity.

Market Value is the value at which a security can be sold at the time it is priced or the need to sell arises.

Government Code 53646 Compliance Report

The following information is a monthly update of funds on deposit in the Placer County Treasury pursuant to California Government code Section 53646. Further details of individual investments are included in the Treasurer's Monthly Investment Report. All investment transactions and decisions have been made with full compliance with California Government Code and Placer County's Statement of Investment Policy.

Individual securities are priced at the end of each month by Wells Fargo Bank.

The Weighted Average Maturity of the investments with the Treasury is 1,369 days.

The ability of the Placer County Treasury to meet its cash flow needs is demonstrated by $320,129,059.05 in cash and investments maturing in the next 180 days.

5.10.2

General Fund
Portfolio Management
Portfolio Summary
May 31, 2011

Investments	Par Value	Market Value	Book Value	% of Portfolio	Term	Days to Maturity	YTM 360 Equiv.	YTM 365 Equiv.
U.S. Treasury Coupons	100,000,000.00	102,809,800.00	101,195,531.03	10.05	1,266	781	1.532	1.553
Federal Agency Coupons	369,900,000.00	372,229,506.67	369,637,356.16	36.70	1,693	1,454	1.853	1.879
Medium Term Notes	257,000,000.00	260,538,276.69	257,616,011.01	25.57	1,364	933	2.427	2.461
Negotiable Certificates of Deposit	170,000,000.00	170,252,916.67	170,088,612.04	16.89	123	71	0.329	0.333
Commercial Paper Disc. -Amortizing	50,000,000.00	49,989,016.67	49,989,016.67	4.96	63	32	0.222	0.225
PFA - HELICOPTER	1,097,300.77	1,097,300.77	1,097,300.77	0.11	2,559	1,776	2.442	2.476
Local Agency GO Bond	185,000.00	185,000.00	185,000.00	0.02	1,113	406	0.536	0.543
Local Agency Bonds	56,769,844.00	56,769,844.00	56,769,844.00	5.64	10,774	8,916	5.269	5.343
mPower Placer	729,826.83	729,826.83	729,826.83	0.07	1	1	3.452	3.500
Investments	**1,005,681,971.60**	**1,014,601,488.30**	**1,007,308,498.51**	**100.00%**	**1,731**	**1,369**	**1.824**	**1.849**
Cash								
Passbook/Checking (not included in yield calculations)	69,093,059.05	69,093,059.05	69,093,059.05		1	1	0.000	0.000
Total Cash and Investments	**1,074,775,030.65**	**1,083,694,547.35**	**1,076,401,557.56**		**1,731**	**1,369**	**1.824**	**1.849**

Total Earnings	May 31 Month Ending	Fiscal Year To Date
Current Year	1,618,535.03	18,931,285.04
Average Daily Balance	**1,147,369,387.87**	**1,040,099,114.51**
Effective Rate of Return	**1.66%**	**1.98%**

KIMBERLY HAWLEY, CHIEF DEPUTY TREASURER 6/2/11

5.10.3

Reporting period 05/01/2011-05/31/2011
Data Updated: FUNDSNAP: 06/01/2011 14:09
Run Date: 06/01/2011 - 14:09

Portfolio PLCR
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Report Ver. 7.3.3

General Fund
Portfolio Management
Portfolio Details - Investments
May 31, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
U.S. Treasury Coupons											
912828HY9	08070	U. S. TREASURY COUPON		09/30/2008	10,000,000.00	10,518,800.00	10,063,324.68	3.125	2.732	699	04/30/2013
912828LB4	09266	U. S. TREASURY COUPON		08/12/2009	10,000,000.00	10,142,200.00	9,973,607.21	1.500	1.718	410	07/15/2012
912828KP4	09267	U. S. TREASURY COUPON		08/12/2009	10,000,000.00	10,110,200.00	9,974,006.95	1.375	1.631	349	05/15/2012
912828LX6	09302	U. S. TREASURY COUPON		12/01/2009	10,000,000.00	10,154,700.00	10,041,640.62	1.375	1.069	533	11/15/2012
912828LX6	09311	U. S. TREASURY COUPON		12/10/2009	10,000,000.00	10,154,700.00	10,020,217.67	1.375	1.216	533	11/15/2012
912828LT5	09313	U. S. TREASURY COUPON		12/11/2009	10,000,000.00	10,036,300.00	10,008,962.26	1.000	0.772	152	10/31/2011
912828JD3	09394	U. S. TREASURY COUPON		03/30/2010	10,000,000.00	10,602,300.00	10,323,863.64	3.375	1.742	760	06/30/2013
912828PJ3	10046	U. S. TREASURY COUPON		12/02/2010	10,000,000.00	9,962,500.00	9,907,108.35	1.375	1.569	1,643	11/30/2015
912828PJ3	10047	U. S. TREASURY COUPON		12/02/2010	10,000,000.00	9,962,500.00	9,881,774.26	1.375	1.627	1,643	11/30/2015
912828CJ7	10063	U. S. TREASURY COUPON		12/14/2010	10,000,000.00	11,165,600.00	11,001,025.39	4.750	1.261	1,079	05/15/2014
		Subtotal and Average	**110,909,994.27**		**100,000,000.00**	**102,809,800.00**	**101,195,531.03**		**1.532**	**781**	
Federal Agency Coupons											
31331G7L7	09319	FEDERAL FARM CREDIT BANK		12/22/2009	10,000,000.00	10,126,800.00	9,998,220.83	2.820	2.787	1,300	12/22/2014
31331JC35	10008	FEDERAL FARM CREDIT BANK		09/17/2010	10,000,000.00	10,001,500.00	9,993,630.82	1.220	1.227	1,006	03/03/2014
31331JC84	10013	FEDERAL FARM CREDIT BANK		09/27/2010	10,000,000.00	10,001,200.00	10,000,000.00	1.040	1.026	831	09/09/2013
31331JK36	10015	FEDERAL FARM CREDIT BANK		09/29/2010	10,000,000.00	10,002,800.00	10,000,000.00	1.680	1.651	1,307	12/29/2014
31331J3E1	10051	FEDERAL FARM CREDIT BANK		12/03/2010	10,000,000.00	10,002,100.00	9,984,422.84	1.850	1.865	1,463	06/03/2015
31331JC35	10057	FEDERAL FARM CREDIT BANK		12/09/2010	10,000,000.00	10,001,500.00	9,961,649.48	1.220	1.344	1,006	03/03/2014
31331J5E9	10064	FEDERAL FARM CREDIT BANK		12/15/2010	10,000,000.00	10,095,400.00	10,000,000.00	2.480	2.446	1,658	12/15/2015
31331J4T7	10067	FEDERAL FARM CREDIT BANK		12/16/2010	10,000,000.00	10,039,000.00	10,000,000.00	1.350	1.332	929	12/16/2013
31331J5W9	10072	FEDERAL FARM CREDIT BANK		12/22/2010	10,000,000.00	10,078,300.00	10,000,000.00	2.000	1.973	1,300	12/22/2014
31331KCW8	10112	FEDERAL FARM CREDIT BANK		02/24/2011	10,000,000.00	10,146,800.00	10,000,000.00	2.300	2.268	1,364	02/24/2015
31331JW90	10140	FEDERAL FARM CREDIT BANK		04/20/2011	10,000,000.00	10,032,316.67	9,859,547.49	1.740	2.113	1,708	02/03/2016
313370P69	10005	FEDERAL HOME LOAN BANK		08/26/2010	10,000,000.00	10,026,700.00	10,000,000.00	1.000	0.986	1,547	08/26/2015
313370RA8	10009	FEDERAL HOME LOAN BANK		09/17/2010	10,000,000.00	10,041,500.00	9,997,857.34	1.820	1.800	1,545	08/24/2015
3133712G0	10014	FEDERAL HOME LOAN BANK		09/29/2010	10,000,000.00	10,008,400.00	9,991,344.44	1.250	1.253	1,581	09/29/2015
313370M88	10023	FEDERAL HOME LOAN BANK		10/07/2010	9,900,000.00	9,900,990.00	9,900,000.00	1.250	1.233	1,001	02/26/2014
313371BS4	10029	FEDERAL HOME LOAN BANK		10/21/2010	10,000,000.00	10,013,200.00	10,010,972.22	1.000	0.981	1,603	10/21/2015
313371DL7	10032	FEDERAL HOME LOAN BANK		10/27/2010	10,000,000.00	9,979,700.00	10,000,000.00	1.725	1.701	1,609	10/27/2015
313371G83	10036	FEDERAL HOME LOAN BANK		11/10/2010	10,000,000.00	10,034,100.00	10,000,000.00	1.700	1.677	1,623	11/10/2015
313371LG9	10040	FEDERAL HOME LOAN BANK		11/23/2010	10,000,000.00	10,002,100.00	10,000,000.00	1.750	1.726	1,636	11/23/2015
313371QV1	10041	FEDERAL HOME LOAN BANK		11/24/2010	10,000,000.00	10,036,600.00	9,995,519.44	1.000	1.745	1,637	11/24/2015
313371RT5	10042	FEDERAL HOME LOAN BANK		11/26/2010	10,000,000.00	10,034,200.00	9,991,028.35	1.250	1.253	1,638	11/25/2015
313371NM4	10050	FEDERAL HOME LOAN BANK		12/03/2010	10,000,000.00	10,015,600.00	10,000,000.00	1.750	1.726	1,646	12/03/2015
313371XS0	10068	FEDERAL HOME LOAN BANK		12/16/2010	10,000,000.00	10,004,600.00	10,000,000.00	1.000	0.986	1,659	12/16/2015

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General Fund
Portfolio Management
Portfolio Details - Investments
May 31, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Federal Agency Coupons											
313371ZQ2	10070	FEDERAL HOME LOAN BANK		12/17/2010	10,000,000.00	10,009,300.00	10,000,000.00	2.200	2.170	1,660	12/17/2015
313371ZQ2	10071	FEDERAL HOME LOAN BANK		12/17/2010	10,000,000.00	10,009,300.00	10,000,000.00	2.200	2.170	1,660	12/17/2015
3133722L7	10073	FEDERAL HOME LOAN BANK		12/22/2010	10,000,000.00	10,013,800.00	9,994,074.17	2.250	2.233	1,665	12/22/2015
3133723Q5	10074	FEDERAL HOME LOAN BANK		12/22/2010	10,000,000.00	10,002,100.00	9,986,656.25	1.700	1.715	1,300	12/22/2014
3133723U6	10078	FEDERAL HOME LOAN BANK		12/29/2010	10,000,000.00	10,012,600.00	9,993,133.33	1.250	1.248	1,672	12/29/2015
3133725N0	10080	FEDERAL HOME LOAN BANK		12/30/2010	10,000,000.00	10,011,500.00	10,000,000.00	1.750	1.726	1,673	12/30/2015
313372TB0	10115	FEDERAL HOME LOAN BANK		03/08/2011	10,000,000.00	10,062,300.00	9,992,845.83	2.500	2.482	1,742	03/08/2016
313372TQ7	10126	FEDERAL HOME LOAN BANK		03/21/2011	10,000,000.00	10,010,700.00	10,000,000.00	2.000	2.957	1,755	03/21/2016
3136F9PZ0	07005	FEDERAL NATIONAL MORT. ASSOC.		05/28/2008	10,000,000.00	10,703,000.00	9,988,050.00	4.050	4.061	727	05/28/2013
3136FMHX5	09387	FEDERAL NATIONAL MORT. ASSOC.		03/26/2010	10,000,000.00	10,219,200.00	10,000,000.00	2.000	1.973	1,394	03/26/2015
3136FMMD3	09416	FEDERAL NATIONAL MORT. ASSOC.		04/27/2010	10,000,000.00	10,262,200.00	10,000,000.00	3.070	3.028	1,426	04/27/2015
3136FMTY0	09452	FEDERAL NATIONAL MORT. ASSOC.		05/28/2010	10,000,000.00	10,276,700.00	9,998,403.33	2.000	1.977	1,457	05/28/2015
3136FMXY5	09455	FEDERAL NATIONAL MORT. ASSOC.		06/15/2010	10,000,000.00	10,006,600.00	10,000,000.00	2.000	1.973	1,475	06/15/2015
3136FPGB7	10011	FEDERAL NATIONAL MORT. ASSOC.		09/24/2010	10,000,000.00	10,004,800.00	10,000,000.00	2.000	1.785	1,580	09/28/2015
		Subtotal and Average	**395,440,159.55**		**369,900,000.00**	**372,229,506.67**	**369,637,356.16**		**1.853**	**1,454**	
Medium Term Notes											
06051GEB1	10001	BANK OF AMERICA CORP		07/26/2010	13,000,000.00	13,759,460.00	13,417,996.68	4.500	3.531	1,400	04/01/2015
59018YXY2	10004	BANK OF AMERICA CORP		08/23/2010	10,000,000.00	10,003,200.00	9,996,259.04	0.474	0.542	54	07/25/2011
06050MD27	10010	BANK OF AMERICA CORP		09/24/2010	10,000,000.00	9,639,896.69	9,639,896.69	0.622	1.741	1,202	09/15/2014
06050BAA9	08100	Bank of America Corp - FDIC		12/04/2008	10,000,000.00	10,292,000.00	10,003,395.72	3.125	3.048	380	06/15/2012
06406HBA6	08124	Bank of New York Mellon		01/14/2009	10,000,000.00	10,204,200.00	10,081,792.45	5.125	3.018	153	11/01/2011
06406HBE8	09295	Bank of New York Mellon		11/02/2009	10,000,000.00	10,600,200.00	10,393,631.14	4.950	2.042	519	11/01/2012
084670AY4	10012	BERKSHIRE HATHAWAY FINANCE		09/27/2010	14,000,000.00	14,075,320.00	14,050,080.65	0.696	0.501	621	02/11/2013
2254C0TC1	09347	Credit Suisse New York		01/29/2010	5,000,000.00	5,363,750.00	5,228,532.88	5.000	2.512	714	05/15/2013
36962GM68	09259	General Electric Company		08/03/2009	10,000,000.00	10,192,100.00	10,063,031.40	4.375	2.941	173	11/21/2011
36962G4Q4	10026	General Electric Company		10/15/2010	5,000,000.00	5,051,000.00	5,039,248.33	1.875	1.502	838	09/16/2013
36962G3T9	08280	GENERAL ELECTRIC CAPITAL CORP		09/03/2009	5,000,000.00	5,337,900.00	5,102,086.49	4.800	4.367	700	05/01/2013
36962G4K7	09459	GENERAL ELECTRIC CAPITAL CORP		06/24/2010	10,000,000.00	10,090,000.00	9,919,657.69	1.128	1.601	594	01/15/2013
36962GN1	10002	GENERAL ELECTRIC CAPITAL CORP		08/11/2010	10,000,000.00	9,924,900.00	9,995,805.56	2.500	2.476	1,532	08/11/2015
36962G4N1	10003	GENERAL ELECTRIC CAPITAL CORP		08/18/2010	10,000,000.00	9,980,200.00	9,983,156.72	2.500	2.508	1,532	08/11/2015
36962G4S0	10056	GENERAL ELECTRIC CAPITAL CORP		12/08/2010	10,000,000.00	9,950,000.00	9,968,495.96	2.250	2.295	1,582	09/30/2015
38143UTY7	10141	GOLDMAN SACHS GROUP		04/27/2011	20,000,000.00	19,975,600.00	20,000,000.00	3.000	2.959	1,792	04/27/2016
38146FAA9	08101	Goldman Sachs Group - FDIC		12/04/2008	10,000,000.00	10,301,700.00	10,024,423.29	3.250	2.959	380	06/15/2012
46623EJC4	10034	JP MORGAN CHASE BANK		11/08/2010	10,000,000.00	10,039,500.00	10,035,385.81	1.039	0.885	852	09/30/2013
61745E4D0	10102	MORGAN STANLEY		02/09/2011	20,000,000.00	20,023,400.00	20,000,000.00	2.304	2.304	1,714	02/09/2016

5.10.5

General Fund
Portfolio Management
Portfolio Details - Investments
May 31, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Medium Term Notes											
594918AG9	10069	Microsoft Corp		12/17/2010	10,000,000.00	9,940,000.00	9,773,503.14	1.625	2.150	1,577	09/25/2015
78008KKX0	10017	Royal Bank of Canada		09/30/2010	10,000,000.00	9,868,000.00	10,000,000.00	1.750	1.726	1,582	09/30/2015
949746NY3	08104	WELLS FARGO & CO.		12/08/2008	10,000,000.00	10,552,700.00	9,899,631.37	4.375	4.977	610	01/31/2013
949744AA4	08106	WELLS FARGO & CO - FDIC		12/10/2008	5,000,000.00	5,074,650.00	5,000,000.00	3.000	2.959	191	12/09/2011
949744AA4	08107	WELLS FARGO & CO - FDIC		12/10/2008	20,000,000.00	20,298,600.00	20,000,000.00	3.000	2.959	191	12/09/2011
		Subtotal and Average	**257,641,745.02**		**257,000,000.00**	**260,538,276.69**	**257,616,011.01**		**2.427**	**933**	
Negotiable Certificates of Deposit											
00279HXV3	10142	Abbey National Treasury Serv		04/27/2011	30,000,000.00	30,002,100.00	30,000,000.00	0.250	0.250	26	06/27/2011
0556M57G4	10132	BNP PARIBAS NY		04/11/2011	20,000,000.00	20,011,000.00	20,000,000.00	0.400	0.400	99	09/08/2011
0556M57F6	10133	BNP PARIBAS NY		04/11/2011	30,000,000.00	30,009,900.00	30,000,000.00	0.330	0.330	69	08/09/2011
13606XX86	10135	CANADIAN IMP BK COMM NY		04/11/2011	20,000,000.00	20,000,000.00	20,000,000.00	0.170	0.170	9	06/10/2011
13606XY51	10136	CANADIAN IMP BK COMM NY		04/13/2011	10,000,000.00	10,000,000.00	10,000,000.00	0.230	0.230	103	09/12/2011
25600TC54	10138	DNB NOR BANK ASA NY		04/15/2011	20,000,000.00	20,000,000.00	20,000,000.00	0.160	0.160	13	06/14/2011
46115LAA6	10033	Intesa SanPaolo New York		11/05/2010	10,000,000.00	10,222,000.00	10,080,637.08	2.375	1.818	569	12/21/2012
53944AR64	10143	Lloyds TSB Bank PLC NY		05/09/2011	30,000,000.00	30,007,916.67	30,007,974.96	0.180	0.110	1	06/02/2011
		Subtotal and Average	**173,960,018.00**		**170,000,000.00**	**170,252,916.67**	**170,088,612.04**		**0.329**	**71**	
Commercial Paper Disc. -Amortizing											
0027A1TE9	10149	ABBEY NATIONAL NORTH AMERCIA		05/27/2011	20,000,000.00	19,998,916.67	19,998,916.67	0.150	0.150	13	06/14/2011
89233HUF9	10137	Toyota Motor Credit Corp		04/13/2011	30,000,000.00	29,990,100.00	29,990,100.00	0.270	0.270	44	07/15/2011
		Subtotal and Average	**72,889,166.00**		**50,000,000.00**	**49,989,016.67**	**49,989,016.67**		**0.222**	**32**	
PFA - HELICOPTER											
SYS08169	08169	Public Finance Authority		04/09/2009	1,097,300.77	1,097,300.77	1,097,300.77	2.476	2.442	1,776	04/11/2016
		Subtotal and Average	**1,097,300.77**		**1,097,300.77**	**1,097,300.77**	**1,097,300.77**		**2.442**	**1,776**	
Local Agency GO Bond											
SYS08242	08242	Newcastle Elem. School Distric		06/24/2009	60,000.00	60,000.00	60,000.00	1.090	0.614	30	07/01/2011
SYS08243	08243	Newcastle Elem. School Distric		06/24/2009	60,000.00	60,000.00	60,000.00	1.370	0.504	396	07/01/2012
SYS08244	08244	Newcastle Elem. School Distric		06/24/2009	65,000.00	65,000.00	65,000.00	1.830	0.492	761	07/01/2013
		Subtotal and Average	**185,000.00**		**185,000.00**	**185,000.00**	**185,000.00**		**0.536**	**406**	
Local Agency Bonds											
SYS05311	05311	MIDDLE FORK JPA		03/29/2006	55,793,844.00	55,793,844.00	55,793,844.00	5.430	5.356	9,071	04/01/2036

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General Fund
Portfolio Management
Portfolio Details - Investments
May 31, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Local Agency Bonds											
SYS10139	10139	mPower Placer		04/15/2011	976,000.00	976,000.00	976,000.00	0.350	0.345	29	06/30/2011
		Subtotal and Average	**56,769,844.00**		**56,769,844.00**	**56,769,844.00**	**56,769,844.00**		**5.269**	**8,916**	
mPower Placer											
SYS09460	09460	mPower Placer		06/24/2010	729,826.83	729,826.83	729,826.83	3.500	3.452	1	
		Subtotal and Average	**723,606.50**		**729,826.83**	**729,826.83**	**729,826.83**		**3.452**	**1**	
		Total and Average	**1,147,369,387.87**		**1,005,681,971.60**	**1,014,601,488.30**	**1,007,308,498.51**		**1.824**	**1,369**	

5.10.1

General Fund
Portfolio Management
Portfolio Details - Cash
May 31, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity
Cash at Bank										
SYS00000	00000	PLACER COUNTY CASH			584,622.55	584,622.55	584,622.55		0.000	1
Undeposited Receipts										
SYS00000VAULT	00000VAULT	PLACER COUNTY CASH			418,639.10	418,639.10	418,639.10		0.000	1
Wells Fargo Sweep										
SYS00000SWEEP	00000SWEEP	WFB REPURCHASE-SWEEP		07/01/2010	68,089,797.40	68,089,797.40	68,089,797.40		0.000	1
		Average Balance	**0.00**							**1**
		Total Cash and Investments	**1,147,369,387.87**		**1,074,775,030.65**	**1,083,694,547.35**	**1,076,401,557.56**		**1.824**	**1,369**

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General Fund
Purchases Report
Sorted by Fund - Fund
May 1, 2011 - May 31, 2011

CUSIP	Investment #	Fund	Sec. Type	Issuer	Original Par Value	Purchase Date	Payment Periods	Principal Purchased	Accrued Interest at Purchase	Rate at Purchase	Maturity Date	YTM	Ending Book Value
General Fund													
53944AR64	10143	1010	NCB	LLOYDS	30,000,000.00	05/09/2011	06/02 - At Maturity	30,001,398.90	7,916.67	0.180	06/02/2011	0.110	30,007,974.96
83365SSJ3	10144	1010	ACP	SOCNAM	30,000,000.00	05/11/2011	05/18 - At Maturity	29,999,300.00		0.120	05/18/2011	0.120	0.00
0027A1SK6	10145	1010	ACP	ABBLLC	30,000,000.00	05/12/2011	05/19 - At Maturity	29,999,416.67		0.100	05/19/2011	0.100	0.00
83365SSL8	10146	1010	ACP	SOCNAM	30,000,000.00	05/13/2011	05/20 - At Maturity	29,999,329.17		0.115	05/20/2011	0.115	0.00
90262DSK2	10147	1010	ACP	UBSFS	50,000,000.00	05/18/2011	05/19 - At Maturity	49,999,861.11		0.100	05/19/2011	0.100	0.00
90262DSK2	10148	1010	ACP	UBSFS	10,000,000.00	05/18/2011	05/19 - At Maturity	9,999,972.22		0.100	05/19/2011	0.100	0.00
0027A1TE9	10149	1010	ACP	ABBLLC	20,000,000.00	05/27/2011	06/14 - At Maturity	19,998,500.00		0.150	06/14/2011	0.150	19,998,916.67
				Subtotal	**200,000,000.00**			**199,997,778.07**	**7,916.67**				**50,006,891.63**
				Total Purchases	**200,000,000.00**			**199,997,778.07**	**7,916.67**				**50,006,891.63**

5.10.9

Office of
Jenine Windeshausen
Treasurer-Tax Collector
County of Placer

COUNTY OF PLACER

TREASURER'S POOLED INVESTMENT REPORT

For the Month of APRIL 30, 2011

5.10.10

2976 Richardson Drive • Auburn, California 95603
Tax Collector / Business Licenses (530) 889-4120 • Treasurer (530) 889-4140 • Bonds (530) 889-4146

PREFACE

Placer County Treasurer's Pooled Investment Report

April 30, 2011

Market values are only relevant if the investment is sold prior to maturity. Profit or loss would be realized only if the specific investment were to be sold.

For the purpose of clarity the following glossary of investment terms has been provided.

Book Value is the purchase price of a security plus amortization of any premium or discount. This may be more or less than face value, depending upon whether the security was purchased at a premium or at a discount.

Face Value is the principal amount of a security and the amount of principal that will be paid at maturity.

Market Value is the value at which a security can be sold at the time it is priced or the need to sell arises.

Government Code 53646 Compliance Report

The following information is a monthly update of funds on deposit in the Placer County Treasury pursuant to California Government code Section 53646. Further details of individual investments are included in the Treasurer's Monthly Investment Report. All investment transactions and decisions have been made with full compliance with California Government Code and Placer County's Statement of Investment Policy.

Individual securities are priced at the end of each month by Wells Fargo Bank.

The Weighted Average Maturity of the investments with the Treasury is 1,340 days.

The ability of the Placer County Treasury to meet its cash flow needs is demonstrated by $343,330,933.70 in cash and investments maturing in the next 180 days.

5.10.11

General Fund
Portfolio Management
Portfolio Summary
April 30, 2011

Investments	Par Value	Market Value	Book Value	% of Portfolio	Term	Days to Maturity	YTM 360 Equiv.	YTM 365 Equiv.
U.S. Treasury Coupons	110,000,000.00	112,477,363.47	111,272,979.88	9.87	1,217	742	1.516	1.537
Federal Agency Coupons	439,900,000.00	441,123,498.34	439,626,393.35	39.00	1,681	1,478	1.916	1.943
Medium Term Notes	257,000,000.00	260,418,239.50	257,671,375.71	22.86	1,364	964	2.429	2.463
Negotiable Certificates of Deposit	170,000,000.00	170,233,300.00	170,084,956.92	15.09	125	98	0.338	0.342
Commercial Paper Disc. -Amortizing	90,000,000.00	89,980,158.34	89,980,158.34	7.98	52	31	0.220	0.223
PFA - HELICOPTER	1,097,300.77	1,097,300.77	1,097,300.77	0.10	2,559	1,807	2.442	2.476
Local Agency GO Bond	185,000.00	185,000.00	185,000.00	0.02	1,113	437	0.536	0.543
Local Agency Bonds	56,769,844.00	56,769,844.00	56,769,844.00	5.04	10,774	8,947	5.269	5.343
mPower Placer	691,260.76	691,260.76	691,260.76	0.06	1	1	3.452	3.500
Investments	**1,125,643,405.53**	**1,132,975,965.18**	**1,127,379,269.73**	**100.00%**	**1,655**	**1,340**	**1.790**	**1.815**
Cash								
Passbook/Checking (not included in yield calculations)	62,294,933.70	62,294,933.70	62,294,933.70		1	1	0.000	0.000
Total Cash and Investments	**1,187,938,339.23**	**1,195,270,898.88**	**1,189,674,203.43**		**1,655**	**1,340**	**1.790**	**1.815**

Total Earnings	April 30 Month Ending	Fiscal Year To Date
Current Year	1,820,162.90	17,313,265.12
Average Daily Balance	**1,165,706,791.86**	**1,029,160,369.53**
Effective Rate of Return	**1.90%**	**2.02%**

Kimberly Hawley 5/6/11

KIMBERLY HAWLEY, CHIEF DEPUTY TREASURER

5.10.12

Reporting period 04/01/2011-04/30/2011
Data Updated: FUNDSNAP: 05/03/2011 14:26
Run Date: 05/03/2011 - 14:26

Portfolio PLCR
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Report Ver. 7.3.3

General Fund
Portfolio Management
Portfolio Details - Investments
April 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
U.S. Treasury Coupons											
912828HY9	08070	U. S. TREASURY COUPON		09/30/2008	10,000,000.00	10,505,500.00	10,066,133.07	3.125	2.732	730	04/30/2013
912828KU3	08226	U. S. TREASURY COUPON		06/09/2009	10,000,000.00	10,006,300.00	9,995,969.14	0.875	1.355	30	05/31/2011
912828LB4	09266	U. S. TREASURY COUPON		08/12/2009	10,000,000.00	10,144,900.00	9,971,611.66	1.500	1.718	441	07/15/2012
912828KP4	09267	U. S. TREASURY COUPON		08/12/2009	10,000,000.00	10,113,700.00	9,971,698.11	1.375	1.631	380	05/15/2012
912828LX6	09302	U. S. TREASURY COUPON		12/01/2009	10,000,000.00	10,146,500.00	10,044,062.50	1.375	1.069	564	11/15/2012
912828LX6	09311	U. S. TREASURY COUPON		12/10/2009	10,000,000.00	10,146,500.00	10,021,393.56	1.375	1.216	564	11/15/2012
912828LT5	09313	U. S. TREASURY COUPON		12/11/2009	10,000,000.00	10,043,000.00	10,010,790.09	1.000	0.772	183	10/31/2011
912828JD3	09394	U. S. TREASURY COUPON		03/30/2010	10,000,000.00	10,581,300.00	10,337,073.86	3.375	1.742	791	06/30/2013
912828PJ3	10046	U. S. TREASURY COUPON		12/02/2010	10,000,000.00	9,814,855.49	9,906,111.16	1.375	1.569	1,674	11/30/2015
912828PJ3	10047	U. S. TREASURY COUPON		12/02/2010	10,000,000.00	9,814,855.49	9,880,299.08	1.375	1.627	1,674	11/30/2015
912828CJ7	10063	U. S. TREASURY COUPON		12/14/2010	10,000,000.00	11,159,952.49	11,067,837.65	4.750	1.261	1,110	05/15/2014
		Subtotal and Average	**111,290,637.61**		**110,000,000.00**	**112,477,363.47**	**111,272,979.88**		**1.516**	**742**	
Federal Agency Coupons											
31331G7L7	09319	FEDERAL FARM CREDIT BANK		12/22/2009	10,000,000.00	10,144,700.00	9,998,179.17	2.820	2.787	1,331	12/22/2014
31331JC35	10008	FEDERAL FARM CREDIT BANK		09/17/2010	10,000,000.00	9,998,500.00	9,993,438.20	1.220	1.227	1,037	03/03/2014
31331JC84	10013	FEDERAL FARM CREDIT BANK		09/27/2010	10,000,000.00	10,000,400.00	10,000,000.00	1.040	1.026	862	09/09/2013
31331JK36	10015	FEDERAL FARM CREDIT BANK		09/29/2010	10,000,000.00	10,001,900.00	10,000,000.00	1.680	1.651	1,338	12/29/2014
31331J3E1	10051	FEDERAL FARM CREDIT BANK		12/03/2010	10,000,000.00	9,953,400.00	9,984,098.77	1.850	1.865	1,494	06/03/2015
31331JC35	10057	FEDERAL FARM CREDIT BANK		12/09/2010	10,000,000.00	9,998,500.00	9,960,489.69	1.220	1.344	1,037	03/03/2014
31331J5E9	10064	FEDERAL FARM CREDIT BANK		12/15/2010	10,000,000.00	10,021,900.00	10,000,000.00	2.480	2.446	1,689	12/15/2015
31331J4T7	10067	FEDERAL FARM CREDIT BANK		12/16/2010	10,000,000.00	10,007,000.00	10,000,000.00	1.350	1.332	960	12/16/2013
31331J5W9	10072	FEDERAL FARM CREDIT BANK		12/22/2010	10,000,000.00	10,027,800.00	10,000,000.00	2.000	1.973	1,331	12/22/2014
31331J7M9	10090	FEDERAL FARM CREDIT BANK		01/21/2011	10,000,000.00	9,990,100.00	10,000,000.00	2.050	2.022	1,361	01/21/2015
31331KAZ3	10101	FEDERAL FARM CREDIT BANK		02/02/2011	10,000,000.00	10,001,100.00	10,000,000.00	2.100	2.071	1,373	02/02/2015
31331KCW8	10112	FEDERAL FARM CREDIT BANK		02/24/2011	10,000,000.00	10,130,300.00	10,000,000.00	2.300	2.268	1,395	02/24/2015
31331JW90	10140	FEDERAL FARM CREDIT BANK		04/20/2011	10,000,000.00	9,904,616.67	9,856,378.60	1.740	2.113	1,739	02/03/2016
313370P69	10005	FEDERAL HOME LOAN BANK		08/26/2010	10,000,000.00	10,007,500.00	10,000,000.00	1.000	0.986	1,578	08/26/2015
313370RA8	10009	FEDERAL HOME LOAN BANK		09/17/2010	10,000,000.00	9,978,000.00	9,997,815.14	1.820	1.800	1,576	08/24/2015
3133712G0	10014	FEDERAL HOME LOAN BANK		09/29/2010	10,000,000.00	9,991,300.00	9,991,177.78	1.250	1.253	1,612	09/29/2015
313370M88	10023	FEDERAL HOME LOAN BANK		10/07/2010	9,900,000.00	9,891,090.00	9,900,000.00	1.250	1.233	1,032	02/26/2014
313371BS4	10029	FEDERAL HOME LOAN BANK		10/21/2010	10,000,000.00	10,005,100.00	10,011,180.56	1.000	0.961	1,634	10/21/2015
313371DL7	10032	FEDERAL HOME LOAN BANK		10/27/2010	10,000,000.00	9,850,600.00	10,000,000.00	1.725	1.701	1,640	10/27/2015
313371G83	10036	FEDERAL HOME LOAN BANK		11/10/2010	10,000,000.00	9,968,700.00	10,000,000.00	1.700	1.677	1,654	11/10/2015
313371LG9	10040	FEDERAL HOME LOAN BANK		11/23/2010	10,000,000.00	9,895,600.00	10,000,000.00	1.750	1.726	1,667	11/23/2015
313371QV1	10041	FEDERAL HOME LOAN BANK		11/24/2010	10,000,000.00	10,009,500.00	9,995,436.11	1.000	1.745	1,668	11/24/2015

5.10.13

General Fund
Portfolio Management
Portfolio Details - Investments
April 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Federal Agency Coupons											
313371RT5	10042	FEDERAL HOME LOAN BANK		11/26/2010	10,000,000.00	9,952,200.00	9,990,861.59	1.250	1.253	1,669	11/25/2015
313371NM4	10050	FEDERAL HOME LOAN BANK		12/03/2010	10,000,000.00	9,892,200.00	10,000,000.00	1.750	1.726	1,677	12/03/2015
313371XS0	10068	FEDERAL HOME LOAN BANK		12/16/2010	10,000,000.00	10,012,900.00	10,000,000.00	1.000	0.986	1,690	12/16/2015
313371ZQ2	10070	FEDERAL HOME LOAN BANK		12/17/2010	10,000,000.00	9,962,700.00	10,000,000.00	2.200	2.170	1,691	12/17/2015
313371ZQ2	10071	FEDERAL HOME LOAN BANK		12/17/2010	10,000,000.00	9,962,700.00	10,000,000.00	2.200	2.170	1,691	12/17/2015
3133722L7	10073	FEDERAL HOME LOAN BANK		12/22/2010	10,000,000.00	10,025,100.00	9,993,965.83	2.250	2.233	1,696	12/22/2015
3133723Q5	10074	FEDERAL HOME LOAN BANK		12/22/2010	10,000,000.00	10,000,900.00	9,986,343.75	1.700	1.715	1,331	12/22/2014
3133723U6	10078	FEDERAL HOME LOAN BANK		12/29/2010	10,000,000.00	10,017,200.00	9,993,008.33	1.250	1.248	1,703	12/29/2015
3133725N0	10080	FEDERAL HOME LOAN BANK		12/30/2010	10,000,000.00	10,015,800.00	10,000,000.00	1.750	1.726	1,704	12/30/2015
313372NE0	10111	FEDERAL HOME LOAN BANK		02/24/2011	10,000,000.00	10,007,300.00	10,000,000.00	1.500	1.479	1,030	02/24/2014
313372PY4	10113	FEDERAL HOME LOAN BANK		02/25/2011	10,000,000.00	10,010,000.00	10,000,000.00	2.000	2.923	1,761	02/25/2016
313372HN7	10114	FEDERAL HOME LOAN BANK		02/28/2011	10,000,000.00	10,018,791.67	10,010,982.34	2.730	2.697	1,747	02/11/2016
313372TB0	10115	FEDERAL HOME LOAN BANK		03/08/2011	10,000,000.00	10,056,500.00	9,992,720.83	2.500	2.482	1,773	03/08/2016
313372TQ7	10126	FEDERAL HOME LOAN BANK		03/21/2011	10,000,000.00	10,025,400.00	10,000,000.00	2.000	2.957	1,786	03/21/2016
3134G1Y24	10106	FED HOME LOAN MORT CORP		02/11/2011	10,000,000.00	10,005,700.00	9,990,444.44	2.550	2.536	1,747	02/11/2016
3136F9PZ0	07005	FEDERAL NATIONAL MORT. ASSOC.		05/28/2008	10,000,000.00	10,684,300.00	9,987,550.00	4.050	4.061	758	05/28/2013
3136FHNU5	08193	FEDERAL NATIONAL MORT. ASSOC.		05/06/2009	10,000,000.00	9,999,100.00	9,993,972.22	2.000	1.993	1,101	05/06/2014
3136FMHX5	09387	FEDERAL NATIONAL MORT. ASSOC.		03/26/2010	10,000,000.00	10,225,100.00	10,000,000.00	2.000	1.973	1,425	03/26/2015
3136FMMD3	09416	FEDERAL NATIONAL MORT. ASSOC.		04/27/2010	10,000,000.00	10,280,900.00	10,000,000.00	3.070	3.028	1,457	04/27/2015
3136FMTY0	09452	FEDERAL NATIONAL MORT. ASSOC.		05/28/2010	10,000,000.00	10,251,400.00	9,998,370.00	2.000	1.977	1,488	05/28/2015
3136FMXY5	09455	FEDERAL NATIONAL MORT. ASSOC.		06/15/2010	10,000,000.00	10,020,800.00	10,000,000.00	2.000	1.973	1,506	06/15/2015
3136FPGB7	10011	FEDERAL NATIONAL MORT. ASSOC.		09/24/2010	10,000,000.00	9,918,900.00	10,000,000.00	2.000	1.785	1,611	09/28/2015
		Subtotal and Average	**446,711,527.28**		**439,900,000.00**	**441,123,498.34**	**439,626,393.35**		**1.916**	**1,478**	
Medium Term Notes											
06051GEB1	10001	BANK OF AMERICA CORP		07/26/2010	13,000,000.00	13,677,040.00	13,427,083.56	4.500	3.531	1,431	04/01/2015
59018YXY2	10004	BANK OF AMERICA CORP		08/23/2010	10,000,000.00	10,004,500.00	9,994,180.72	0.474	0.542	85	07/25/2011
06050MD27	10010	BANK OF AMERICA CORP		09/24/2010	10,000,000.00	9,630,609.50	9,630,609.50	0.622	1.741	1,233	09/15/2014
06050BAA9	08100	Bank of America Corp - FDIC		12/04/2008	10,000,000.00	10,310,700.00	10,003,668.10	3.125	3.048	411	06/15/2012
06406HBA6	08124	Bank of New York Mellon		01/14/2009	10,000,000.00	10,240,000.00	10,098,150.94	5.125	3.018	184	11/01/2011
06406HBE8	09295	Bank of New York Mellon		11/02/2009	10,000,000.00	10,620,700.00	10,416,785.91	4.950	2.042	550	11/01/2012
084670AY4	10012	BERKSHIRE HATHAWAY FINANCE		09/27/2010	14,000,000.00	14,071,540.00	14,052,580.65	0.742	0.535	652	02/11/2013
2254C0TC1	09347	Credit Suisse New York		01/29/2010	5,000,000.00	5,359,100.00	5,238,271.50	5.000	2.512	745	05/15/2013
36962GM68	09259	General Electric Company		08/03/2009	10,000,000.00	10,219,600.00	10,074,154.59	4.375	2.941	204	11/21/2011
36962G4Q4	10026	General Electric Company		10/15/2010	5,000,000.00	5,033,450.00	5,040,675.55	1.875	1.502	869	09/16/2013
36962G3T9	08280	GENERAL ELECTRIC CAPITAL CORP		09/03/2009	5,000,000.00	5,330,500.00	5,106,525.04	4.800	4.367	731	05/01/2013

5.10.14

General Fund
Portfolio Management
Portfolio Details - Investments
April 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Medium Term Notes											
36962G4K7	09459	GENERAL ELECTRIC CAPITAL CORP		06/24/2010	10,000,000.00	10,092,400.00	9,915,464.74	1.128	1.601	625	01/15/2013
36962GN1	10002	GENERAL ELECTRIC CAPITAL CORP		08/11/2010	10,000,000.00	9,924,900.00	9,995,722.22	2.500	2.476	1,563	08/11/2015
36962G4N1	10003	GENERAL ELECTRIC CAPITAL CORP		08/18/2010	10,000,000.00	9,965,400.00	9,982,822.09	2.500	2.508	1,563	08/11/2015
36962G4S0	10056	GENERAL ELECTRIC CAPITAL CORP		12/08/2010	10,000,000.00	9,938,300.00	9,967,889.72	2.250	2.295	1,613	09/30/2015
38143UTY7	10141	GOLDMAN SACHS GROUP		04/27/2011	20,000,000.00	20,000,000.00	20,000,000.00	3.000	2.959	1,823	04/27/2016
38146FAA9	08101	Goldman Sachs Group - FDIC		12/04/2008	10,000,000.00	10,322,300.00	10,026,382.38	3.250	2.959	411	06/15/2012
46623EJC4	10034	JP MORGAN CHASE BANK		11/08/2010	10,000,000.00	10,036,200.00	10,036,673.32	1.039	0.885	883	09/30/2013
61745E4D0	10102	MORGAN STANLEY		02/09/2011	20,000,000.00	20,020,800.00	20,000,000.00	2.304	2.304	1,745	02/09/2016
594918AG9	10069	Microsoft Corp		12/17/2010	10,000,000.00	9,843,000.00	9,769,130.62	1.625	2.150	1,608	09/25/2015
78008KKX0	10017	Royal Bank of Canada		09/30/2010	10,000,000.00	9,796,000.00	10,000,000.00	1.750	1.726	1,613	09/30/2015
949746NY3	08104	WELLS FARGO & CO.		12/08/2008	10,000,000.00	10,557,200.00	9,894,604.56	4.375	4.977	641	01/31/2013
949744AA4	08106	WELLS FARGO & CO - FDIC		12/10/2008	5,000,000.00	5,084,800.00	5,000,000.00	3.000	2.959	222	12/09/2011
949744AA4	08107	WELLS FARGO & CO - FDIC		12/10/2008	20,000,000.00	20,339,200.00	20,000,000.00	3.000	2.959	222	12/09/2011
		Subtotal and Average	**248,374,116.32**		**257,000,000.00**	**260,418,239.50**	**257,671,375.71**		**2.429**	**964**	
Negotiable Certificates of Deposit											
00279HXV3	10142	Abbey National Treasury Serv		04/27/2011	30,000,000.00	30,004,800.00	30,000,000.00	0.250	0.250	57	06/27/2011
0556M57G4	10132	BNP PARIBAS NY		04/11/2011	20,000,000.00	20,012,200.00	20,000,000.00	0.400	0.400	130	09/08/2011
0556M57F6	10133	BNP PARIBAS NY		04/11/2011	30,000,000.00	30,010,800.00	30,000,000.00	0.330	0.330	100	08/09/2011
13606XX86	10135	CANADIAN IMP BK COMM NY		04/11/2011	20,000,000.00	20,000,400.00	20,000,000.00	0.170	0.170	40	06/10/2011
13606XY51	10136	CANADIAN IMP BK COMM NY		04/13/2011	10,000,000.00	10,000,000.00	10,000,000.00	0.230	0.230	134	09/12/2011
25600TC54	10138	DNB NOR BANK ASA NY		04/15/2011	20,000,000.00	20,000,200.00	20,000,000.00	0.160	0.160	44	06/14/2011
46115LAA6	10033	Intesa SanPaolo New York		11/05/2010	10,000,000.00	10,204,900.00	10,084,956.92	2.375	1.818	600	12/21/2012
90527MPV2	10130	UNION BANK OF CALIFORNIA		04/07/2011	30,000,000.00	30,000,000.00	30,000,000.00	0.160	0.160	12	05/13/2011
		Subtotal and Average	**101,420,378.18**		**170,000,000.00**	**170,233,300.00**	**170,084,956.92**		**0.338**	**98**	
Commercial Paper Disc. -Amortizing											
0027A1SB6	10134	ABBEY NATIONAL NORTH AMERCIA L		04/11/2011	30,000,000.00	29,998,166.67	29,998,166.67	0.220	0.220	10	05/11/2011
4042F1S91	10131	HSBC FINANCE CORP		04/07/2011	30,000,000.00	29,998,866.67	29,998,866.67	0.170	0.170	8	05/09/2011
89233HUF9	10137	Toyota Motor Credit Corp		04/13/2011	30,000,000.00	29,983,125.00	29,983,125.00	0.270	0.270	75	07/15/2011
		Subtotal and Average	**111,315,256.39**		**90,000,000.00**	**89,980,158.34**	**89,980,158.34**		**0.220**	**31**	
PFA - HELICOPTER											
SYS08169	08169	Public Finance Authority		04/09/2009	1,097,300.77	1,097,300.77	1,097,300.77	2.476	2.442	1,807	04/11/2016
		Subtotal and Average	**1,151,650.59**		**1,097,300.77**	**1,097,300.77**	**1,097,300.77**		**2.442**	**1,807**	

5,10,15

General Fund
Portfolio Management
Portfolio Details - Investments
April 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Local Agency GO Bond											
SYS08242	08242	Newcastle Elem. School Distric		06/24/2009	60,000.00	60,000.00	60,000.00	1.090	0.614	61	07/01/2011
SYS08243	08243	Newcastle Elem. School Distric		06/24/2009	60,000.00	60,000.00	60,000.00	1.370	0.504	427	07/01/2012
SYS08244	08244	Newcastle Elem. School Distric		06/24/2009	65,000.00	65,000.00	65,000.00	1.830	0.492	792	07/01/2013
		Subtotal and Average	**185,000.00**		**185,000.00**	**185,000.00**	**185,000.00**		**0.536**	**437**	
Local Agency Bonds											
SYS05311	05311	MIDDLE FORK JPA		03/29/2006	55,793,844.00	55,793,844.00	55,793,844.00	5.430	5.356	9,102	04/01/2036
SYS10139	10139	mPower Placer		04/15/2011	976,000.00	976,000.00	976,000.00	0.350	0.345	60	06/30/2011
		Subtotal and Average	**56,687,710.67**		**56,769,844.00**	**56,769,844.00**	**56,769,844.00**		**5.269**	**8,947**	
mPower Placer											
SYS09460	09460	mPower Placer		06/24/2010	691,260.76	691,260.76	691,260.76	3.500	3.452	1	
		Subtotal and Average	**691,259.38**		**691,260.76**	**691,260.76**	**691,260.76**		**3.452**	**1**	
		Total and Average	**1,165,706,791.86**		**1,125,643,405.53**	**1,132,975,965.18**	**1,127,379,269.73**		**1.790**	**1,340**	

510.16

General Fund
Portfolio Management
Portfolio Details - Cash
April 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity
Cash at Bank										
SYS00000	00000	PLACER COUNTY CASH			2,922,222.57	2,922,222.57	2,922,222.57		0.000	1
Undeposited Receipts										
SYS00000VAULT	00000VAULT	PLACER COUNTY CASH			176,025.37	176,025.37	176,025.37		0.000	1
Wells Fargo Sweep										
SYS00000SWEEP	00000SWEEP	WFB REPURCHASE-SWEEP		07/01/2010	59,196,685.76	59,196,685.76	59,196,685.76		0.000	1
		Average Balance	0.00							1
		Total Cash and Investments	1,165,706,791.86		1,187,938,339.23	1,195,270,898.88	1,189,674,203.43		1.790	1,340

5107

General Fund
Purchases Report
Sorted by Fund - Fund
April 1, 2011 - April 30, 2011

CUSIP	Investment #	Fund	Sec. Type	Issuer	Original Par Value	Purchase Date	Payment Periods	Principal Purchased	Accrued Interest at Purchase	Rate at Purchase	Maturity Date	YTM	Ending Book Value
General Fund													
4042F1S91	10131	1010	ACP	HSBCF	30,000,000.00	04/07/2011	05/09 - At Maturity	29,995,466.67		0.170	05/09/2011	0.170	29,998,866.67
90527MPV2	10130	1010	NCB	UBKCAL	30,000,000.00	04/07/2011	05/13 - At Maturity	30,000,000.00		0.160	05/13/2011	0.160	30,000,000.00
0027A1SB6	10134	1010	ACP	ABBLLC	30,000,000.00	04/11/2011	05/11 - At Maturity	29,994,500.00		0.220	05/11/2011	0.220	29,998,166.67
0556M57G4	10132	1010	NCB	BNPPNY	20,000,000.00	04/11/2011	09/08 - At Maturity	20,000,000.00		0.400	09/08/2011	0.400	20,000,000.00
0556M57F6	10133	1010	NCB	BNPPNY	30,000,000.00	04/11/2011	08/09 - At Maturity	30,000,000.00		0.330	08/09/2011	0.330	30,000,000.00
13606XX86	10135	1010	NCB	CIBCNY	20,000,000.00	04/11/2011	06/10 - At Maturity	20,000,000.00		0.170	06/10/2011	0.170	20,000,000.00
13606XY51	10136	1010	NCB	CIBCNY	10,000,000.00	04/13/2011	09/12 - At Maturity	10,000,000.00		0.230	09/12/2011	0.230	10,000,000.00
89233HUF9	10137	1010	ACP	TOYCC	30,000,000.00	04/13/2011	07/15 - At Maturity	29,979,075.00		0.270	07/15/2011	0.270	29,983,125.00
25600TC54	10138	1010	NCB	DNBNNY	20,000,000.00	04/15/2011	06/14 - At Maturity	20,000,000.00		0.160	06/14/2011	0.160	20,000,000.00
SYS10139	10139	1010	RRP	MPP	976,000.00	04/15/2011	/ - 76 Days	976,000.00		0.350	06/30/2011	0.350	976,000.00
31331JW90	10140	1010	FAC	FFCB	10,000,000.00	04/20/2011	08/03 - 02/03	9,818,000.00	37,216.67	1.740	02/03/2016	2.142	9,856,376.60
00279HXV3	10142	1010	NCB	ABBEY	30,000,000.00	04/27/2011	06/27 - At Maturity	30,000,000.00		0.250	06/27/2011	0.250	30,000,000.00
38143UTY7	10141	1010	MTN	GLS	20,000,000.00	04/27/2011	07/27 - Quarterly	20,000,000.00		3.000	04/27/2016	3.000	20,000,000.00
				Subtotal	**280,976,000.00**			**280,763,041.67**	**37,216.67**				**280,812,536.94**
				Total Purchases	**280,976,000.00**			**280,763,041.67**	**37,216.67**				**280,812,536.94**

5,10,18

Office of
Jenine Windeshausen
Treasurer-Tax Collector
County of Placer

COUNTY OF PLACER

TREASURER'S POOLED INVESTMENT REPORT

For the Month of JUNE 30, 2011

5.10.19

2976 Richardson Drive • Auburn, California 95603
Tax Collector / Business Licenses (530) 889-4120 • Treasurer (530) 889-4140 • Bonds (530) 889-4146

PREFACE

Placer County Treasurer's Pooled Investment Report

June 30, 2011

Market values are only relevant if the investment is sold prior to maturity. Profit or loss would be realized only if the specific investment were to be sold.

For the purpose of clarity the following glossary of investment terms has been provided.

Book Value is the purchase price of a security plus amortization of any premium or discount. This may be more or less than face value, depending upon whether the security was purchased at a premium or at a discount.

Face Value is the principal amount of a security and the amount of principal that will be paid at maturity.

Market Value is the value at which a security can be sold at the time it is priced or the need to sell arises.

Government Code 53646 Compliance Report

The following information is a monthly update of funds on deposit in the Placer County Treasury pursuant to California Government code Section 53646. Further details of individual investments are included in the Treasurer's Monthly Investment Report. All investment transactions and decisions have been made with full compliance with California Government Code and Placer County's Statement of Investment Policy.

Individual securities are priced at the end of each month by Wells Fargo Bank.

The Weighted Average Maturity of the investments with the Treasury is 1,480 days.

The ability of the Placer County Treasury to meet its cash flow needs is demonstrated by $324,075,744.71 in cash and investments maturing in the next 180 days.

5.10.30

General Fund
Portfolio Management
Portfolio Summary
June 30, 2011

Investments	Par Value	Market Value	Book Value	% of Portfolio	Term	Days to Maturity	YTM 360 Equiv.	YTM 365 Equiv.
U.S. Treasury Coupons	100,000,000.00	102,657,500.00	101,154,966.94	11.01	1,266	751	1.532	1.553
Federal Agency Coupons	315,714,285.71	317,223,288.09	315,494,399.09	34.35	1,771	1,552	1.980	2.008
Medium Term Notes	257,000,000.00	259,986,804.30	257,560,333.65	28.04	1,364	903	2.427	2.461
Negotiable Certificates of Deposit	70,000,000.00	70,256,000.00	70,076,317.23	7.63	228	124	0.550	0.557
Commercial Paper Disc. -Amortizing	110,000,000.00	109,974,186.12	109,994,161.11	11.97	40	12	0.154	0.156
PFA - HELICOPTER	1,097,300.77	1,097,300.77	1,097,300.77	0.12	2,559	1,746	2.442	2.476
Local Agency GO Bond	185,000.00	185,000.00	185,000.00	0.02	1,113	376	0.536	0.543
Local Agency Bonds	62,230,670.00	62,230,670.00	62,230,670.00	6.77	10,703	8,829	5.088	5.159
mPower Placer	801,617.14	801,617.14	801,617.14	0.09	1	1	3.452	3.500
Investments	**917,028,873.62**	**924,412,366.42**	**918,594,765.93**	**100.00%**	**1,881**	**1,480**	**1.940**	**1.967**
Cash								
Passbook/Checking (not included in yield calculations)	87,539,744.71	87,539,744.71	87,539,744.71		1	1	0.000	0.000
Total Cash and Investments	**1,004,568,618.33**	**1,011,952,111.13**	**1,006,134,510.64**		**1,881**	**1,480**	**1.940**	**1.967**

Total Earnings	June 30 Month Ending	Fiscal Year To Date	Fiscal Year Ending
Current Year	1,545,215.44	20,485,264.55	20,485,264.55
Average Daily Balance	**1,045,805,154.86**	**1,040,568,104.13**	
Effective Rate of Return	**1.80%**	**1.97%**	

7/8/11

KIMBERLY HAWLEY, CHIEF DEPUTY TREASURER

510.21

Reporting period 06/01/2011-06/30/2011
Data Updated: FUNDSNAP: 07/08/2011 12:43
Run Date: 07/08/2011 - 12:43

Portfolio PLCR
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PM (PRF_PM1) 7.3.0
Report Ver. 7.3.3

General Fund
Portfolio Management
Portfolio Details - Investments
June 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
U.S. Treasury Coupons											
912828HY9	08070	U. S. TREASURY COUPON		09/30/2008	10,000,000.00	10,491,000.00	10,060,606.88	3.125	2.732	669	04/30/2013
912828LB4	09266	U. S. TREASURY COUPON		08/12/2009	10,000,000.00	10,130,500.00	9,975,538.39	1.500	1.718	380	07/15/2012
912828KP4	09267	U. S. TREASURY COUPON		08/12/2009	10,000,000.00	10,100,800.00	9,976,241.31	1.375	1.631	319	05/15/2012
912828LX6	09302	U. S. TREASURY COUPON		12/01/2009	10,000,000.00	10,144,100.00	10,039,296.87	1.375	1.069	503	11/15/2012
912828LX6	09311	U. S. TREASURY COUPON		12/10/2009	10,000,000.00	10,144,100.00	10,019,079.72	1.375	1.216	503	11/15/2012
912828LT5	09313	U. S. TREASURY COUPON		12/11/2009	10,000,000.00	10,030,500.00	10,007,193.40	1.000	0.772	122	10/31/2011
912828JD3	09394	U. S. TREASURY COUPON		03/30/2010	10,000,000.00	10,581,300.00	10,311,079.55	3.375	1.742	730	06/30/2013
912828PJ3	10046	U. S. TREASURY COUPON		12/02/2010	10,000,000.00	9,950,800.00	9,908,804.48	1.375	1.569	1,613	11/30/2015
912828PJ3	10047	U. S. TREASURY COUPON		12/02/2010	10,000,000.00	9,950,800.00	9,883,932.98	1.375	1.627	1,613	11/30/2015
912828CJ7	10063	U. S. TREASURY COUPON		12/14/2010	10,000,000.00	11,133,600.00	10,973,193.36	4.750	1.261	1,049	05/15/2014
		Subtotal and Average	**101,174,572.91**		**100,000,000.00**	**102,657,500.00**	**101,154,966.94**		**1.532**	**751**	
Federal Agency Coupons											
31331G7L7	09319	FEDERAL FARM CREDIT BANK		12/22/2009	10,000,000.00	10,105,000.00	9,998,262.50	2.820	2.787	1,270	12/22/2014
31331J3E1	10051	FEDERAL FARM CREDIT BANK		12/03/2010	10,000,000.00	10,001,900.00	9,984,746.91	1.850	1.865	1,433	06/03/2015
31331J5E9	10064	FEDERAL FARM CREDIT BANK		12/15/2010	10,000,000.00	10,078,200.00	10,000,000.00	2.480	2.446	1,628	12/15/2015
31331J4T7	10067	FEDERAL FARM CREDIT BANK		12/16/2010	10,000,000.00	10,037,900.00	10,000,000.00	1.350	1.332	899	12/16/2013
31331J5W9	10072	FEDERAL FARM CREDIT BANK		12/22/2010	10,000,000.00	10,064,600.00	10,000,000.00	2.000	1.973	1,270	12/22/2014
31331KCW8	10112	FEDERAL FARM CREDIT BANK		02/24/2011	10,000,000.00	10,123,100.00	10,000,000.00	2.300	2.268	1,334	02/24/2015
31331JW90	10140	FEDERAL FARM CREDIT BANK		04/20/2011	10,000,000.00	10,005,016.67	9,862,716.38	1.740	2.113	1,678	02/03/2016
313370P69	10005	FEDERAL HOME LOAN BANK		08/26/2010	10,000,000.00	10,016,500.00	10,000,000.00	1.000	0.986	1,517	08/26/2015
313370RA8	10009	FEDERAL HOME LOAN BANK		09/17/2010	10,000,000.00	10,029,800.00	9,997,899.55	1.820	1.800	1,515	08/24/2015
3133712G0	10014	FEDERAL HOME LOAN BANK		09/29/2010	10,000,000.00	10,004,000.00	9,991,511.11	1.250	1.253	1,551	09/29/2015
313371BS4	10029	FEDERAL HOME LOAN BANK		10/21/2010	10,000,000.00	10,005,100.00	10,010,763.89	1.000	0.961	1,573	10/21/2015
313371DL7	10032	FEDERAL HOME LOAN BANK		10/27/2010	10,000,000.00	9,937,300.00	10,000,000.00	1.725	1.701	1,579	10/27/2015
313371G83	10036	FEDERAL HOME LOAN BANK		11/10/2010	10,000,000.00	10,022,500.00	10,000,000.00	1.700	1.677	1,593	11/10/2015
313371LG9	10040	FEDERAL HOME LOAN BANK		11/23/2010	10,000,000.00	9,978,600.00	10,000,000.00	1.750	1.726	1,606	11/23/2015
313371QV1	10041	FEDERAL HOME LOAN BANK		11/24/2010	10,000,000.00	10,023,200.00	9,995,602.78	1.000	1.745	1,607	11/24/2015
313371RT5	10042	FEDERAL HOME LOAN BANK		11/26/2010	10,000,000.00	10,025,500.00	9,991,195.11	1.250	1.253	1,608	11/25/2015
313371NM4	10050	FEDERAL HOME LOAN BANK		12/03/2010	10,000,000.00	9,977,600.00	10,000,000.00	1.750	1.726	1,616	12/03/2015
3133722L7	10073A	FEDERAL HOME LOAN BANK		12/22/2010	5,714,285.71	5,715,771.42	5,710,961.42	2.250	2.233	1,635	12/22/2015
3133723U6	10078	FEDERAL HOME LOAN BANK		12/29/2010	10,000,000.00	10,038,800.00	9,993,258.33	1.250	1.246	1,642	12/29/2015
313372TB0	10115	FEDERAL HOME LOAN BANK		03/08/2011	10,000,000.00	10,043,300.00	9,992,970.83	2.500	2.482	1,712	03/08/2016
313373WW8	10151	FEDERAL HOME LOAN BANK		06/13/2011	10,000,000.00	10,006,600.00	10,000,000.00	2.400	2.367	1,809	06/13/2016
313373ZW5	10152	FEDERAL HOME LOAN BANK		06/13/2011	10,000,000.00	9,866,800.00	10,000,000.00	2.250	2.219	1,809	06/13/2016
313373ZP0	10155	FEDERAL HOME LOAN BANK		06/15/2011	10,000,000.00	9,958,600.00	10,000,000.00	1.550	1.529	1,811	06/15/2016

5,10,22

General Fund
Portfolio Management
Portfolio Details - Investments
June 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
Federal Agency Coupons											
313374BU3	10165	FEDERAL HOME LOAN BANK		06/29/2011	10,000,000.00	9,935,400.00	9,990,011.11	2.020	2.013	1,825	06/29/2016
313374DG2	10166	FEDERAL HOME LOAN BANK		06/29/2011	10,000,000.00	9,892,400.00	9,990,011.11	2.050	2.043	1,825	06/29/2016
3133745B2	10170	FEDERAL HOME LOAN BANK		06/30/2011	10,000,000.00	10,000,000.00	9,997,501.39	1.500	2.204	1,826	06/30/2016
313374BJ8	10171	FEDERAL HOME LOAN BANK		06/30/2011	10,000,000.00	10,000,000.00	10,000,000.00	1.375	2.405	1,826	06/30/2016
313374C81	10172	FEDERAL HOME LOAN BANK		06/30/2011	10,000,000.00	10,000,000.00	10,000,000.00	2.110	2.081	1,826	06/30/2016
3136F9PZ0	07005	FEDERAL NATIONAL MORT. ASSOC.		05/28/2008	10,000,000.00	10,675,300.00	9,988,550.00	4.050	4.061	697	05/28/2013
3136FMHX5	09387	FEDERAL NATIONAL MORT. ASSOC.		03/26/2010	10,000,000.00	10,189,500.00	10,000,000.00	2.000	1.973	1,364	03/26/2015
3136FMMD3	09416	FEDERAL NATIONAL MORT. ASSOC.		04/27/2010	10,000,000.00	10,226,000.00	10,000,000.00	3.070	3.028	1,396	04/27/2015
3136FMTY0	09452	FEDERAL NATIONAL MORT. ASSOC.		05/28/2010	10,000,000.00	10,239,000.00	9,998,436.67	2.000	1.977	1,427	05/28/2015
		Subtotal and Average	**333,433,489.72**		**315,714,285.71**	**317,223,288.09**	**315,494,399.09**		**1.980**	**1,552**	
Medium Term Notes											
06051GEB1	10001	BANK OF AMERICA CORP		07/26/2010	13,000,000.00	13,591,500.00	13,408,909.79	4.500	3.531	1,370	04/01/2015
59018YXY2	10004	BANK OF AMERICA CORP		08/23/2010	10,000,000.00	10,002,000.00	9,998,337.35	0.474	0.542	24	07/25/2011
06050MD27	10010	BANK OF AMERICA CORP		09/24/2010	10,000,000.00	9,648,884.30	9,648,884.30	0.622	1.741	1,172	09/15/2014
06050BAA9	08100	Bank of America Corp - FDIC		12/04/2008	10,000,000.00	10,273,400.00	10,003,123.34	3.125	3.048	350	06/15/2012
06406HBA6	08124	Bank of New York Mellon		01/14/2009	10,000,000.00	10,154,000.00	10,065,433.96	5.125	3.018	123	11/01/2011
06406HBE8	09295	Bank of New York Mellon		11/02/2009	10,000,000.00	10,566,000.00	10,370,476.37	4.950	2.042	489	11/01/2012
084670AY4	10012	BERKSHIRE HATHAWAY FINANCE		09/27/2010	14,000,000.00	14,076,020.00	14,047,661.29	0.696	0.501	591	02/11/2013
2254C0TC1	09347	Credit Suisse New York		01/29/2010	5,000,000.00	5,337,050.00	5,218,794.27	5.000	2.512	684	05/15/2013
36962GM68	09259	General Electric Company		08/03/2009	10,000,000.00	10,152,700.00	10,051,908.21	4.375	2.941	143	11/21/2011
36962G4Q4	10026	General Electric Company		10/15/2010	5,000,000.00	5,057,050.00	5,037,821.12	1.875	1.502	808	09/16/2013
36962G3T9	08280	GENERAL ELECTRIC CAPITAL CORP		09/03/2009	5,000,000.00	5,309,400.00	5,097,647.95	4.800	4.367	670	05/01/2013
36962G4K7	09459	GENERAL ELECTRIC CAPITAL CORP		06/24/2010	10,000,000.00	10,085,200.00	9,923,715.38	1.128	1.601	564	01/15/2013
36962GN1	10002	GENERAL ELECTRIC CAPITAL CORP		08/11/2010	10,000,000.00	9,924,900.00	9,995,888.89	2.500	2.476	1,502	08/11/2015
36962G4N1	10003	GENERAL ELECTRIC CAPITAL CORP		08/18/2010	10,000,000.00	9,989,400.00	9,983,491.36	2.500	2.508	1,502	08/11/2015
36962G4S0	10056	GENERAL ELECTRIC CAPITAL CORP		12/08/2010	10,000,000.00	9,960,100.00	9,969,102.19	2.250	2.295	1,552	09/30/2015
38143UTY7	10141	GOLDMAN SACHS GROUP		04/27/2011	20,000,000.00	19,942,000.00	20,000,000.00	3.000	2.959	1,762	04/27/2016
38146FAA9	08101	Goldman Sachs Group - FDIC		12/04/2008	10,000,000.00	10,280,600.00	10,022,464.20	3.250	2.959	350	06/15/2012
46623EJC4	10034	JP MORGAN CHASE BANK		11/08/2010	10,000,000.00	10,068,000.00	10,034,139.83	1.039	0.885	822	09/30/2013
61745E4D0	10102	MORGAN STANLEY		02/09/2011	20,000,000.00	19,999,800.00	20,000,000.00	2.304	2.304	1,684	02/09/2016
594918AG9	10069	Microsoft Corp		12/17/2010	10,000,000.00	9,894,100.00	9,777,875.67	1.625	2.150	1,547	09/25/2015
78008KKX0	10017	Royal Bank of Canada		09/30/2010	10,000,000.00	9,868,000.00	10,000,000.00	1.750	1.726	1,552	09/30/2015
949746NY3	08104	WELLS FARGO & CO.		12/08/2008	10,000,000.00	10,495,200.00	9,904,658.18	4.375	4.977	580	01/31/2013
949744AA4	08106	WELLS FARGO & CO - FDIC		12/10/2008	5,000,000.00	5,062,300.00	5,000,000.00	3.000	2.959	161	12/09/2011
949744AA4	08107	WELLS FARGO & CO - FDIC		12/10/2008	20,000,000.00	20,249,200.00	20,000,000.00	3.000	2.959	161	12/09/2011

5,103

General Fund
Portfolio Management
Portfolio Details - Investments
June 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity	Maturity Date
		Subtotal and Average	**257,587,244.38**		**257,000,000.00**	**259,986,804.30**	**257,560,333.65**		**2.427**	**903**	
Negotiable Certificates of Deposit											
0556M57G4	10132	BNP PARIBAS NY		04/11/2011	20,000,000.00	20,009,200.00	20,000,000.00	0.400	0.400	69	09/08/2011
0556M57F6	10133	BNP PARIBAS NY		04/11/2011	30,000,000.00	30,005,700.00	30,000,000.00	0.330	0.330	39	08/09/2011
13606XY51	10136	CANADIAN IMP BK COMM NY		04/13/2011	10,000,000.00	10,000,000.00	10,000,000.00	0.230	0.230	73	09/12/2011
46115LAA6	10033	Intesa SanPaolo New York		11/05/2010	10,000,000.00	10,241,100.00	10,076,317.23	2.375	1.818	539	12/21/2012
		Subtotal and Average	**111,745,335.71**		**70,000,000.00**	**70,256,000.00**	**70,076,317.23**		**0.550**	**124**	
Commercial Paper Disc. -Amortizing											
4042F1UC1	10161	HSBC FINANCE CORP		06/22/2011	50,000,000.00	49,996,944.45	49,998,319.44	0.110	0.110	11	07/12/2011
4042F1UC1	10162	HSBC FINANCE CORP		06/22/2011	30,000,000.00	29,998,166.67	29,998,991.67	0.110	0.110	11	07/12/2011
89233HUF9	10137	Toyota Motor Credit Corp		04/13/2011	30,000,000.00	29,979,075.00	29,996,850.00	0.270	0.270	14	07/15/2011
		Subtotal and Average	**103,325,423.06**		**110,000,000.00**	**109,974,186.12**	**109,994,161.11**		**0.154**	**12**	
PFA - HELICOPTER											
SYS08169	08169	Public Finance Authority		04/09/2009	1,097,300.77	1,097,300.77	1,097,300.77	2.476	2.442	1,746	04/11/2016
		Subtotal and Average	**1,097,300.77**		**1,097,300.77**	**1,097,300.77**	**1,097,300.77**		**2.442**	**1,746**	
Local Agency GO Bond											
SYS08242	08242	Newcastle Elem. School Distric		06/24/2009	60,000.00	60,000.00	60,000.00	1.090	0.614	0	07/01/2011
SYS08243	08243	Newcastle Elem. School Distric		06/24/2009	60,000.00	60,000.00	60,000.00	1.370	0.504	366	07/01/2012
SYS08244	08244	Newcastle Elem. School Distric		06/24/2009	65,000.00	65,000.00	65,000.00	1.830	0.492	731	07/01/2013
		Subtotal and Average	**185,000.00**		**185,000.00**	**185,000.00**	**185,000.00**		**0.536**	**376**	
Local Agency Bonds											
SYS10169	10169	COLFAX ELEMENTARY TRAN		06/29/2011	500,000.00	500,000.00	500,000.00	1.000	0.986	91	09/30/2011
SYS05311	05311	MIDDLE FORK JPA		03/29/2006	60,754,670.00	60,754,670.00	60,754,670.00	5.270	5.198	9,041	04/01/2036
SYS10173	10173	mPower Placer		06/30/2011	976,000.00	976,000.00	976,000.00	0.350	0.345	91	09/30/2011
		Subtotal and Average	**56,968,538.20**		**62,230,670.00**	**62,230,670.00**	**62,230,670.00**		**5.088**	**8,829**	
mPower Placer											
SYS09460	09460	mPower Placer		06/24/2010	801,617.14	801,617.14	801,617.14	3.500	3.452	1	
		Subtotal and Average	**763,328.97**		**801,617.14**	**801,617.14**	**801,617.14**		**3.452**	**1**	

5.10.24

General Fund
Portfolio Management
Portfolio Details - Investments
June 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity
		Total and Average	1,045,805,154.86		917,028,873.62	924,412,366.42	918,594,765.93		1.940	1,480

5.10.25

General Fund
Portfolio Management
Portfolio Details - Cash
June 30, 2011

CUSIP	Investment #	Issuer	Average Balance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	YTM 360	Days to Maturity
Cash at Bank										
SYS00000	00000	PLACER COUNTY CASH			5,286,744.11	5,286,744.11	5,286,744.11		0.000	1
Undeposited Receipts										
SYS00000VAULT	00000VAULT	PLACER COUNTY CASH			772,339.19	772,339.19	772,339.19		0.000	1
Wells Fargo Sweep										
SYS00000SWEEP	00000SWEEP	WFB REPURCHASE-SWEEP		07/01/2010	81,480,661.41	81,480,661.41	81,480,661.41		0.000	1
		Average Balance	**0.00**							**1**
		Total Cash and Investments	**1,045,805,154.86**		**1,004,568,618.33**	**1,011,952,111.13**	**1,006,134,510.64**		**1.940**	**1,480**

5.10-26

General Fund
Purchases Report
Sorted by Fund - Fund
June 1, 2011 - June 30, 2011

CUSIP	Investment #	Fund	Sec. Type	Issuer	Original Par Value	Purchase Date	Payment Periods	Principal Purchased	Accrued Interest at Purchase	Rate at Purchase	Maturity Date	YTM	Ending Book Value
General Fund													
90262DTD7	10150	1010	ACP	UBSFS	40,000,000.00	06/10/2011	06/13 - At Maturity	39,999,700.00		0.090	06/13/2011	0.090	0.00
313373WW8	10151	1010	FAC	FHLB	10,000,000.00	06/13/2011	12/13 - 06/13	10,000,000.00		2.400	06/13/2016	2.400	10,000,000.00
313373ZW5	10152	1010	FAC	FHLB	10,000,000.00	06/13/2011	12/13 - 06/13	10,000,000.00		2.250	06/13/2016	2.250	10,000,000.00
36960MTM5	10154	1010	ACP	GE	40,000,000.00	06/14/2011	06/21 - At Maturity	39,999,377.78		0.080	06/21/2011	0.080	0.00
313373ZP0	10155	1010	FAC	FHLB	10,000,000.00	06/15/2011	12/15 - 06/15	10,000,000.00		1.550	06/15/2016	1.550	10,000,000.00
90262DTH8	10156	1010	ACP	UBSFS	40,000,000.00	06/16/2011	06/17 - At Maturity	39,999,888.89		0.100	06/17/2011	0.100	0.00
90262DTQ8	10157	1010	ACP	UBSFS	40,000,000.00	06/17/2011	06/24 - At Maturity	39,999,455.56		0.070	06/24/2011	0.070	0.00
90262DTM7	10158	1010	ACP	UBSFS	50,000,000.00	06/20/2011	06/21 - At Maturity	49,999,875.00		0.090	06/21/2011	0.090	0.00
90262DTM7	10159	1010	ACP	UBSFS	10,000,000.00	06/20/2011	06/21 - At Maturity	9,999,975.00		0.090	06/21/2011	0.090	0.00
90262DTU9	10160	1010	ACP	UBSFS	40,000,000.00	06/21/2011	06/28 - At Maturity	39,999,455.56		0.070	06/28/2011	0.070	0.00
4042F1UC1	10161	1010	ACP	HSBCF	50,000,000.00	06/22/2011	07/12 - At Maturity	49,996,944.44		0.110	07/12/2011	0.110	49,998,319.44
4042F1UC1	10162	1010	ACP	HSBCF	30,000,000.00	06/22/2011	07/12 - At Maturity	29,998,166.67		0.110	07/12/2011	0.110	29,998,991.67
90262DTV7	10163	1010	ACP	UBSFS	50,000,000.00	06/28/2011	06/29 - At Maturity	49,999,888.89		0.080	06/29/2011	0.080	0.00
90262DTV7	10164	1010	ACP	UBSFS	30,000,000.00	06/28/2011	06/29 - At Maturity	29,999,933.33		0.080	06/29/2011	0.080	0.00
SYS10169	10169	1010	RRP	COLFAX	500,000.00	06/29/2011	/ - 93 Days	500,000.00		1.000	09/30/2011	1.000	500,000.00
313374BU3	10165	1010	FAC	FHLB	10,000,000.00	06/29/2011	12/29 - 06/29	9,990,000.00		2.020	06/29/2016	2.041	9,990,011.11
313374DG2	10166	1010	FAC	FHLB	10,000,000.00	06/29/2011	12/29 - 06/29	9,990,000.00		2.050	06/29/2016	2.071	9,990,011.11
90262DTW5	10167	1010	ACP	UBSFS	50,000,000.00	06/29/2011	06/30 - At Maturity	49,999,902.78		0.070	06/30/2011	0.070	0.00
90262DTW5	10168	1010	ACP	UBSFS	30,000,000.00	06/29/2011	06/30 - At Maturity	29,999,941.67		0.070	06/30/2011	0.070	0.00
3133745B2	10170	1010	FAC	FHLB	10,000,000.00	06/30/2011	12/30 - 06/30	9,997,500.00		1.500	06/30/2016	2.234	9,997,501.39
313374BJ8	10171	1010	FAC	FHLB	10,000,000.00	06/30/2011	09/30 - 03/31	10,000,000.00		1.375	06/30/2016	2.438	10,000,000.00
313374C81	10172	1010	FAC	FHLB	10,000,000.00	06/30/2011	12/30 - 06/30	10,000,000.00		2.110	06/30/2016	2.110	10,000,000.00
SYS10173	10173	1010	RRP	MPP	976,000.00	06/30/2011	/ - 92 Days	976,000.00		0.350	09/30/2011	0.350	976,000.00
				Subtotal	**581,476,000.00**			**581,446,005.57**	**0.00**				**161,450,834.72**
				Total Purchases	**581,476,000.00**			**581,446,005.57**	**0.00**				**161,450,834.72**

5.10.27

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEES MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:

Approve California State University Piggyback Contract Use for Future Lease Purchases of Canon U.S.A, Inc., Copiers

AGENDA ITEM AREA:

Consent

REQUESTED BY:

Joyce Lopes
Assistant Superintendent of Business Services

ENCLOSURES:

Yes

DEPARTMENT:

Business Services

FINANCIAL INPUT/SOURCE:

General Fund

MEETING DATE:

September 6, 2011

ROLL CALL REQUIRED:

No

BACKGROUND:

Administration regularly reviews its copier contracts and works with its current copier company to obtain the best possible pricing. In order to streamline future copier acquisitions and ensure competitive pricing, the district intends to piggyback on the California State University contract with Canon U.S.A., Inc. The current expiration date of the contract is April 30, 2012, and is subject to extension by mutual agreement between California State University and Canon U.S.A., Inc., for an additional year.

RECOMMENDATION:

Administration recommends the Board approve the use of the California State University Piggyback Contract, for the life of the agreement (including any extensions), for the lease purchase of Canon copiers that fall under the scope of the contract.

MASTER ENABLING AGREEMENT

AGREEMENT NUMBER	AM. NO.
70818	
CONTRACTOR IDENTIFICATION NUMBER	
3351	

THIS AGREEMENT, made and entered into this **1st day of August, 2008**, in the State of California, by and between the Trustees of the California State University, which is the State of California acting in a higher education capacity, through its duly appointed and acting officer, hereinafter called CSU and

CONTRACTOR'S NAME
Canon U.S.A., Inc. , hereafter called Contractor,

WITNESSETH: That the Contractor for and in consideration of the covenants, conditions, agreements, and stipulation of the University hereinafter expressed, does hereby agree to furnish to the University services and materials as follows:

In consideration of the covenant contained in the existing University of California (UC)/Canon USA Contract (#708/OP/009, Scope **Paragraph 3.2), recognizing the participation of the 23 campuses and the Chancellor's Office of the Trustees of the California** State University, Canon USA and CSU agree as follows:

The UC/Canon USA Contract shall be understood to include as "UC" each of the CSU Campuses and Chancellor's Office.

As a participant, the CSU shall receive the same product pricing and services as extended by Canon USA in the UC/Canon USA Agreement mentioned above. *Sentences 1 – 4 of Section 5.8 of Agreement 708/OP/009 does not apply to the CSU.*

The California State University system will utilize the UC Terms and Conditions as contained in the UC/Canon USA Agreement, excepting any that may conflict with the Attached Rider A, General Provisions for Information Technology Acquisitions that shall take precedence.

Canon USA must report all DVBE and Small Business activity under this agreement. The report, to be furnished in a mutually agreed upon format, must contain the following information: CSU campus location, company name and total dollar value of goods purchased. **The report must be provided to the current Chancellor's Office** SB/DVBE Advocate on a semi-annual basis as required under CSU Rider A, General Provision 25.

The term of this Agreement shall remain in effect until the earlier of 1) Expiration or termination of the applicable contract between UC and Canon USA, 2) written notice by CSU to Canon USA that CSU terminates this Agreement, given at least 30 days in advance of the effective date of such termination, or 3) written notice by Canon USA to CSU that Canon USA terminates this Agreement, given at least 30 days in advance of the effective date of such termination.

IN WITNESS WHEREOF, this agreement has been executed by the parties hereto, upon the date first above written.

UNIVERSITY	CONTRACTOR
Trustees of the California State University	**Canon USA, Inc.**
BY (AUTHORIZED SIGNATURE) DATE	BY (AUTHORIZED SIGNATURE) DATE
➢SIGNED BY TOM ROBERTS ON 08/07/08	**➢SIGNED BY GARY BARTH ON 08/05/08**
PRINTED NAME AND TITLE OF PERSON SIGNING	PRINTED NAME AND TITLE OF PERSON SIGNING
Tom Roberts, Director	Gary Barth, Vice President Government Marketing Division
DEPT.	ADDRESS
Contract Services & Procurement	2110 Washington Blvd, Ste. 300, Arlington, VA 22204

AMOUNT ENCUMBERED BY THIS DOCUMENT	Account	Sub Code
$0.00		
TOTAL AMOUNT ENCUMBERED TO DATE		
$0.00		

CRL 017 – 1/27/04

5.11.1

Rider A

CSU GENERAL PROVISIONS
for
INFORMATION TECHNOLOGY ACQUISITIONS
Revision 7/24/06
(Also revised on August 1, 2008)

5.11.2

CSU GENERAL PROVISIONS
for
INFORMATION TECHNOLOGY ACQUISITIONS

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2. Invoices 3
3. Appropriation of Funds 3
4. Cancellation 3
5. Independent Status 3
6. Conflict of Interest 4
7. Governing Law 4
8. Assignments 4
9. Time 4
10. Contract Alterations & Integration 4
11. General Indemnity 4
12. Use of Data 4
13. Termination for Default 4
14. Personnel 5
15. Nondiscrimination 5
16. Drug-Free Workplace Certification 5
17. Severability 6
18. Dispute 6
19. Privacy of Personal Information 6
20. Waiver of Rights 6
21. Endorsement 6
22. Patent, Copyright, and Trade Secret Indemnity 6
23. Compliance with NLRB Orders 7
24. Examination and Audit 7
25. DVBE and Small Business Participation 7
26. Citizenship and Public Benefits 8
27. Americans With Disabilities Act (ADA) 8
28. Child Support Compliance Act 8
29. Document Referencing 8
30. Taxes, Fees, Expenses, and Extras 8
31. Forced, Convict, Indentured and Child Labor 9
32. Covenant Against Gratuities 9
33. Rights and Remedies of CSU for Default 9
34. Contractor's Power and Authority 9
35. Recycled Content Certification 10
36. Entire Contract 10
37. Safety and Accident Prevention 10
38. Rights in Work Product 10
39. Follow-On Contracts 10
40. Expatriate Corporations 11
41. Insurance Requirements 11
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5.11.3

CSU GENERAL PROVISIONS
for
INFORMATION TECHNOLOGY ACQUISITIONS

1. Commencement of Work
Work shall not commence under the Contract until a fully executed Contract has been received by the Contractor and the Contractor has been given approval to proceed. Any work performed by the Contractor prior to the date of approval shall be considered as having been performed at the Contractor's own risk and as a volunteer.

2. Invoices
In connection with any discount offered, except when provision is made for a testing period preceding acceptance by the CSU, time will be computed from date of delivery of the commodities as specified, or from date that correct invoices are received in the office specified by the CSU if the latter date is later than the date of delivery. When provision is made for a testing period preceding acceptance by the CSU, date of delivery shall mean the date the supplies, equipment or services are accepted by the CSU following the specified testing period. Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the CSU warrant or check.
Invoices shall be submitted, in arrears, to the address stipulated in the Contract. The Contract number and Contractor's Identification number are to be included on the invoice. Final invoice shall be marked as such.
The Contractor shall submit invoices to the CSU for payment of goods and services rendered. Unless otherwise specified, the CSU shall pay properly submitted invoices not more than 45 days after (i) the acceptance of goods by the CSU; or (ii) receipt of an undisputed invoice, whichever is later. *Failure to make payment within the timeframes stated herein may result in interest penalty charges as allowed by the laws of the State of California.* ~~Late payment penalties shall not apply to this Contract.~~ The consideration to be paid Contractor, as described within the Contract, shall be in full compensation for all of Contractor's expenses incurred in the performance hereof, including travel and per diem, unless otherwise expressly so provided.

3. Appropriation of Funds
(a) If the term of the Contract extends into fiscal years subsequent to that in which it is approved such continuation of the Contract is subject to the appropriation of funds for such purpose by the Legislature. If funds to effect such continued payment are not appropriated, Contractor agrees to take back any commodities furnished under the Contract, terminate any services supplied to the CSU under the Contract, and relieve the CSU of any further obligation therefore.
(b) CSU agrees that if provision (a) above is involved, commodities shall be returned to the Contractor in substantially the same condition in which they were delivered, subject to normal wear and tear. CSU further agrees to pay for packing, crating, transportation to Contractor's nearest facility and for reimbursement to Contractor for expenses incurred for its assistance in such packing and crating.
(c) Immediately provide written notice of an event of non-appropriation with at least thirty (30) days prior notice to end of funding.
(d) Require the Customer to certify the canceled equipment is not being replaced by similar equipment or equipment performing similar functions during the ensuing fiscal year.
(e) Ensure the Customer agrees to return the equipment in good condition, free of all liens and encumbrances. The Customer will then be released from obligations to make any further payments to Canon, assuming all sums have been paid that were due and owing up to the end of the fiscal year for which funds were appropriated.

4. Cancellation
CSU reserves the right to cancel this Contract at any time upon thirty (30) days written notice to the Contractor. *In the event of cancellation of the Contract, any existing leases, rentals or cost-per copy (cpc) placements will remain in effect until terminated by the respective lease, rental or cpc plan.*

5. Independent Status
The Contractor, and the agents and employees of Contractor, in the performance of this Contract, shall act in an independent capacity and not as officers or employees or agents of the State of California. While Contractor may (or may not) be required under the terms of this Contract to carry Worker's Compensation Insurance, Contractor is not entitled to unemployment or workers' compensation benefits from the CSU.

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6. Conflict of Interest

(a) Should the Contractor provide services for preparation or development of recommendations for the actions which are required, suggested or otherwise deemed appropriate, and which include the provision, acquisition or delivery of products or service; then the Contractor must provide full disclosure of any financial interest including but not limited to service Agreements, OEM, and/or remarketing Agreement that may foreseeable allow the Contractor to materially benefit from the adoption of such recommendations.

(b) The CSU requires a Statement of Economic Interests (Form 700) to be filed by any Consultant (or Contractor) who is involved in the making, or participation in the making, of decisions which may forseeably have a material effect on any CSU financial interest [reference G.C. 82019].

The CSU reserves the right to prohibit participation by the Contractor in bidding to or providing services, goods or supplies or any other related action which is required, suggested or otherwise deemed appropriate in the end product of this Contract.

7. Governing Law

To the extent not inconsistent with applicable federal law, this Contract shall be construed in accordance with and governed by the laws of the State of California. The United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Contract.

8. Assignments

Without written consent of the CSU, the Contract is not assignable by Contractor either in whole or in part.

9. Time

Time is of the essence of the Contract.

10. Contract Alterations & Integration

No alteration or variation of the terms of the Contract shall be valid unless made in writing and signed by the parties hereto, and no oral understanding or Contract not incorporated here in shall be binding on any of the parties hereto.

11. General Indemnity

The Contractor agrees to indemnify, defend and save harmless the CSU, its officers, agents and employees from any and all claims and losses accruing or resulting to any other person, firm or corporation furnishing or supplying work, service, materials or supplies in connection with the performance of this Contract, and from any and all claims and losses accruing or resulting to any person, firm or corporation which may be injured or damaged by the Contractor in the performance of this Contract. *Except for indemnified matters and to the extent permitted by applicable law, all other liability of Canon to the Customer for damages of any kind or type, including but not limited to direct, indirect, consequential, incidental or special damages, arising from Canon's performance or failure to perform under this Contract or by virtue of Canon's tortuous conduct (including negligence whether passive or active) shall be limited to the amounts paid by Customer under this Agreement. The foregoing limitation of liability shall not apply to claims by the Customer for damage to real or tangible property caused by Canon's negligence.*

12. Use of Data

The Contractor shall not utilize any information, not a matter of public record, which is received by reason of this Contract, for pecuniary gain not contemplated by the terms of this Contract, regardless of whether the Contractor is or is not under contract at the time such gain is realized. CSU specific information contained in the report, survey, or other product developed by the Contractor pursuant to this Contract is the property of the CSU, and shall not be used in any manner by the Contractor unless authorized by the CSU.

13. Termination for Default

The CSU may terminate the Contract and be relieved of the payment of any consideration to Contractor should Contractor fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination, the CSU may proceed with the work in any manner deemed proper by the CSU. The cost to the CSU shall be deducted from any sum due the Contractor under the Contract, and the balance, if any, shall be paid the Contractor upon demand.

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14. Personnel

The Contractor shall make every effort consistent with sound business practices to honor the specific requests of the CSU with regard to assignment of its employees; however, the Contractor reserves the sole right to determine the assignment of its employees. If a Contractor employee is unable to perform due to illness, resignation, or other factors beyond the Contractor's control, the Contractor shall make every reasonable effort to provide suitable substitute personnel.

15. Nondiscrimination

(a) During the performance of this Contract, Contractor and its subcontractors shall not deny the Contract's benefits to any person on the basis of religion, color, ethnic group identification, sex, age, physical or mental disability, nor shall they discriminate unlawfully against any employee or applicant for employment because of race, religion, color, national origin, ancestry, physical handicap, mental disability, medical condition, marital status, age (over 40) or sex. Contractor shall insure that the evaluation and treatment of employees and applicants for employment are free of such discrimination.

(b) Contractor shall comply with the provisions of the Fair Employment and Housing Act (Government Code Section 12900 et seq.), the regulations promulgated thereunder (California Code of Regulations, Title 2, Sections 7285.0 et seq.), and the provisions of Article 9.5, Chapter 1, Part 1, Division 3, Title 2 of the Government Code (Government Code Sections 11135-11139.5), and the regulations or standards adopted by the awarding state agency to implement such article.

(c) Contractor shall permit access by representatives of the Department of Fair Employment and Housing and the Trustees upon reasonable notice at any time during the normal business hours, but in no case less than 24 hours notice, to such of its books, records, accounts, other sources of information, and its facilities as said Department or Trustees shall require to ascertain compliance with this clause.

(d) The provisions of Executive Order 11246, as amended (Equal Employment Opportunity/Affirmative Action), Section 402 of the Vietnam Era Veterans' Readjustment Assistance Act of 1974, as amended (38 U.S.C. 4212 or VEVRAA), and Section 503 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 793), and the implementing regulations found at 41 CFR 60-1&2, 41 CFR 60-250, and 41 CFR 60-741, respectively, are hereby incorporated by reference.

(e) Contractor and its subcontractors shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other agreement.

(f) Contractor shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under the contract. (Gov. Code Section 12990, 11135 et seq.; Title 2, California Code of Regs., Section 8107).

16. Drug-Free Workplace Certification

The Contractor certifies under penalty of perjury under the laws of the State of California that the Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 (Government Code Section 8350 et seq.) and will provide a drug-free workplace by taking the following actions:

a) Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations, as required by Government Code Section 8355(a).

b) Establish a Drug-Free Awareness Program as required by Government Code Section 8355(b) to inform employees about all of the following:
   (i) the dangers of drug abuse in the workplace;
   (ii) the person's or organization's policy of maintaining a drug-free workplace;
   (iii) any available counseling, rehabilitation and employee assistance programs; and,
   (iv) penalties that may be imposed upon employees for drug abuse violations.

c) Provide, as required by Government Code Section 8355(c), that every employee who works on the proposed or resulting Contract:
   (i) will receive a copy of the company's drug-free policy statement; and,
   (ii) will agree to abide by the terms of the company's statement as a condition of employment on the Contract.

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17. Severability
The Contractor and the CSU agree that if any provision of this Contract is found to be illegal or unenforceable, such term or provision shall be deemed stricken and the remainder of the Contract shall remain in full force and effect. Either party having knowledge of such term or provision shall promptly inform the other of the presumed non-applicability of such provision. Should the offending provision go to the heart of the Contract, the Contract shall be terminated in a manner commensurate with the interests of both parties, to the maximum extent reasonable.

18. Dispute
Any dispute arising under the terms of this Contract which is not resolved within a reasonable period of time by authorized representatives of the Contractor and the CSU shall be brought to the attention of the Chief Executive Officer (or designated representative) of the Contractor and the Chief Business Officer (or designee) of The CSU for joint resolution. At the request of either party, The CSU shall provide a forum for discussion of the disputed item(s), at which time the Vice Chancellor, Business and Finance (or designated representative) of The CSU shall be available to assist in the resolution by providing advice to both parties regarding The CSU contracting policies and procedures. If resolution of the dispute through these means is pursued without success, either party may seek resolution employing whatever remedies exist in law or equity beyond this Contract.
Despite an unresolved dispute, the Contractor shall continue without delay to perform its responsibilities under this Contract. The Contractor shall keep accurate records of its services in order to adequately document the extent of its services under this Contract.

19. Privacy of Personal Information
Contractor expressly acknowledges the privacy rights of individuals to their personal information that are expressed in the State's Information Practices Act (California Civil Code Section 1798 et seq.) and in California Constitution Article 1, Section 1. Contractor shall maintain the privacy of personal information. Contractor shall not release personal information contained in CSU records without full compliance with applicable state and federal privacy laws. Contractor further, acknowledges Federal privacy laws such as Gramm-Leach-Bliley Act (Title 15, United States Code, Sections 6801(b) and 6805(b)(2)) applicable to financial transactions and Family Educational Rights and Privacy Act (Title 20, United States Code, Section 1232g) applicable to student records and information from student records. Contractor shall maintain the privacy of protected personal information and shall be financially responsible, if and to the extent that any security breach relating to protected personal information results from acts or omissions of Contractor, or its personnel, for any notifications to affected persons (after prompt consultation with CSU), and to the extent requested by CSU, administratively responsible for such notifications.

20. Waiver of Rights
Any action or inaction by the CSU or the failure of the CSU on any occasion to enforce any right or provision of the Contract shall not be construed to be a waiver by the CSU of its rights hereunder and shall not prevent the CSU from enforcing such provision or right on any future occasion. The rights and remedies of the CSU provided herein shall not be exclusive and are in addition to any other rights and remedies provided by law.

21. Endorsement
Nothing contained in this Contract shall be construed as conferring on any party hereto, any right to use the other party's name as an endorsement of product/service or to advertise, promote or otherwise market any product or service without the prior written consent of the other party. Furthermore nothing in this Contract shall be construed as endorsement of any commercial product or service by the CSU, its officers or employees.

22. Patent, Copyright, and Trade Secret Indemnity
a) Contractor will indemnify, defend, and save harmless the CSU, its officers, agents, and employees, from any and all third party claims, costs (including without limitation reasonable attorneys' fees), and losses for infringement or violation of any Intellectual Property Right, domestic or foreign, by any product or service provided hereunder. With respect to claims arising from computer Hardware or Software manufactured by a third party and sold by Contractor as a reseller, Contractor will pass through to the CSU, in addition to the foregoing provision, such indemnity rights as it receives from such third party ("Third Party Obligation") and will cooperate in enforcing them; provided that if the third party manufacturer fails to honor the Third Party Obligation, Contractor will provide the CSU with indemnity protection.

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i) The CSU will notify Contractor of such claim in writing and tender the defense thereof within a reasonable time; and

ii) The Contractor will have control of the defense of any action on such claim and all negotiations for its settlement or compromise, provided, however, that when substantial principles of government or public law are involved, when litigation might create precedent affecting future CSU operations or liability, or when involvement of the CSU is otherwise mandated by law the CSU has the option to participate in such action at its own expense. *If Canon requests, CSU agrees at Canon's expense, to assist and/or cooperate with Canon as Canon reasonably believes is necessary in such defense and/or settlement.*

b) ~~Contractor may be required to furnish a bond to the CSU against any and all loss, damage, costs, expenses, claims and liability for patent, copyright and trade secret infringement.~~

c) Should the Deliverables or Software, or the operation thereof, become, or in the Contactor's opinion are likely to become, the subject of a claim of infringement or violation of a Intellectual Property Right, whether domestic or foreign, the CSU shall permit the Contractor at its option and expense either to procure for the CSU the right to continue using the Deliverables or Software, or to replace or modify the same so that they become non-infringing provided they comply with Contract bid and performance requirements and/or expectations. If none of these options can reasonably be taken, or if the use of such Deliverables or Software by the CSU shall be prevented by injunction, the Contractor agrees to take back such Deliverables or Software and make every reasonable effort to assist the CSU in procuring substitute Deliverables or Software at Contractors cost and expense. If, in the sole opinion of the CSU, the return of such infringing Deliverables or Software makes the retention of other Deliverables or Software acquired from the Contractor under this Contract impracticable, the CSU shall then have the option of terminating such Contracts, or applicable portions thereof, without penalty or termination charge. The Contractor agrees to take back such Deliverables or Software and refund any sums the CSU has paid Contractor less any reasonable amount for use or damage. *Anything herein to the contrary notwithstanding, Canon will not be obligated to defend or settle or be liable for costs, fees, expenses or damages to the extent that the infringement claim arises out of any addition to or modification of the Deliverables or Software or any combination thereof with other products after delivery by Canon or from use of the Deliverables or Software in the practice of a process or system other than intended use of the Deliverables or Software*

e) Contractor certifies that it has appropriate systems and controls in place to ensure that State funds will not be used in the performance of this Contract for the acquisition, operation or maintenance of computer Software in violation of copyright laws.

f) The foregoing states the entire liability of Canon in respect of infringement of any patent, copyright, trade secret or any other proprietary right of any third party and is in lieu of all warranties, express or implied, in regard thereto, and in no event will Canon be liable for direct, special, incidental or consequential damages, including, but not limited to loss of anticipated profits or other economic loss.

23. Compliance with NLRB Orders

Contractor declares under penalty of perjury that no more than one final, unappealable finding of contempt of court by a federal court has been issued against the Contractor within the immediately preceding two-year period because of the Contractor's failure to comply with an order of a federal court which orders the Contractor to comply with an order of the National Labor Relations Board. This provision is required by, and shall be construed in accordance with, Public Contract Code Section 10296.

24. Examination and Audit

For contracts in excess of $10,000, the Contractor shall be subject to the examination and audit of (a) the Office of the University Auditor, and (b) the State Auditor, for a period of three (3) years after final payment under the contract in accordance with Government Code Section 8546.7 and with Education Code Section 89045(c & d), respectively. The examination and audit shall be confined to those matters connected with the performance of the contract, including, but not limited to, the costs of administering the Contract.

25. DVBE and Small Business Participation

The State of California supports statewide participation goals of 3% for disabled business enterprises, (DVBE Program) and requires agencies to provide a 5% preference when awarding contracts to small businesses. Only small businesses certified by the Office of Small and Minority Businesses (OSMB) are eligible to receive the preference. The CSU

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encourages all contractors to use the services of DVBE and OSMB-certified small business enterprises whenever possible, and to report their use to the CSU.

26. Citizenship and Public Benefits
If Contractor is a natural person, Contractor certifies in accepting this Contract that s/he is a citizen or national of the United States or otherwise qualified to receive public benefits under the Personal Responsibility and Work Opportunity Reconciliation Act of 1996 (P.L. 104-193; 110 STAT.2105, 2268-69).

27. Americans With Disabilities Act (ADA)
Contractor warrants that it complies with California and federal disabilities laws and regulations.
Contractor hereby warrants that the products or services to be provided under this contract comply with the accessibility requirements of section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), and its implementing regulations set forth at Title 36, Code of Federal Regulations, Part 1194. Contractor agrees to promptly respond to and resolve any complaint regarding accessibility of its products or services. Vendor further agrees to indemnify and hold harmless the CSU using the vendor's products or services from any claims arising out of its failure to comply with the aforesaid requirements. Failure to comply with these requirements shall constitute a breach and be grounds for termination of this Contract.

28. Child Support Compliance Act
For any contract in excess of $100,000, the contractor acknowledges in accordance with Public Contract Code Section 7110, that:
(a) The contractor recognizes the importance of child and family support obligations and shall fully comply with all applicable state and federal laws relating to child and family support enforcement, including, but not limited to, disclosure of information and compliance with earnings assignment orders, as provided in Chapter 8 (commencing with Section 5200) of Part 5 of Division 9 of the Family Code; and
(b) The contractor, to the best of its knowledge is fully complying with the earnings assignment orders of all employees and is providing the names of all new employees to the New Hire Registry maintained by the California Employment Development Department.

29. Document Referencing
All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show the Contract number. If factory shipment, the factory must be advised to comply. Invoices not properly identified with the contract number and contractor identification number may be returned to contractor and may cause delay in payment.

30. Taxes, Fees, Expenses, and Extras
(a) Articles sold to the CSU are exempt from certain Federal Excise Taxes. The CSU will furnish an exemption certificate on request.
(b) Unless specified otherwise, prices quoted shall include all required taxes.
(c) No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, cost of bonds, or for any other purpose will be paid by the CSU unless expressly included and itemized in the bid.
Unless otherwise indicated on the Purchase Order or Contract, on "FOB Shipping Point" transactions vendor shall arrange for lowest cost transportation, prepay, add freight to invoice, and furnish supporting freight bills over $50. Shipments that are California intrastate in nature and where freight is to be borne by the CSU shall be tendered to carriers with written instructions that rates and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
On "FOB Shipping Point" transactions, should any shipments under this Purchase Order or Contract be received by the CSU in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers by wholly or partially declined by the carrier or carriers with the inference that damage was the result of the act of the shipper, such as inadequate packing or loading or some inherent defect in the equipment and/or material, vendor on request of the CSU shall at vendor's own expense assist the CSU in establishing carrier liability by supplying evidence that the equipment and/or material was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions.

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31. Forced, Convict, Indentured and Child Labor
By accepting a contract or purchase order, the Contractor certifies that no apparel, garments or corresponding accessories, equipment, materials, or supplies furnished to the State pursuant to this Contract have been laundered or produced in whole or in part by sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, or abusive forms of child labor or exploitation of children in sweatshop labor. Contractor shall cooperate fully in providing reasonable access to the Contractor's records, documents, agents or employees, or premises if reasonably required by authorized officials of the CSU, the Department of Industrial Relations, or the Department of Justice determine the Contractor's compliance with the requirements above. (Public Contract Code Section 6108)

32. Covenant Against Gratuities
The Contractor shall warrant that no gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by the Contractor, or any agent or representative of the Contractor, to any officer or employee of the CSU with a view toward securing the Contract or securing favorable treatment with respect to any determinations concerning the performance of the Contract. For breach or violation of this warranty, the CSU shall have the right to terminate the Contract, either in whole or in part, and any loss or damage sustained by the CSU in procuring on the open market any items which the Contractor agreed to supply shall be borne and paid for by the Contractor. The rights and remedies of the CSU provided in this clause shall not be exclusive and are in addition to any other rights and remedies provided by law or under the Contract.

33. Rights and Remedies of CSU for Default
(a) In the event any Deliverables furnished or services provided by the Contractor in the performance of this Contract should fail to conform to the requirements herein, or to the sample submitted by the Contractor, the CSU may reject the same, and it shall thereupon become the duty of the Contractor to reclaim and remove the same forthwith or to correct the performance of services, without expense to the CSU, and immediately to replace all such rejected items with others conforming to such specifications or samples; provided that should the Contractor fail, neglect, or refuse to do so, the CSU shall thereupon have the right to purchase in the open market, in lieu thereof, a corresponding quantity of any such items and to deduct from any moneys due or that may thereafter become due to the Contractor the difference between the price named in the Contract and the actual cost thereof to the CSU.
(b) In the event the Contractor shall fail to make prompt delivery as specified of any item, the same conditions as to the right of the CSU to purchase in the open market and to reimbursement set forth above shall apply, except for force majeure. Except for defaults of subcontractors, neither party shall be responsible for delays or failures in performance resulting from acts beyond the control of the offending party. Such acts (known as "force majeure") shall include but shall not be limited to fire, strike, freight embargo or acts of God and of the Government. If a delay or failure in performance by the Contractor arises out of a default of its subcontractor, and if such default arises out of causes beyond the control of both the Contractor and subcontractor, and without the fault or negligence of either of them, the Contractor shall not be liable for damages of such delay or failure, unless the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required performance schedule.
(c) In the event of the termination of the Contract, either in whole or in part, by reason of the default or breach thereof by the Contractor, any loss or damage sustained by the CSU in procuring any items which the Contractor therein agreed to supply shall be borne and paid for by the Contractor.
(d) The rights and remedies of the CSU provided above shall not be exclusive and are in addition to any other rights and remedies provided by law or under the Contract.

34. Contractor's Power and Authority
The Contractor warrants that it has full power and authority to grant the rights herein granted and will hold the CSU hereunder harmless from and against any loss, cost, liability, and expense (including reasonable attorney fees) arising out of any breach of this warranty. Further, Contractor avers that it will not enter into any arrangement with any third party which might abridge any rights of the CSU under this Contract.

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35. Recycled Content Certification
Contractor agrees to certify in writing, under penalty of perjury, the minimum, if not the exact, percentage of recycled content material, as defined in Sections 12161 and 12200 of the Public Contract Code, in materials, goods, or supplies used in the performance of this Contract.

36. Entire Contract
This Contract sets forth the entire agreement between the parties with respect to the subject matter hereof and shall govern the respective duties and obligations of the parties.

37. Safety and Accident Prevention
In performing work under this Contract on CSU premises, Contractor shall conform to any specific safety requirements contained in the Contract or as required by law or regulation. Contractor shall take any additional precautions as the CSU may reasonably require for safety and accident prevention purposes. Any violation of such rules and requirements, unless promptly corrected, shall be grounds for termination of this Contract in accordance with default provisions hereof.

38. Rights in Work Product

a) All inventions, discoveries, intellectual property, technical communications and records originated or prepared by the Contractor pursuant to this Contract including papers, reports, charts, computer programs, and other Documentation or improvements thereto, and including Contractor's administrative communications and records relating to this Contract (collectively, the "Work Product"), shall be Contractor's exclusive property. The provisions of this sub-section a) may be revised in a Statement of Work.

b) Software and other materials developed or otherwise obtained by or for Contractor or its affiliates independently of this Contract or applicable purchase order ("Pre-Existing Materials") do not constitute Work Product. If Contractor creates derivative works of Pre-Existing Materials, the elements of such derivative works created pursuant to this Contract constitute Work Product, but other elements do not. Nothing in this Clause will be construed to interfere with Contractor's or its affiliates' ownership of Pre-Existing Materials. The CSU will have Government Purpose Rights to the Work Product as Deliverable or delivered to the CSU hereunder. "Government Purpose Rights" ~~are the unlimited, irrevocable, worldwide, perpetual, royalty-free, non-exclusive rights and licenses to use, modify, reproduce, perform, release, display, create derivative works from, and disclose the Work~~ *Product are the unlimited, irrevocable, worldwide, perpetual, royalty-free, non-exclusive rights and licenses to use, modify for CSU use, perform, display, and disclose the Work Product within CSU.* ~~"Government Purpose Rights" also include the right to release or disclose the Work Product outside the CSU for any CSU purpose and to authorize recipients to use, modify, reproduce, perform, release, display, create derivative works from, and disclose the Work Product for any CSU purpose. Such recipients of the Work Product may include, without limitation, CSU Contractors, California State government, California local governments, the U.S. federal government, and the State and local governments of other states~~. "Government Purpose Rights" do not include any rights to use, modify, reproduce, perform, release, display, create derivative works from, or disclose the Work Product for any commercial purpose. The ideas, concepts, know-how, or techniques relating to data processing, developed during the course of this Contract by the Contractor or jointly by the Contractor and the State may *not* be used by ~~either party~~ *the CSU without prior approval from Contractor* ~~obligation of notice or accounting~~. This Contract shall not preclude the Contractor from developing materials outside this Contract that are competitive, irrespective of their similarity to materials which might be delivered to the State pursuant to this Contract.

c) *Any development of software will be as set forth in an individual Statement of Work (SOW). If there is a conflict between this Agreement and the SOW, the SOW will prevail.*

39. Follow-On Contracts

a) If the Contractor or its affiliates provides Consulting and Direction (as defined below), the Contractor and its affiliates:
   (i) will not be awarded a subsequent Contract to supply the service or system, or any significant component thereof, that is used for or in connection with any subject of such Consulting and Direction; and
   (ii) will not act as consultant to any person or entity that does receive a Contract described in sub-section (i). This prohibition will continue for one (1) year after termination of this Contract or completion of the Consulting and Direction, whichever comes later.

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b) "Consulting and Direction" means services for which the Contractor received compensation from the CSU and includes:
   (i) development of or assistance in the development of work statements, specifications, solicitations, or feasibility studies;
   (ii) development or design of test requirements;
   (iii) evaluation of test data;
   (iv) direction of or evaluation of another Contractor;
   (v) provision of formal recommendations regarding the acquisition of products or services; or
   (vi) provisions of formal recommendations regarding any of the above. For purposes of this Section, "affiliates" are employees, directors, partners, joint venture participants, parent corporations, subsidiaries, or any other entity controlled by, controlling, or under common control with the Contractor. Control exists when an entity owns or directs more than fifty percent (50%) of the outstanding shares or securities representing the right to vote for the election of directors or other managing authority.

c) Except as prohibited by law, the restrictions of this Section will not apply:
   (i) to follow-on advice given by vendors of commercial off-the-shelf products, including Software and Hardware, on the operation, integration, repair, or maintenance of such products after sale; or
   (ii) where the CSU has entered into a Contract for Software or services and the scope of work at the time of Contract execution expressly calls for future recommendations among the Contractor's own products.

d) The restrictions set forth in this Section are in addition to conflict of interest restrictions imposed on public Contractors by California law ("Conflict Laws"). In the event of any inconsistency, such Conflict Laws override the provisions of this Section, even if enacted after execution of this Contract.

40. Expatriate Corporations

By accepting a contract or purchase order, the Contractor declares under penalty of perjury under the laws of the State of California that the Contractor is eligible to contract with the CSU pursuant to The California Taxpayer and Shareholder Protection Act of 2003, Public Contract Code Section 10286 et. Seq.

41. Insurance Requirements

Contractor shall furnish to the CSU prior to the commencement of work an underwriter's endorsement with a certificate of insurance stating that there is General Liability insurance presently in effect for the contractor with a combined single limit of not less than $1,000,000 per occurrence, and $2,000,000 aggregate; and that vehicle insurance (where applicable) is in effect with a minimum coverage of $1,000,000 per occurrence.

(a) The certificate of insurance shall provide:
   (i) That the insurer will not cancel the insured's coverage without thirty (30) days prior notice to the CSU;
   (ii) That the State of California, the Trustees of the California State University, the CSU, the campus and the employees, volunteers, officers, and agents of each of them, are included as additional insureds, but only insofar as the operations under this contract are concerned;
   (iii) That the State, the Trustees, and the CSU, and the employees, officers, and agents of each of them will not be responsible for any premiums or assessments on the policy;
   (iv) That the insurer has an AM Best rating of A:VII or equivalent.

(b) Contractor agrees that the bodily injury liability insurance herein provided shall be in effect at all times during the term of this contract. In the event said insurance coverage expires at any time or times during the term of this contract, contractor agrees to provide at least thirty (30) days prior to said expiration date, a new certificate of insurance evidencing insurance coverage as provided herein for not less than the remainder of the term of the contract, or for a period of not less than one (1) year. New certificates of insurance are subject to the approval of the CSU, and the contractor agrees that no work or services shall be performed prior to the giving of such approval. In the event contractor fails to keep in effect at all times insurance coverage as herein provided, the CSU may in addition to any other remedies it may have, terminate this contract upon the occurrence of such event.

(c) Workers' Compensation insurance coverage as required by the State of California.

42. Confidentiality of Data

All financial, statistical, personal, technical and other data and information relating to CSU's operation which are designated confidential by the CSU and not otherwise subject to disclosure under the California Public Records Act, and made available to the Contractor in order to carry out this Contract, or which become available to the Contractor in

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carrying out this Contract, shall be protected by the Contractor using the same level of care in preventing unauthorized disclosure or use of the confidential information that it takes to protects its own information of a similar nature, but in no event less than reasonable care. The Contractor shall not be required under the provisions of this clause to keep confidential any data or information that is or becomes publicly available, is already rightfully in the Contractor's possession, is independently developed by the Contractor outside the scope of this Contract, or is rightfully obtained from third parties.

43. Pricing
All published pricing is exclusive of all federal, state and local taxes.

44. Identified Parties
Canon as stated herein shall also be known as Contractor in the IT Provisions. CSU as stated herein shall also be known as Customer in the IT Provisions. Contract as stated herein shall also be known as the Master Enabling Agreement ("Agreement").

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STRATEGIC SOURCING AGREEMENT
CANON DIGITAL COPIER PRODUCTS AND SERVICES

THIS STRATEGIC SOURCING AGREEMENT ("Agreement") is made and entered into this 1st day, of May 2005, by and between The Regents of the University of California ("UC"), and Canon U.S.A., Inc., ("Supplier") with its principal place of business at 2110 Washington Boulevard, Suite 300, Arlington, VA 22204.

1. **DEFINITIONS**

As used in this Agreement and in any appendices and attachments which becomes a part of it, the following terms have the following meanings:

1.1. "Business Day" shall mean Monday through Friday, between 8:00am - 5:00pm, excluding UC and Supplier observed holidays. Supplier shall provide a Supplier holiday schedule on or before April for the following calendar year.

1.2. "Account Manager" means the Supplier employee, satisfactory to UC, whom Supplier designates to UC as the person with overall responsibility at Supplier managing the UC/Supplier relationship under this Agreement.

1.3. "Product" or "Products" shall mean Supplier digital copiers as priced in Attachments 1(A) – 1(D) and Attachments 2 and 3.

1.4. "Dealer" or "Dealers" shall mean that during the term of this Agreement and any extension(s) of such term, Supplier will designate IKON to provide services and support to UC as specified in this Agreement. Each UC location reserves the right to select other Dealer(s) certified by Supplier and/or Supplier-owned Facilities to service and support Supplier's Product(s) included in this Agreement.

2. **DESCRIPTION OF PROGRAM**

2.1. General During the term of this Agreement, and any extension(s) of such term, Supplier agrees to sell, lease, and rent Products and services to UC as specified herein upon receipt of valid UC purchase order. All such purchase orders shall be governed by the terms and conditions set forth in this Agreement.

3. **SCOPE**

3.1 This Agreement shall be extended to include all of UC current and future locations.

3.2 California State University System An Agreement of Understanding exists between The Regents of the University of California and The Trustees of the California State University (CSU), establishing the California Higher Education Consortium (CHEC). Through a collaborative relationship, the Consortium seeks to combine procurement and contracting activities and efforts to obtain best value goods and services while reducing total acquisition costs. Accordingly, the Agreement resulting from this solicitation shall recognize the participation of the 23 campuses of the Trustees of the California State University with the following understandings:

- Supplier agrees to extend the product pricing and services to the CSU Institutions under the terms of this Agreement, under a separate CSU agreement.

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- All contractual administration issues regarding this Agreement (e.g. terms and conditions, extensions, renewals, etc.) shall remain the responsibility of the University of California. Operational issues, fiduciary responsibility, payment issues, performance issues and liabilities, and disputes involving individual CSU campuses shall be addressed, administered, and resolved by each CSU campus. The University of California and the California State University are separate and distinct governmental entities. As such, each administrative unit and campus therein is financially separate and shall be responsible for individual financial commitments. No fiduciary responsibility for performance liability, unless otherwise expressed, exists between the University of California and California State University and their respective campuses.

4. **PROGRAM REQUIREMENTS**

4.1. Project Manager Supplier shall assign a project manager to coordinate implementation of this Agreement.

4.2. Program Administration Supplier will arrange initial meetings with individual location representatives for the purpose of identifying and implementing specific processes and procedures require by the respective locations. Supplier will provide the necessary staff and resources to support UC program administration functions as outlined in the RFP and Supplier's Response including but not limited to:

- Providing on-site representation on a regular basis to increase sales activity by marketing Supplier Products to UC locations, assist in resolving problems, demonstrate new Products, provide training and other customer services as required for the efficient operation of the program;
- Conduct initial and follow-up meetings with locations to develop processes and procedures for implementation that are consistent with exiting location programs.
- Coordinating program implementation;
- Coordinating all the order/installation process, inquiries regarding order status, and pricing;
- Providing superior customer service;
- Managing the continuous improvement process;
- Providing on-going contract monitoring and maintenance;
- Offering cost reduction and process improvement opportunities to UC;
- Conducting monthly account review meetings.

4.3. Service Standards During the term of this Agreement and any extension(s) of such term, Supplier shall provide the following minimum service standards:

- Uptime - 96%
- Response time - 3 hours
- Repair time - an average of 2 hours
- Delivery (copiers) - 10 days
- Delivery (supplies) - 2 days
- Installation - Upon delivery within 4 hours
- Return customer calls - Within 1 hour
- Resolve billing issues - Within 10 days

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During the term of this Agreement and any extension(s) of such term, Supplier shall provide after hour services based on the following service standards:

- Response time - 4 hours
- Repair time - Average of 2 hours

Maintenance services requested and performed outside Supplier's normal business hours will be charged to UC at the rates provided in the Attachment 2. Supplier shall not charge UC more then thirty (30) minutes travel time for the services performed after normal business hours. Supplier agrees to use best effort to comply with the after hour service standards as defined in this paragraph.

4.4. Service Warranty Supplier warrants that services will be performed in a good workmanlike manner in accordance with the applicable service description. Supplier will service during the warranty as well as during the Service Contract through its own Service Organization. It is understood and agreed by UC that Supplier retains exclusive ownership and control of any proprietary software diagnostics utilized in servicing the Products.

4.5. Non-Performance Penalty Supplier agrees to credit UC for not complying with the service standards specified in paragraph 4.3, as follows:

- Maintenance credit - Up to one hundred (100) percent credit of monthly base maintenance charge for copier availability of less than ninety six (96) percent calculated for each copier as specified in Attachment 4.
- Delivery credit - Up to fifteen (15) percent of the UC net purchase price or monthly lease/rental charge calculated for each copier as specified in Attachment 5. The credit for late delivery will not apply in the event Supplier provides, within required delivery time, a loner acceptable by UC ordering department.

4.6. FOB FOB is UC destinations.

4.7. Delivery Time is of the essence with respect to the performance of each and every condition, covenant and agreement contained herein. UC has the option to accept or reject all Products delivered after promised delivery time, and, in addition, may hold Supplier liable for all direct damages caused by late delivery as determined and documented by UC; provided, however, in no event shall the amount of such direct damages exceed UC documented replacement/substitution cost for Products ordered. Supplier will report any delivery delay whatsoever to the ordering location, as well as its cause, within two (2) days after Supplier is able to reasonably determine there will be such a delay, such report will be provided to UC by telephone, e-mail, or facsimile. Supplier shall keep UC fully informed and shall take all reasonable action in eliminating the cause of delay. Despite any previous language to the contrary if late delivery is due to causes beyond the reasonable control and without the fault or negligence of Supplier, including but not limited to: acts of God, war, civil commotion, governmental action, fire, floods, unusually severe weather, explosions, earthquakes, strikes, walkouts, quarantine restrictions, or any other causes beyond reasonable control of Supplier, Supplier shall not have any late-delivery liability to UC.

UC failure to take, or delay in taking delivery, when due to causes beyond the reasonable control and without the fault or negligence of UC, including but not limited to: acts of God, war, civil commotion, governmental action, fire, floods, unusually severe weather, explosions, earthquakes, strikes, walkouts, quarantine restrictions, or any other causes beyond reasonable control of UC, shall not result in any liability of UC to Supplier.

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4.8. Training Supplier shall provide on-site general user and key operator training for each Product at the time of installation ("Initial Training"), follow-up and on-going training as requested by UC. Supplier agrees to support all of UC training requirements at no charge to UC.

4.9. Environmental Sustainability During the term of this Agreement and any extension(s) of such term, Supplier agrees that its Products will be compliant with the following environmental specifications:

- Complies with the EPA ENERGY STAR® Program, and equipped with reasonable recovery time from Energy Star power management modes
- Uses returnable or recyclable and remanufactured toner cartridges
- Uses an organic photoreceptor (if not organic, it must not contain arsenic, cadmium, or selenium)
- Does not use wet process technology
- Does not emit ozone at a concentration in excess of 0.02 mg/m3
- Does not emit dust at a concentration in excess of 0.25 mg/m3
- Does not emit styrene at a concentration in excess of 0.11 mg/m3
- Contains no polybrominated biphenyls (PBBs) or biphenyl ethers (PBDEs)
- Is designed for remanufacturing and reuse of parts
- Contains materials made with recycled content
- Uses minimal packaging and/or supplier arranges for packaging taken back for reuse
- Can be taken back by the supplier at the end of its useful life for remanufacturing, refurbishing, or recycling of parts

4.10. Supplier agrees to develop and maintain a UC website as specified in Supplier's offer, at no additional charge. This site may include Contract Information, Equipment Technical Information, and Pricing, as well as Pages that define Ordering, Supply, Repair, or Contact Information pertaining to this agreement and or unique parameters required by an individual campus.

4.11. Technical Support During the term of this Agreement and any extension(s) of such term, Supplier agrees to provide technical support as follows:

- Assist UC customers with installation and configuration of Supplier's hardware/software for networked printing in a timely manner.

- Provide on-going Product hardware, software and network support

- Provide dedicated technical support staff for Products. Such technical support staff shall have strong working knowledge of all aspects of network printing across all platforms, including the following:
  - Hardware installation (network cards, etc.
  - Network administration (equipment, software, cabling, installation/configuration, printer driver installation/configuration/characteristics)
  - Troubleshooting
  - Network and device security.
  - Any advanced network Technical Support beyond the aforementioned would be supported on a fee basis, if required.

4.12. Order Packaging and Labeling Supplier agrees that each UC order of Supplier's Products will be labeled with the following information:

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- Purchase order number
- Product description, manufacturer number for each item
- Any other information, as may be requested by UC and mutually agreed upon by UC and Supplier

Packing slips shall be attached to the outside of the package such that it can be inspected by UC at the requesting department and/or receiving dock.

4.13. Environmentally Responsible Packaging Supplier agrees to use good faith efforts to utilize environmentally responsible packaging and recycling practices to minimize the adverse effects of packaging on the environment.

4.14. Order Procedures Canon, Inc. valid and correct orders placed shall be binding when accepted by an authorized representative of Supplier and an acknowledged copy of such acceptance has been communicated to UC. Each such order for any Products covered by this Agreement and all documents issued as a result thereof, shall be governed by this Agreement. Each order shall specify the quantity, description, price, and delivery point.

All invoices, packing lists, packages, shipping notices, and other written documents shall contain applicable UC order or release number and the Agreement number.

4.15. Invoicing All invoices must clearly indicate the following information:

- California sales tax as a separate line item;
- Order or release number and the Agreement number;
- Description, quantity, model name or number of the item ordered;
- Net cost of each item;
- Reference to original order number for all credit invoices issued.

Invoices will be submitted directly to UC Accounts Payable Departments at each location, unless the Supplier is notified otherwise by amendment to the Agreement or purchase order instructions. Invoices will normally be paid within thirty (30) days of satisfactory product delivery or receipt of correct invoice. Canon reserves the right to withhold incentive payments for any disputed invoices until the point that resolution on said invoice is reached.

5. PRICING AND APPLICABLE TAXES

5.1. The prices of Supplier's Products included in this Agreement shall not increase for the duration of this Agreement for existing models. Supplier will add direct replacement models to this Agreement at either the same percent discount off list or the same price as the model being replaced. The prices of Supplier's services included in this Agreement shall not increase for the first twelve (12) month period of this Agreement. The following pricing Attachments are included as part of this Agreement:

- Attachment 1(A) - Purchase Option
- Attachment 1(B) -Lease Options
- Attachment 1(C) -Rental Options
- Attachment 1(D) -Cost Per Copy Options
- Attachment 2 - Time and Materials Price List
- Attachment 3 - Supplies Pricing

5.2. Supplier agrees to extend the pricing terms for maintenance services and supplies included in this Agreement to Supplier's current population of Products placed at UC prior to the execution of this Agreement for models that are identical

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to the models in the bid. In the event that the current pricing for maintenance services and supplies is less compared to the pricing listed in Attachments 1(A) – 1(D), the current pricing shall not change.

5.3. Price increases shall be subject to adjustments April no more than once in each successive twelve (12) month period on ~~October~~ 1 of each year, if any, as negotiated by both parties. Any price increase require a thirty (30) day prior written notification and no price increase shall exceed at any one time 3% or Consumer Price Index (CPI) whichever is less.

5.4. In the event that a certain Product line has a significant price increase in excess of 5%, those prices shall be negotiated individually between both parties.

5.5. Price increases must be supported by documented evidence of Supplier's manufacturer price increases. UC shall benefit from any lower price offered to other Universities, hospitals, government owned Colleges and Universities, agencies or entities where the quantities and terms and conditions, economic, and service requirements are substantially similar. If Supplier's list price of Products is reduced, UC shall benefit from a corresponding price reduction.

5.6. Supplier was advised that there is no mandatory use policy at UC, and Supplier must compete with other suppliers for UC orders. Therefore, Supplier shall guarantee that manufacturer and/or Supplier price decreases be passed on to UC immediately.

5.7. The prices of Supplier's Products recited on Attachments 1(A) – 1(D) includes installation and set up of the Products in the location requested by UC. It also includes the key operator and campus users initial, on going training and Product removal costs of UC owned equipment.

5.8. During the term of this Agreement, and any extension(s) to such term, Supplier agrees to provide UC a quarterly Patronage Incentive in the amount equal to two (2) percent of the total sales of Products. The amount of quarterly Patronage Incentive provided to each UC location will be calculated based on the total quarterly sales to each campus. The Patronage Incentive will be issued to The Regents of the University of California and mailed to each UC location participating in the rebate program. Each participating location shall have the right to modify proposal pricing for the individual location, up to 2% in the event that the location decides not to implement a rebate program.

5.9 The following campuses of the UC, provides Centralized Copier Programs:

- UC – San Diego
- UC – Berkeley
- UC – Davis
- UC – Santa Cruz

To the above campuses with Centralized Copier Programs, Supplier will offer a seven (7) percent additional discount off the UC's contracted cost per copy and overages rates as they apply to maintenance. The Centralized Copier Programs will reduce vendor sales, service, administrative and delivery costs, and include but are not limited to the following (these services vary by location):

- Consultation and equipment needs assessment with campus departments.
- Consolidation of copier orders for volume deliveries and meter read reporting.
- Centralized invoice reconciliation.

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- Coordination of campus services for delivery access, electrical upgrades, network access, copy control systems, help desk troubleshooting and service call reduction.
- Mediation in customer equipment expectations and performance issues.

6. **REPORTING**

6.1. Supplier will provide UC monthly and quarterly reports as follows:

- Population of digital copiers sorted by organization, model and acquisition method
- Monthly performance reports
- Monthly costs reports

6.2. Supplier agrees to provide other reports as reasonably requested by UC during the term of the Agreement and any extension(s) to such term at no cost to UC.

7. **SURVEYS**

7.1. Supplier shall, at UC request, conduct customer satisfaction surveys. The content of these surveys shall be approved by UC. UC shall be responsible for the tabulation of these surveys.

8. **TRADE-INS**

8.1. Supplier agrees to assist UC in obtaining the best trade-in values available for UC owned Products through Supplier's recommended Equipment Brokers. Supplier shall provide the required administrative support, including removal of UC owned products, to UC to effectively manage the trade-in transaction(s) at no cost to UC.

9. **MAINTENANCE SERVICE**

9.1. Supplier agrees to provide to UC, during Supplier's normal business hours, the maintenance service necessary to keep the Product in, or restore the Product to, good working order in accordance with Supplier's policies then in effect. This maintenance service includes maintenance based upon the specific needs of individual Product, as determined by Supplier, and unscheduled, on-call remedial maintenance. At any given location, UC must select either a supply inclusive service plan or a non-inclusive service plan.

Maintenance will include lubrication, adjustments, and replacement of maintenance parts deemed necessary by Supplier. Maintenance will also include printer drivers, software, and equipment firmware updates deemed necessary by the Supplier. Maintenance parts will be furnished on an exchange basis, and the replaced parts become the property of Supplier. Maintenance services provided under this Agreement does not assure uninterrupted operation of the Product.

Maintenance service requested and performed outside Supplier's normal business hours will be charged to UC at Supplier's applicable time and material rates and terms as provided in Attachment 2.

9.2. Maintenance Options During the term of this Agreement and any extension(s) of such term, Supplier agrees to provide maintenance services based on the following options:

Option 1: Cost Per Copy (CPC) Charge (Service & Supplies only)

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Supplier will provide full service maintenance, including parts and labor and all consumable supplies (except for paper) and charge UC on a monthly basis, based on a cost per copy charge applied to the actual monthly copy volume without any minimum and/or maximum copying restrictions excluding the12 and 36 months All Inclusive Rental Cost Per Copy pricing options (hardware inclusive). Select accessories for high volume equipment may include an annual base charge as noted in Attachment 1(A).

Option 2: Monthly Minimum Charge
Supplier will provide full service maintenance, including parts and labor and all consumable supplies (except for paper), and charge UC an annual fixed monthly minimum charge, which will include a monthly copy volume allowance, and a cost per copy charge for the overage.

Option 3: T&M -Fixed Charge per Occurrence
Supplier will provide its service maintenance based on Time and Material option and charge UC a fixed amount per occurrence and/or a fixed hourly fee, which will exclude replacement parts.

9.3. Maintenance service provided by Supplier under this Agreement does not include:

a) Repair of damage or increase in service time caused by failure of UC continually to provide a suitable installation environment with all facilities prescribed by Supplier, including, but not limited to, the failure to provide, adequate electrical power, air-conditioning, or humidity-control;

b) Repair of damage or increase in service time caused by: accident, disaster (which shall include but not be limited to fire, flood, water, wind and lightening); transportation, neglect, power transients, abuse or misuse, failure of UC to follow Supplier's published operating instructions, and unauthorized modifications or repair of Product by persons other than authorized representatives of Supplier;

c) Repair of damage or increase in service time caused by use of the Product for purposes other than those for which designed;

d) Repair of damage, replacement of parts (due to other than normal wear) or repetitive service calls caused by use of incompatible supplies;

e) Complete unit replacement or refurbishment of the Product;

f) Electrical work external to the Product or maintenance of accessories, attachments, or other devices not furnished by Supplier;

g) Increase in service time caused by UC denial of full and free access to the Product or denial of departure from UC site.

h) Product relocations.

The foregoing items excluded from Maintenance Service, if performed by Supplier, will be charged to UC at Suppliers applicable time and material rates and terms.

10. INSTALLATION

10.1. Installation shall be deemed completed upon successful conclusion of Supplier's standard test procedures.

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11. **PERFORMANCE**

11.1. Supplier warrants that all Products will perform according to Supplier published specifications.

11.2. Supplier warrants that all new Products must perform to UC satisfaction. In the event that UC is not satisfied with the performance of Supplier's Product(s), Supplier agrees to the following terms:

- After notifying Supplier of such non-performance and such non-performance is not corrected within 30-days of such notice, upon UC approval, Supplier will provide a replacement with the same or comparable Supplier's Product(s) at no charge to UC.

- After notifying Supplier of such non-performance and such non-performance is not corrected within 30-days of such notice, upon UC request. In the event of a purchased Product(s), Supplier will credit UC based on a prorated amount of the Product(s) purchase price, if Product(s) removed within first three (3) years of purchase date.

12. **PRODUCTS ACQUISITION TERMS AND CONDITIONS**

The Products, supplies and services included in this Agreement shall be furnished to UC based on the following terms and conditions:

12.1. PURCHASE OPTION

12.1.1. Supplier agrees to sell to UC Products recited in Attachments 1(A), if requested by UC, in accordance with the requirements set forth in this Agreement. Supplier shall warrant that the Products are new and owned by Supplier. Supplier warrants that it will repair or replace defective Products and/or parts, including labor at no cost to UC for ninety (90) days after the installation date.

12.2. FMV LEASE OPTION

12.2.1. Supplier agrees to Lease to UC Products recited in Attachment 1(B), if requested by UC, for the three (3), four (4), and five (5) year FMV lease terms in accordance with the requirements set forth in this Agreement. Supplier shall warrant that the Products are new, and owned by Supplier. Supplier warrants that it will repair or replace defective Products and/or parts, including labor for the life of the lease at no additional charge, at no cost to UC for ninety (90) days after the installation date.

12.2.2. UC shall pay the Lease payments and other payments, if any, shown on each order to Supplier at its address set forth thereon, or as otherwise directed by Supplier in writing.

12.2.3. No loss or damage except for loss or damage due solely to the negligence of Supplier's name shall relieve UC of the obligation to pay any Lease payment or of any other obligation under this Agreement. In the event of loss or damage not attributable solely to the negligence of Supplier, UC, at the option of Supplier shall:

a) Place the Product in good condition and repair: or

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b) Replace the Product with like equipment in good condition and repair with clear title in Supplier's name and subject to all of the terms and conditions of this Agreement: or

c) Pay to Supplier the sum of all Lease payments due and owing at the time of such loss or damage and the fair market value of the equipment at time of such loss or damage.

Upon replacement of the Product pursuant to subparagraph (b) above or upon Supplier's receipt of the payment provided for in subparagraph (c). UC and/or UC insurer shall be entitled to Supplier's interest in the original Product, for salvage purposes, at its then-current condition and location. AS IS, WHERE IS, WITHOUT ANY WARRANTY, EXPRESS OR IMPLIED.

12.2.4. UC shall have an option to purchase the Product AS IS, WHERE IS, by giving Supplier at least thirty (30) days prior notice of UC intent to purchase at the termination of the term specified in any order or any renewal thereof. The purchase price shall be the Product's then fair market value plus all applicable sales taxes.

12.2.5. UC shall have the option to extend the original lease term for each leased Product installed at (i) the same 36-month lease pricing on a month-to-month basis or (ii) if UC commits to a another 12-month term, Supplier agrees to reduce its original 36-month FMV lease pricing for Supplier's Products recited on Attachment 1(A) by twenty-five (25) percent, does not include service and supplies With a 12-month commitment from UC. UC may terminate Products for which the lease terms have been extended by giving Supplier at least thirty (30) days prior written notice without penalty.

12.2.6. Leases are non-cancelable_and lease factors, for NEW placements, are subject to change on a quarterly basis with 30 business days advance notice to UC.

12.3. <u>$1 BUY-OUT LEASE OPTION</u>

12.3.1. Supplier agrees to Lease to UC Products recited in Attachment 1(B), if requested by UC, for the three (3), four (4), and five (5) year lease terms in accordance with the requirements set forth in this Agreement. Supplier shall warrant that the Products are new, and owned by Supplier or Supplier's Dealer Partner. Supplier warrants that it will repair or replace defective Products and/or parts, including labor at no cost to UC for ninety (90) days after the installation date.

12.3.2. UC shall pay the Lease payments and other payments, if any, shown on each order to Supplier at its address set forth thereon, or as otherwise directed by Supplier in writing.

12.3.3. No loss or damage except for loss or damage due solely to the negligence of Supplier, shall relieve UC of the obligation to pay any Lease payment or of any other obligation under this Agreement. In the event of loss or damage not attributable solely to the negligence of Supplier, UC, at the option of Supplier shall:

a) Place the Product in good condition and repair: or

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b) Replace the Product with like equipment in good condition and repair with clear title in Supplier and subject to all of the terms and conditions of this Agreement: or

c) Pay to Supplier the sum of all Lease payments due and owing at the time of such loss or damage and the fair market value of the equipment from the date of such loss or damage.

Upon replacement of the Product pursuant to subparagraph (b) above or upon Supplier's receipt of the payment provided for in subparagraph (c). UC and/or UC insurer shall be entitled to Supplier's interest in the original Product, for salvage purposes, at its then-current condition and location. AS IS, WHERE IS, WITHOUT ANY WARRANTY, EXPRESS OR IMPLIED.

12.3.4. UC shall have an option to purchase the Product AS IS, WHERE IS, by giving Supplier at least thirty (30) days prior notice of UC intent to purchase at the termination of the term specified in any order or any renewal thereof. The purchase price shall be $1 plus all applicable sales taxes.

12.3.5. At the end of the lease term UC shall either (i) purchase the leased Product for $1 or (ii) have Supplier remove the leased Product.

12.3.6 Leases are non-cancelable_and lease factors, for NEW placements, are subject to change on a quarterly basis with 30 business days advance notice to UC.

12.4. <u>12 MONTH RENTAL OPTION</u>

12.4.1. Supplier agrees to rent to UC Products recited in Attachment 1(C), if requested by UC, in accordance with the requirements set forth in this Agreement.

12.4.2. If requested by UC, Supplier shall rent its Products to UC for a term of less than one (1) year based on the same pricing as one (1) year rental. The minimum rental period is ninety (90) days.

12.4.3. UC may upgrade or downgrade a 12-month rental Product and/or add/remove optional features at any time during the rental period without penalty.

12.4.4. UC may terminate, without penalty, a 12-month rental at anytime with an advanced 90-day written notice to Supplier.

12.4.5. UC shall have the option to extend the original rental term on a month-to-month basis at the same monthly 12-month rental payment.

12.4.6. UC may terminate Products for which the 12-month rental term has been extended by giving Supplier at least thirty (30) days prior written notice without penalty.

12.4.7. 12-month rental units shall be used/reconditioned equipment and based upon Supplier availability.

12.4.8. During the term of the Rental Agreement, Supplier shall provide maintenance service as specified in this Agreement.

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12.4.9. If UC purchases any or all pieces of Product(s) within ninety (90) days after installment, 100% of the base rental charges billed and paid during the first ninety (90) days may be applied toward the purchase price. After ninety (90) days UC may apply two (2) percent of the single unit price per month times the number of full months that the Product has been rented towards the purchase price.

A maximum rental conversion credit of 72% of a single unit purchase price will be available to UC for the continuous rental of Supplier Product. If UC converts the rental Product to purchase after ninety (90) days of an installation, the warranty will not be available on the unit

12.5. 36- MONTH RENTAL OPTION

12.5.1. Supplier agrees to rent to UC Products recited in Attachment 1(C), if requested by UC, in accordance with the requirements set forth in this Agreement. Supplier shall warrant that the Products rented for a three (3) year term are new or used/remanufactured, based upon availability, and owned by Supplier or Supplier's Dealer Partner.

12.5.2. For new Products rented by UC, UC may upgrade/downgrade/terminate up to 5% of the total 36-month rental population per year without penalty, provided UC gives Supplier an advanced 90-day written notice. For used/remanufactured Products, UC may upgrade/downgrade/terminate 100% of the 36-month used/remanufactured rental population without penalty, provided UC gives Supplier an advanced 90-day written notice.

12.5.3. UC shall have the option to extend the original rental term as specified in the Attachment 1(C) for each rental Product installed at (i) the same 36-month rental pricing on a month-to-month or (ii) if UC commits to a another 12-month term, Supplier agrees to reduce its original 36-month rental pricing for Supplier's Products recited on Attachment 1(C) by twenty-five (25) percent, does not include service and supplies.

12.5.4. UC may terminate Products for which the 36-month rental term has been extended by giving Supplier at least thirty (30) days prior written notice without penalty.

12.5.5. For Product on thirty-six (36) month rental terms, each piece of Product must be installed and incurring rental and meter charges for a period of time equal to the full term of the Rental Agreement in order to avoid assessment of liquidated damages. Once a Product has been installed and has incurred rental and meter charges for a period of time equal to the full term of the Rental Agreement, then that Product may be canceled at the end of any month without obligation to pay liquidated damages for that piece of Product, provided ninety (90) days advance written notice of cancellation is given to the other party. Except for allowable upgrades as defined in paragraph 12.5.2, if UC cancels this Agreement with respect to any or all Products, then UC agrees to pay Supplier liquidated damages equal to 50% of the remaining rental payments.

12.5.6. During the term of the Rental Agreement, Supplier shall provide maintenance service as specified in this Agreement.

12.5.7. If UC purchases any or all pieces of Product(s) within ninety (90) days after installment, 100% of the base rental charges billed and paid during the first ninety (90) days may be applied toward the purchase price. After ninety (90) days UC may apply two (2) percent of the single unit price per

5.11.25

month times the number of full months that the Product has been rented towards the purchase price.

A maximum rental conversion credit of 72% of a single unit purchase price will be available to UC for the continuous rental of Supplier Product. If UC converts the rental Product to purchase after ninety (90) days of an installation, the warranty will not be available on the unit.

12.6. 12 – MONTH RENTAL COST PER COPY (includes hardware service & supplies)

12.6.1. Supplier agrees to rent to UC Products recited in Attachment 1(D) on a cost per copy basis, if requested by UC, in accordance with the requirements set forth in this Agreement. The Products rented on a cost per copy basis for a one (1) year term and are owned by Supplier or Supplier's Dealer Partner.

12.6.2. If requested by UC, Supplier shall rent its Products on a cost per copy basis to UC for a term of less than one (1) year based on the same pricing as the one (1) year cost per copy pricing. The minimum rental period is ninety (90) days.

12.6.3. UC may upgrade or downgrade a 12-month cost per copy basis plan and/or add/remove optional features at any time during the rental period without penalty.

12.6.4. UC may terminate, without penalty, a 12-month cost per copy plan at anytime with an advanced 90-day written notice to Supplier.

12.6.5. UC shall have the option to extend the original rental term at the same cost per copy pricing.

12.6.6. UC may terminate Products for which the 12-month cost per copy term has been extended by giving Supplier at least thirty (30) days prior written notice without penalty.

12.6.7. 12-month cost per copy units shall be used/reconditioned equipment and based upon Supplier availability.

12.6.8. During the term of the cost per copy basis Agreement, Supplier shall provide maintenance service as specified in this Agreement.

12.6.9. UC must choose the appropriate band and model/configuration based on expected volume and user requirements.

12.6.10. 12-month Cost per Copy plans will be billed monthly on a by model/by unit basis; the bill total will be the low-end volume of the associated band or actual, whichever is greater.

12.7. 36-MONTH RENTAL COST PER COPY (includes hardware, service and supplies)

12.7.1. Supplier agrees to rent to UC Products recited in Attachment 1(D) on a cost per copy basis, if requested by UC, in accordance with the requirements set forth in this Agreement. Supplier shall warrant that the Products rented on a cost per copy basis for a three (3) year term are new or used/remanufactured, based upon availability, and are owned by Supplier or Supplier's Dealer Partner.

5.11.26

12.7.2. For new Products on a 36-month cost per copy program, UC may upgrade/downgrade/terminate up to 5% of the total 36-month cost per copy population per year without penalty, provided UC gives Supplier an advanced 90-day written notice. For used/remanufactured Products on a 36-month cost per copy program, UC may upgrade/downgrade/terminate 100% of the 36-month used/remanufactured cost per copy population without penalty, provided UC gives Supplier an advanced 90-day written notice.

12.7.3. UC shall have the option to extend the original 36-month cost per copy rental term at (i) the same 36-month cost per copy pricing on a month-to-month basis or (ii) if UC commits to a another 12-month cost per copy term, Supplier agrees to reduce its original 36-month cost per copy rental pricing for Supplier's Products recited on Attachment 1(B) by twenty-five (25) percent, does not include service and supplies.

12.7.4. UC may terminate Products for which the 36-month cost per copy rental term has been extended by giving Supplier at least thirty (30) days prior written notice without penalty.

12.7.5. During the term of the cost per copy rental plan, Supplier shall provide maintenance service as specified in this Agreement.

12.7.6. UC must choose the appropriate brand and model/configuration based on expected volume and user requirements.

12.7.7. 36-month Cost per Copy rental plan will be billed monthly on a by model/by unit basis; the bill to total will be the low-end volume of the associated brand or actual, whichever is greater.

12.7.8. Products installed on a 36-month Cost Per Copy basis must be mutually agreed upon between UC and Supplier, and must meet mutually agreed upon between Supplier and UC minimum monthly copy volume requirements for each Product. Supplier agrees to assist UC in conducting a research and analysis to determine the requirements for each Product installation. In the event UC does not agree with Supplier's selection of Product, UC will order Supplier's Products based on the other options available to UC including purchase, lease and rental.

12.7.9. Supplier and UC mutually agree that Supplier's Product(s) installed on a 36-month Cost Per Copy basis will be evaluated for ninety (90) days following the installation date. Supplier's Product(s) that do not meet the monthly minimum copy volume requirements as mutually agreed upon between Supplier and UC, will be converted into rental option or, at UC request, be replaced to another Supplier brand Product that is appropriate for the defined requirement. UC will not be liable to Supplier for any losses incurred by Supplier within first ninety (90) days after installment. After 90-days, UC shall pay the low-end volume of the associated band or the actual meter clicks, whichever is greater for the remainder of the term.

12.7.10. UC shall have the right to convert any of Supplier's Products that meet the monthly minimum copy volume requirements from Cost Per Copy option to rental based on UC request.

5.11.27

13. GENERAL TERMS AND CONDITIONS

13.1. University of California Terms and Conditions University of California Terms and Conditions, Appendices A and F, Supplements 2-5 and Exhibits A-C as attached, are hereby incorporated and shall govern this Agreement.

13.2. Insurance Requirements Supplier shall furnish a certificate of insurance as specified in Appendix A. All certificates shall indicate that the Regents of the University of California has been endorsed as an additional insured. The certificate must be submitted to the Purchasing Department prior to the commencement of services. Certificates of insurance should be delivered to:

University of California Office of the President
Attn: Lesley Clark
Strategic Sourcing
1111 Franklin St. #10329B
Oakland, CA 94607-5200

13.3. Product Certification Supplier hereby certifies and warrants that all products sold to UC under this Agreement:

- Shall be new and genuine;
- Shall be provided to UC in the manufacturer's original packaging unless otherwise requested by UC;
- Shall be manufactured and sold or distributed to the supplier for retail sales in the United States;
- Shall be sold to the supplier from legal and reputable channels, which are understood to be the manufacturer or authorized representatives of the manufacturer;
- Shall not be altered or misbranded within the meaning of the Federal and State laws applicable to such products.

13.4. Auditing Requirements This Agreement and any orders resulting therefrom shall be subject to examination and audit by University and/or State of California for a period of three (3) years after final payment. The examination and audit shall be confined to those matters connected with the performance of the Agreement.

13.5. Warranties Supplier agrees that the Products furnished under this Agreement shall be covered by the most favorable commercial warranties the Supplier gives to any customer for the same or substantially similar Products, and that the rights and remedies so provided are in addition to and do not limit any rights afforded to UC by any other article in this Agreement and any subsequent Agreement. Such warranties will be effective notwithstanding prior inspection and/or acceptance of the Products by UC, and in all cases shall commence upon acceptance of the Products by UC.

13.6. Term of Agreement Unless terminated as provided below, this Agreement shall be effective for a period of five (5) years, commencing May I, 2005 and ending April 30, 2010. UC reserves the right to renew or extend the Agreement for up to three (3) additional one-year periods at the same terms and conditions.

13.7. Termination of Agreement UC may terminate this Agreement for convenience at any time, in whole or in part, in accordance with the terms of Article 4 of University of California Terms and Conditions, Appendix A as attached. In the event of such termination, UC agrees to provide Supplier at least thirty (30) days prior written notice of the effective date of termination and the extent thereof, such termination shall not affect any lease, rented or cost per copy unit that has not fulfilled its appropriate term.

5.11.28

If any termination of this Agreement takes place, Supplier shall extend to UC, upon UC request, an additional ninety (90) day period to properly implement a smooth transition. Fees for the services performed during the additional ninety (90) days will be in good faith negotiated between UC and Supplier.

In the event Supplier cannot or does not perform its obligations, UC reserves the right to terminate the Agreement. If within five (5) working days of receipt of written notice from UC of Supplier's breach of any term or condition of the Agreement, Supplier shall fail to remedy such breach, then UC may at any time, by written notice, terminate the Agreement in whole or in part. Termination under this provision shall not apply to orders received by Supplier prior to the effective date of termination.

13.8. Marketing References Supplier shall not make reference to UC, in any literature, promotional material, brochures, or sales presentations without the express written consent of a duly authorized officer of UC.

13.9. Amendments Any changes to the Agreement requested by either party shall be effective only if mutually agreed in writing by duly authorized representatives of UC and Supplier. This Agreement shall not be modified or amended or any right of a party waived except by such written amendment.

13.10. Failure to Enforce Failure by either party at any time to require performance by the other party or to claim a breach of any provision of this Agreement shall not be construed as effecting any subsequent breach or the right to require performance with respect thereto or to claim a breach with respect thereto.

13.11. Partial Invalidity Any provisions of this Agreement that shall prove to be invalid, void, or illegal shall in no way impair, or invalidate any other provisions hereof, and such other provisions shall remain in full force and effect.

13.12. Governing Law The rights and obligations of the parties, and all interpretations and performance of this Agreement shall be governed in all respects by the laws of the State of California.

13.13. Relationship Supplier shall have no power to bind UC and shall not, under any circumstances, be considered to be an agent, representative or fiduciary of any or all of the preceding. Instead, Supplier is an independent contractor and neither it nor its employees, agents, contractors or subcontractor is or will be an employee, agent or representative of UC during the period it and/or they are performing services under this Agreement. Supplier acknowledges its responsibility for the full payment of the wages or other compensation of, as well as any benefits for employees, agents, contractors or subcontractors engaged by it in the performance of this Agreement

This Agreement, together with the above named instruments, constitute the entire agreement between the UC and Supplier with respect to the subject matter hereof and supersedes all previous negotiations, proposals, commitments, writings, advertisements, publications, and understandings.

5.11.29

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed as of the date first above written, such parties acting by their officers being thereunto duly authorized.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA	CANON U.S.A., INC.
Signature	Signature
HAGGAI HISGILOV	Steven H. Lane
Name, printed or typed	Name, printed or typed
Executive Director, Strategic Sourcing	Director, Budget/Financial Analysis
Title	Title
11/28/05	November 22, 2005
Date	Date

5.11.30

MASTER ENABLING AGREEMENT

AGREEMENT NUMBER	AM. NO.
70818	3
CONTRACTOR IDENTIFICATION NUMBER	
3351	

THIS AGREEMENT, made and entered into this **11th day of November 2009**, in the State of California, by and between the Trustees of the California State University, which is the State of California acting in a higher education capacity, through its duly appointed and acting officer, hereinafter called CSU and

CONTRACTOR'S NAME

Canon U.S.A., Inc., hereafter called Contractor,

WITNESSETH: That the Contractor for and in consideration of the covenants, conditions, agreements, and stipulation of the University hereinafter expressed, does hereby agree to furnish to the University services and materials as follows:

Original Agreement No. 70818, dated August 01, 2008 is hereby amended to include the following:

- Revised pricing for both Open Segment (Categories 2-5) and Black &White (Categories 1 – 5) items, dated 11/11/09 are in effect and supersede any existing price files

Except as previously amended and as amended herein, all other terms and conditions of the original Agreement continue in full force and effect.

IN WITNESS WHEREOF, this agreement has been executed by the parties hereto, upon the date first above written.

UNIVERSITY	CONTRACTOR
Trustees of the California State University	**Canon USA, Inc.**
BY (AUTHORIZED SIGNATURE) DATE **SIGNED BY TOM ROBERTS ON 03/18/10**	BY (AUTHORIZED SIGNATURE) DATE ➢ **SIGNED BY JUNICHI YOSHITAKE on 02/24/10**
PRINTED NAME AND TITLE OF PERSON SIGNING **Tom Roberts, Director**	PRINTED NAME AND TITLE OF PERSON SIGNING **Junichi Yoshitake, Senior VP & GM Imaging Systems Group**
DEPT. **Contract Services and Procurement**	ADDRESS **One Canon Plaza, Lake Success, NY 11042**

AMOUNT ENCUMBERED BY THIS DOCUMENT	REQUIRED CHARTFIELD DISTRIBUTION
$0.00	**Account** **Fund** **Dept ID** **Program**
TOTAL AMOUNT ENCUMBERED TO DATE	OPTIONAL CHARTFIELD DISTRIBUTION
$0.00	**Class** **Proj/Grt**

5.11.31

MASTER ENABLING AGREEMENT

AGREEMENT NUMBER	AM. NO.
70818	5
CONTRACTOR IDENTIFICATION NUMBER 3351	

THIS AGREEMENT, made and entered into this **10th day of March 2011**, in the State of California, by and between the Trustees of the California State University, which is the State of California acting in a higher education capacity, through its duly appointed and acting officer, hereinafter called CSU and

CONTRACTOR'S NAME

Canon USA, Inc. ,hereafter called Contractor,

WITNESSETH: That the Contractor for and in consideration of the covenants, conditions, agreements, and stipulation of the University hereinafter expressed, does hereby agree to furnish to the University services and materials as follows:

Original Agreement No. 70818, dated August 01, 2008 provides for three (3) one year extensions as renewed by University of California Office of the President (UCOP) #708/OP/009.

By this amendment, the CSU has elected to use the second (2nd) year option to extend the agreement through April 30, 2012.

Except as amended herein, all other terms and conditions of the original Agreement shall continue in full force and effect.

IN WITNESS WHEREOF, this agreement has been executed by the parties hereto, upon the date first above written.

UNIVERSITY	CONTRACTOR
Trustees of the California State University	**Canon USA, Inc.**
BY (AUTHORIZED SIGNATURE) DATE **➢SIGNED BY TOM ROBERTS ON 04/04/11**	BY (AUTHORIZED SIGNATURE) DATE **➢SIGNED BY JUNICHI YOSHITAKE**
PRINTED NAME AND TITLE OF PERSON SIGNING **Tom Roberts, Director**	PRINTED NAME AND TITLE OF PERSON SIGNING **Junichi Yoshitake, Senior VP & GM Imaging Systems Group**
DEPT. **Contract Services and Procurement**	ADDRESS **One Canon Plaza, Lake Success, NY 11042**

AMOUNT ENCUMBERED BY THIS DOCUMENT $0.00	REQUIRED CHARTFIELD DISTRIBUTION **Account** **Fund** **Dept ID** **Program**
TOTAL AMOUNT ENCUMBERED TO DATE $0.00	OPTIONAL CHARTFIELD DISTRIBUTION **Class** **Proj/Grt**

CRL 018 – 1/27/04

5.11.32

UNIVERSITY OF CALIFORNIA

BERKELEY • DAVIS • IRVINE • LOS ANGELES • MERCED • RIVERSIDE • SAN DIEGO • SAN FRANCISCO

SANTA BARBARA • SANTA CRUZ

EXECUTIVE VICE PRESIDENT—
CHIEF FINANCIAL OFFICER

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

2/2/2011

Kimberly Paige Dantone
Canon U.S.A., Inc.
One Canon Plaza, Lake Success, NY 11042

Email: kdantone@cusa.canon.com
Cc: mkaperonis@cusa.canon.com

RE: Renewal of Strategically Sourced Agreement #708/OP/009

This letter serves to exercise the 2nd of three optional one-year extensions of the above referenced Agreement between the University of California and Canon. All terms and conditions shall remain the same. This renewed agreement will expire on 4/30/2012.

Please indicate your acceptance of this renewal by signing below and returning to me at brian.agius@ucop.edu or via U.S. mail.

ACCEPTED:

(Signature)

Haggai Hisgilov

Executive Director, Procurement Services

3-9-2011

(Date)

University of California

(Signature)
Junichi Yoshitake

(Name, Printed)
Senior Vice President & G.M., ISG

(Title)
February 4, 2011

(Date)

Canon USA, Inc.

Best Regards,

Brian N. Agius
University of California – Procurement Services
Phone: 510-987-0271
Fax: 510-839-0856
Email: brian.agius@ucop.edu

DELIVERED VIA EMAIL

5.11.33

Canon

Category 1

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Designed to meet the needs of small to mid-size workgroups, the Canon imageRUNNER 2525 delivers high-quality print and copy output and color scanning combined with available sending and finishing capabilities that are easy to use for everyone in the office. Rather than having to choose between a single function printer and an MFP with features you don't need, the Canon imageRUNNER 2525 includes just the right mix of performance and productivity in a configuration that fits your needs - today and tomorrow. The imageRUNNER 2525 delivers black and white print speeds of up to 25 ppm and scanning speeds of 35/25 ipm (BW/color) for letter-sized documents with the available duplexing automatic document feeder. Offering standard UFR II LT printing, twin 550-sheet cassettes, a large intuitive LCD interface, and internal finishing options, the imageRUNNER 2525 system packs easy-to-use productivity into a new compact form.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER 2525	2834B002AA	$ 1,332.80	$ 31.59	$ 30.36	$ 37.45	$ 35.32	$ 47.18	$ 42.60
Duplexing Automatic Document Feeder-AB1	2840B002AA	$ 236.18	$ 5.60	$ 5.38	$ 6.64	$ 6.26	$ 8.36	$ 7.55
Award Configuration Price		$ 1,568.98	$ 37.18	$ 35.74	$ 44.09	$ 41.58	$ 55.54	$ 50.14
Optional Accessories								
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-B1	1742B001AC	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet Type-C	4625B002AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Card Reader Attachment-D3	0421B003AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Card Reader-E1	7782A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AE1 (2 x 550/L)	2848B001AA	$ 392.39	$ 9.30	$ 8.94	$ 11.03	$ 10.40	$ 13.89	$ 12.54
Color Send Kit-Y1	2862B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Duplexing Automatic Document Feeder-AB1	2840B002AA	$ 236.18	$ 5.60	$ 5.38	$ 6.64	$ 6.26	$ 8.36	$ 7.55
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
FL Cassette-AJ1 (550/M, Replacement for Cassette 1)	2849B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
FL Cassette-AK1 (550/L, Replacement for Cassette 2, 3, 4)	2850B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
Inner 2Way Tray-G1	2846B001AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Inner Finisher Additional Tray-B1 (Option for Inner Finisher-B1)	2844B001AA	$ 97.02	$ 2.30	$ 2.21	$ 2.73	$ 2.57	$ 3.43	$ 3.10
Inner Finisher-B1	2841B001AA	$ 431.20	$ 10.22	$ 9.82	$ 12.12	$ 11.43	$ 15.26	$ 13.78
'CL Printer Kit-AF1	2860B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
.aten Cover Type P	2838B001AA	$ 40.43	$ 0.96	$ 0.92	$ 1.14	$ 1.07	$ 1.43	$ 1.29
PS Printer Kit-AF1	2861B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Searchable PDF Kit-C1	3912B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 Fax Board-AG1	2858B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0150
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$12.00
Monthly Copy Volume Allowance	1,000
Cost Per Copy - overage	$0.0120
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

5.11.34

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 2

Operating at speeds of up to 25 pages per minute, the imageRUNNER 3225 is a compact MFP offering seamless integration that can help small workgroups run more efficiently. Offering standard copy, network print, and black-and-white and full color network scanning, the imageRUNNER 3225 is designed to handle various business tasks. Plus, with the ability to add Color Universal Send and its advanced features, up to 3 Super G3 Fax Lines, and various printing page description languages, as well as the ability to print from, or scan in color to USB memory media, this device meets an even greater variety of needs.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 3225	2537B003AA	$ 2,185.40	$ 51.79	$ 49.78	$ 61.41	$ 57.91	$ 77.36	$ 69.85
Duplexing Automatic Document Feeder-U1	2538B002AA	$ 484.12	$ 11.47	$ 11.03	$ 13.60	$ 12.83	$ 17.14	$ 15.47
Finisher-S1	9563A001AA	$ 537.04	$ 12.73	$ 12.23	$ 15.09	$ 14.23	$ 19.01	$ 17.16
Cabinet-P1	9669A003AA	$ 65.66	$ 1.56	$ 1.50	$ 1.85	$ 1.74	$ 2.32	$ 2.10
Award Configuration Price		$ 3,272.22	$ 77.55	$ 74.54	$ 91.95	$ 86.71	$ 115.84	$ 104.58
Optional Accessories								
Access Management System Kit-A2	1642B005AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Additional Finisher Tray-B1	9565A001AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Addt'l Memory Type A (512MB) req'd for PS*	2726B001AA	$ 88.20	$ 2.09	$ 2.01	$ 2.48	$ 2.34	$ 3.12	$ 2.82
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Kit-B3	9005A003AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Color Universal Send & PCL Print Package-D1	2912B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Color Universal Send Kit-P1	2739B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1e	2739B006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1 Full Package	2739B005AA	$ 749.70	$ 17.77	$ 17.08	$ 21.07	$ 19.87	$ 26.54	$ 23.96
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Digital User Signature Kit-B1	1326B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Direct Print Kit-F1	1542B004AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Expansion Bus Board-E1	2724B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Finisher-AE1 Set (Incl. Buffer Pass-E2)	1631B002AA	$ 968.24	$ 22.95	$ 22.06	$ 27.21	$ 25.66	$ 34.28	$ 30.94
FL Cassette-Y1	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B5	2730B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
HDD Data Erase Kit-B2	2345B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Inner 2 Way Tray-D1	9562A001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
IP Sec Board-A1	2728B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Keyboard Bracket 1	1187V793	$ 61.74	$ 1.46	$ 1.41	$ 1.73	$ 1.64	$ 2.19	$ 1.97
Paper Deck-Q1	8694A002BA	$ 892.78	$ 21.16	$ 20.34	$ 25.09	$ 23.66	$ 31.60	$ 28.53
PCL Printer Kit-AA1	2722B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Glass Cover Type M	2539B001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
PS Printer Kit-AA1	2723B002AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Puncher Unit-M1	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Puncher Unit-R1 for Finisher-S1	9566A002AA	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-C1	3075B005AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Saddle Finisher-AE2 Set	1632B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 2nd Line Fax Board-AC1	2718B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 2nd/3rd Fax Board -AC1	2719B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Super G3 Fax Board-AC1	2717B002AA	$ 365.54	$ 8.66	$ 8.33	$ 10.27	$ 9.69	$ 12.94	$ 11.68
System Upgrade RAM-A1	2725B001AA	$ 123.48	$ 2.93	$ 2.81	$ 3.47	$ 3.27	$ 4.37	$ 3.95
Universal Send Advanced Feature Set-B1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-B1	1324B006AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
USB Memory Connectivity Kit-A1	2729B001AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Voice Guidance Kit-D1	2733B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-B1	2734B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-G1	2738B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-A1	2727B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0110
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$24.75
Monthly Copy Volume Allowance	2,500
Cost Per Copy - overage	$0.0099
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 2 - Open Segment

Designed to meet the needs of small to mid-size workgroups, the Canon imageRUNNER 2530 delivers high-quality print and copy output and color scanning combined with available sending and finishing capabilities that are easy to use for everyone in the office. Rather than having to choose between a single function printer and an MFP with features you don't need, the Canon imageRUNNER 2530 includes just the right mix of performance and productivity in a configuration that fits your needs - today and tomorrow. The imageRUNNER 2530 delivers black and white print speeds of up to 30 ppm and scanning speeds of 35/25 ipm (BW/color) for letter-sized documents with the available duplexing automatic document feeder. Offering standard UFR II LT printing, twin 550-sheet cassettes, a large intuitive LCD interface, and internal finishing options, the imageRUNNER 2530 system packs

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER 2530	2835B001AA	$ 2,140.32	$ 50.73	$ 48.76	$ 60.14	$ 56.72	$ 75.77	$ 68.40
Duplexing Automatic Document Feeder-AB1	2840B002AA	$ 236.18	$ 5.60	$ 5.38	$ 6.64	$ 6.26	$ 8.36	$ 7.55
Award Configuration Price		$ 2,376.50	$ 56.32	$ 54.14	$ 66.78	$ 62.98	$ 84.13	$ 75.95
Optional Accessories								
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-B1	1742B001AC	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet Type-C	4625B002AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Card Reader Attachment-D3	0421B003AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Card Reader-E1	7782A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AE1 (2 x 550/L)	2848B001AA	$ 392.39	$ 9.30	$ 8.94	$ 11.03	$ 10.40	$ 13.89	$ 12.54
Color Send Kit-Y1	2862B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Duplexing Automatic Document Feeder-AB1	2840B002AA	$ 236.18	$ 5.60	$ 5.38	$ 6.64	$ 6.26	$ 8.36	$ 7.55
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
FL Cassette-AJ1 (550/M, Replacement for Cassette 1)	2849B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
FL Cassette-AK1 (550/L, Replacement for Cassette 2, 3, 4)	2850B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
Inner 2Way Tray-G1	2846B001AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Inner Finisher Additional Tray-B1 (Option for Inner Finisher-B1)	2844B001AA	$ 97.02	$ 2.30	$ 2.21	$ 2.73	$ 2.57	$ 3.43	$ 3.10
Inner Finisher-B1	2841B001AA	$ 431.20	$ 10.22	$ 9.82	$ 12.12	$ 11.43	$ 15.26	$ 13.78
PCL Printer Kit-AF1	2860B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Platen Cover Type P	2838B001AA	$ 40.43	$ 0.96	$ 0.92	$ 1.14	$ 1.07	$ 1.43	$ 1.29
PS3 Printer Kit-AF1	2861B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Searchable PDF Kit-C1	3912B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 Fax Board-AG1	2858B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
MAINTENANCE PRICING - Option 1								
Cost Per Copy - (No volume restrictions)	$0.0110							
MAINTENANCE PRICING - Option 2								
Monthly Minimum Charge	$24.75							
Monthly Copy Volume Allowance	2,500							
Cost Per Copy - overage	$0.0099							
MAINTENANCE PRICING - Option 3								
T&M - Fixed Charge Per Occurrence	$125.00							
T&M - Fixed Hourly Charge	$125.00							

Delivery and Installation is at NO Charge

9/15/2010

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 2 - Optional Model

Operating at speeds of up to 30 pages per minute, the imageRUNNER 3230 is a compact MFP offering seamless integration that can help small workgroups run more efficiently. Offering standard copy, network print, and black-and-white and full color network scanning, the imageRUNNER 3230 is designed to handle various business tasks. Plus, with the ability to add Color Universal Send and its advanced features, up to 3 Super G3 Fax Lines, and various printing page description languages, as well as the ability to print from, or scan in color to USB memory media, this device meets an even greater variety of needs.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 3230	2536B003AA	$ 2,734.20	$ 64.80	$ 62.29	$ 76.83	$ 72.46	$ 96.79	$ 87.39
Duplexing Automatic Document Feeder-U1	2538B002AA	$ 484.12	$ 11.47	$ 11.03	$ 13.60	$ 12.83	$ 17.14	$ 15.47
Finisher-S1	9563A001AA	$ 537.04	$ 12.73	$ 12.23	$ 15.09	$ 14.23	$ 19.01	$ 17.16
Cabinet-P1	9669A003AA	$ 65.66	$ 1.56	$ 1.50	$ 1.85	$ 1.74	$ 2.32	$ 2.10
Award Configuration Price		$ 3,821.02	$ 90.56	$ 87.04	$ 107.37	$ 101.26	$ 135.26	$ 122.12
Optional Accessories								
Access Management System Kit-A2	1642B005AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Additional Finisher Tray-B1	9565A001AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Addt'l Memory Type A (512MB) req'd for PS*	2726B001AA	$ 88.20	$ 2.09	$ 2.01	$ 2.48	$ 2.34	$ 3.12	$ 2.82
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Kit-B3	9005A003AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Color Universal Send & PCL Print Package-D1	2912B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Color Universal Send Kit-P1	2739B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1e	2739B006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1 Full Package	2739B005AA	$ 749.70	$ 17.77	$ 17.08	$ 21.07	$ 19.87	$ 26.54	$ 23.96
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Digital User Signature Kit-B1	1326B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Direct Print Kit-F1	1542B004AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Expansion Bus Board-E1	2724B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Finisher-AE1 Set (Incl. Buffer Pass-E2)	1631B002AA	$ 968.24	$ 22.95	$ 22.06	$ 27.21	$ 25.66	$ 34.28	$ 30.94
FL Cassette-Y1	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B5	2730B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
HDD Data Erase Kit-B2	2345B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Inner 2 Way Tray-D1	9562A001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
IP Sec Board-A1	2728B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Keyboard Bracket 1	1187V793	$ 61.74	$ 1.46	$ 1.41	$ 1.73	$ 1.64	$ 2.19	$ 1.97
Paper Deck-Q1	8694A002BA	$ 892.78	$ 21.16	$ 20.34	$ 25.09	$ 23.66	$ 31.60	$ 28.53
PCL Printer Kit-AA1	2722B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Glass Cover Type M	2539B001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
PS Printer Kit-AA1	2723B002AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Puncher Unit-M1	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Puncher Unit-R1 for Finisher-S1	9566A002AA	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-C1	3075B005AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Saddle Finisher-AE2 Set	1632B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 2nd Line Fax Board-AC1	2718B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 2nd/3rd Fax Board -AC1	2719B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Super G3 Fax Board-AC1	2717B002AA	$ 365.54	$ 8.66	$ 8.33	$ 10.27	$ 9.69	$ 12.94	$ 11.68
System Upgrade RAM-A1	2725B001AA	$ 123.48	$ 2.93	$ 2.81	$ 3.47	$ 3.27	$ 4.37	$ 3.95
Universal Send Advanced Feature Set-B1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-B1	1324B006AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
USB Memory Connectivity Kit-A1	2729B001AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Voice Guidance Kit-D1	2733B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-B1	2734B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-G1	2738B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-A1	2727B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2276B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0110
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$24.75
Monthly Copy Volume Allowance	2,500
Cost Per Copy - overage	$0.0099
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

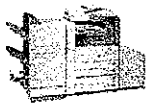
5.11.37

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 3



The imageRUNNER 3235 supports advanced digital workflows with standard black-and-white and full color scanning at speeds of of up to 51 images per minute (ipm) and the ability to add Color Universal Send and its advanced features. Standard support for UFR II printing at up to 1200 x 1200 dpi image quality means high levels of productivity for the office environment. Plus, managing your documents has become much simpler with the ability to print from, or scan in color to USB memory media.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 3235	**2535B003AA**	**$ 3,253.60**	**$ 77.11**	**$ 74.12**	**$ 91.43**	**$ 86.22**	**$ 115.18**	**$ 103.99**
Duplexing Automatic Document Feeder-U1	**2538B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Finisher-S1	**9563A001AA**	**$ 537.04**	**$ 12.73**	**$ 12.23**	**$ 15.09**	**$ 14.23**	**$ 19.01**	**$ 17.16**
Cabinet-P1	**9669A003AA**	**$ 65.66**	**$ 1.56**	**$ 1.50**	**$ 1.85**	**$ 1.74**	**$ 2.32**	**$ 2.10**
Paper Deck-Q1	**8694A002BA**	**$ 892.78**	**$ 21.16**	**$ 20.34**	**$ 25.09**	**$ 23.66**	**$ 31.60**	**$ 28.53**
Award Configuration Price		**$ 4,749.08**	**$ 112.55**	**$ 108.18**	**$ 133.45**	**$ 125.85**	**$ 168.12**	**$ 151.78**
Optional Machine/Accessories								
Access Management System Kit-A2	1642B005AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Additional Finisher Tray-B1	9565A001AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Addt'l Memory Type A (512MB) req'd for PS*	2726B001AA	$ 88.20	$ 2.09	$ 2.01	$ 2.48	$ 2.34	$ 3.12	$ 2.82
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Kit-B3	9005A003AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Color Universal Send & PCL Print Package-D1	2912B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Color Universal Send Kit-P1	2739B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1e	2739B006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1 Full Package	2739B005AA	$ 749.70	$ 17.77	$ 17.08	$ 21.07	$ 19.87	$ 26.54	$ 23.96
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Digital User Signature Kit-B1	1326B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Direct Print Kit-F1	1542B004AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Expansion Bus Board-E1	2724B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Finisher-AE1 Set (Incl. Buffer Pass-E2)	1631B002AA	$ 968.24	$ 22.95	$ 22.06	$ 27.21	$ 25.66	$ 34.28	$ 30.94
FL Cassette-Y1	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B5	2730B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
HDD Data Erase Kit-B2	2345B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Inner 2 Way Tray-D1	9562A001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
IP Sec Board-A1	2728B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Keyboard Bracket 1	1187V793	$ 61.74	$ 1.46	$ 1.41	$ 1.73	$ 1.64	$ 2.19	$ 1.97
PCL Printer Kit-AA1	2722B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Glass Cover Type M	2539B001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
PS Printer Kit-AA1	2723B002AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Puncher Unit-M1	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Puncher Unit-R1 for Finisher-S1	9566A002AA	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-C1	3075B005AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Saddle Finisher-AE2 Set	1632B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 2nd Line Fax Board-AC1	2718B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 2nd/3rd Fax Board -AC1	2719B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Super G3 Fax Board-AC1	2717B002AA	$ 365.54	$ 8.66	$ 8.33	$ 10.27	$ 9.69	$ 12.94	$ 11.68
System Upgrade RAM-A1	2725B001AA	$ 123.48	$ 2.93	$ 2.81	$ 3.47	$ 3.27	$ 4.37	$ 3.95
Universal Send Advanced Feature Set-B1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-B1	1324B006AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
USB Memory Connectivity Kit-A1	2729B001AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Voice Guidance Kit-D1	2733B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-B1	2734B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-G1	2738B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-A1	2727B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0090**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$52.00**
Monthly Copy Volume Allowance	**6,500**
Cost Per Copy - overage	**$0.0080**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

9/15/2010

5.11.38

Canon

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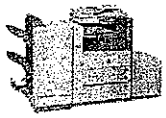
Category 3 - Optional Model



Operating at speeds of up to 35 pages per minute (letter), the MEAP enabled imageRUNNER 3235i provides a complete suite of functionality for small businesses and advanced workgroups. The imageRUNNER 3235i supports advanced digital workflows with Color Universal Send and scanning speeds of up to 51 images per minute (ipm) in both B&W and Color. Standard support for UFR II/PCL/PS printing at up to 1200 x 1200 dpi image quality means high levels of productivity for the office environment. Plus, managing your documents has become much simpler with the ability to print from, or scan in color to USB memory media. The imageRUNNER 3235i is a compact MFP with a smart design and innovative integrated accessories that enables the system to be placed in areas with limited space. Plus, a high capacity document feeder with fast speeds helps keep workgroups moving.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 3235i	**2535B004AA**	**$ 4,125.80**	**$ 97.78**	**$ 93.99**	**$ 115.93**	**$ 109.33**	**$ 146.05**	**$ 131.86**
Duplexing Automatic Document Feeder-U1	**2538B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
PCL Printer Kit-AA1	**2722B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
PS Printer Kit-AA1	**2723B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Addt'l Memory Type A (512MB) req'd for PS*	**2726B001AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Color Universal Send Kit-P1	**2739B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Universal Send Advanced Feature Set-B1	**1323B006AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Universal Send Security Feature Set-B1	**1324B006AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Finisher-S1	**9563A001AA**	**$ 537.04**	**$ 12.73**	**$ 12.23**	**$ 15.09**	**$ 14.23**	**$ 19.01**	**$ 17.16**
Cabinet-P1	**9669A003AA**	**$ 65.66**	**$ 1.56**	**$ 1.50**	**$ 1.85**	**$ 1.74**	**$ 2.32**	**$ 2.10**
Paper Deck-Q1	**8694A002BA**	**$ 892.78**	**$ 21.16**	**$ 20.34**	**$ 25.09**	**$ 23.66**	**$ 31.60**	**$ 28.53**
Award Configuration Price		**$ 5,621.28**	**$ 133.22**	**$ 128.05**	**$ 157.96**	**$ 148.96**	**$ 198.99**	**$ 179.66**
Optional Machine/Accessories								
Access Management System Kit-A2	1642B005AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Additional Finisher Tray-B1	9565A001AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Kit-B3	9005A003AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Color Universal Send & PCL Print Package-D1	2912B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Color Universal Send Kit-P1 Full Package	2739B005AA	$ 749.70	$ 17.77	$ 17.08	$ 21.07	$ 19.87	$ 26.54	$ 23.96
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Digital User Signature Kit-B1	1326B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Direct Print Kit-F1	1542B004AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Expansion Bus Board-E1	2724B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Finisher-AE1 Set (Incl. Buffer Pass-E2)	1631B002AA	$ 968.24	$ 22.95	$ 22.06	$ 27.21	$ 25.66	$ 34.28	$ 30.94
FL Cassette-Y1	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B5	2730B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
HDD Data Erase Kit-B2	2345B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Inner 2 Way Tray-D1	9562A001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
IP Sec Board-A1	2728B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Keyboard Bracket 1	1187V793	$ 61.74	$ 1.46	$ 1.41	$ 1.73	$ 1.64	$ 2.19	$ 1.97
PCL Printer Kit-AA1	2722B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Glass Cover Type M	2539B001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
Puncher Unit-M1	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Puncher Unit-R1 for Finisher-S1	9566A002AA	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-C1	3075B005AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Saddle Finisher-AE2 Set	1632B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 2nd Line Fax Board-AC1	2718B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 2nd/3rd Fax Board -AC1	2719B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Super G3 Fax Board-AC1	2717B002AA	$ 365.54	$ 8.66	$ 8.33	$ 10.27	$ 9.69	$ 12.94	$ 11.68
System Upgrade RAM-A1	2725B001AA	$ 123.48	$ 2.93	$ 2.81	$ 3.47	$ 3.27	$ 4.37	$ 3.95
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
USB Memory Connectivity Kit-A1	2729B001AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Voice Guidance Kit-D1	2733B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-B1	2734B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-G1	2738B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-A1	2727B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0090**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$52.00**
Monthly Copy Volume Allowance	**6,500**
Cost Per Copy - overage	**$0.0080**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

9/15/2010

5.11.39

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4

Operating at speeds of up to 45 pages per minute (letter) the imageRUNNER 3245 allows small businesses and workgroups to take advantage of their network infrastructure and speed their business communications. A compact MFP with a smart design and innovative integrated accessories that enables the system to be placed in areas with limited space, the imageRUNNER 3245 comes with standard digital copying, UFR II network printing capabilities, and black-and-white and full-color network scanning capabilities. Those environments who want to build the imageRUNNER 3245 to support additional capabilities can add optional Color Universal Send or popular page description languages such as PCL or PS emulation. Plus, with support for USB Memory Media, your workflow productivity will not slow down as you can scan documents in color to USB memory media, or print documents stored on your USB memory media.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 3245	2534B003AA	$ 3,915.10	$ 92.79	$ 89.19	$ 110.01	$ 103.75	$ 138.59	$ 125.13
Duplexing Automatic Document Feeder-U1	2538B002AA	incl.	incl.	incl.	incl.	incl.	incl.	incl.
Finisher-S1	9563A001AA	$ 537.04	$ 12.73	$ 12.23	$ 15.09	$ 14.23	$ 19.01	$ 17.16
Cabinet-P1	9669A003AA	$ 65.66	$ 1.56	$ 1.50	$ 1.85	$ 1.74	$ 2.32	$ 2.10
Paper Deck-Q1	8694A002BA	$ 892.78	$ 21.16	$ 20.34	$ 25.09	$ 23.66	$ 31.60	$ 28.53
Award Configuration Price		$ 5,410.58	$ 128.23	$ 123.25	$ 152.04	$ 143.38	$ 191.53	$ 172.92
Optional Accessories								
Access Management System Kit-A2	1642B005AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Additional Finisher Tray-B1	9565A001AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Addt'l Memory Type A (512MB) req'd for PS*	2726B001AA	$ 88.20	$ 2.09	$ 2.01	$ 2.48	$ 2.34	$ 3.12	$ 2.82
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Kit-B3	9005A003AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Color Universal Send & PCL Print Package-D1	2912B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Color Universal Send Kit-P1	2739B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1e	2739B006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Color Universal Send Kit-P1 Full Package	2739B005AA	$ 749.70	$ 17.77	$ 17.08	$ 21.07	$ 19.87	$ 26.54	$ 23.96
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Digital User Signature Kit-B1	1326B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Direct Print Kit-F1	1542B004AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Expansion Bus Board-E1	2724B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Finisher-AE1 Set (Incl. Buffer Pass-E2)	1631B002AA	$ 968.24	$ 22.95	$ 22.06	$ 27.21	$ 25.66	$ 34.28	$ 30.94
FL Cassette-Y1	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B5	2730B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
HDD Data Erase Kit-B2	2345B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Inner 2 Way Tray-D1	9562A001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
IP Sec Board-A1	2728B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Keyboard Bracket 1	1187V793	$ 61.74	$ 1.46	$ 1.41	$ 1.73	$ 1.64	$ 2.19	$ 1.97
PCL Printer Kit-AA1	2722B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Glass Cover Type M	2539B001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
PS Printer Kit-AA1	2723B002AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Puncher Unit-M1	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Puncher Unit-R1 for Finisher-S1	9566A002AA	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-C1	3075B005AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Saddle Finisher-AE2 Set	1632B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 2nd Line Fax Board-AC1	2718B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 2nd/3rd Fax Board -AC1	2719B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Super G3 Fax Board-AC1	2717B002AA	$ 365.54	$ 8.66	$ 8.33	$ 10.27	$ 9.69	$ 12.94	$ 11.68
System Upgrade RAM-A1	2725B001AA	$ 123.48	$ 2.93	$ 2.81	$ 3.47	$ 3.27	$ 4.37	$ 3.95
Universal Send Advanced Feature Set-B1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-B1	1324B006AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
USB Memory Connectivity Kit-A1	2729B001AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Voice Guidance Kit-D1	2733B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-B1	2734B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-G1	2738B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-A1	2727B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0090
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$52.00
Monthly Copy Volume Allowance	6,500
Cost Per Copy - overage	$0.0080
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Optional Model

Operating at speeds of up to 45 pages per minute (letter) the imageRUNNER 3245i is a powerful multifunction device that allows small businesses and workgroups to take advantage of their network infrastructure and speed their business communications. The imageRUNNER 3245i is a compact MFP with a smart design and innovative integrated accessories that enables the system to be placed in areas with limited space. With standard digital copying, network printing capabilities, and black-and-white and full-color document distribution capabilities, the imageRUNNER 3245i makes a great impression every time. Plus, with support for USB Memory Media, your workflow productivity will not slow down as you can scan documents in color to USB memory media, or print documents stored on your USB memory media.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 3245i	**2534B004AA**	**$ 4,978.40**	**$ 117.99**	**$ 113.41**	**$ 139.89**	**$ 131.93**	**$ 176.24**	**$ 159.11**
Duplexing Automatic Document Feeder-U1	**2538B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
PCL Printer Kit-AA1	**2722B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
PS Printer Kit-AA1	**2723B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Addt'l Memory Type A (512MB) req'd for PS*	**2726B001AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Color Universal Send Kit-P1	**2739B002AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Universal Send Advanced Feature Set-B1	**1323B006AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Universal Send Security Feature Set-B1	**1324B006AA**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**	**incl.**
Finisher-S1	**9563A001AA**	**$ 537.04**	**$ 12.73**	**$ 12.23**	**$ 15.09**	**$ 14.23**	**$ 19.01**	**$ 17.16**
Cabinet-P1	**9669A003AA**	**$ 65.66**	**$ 1.56**	**$ 1.50**	**$ 1.85**	**$ 1.74**	**$ 2.32**	**$ 2.10**
Paper Deck-Q1	**8694A002BA**	**$ 892.78**	**$ 21.16**	**$ 20.34**	**$ 25.09**	**$ 23.66**	**$ 31.60**	**$ 28.53**
Award Configuration Price		**$ 6,473.88**	**$ 153.43**	**$ 147.47**	**$ 181.92**	**$ 171.56**	**$ 229.18**	**$ 206.91**
Optional Accessories								
Access Management System Kit-A2	1642B005AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Additional Finisher Tray-B1	9565A001AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Kit-B3	9005A003AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Color Universal Send & PCL Print Package-D1	2912B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Color Universal Send Kit-P1 Full Package	2739B005AA	$ 749.70	$ 17.77	$ 17.08	$ 21.07	$ 19.87	$ 26.54	$ 23.96
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Digital User Signature Kit-B1	1326B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Direct Print Kit-F1	1542B004AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Expansion Bus Board-E1	2724B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Finisher-AE1 Set (Incl. Buffer Pass-E2)	1631B002AA	$ 968.24	$ 22.95	$ 22.06	$ 27.21	$ 25.66	$ 34.28	$ 30.94
FL Cassette-Y1	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B5	2730B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
HDD Data Erase Kit-B2	2345B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Inner 2 Way Tray-D1	9562A001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
IP Sec Board-A1	2728B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Keyboard Bracket 1	1187V793	$ 61.74	$ 1.46	$ 1.41	$ 1.73	$ 1.64	$ 2.19	$ 1.97
PCL Printer Kit-AA1	2722B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Glass Cover Type M	2539B001AA	$ 53.90	$ 1.28	$ 1.23	$ 1.51	$ 1.43	$ 1.91	$ 1.72
Puncher Unit-M1	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Puncher Unit-R1 for Finisher-S1	9566A002AA	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-C1	3075B005AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Saddle Finisher-AE2 Set	1632B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 2nd Line Fax Board-AC1	2718B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 2nd/3rd Fax Board -AC1	2719B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Super G3 Fax Board-AC1	2717B002AA	$ 365.54	$ 8.66	$ 8.33	$ 10.27	$ 9.69	$ 12.94	$ 11.68
System Upgrade RAM-A1	2725B001AA	$ 123.48	$ 2.93	$ 2.81	$ 3.47	$ 3.27	$ 4.37	$ 3.95
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
USB Memory Connectivity Kit-A1	2729B001AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Voice Guidance Kit-D1	2733B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-B1	2734B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-G1	2738B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-A1	2727B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0090
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$52.00
Monthly Copy Volume Allowance	6,500
Cost Per Copy - overage	$0.0080
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Optional Model

The imageRUNNER 5050N delivers an output speed of up to 50-ppm (LTR). This system provides powerful capabilities to boost productivity and streamline workflows while providing peace of mind that your critical information is protected with advanced security and administration features. Offering standard network printing, a full range of professional finishing options, powerful document creation tools, robust storage and communication features, and cutting-edge print controller options, the versatile imageRUNNER 5050N model delivers everything you need to produce sophisticated documents with ease.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 5050N(w/ UFR/PCL)	3609B001BA	$ 6,174.00	$ 146.32	$ 140.64	$ 173.49	$ 163.61	$ 218.56	$ 197.32
Finisher-AD1	1382B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
Award Configuration Price		$ 7,350.00	$ 174.20	$ 167.43	$ 206.54	$ 194.78	$ 260.19	$ 234.91
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Attachment-C2	9012A002AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette-AB1	0119B001AA	$ 66.15	$ 1.57	$ 1.51	$ 1.86	$ 1.75	$ 2.34	$ 2.11
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-L1	0120B001AA	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Insertion Unit-E1	1373B001AA	$ 1,146.60	$ 27.17	$ 26.12	$ 32.22	$ 30.38	$ 40.59	$ 36.65
Document Insertion/Folding Unit-F1	1372B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Tray-M1	1386B001AB	$ 32.63	$ 0.77	$ 0.74	$ 0.92	$ 0.86	$ 1.16	$ 1.04
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-D2	1003B002AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Finisher-AD1	1382B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
HDD Data Encryption Kit-B2	1466B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-S2 V.2.0	0494B013AA	$ 3,259.48	$ 77.25	$ 74.25	$ 91.59	$ 86.38	$ 115.39	$ 104.17
Paper Deck-AD1 for 8.5 x 11	1378B002AA	$ 1,225.00	$ 29.03	$ 27.91	$ 34.42	$ 32.46	$ 43.37	$ 39.15
Paper Deck-AE1 for 11 x 17	1382B001AA	$ 1,409.24	$ 33.40	$ 32.10	$ 39.60	$ 37.34	$ 49.89	$ 45.04
PS Printer Kit-R1 (for iR 5050N only)	1634B004AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Punch Unit-AT1	1384B002AA	$ 366.52	$ 8.69	$ 8.35	$ 10.30	$ 9.71	$ 12.97	$ 11.71
Remote Operator's Software Kit-B1	4001B002AA	$ 142.50	$ 3.38	$ 3.25	$ 4.00	$ 3.78	$ 5.04	$ 4.55
Saddle Finisher-AD2	1383B001AA	$ 2,170.70	$ 51.45	$ 49.45	$ 61.00	$ 57.52	$ 76.84	$ 69.38
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Super G3 Fax Board-Z3	1392B011AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Tab Feeding Attachment-A1	6793A002AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
UFR II/PCL/PS Printer Kit-R2	1359B005AA	$ 1,146.60	$ 27.17	$ 26.12	$ 32.22	$ 30.38	$ 40.59	$ 36.65
Universal Send Kit-H1 (for iR 5050N only)	1334B006AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Kit-H1e (for iR5050N only)	1334B014AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Searchable PDF Kit-A1	0005B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Voice Guidance Kit-B1	9598A006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-F1	1363B002AB	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless Network Interface Adapter NB-W1	9599A002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0090
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$52.00
Monthly Copy Volume Allowance	6,500
Cost Per Copy - overage	$0.0080
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

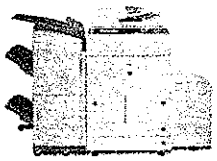
5.11.42

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Optional Model



The imageRUNNER 5055 at 55ppm, is powered by Canon's imageCHIP system architecture, providing exceptional performance and reliability to meet the expanding needs of today's mid-to-large-sized office environments. The iR5055 offers a full range of document handling capabilities such as a standard Single Pass Duplex Scanner/Feeder, saddle stitch finishing, 2/3-hole punching, and a Document Insertion Unit with the ability to "C" and "Z" fold documents. There's also support for advanced digital copying, network scanning, Mail Box features, as well as a choice between two print controller options, single-line fax capabilities, and the ability to distribute electronic information across a digital landscape with Universal Send. Plus, the iR5055 device features Canon's MEAP (Multifunctional Embedded Application Platform) technology, a host of Internet-enabled capabilities, and greater security measures for online information sharing and storage needs.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 5055	**1367B002BA**	**$ 7,497.00**	**$ 177.68**	**$ 170.78**	**$ 210.67**	**$ 198.67**	**$ 265.39**	**$ 239.60**
Finisher-AD1	**1382B001AA**	**$ 1,176.00**	**$ 27.87**	**$ 26.79**	**$ 33.05**	**$ 31.16**	**$ 41.63**	**$ 37.58**
Award Configuration Price		**$ 8,673.00**	**$ 205.55**	**$ 197.57**	**$ 243.71**	**$ 229.83**	**$ 307.02**	**$ 277.19**
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Attachment-C2	9012A002AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette-AB1	0119B001AA	$ 66.15	$ 1.57	$ 1.51	$ 1.86	$ 1.75	$ 2.34	$ 2.11
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-L1	0120B001AA	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Insertion Unit-E1	1373B001AA	$ 1,146.60	$ 27.17	$ 26.12	$ 32.22	$ 30.38	$ 40.59	$ 36.65
Document Insertion/Folding Unit-F1	1372B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Tray-M1	1386B001AB	$ 32.63	$ 0.77	$ 0.74	$ 0.92	$ 0.86	$ 1.16	$ 1.04
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-D2	1003B002AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Finisher-AD1	1382B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
HDD Data Encryption Kit-B2	1466B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-S2 V.2.0	0494B013AA	$ 3,259.48	$ 77.25	$ 74.25	$ 91.59	$ 86.38	$ 115.39	$ 104.17
Paper Deck-AD1 for 8.5 x 11	1378B002AA	$ 1,225.00	$ 29.03	$ 27.91	$ 34.42	$ 32.46	$ 43.37	$ 39.15
Paper Deck-AE1 for 11 x 17	1382B001AA	$ 1,409.24	$ 33.40	$ 32.10	$ 39.60	$ 37.34	$ 49.89	$ 45.04
Punch Unit-AT1	1384B002AA	$ 366.52	$ 8.69	$ 8.35	$ 10.30	$ 9.71	$ 12.97	$ 11.71
Remote Operator's Software Kit-B1	4001B002AA	$ 142.50	$ 3.38	$ 3.25	$ 4.00	$ 3.78	$ 5.04	$ 4.55
Saddle Finisher-AD2	1383B001AA	$ 2,170.70	$ 51.45	$ 49.45	$ 61.00	$ 57.52	$ 76.84	$ 69.38
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Super G3 Fax Board-Z3	1392B011AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Tab Feeding Attachment-A1	6793A002AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
UFR II/PCL/PS Printer Kit-R2	1359B005AA	$ 1,146.60	$ 27.17	$ 26.12	$ 32.22	$ 30.38	$ 40.59	$ 36.65
Universal Send & Multi-PDL Print Package- C1	2464B001AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Universal Send Kit-F1	1334B002AA	$ 560.56	$ 13.29	$ 12.77	$ 15.75	$ 14.85	$ 19.84	$ 17.92
Universal Send Kit-F1e	1334B010AA	$ 560.56	$ 13.29	$ 12.77	$ 15.75	$ 14.85	$ 19.84	$ 17.92
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Searchable PDF Kit-A1	0005B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Voice Guidance Kit-B1	9598A006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-F1	1363B002AB	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless Network Interface Adapter NB-W1	9599A002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0090
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$52.00
Monthly Copy Volume Allowance	6,500
Cost Per Copy - overage	$0.0080
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

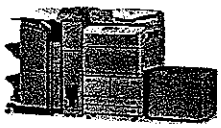
5.11.43

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Optional Model



With outstanding speed and efficiency, the imageRUNNER ADVANCE 6055 model meets the needs of large corporate offices and workgroups that demand robust performance. Engineered for high-volume traffic, this digital monochrome model rapidly scans, prints, copy, fax and distribute documents with precision and ease. Advanced management tools and multiple in-line finishing options help produce professional documents with ease. The imageRUNNER ADVANCE 6055 model delivers output speeds of up to 55 ppm in black-and-white, single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Color Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE 6055 model, there's a dramatically better way to work.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER ADVANCE 6055 Base Model	3893B010AA	$ 7,497.00	$ 177.68	$ 170.78	$ 210.67	$ 198.67	$ 265.39	$ 239.60
Staple Finisher-E1	3894B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
Award Configuration Price		$ 8,673.00	$ 205.55	$ 197.57	$ 243.71	$ 229.83	$ 307.02	$ 277.19
imageRUNNER ADVANCE 6055 with Essentials	3893B011AA	$ 8,555.40	$ 202.76	$ 194.89	$ 240.41	$ 226.72	$ 302.86	$ 273.43
Staple Finisher-E1	3894B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
TOTAL		$ 9,731.40	$ 230.63	$ 221.68	$ 273.45	$ 257.88	$ 344.49	$ 311.02
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1096B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Booklet Finisher-E1	3895B001AA	$ 2,170.70	$ 51.45	$ 49.45	$ 61.00	$ 57.52	$ 76.84	$ 69.38
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Reader Attachment Kit-A2	3730B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-Q1	3899B001AA	$ 98.00	$ 2.32	$ 2.23	$ 2.75	$ 2.60	$ 3.47	$ 3.13
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-L1	3896B002AA	$ 1,454.32	$ 34.47	$ 33.13	$ 40.87	$ 38.54	$ 51.48	$ 46.48
Document Insertion/Folding Unit-H1	3897B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Scan Lock Kit-A2	3840B005AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-A1	3705B002AA	$ 366.52	$ 8.69	$ 8.35	$ 10.30	$ 9.71	$ 12.97	$ 11.71
HDD Data Encryption and Mirroring Kit-C2	3910B002AA	$ 269.50	$ 6.39	$ 6.14	$ 7.57	$ 7.14	$ 9.54	$ 8.61
imagePASS-U1	3890B001BA	$ 3,910.20	$ 92.67	$ 89.07	$ 109.88	$ 103.62	$ 138.42	$ 124.97
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenanc	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Trac	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.80	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
Paper Deck Unit-D1	3902B002BA	$ 1,409.24	$ 33.40	$ 32.10	$ 39.60	$ 37.34	$ 49.89	$ 45.04
PCL Printer Kit-AJ1	3905B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
PS Printer Kit-AJ1	3906B002AA	$ 617.40	$ 14.63	$ 14.06	$ 17.35	$ 16.36	$ 21.86	$ 19.73
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable HDD Kit-AD1	3975B001AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Removable HDD Kit-B4	0134B006AA	$ 2,303.00	$ 54.58	$ 52.46	$ 64.71	$ 61.03	$ 81.53	$ 73.60
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Staple Finisher-E1	3894B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
Super G3 2nd Line Fax Board-AF1	3908B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-E1	3405B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Upright Control Panel-B1	3731B014AA	$ 970.20	$ 22.99	$ 22.10	$ 27.26	$ 25.71	$ 34.35	$ 31.01
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

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Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0090**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$52.00**
Monthly Copy Volume Allowance	**6,500**
Cost Per Copy - overage	**$0.0080**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

Canon

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Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Optional Model

With outstanding speed and efficiency, the imageRUNNER ADVANCE 6065 model meets the needs of large corporate offices and workgroups that demand robust performance. Engineered for high-volume traffic, this digital monochrome model rapidly scans, prints, copy, fax and distribute documents with precision and ease. Advanced management tools and multiple in-line finishing options help produce professional documents with ease. The imageRUNNER ADVANCE 6065 model delivers output speeds of up to 65 ppm in black-and-white, single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Color Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE 6065 model, there's a dramatically better way to work.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER ADVANCE 6065 Base Model	**3892B011AA**	**$ 8,599.50**	**$ 203.81**	**$ 195.90**	**$ 241.65**	**$ 227.89**	**$ 304.42**	**$ 274.84**
Staple Finisher-E1	**3894B001AA**	**$ 1,176.00**	**$ 27.87**	**$ 26.79**	**$ 33.05**	**$ 31.16**	**$ 41.63**	**$ 37.58**
Award Configuration Price		**$ 9,775.50**	**$ 231.68**	**$ 222.69**	**$ 274.69**	**$ 259.05**	**$ 346.05**	**$ 312.42**
imageRUNNER ADVANCE 6065 with Essentials	**3892B012AA**	**$ 9,603.02**	**$ 227.59**	**$ 218.76**	**$ 269.84**	**$ 254.48**	**$ 339.95**	**$ 306.91**
Staple Finisher-E1	**3894B001AA**	**$ 1,176.00**	**$ 27.87**	**$ 26.79**	**$ 33.05**	**$ 31.16**	**$ 41.63**	**$ 37.58**
TOTAL		**$ 10,779.02**	**$ 255.46**	**$ 245.55**	**$ 302.89**	**$ 285.64**	**$ 381.58**	**$ 344.50**
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Booklet Finisher-E1	3895B001AA	$ 2,170.70	$ 51.45	$ 49.45	$ 61.00	$ 57.52	$ 76.84	$ 69.38
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Reader Attachment Kit-A2	3730B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-Q1	3899B001AA	$ 98.00	$ 2.32	$ 2.23	$ 2.75	$ 2.60	$ 3.47	$ 3.13
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-L1	3896B002AA	$ 1,454.32	$ 34.47	$ 33.13	$ 40.87	$ 38.54	$ 51.48	$ 46.48
Document Insertion/Folding Unit-H1	3897B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Scan Lock Kit-A2	3840B005AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-A1	3705B002AA	$ 366.52	$ 8.69	$ 8.35	$ 10.30	$ 9.71	$ 12.97	$ 11.71
HDD Data Encryption and Mirroring Kit-C2	3910B002AA	$ 269.50	$ 6.39	$ 6.14	$ 7.57	$ 7.14	$ 9.54	$ 8.61
imagePASS-U1	3890B001BA	$ 3,910.20	$ 92.67	$ 89.07	$ 109.88	$ 103.62	$ 138.42	$ 124.97
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenanc	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Trac	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extensio	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.80	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
Paper Deck Unit-D1	3902B002BA	$ 1,409.24	$ 33.40	$ 32.10	$ 39.60	$ 37.34	$ 49.89	$ 45.04
PCL Printer Kit-AJ1	3905B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
PS Printer Kit-AJ1	3906B002AA	$ 617.40	$ 14.63	$ 14.06	$ 17.35	$ 16.36	$ 21.86	$ 19.73
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable HDD Kit-AD1	3975B001AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Removable HDD Kit-B4	0134B006AA	$ 2,303.00	$ 54.58	$ 52.46	$ 64.71	$ 61.03	$ 81.53	$ 73.60
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Staple Finisher-E1	3894B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
Super G3 2nd Line Fax Board-AF1	3908B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-E1	3405B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Upright Control Panel-B1	3731B014AA	$ 970.20	$ 22.99	$ 22.10	$ 27.26	$ 25.71	$ 34.35	$ 31.01
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40

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Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0090**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$52.00**
Monthly Copy Volume Allowance	**6,500**
Cost Per Copy - overage	**$0.0080**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Optional Model

With outstanding speed and efficiency, the imageRUNNER ADVANCE 6075 model meets the needs of large corporate offices and workgroups that demand robust performance. Engineered for high-volume traffic, this digital monochrome model rapidly scans, prints, copy, fax and distribute documents with precision and ease. Advanced management tools and multiple in-line finishing options help produce professional documents with ease. The imageRUNNER ADVANCE 6075 model delivers output speeds of up to 75 ppm in black-and-white, single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Color Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE 6075 model, there's a dramatically better way to work.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER ADVANCE 6075 Base Model	**3891B010AA**	**$ 9,553.04**	**$ 226.41**	**$ 217.62**	**$ 268.44**	**$ 253.16**	**$ 338.18**	**$ 305.32**
Staple Finisher-E1	**3894B001AA**	**$ 1,176.00**	**$ 27.87**	**$ 26.79**	**$ 33.05**	**$ 31.16**	**$ 41.63**	**$ 37.58**
Paper Deck Unit-D1	**3902B002BA**	**$ 1,409.24**	**$ 33.40**	**$ 32.10**	**$ 39.60**	**$ 37.34**	**$ 49.89**	**$ 45.04**
Award Configuration Price		**$ 12,138.28**	**$ 287.68**	**$ 276.51**	**$ 341.09**	**$ 321.66**	**$ 429.70**	**$ 387.94**
imageRUNNER ADVANCE 6075 with Essentials	**3891B011AA**	**$ 10,427.20**	**$ 247.12**	**$ 237.53**	**$ 293.00**	**$ 276.32**	**$ 369.12**	**$ 333.25**
Staple Finisher-E1	**3894B001AA**	**$ 1,176.00**	**$ 27.87**	**$ 26.79**	**$ 33.05**	**$ 31.16**	**$ 41.63**	**$ 37.58**
Paper Deck Unit-D1	**3902B002BA**	**$ 1,409.24**	**$ 33.40**	**$ 32.10**	**$ 39.60**	**$ 37.34**	**$ 49.89**	**$ 45.04**
TOTAL		**$ 13,012.44**	**$ 308.39**	**$ 296.42**	**$ 365.65**	**$ 344.83**	**$ 460.64**	**$ 415.88**
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Booklet Finisher-E1	3895B001AA	$ 2,170.70	$ 51.45	$ 49.45	$ 61.00	$ 57.52	$ 76.84	$ 69.38
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Reader Attachment Kit-A2	3730B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-Q1	3899B001AA	$ 98.00	$ 2.32	$ 2.23	$ 2.75	$ 2.60	$ 3.47	$ 3.13
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-L1	3896B002AA	$ 1,454.32	$ 34.47	$ 33.13	$ 40.87	$ 38.54	$ 51.48	$ 46.48
Document Insertion/Folding Unit-H1	3897B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Scan Lock Kit-A2	3840B005AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-A1	3705B002AA	$ 366.52	$ 8.69	$ 8.35	$ 10.30	$ 9.71	$ 12.97	$ 11.71
HDD Data Encryption and Mirroring Kit-C2	3910B002AA	$ 269.50	$ 6.39	$ 6.14	$ 7.57	$ 7.14	$ 9.54	$ 8.61
ImagePASS-U1	3890B001BA	$ 3,910.20	$ 92.67	$ 89.07	$ 109.88	$ 103.62	$ 138.42	$ 124.97
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenanc	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Trac	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.80	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
Paper Deck Unit-D1	3902B002BA	$ 1,409.24	$ 33.40	$ 32.10	$ 39.60	$ 37.34	$ 49.89	$ 45.04
PCL Printer Kit-AJ1	3905B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
PS Printer Kit-AJ1	3906B002AA	$ 617.40	$ 14.63	$ 14.06	$ 17.35	$ 16.36	$ 21.86	$ 19.73
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable HDD Kit-AD1	3975B001AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Removable HDD Kit-B4	0134B006AA	$ 2,303.00	$ 54.58	$ 52.46	$ 64.71	$ 61.03	$ 81.53	$ 73.60
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Staple Finisher-E1	3894B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
Super G3 2nd Line Fax Board-AF1	3908B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-E1	3405B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Upright Control Panel-B1	3731B014AA	$ 970.20	$ 22.99	$ 22.10	$ 27.26	$ 25.71	$ 34.35	$ 31.01

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USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0070
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$90.00
Monthly Copy Volume Allowance	15,000
Cost Per Copy - overage	$0.0060
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

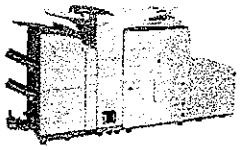
Delivery and Installation is at NO Charge

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 5



The imageRUNNER 5075 at 75ppm, has been infused with the latest Canon technology and security advancements to meet the expanding needs of today's high-volume departments and light production environments. The iR5075 is powered by Canon's imageCHIP system architecture, featuring exceptional multifunctional performance and reliability. Offering a full range of document handling capabilities such as a standard Single Pass Duplex Scanner/Feeder, saddle stitch finishing, 2/3-hole punching, and a Document Insertion Unit with the ability to "C" and "Z" fold documents. There's also support for advanced digital copying, network scanning, Mail Box features, as well as a choice between two print controller options, single-line fax capabilities, and the ability to distribute electronic information across a digital landscape with Universal Send.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 5075	1364B002BA	$ 9,553.04	$ 226.41	$ 217.62	$ 268.44	$ 253.16	$ 338.18	$ 305.32
Finisher-AD1	1382B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
Paper Deck-AE1 for 11 x 17	1382B001AA	$ 1,409.24	$ 33.40	$ 32.10	$ 39.60	$ 37.34	$ 49.89	$ 45.04
Award Configuration Price		$ 12,138.28	$ 287.68	$ 276.51	$ 341.09	$ 321.66	$ 429.70	$ 387.94
Optional Accessories								
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader Attachment-C2	9012A002AA	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette-AB1	0119B001AA	$ 66.15	$ 1.57	$ 1.51	$ 1.86	$ 1.75	$ 2.34	$ 2.11
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-L1	0120B001AA	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Insertion Unit-E1	1373B001AA	$ 1,146.60	$ 27.17	$ 26.12	$ 32.22	$ 30.38	$ 40.59	$ 36.65
Document Insertion/Folding Unit-F1	1372B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Tray-M1	1386B001AB	$ 32.63	$ 0.77	$ 0.74	$ 0.92	$ 0.86	$ 1.16	$ 1.04
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-D2	1003B002AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Finisher-AD1	1382B001AA	$ 1,176.00	$ 27.87	$ 26.79	$ 33.05	$ 31.16	$ 41.63	$ 37.58
HDD Data Encryption Kit-B2	1466B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-S2 V.2.0	0494B013AA	$ 3,259.48	$ 77.25	$ 74.25	$ 91.59	$ 86.38	$ 115.39	$ 104.17
Paper Deck-AD1 for 8.5 x 11	1378B002AA	$ 1,225.00	$ 29.03	$ 27.91	$ 34.42	$ 32.46	$ 43.37	$ 39.15
Punch Unit-AT1	1384B002AA	$ 366.52	$ 8.69	$ 8.35	$ 10.30	$ 9.71	$ 12.97	$ 11.71
Remote Operator's Software Kit-B1	4001B002AA	$ 142.50	$ 3.38	$ 3.25	$ 4.00	$ 3.78	$ 5.04	$ 4.55
Saddle Finisher-AD2	1383B001AA	$ 2,170.70	$ 51.45	$ 49.45	$ 61.00	$ 57.52	$ 76.84	$ 69.38
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Super G3 Fax Board-Z3	1392B011AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Tab Feeding Attachment-A1	6793A002AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
UFR II/PCL/PS Printer Kit-R2	1359B005AA	$ 1,146.60	$ 27.17	$ 26.12	$ 32.22	$ 30.38	$ 40.59	$ 36.65
Universal Send & Multi-PDL Print Package- C1	2464B001AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Universal Send Kit-F1	1334B002AA	$ 560.56	$ 13.29	$ 12.77	$ 15.75	$ 14.85	$ 19.84	$ 17.92
Universal Send Kit-F1e	1334B010AA	$ 560.56	$ 13.29	$ 12.77	$ 15.75	$ 14.85	$ 19.84	$ 17.92
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Searchable PDF Kit-A1	0005B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Voice Guidance Kit-B1	9598A006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-F1	1363B002AB	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless Network Interface Adapter NB-W1	9599A002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0070**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$90.00**
Monthly Copy Volume Allowance	**15,000**
Cost Per Copy - overage	**$0.0060**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

9/15/2010

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Canon

Category 5

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

With outstanding speed and efficiency, the imageRUNNER ADVANCE 8085 model meets the needs high volume offices and light production environments. Engineered for high-volume traffic, this digital monochrome model rapidly scans, prints, copy, fax and distribute documents with precision and ease. The imageRUNNER ADVANCE 8085 model delivers output speeds of up to 85 ppm in black-and-white, single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Color Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE 8085 model, there's a dramatically better way to work. With its brilliant image quality, exceptional productivity, flexible versatility, and streamlined workflow capabilities, the imageRUNNER ADVANCE 8085 promises a brilliant future for digital print production.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER ADVANCE 8085 Base Model	3879B009AA	$ 13,230.00	$ 313.55	$ 301.38	$ 371.76	$ 350.60	$ 468.34	$ 422.83
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
Award Configuration Price		$ 17,728.20	$ 420.16	$ 403.85	$ 498.16	$ 469.80	$ 627.58	$ 566.59
imageRUNNER ADVANCE 8085 with Essentials	3879B010AA	$ 14,223.72	$ 337.10	$ 324.02	$ 399.69	$ 376.93	$ 503.52	$ 454.59
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
TOTAL		$ 18,721.92	$ 443.71	$ 426.49	$ 526.09	$ 496.13	$ 662.76	$ 598.35
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Additional Memory Type B (512MB)	3666B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Booklet Finisher-D1	3884B002AA	$ 4,674.60	$ 110.79	$ 106.49	$ 131.36	$ 123.88	$ 165.48	$ 149.40
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Color Coil 44-Hole Punch LTR-A1	3028B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Reader Attachment Kit-A2	3730B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-K1	3881B002AA	$ 2,856.70	$ 67.70	$ 65.08	$ 80.27	$ 75.70	$ 101.13	$ 91.30
Document Scan Lock Kit-A2	3840B005AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
HDD Data Encryption and Mirroring Kit-C2	3910B002AA	$ 269.50	$ 6.39	$ 6.14	$ 7.57	$ 7.14	$ 9.54	$ 8.61
High Durability Color Coil 44-Hole Punch LTR-A1	3028B034AA	$ 1,481.76	$ 35.12	$ 33.75	$ 41.64	$ 39.27	$ 52.45	$ 47.36
High Durability Loose Leaf 3-Hole Punch LTR-A1	3028B035AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
High Durability Plastic Comb 19-Hole Punch LTR-A1	3028B033AA	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
imagePASS-U1	3890B001BA	$ 3,910.20	$ 92.67	$ 89.07	$ 109.88	$ 103.62	$ 138.42	$ 124.97
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenanc	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tra	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extensio	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner Booklet Trimmer-A1	2988B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Loose Leaf 3-Hole Punch LTR-A1	3028B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Loose Leaf 5-Hole Punch LTR-A1	3028B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-C1	3880B002BA	$ 1,270.08	$ 30.10	$ 28.93	$ 35.69	$ 33.66	$ 44.96	$ 40.59
Paper Folding Unit-H1	3882B001AA	$ 6,820.80	$ 161.65	$ 155.38	$ 191.66	$ 180.75	$ 241.46	$ 217.99
PCL Printer Kit-AH1	4621B001AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Plastic Comb 19-Hole Punch LTR-A1	3028B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
Pro Click 32-Hole Punch LTR-A1	3028B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Professional Puncher-C1 (Incl. Integration Unit-B1)	3842B004AA	$ 7,938.00	$ 188.13	$ 180.83	$ 223.06	$ 210.36	$ 281.01	$ 253.70
PS Printer Kit-AH1	4622B001AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
Puncher Unit-BF1	2895B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable HDD Kit-AD1	3975B001AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Removable HDD Kit-B4	0134B006AA	$ 2,303.00	$ 54.58	$ 52.46	$ 64.71	$ 61.03	$ 81.53	$ 73.60
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Twin Loop 21-Hole Punch LTR-A1	3026B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.85	$ 10.49	$ 9.47
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Velo Bind 11-Hole Punch LTR-A1	3028B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0070
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$90.00
Monthly Copy Volume Allowance	15,000
Cost Per Copy - overage	$0.0060
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 5 - Optional Model

At 86 ppm (Letter), the Canon imageRUNNER 7086 device offers the speed and versatility to serve as a complete document publishing and communications hub device for busy corporate departments. The system can tackle the diverse range of document production tasks common to walk-up and networked environments including booklet finishing, professional hole-punching, paper folding, and more. By including Canon's Universal Send technology you can also leverage the system as a high-speed scanning and document distribution solution for print-on-demand needs. Best of all, the imageRUNNER 7086 model is Internet-ready and offers customization capabilities through Canon's MEAP technology, so you can be assured of the tightest possible integration and device control across your entire corporate network.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 7086	**0515B022AB**	**$ 13,230.00**	**$ 313.55**	**$ 301.38**	**$ 371.76**	**$ 350.60**	**$ 468.34**	**$ 422.83**
Finisher-V1	**0516B003AA**	**$ 2,910.60**	**$ 68.98**	**$ 66.30**	**$ 81.79**	**$ 77.13**	**$ 103.04**	**$ 93.02**
Side Paper Deck-X1 (LDR)	**0526B002AA**	**$ 1,587.60**	**$ 37.63**	**$ 36.17**	**$ 44.61**	**$ 42.07**	**$ 56.20**	**$ 50.74**
Award Configuration Price		**$ 17,728.20**	**$ 420.16**	**$ 403.85**	**$ 498.16**	**$ 469.80**	**$ 627.58**	**$ 566.59**
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Trimmer-C1	1743B001AA	$ 5,733.00	$ 135.87	$ 130.60	$ 161.10	$ 151.92	$ 202.95	$ 183.23
Canon Multi-PDL Printer Kit-H2	0527B003BB	$ 1,764.00	$ 41.81	$ 40.18	$ 49.57	$ 46.75	$ 62.45	$ 56.38
Card Reader-D1	6576A001AA	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette-AB1	0119B001AA	$ 66.15	$ 1.57	$ 1.51	$ 1.86	$ 1.75	$ 2.34	$ 2.11
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Insertion Unit-C1 Set	0518B002AA	$ 970.20	$ 22.99	$ 22.10	$ 27.26	$ 25.71	$ 34.35	$ 31.01
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-D1	1003B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Finisher Option Power Supply Unit-R1	1009B002AA	$ 149.94	$ 3.55	$ 3.42	$ 4.21	$ 3.97	$ 5.31	$ 4.79
HDD Data Encryption Kit-B2	1466B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
High Capacity Stacker-A1	0523B002AB	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-S2 V.2.0	0494B013AA	$ 3,259.48	$ 77.25	$ 74.25	$ 91.59	$ 86.38	$ 115.39	$ 104.17
Paper Folding Unit-D1	0519B001AA	$ 3,263.40	$ 77.34	$ 74.34	$ 91.70	$ 86.48	$ 115.52	$ 104.30
Perfect Binder-A1with Document Insertion Unit (Set	0524B005AA	$ 23,373.00	$ 553.94	$ 532.44	$ 656.78	$ 619.38	$ 827.40	$ 747.00
Professional Puncher-A1	0521B001BA	$ 5,733.00	$ 135.87	$ 130.60	$ 161.10	$ 151.92	$ 202.95	$ 183.23
Punch Tool-AA1 for Plastic Comb (19-Hole)	1094B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AB1 for Twin Loop Wire (21-Hole)	1094B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AC1 for Twin Loop Wire (32-Hole)	1094B003AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AD1 for Color Coil (44-Hole)	1094B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AE1 for VeloBind (11-Hole)	1094B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AF1 for Office (3-Hole)	1094B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AQ1 for ProClick (32-Hole)	1094B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AV1 for Office (5-Hole)	1094B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Puncher Unit-V1	0520B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Saddle Finisher-V2	0517B003AA	$ 5,468.40	$ 129.60	$ 124.57	$ 153.66	$ 144.91	$ 193.58	$ 174.77
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Side Paper Deck-W1 (LTR)	0525B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Stacker Dolly-A1	1091B001AA	$ 308.70	$ 7.32	$ 7.03	$ 8.67	$ 8.18	$ 10.93	$ 9.87
Tab Feeding Attachment-A1	6793A002AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Universal Send Kit-E1	0749B002AB	$ 829.08	$ 19.65	$ 18.89	$ 23.30	$ 21.97	$ 29.35	$ 26.50
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Searchable PDF Kit-A1	0005B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Voice Guidance Kit-A2	9598A004AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-C1	1044B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0070**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$90.00**
Monthly Copy Volume Allowance	**15,000**
Cost Per Copy - overage	**$0.0060**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

11/11/2009

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Canon

Category 5

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

With outstanding speed and efficiency, the imageRUNNER ADVANCE 8085 model meets the needs high volume offices and light production environments. Engineered for high-volume traffic, this digital monochrome model rapidly scans, prints, copy, fax and distribute documents with precision and ease. The imageRUNNER ADVANCE 8085 model delivers output speeds of up to 85 ppm in black-and-white, single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Color Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE 8085 model, there's a dramatically better way to work. With its brilliant image quality, exceptional productivity, flexible versatility, and streamlined workflow capabilities, the imageRUNNER ADVANCE 8085 promises a brilliant future for digital print production.

			5 Year Lease		4 Year Lease		3 Year Lease	
Model/Accessory	Item Code	Purchase Price	$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER ADVANCE 8095 Base Model	3878B009AA	$ 14,112.00	$ 334.45	$ 321.47	$ 396.55	$ 373.97	$ 499.56	$ 451.02
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
Award Configuration Price		$ 18,610.20	$ 441.06	$ 423.94	$ 522.95	$ 493.17	$ 658.80	$ 594.78
imageRUNNER ADVANCE 8095 with Essentials	3878B010AA	$ 15,011.64	$ 355.78	$ 341.97	$ 421.83	$ 397.81	$ 531.41	$ 479.77
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
TOTAL		$ 19,509.84	$ 462.38	$ 444.43	$ 548.23	$ 517.01	$ 690.65	$ 623.53
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Booklet Finisher-D1	3884B002AA	$ 4,674.60	$ 110.79	$ 106.49	$ 131.36	$ 123.88	$ 165.48	$ 149.40
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Color Coil 44-Hole Punch LTR-A1	3028B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Reader Attachment Kit-A2	3730B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-K1	3881B002AA	$ 2,856.70	$ 67.70	$ 65.08	$ 80.27	$ 75.70	$ 101.13	$ 91.30
Document Scan Lock Kit-A2	3840B005AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
HDD Data Encryption and Mirroring Kit-C2	3910B002AA	$ 269.50	$ 6.39	$ 6.14	$ 7.57	$ 7.14	$ 9.54	$ 8.61
High Durability Color Coil 44-Hole Punch LTR-A1	3028B034AA	$ 1,481.76	$ 35.12	$ 33.75	$ 41.64	$ 39.27	$ 52.45	$ 47.36
High Durability Loose Leaf 3-Hole Punch LTR-A1	3028B035AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
High Durability Plastic Comb 19-Hole Punch LTR-A1	3028B033AA	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
imagePASS-U1	3890B001BA	$ 3,910.20	$ 92.67	$ 89.07	$ 109.88	$ 103.62	$ 138.42	$ 124.97
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenanc	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tra	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extensio	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner Booklet Trimmer-A1	2988B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Loose Leaf 3-Hole Punch LTR-A1	3028B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Loose Leaf 5-Hole Punch LTR-A1	3028B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-C1	3880B002BA	$ 1,270.08	$ 30.10	$ 28.93	$ 35.69	$ 33.66	$ 44.96	$ 40.59
Paper Folding Unit-H1	3882B001AA	$ 6,820.80	$ 161.65	$ 155.36	$ 191.66	$ 180.75	$ 241.46	$ 217.99
PCL Printer Kit-AH1	4621B001AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Plastic Comb 19-Hole Punch LTR-A1	3028B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
Pro Click 32-Hole Punch LTR-A1	3028B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Professional Puncher-C1 (Incl. Integration Unit-B1)	3842B004AA	$ 7,938.00	$ 188.13	$ 180.83	$ 223.06	$ 210.36	$ 281.01	$ 253.70
PS Printer Kit-AH1	4622B001AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
Puncher Unit-BF1	2895B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable HDD Kit-AD1	3975B001AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Removable HDD Kit-B4	0134B006AA	$ 2,303.00	$ 54.58	$ 52.46	$ 64.71	$ 61.03	$ 81.53	$ 73.60
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Twin Loop 21-Hole Punch LTR-A1	3028B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1256V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Velo Bind 11-Hole Punch LTR-A1	3028B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3880B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0070
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$90.00
Monthly Copy Volume Allowance	15,000
Cost Per Copy - overage	$0.0060
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 5 - Optional Model

Designed to support enterprise-class environments demanding the utmost in productivity and durability, the 95-ppm (letter) Canon imageRUNNER 7095 provides versatility in both functionality and hardware configuration. Equally at home in large corporate office settings or central reproduction departments, the system will challenge document production standards with available in-line perfect bookbinding, saddle-stitched booklet finishing, hole-punching, tab-feeding, and high-capacity stacking. Best of all, the imageRUNNER 7095 is Internet-ready and offers customization capabilities through Canon's MEAP technology, so you can be assured of the tightest possible integration and device control across your entire corporate network.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 7095	**0513B032AB**	**$ 14,112.00**	**$ 334.45**	**$ 321.47**	**$ 396.55**	**$ 373.97**	**$ 499.56**	**$ 451.02**
Finisher-V1	**0516B003AA**	**$ 2,910.60**	**$ 68.98**	**$ 66.30**	**$ 81.79**	**$ 77.13**	**$ 103.04**	**$ 93.02**
Side Paper Deck-X1 (LDR)	**0526B002AA**	**$ 1,587.60**	**$ 37.63**	**$ 36.17**	**$ 44.61**	**$ 42.07**	**$ 56.20**	**$ 50.74**
Award Configuration Price		**$ 18,610.20**	**$ 441.06**	**$ 423.94**	**$ 522.95**	**$ 493.17**	**$ 658.80**	**$ 594.78**
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Trimmer-C1	1743B001AA	$ 5,733.00	$ 135.87	$ 130.60	$ 161.10	$ 151.92	$ 202.95	$ 183.23
Canon Multi-PDL Printer Kit-H2	0527B003BB	$ 1,764.00	$ 41.81	$ 40.18	$ 49.57	$ 46.75	$ 62.45	$ 56.38
Card Reader-D1	6576A001AA	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette-AB1	0119B001AA	$ 66.15	$ 1.57	$ 1.51	$ 1.86	$ 1.75	$ 2.34	$ 2.11
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Insertion Unit-C1 Set	0518B002AA	$ 970.20	$ 22.99	$ 22.10	$ 27.26	$ 25.71	$ 34.35	$ 31.01
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-D1	1003B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Finisher Option Power Supply Unit-R1	1009B002AA	$ 149.94	$ 3.55	$ 3.42	$ 4.21	$ 3.97	$ 5.31	$ 4.79
HDD Data Encryption Kit-B2	1466B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
High Capacity Stacker-A1	0523B002AB	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-S2 V.2.0	0494B013AA	$ 3,259.48	$ 77.25	$ 74.25	$ 91.59	$ 86.38	$ 115.39	$ 104.17
Paper Folding Unit-D1	0519B001AA	$ 3,263.40	$ 77.34	$ 74.34	$ 91.70	$ 86.48	$ 115.52	$ 104.30
Perfect Binder-A1with Document Insertion Unit (Set	0524B005AA	$ 23,373.00	$ 553.94	$ 532.44	$ 656.78	$ 619.38	$ 827.40	$ 747.00
Professional Puncher-A1	0521B001BA	$ 5,733.00	$ 135.87	$ 130.60	$ 161.10	$ 151.92	$ 202.95	$ 183.23
Punch Tool-AA1 for Plastic Comb (19-Hole)	1094B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AB1 for Twin Loop Wire (21-Hole)	1094B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AC1 for Twin Loop Wire (32-Hole)	1094B003AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AD1 for Cotor Coil (44-Hole)	1094B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AE1 for VeloBind (11-Hole)	1094B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AF1 for Office (3-Hole)	1094B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AQ1 for ProClick (32-Hole)	1094B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AV1 for Office (5-Hole)	1094B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Puncher Unit-V1	0520B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Saddle Finisher-V2	0517B003AA	$ 5,468.40	$ 129.60	$ 124.57	$ 153.66	$ 144.91	$ 193.58	$ 174.77
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Side Paper Deck-W1 (LTR)	0525B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Stacker Dolly-A1	1091B001AA	$ 308.70	$ 7.32	$ 7.03	$ 8.67	$ 8.18	$ 10.93	$ 9.87
Tab Feeding Attachment-A1	6793A002AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Universal Send Kit-E1	0749B002AB	$ 829.08	$ 19.65	$ 18.89	$ 23.30	$ 21.97	$ 29.35	$ 26.50
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Searchable PDF Kit-A1	0005B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Voice Guidance Kit-A2	9598A004AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-C1	1044B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0070**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$90.00**
Monthly Copy Volume Allowance	**15,000**
Cost Per Copy - overage	**$0.0060**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

9/15/2010

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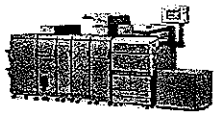
Canon

Category 5

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices



With outstanding speed and efficiency, the imageRUNNER ADVANCE 8085 model meets the needs high volume offices and light production environments. Engineered for high-volume traffic, this digital monochrome model rapidly scans, prints, copy, fax and distribute documents with precision and ease. The imageRUNNER ADVANCE 8085 model delivers output speeds of up to 85 ppm in black-and-white, single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Color Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE 8085 model, there's a dramatically better way to work. With its brilliant image quality, exceptional productivity, flexible versatility, and streamlined workflow capabilities, the imageRUNNER ADVANCE 8085 promises a brilliant future for digital print production.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER ADVANCE 8105 Base Model	3877B009AA	$ 20,727.00	$ 491.23	$ 472.16	$ 582.43	$ 549.27	$ 733.74	$ 662.43
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
Award Configuration Price		$ 25,225.20	$ 597.84	$ 574.63	$ 708.83	$ 668.47	$ 892.97	$ 806.20
imageRUNNER ADVANCE 8105 with Essentials	3877B010AA	$ 21,567.84	$ 511.16	$ 491.32	$ 606.06	$ 571.55	$ 763.50	$ 689.31
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
TOTAL		$ 26,066.04	$ 617.77	$ 593.78	$ 732.46	$ 690.75	$ 922.74	$ 833.07
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Booklet Finisher-D1	3884B002AA	$ 4,674.60	$ 110.79	$ 106.49	$ 131.36	$ 123.88	$ 165.48	$ 149.40
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Color Coil 44-Hole Punch LTR-A1	3028B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Reader Attachment Kit-A2	3730B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-K1	3881B002AA	$ 2,856.70	$ 67.70	$ 65.08	$ 80.27	$ 75.70	$ 101.13	$ 91.30
Document Scan Lock Kit-A2	3840B005AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
HDD Data Encryption and Mirroring Kit-C2	3910B002AA	$ 269.50	$ 6.39	$ 6.14	$ 7.57	$ 7.14	$ 9.54	$ 8.61
High Durability Color Coil 44-Hole Punch LTR-A1	3028B034AA	$ 1,481.76	$ 35.12	$ 33.75	$ 41.64	$ 39.27	$ 52.45	$ 47.36
High Durability Loose Leaf 3-Hole Punch LTR-A1	3028B035AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
High Durability Plastic Comb 19-Hole Punch LTR-A1	3028B033AA	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
imagePASS-U1	3890B001BA	$ 3,910.20	$ 92.67	$ 89.07	$ 109.88	$ 103.62	$ 138.42	$ 124.97
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenanc	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tra	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extensio	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner Booklet Trimmer-A1	2988B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Loose Leaf 3-Hole Punch LTR-A1	3028B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Loose Leaf 5-Hole Punch LTR-A1	3028B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-C1	3880B002BA	$ 1,270.08	$ 30.10	$ 28.93	$ 35.69	$ 33.66	$ 44.96	$ 40.59
Paper Folding Unit-H1	3882B001AA	$ 6,820.80	$ 161.65	$ 155.38	$ 191.66	$ 180.75	$ 241.46	$ 217.99
PCL Printer Kit-AH1	4621B001AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Plastic Comb 19-Hole Punch LTR-A1	3028B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
POD Deck Lite-A1	3692B002AB	$ 1,587.60	$ 37.63	$ 36.17	$ 44.61	$ 42.07	$ 56.20	$ 50.74
Pro Click 32-Hole Punch LTR-A1	3028B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Professional Puncher-C1 (Incl. Integration Unit-B1)	3842B004AA	$ 7,938.00	$ 188.13	$ 180.83	$ 223.06	$ 210.36	$ 281.01	$ 253.70
PS Printer Kit-AH1	4622B001AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
Puncher Unit-BF1	2895B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable HDD Kit-AD1	3975B001AA	$ 490.00	$ 11.61	$ 11.16	$ 13.77	$ 12.99	$ 17.35	$ 15.66
Removable HDD Kit-B4	0134B006AA	$ 2,303.00	$ 54.58	$ 52.46	$ 64.71	$ 61.03	$ 81.53	$ 73.60
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Staple Finisher-D1	3883B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Twin Loop 21-Hole Punch LTR-A1	3028B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.76
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Velo Bind 11-Hole Punch LTR-A1	3028B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0070
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$90.00
Monthly Copy Volume Allowance	15,000
Cost Per Copy - overage	$0.0060
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

9/15/2010

5.11.55

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 5 - Optional Model

At 105-ppm (letter), the imageRUNNER 7105 is perfectly suited for central reproduction departments, print-for-pay establishments, print-on-demand applications, and large corporate offices where fast scanning and copying are required. To maximize versatility, the system is designed to meet professional publishing needs with available in-line perfect bookbinding, saddle-stitched booklet finishing, hole-punching, tab-feeding, and high-capacity stacking. You can also leverage your imageRUNNER device investment further by using part of the system's vast memory as an on-site document storage and print-on-demand solution, while retaining complete control over device access and date protection with the latest identity management and security measures.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 7105	**0512B032AB**	**$ 20,727.00**	**$ 491.23**	**$ 472.16**	**$ 582.43**	**$ 549.27**	**$ 733.74**	**$ 662.43**
Finisher-V1	**0516B003AA**	**$ 2,910.60**	**$ 68.98**	**$ 66.30**	**$ 81.79**	**$ 77.13**	**$ 103.04**	**$ 93.02**
Side Paper Deck-X1 (LDR)	**0526B002AA**	**$ 1,587.60**	**$ 37.63**	**$ 36.17**	**$ 44.61**	**$ 42.07**	**$ 56.20**	**$ 50.74**
Award Configuration Price		**$ 25,225.20**	**$ 597.84**	**$ 574.63**	**$ 708.83**	**$ 668.47**	**$ 892.97**	**$ 806.20**
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Trimmer-C1	1743B001AA	$ 5,733.00	$ 135.87	$ 130.60	$ 161.10	$ 151.92	$ 202.95	$ 183.23
Canon Multi-PDL Printer Kit-H2	0527B003BB	$ 1,764.00	$ 41.81	$ 40.18	$ 49.57	$ 46.75	$ 62.45	$ 56.38
Card Reader-D1	6576A001AA	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette-AB1	0119B001AA	$ 66.15	$ 1.57	$ 1.51	$ 1.86	$ 1.75	$ 2.34	$ 2.11
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Insertion Unit-C1 Set	0518B002AA	$ 970.20	$ 22.99	$ 22.10	$ 27.26	$ 25.71	$ 34.35	$ 31.01
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-D1	1003B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Finisher Option Power Supply Unit-R1	1009B002AA	$ 149.94	$ 3.55	$ 3.42	$ 4.21	$ 3.97	$ 5.31	$ 4.79
HDD Data Encryption Kit-B2	1466B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
High Capacity Stacker-A1	0523B002AB	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-S2 V.2.0	0494B013AA	$ 3,259.48	$ 77.25	$ 74.25	$ 91.59	$ 86.38	$ 115.39	$ 104.17
Paper Folding Unit-D1	0519B001AA	$ 3,263.40	$ 77.34	$ 74.34	$ 91.70	$ 86.48	$ 115.52	$ 104.30
Perfect Binder-A1with Document Insertion Unit (Set	0524B005AA	$ 23,373.00	$ 553.94	$ 532.44	$ 656.78	$ 619.38	$ 827.40	$ 747.00
Professional Puncher-A1	0521B001BA	$ 5,733.00	$ 135.87	$ 130.60	$ 161.10	$ 151.92	$ 202.95	$ 183.23
Punch Tool-AA1 for Plastic Comb (19-Hole)	1094B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AB1 for Twin Loop Wire (21-Hole)	1094B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AC1 for Twin Loop Wire (32-Hole)	1094B003AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AD1 for Color Coil (44-Hole)	1094B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AE1 for VeloBind (11-Hole)	1094B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AF1 for Office (3-Hole)	1094B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AQ1 for ProClick (32-Hole)	1094B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Punch Tool-AV1 for Office (5-Hole)	1094B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Puncher Unit-V1	0520B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Saddle Finisher-V2	0517B003AA	$ 5,468.40	$ 129.60	$ 124.57	$ 153.66	$ 144.91	$ 193.58	$ 174.77
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Side Paper Deck-W1 (LTR)	0525B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Stacker Dolly-A1	1091B001AA	$ 308.70	$ 7.32	$ 7.03	$ 8.67	$ 8.18	$ 10.93	$ 9.87
Tab Feeding Attachment-A1	6793A002AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Universal Send Kit-E1	0749B002AB	$ 829.08	$ 19.65	$ 18.89	$ 23.30	$ 21.97	$ 29.35	$ 26.50
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Searchable PDF Kit-A1	0005B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Voice Guidance Kit-A2	9598A004AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Web Access Software-C1	1044B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0070**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$90.00**
Monthly Copy Volume Allowance	**15,000**
Cost Per Copy - overage	**$0.0060**
AINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

9/15/2010

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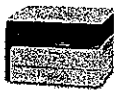
Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 2 - Open Segment



The Color imageRUNNER C1022 model is a compact desktop or stand alone full-color digital multifunctional solution that allows users to output color and black-and-white documents. The Color imageRUNNER C1022i model is a compact desktop or stand alone, full-color digital multifunctional solution that allows users to output color and black-and-white documents.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER C1022	**2330B001AA**	**$ 1,541.30**	**$ 36.53**	**$ 35.11**	**$ 43.31**	**$ 40.84**	**$ 54.56**	**$ 49.26**
imageRUNNER C1022i	**2330B002AA**	**$ 1,761.80**	**$ 41.75**	**$ 40.13**	**$ 49.51**	**$ 46.69**	**$ 62.37**	**$ 56.31**
Optional Accessories								
Barcode Printing Kit-C1	2987B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet Type-A	3325B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Card Reader Attachment Kit-F1	3103B001AA	$ 39.69	$ 0.94	$ 0.90	$ 1.12	$ 1.05	$ 1.41	$ 1.27
Card Reader-E1	7782A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AB1	2339B001AA	$ 225.40	$ 5.34	$ 5.13	$ 6.33	$ 5.97	$ 7.98	$ 7.20
Color Send Kit-W1	2831B001AA	$ 158.76	$ 3.76	$ 3.62	$ 4.46	$ 4.21	$ 5.62	$ 5.07
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Handset-J1	2821B001AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
PCL Printer Kit-Y1	2986B001AA	$ 202.86	$ 4.81	$ 4.62	$ 5.70	$ 5.38	$ 7.18	$ 6.48

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions) black & white	**$0.0110**
Cost Per Copy - color	**$0.0700**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$24.75**
Monthly Copy Volume Allowance B/W	**2,500**
Monthly Copy Volume Allowance Color	**0**
Cost Per Copy - overage B/W	**$0.0099**
Cost Per Copy - overage Color	**$0.0650**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

8/20/2010

5.11.57

California State University-MEA 70818

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Category 2 - Open Segment

The imageRUNNER 1025 - To meet the needs of small businesses and workgroups, the platen based imageRUNNER 1025 model is a fast and dependable multifunction solution that delivers digital copying, high-quality laser printing, and color scanning capabilities at a speed of up to 25 ppm (LTR).

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER 1025	**2582B001AA**	**$ 661.50**	**$ 15.68**	**$ 15.07**	**$ 18.59**	**$ 17.53**	**$ 23.42**	**$ 21.14**
Canon imageRUNNER 1025N	**2583B001AA**	**$ 882.00**	**$ 20.90**	**$ 20.09**	**$ 24.78**	**$ 23.37**	**$ 31.22**	**$ 28.19**
Canon imageRUNNER 1025iF	**2586B001AA**	**$ 1,058.40**	**$ 25.08**	**$ 24.11**	**$ 29.74**	**$ 28.05**	**$ 37.47**	**$ 33.83**
Optional Accessories								
Barcode Printing Kit-B1	1742B001AC	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet-V1	5709A007AA	$ 73.21	$ 1.73	$ 1.67	$ 2.06	$ 1.94	$ 2.59	$ 2.34
Card Reader Attachment-D2	0421B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Card Reader-E1	7782A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette AD1	0465B002AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Cassette Feeding Module-N2	0859B004AA	$ 154.35	$ 3.66	$ 3.52	$ 4.34	$ 4.09	$ 5.46	$ 4.93
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Network Interface Adapter-IN E11	0485B001BA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
PCL Printer Kit-AB1	2592B001AA	$ 202.86	$ 4.81	$ 4.62	$ 5.70	$ 5.38	$ 7.18	$ 6.48
MAINTENANCE PRICING - Option 1								
Cost Per Copy - (No volume restrictions)	$0.0180							
MAINTENANCE PRICING - Option 2								
Monthly Minimum Charge	$16.00							
Monthly Copy Volume Allowance	1,000							
Cost Per Copy - overage	$0.0160							
MAINTENANCE PRICING - Option 3								
T&M - Fixed Charge Per Occurrence	$125.00							
T&M - Fixed Hourly Charge	$125.00							

Delivery and Installation is at NO Charge

8/20/2010

5.11.58

California State University-MEA 70818

Canon

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

·ategory 2 - Open Segment

The Color imageRUNNER C2550 model is a full-color digital multifunctional solution that offers Canon's advanced imageCHIP system architecture capabilities for exceptional quality and performance. This model operates at up to 25 ppm (letter) for black-and-white output and up to 23 ppm (letter) for color output. This model packs a great deal of productivity and technology into a convenient, compact design; offering digital copying, Mail Box features, standard Color Universal Send and printing. The Canon Color imageRUNNER C2550 model delivers smart color in the office.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER C2550	2461B002AA	$ 3,528.00	$ 83.61	$ 80.37	$ 99.14	$ 93.49	$ 124.89	$ 112.75
Optional Accessories								
1200dpi Print Expansion Board-A1(for C2550)	2612B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
512 MB Expansion RAM-C1	0529B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet-P1	9669A003AA	$ 65.66	$ 1.56	$ 1.50	$ 1.85	$ 1.74	$ 2.32	$ 2.10
Card Reader Kit-B1	9005A001AB	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
CiR3480 Removable Hard Disk Drive Kit-B1	3075B009AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
DADF-L1	8439A002AA	$ 635.04	$ 15.05	$ 14.47	$ 17.84	$ 16.83	$ 22.48	$ 20.30
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Finisher-Z1	1430B002AA	$ 617.40	$ 14.63	$ 14.06	$ 17.35	$ 16.36	$ 21.86	$ 19.73
FL Cassette-Y1 (Replacement for Drawers 2,3, and 4)	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1 (Replacement for Drawer 1)	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B1	1362B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
Inner 2 Way Tray-D1	9562A001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
Paper Deck-Z1	1421B002AA	$ 1,102.50	$ 26.13	$ 25.11	$ 30.98	$ 29.22	$ 39.03	$ 35.24
PCL Printer Kit-Q3	1461B003AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Cover Type H	8684A001AB	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Port Connection Kit-A1	2290B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
PS Printer Kit-Q3	1462B005AA	$ 458.64	$ 10.87	$ 10.45	$ 12.89	$ 12.15	$ 16.24	$ 14.66
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Secure Erase V.1.0	1245B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Serial Interface Kit-G1	1782B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Super G3 FAX Board-W2	1431B010AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Super G3 Multi-Line FAX Board-J3	1432B016AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send PDF Advanced Feature Set-A1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Voice Guidance Kit-B1	9598A006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-A1	1455B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-E1	1329B002AB	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless Network Interface Adapter NB-W1	9599A002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions) black & white	$0.0110
Cost Per Copy - color	$0.0700
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$24.75
Monthly Copy Volume Allowance B/W	2,500
Monthly Copy Volume Allowance Color	0
Cost Per Copy - overage B/W	$0.0099
Cost Per Copy - overage Color	$0.0650
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

8/20/2010

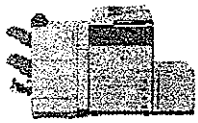
5.11.59

California State University-MEA 70818

Canon

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 2 - Open Segment



The Color imageRUNNER C3080 model is a full color digital multifunctional solution that offers Canon's advanced imageCHIP system architecture capabilities for exceptional quality and performance. This model operates at up to 30 ppm (letter) for black-and-white output and up to 28 ppm (letter) for color output. This model packs a great deal of productivity and technology into a convenient, compact design. Offering digital copying and Mail Box features, standard Color Universal Send and printing, and a choice of robust finishing options, the Canon Color imageRUNNER C3080 model delivers smart color in the office.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER C3080	**2460B003AA**	**$ 3,969.00**	**$ 94.07**	**$ 90.41**	**$ 111.53**	**$ 105.18**	**$ 140.50**	**$ 126.85**
Canon imageRUNNER C3080I (DADF included)	**2460B004AA**	**$ 5,027.40**	**$ 119.15**	**$ 114.52**	**$ 141.27**	**$ 133.23**	**$ 177.97**	**$ 160.68**
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
512 MB Expansion RAM-C1	0529B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet-P1	9669A003AA	$ 65.66	$ 1.56	$ 1.50	$ 1.85	$ 1.74	$ 2.32	$ 2.10
Card Reader Kit-B1	9005A001AB	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
CiR3480 Removable Hard Disk Drive Kit-B1	3075B009AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
DADF-L1	8439A002AA	$ 635.04	$ 15.05	$ 14.47	$ 17.84	$ 16.83	$ 22.48	$ 20.30
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Finisher-Z1	1430B002AA	$ 617.40	$ 14.63	$ 14.06	$ 17.35	$ 16.36	$ 21.86	$ 19.73
Finisher-Y1 Set	1428B002AA	$ 1,279.88	$ 30.33	$ 29.16	$ 35.96	$ 33.92	$ 45.31	$ 40.90
FL Cassette-Y1 (Replacement for Drawers 2,3, and 4)	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1 (Replacement for Drawer 1)	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B1	1362B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-J1 V1.1	0878B005AA	$ 2,293.20	$ 54.35	$ 52.24	$ 64.44	$ 60.77	$ 81.18	$ 73.29
Inner 2 Way Tray-D1	9562A001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
Open Interface Board	8408A007AA	$ 295.47	$ 7.00	$ 6.73	$ 8.30	$ 7.83	$ 10.46	$ 9.44
Paper Deck-Z1	1421B002AA	$ 1,102.50	$ 26.13	$ 25.11	$ 30.98	$ 29.22	$ 39.03	$ 35.24
PCL Printer Kit-Q3	1461B003AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Cover Type H	8684A001AB	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Port Connection Kit-A1	2290B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
PS Printer Kit-Q3	1462B005AA	$ 458.64	$ 10.87	$ 10.45	$ 12.89	$ 12.15	$ 16.24	$ 14.66
Puncher Unit-M1 for Finisher-Y1 and Saddle Finisher-Y2	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Saddle Finisher-Y2 Set	1429B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Erase V.1.0	1245B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Serial Interface Kit-G1	1782B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Super G3 FAX Board-W2	1431B010AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Super G3 Multi-Line FAX Board-J3	1432B016AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send PDF Advanced Feature Set-A1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Voice Guidance Kit-B1	9598A006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-A1	1455B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-E1	1329B002AB	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless Network Interface Adapter NB-W1	9599A002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0110
Cost Per Copy - color	$0.0700
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	$24.75
Monthly Copy Volume Allowance B/W	2,500
Monthly Copy Volume Allowance Color	0
Cost Per Copy - overage B/W	$0.0099
Cost Per Copy - overage Color	$0.0650
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

8/20/2010

5.11.60

Canon

Category 2 - Open Segment

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

The imageRUNNER Advance C5030 model performs at speeds up to 30 ppm for black-white and color (letter). Canon has incorporated new green technologies that further conserve energy and resources, reduce CO2 emissions, and help prevent pollution. There is now shorter warm-up and faster first-copy times to quickly get you up to speed. You can rapidly convert paper documents to digital files with 100-sheet auto duplex document feeder and you can have outstanding pace across the network with Universal Send and formats such as High Compression PDF/XPS which significantly reduces file sizes. Large color files and complex print jobs are easily and rapidly processed with the new system architecture

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C5030 Base Model	3617B023AC	$ 4,762.80	$ 112.88	$ 108.50	$ 133.83	$ 128.21	$ 168.60	$ 152.22
Canon imageRUNNER ADVANCE C5030 Essentials	3617B026AC	$ 5,815.32	$ 137.82	$ 132.47	$ 163.41	$ 154.11	$ 205.86	$ 185.86
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Additional Memory Type B (512MB)*	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-C1 (include Buffer Pass Unit-G1)	3657B002AA	$ 2,116.80	$ 50.17	$ 48.22	$ 59.48	$ 56.10	$ 74.93	$ 67.65
Cabinet Type-B	4364B001AA	$ 158.76	$ 3.76	$ 3.62	$ 4.46	$ 4.21	$ 5.62	$ 5.07
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AD1	3654B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy card Reader Attachment Kit-B1	3684B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Scan Lock Kit-A1	3940B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-B1	3660B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
FL Cassette-AG1 (replacement for cassette 2,3 and 4)	3663B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-AH1 (replacement for cassette 1)	3664B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.66	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
ImagePASS-B1	3394B001AA	$ 2,840.04	$ 67.31	$ 64.70	$ 79.81	$ 75.26	$ 100.54	$ 90.77
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner 2way Tray-F1	3661B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Inner Finisher Additional Tray-A1(option for Inner Finisher-A1)	3662B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Inner Finisher-A1	3658B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-B1	3655B002AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
PCL Printer Kit-AE1	3670B001AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
PS Printer Kit-AE1*	3671B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AC1	3715B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-C1 (include Buffer Pass Unit-G1)	3656B002AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Super G3 2nd Line Fax Board-AE1	3676B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AE1	3675B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
USB Device Port-B1	3720B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	6002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0100
Cost Per Copy - color	$0.0553

MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	N/A
Monthly Copy Volume Allowance B/W	$0.0100
Monthly Copy Volume Allowance Color	$0.0553
Cost Per Copy - overage B/W	N/A
Cost Per Copy - overage, Color	N/A

MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

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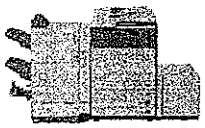
California State University-MEA 70818

Canon

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 3 - Open Segment



The Color imageRUNNER C3480 model is a full-color digital multifunctional solution that offers Canon's advanced imageCHIP system architecture capabilities for exceptional quality and performance. This model operates at up to 34 ppm (letter) for black-and-white output and up to 30 ppm (letter) for color output. The C3480 provides a great deal of productivity and technology into a convenient, compact design. Color digital copying and Mail Box features, standard Color Universal Send and printing, and a choice of robust finishing options, the Canon Color imageRUNNER C3480 model delivers smart color in the office!

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER C3480	**2459B003AA**	**$ 4,762.80**	**$ 112.88**	**$ 108.50**	**$ 133.83**	**$ 126.21**	**$ 168.60**	**$ 152.22**
Canon imageRUNNER C3480I	**2459B004AA**	**$ 5,821.20**	**$ 137.96**	**$ 132.61**	**$ 163.58**	**$ 154.26**	**$ 206.07**	**$ 186.05**
Optional Accessories								
256 DIMM RAM	0448A028AA	$ 110.25	$ 2.61	$ 2.51	$ 3.10	$ 2.92	$ 3.90	$ 3.52
512 MB Expansion RAM-C1	0529B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Access Management System Kit-A1	1642B002AB	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-A1	9941A001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-E1	7518A003AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet-P1	9669A003AA	$ 65.66	$ 1.56	$ 1.50	$ 1.85	$ 1.74	$ 2.32	$ 2.10
Card Reader Kit-B1	9005A001AB	$ 21.17	$ 0.50	$ 0.48	$ 0.59	$ 0.56	$ 0.75	$ 0.68
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-Y3	8695A005AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
CIR3480 Removable Hard Disk Drive Kit-B1	3075B009AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
DADF-L1	8439A002AA	$ 635.04	$ 15.05	$ 14.47	$ 17.84	$ 16.83	$ 22.48	$ 20.30
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Digital User Signature PDF Kit-A1	1326B002AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Encrypted Secure Print Software-C1	1337B002AB	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-C2	8697A002AA	$ 64.68	$ 1.53	$ 1.47	$ 1.82	$ 1.71	$ 2.29	$ 2.07
Finisher-Z1	1430B002AA	$ 617.40	$ 14.63	$ 14.06	$ 17.35	$ 16.36	$ 21.86	$ 19.73
Finisher-Y1 Set	1428B002AA	$ 1,279.88	$ 30.33	$ 29.16	$ 35.96	$ 33.92	$ 45.31	$ 40.90
FL Cassette-Y1 (Replacement for Drawers 2,3, and 4)	8732A001AB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-Z1 (Replacement for Drawer 1)	8733A001BB	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
HDD Data Encryption Kit-B1	1362B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-J1 V1.1	0878B005AA	$ 2,293.20	$ 54.35	$ 52.24	$ 64.44	$ 60.77	$ 81.18	$ 73.29
Inner 2 Way Tray-D1	9562A001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
Open Interface Board	8408A007AA	$ 295.47	$ 7.00	$ 6.73	$ 8.30	$ 7.83	$ 10.46	$ 9.44
Paper Deck-Z1	1421B002AA	$ 1,102.50	$ 26.13	$ 25.11	$ 30.98	$ 29.22	$ 39.03	$ 35.24
PCL Printer Kit-Q3	1461B003AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Platen Cover Type H	8684A001AB	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
Port Connection Kit-A1	2290B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
PS Printer Kit-Q3	1462B005AA	$ 458.64	$ 10.87	$ 10.45	$ 12.89	$ 12.15	$ 16.24	$ 14.66
Puncher Unit-M1 for Finisher-Y1 and Saddle Finisher-Y2	8690A002BC	$ 268.52	$ 6.36	$ 6.12	$ 7.55	$ 7.12	$ 9.51	$ 8.58
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Saddle Finisher-Y2 Set	1429B002AA	$ 1,679.72	$ 39.81	$ 38.26	$ 47.20	$ 44.51	$ 59.46	$ 53.68
Secure Erase V.1.0	1245B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-A1	1082B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
Serial Interface Kit-G1	1782B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Stamp Unit-B1	1858B001AA	$ 29.65	$ 0.70	$ 0.68	$ 0.83	$ 0.79	$ 1.05	$ 0.95
Super G3 FAX Board-W2	1431B010AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Super G3 Multi-Line FAX Board-J3	1432B016AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send PDF Advanced Feature Set-A1	1323B006AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send PDF Security Feature Set-A1	1324B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Voice Guidance Kit-B1	9598A006AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-A1	1455B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-E1	1329B002AB	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless Network Interface Adapter NB-W1	9599A002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Workflow Composer-B4	2275B008AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0110**
Cost Per Copy - color	**$0.0700**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$24.75**
Monthly Copy Volume Allowance B/W	**2,500**
Monthly Copy Volume Allowance Color	**0**
Cost Per Copy - overage B/W	**$0.0099**
Cost Per Copy - overage Color	**$0.0650**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

8/20/2010

5.11.62

California State University-MEA 70818

Canon

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 3 - Open Segment

Designed to meet the needs of small to mid-size workgroups, the Canon imageRUNNER 2535i delivers high-quality print and copy output and color scanning combined with available sending and finishing capabilities that are easy to use for everyone in the office. Rather than having to choose between a single function printer and an MFP with features you don't need, the Canon imageRUNNER 2535i includes just the right mix of performance and productivity in a configuration that fits your needs - today and tomorrow. The imageRUNNER 2535i delivers black and white print speeds of up to 35 ppm and scanning speeds of 45/34 ipm (BW/color) for letter-sized documents. The ideal solution to maximize your office productivity, the imageRUNNER 2535i offers standard UFR II LT, PCL, and PS (emulated) printing, Color Send with PDF High Compression and Searchablee PDF technologies, twin 550-

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER 2535	**2836B003AA**	**$ 2,881.20**	**$ 68.28**	**$ 65.63**	**$ 80.96**	**$ 76.35**	**$ 101.99**	**$ 92.08**
imageRUNNER 2535i	**2836B004AA**	**$ 3,272.22**	**$ 77.55**	**$ 74.54**	**$ 91.95**	**$ 86.71**	**$ 115.84**	**$ 104.58**
Optional Accessories								
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-B1	1742B001AC	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet Type-C	4625B002AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Card Reader Attachment-D3	0421B003AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Card Reader-E1	7782A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AE1 (2 x 550/L)	2848B001AA	$ 392.39	$ 9.30	$ 8.94	$ 11.03	$ 10.40	$ 13.89	$ 12.54
Color Send Kit-Y1	2862B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Duplexing Automatic Document Feeder-AB1	2840B002AA	$ 236.18	$ 5.60	$ 5.38	$ 6.64	$ 6.26	$ 8.36	$ 7.55
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
FL Cassette-AJ1 (550/M, Replacement for Cassette 1)	2849B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
FL Cassette-AK1 (550/L, Replacement for Cassette 2, 3, 4)	2850B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
Inner 2Way Tray-G1	2846B001AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Inner Finisher Additional Tray-B1 (Option for Inner Finisher-B1)	2844B001AA	$ 97.02	$ 2.30	$ 2.21	$ 2.73	$ 2.57	$ 3.43	$ 3.10
Inner Finisher-B1	2841B001AA	$ 431.20	$ 10.22	$ 9.82	$ 12.12	$ 11.43	$ 15.26	$ 13.78
PCL Printer Kit-AF1	2860B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Platen Cover Type P	2838B001AA	$ 40.43	$ 0.96	$ 0.92	$ 1.14	$ 1.07	$ 1.43	$ 1.29
PS Printer Kit-AF1	2861B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Searchable PDF Kit-C1	3912B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 Fax Board-AG1	2858B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0090**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$52.00**
Monthly Copy Volume Allowance	**6,500**
Cost Per Copy - overage	**$0.0080**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

8/20/2010

5.11.63

Canon

Category 3 - Open Segment

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

The imageRUNNER Advance C5035 model performs at speeds up to 35 ppm for black-white and color (letter). Canon has incorporated new green technologies that further conserve energy and resources, reduce CO2 emissions, and help prevent pollution. There is now shorter warm-up and faster first-copy times to quickly get you up to speed. You can rapidly convert paper documents to digital files with 100-sheet auto duplex document feeder and you can have outstanding pace across the network with Universal Send and formats such as High Compression PDF/XPS which significantly reduces file sizes. Large color files and complex print jobs are easily and rapidly processed with the new system architecture.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C5035 Base Model	3616B023AC	$ 5,468.40	$ 129.60	$ 124.57	$ 153.66	$ 144.91	$ 193.58	$ 174.77
Canon imageRUNNER ADVANCE C5035 Essentials	3616B027AC	$ 6,526.80	$ 154.69	$ 148.68	$ 183.40	$ 172.96	$ 231.05	$ 208.60
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Additional Memory Type B (512MB)*	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-C1 (include Buffer Pass Unit-G1)	3657B002AA	$ 2,116.80	$ 50.17	$ 48.22	$ 59.48	$ 56.10	$ 74.93	$ 67.65
Cabinet Type-B	4364B001AA	$ 158.76	$ 3.76	$ 3.62	$ 4.46	$ 4.21	$ 5.62	$ 5.07
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AD1	3654B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy card Reader Attachment Kit-B1	3684B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-B1	3660B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
FL Cassette-AG1 (replacement for cassette 2,3 and 4)	3663B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-AH1 (replacement for cassette 1)	3664B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.65	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-B1	3394B001AA	$ 2,840.04	$ 67.31	$ 64.70	$ 79.81	$ 75.26	$ 100.54	$ 90.77
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner 2way Tray-F1	3661B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Inner Finisher Additional Tray-A1(option for Inner Finisher-A1)	3662B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Inner Finisher-A1	3658B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-B1	3655B002AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
PCL Printer Kit-AE1	3670B001AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
PS Printer Kit-AE1*	3671B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AC1	3715B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-C1 (include Buffer Pass Unit-G1)	3656B002AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Super G3 2nd Line Fax Board-AE1	3676B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AE1	3675B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
USB Device Port-B1	3720B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0100
Cost Per Copy - color	$0.0553
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	N/A
Monthly Copy Volume Allowance B/W	$0.0100
Monthly Copy Volume Allowance Color	$0.0553
Cost Per Copy - overage B/W	N/A
Cost Per Copy - overage, Color	N/A
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

8/20/2010

5.11.64

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Open Segment

Designed to meet the needs of small to mid-size workgroups, the Canon imageRUNNER 2545i delivers high-quality print and copy output and color scanning combined with available sending and finishing capabilities that are easy to use for everyone in the office. Rather than having to choose between a single function printer and an MFP with features you don't need, the Canon imageRUNNER 2545i includes just the right mix of performance and productivity in a configuration that fits your needs - today and tomorrow. The imageRUNNER 2545i delivers black and white print speeds of up to 45 ppm and scanning speeds of 45/34 ipm (BW/color) for letter-sized documents. The ideal solution to maximize your office productivity, the imageRUNNER 2545i offers standard UFR II LT, PCL, and PS (emulated) printing, Color Send with PDF High Compression and Searchablee PDF technologies, twin 550-

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
imageRUNNER 2545	**2864B003AA**	**$ 3,704.40**	**$ 87.79**	**$ 84.39**	**$ 104.09**	**$ 98.17**	**$ 131.14**	**$ 118.39**
imageRUNNER 2545i	**2864B004AA**	**$ 4,095.42**	**$ 97.06**	**$ 93.29**	**$ 115.08**	**$ 108.53**	**$ 144.98**	**$ 130.89**
Optional Accessories								
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Barcode Printing Kit-B1	1742B001AC	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Cabinet Type-C	4625B002AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Card Reader Attachment-D3	0421B003AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Card Reader-E1	7782A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AE1 (2 x 550/L)	2848B001AA	$ 392.39	$ 9.30	$ 8.94	$ 11.03	$ 10.40	$ 13.89	$ 12.54
Color Send Kit-Y1	2862B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Document Tray-J1	8065A001AD	$ 28.22	$ 0.67	$ 0.64	$ 0.79	$ 0.75	$ 1.00	$ 0.90
Duplexing Automatic Document Feeder-AB1	2840B002AA	$ 236.18	$ 5.60	$ 5.38	$ 6.64	$ 6.26	$ 8.36	$ 7.55
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
FL Cassette-AJ1 (550/M, Replacement for Cassette 1)	2849B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
FL Cassette-AK1 (550/L, Replacement for Cassette 2, 3, 4)	2850B001AA	$ 56.45	$ 1.34	$ 1.29	$ 1.59	$ 1.50	$ 2.00	$ 1.80
Inner 2Way Tray-G1	2846B001AA	$ 68.60	$ 1.63	$ 1.56	$ 1.93	$ 1.82	$ 2.43	$ 2.19
Inner Finisher Additional Tray-B1 (Option for Inner Finisher-B1)	2844B001AA	$ 97.02	$ 2.30	$ 2.21	$ 2.73	$ 2.57	$ 3.43	$ 3.10
Inner Finisher-B1	2841B001AA	$ 431.20	$ 10.22	$ 9.82	$ 12.12	$ 11.43	$ 15.26	$ 13.78
PCL Printer Kit-AF1	2860B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Platen Cover Type P	2838B001AA	$ 40.43	$ 0.96	$ 0.92	$ 1.14	$ 1.07	$ 1.43	$ 1.29
S Printer Kit-AF1	2861B001AA	$ 282.24	$ 6.69	$ 6.43	$ 7.93	$ 7.48	$ 9.99	$ 9.02
Searchable PDF Kit-C1	3912B002AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Super G3 Fax Board-AG1	2858B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	**$0.0090**
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	**$52.00**
Monthly Copy Volume Allowance	**6,500**
Cost Per Copy - overage	**$0.0080**
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	**$125.00**
T&M - Fixed Hourly Charge	**$125.00**

Delivery and Installation is at NO Charge

8/20/2010

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Canon

Catogory 4 - Open Segment

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

The imageRUNNER Advance C5045 model performs at speeds up to 45 ppm for black-white and color (letter). Canon has incorporated new green technologies that further conserve energy and resources, reduce CO2 emissions, and help prevent pollution. There is now shorter warm-up and faster first-copy times to quickly get you up to speed. You can rapidly convert paper documents to digital files with the 150-sheet capacity, ultra-fast single-pass duplex document feeder and you can have outstanding pace across the network with Universal Send and formats such as High Compression PDF/XPS which significantly reduces file sizes. Large color files and complex print jobs are easily and rapidly processed with the new system architecture.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C5045 Base Model	3615B023AC	$ 7,320.60	$ 173.50	$ 168.76	$ 205.71	$ 194.00	$ 259.15	$ 233.97
Canon imageRUNNER ADVANCE C5045 Essentials	3615B026AC	$ 8,365.28	$ 198.26	$ 190.56	$ 235.06	$ 221.68	$ 296.13	$ 267.35
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Additional Memory Type B (512MB)*	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-C1 (include Buffer Pass Unit-G1)	3857B002AA	$ 2,116.80	$ 50.17	$ 48.22	$ 59.48	$ 56.10	$ 74.93	$ 67.65
Cabinet Type-B	4364B001AA	$ 158.76	$ 3.76	$ 3.62	$ 4.46	$ 4.21	$ 5.62	$ 5.07
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AD1	3654B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy card Reader Attachment Kit-B1	3684B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B002AA	$ 28.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-B1	3660B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
FL Cassette-AG1 (replacement for cassette 2,3 and 4)	3663B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-AH1 (replacement for cassette 1)	3664B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.68	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Hot Folders v2.0	0123B002AB	$ 548.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-B1	3394B001AA	$ 2,840.04	$ 67.31	$ 64.70	$ 79.81	$ 75.26	$ 100.54	$ 90.77
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner 2way Tray-F1	3661B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Inner Finisher Additional Tray-A1(option for Inner Finisher-A1)	3662B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Inner Finisher-A1	3658B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-B1	3655B002AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
PCL Printer Kit-AE1	3670B001AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
PS Printer Kit-AE1*	3671B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AC1	3715B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-C1 (include Buffer Pass Unit-G1)	3656B002AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Super G3 2nd Line Fax Board-AE1	3676B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AE1	3675B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1328B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
USB Device Port-B1	3720B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3881B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0068
Cost Per Copy - color	$0.0510
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	N/A
Monthly Copy Volume Allowance B/W	$0.0068
Monthly Copy Volume Allowance Color	$0.0510
Cost Per Copy - overage B/W	N/A
Cost Per Copy - overage, Color	N/A
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

8/20/2010

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Canon

Category 4 - Open Segment

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

The imageRUNNER Advance C5051 model performs at speeds up to 50 ppm for black-white and color (letter). Canon has incorporated new green technologies that further conserve energy and resources, reduce CO2 emissions, and help prevent pollution. There is now shorter warm-up and faster first-copy times to quickly get you up to speed. You can rapidly convert paper documents to digital files with the 150-sheet capacity, ultra-fast single-pass duplex document feeder and you can have outstanding pace across the network with Universal Send and formats such as High Compression PDF/XPS which significantly reduces file sizes. Large color files and complex print jobs are easily and rapidly processed with the new system architecture.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C5051 Base Model	3614B023AC	$ 8,202.60	$ 194.40	$ 186.86	$ 230.49	$ 217.37	$ 290.37	$ 262.16
Canon imageRUNNER ADVANCE C5051 Essentials	3614B026AC	$ 9,216.90	$ 218.44	$ 209.96	$ 258.99	$ 244.25	$ 326.28	$ 294.57
Optional Accessories								
2.5inch/250GB HDD-D1	3714B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
2.5inch/80GB HDD-C1	3713B001BA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Additional Memory Type B (512MB)*	3658B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-C1 (include Buffer Pass Unit-G1)	3657B002AA	$ 2,116.80	$ 50.17	$ 48.22	$ 59.48	$ 56.10	$ 74.93	$ 67.65
Cabinet Type-B	4364B001AA	$ 158.76	$ 3.76	$ 3.62	$ 4.46	$ 4.21	$ 5.62	$ 5.07
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Cassette Feeding Unit-AD1	3654B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.46	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy card Reader Attachment Kit-B1	3684B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B002AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-J1	8815A001AB	$ 22.05	$ 0.52	$ 0.50	$ 0.62	$ 0.58	$ 0.78	$ 0.70
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Envelope Feeder Attachment-D1	3665B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-B1	3660B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
FL Cassette-AG1 (replacement for cassette 2,3 and 4)	3663B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
FL Cassette-AH1 (replacement for cassette 1)	3664B001AA	$ 57.33	$ 1.36	$ 1.31	$ 1.61	$ 1.52	$ 2.03	$ 1.83
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.66	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Hot Folders v2.0	0123B002AB	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
imagePASS-B1	3394B001AA	$ 2,840.04	$ 67.31	$ 64.70	$ 79.81	$ 75.26	$ 100.54	$ 90.77
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner 2way Tray-F1	3661B001AA	$ 44.10	$ 1.05	$ 1.00	$ 1.24	$ 1.17	$ 1.56	$ 1.41
Inner Finisher Additional Tray-A1(option for Inner Finisher-A1)	3662B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Inner Finisher-A1	3658B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-A2	8203A002AA	$ 22.64	$ 0.54	$ 0.52	$ 0.64	$ 0.60	$ 0.80	$ 0.72
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-B1	3655B002AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
PCL Printer Kit-AE1	3670B001AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
PS Printer Kit-AE1*	3671B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AC1	3715B001AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-C1 (include Buffer Pass Unit-G1)	3656B002AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Super G3 2nd Line Fax Board-AE1	3676B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AE1	3675B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
USB Device Port-B1	3720B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
MAINTENANCE PRICING - Option 1								
Cost Per Copy - (No volume restrictions)	$0.0068							
Cost Per Copy - color	$0.0510							
MAINTENANCE PRICING - Option 2								
Monthly Minimum Charge	N/A							
Monthly Copy Volume Allowance B/W	$0.0068							
Monthly Copy Volume Allowance Color	$0.0510							
Cost Per Copy - overage B/W	N/A							
Cost Per Copy - overage, Color	N/A							
MAINTENANCE PRICING - Option 3								
T&M - Fixed Charge Per Occurrence	$125.00							
T&M - Fixed Hourly Charge	$125.00							

Delivery and Installation is at NO Charge

8/20/2010

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Canon

Category 4 - Open Segment

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

With outstanding speed and efficiency, the imageRUNNER ADVANCE C7055 model meets the needs of large workgroups that demand robust performance. Rapidly scan, print, copy, fax, and distribute documents with precision in both color and black and white, while multiple in-line finishing options ensure a professional look for every job. The imageRUNNER ADVANCE C7055 model delivers output speeds of up to 55 ppm in black-and-white and 60 ppm in color, and single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Document Feeder, Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE C7055 model, there's a dramatically better way to work.

			5 Year Lease		4 Year Lease		3 Year Lease	
Model/Accessory	Item Code	Purchase Price	$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C7055 Base Model	3621B012AC	$ 12,348.00	$ 292.65	$ 281.29	$ 346.98	$ 327.22	$ 437.12	$ 394.64
Canon imageRUNNER ADVANCE C7055 Essentials	3621B015AC	$ 13,406.40	$ 317.73	$ 305.40	$ 376.72	$ 355.27	$ 474.59	$ 428.47
Optional Accessories								
3.5inch/1TB HDD-B1	3740B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
3.5inch/80GB HDD-A1	3739B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-B1	3704B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Card Reader Attachment Kit-A1	3730B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-P1	3700B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-J1	3709B001AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Document Insertion/Folding Unit-G1	3710B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted PDF Kit	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-A1	3705B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.66	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
imagePASS-A1	3393B001AA	$ 3,528.00	$ 83.61	$ 80.37	$ 99.14	$ 93.49	$ 124.89	$ 112.75
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-B1	3873B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.80	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
PCL Printer Kit-AD1	3736B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
POD Deck Lite-A1	3692B002AB	$ 1,940.40	$ 45.99	$ 44.20	$ 54.53	$ 51.42	$ 68.69	$ 62.02
PS Printer Kit-AD1	3737B002AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AB1	3741B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Searchable PDF Kit	0634B022AA	$ 286.65	$ 6.79	$ 6.53	$ 8.05	$ 7.60	$ 10.15	$ 9.16
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-B1	3702B001AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Super G3 2nd Line Fax Board-AD1	3733B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AD1	3732B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Upright Control Panel-A1	3731B013AA	$ 882.00	$ 20.90	$ 20.09	$ 24.78	$ 23.37	$ 31.22	$ 28.19
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
X-Rite i1 Process Control Software for imageRUNNER ADVANCE C9075 PRO/ C9065 PRO/ C7065/ C7055	3438B020AA	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
X-Rite i1 iO Automated Scanning Table	3438B013AA	$ 1,394.44	$ 33.05	$ 31.77	$ 39.18	$ 36.95	$ 49.36	$ 44.57

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0068
Cost Per Copy - color	$0.0510
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	N/A
Monthly Copy Volume Allowance B/W	$0.0068
Monthly Copy Volume Allowance Color	$0.0510
Cost Per Copy - overage B/W	N/A
Cost Per Copy - overage, Color	N/A
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

8/20/2010

5.11.68

Canon

Category 4 - Open Segment

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

With outstanding speed and efficiency, the imageRUNNER ADVANCE C7065 model meets the needs of large workgroups that demand robust performance. Rapidly scan, print, copy, fax, and distribute documents with precision in both color and black and white, while multiple in-line finishing options ensure a professional look for every job. The imageRUNNER ADVANCE C7065 model delivers output speeds of up to 65 ppm in black-and-white and 60 ppm in color, and single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Offering standard Universal Send, UFR II Printing, and a range of paper handling and finishing options, with the imageRUNNER ADVANCE C7065 model, there's a dramatically better way to work.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C7065 Base Model	3620B013AC	$ 14,553.00	$ 344.91	$ 331.52	$ 408.94	$ 385.65	$ 515.18	$ 465.11
Canon imageRUNNER ADVANCE C7065 Essentials	3620B016AC	$ 15,393.84	$ 364.83	$ 350.67	$ 432.57	$ 407.94	$ 544.94	$ 491.99
Optional Accessories								
3.5inch/1TB HDD-B1	3740B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
3.5inch/80GB HDD-A1	3739B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-B1	3704B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Card Reader Attachment Kit-A1	3730B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-P1	3700B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-J1	3709B001AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Document Insertion/Folding Unit-G1	3710B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Encrypted PDF Kit	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
External 2/3 Hole Puncher-A1	3705B002AA	$ 396.90	$ 9.41	$ 9.04	$ 11.15	$ 10.52	$ 14.05	$ 12.68
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.66	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
imagePASS-A1	3393B001AA	$ 3,528.00	$ 83.61	$ 80.37	$ 99.14	$ 93.49	$ 124.89	$ 112.75
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-B1	3873B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.80	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
PCL Printer Kit-AD1	3736B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
POD Deck Lite-A1	3692B002AB	$ 1,940.40	$ 45.99	$ 44.20	$ 54.53	$ 51.42	$ 68.69	$ 62.02
PS Printer Kit-AD1	3737B002AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AB1	3741B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Searchable PDF Kit	0634B022AA	$ 286.65	$ 6.79	$ 6.53	$ 8.05	$ 7.60	$ 10.15	$ 9.16
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-B1	3702B001AA	$ 1,411.20	$ 33.45	$ 32.15	$ 39.65	$ 37.40	$ 49.96	$ 45.10
Super G3 2nd Line Fax Board-AD1	3733B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AD1	3732B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Upright Control Panel-A1	3731B013AA	$ 882.00	$ 20.90	$ 20.09	$ 24.78	$ 23.37	$ 31.22	$ 28.19
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
X-Rite i1 Process Control Software for imageRUNNER ADVANCE C9075 PRO/ C9065 PRO/ C7065/ C7055	3438B020AA	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
X-Rite i1 iO Automated Scanning Table	3438B013AA	$ 1,394.44	$ 33.05	$ 31.77	$ 39.18	$ 36.95	$ 49.36	$ 44.57

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0068
Cost Per Copy - color	$0.0510
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	N/A
Monthly Copy Volume Allowance B/W	$0.0068
Monthly Copy Volume Allowance Color	$0.0510
Cost Per Copy - overage B/W	N/A
Cost Per Copy - overage, Color	N/A
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

8/20/2010

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Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 4 - Open Segment

The imageRUNNER ADVANCE C9065 PRO model delivers output speeds of up to 65 ppm in black-and-white and 70 ppm in color, and single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Enjoy standard Universal Send, standard UFR II printing with flexible print options, and an extensive range of paper handling and finishing options. With its brilliant image quality, exceptional productivity, flexible versatility, and streamlined workflow capabilities, the imageRUNNER ADVANCE C9065 PRO promises a brilliant future for digital color print production.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C9065 PRO Base Model	**3619B009AC**	**$ 18,522.00**	**$ 438.97**	**$ 421.93**	**$ 520.47**	**$ 490.83**	**$ 655.68**	**$ 591.96**
Canon imageRUNNER ADVANCE C9065 PRO Essentials	**3619B012AC**	**$ 19,529.44**	**$ 462.85**	**$ 444.88**	**$ 548.78**	**$ 517.53**	**$ 691.34**	**$ 624.16**
Optional Accessories								
3.5inch/1TB HDD-B1	3740B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
3.5inch/80GB HDD-A1	3739B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Additional Memory Type B (512MB)	3868B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-A1	3703B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Color Coil 44-Hole Punch LTR-A1	3028B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Card Reader Attachment Kit-A1	3730B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-P1	3700B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-H1	3708B002AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Double Feed Detection Kit -A1(For Side paper Deck)	3111B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Encrypted PDF Kit	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.66	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3718B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
imagePASS-A1	3393B001AA	$ 3,528.00	$ 83.61	$ 80.37	$ 99.14	$ 93.49	$ 124.89	$ 112.75
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracke	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.60	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner Booklet Trimmer-A1	2988B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Integrated Interface & Stand-A1	1099V652	$ 1,896.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-B1	3873B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Loose Leaf 3-Hole Punch LTR-A1	3028B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Loose Leaf 5-Hole Punch LTR-A1	3028B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Multi-drawer Paper Deck-A1	3699B002AA	$ 3,880.80	$ 91.97	$ 88.40	$ 109.05	$ 102.84	$ 137.38	$ 124.03
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.80	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
Paper Folding Unit-G1	3711B001AA	$ 6,174.00	$ 146.32	$ 140.64	$ 173.49	$ 163.61	$ 218.56	$ 197.32
PCL Printer Kit-AD1	3736B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Plastic Comb 19-Hole Punch LTR-A1	3028B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
POD Deck Lite-A1	3692B002AB	$ 1,940.40	$ 45.99	$ 44.20	$ 54.53	$ 51.42	$ 68.69	$ 62.02
Pro Click 32-Hole Punch LTR-A1	3028B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Professional Puncher-C1 (Incl. Integration Unit-B1)	3842B004AA	$ 7,938.00	$ 188.13	$ 180.83	$ 223.06	$ 210.36	$ 281.01	$ 253.70
PS Printer Kit-AD1	3737B002AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Puncher Unit-BF1	2895B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AB1	3741B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Searchable PDF Kit	0634B022AA	$ 286.65	$ 6.79	$ 6.53	$ 8.05	$ 7.60	$ 10.15	$ 9.16
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.38
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.36	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-A1	3701B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
Super G3 2nd Line Fax Board-AD1	3733B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AD1	3732B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	6793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Twin Loop 21-Hole Punch LTR-A1	3028B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Twin Loop 32-Hole Punch LTR-A1	3028B003AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1e	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1e	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Velo Bind 11-Hole Punch LTR-A1	3028B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91

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Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
X-Rite i1 Process Control Software for imageRUNNER ADVANCE C9075 PRO/ C908	3438B020AA	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
X-Rite i1 iO Automated Scanning Table	3438B013AA	$ 1,394.44	$ 33.05	$ 31.77	$ 39.18	$ 36.95	$ 49.36	$ 44.57
MAINTENANCE PRICING - Option 1								
Cost Per Copy - (No volume restrictions)	$0.0068							
Cost Per Copy - color	$0.0510							
MAINTENANCE PRICING - Option 2								
Monthly Minimum Charge	N/A							
Monthly Copy Volume Allowance B/W	$0.0068							
Monthly Copy Volume Allowance Color	$0.0510							
Cost Per Copy - overage B/W	N/A							
Cost Per Copy - overage, Color	N/A							
MAINTENANCE PRICING - Option 3								
T&M - Fixed Charge Per Occurrence	$125.00							
T&M - Fixed Hourly Charge	$125.00							

Delivery and Installation is at NO Charge

Canon

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Category 5 - Open Segment

The imageRUNNER ADVANCE C9075 PRO model delivers output speeds of up to 75 ppm in black-and-white and 70 ppm in color, and single pass duplex scanning at speeds of up to 200 ipm (duplex, 300dpi, black-and-white). Enjoy standard Universal Send, standard UFR II printing with flexible print options, and an extensive range of paper handling and finishing options. With its brilliant image quality, exceptional productivity, flexible versatility, and streamlined workflow capabilities, the imageRUNNER ADVANCE C9075 PRO promises a brilliant future for digital color print production.

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
Canon imageRUNNER ADVANCE C9075 PRO Base Model	3618B014AC	$ 21,609.00	$ 512.13	$ 492.25	$ 607.21	$ 572.64	$ 764.98	$ 690.62
Canon imageRUNNER ADVANCE C9075 PRO Essentials	3618B017AC	$ 22,594.88	$ 535.50	$ 514.71	$ 634.92	$ 598.76	$ 799.86	$ 722.13
Optional Accessories								
3.5inch/1TB HDD-B1	3740B001AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
3.5inch/80GB HDD-A1	3739B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
512MB Option Memory (for imagePASS-A1)	0448A030BA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Additional Memory Type B (512MB)	3668B001CA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
ADF Access Handle-A1	1095B001AA	$ 74.92	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.39
Authorized Send Kit V4.0 (1 License)	3194B013AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Authorized Send Kit V4.0 (10 License)	3194B014AA	$ 5,027.40	$ 119.15	$ 114.52	$ 141.27	$ 133.23	$ 177.97	$ 160.68
Authorized Send Kit V4.0 (100 License)	3194B015AA	$ 50,274.00	$ 1,191.49	$ 1,145.24	$ 1,412.70	$ 1,332.26	$ 1,779.70	$ 1,606.76
Barcode Printing Kit-D1	3999B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Basic Card Set	0500A002AC	$ 90.01	$ 2.13	$ 2.05	$ 2.53	$ 2.39	$ 3.19	$ 2.88
Braille Label Kit-F1	7518A004AA	$ 18.87	$ 0.45	$ 0.43	$ 0.53	$ 0.50	$ 0.67	$ 0.60
Booklet Finisher-A1	3703B002AA	$ 4,233.60	$ 100.34	$ 96.44	$ 118.96	$ 112.19	$ 149.87	$ 135.31
Card Reader-C1	6575A001AB	$ 164.05	$ 3.89	$ 3.74	$ 4.61	$ 4.35	$ 5.81	$ 5.24
Color Coil 44-Hole Punch LTR-A1	3028B004AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
ColorPASS-GX300	3489B001BA	$ 10,584.00	$ 250.84	$ 241.10	$ 297.41	$ 280.48	$ 374.67	$ 338.26
Convenience Stapler	1348V957	$ 161.70	$ 3.83	$ 3.68	$ 4.54	$ 4.29	$ 5.72	$ 5.17
Copy Card Set 1 (1-30)	0499A004AB	$ 82.47	$ 1.95	$ 1.88	$ 2.32	$ 2.19	$ 2.92	$ 2.64
Copy Card Set 2 (31-100)	0499A005AA	$ 181.10	$ 4.29	$ 4.13	$ 5.09	$ 4.80	$ 6.41	$ 5.79
Copy Card Set 3 (101-200)	0499A006AA	$ 241.47	$ 5.72	$ 5.50	$ 6.79	$ 6.40	$ 8.55	$ 7.72
Copy Card Reader Attachment Kit-A1	3730B001AA	$ 35.28	$ 0.84	$ 0.80	$ 0.99	$ 0.93	$ 1.25	$ 1.13
Copy Control Interface Kit-A1	3726B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
Copy Tray-P1	3700B001AA	$ 105.84	$ 2.51	$ 2.41	$ 2.97	$ 2.80	$ 3.75	$ 3.38
Data Erase Kit-C1	4002B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Direct Print Kit (for PDF/XPS)-H1	3674B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Document Insertion Unit-H1	3708B002AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Document Scan Lock Kit-A1	3840B002AA	$ 1,323.00	$ 31.36	$ 30.14	$ 37.18	$ 35.06	$ 46.83	$ 42.28
Double Feed Detection Kit -A1(For Side paper Deck)	3111B001AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Encrypted PDF Kit	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
Encrypted Secure Print-D1	1337B006AA	$ 220.50	$ 5.23	$ 5.02	$ 6.20	$ 5.84	$ 7.81	$ 7.05
Expansion Bus Board-F1	2905B001AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Graphic Arts Package, Premium Edition, V.2.2	7752A022AA	$ 3,439.80	$ 81.52	$ 78.36	$ 96.66	$ 91.15	$ 121.77	$ 109.94
HDD Data Encryption and Mirroring Kit-C1	3716B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
imagePASS-A1	3393B001AA	$ 3,528.00	$ 83.61	$ 80.37	$ 99.14	$ 93.49	$ 124.89	$ 112.75
imageRUNNER ADVANCE Essentials V1.0 (Desktop 5L, WFC w/connectors, Tracker)	7494A687AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
imageRUNNER ADVANCE Desktop Additional 5L with 3 yrs Software Maintenance	7494A688AA	$ 754.60	$ 17.88	$ 17.19	$ 21.20	$ 20.00	$ 26.71	$ 24.12
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	7494A689AA	$ 107.80	$ 2.55	$ 2.46	$ 3.03	$ 2.86	$ 3.82	$ 3.45
imageWARE Document Server V1.0E 1L with 3 yrs Software Maintenance	7494A695AA	$ 1,509.20	$ 35.77	$ 34.38	$ 42.41	$ 39.99	$ 53.43	$ 48.23
imageWARE Document Server V1.0EFS 1L 1 yr Software Maintenance Extension	7494A696AA	$ 215.60	$ 5.11	$ 4.91	$ 6.06	$ 5.71	$ 7.63	$ 6.89
imageWARE Scan Manager DS V1.0E 1L with 3 yrs Software Maintenance	7494A698AA	$ 1,293.80	$ 30.66	$ 29.47	$ 36.35	$ 34.28	$ 45.79	$ 41.34
imageWARE Scan Manager DS V1.0EFS 1L 1 yr Software Maintenance Extension	7494A699AA	$ 188.65	$ 4.47	$ 4.30	$ 5.30	$ 5.00	$ 6.68	$ 6.03
Inner Booklet Trimmer-A1	2988B001AA	$ 2,646.00	$ 62.71	$ 60.28	$ 74.35	$ 70.12	$ 93.67	$ 84.57
Integrated Interface & Stand-A1	1099V652	$ 1,898.30	$ 44.94	$ 43.20	$ 53.29	$ 50.25	$ 67.13	$ 60.61
IPSec Board-B2	2906B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Key Switch Unit-B1	3873B001AA	$ 26.46	$ 0.63	$ 0.60	$ 0.74	$ 0.70	$ 0.94	$ 0.85
MEAP Connector for SharePoint Server (1 Device)	7494A693AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Loose Leaf 3-Hole Punch LTR-A1	3028B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Loose Leaf 5-Hole Punch LTR-A1	3028B022AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Multi-drawer Paper Deck-A1	3699B002AA	$ 3,880.80	$ 91.97	$ 88.40	$ 109.05	$ 102.84	$ 137.38	$ 124.03
Multimedia Reader/Writer-A1	3721B001AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Paper Deck Unit-A1	3691B002AA	$ 1,234.60	$ 29.26	$ 28.13	$ 34.70	$ 32.72	$ 43.71	$ 39.46
Paper Folding Unit-G1	3711B001AA	$ 6,174.00	$ 146.32	$ 140.64	$ 173.49	$ 163.61	$ 218.56	$ 197.32
PCL Printer Kit-AD1	3736B001AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Plastic Comb 19-Hole Punch LTR-A1	3028B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
POD Deck Lite-A1	3692B002AB	$ 1,940.40	$ 45.99	$ 44.20	$ 54.53	$ 51.42	$ 68.69	$ 62.02
Pro Click 32-Hole Punch LTR-A1	3028B021AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Professional Puncher-C1 (incl. Integration Unit-B1)	3842B004AA	$ 7,938.00	$ 188.13	$ 180.83	$ 223.06	$ 210.36	$ 281.01	$ 253.70
PS Printer Kit-AD1	3737B002AA	$ 661.50	$ 15.68	$ 15.07	$ 18.59	$ 17.53	$ 23.42	$ 21.14
Puncher Unit-BF1	2895B002AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Remote FAX Kit-A1	3679B002AA	$ 176.40	$ 4.18	$ 4.02	$ 4.96	$ 4.67	$ 6.24	$ 5.64
Remote Operator's Software Kit-B1	4001B002AA	$ 132.30	$ 3.14	$ 3.01	$ 3.72	$ 3.51	$ 4.68	$ 4.23
Removable Hard Disk Drive Kit-B1	0134B003AA	$ 1,058.40	$ 25.08	$ 24.11	$ 29.74	$ 28.05	$ 37.47	$ 33.83
Removable HDD Kit-AB1	3741B001AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Searchable PDF Kit	0634B022AA	$ 286.65	$ 6.79	$ 6.53	$ 8.05	$ 7.60	$ 10.15	$ 9.16
Secure Erase V1.1 (for imagePASS-A1)	1245B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Secure Watermark-B1	1082B006AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
SeeQuence Impose	6596A035AA	$ 1,420.02	$ 33.65	$ 32.35	$ 39.90	$ 37.63	$ 50.27	$ 45.39
SeeQuence Compose	2351B003AA	$ 582.12	$ 13.80	$ 13.26	$ 16.38	$ 15.43	$ 20.61	$ 18.60
SeeQuence Suite	6596A037AA	$ 1,617.00	$ 38.32	$ 36.84	$ 45.44	$ 42.85	$ 57.24	$ 51.68
Staple Finisher-A1	3701B002AA	$ 2,910.60	$ 68.98	$ 66.30	$ 81.79	$ 77.13	$ 103.04	$ 93.02
Super G3 2nd Line Fax Board-AD1	3733B002AA	$ 264.60	$ 6.27	$ 6.03	$ 7.44	$ 7.01	$ 9.37	$ 8.46
Super G3 3rd/4th Line Fax Board-AE1	3677B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Super G3 FAX Board-AD1	3732B002AA	$ 423.36	$ 10.03	$ 9.64	$ 11.90	$ 11.22	$ 14.99	$ 13.53
Tab Feeding Attachment Kit-B1	8793A004AA	$ 70.56	$ 1.67	$ 1.61	$ 1.98	$ 1.87	$ 2.50	$ 2.26
Twin Loop 21-Hole Punch LTR-A1	3028B002AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Twin Loop 32-Hole Punch LTR-A1	3028B003AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Universal Send Advanced Feature Set-D1	3405B002AA	$ 573.30	$ 13.59	$ 13.06	$ 16.11	$ 15.19	$ 20.29	$ 18.32
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Universal Send Security Feature Set-D1	3406B002AA	$ 485.10	$ 11.50	$ 11.05	$ 13.63	$ 12.86	$ 17.17	$ 15.50
Universal Send Digital User Signature Kit-C1	1326B010AA	$ 539.00	$ 12.77	$ 12.28	$ 15.15	$ 14.28	$ 19.08	$ 17.23
Universal Send Searchable PDF/XPS Kit-D1a	0634B022AA	$ 296.45	$ 7.03	$ 6.75	$ 8.33	$ 7.86	$ 10.49	$ 9.47
Universal Send PDF Encryption Kit-D1a	0633B018AA	$ 242.55	$ 5.75	$ 5.53	$ 6.82	$ 6.43	$ 8.59	$ 7.75
USB Device Port-A1	3738B001AA	$ 52.92	$ 1.25	$ 1.21	$ 1.49	$ 1.40	$ 1.87	$ 1.69
USB Keyboard (Cherry)	1266V426	$ 74.97	$ 1.78	$ 1.71	$ 2.11	$ 1.99	$ 2.65	$ 2.40
Utility Tray-A1	3723B001AA	$ 30.87	$ 0.73	$ 0.70	$ 0.87	$ 0.82	$ 1.09	$ 0.99
Velo Bind 11-Hole Punch LTR-A1	3028B005AA	$ 529.20	$ 12.54	$ 12.06	$ 14.87	$ 14.02	$ 18.73	$ 16.91
Voice Guidance Kit-F1	3681B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
Voice Operation Kit-C1	3682B002AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
Web Access Software-H1	2738B006AA	$ 441.00	$ 10.45	$ 10.05	$ 12.39	$ 11.69	$ 15.61	$ 14.09
Wireless LAN Board-B1	3680B001AA	$ 352.80	$ 8.36	$ 8.04	$ 9.91	$ 9.35	$ 12.49	$ 11.28
X-Rite Eye-One	8002A004AA	$ 793.80	$ 18.81	$ 18.08	$ 22.31	$ 21.04	$ 28.10	$ 25.37
X-Rite i1 Process Control Software for imageRUNNER ADVANCE C9075 PRO/ C9065 PRO/ C7065/ C7055	3438B020AA	$ 546.84	$ 12.96	$ 12.46	$ 15.37	$ 14.49	$ 19.36	$ 17.48
X-Rite i1 iO Automated Scanning Table	3438B013AA	$ 1,394.44	$ 33.05	$ 31.77	$ 39.18	$ 36.95	$ 49.36	$ 44.57

MAINTENANCE PRICING - Option 1	
Cost Per Copy - (No volume restrictions)	$0.0068
Cost Per Copy - color	$0.0510
MAINTENANCE PRICING - Option 2	
Monthly Minimum Charge	N/A
Monthly Copy Volume Allowance B/W	$0.0068
Monthly Copy Volume Allowance Color	$0.0510
Cost Per Copy - overage B/W	N/A
Cost Per Copy - overage, Color	N/A
MAINTENANCE PRICING - Option 3	
T&M - Fixed Charge Per Occurrence	$125.00
T&M - Fixed Hourly Charge	$125.00

Delivery and Installation is at NO Charge

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Open Segment Accessories

California State University-MEA 70818

Participating with UC Strategic Source # 708/OP/009, CSU prices shown are discounted 2% from UC prices

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
eCopy ShareScan Essentials for Canon MEAP-enabled imageRUNNER / imagePRESS C1 devices								
eCopy ShareScan Essentials for a single device w/1 eCopy Paperworks - 3 yr M&S	6315A725AA	$ 1,358.00	$ 32.18	$ 30.94	$ 38.16	$ 35.99	$ 48.07	$ 43.40
eCopy ShareScan Essentials for a single device w/1 eCopy Paperworks - 4 yr M&S	6315A726AA	$ 1,475.00	$ 34.96	$ 33.60	$ 41.45	$ 39.09	$ 52.22	$ 47.14
eCopy ShareScan Essentials for a single device w/1 eCopy Paperworks - 5 yr M&S	6315A727AA	$ 1,585.33	$ 37.57	$ 36.11	$ 44.55	$ 42.01	$ 56.12	$ 50.67
eCopy ShareScan Suite for Canon MEAP-enabled imageRUNNER / imagePRESS C1 devices								
eCopy ShareScan Suite for a single device w/10 Pack Paperworks - 3 yr M&S	6315A728AA	$ 2,403.07	$ 56.95	$ 54.74	$ 67.53	$ 63.68	$ 85.07	$ 76.80
eCopy ShareScan Suite for a single device w/10 Pack Paperworks - 4 yr M&S	6315A729AA	$ 2,606.62	$ 61.78	$ 59.38	$ 73.25	$ 69.08	$ 92.27	$ 83.31
eCopy ShareScan Suite for a single device w/10 Pack Paperworks - 5 yr M&S	6315A730AA	$ 2,800.73	$ 66.38	$ 63.80	$ 78.70	$ 74.22	$ 99.15	$ 89.51
ShareScan Essentials with Volume Key-3 yrs Maintenance & Support	6315A737AA	$ 1,359.95	$ 32.23	$ 30.98	$ 38.21	$ 36.04	$ 48.14	$ 43.46
ShareScan Essentials with Volume Key-4 yrs Maintenance & Support	6315A738AA	$ 1,475.00	$ 34.96	$ 33.60	$ 41.45	$ 39.09	$ 52.22	$ 47.14
ShareScan Essentials with Volume Key-5 yrs Maintenance & Support	6315A739AA	$ 1,585.33	$ 37.57	$ 36.11	$ 44.55	$ 42.01	$ 56.12	$ 50.67
Add-on ShareScan Essentials License for Exisiting Volume Key	6315A852AA	$ 1,000.05	$ 23.70	$ 22.78	$ 28.10	$ 26.50	$ 35.40	$ 31.96
ShareScan Suite with Volume Key-3 yrs Maintenance & Support	6315A740AA	$ 2,403.07	$ 56.95	$ 54.74	$ 67.53	$ 63.68	$ 85.07	$ 76.80
ShareScan Suite with Volume Key-4 yrs Maintenance & Support	6315A741AA	$ 2,606.62	$ 61.78	$ 59.38	$ 73.25	$ 69.08	$ 92.27	$ 83.31
ShareScan Suite with Volume Key-5 yrs Maintenance & Support	6315A742AA	$ 2,800.73	$ 66.38	$ 63.80	$ 78.70	$ 74.22	$ 99.15	$ 89.51
Add-on ShareScan Suite License for Exisiting Volume Key	6315A851AA	$ 1,767.05	$ 41.88	$ 40.25	$ 49.65	$ 46.83	$ 62.55	$ 56.47
ShareScan OP for Canon MEAP and ScanStation to ShareScan Suite								
ShareScan "Classic to ShareScan Suite"	6315A845AA	$ 587.05	$ 13.91	$ 13.37	$ 16.50	$ 15.56	$ 20.78	$ 18.76
eCopy ScanStation Suite for imageRUNNER / imagePRESS C1 devices (XP)								
eCopy ScanStation Suite w/10 eCopy Paperworks, all eCopy Connectors - 3 yr M&S	6315A915AA	$ 3,365.95	$ 79.77	$ 76.68	$ 94.58	$ 89.20	$ 119.15	$ 107.58
eCopy ScanStation Suite w/10 eCopy Paperworks, all eCopy Connectors - 4 yr M&S	6315A916AA	$ 3,650.92	$ 86.53	$ 83.17	$ 102.59	$ 96.75	$ 129.24	$ 116.68
eCopy ScanStation Suite w/10 eCopy Paperworks, all eCopy Connectors - 5 yr M&S	6315A917AA	$ 3,923.50	$ 92.99	$ 89.38	$ 110.25	$ 103.97	$ 138.89	$ 125.40
eCopy ShareScan Suite for ScanStation - Software Only								
ShareScan Suite for ScanStation, Software Only w/10 eCopy Paperworks, 3 yr M&S	6315A842AA	$ 2,403.07	$ 56.95	$ 54.74	$ 67.53	$ 63.68	$ 85.07	$ 76.80
ShareScan Suite for ScanStation, Software Only w/10 eCopy Paperworks, 4 yr M&S	6315A843AA	$ 2,606.62	$ 61.78	$ 59.38	$ 73.25	$ 69.08	$ 92.27	$ 83.31
ShareScan Suite for ScanStation, Software Only w/10 eCopy Paperworks, 5 yr M&S	6315A844AA	$ 2,800.73	$ 66.38	$ 63.80	$ 78.70	$ 74.22	$ 99.15	$ 89.51
eCopy Paperworks								
eCopy PaperWorks 2009 Edition 5 Licenses - 3 yr M&S	6315A891AA	$ 722.16	$ 17.12	$ 16.45	$ 20.29	$ 19.14	$ 25.56	$ 23.08
eCopy PaperWorks 2009 Edition 5 Licenses - 4 yr M&S	6315A892AA	$ 806.53	$ 19.11	$ 18.37	$ 22.66	$ 21.37	$ 28.55	$ 25.78
eCopy PaperWorks 2009 Edition 5 Licenses - 5 yr M&S	6315A893AA	$ 890.90	$ 21.11	$ 20.29	$ 25.03	$ 23.61	$ 31.54	$ 28.47
eCopy PaperWorks 2009 Edition 10 Licenses - 3 yr M&S	6315A894AA	$ 1,444.91	$ 34.24	$ 32.92	$ 40.60	$ 38.29	$ 51.15	$ 46.18
eCopy PaperWorks 2009 Edition 10 Licenses - 4 yr M&S	6315A895AA	$ 1,613.65	$ 38.24	$ 36.76	$ 45.34	$ 42.76	$ 57.12	$ 51.57
eCopy PaperWorks 2009 Edition 10 Licenses - 5 yr M&S	6315A896AA	$ 1,782.39	$ 42.24	$ 40.60	$ 50.09	$ 47.23	$ 63.10	$ 56.97
eCopy PaperWorks 2009 Edition 20 Licenses - 3 yr M&S	6315A897AA	$ 2,889.23	$ 68.47	$ 65.82	$ 81.19	$ 76.56	$ 102.28	$ 92.34
eCopy PaperWorks 2009 Edition 20 Licenses - 4 yr M&S	6315A898AA	$ 3,227.30	$ 76.49	$ 73.52	$ 90.69	$ 85.52	$ 114.25	$ 103.14
eCopy PaperWorks 2009 Edition 20 Licenses - 5 yr M&S	6315A899AA	$ 3,564.78	$ 84.49	$ 81.21	$ 100.17	$ 94.47	$ 126.19	$ 113.93
Volume License Pricing for PaperWorks								
eCopy PaperWorks 2009 Edition Volume Pricing - 50 to 249 seats, 3 yr M&S	6315A900AA	$ 121.54	$ 2.88	$ 2.77	$ 3.42	$ 3.22	$ 4.30	$ 3.88
eCopy PaperWorks 2009 Edition Volume Pricing - 250 to 499 seats, 3 yr M&S	6315A901AA	$ 113.87	$ 2.70	$ 2.59	$ 3.20	$ 3.02	$ 4.03	$ 3.64
eCopy PaperWorks 2009 Edition Volume Pricing - 500 to 749 seats, 3 yr M&S	6315A902AA	$ 105.61	$ 2.50	$ 2.41	$ 2.97	$ 2.80	$ 3.74	$ 3.38
eCopy PaperWorks 2009 Edition Volume Pricing - 50 to 249 seats, 4 yr M&S	6315A903AA	$ 135.70	$ 3.22	$ 3.09	$ 3.81	$ 3.60	$ 4.80	$ 4.34
eCopy PaperWorks 2009 Edition Volume Pricing - 250 to 499 seats, 4 yr M&S	6315A904AA	$ 126.85	$ 3.01	$ 2.89	$ 3.56	$ 3.36	$ 4.49	$ 4.05
eCopy PaperWorks 2009 Edition Volume Pricing - 500 to 749 seats, 4 yr M&S	6315A905AA	$ 118.00	$ 2.80	$ 2.69	$ 3.32	$ 3.13	$ 4.18	$ 3.77
eCopy PaperWorks 2009 Edition Volume Pricing - 50 to 249 seats, 5 yr M&S	6315A906AA	$ 145.73	$ 3.45	$ 3.32	$ 4.10	$ 3.86	$ 5.16	$ 4.66
eCopy PaperWorks 2009 Edition Volume Pricing - 250 to 499 seats, 5 yr M&S	6315A907AA	$ 140.42	$ 3.33	$ 3.20	$ 3.95	$ 3.72	$ 4.97	$ 4.49
eCopy PaperWorks 2009 Edition Volume Pricing - 500 to 749 seats, 5 yr M&S	6315A908AA	$ 129.80	$ 3.08	$ 2.96	$ 3.65	$ 3.44	$ 4.59	$ 4.15
imageWARE Connector								
eCopy Connector for imageWARE - 3 yr M&S	6315A794AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for imageWARE - 4 yr M&S	6315A796AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for imageWARE - 5 yr M&S	6315A797AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
EMC Documentum Connector Service								
eCopy Connector for EMC Documentum Content Server - 3 yr M&S	6315A773AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38

5,113

Model/Accessory	Item Code	Purchase Price	5 Year Lease		4 Year Lease		3 Year Lease	
			$1.00 Buyout	FMV	$1.00 Buyout	FMV	$1.00 Buyout	FMV
eCopy Connector for EMC Documentum Content Server - 4 yr M&S	6315A774AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for EMC Documentum Content Server - 5 yr M&S	6315A775AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Open Text LiveLink EMC - eDocs DM Connector (fomerly Hummingbird DM)								
eCopy Connector for Open Text Livelink EMC - eDocs DM - 3 yr M&S	6315A776AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for Open Text Livelink EMC - eDocs DM - 4 yr M&S	6315A778AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for Open Text Livelink EMC - eDocs DM - 5 yr M&S	6315A779AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Interwoven Worksite Connector								
eCopy Connector for Interwoven Worksite - 3 yr M&S	6315A780AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for Interwoven Worksite - 4 yr M&S	6315A777AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for Interwoven Worksite - 5 yr M&S	6315A781AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Open Text LiveLink EMC Connector								
eCopy Connector for Open Text LiveLink EMC - 3 yr M&S	6315A782AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for Open Text LiveLink EMC - 4 yr M&S	6315A783AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for Open Text LiveLink EMC - 5 yr M&S	6315A784AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Microsoft SharePoint Connector								
eCopy Connector for SharePoint - 3 yr M&S	6315A785AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for SharePoint - 4 yr M&S	6315A786AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for SharePoint - 5 yr M&S	6315A787AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Quick Connector								
eCopy Connector for Quick Connector - 3 yr M&S	6315A788AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for Quick Connector - 4 yr M&S	6315A789AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for Quick Connector - 5 yr M&S	6315A790AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Captaris RightFax								
eCopy Connector for Captaris RightFax - 3 yr M&S	6315A791AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Connector for Captaris RightFax - 4 yr M&S	6315A792AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Connector for Captaris RightFax - 5 yr M&S	6315A793AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Cost Recovery								
eCopy Cost Recovery Service - 3 yr M&S	6315A798AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Cost Recovery Service - 4 yr M&S	6315A799AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Cost Recovery Service - 5 yr M&S	6315A800AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Bates Numbering (Endorsing) Services								
eCopy Bates Numbering Services - 3 yr M&S	6315A801AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Bates Numbering Services - 4 yr M&S	6315A802AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Bates Numbering Services - 5 yr M&S	6315A803AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Image Enhancement Services								
eCopy Image Enhancement Services - 3 yr M&S	6315A885AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Image Enhancement Services - 4 yr M&S	6315A886AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Image Enhancement Services - 5 yr M&S	6315A887AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Barcode Recognition Services								
eCopy Barcode Recognition Services - 3 yr M&S	6315A888AA	$ 637.79	$ 15.12	$ 14.53	$ 17.92	$ 16.90	$ 22.58	$ 20.38
eCopy Barcode Recognition Services - 4 yr M&S	6315A889AA	$ 692.07	$ 16.40	$ 15.77	$ 19.45	$ 18.34	$ 24.50	$ 22.12
eCopy Barcode Recognition Services - 5 yr M&S	6315A890AA	$ 743.40	$ 17.62	$ 16.93	$ 20.89	$ 19.70	$ 26.32	$ 23.76
Keyboard Accessories								
Keyboard Bracket 1	1187V793	$ 58.41	$ 1.38	$ 1.33	$ 1.64	$ 1.55	$ 2.07	$ 1.87
Keyboard Bracket 2	1187V794	$ 58.41	$ 1.38	$ 1.33	$ 1.64	$ 1.55	$ 2.07	$ 1.87
Keyboard Bracket 3	1187V795	$ 58.41	$ 1.38	$ 1.33	$ 1.64	$ 1.55	$ 2.07	$ 1.87
Keyboard Bracket 5	1187V797	$ 58.41	$ 1.38	$ 1.33	$ 1.64	$ 1.55	$ 2.07	$ 1.87
USB Keyboard (Cherry)	1266V426	$ 64.90	$ 1.54	$ 1.48	$ 1.82	$ 1.72	$ 2.30	$ 2.07
1-yr Maintenance & Support Upgrades/Add-on								
ShareScan Essentials - 1 yr M&S Add-on	6315A804AA	$ 280.25	$ 6.64	$ 6.38	$ 7.88	$ 7.43	$ 9.92	$ 8.96
ShareScan Suite - 1 yr M&S Add-on	6315A805AA	$ 495.01	$ 11.73	$ 11.28	$ 13.91	$ 13.12	$ 17.52	$ 15.82
ShareStation Suite - 1 yr M&S Add-on	6315A806AA	$ 693.25	$ 16.43	$ 15.79	$ 19.48	$ 18.37	$ 24.54	$ 22.16
eCopy Connectors & Services - 1 yr M&S Add-on	6315A811AA	$ 131.57	$ 3.12	$ 3.00	$ 3.70	$ 3.49	$ 4.66	$ 4.20
eCopy PaperWorks 5 users - 1 yr M&S Add-on	6315A909AA	$ 84.37	$ 2.00	$ 1.92	$ 2.37	$ 2.24	$ 2.99	$ 2.70
eCopy PaperWorks 10 users - 1 yr M&S Add-on	6315A910AA	$ 168.74	$ 4.00	$ 3.84	$ 4.74	$ 4.47	$ 5.97	$ 5.39
eCopy PaperWorks 20 users - 1 yr M&S Add-on	6315A911AA	$ 337.48	$ 8.00	$ 7.69	$ 9.48	$ 8.94	$ 11.95	$ 10.79
eCopy PaperWorks 50-249 users - 1 yr M&S Add-on	6315A912AA	$ 14.16	$ 0.34	$ 0.32	$ 0.40	$ 0.38	$ 0.50	$ 0.45
eCopy PaperWorks 250-499 users - 1 yr M&S Add-on	6315A913AA	$ 13.57	$ 0.32	$ 0.31	$ 0.38	$ 0.36	$ 0.48	$ 0.43
eCopy PaperWorks 500-749 users - 1 yr M&S Add-on	6315A914AA	$ 12.39	$ 0.29	$ 0.28	$ 0.35	$ 0.33	$ 0.44	$ 0.40

S.11.74

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEES MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:

Ratify Lease Purchases of two Copiers from Ray Morgan Company

AGENDA ITEM AREA:

Consent

REQUESTED BY:

Joyce Lopes
Assistant Superintendent of Business Services

ENCLOSURES:

Yes

DEPARTMENT:

Business Services

FINANCIAL INPUT/SOURCE:

General Fund

MEETING DATE:

September 6, 2011

ROLL CALL REQUIRED:

No

BACKGROUND:

Administration regularly reviews its copier contracts and works with its current copier company to obtain the best possible pricing. In 2008, the Sacramento City Unified School District copier contract with Canon U.S.A., Inc., became piggybackable. In March 2010 and June 2010, the district entered into contracts with Ray Morgan Company, piggybacking on the Sacramento City Unified contract.

RECOMMENDATION:

Administration recommends the Board ratify the lease purchase of two copiers from Ray Morgan Company.

usbank.

Municipal Lease Purchase Agreement

APPLICATION NO.	CONTRACT NO.

1310 Madrid Street, Suite 101 • Marshall, MN 56258 • Phone: (800) 328-5371 • Fax: (800) 328-9092

This document is written in "Plain English". The words you and your refer to the customer. The words Lessor, we, us and our refer to U.S. Bancorp Business Equipment Finance Group. Every attempt has been made to eliminate confusing language and create a simple, easy-to-read document.

CUSTOMER INFORMATION

FULL LEGAL NAME: Western Placer Unified School District
STREET ADDRESS: 600 Sixth St.
CITY: Lincoln
STATE: CA
ZIP: 95648
PHONE: 916 645 6350
FAX:
FEDERAL TAX I.D.#: 94-15999-84
E-MAIL ADDRESS: Bill to Lincoln High School 790 J St. Lincoln CA 95648

ITEM DESCRIPTION

ITEM DESCRIPTION	MODEL NO.	SERIAL NO.
IR 5065 V2 - Canon Copier		CXG02943
IR 5065 V2 - Canon Copier		CXG02916

LEASE TERMS

Term in Months	LEASE PAYMENT AMOUNT	SECURITY DEPOSIT
60 (mos.)	60 Payments of $ 492.00 (Plus Applicable Taxes)	$ 0 (Plus Applicable Taxes)
	Lease Payment Period is Monthly Unless Otherwise Indicated.	

THIS IS A NONCANCELABLE / IRREVOCABLE AGREEMENT, THIS AGREEMENT CANNOT BE CANCELED OR TERMINATED.

TERMS AND CONDITIONS

We hereby lease to You, the personal property (the "Equipment") described above, on any attached Exhibit A, or in any subsequent schedules which may hereinafter be made a part hereof, upon the following terms and conditions:

1. TERM AND RENT: The term of, and the Lease amount ("Lease Amount") due under this Municipal Lease Purchase Agreement ("Agreement") shall begin on the Acceptance Date noted below or as specified on an attached Property Acceptance Certificate (Exhibit C) and, continue for the term set above unless earlier terminated per paragraph 18 and on the date all payments on Exhibit B, or in any subsequent schedules which may hereafter be made a part hereof, have been made. This Agreement will be deemed automatically renewed by You each year (Your fiscal year) unless earlier terminated by You due to non-appropriation as provided in Paragraph 18 herein.

The Lease Amount includes specified amounts of principal and interest due on a specific date. Upon full payment by You of the entire Lease Amount including interest due on this Agreement, the security interest held by Us and Our successors or assigns shall be released. If any payment (or portion thereof) is not paid when due, it will incur a monthly late charge of 1.0% of the payment amount or the maximum amount permitted by law, whichever is less. You covenant to pay all Lease Amounts when due, and to perform all other covenants contained in this Agreement. Lease payment obligations are absolute and unconditional and are not subject to cancellation, reduction, setoff or counterclaim except as provided in Paragraph 18 herein.

2. COVENANTS OF LESSEE: You warrant and represent as follows: (a) You are a body politic and have statutory authority to enter into this transaction and carry out its obligations; (b) You have authorized the execution of this Agreement by Your appropriate officials; (c) You have, in accordance with the requirements of law, fully budgeted and appropriated sufficient unexhausted and unencumbered funds for the current budget year and to meet Your other obligations under this Lease for the current budget year, and those funds have not been expended for other purposes; (d) the Equipment is essential to Your proper, efficient, economic and continuing operation and will be used for Your general business.; (e) You have never failed to appropriate or otherwise make available funds sufficient to pay Lease or other payments coming due under any lease purchase, installment sale or other similar agreement; (f) You warrant this Lease as a "bank qualified tax-exempt obligation" as defined in Section 265(b)(3)(B) of the Internal Revenue Code and represent that the aggregate face amount of all tax-exempt obligations (excluding private activity bonds other than qualified 501 (C)(3) bonds) issued or to be issued by You and Your subordinated entities during the calendar year in which We fund this Lease is not reasonably expected to exceed $30,000,000; and (g) You and all of Your subordinate entities will not issue in excess of $30,000,000 of qualified tax-exempt obligations (including this Lease but excluding private activity bonds other than qualified 501 (C)(3) bonds) during the calendar year in which We fund this Lease without first obtaining an opinion of national recognized counsel in the area of tax-exempt municipal obligations acceptable to Us that the designation of this Lease as a "bank qualified tax-exempt obligation" will not be adversely affected.

Yes initials (Continued on the reverse side)

LESSOR ACCEPTANCE

U.S. Bancorp
Business Equipment Finance Group

DATED | LESSOR | SIGNATURE | TITLE

CUSTOMER ACCEPTANCE

7/15/10 | WPUSD | X Carrie Carlson | Business Director

DATED | CUSTOMER | SIGNATURE | TITLE

Carrie Carlson
PRINT NAME

X

DATED | CUSTOMER | SIGNATURE | TITLE

PRINT NAME

ACCEPTANCE OF DELIVERY

You certify that all the equipment listed above has been furnished, that delivery and installation has been fully completed and satisfactory. Further, all conditions and terms of this Agreement have been reviewed and acknowledged. Upon your signing below, your promises herein will be irrevocable and unconditional in all respects. You understand and agree that we have purchased the equipment from the supplier, and you may contact the above supplier for your warranty rights, which we transfer to you for the term of the agreement. Your approval as indicated below of our purchase of the equipment from the supplier is a condition precedent to the effectiveness of this agreement.

X

DATE OF DELIVERY | CUSTOMER | SIGNATURE | TITLE

5.12.1

RMC "Tomorrow's Technology for Today's Business"
Ray Morgan Company · 655 Menlo Drive, Ste C, Rocklin, CA 95765 · Phone: (916) 630-2121 · Fax: (916) 630-2122

Western Placer Unified
Investment Considerations:

March 17, 2010

imageRUNNER 5065

System Configuration as Quoted:

- Network PDL Print Board
- Scan to email/desktop/folder
- 150 Sheet Automatic Document Feeder
- 4 Large Paper Cassette Feeding Units
- Staple Finisher C1 with 2/3 Hole Punch
- Power Surge Unit
- Mail Box Print /ID Tracking

TERM LEASE OPTIONS:

Lease Term (Months):	**60**
Monthly Payment:	**$443.00**

SERVICE AND SUPPLY MAINTENANCE PROGRAM:

Service & Supply Plan	Monthly Charge	Images Included Monthly	
Includes all parts, labor, preventative & emergency repairs and all consumables, excluding paper and staples.		B&W	$0.0045

Overages above monthly minimum are billed in arrears at the agreed upon rate.

Submitted By : Spiro Theveos III Date: 3/17/2010

Canon

usbank

Municipal Lease Purchase Agreement

APPLICATION NO. | CONTRACT NO.

1310 Madrid Street, Suite 101 • Marshall, MN 56258 • Phone: (800) 328-5371 • Fax: (800) 328-9092

This document is written in "Plain English". The words **you** and **your** refer to the customer. The words **Lessor, we, us** and **our** refer to **U.S. Bancorp Business Equipment Finance Group.** Every attempt has been made to eliminate confusing language and create a simple, easy-to-read document.

CUSTOMER INFORMATION

FULL LEGAL NAME | STREET ADDRESS

CITY | STATE | ZIP | PHONE | FAX

FEDERAL TAX I.D.# | E-MAIL ADDRESS

ITEM DESCRIPTION | MODEL NO. | SERIAL NO.

Image Runner 5065
Print / Scan / Copy / Staple / Hole Punchers

LEASE TERMS | LEASE PAYMENT AMOUNT | SECURITY DEPOSIT

Term in Months: 60 (mos.)

60 Payments of $ 443.00 (Plus Applicable Taxes)

Lease Payment Period is Monthly Unless Otherwise Indicated.

$ -0- (Plus Applicable Taxes)

THIS IS A NONCANCELABLE / IRREVOCABLE AGREEMENT, THIS AGREEMENT CANNOT BE CANCELED OR TERMINATED.

TERMS AND CONDITIONS

We hereby lease to You, the personal property (the "Equipment") described above, on any attached Exhibit A, or in any subsequent schedules which may hereinafter be made a part hereof, upon the following terms and conditions:

1. TERM AND RENT: The term of, and the Lease amount ("Lease Amount") due under this Municipal Lease Purchase Agreement ("Agreement") shall begin on the Acceptance Date noted below or as specified on an attached Property Acceptance Certificate (Exhibit C) and, continue for the term set above unless earlier terminated per paragraph 18 and end on the date all payments on Exhibit B, or in any subsequent schedules which may hereafter be made a part hereof, have been made. This Agreement will be deemed automatically renewed by You each year (Your fiscal year) unless earlier terminated by You due to non-appropriation as provided in Paragraph 18 herein.

The Lease Amount includes specified amounts of principal and interest due on a specific date. Upon full payment by You of the entire Lease Amount including interest due on this Agreement, the security interest held by Us and Our successors or assigns shall be released. If any payment (or portion thereof) is not paid when due, it will incur a monthly late charge of 1.5% of the payment amount or the maximum amount permitted by law, whichever is less. You covenant to pay all Lease Amounts when due, and to perform all other covenants contained in this Agreement. Lease payment obligations are absolute and unconditional and are not subject to cancellation, reduction, setoff or counterclaim except as provided in Paragraph 18 herein.

2. COVENANTS OF LESSEE: You warrant and represent as follows: (a) You are a body politic and have statutory authority to enter into this transaction and carry out its obligations; (b) You have authorized the execution of this Agreement by Your appropriate officials; (c) You have, in accordance with the requirements of law, fully budgeted and appropriated sufficient unexhausted and unencumbered funds for the current budget year and to meet Your other obligations under this Lease for the current budget year, and those funds have not been expended for other purposes; (d) the Equipment is essential to Your proper, efficient, economic and continuing operation and will be used for Your general business.; (e) You have never failed to appropriate or otherwise make available funds sufficient to pay Lease or other payments coming due under any lease purchase, installment sale or other similar agreement; (f) You warrant this Lease as a "bank qualified tax-exempt obligation" as defined in Section 265(b)(3)(B) of the Internal Revenue Code and represent that the aggregate face amount of all tax-exempt obligations (excluding private activity bonds other than qualified 501 (C)(3) bonds) issued or to be issued by You and Your subordinated entities during the calendar year in which We fund this Lease is not reasonably expected to exceed $30,000,000; and (g) You and all of Your subordinate entities will not issue in excess of $30,000,000 of qualified tax-exempt obligations (including this Lease but excluding private activity bonds other than qualified 501 (C) (3) bonds) during the calendar year in which We fund this Lease without first obtaining an opinion of national recognized counsel in the area of tax-exempt municipal obligations acceptable to Us that the designation of this Lease as a "bank qualified tax-exempt obligation" will not be adversely affected.

_____ **Your Initials** *(Continued on the reverse side)*

LESSOR ACCEPTANCE

DATED | **U.S. Bancorp Business Equipment Finance Group** LESSOR | SIGNATURE | TITLE

CUSTOMER ACCEPTANCE

*3/23/10 DATED | WPUSD CUSTOMER | X Carrie Carlson SIGNATURE | Director of Busine TITLE

Carrie Carlson PRINT NAME

*3/23/10 DATED | WPUSD CUSTOMER | X [signature] SIGNATURE | Asst. Supt TITLE

PRINT NAME

ACCEPTANCE OF DELIVERY

You certify that all the equipment listed above has been furnished, that delivery and installation has been fully completed and satisfactory.. Further, all conditions and terms of this Agreement have been reviewed and acknowledged. Upon your signing below, your promises herein will be irrevocable and unconditional in all respects. You understand and agree that we have purchased the equipment from the supplier, and you may contact the above supplier for your warranty rights, which we transfer to you for the term of the agreement. Your approval as indicated below of our purchase of the equipment from the supplier is a condition precedent to the effectiveness of this agreement.

DATE OF DELIVERY | CUSTOMER | X SIGNATURE | TITLE

5.12.3

usbank
Five Star Service Guaranteed

Exhibit "B"

APPLICATION NO.	CONTRACT NO.
1301893	

PAYMENT AND AMORTIZATION TABLE:

Payment #	Principal	Interest	Total	Principal Balance
01	331.75	111.25	443.00	22,041.99
02	333.40	109.60	443.00	21,708.58
03	335.06	107.94	443.00	21,373.52
04	336.73	106.27	443.00	21,036.79
05	338.40	104.60	443.00	20,698.39
06	340.08	102.92	443.00	20,358.31
07	341.78	101.22	443.00	20,016.53
08	343.47	99.53	443.00	19,673.06
09	345.18	97.82	443.00	19,327.88
10	346.90	96.10	443.00	18,980.98
11	348.62	94.38	443.00	18,632.35
12	350.36	92.64	443.00	18,282.00
13	352.10	90.90	443.00	17,929.90
14	353.85	89.15	443.00	17,576.05
15	355.61	87.39	443.00	17,220.44
16	357.38	85.62	443.00	16,863.06
17	359.15	83.85	443.00	16,503.91
18	360.94	82.06	443.00	16,142.97
19	362.73	80.27	443.00	15,780.23
20	364.54	78.46	443.00	15,415.70
21	366.35	76.65	443.00	15,049.35
22	368.17	74.83	443.00	14,681.17
23	370.00	73.00	443.00	14,311.17
24	371.84	71.16	443.00	13,939.33
25	373.69	69.31	443.00	13,565.64
26	375.55	67.45	443.00	13,190.09
27	377.42	65.58	443.00	12,812.67
28	379.29	63.71	443.00	12,433.38
29	381.18	61.82	443.00	12,052.20
30	383.07	59.93	443.00	11,669.12
31	384.98	58.02	443.00	11,284.14
32	386.89	56.11	443.00	10,897.25
33	388.82	54.18	443.00	10,508.43
34	390.75	52.25	443.00	10,117.68
35	392.69	50.31	443.00	9,724.99
36	394.65	48.35	443.00	9,330.35
37	396.61	46.39	443.00	8,933.74
38	398.58	44.42	443.00	8,535.16
39	400.56	42.44	443.00	8,134.60
40	402.55	40.45	443.00	7,732.04
41	404.56	38.45	443.00	7,327.49
42	406.57	36.43	443.00	6,920.92
43	408.59	34.41	443.00	6,512.33
44	410.62	32.38	443.00	6,101.71
45	412.66	30.34	443.00	5,689.05
46	414.71	28.29	443.00	5,274.34
47	416.78	26.22	443.00	4,857.56
48	418.85	24.15	443.00	4,438.72
49	420.93	22.07	443.00	4,017.79
50	423.02	19.98	443.00	3,594.76
51	425.13	17.87	443.00	3,169.64
52	427.24	15.76	443.00	2,742.40
53	429.36	13.64	443.00	2,313.03
54	431.50	11.50	443.00	1,881.53
55	433.64	9.36	443.00	1,447.89
56	435.80	7.20	443.00	1,012.09
57	437.97	5.03	443.00	574.12
58	440.15	2.85	443.00	133.97
59	133.97	309.03	443.00	0.00
60	0.00	0.00	0.00	0.00

6.997455 %

VERIFICATION

This Exhibit "B" is hereby verified as correct by the undersigned, who acknowledges receipt of a copy.

Customer: WPUSD Signature X Carin Carlson Title: Director of Busine

Customer: WPUSD Signature X Robert M Moyer Title: Asst. Supt.

5.12.4

THE DAILY RECORDER

-SINCE 1911-

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Karen Bowman
SAC. CITY USD
PURCHASING/CONTRACTS
3051 REDDING AVE
SACRAMENTO, CA - 95820

COPY OF NOTICE

Notice Type: GOV2 Government Legal Notice (2Pub)

Ad Description RFP07-02, Copier Program

To the right is a copy of the notice you sent to us for publication in the THE DAILY RECORDER. Thank you for using our newspaper. Please read this notice carefully and call us with any corrections. The Proof of Publication will be filed with the County Clerk, if required, and mailed to you after the last date below. Publication date(s) for this notice is (are):

05/14/2007 , 05/21/2007

The charge(s) for this order is as follows. An invoice will be sent after the last date of publication. If you prepaid this order in full, you will not receive an invoice.

Publication	$129.60
NetTotal	$129.60

SC# 1134711

NOTICE TO BIDDERS

NOTICE TO HEREBY GIVEN that the Governing Board of Sacramento City Unified School District of Sacramento County, California, will receive Request for Proposals at the office of the director, Purchasing Services, at the School Warehouse Building of Sacramento City Unified School District of Sacramento County, at 3051 Redding Avenue, in the City of Sacramento, County of Sacramento, State of California, for furnishing to said District the following items, to-wit:

RFP 07-02, Copier Program

All Request for Proposals must be in conformity with the specifications now on file at the office of said Director, in said School Warehouse Building, at the address above set forth.

Said Request for Proposals will be received up to the hour of 4:00 o'clock p.m. on June 4, 2007 at said office of said Director, Purchasing Services, at said School Warehouse Building, 3051 Redding Avenue, in the City of Sacramento, County of Sacramento, State of California, 4:00 o'clock p.m. on the said4th day of June, 2007

at the office of the Director, Purchasing Services of Sacramento City Unified School District of Sacramento County, at the School Warehouse Building of said District, 3051 Redding Avenue, in the City of Sacramento, County of Sacramento, State of California.

Prospective bidders in submitting Request for Proposals, are required to submit a separate bid for each of said items they may bid upon, and any bid accepted will be awarded separately.

Time is of the essence hereof.

The governing Board of said School District reserves the right to reject any or all bids and to waive any irregularity in any bid.

Dated this 10th day of May 2007
SACRAMENTO CITY UNIFIED SCHOOL DISTRICT
OF SACRAMENTO COUNTY, CALIFORNIA
By M. Magdalena Carrillo Mejia, Superintendent
Secretary of the Governing Board
of said School District

5/14, 5/21/07

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SAN DIEGO COMMERCE, SAN DIEGO	(619) 232-3486
SAN FRANCISCO DAILY JOURNAL, SAN FRANCISCO	(800) 640-4829
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SONOMA COUNTY HERALD-RECORDER, SANTA ROSA	(707) 545-1186
THE INTER-CITY EXPRESS, OAKLAND	(510) 272-4747

A00000003277D

5.12.5

SACRAMENTO CITY UNIFIED SCHOOL DISTRICT

Request for Proposal
RFP07-02

COPIER PROGRAM

DUE: JUNE 4, 2007

5.12.6

SACRAMENTO CITY UNIFIED SCHOOL DISTRICT
REQUEST FOR PROPOSAL FOR COPIER PROGRAM
RFP07-02
May 14, 2007

INTRODUCTION

The Sacramento City Unified School District's (hereafter called the "District") proposes that qualified vendors respond to this Request for Proposal (RFP) for a digital copier replacement program. This RFP will provide essential information so that the District can obtain the most cost effective, efficient copier replacement program suited to the District's needs.

This RFP proposes the following:

- Three-year digital copier agreement with Contractor
- Replace the District's existing rental copiers over a three-year period.
- Replace District-owned copiers when determined by the District.
- All copiers shall be "new, factory produced" not remanufactured new or refurbished.
- Vendors should use creativity in proposing pricing alternatives in a friendly and understandable format. The District will consider all pricing alternatives except lease/purchase and outright purchase.
- The District will consider proposals that include annual price increases, as long as those increases do not exceed the K-12 revenue limit COLA (cost of living adjustment) as "funded" by the Legislature.
- The contract term for any or all replacements proposed in this RFP might be variable based upon life expectancy or other suitable measure.
- The District intends to conduct a RFP process at least every three years so that it may take advantage of emerging technologies.
- The District, not the vendor will request the replacement of "unsatisfactory" equipment.
- Charges for replacement copiers will include all maintenance, service, support, delivery, setup, training and all consumable supplies excluding paper.
- The District is moving towards IT solutions through the copier program.

HISTORY

For the past seventeen (17) years, the District has contracted for copier technology on a rental or straight lease program. The District has approximately 179 existing copiers under three-year rental agreements based on a 12-month period. The current copier program provides a digital copier machine that includes a stand, automatic document feeder, duplexing, multi-sheet bypass, reduction and enlargement capabilities, electronic key counter, finisher, stapler, and print/scan capability.

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The current program provides copiers rated from 35/45/60 copies per minute, and there is no aggregate minimum volume for the entire program. The Contractor provides quarterly invoices.

The sites are able to upgrade or downgrade an existing machine. Where equipment performs unsatisfactorily, the vendor replaces it with a new copier at no additional charge. Service is normally provided within 8 (eight) hours except for preventative maintenance. Approximately 95% of the service calls are repaired on the first call. Approximately 95% of parts are readily available. Training and support are continual and provided at no additional cost.

CLIMATE OF DISTRICT

The District is financially sound, and anticipates that this RFP will result in a contract award to the successful vendor. School sites and District departments receive a budgetary allocation each year for their duplicating needs. In many cases, this allocation is insufficient to meet the actual duplicating needs of the site or department. Sites and departments often use other supplemental funds to support these additional duplicating needs. Sites and departments also utilizes the district central print shop for their duplicating needs.

GENERAL CRITERIA

The following specifies general criteria which vendors should address in their responses to this RFP:

- The District desires a copier program that offers digital equipment with print/scan capability.
- The District desires a copier program that will provide high quality, high reliability equipment at the lowest cost per copy and monthly base cost.
- All equipment proposed must be newly manufactured by the vendor and vendor's supplier. It may be not refurbished or previously used in any way.
- Vendors should propose their "best" solution for meeting the District's requirements. Vendors may suggest site-specific consolidation scenarios, but must identify the effect on total price in the development of their response.
- The District has a central printing facility that it uses for high volume print and overages. Vendor solutions should not require substantive changes to the current volumes produced at the central site. The solutions proposed should not alter the distribution of copies throughout the various sites and departments.
- Vendors should consider volume based on aggregate district actual usage since each school site's enrollment and usage varies while developing an optimal response and when determining lowest cost per copy and monthly base cost.

5.12.8

- The District may wish to include the ability to upgrade or downgrade specific copiers during the life of the contract. Vendors should separately identify the cost of this option on total price.

- The current contract calls for a base configuration price plus options above the base. Vendors may identify the cost impact of consolidating on a fewer number of options where applicable.

- The District will consider straight rental or lease options. The District desires the lowest cost per copy and monthly base cost, but may take into account other incentives in determining actual cost.

- The District will replace existing rental copiers as individual agreements expire. These replacements will be completed over a three-year period.

- When the District requires a replacement, the vendor will deliver and install a new copier that meets the needs of the specific school site or department.

- The District may elect to replace District-owned copiers that are no longer cost effective to repair. There is no way for the District to predict when or if these replacements will occur.

- Vendors must demonstrate responsiveness in the replacement of machines that are not performing to the District's satisfaction and expectations.

- Each vendor should describe the process that the District will use to elevate problems for resolution within their organization. This description should include both local and corporate levels if applicable.

- Vendors should describe and statistically substantiate the following:

  - Average response time to site after notification
  - Average repair time
  - Average parts availability
  - Average preventative maintenance cycle

- The vendor shall be an authorized dealer for the manufacturer(s) products proposed, and all service technicians shall be factory-trained.

- District school sites and departments operate on varying yearly schedules. Vendor proposals should standardize their quantity requirements on a straight twelve (12) month cycle of July through June. Vendors may also propose a variance in quantity requirements to match actual yearly schedules.

- The District, at its' sole discretion, may use this RFP process as follows:

  - As the basis for an actual contract award
  - As a collection instrument to gather information from vendors
  - As the precursor to a formal bid

- The District will not distribute copies of proposals until a formal award has been made.

- The District shall not be required to obtain all of its copiers from the successful vendor.

MINIMUM COPIER REQUIREMENTS

1. Vendor proposals must include current models of modern technology that are not out of production. The vendor must fully support the copiers proposed, and parts must be readily available.

2. Vendors shall include descriptive literature and specification sheet for each copier proposed.

3. All copiers shall produce copies that are clean, direct, dry, and permanent. Copiers proposed must not require special papers for operation, and must be able to use recycled paper. All copiers shall reproduce acceptable copies from multicolored, gray scale, and black and white originals.

4. All copiers shall not create excessive noise while in operation or on standby, nor shall they emit fumes or unpleasant odors.

5. All copiers shall have the following minimum functionality:

   - Contrast control and quantity count-up
   - Automatic document feeder
   - Manual/multi-sheet bypass
   - 1,000 sheet paper capacity
   - Adjustable paper drawers
   - Reduction to 50% and enlargement to 150% in 5% increments
   - Electronic key counter for accounting purposes
   - Cabinet or stand which will accommodate copier and provide storage for supplies where applicable
   - RADF/duplexing capability
   - Finisher (electronic sorting – binless)
   - Stapling
   - IT solutions (print capability and scanning)

5.12.10

6. Vendors are responsible for equipment installation, setup, and training of site staff. All copiers shall be user-friendly since there will be multiple users.

7. Copiers and features supplied shall perform intended functions, operate satisfactorily, and produce quality copies for a minimum of 95% of the available work time. Equipment that does not meet the 95% availability requirement for 30 calendar days will be replaced with another new copier at no cost to the District.

8. Vendors must respond to service requests for equipment malfunction or failure within one working day and for preventative maintenance within 5 working days.

9. All services and equipment must comply with safety orders of the California Department of Industrial Relations and CAL/OSHA (California Occupational Safety and Health Administration)

10. Energy savings mode – sleep & auto power down cycles, possibly through remote administration.

IT SOLUTIONS

The proposed copiers shall require print capability and scanning functions. The minimum requirements are as follows:

- Driver - industry standard
- Built-in ethernet network
- Compatible with existing district network – Novell 6.5, Linux
- Works with IPP Printing
- Operates in a Novell & Windows, Linux
- Remotely monitors meter readings through IP address
- Scans back locally in PDF format and available to district network (approximately 30 schools are wired for this feature) or Word/OCR
- Installation and configuration of driver
- Training (locally and network-wise)
- Reliability and Responsiveness
- Integration flexibility
- Non-proprietary
- Monitors glass and printed usage

5.12.11

QUANTITY INFORMATION

Current Copier-Rental Program (2002/2003):

Quantity	Model
17	2035
97	R3035
24	2045
2	R3045
19	2060
1	2075
19	Miscellaneous

TOTAL 179 machines

Approximate Volume for 2002/2003: **32,000,000**

Approximate replacements of existing rental copiers over the next three years:

6 – 2007
66 – 2008
105 – 2009
2 - 2010

Please note: Individual sites own over 100 Riso digital duplicators. The District does not maintain volume information on these machines and does not contemplate their replacement. The District has its' own in-house printing shop with an approximate annual volume 30,000,000 impressions.

PROPOSAL FORMAT

The proposal shall be clear, concise, and in a user friendly format. Vendors should fully address how their proposal meets the general criteria, minimum requirements, and provide the vendor information (Exhibit A). Submissions should clearly differentiate between different costing alternatives where applicable. Vendors may wish to provide a base program that aligns with the current equipment distribution in the District, and then provide distinct alternatives to this base when comparing costs.

QUESTIONS ABOUT THE RFP

All bidder questions or additional information must be received in writing. The District will provide written responses to all bidders. Direct the questions related to this bid to Nancy

5.12.12

Miyashiro, Director, Purchasing Services, Fax (916) 277-6659. Telephone calls will not be accepted.

Vendor questions and clarifications must be received in writing no later than **Monday, May 21, 2007**. The District will provide written responses where possible. Copies of all vendor questions as well as District responses will be distributed to all vendors.

PROPOSAL SUBMITTAL

1. Each vendor will provide only one (1) proposal, which should represent the most cost effective and most efficient and user friendly copier program available. Vendors may include additional costing options for the District's consideration.

2. One original and 4 copies of the proposal shall be received no later than **4:00 p.m., Monday, June 4, 2007** at the District's Purchasing Services, 3051 Redding Avenue, Sacramento, CA 95820.

3. All proposals, whether selected or rejected, shall be the property of the District.

SELECTION PROCEDURE

1. The Purchasing Services Department staff will review each proposal for completeness. The District will use an evaluation team to rank the responses, and the responding vendor may be invited for discussions to further elaborate on their proposal.

2. The District reserves the right to select the proposal or parts of the proposal, in the sole judgment of the District, that best accomplishes the desired results and meets the needs of the District.

3. The District reserves the right to reject any or all proposals.

4. The proposal will be evaluated according to the following criteria. The evaluation is a tool to rank the bidders to assist in the final selection. It does not solely determine the outcome of the award. The contract will not be awarded based solely on price.

   Completeness and clarity of proposal (15 points)
   Relevant Experience with similar programs (10 points)
   IT technical experience (15 points)
   Quality of copier program (i.e. equipment/service offerings) (10 points)
   Price (50 points)

5.12.13

VENDOR INFORMATION

See Exhibit A.

Note: Do not call sites and departments without the authorization of Purchasing Services.

GENERAL TERMS AND CONDITIONS

QUARTERLY REPORTS

1. The successful vendor shall provide to the District a quarterly usage report for all copiers showing the following:

   - Blanket Order number
   - Location
   - Installation Date
   - Model Number
   - Serial Number/ID Number
   - Actual Monthly Meter Readings
   - Period of Time Covered
   - Cost Breakdown of each copier

2. The successful vendor shall provide to the district a quarterly maintenance summary upon request for each copier rented/leased showing a minimum of the following:

   - Date and time each service call was received by vendor
   - Date and time vendor dispatched service technician
   - Description of problem
   - Indication of whether repair was completed on first visit
   - Average number of copies between service calls

3. These reports shall be provided to the District at no additional cost and shall be sent to: Nancy Miyashiro, Purchasing Services Director, Sacramento City Unified School District, Purchasing Services, 3051 Redding Avenue, Sacramento, CA 95820.

5.12.14

INVOICE REQUIREMENTS

1. Invoices in duplicate shall coincide with the quarterly usage report and be mailed to:

Sacramento City Unified School District
Accounts Payable Department
5735 47th Avenue
Sacramento, CA 95824

2. The invoices shall provide the minimum of the following:

- Blanket Purchase Order Number
- Period covered, by date
- Customer number and location of copier
- Make, model and serial number
- Number of copies invoiced
- Beginning and ending meter readings for period covered by invoice

3. No copy machine shall be invoiced prior to:

- Complete installations
- Complete training

ADDENDA

If discrepancies or apparent errors are found in the bid prior to the due date, vendors shall submit a written request for clarification, which response to said request will be given in the form of addenda to all vendors who have obtained a bid document if time permits. Otherwise, in figuring the work, bidders shall consider that any discrepancies or conflicts of bid shall be governed by the specifications of the proposal.

CONFLICT OF INTEREST

Vendor warrants and covenants that no official or employee of the District, nor any business entity in which an official of the District has any interest, has been employed or retained to solicit or aid in the procuring of the resultant contract, nor that any such person will be employed in the performance of such contract without immediate divulgence of such fact to the District.

COMPLIANCE WITH LAW

The Contractor shall be subject to and shall comply with all federal state, and local laws and regulations applicable with respect to its performance under this agreement, including but not limited to, licensing, employment and purchasing practices, and wages, hours and conditions of employment, including nondiscrimination.

5.12.15

INDEMNIFICATION

A. Contractor's Performance:

Contractor shall defend, indemnify, and save harmless District (including their inspectors, project managers, trustees, officers, agents, members, employees, affiliates, consultants, subconsultants, and representatives), and each of them, of and from any and all claims, demands, suits, causes of action, damages, costs, expenses, attorneys' fees, losses, or liability, in law or in equity, of every kind and nature whatsoever arising out of, or in connection with, Contractor's operations to be performed under this Contract, including, but not limited to:

1. Personal injury (including, but not limited to, bodily injury, emotional injury or distress, sickness, or disease) or death to persons, including, but not limited to, any employees or agents of Contractor, District, Consultant, or any subcontractor, or damage to property of anyone including the work itself (including loss of use thereof), caused or alleged to be caused in whole or in part by any negligent act or omission of Contractor, District, or Architect, or anyone directly or indirectly employed by them, or anyone for whose acts they may be liable;

1. Penalties threatened, sought, or imposed on account of the violation of any law, order, citation, rule, regulation, standard, ordinance, or statue, caused by the action or inaction of Contractor;

2. Alleged infringement of any patent rights which may be brought arising out of Contractor's work;

3. Claims and liens for labor performed or materials used or furnished to be used on the job, including all incidental or consequential damages from such claims or liens;

4. Contractor's failure to fulfill any of the covenants set forth in these Contract Documents;

5. Failure of Contractor to comply with the provisions of the Contract Documents relating to insurance; and;

6. Any violation or infraction by Contractor of any law, order, citation, rule, regulation, standard, ordinance, or statute in any way relating to the occupational, health, or safety or employees.

The indemnities set forth in this section shall not be limited by the insurance requirements set forth in these Contract Documents.

Contractor's indemnification of District will not include indemnification for claims which arise as the result of the active negligence of District, or the sole negligence or willful misconduct of

5.12.16

District, its agents, servants or independent contractors who are directly responsible to District, or for defects in design furnished by such persons.

INSURANCE REQUIREMENTS

Within ten (10 calendar days of Contractor's receipt of Contract, the Contractor shall furnish a Certificate of Insurance substantiating the fact that Contractor has taken out the insurance hereinafter set forth for the period covered by the Contract with an insurance carrier acceptable to the District and under terms satisfactory to the District. Insurance Industry's standard Accord Certificate of Insurance or binder forms shall bear an endorsement precluding the cancellation or reduction of coverage of any policy covered by such Certificate or binder before the expiration of thirty (30) days after the District shall have received notification of such cancellation, suspension, reduction, or voided coverage. Contractor shall immediately furnish copies of its insurance policies required under this Contract to the District upon request. In the event Contractor does not have a Certificate of Insurance or binder evidencing the proper insurance coverages, the Contractor shall not be allowed on the work site.

All insurance policies shall include the Sacramento City Unified School District, its trustees, officers, employees, agents, inspectors, project managers, consultants, subconsultants, their employees, and each of them, as additional insureds to protect, as well as to provide the defense of, from all suites, actions, damages, liability, or claims of every type and description to which they may be subjected or put by reason of, or resulting from, the Contractor's performance of the Contract. Contractor's insurance shall apply as primary insurance, and any other insurance carried by the additional insureds identified above shall apply as excess and will not contribute with this insurance.

Each insurance policy shall include the following provisions: (1) The standard severability of interest clause in the policy and when applicable the cross liability insurance coverage provision which specifies that the inclusion of more than one insured shall not operate to impair the rights of one insured against another insured, and the coverages afforded shall apply as though separate policies had been issued to each insured; (2) It acts as primary insurance, and that no insurance held or owned by the District shall be called upon to cover, either in full or in part, any loss covered under the policy acquired by Contractor; and (3) The stated limits of liability coverage for Commercial/Comprehensive General Liability, and Business Automobile Liability, assumes that the standard "supplementary payments" clause will pay in addition to the applicable limits of liability and that these supplementary payments "are not included as part of the insurance policies limits of liability." If any of the policies indicate that defense costs are included in the general aggregate limit, then the required general aggregate limits hall be a minimum of $2,000,000 or more at the District's discretion.

If the Contractor fails to maintain such insurance, the District may take out insurance to cover damages of the below-mentioned classes for which the District might be held liable on account of the Contractor failing to pay such damages and deduct and retain the amount of the premium for such insurance from any sums due the Contractor under the

5.12.17

Contract. Failure of the District to obtain such insurance shall in no way relieve the Contractor from any of its responsibilities under the Contract.

The minimum insurance coverages to be obtained by the Contractor as herein above referred to are as follows:

A. Commercial/Comprehensive General Liability Insurance (Insurance Services Organization, Inc. form GL-00-02, Ed. 01-73); Bodily Injury and Property Damage Liability Insurance for Premises and Operations; Personal Injury for Premises and Operations; Independent Contractors; Incidental Contracts; Contractual Liability; Broad Form Comprehensive General Liability Endorsement (Insurance Services Organization, Inc. form GL-04-04, Ed. 5-81); and Products and Completed Operations which shall be in the amount of not less than a combined single limit of $1,000,000 per occurrence for one or more persons injured and property damaged on an occurrence form insurance policy. The aggregate limit of liability for products and completed operations may be $1,000,000.

B. Business Automobile Liability Policy Insurance: Protection against loss as a result of liability to others caused by an accident and resulting in bodily injury and/or property damage, arising out of the ownership or use of any automobile. The limits of liability shall not be less than $1,000,000 combined single limit each accident for bodily injury and property damage combined.

C. Workers' Compensation and Employers' Liability Insurance: The Contractor shall be a qualified self-insurer or shall carry full Workers' Compensation and Employers' Liability Insurance coverage, either through the State Compensation Insurance Fund or a standard approved policy obtained from a licensed insurance carrier for all persons employed, either directly or through subcontractors, in carrying out the work under this Contract in accordance with the "Workers' Compensation and Insurance Act," Division IV thereof. Employers' limits of liability shall be the prevailing statutory limits of liability.

Any exceptions to the provisions of this section must be delineated in the Contract Documents. In addition, it is understood and agreed that an excess insurance policy or an umbrella policy (following form) may be utilized to meet the above-required limits of liability for Commercial/Comprehensive General Liability, Business Automobile Liability policy, and the Workers' Compensation Employers' Liability.

RIGHTS AND REMEDIES OF DISTRICT FOR DEFAULT

1. In the event any service furnished by the vendor in the performance of the contract should fail to conform to the specifications therein, the District may reject the same, and it shall thereupon become the duty of the vendor to reclaim and remove the same forthwith, without expense to the District, and immediately to replace all such rejected

5.12.18

services with others conforming to such specifications; provided that should the vendor fail, neglect, or refuse to do so, the District shall thereupon have the right to obtain moving services in the open market, in lieu thereof, a corresponding quantity of any such services and to deduct from any monies due or that may thereafter come due to the vendor the difference between the price name in the contract and the actual cost thereof to the District.

2. In the event the vendor shall fail to make prompt delivery as specified of any moving services, the same conditions as to the rights of the District to obtain moving services in the open market and to reimbursement set forth above shall apply, except when delivery is delayed by fire, strike, freight embargo, act of God or of the government.

3. In the event of the cancellation of the contract in whole or in part, by reason of the default or breach thereof by vendor, any loss or damage sustained by the District in procuring moving services which the vendor therein agreed to supply shall be borne and paid for by the vendor.

4. Rights and remedies of the District provided above shall not be exclusive and are in additional to any other rights and remedies provided by law or under the contract.

FORCE MAJEURE

1. The event of emergencies of natural disasters such as fire, flood, blizzard, strike, accident, consequences of foreign or domestic wars, or any other cause beyond the control of the parties of this contract agreement which will delay or interfere with the use or delivery of the services described in this RFP, deliveries under said contract may at the option of either party, be suspended during the period required to remove the cause or repair the damage.

2. District reserves the right to acquire from other sources any products necessary for the proper operation of its business during any suspension of agreement pursuant to circumstances outlined above.

ASSIGNMENT

Any contract resulting from this bid thereto shall not be assignable by the awarded contractor either voluntarily or by operation of law, without the written approval of the District, and shall not become an asset in any bankruptcy, receivership, or guardianship proceedings.

ACCEPTANCE OR REJECTION OF RFP

The District reserves the right to reject any or all RFPs or to waive any irregularities. The determination of the district as to what constitutes an irregularity shall be final and conclusive. Unless otherwise stipulated, the RFP shall remain valid and subject to acceptance for ninety days

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(90) after the bid opening date. In general, the District will accept the RFP meeting specifications.

BIDDING INSTRUCTIONS AND CONDITIONS

Bidder shall become familiar with the Bidding Instructions and Conditions of the Invitation to Bid.

TERMINATION

The contract resulting from this bid may be canceled by the District in writing without recourse, penalty, or liability to the District for poor performance and/or service.

The contract may be terminated by the District at its sole discretion, upon thirty (30) days advance written notice thereof to the Contractor, or canceled immediately by written mutual consent.

Lacking of funding: The District may terminate any rental or lease order under this agreement upon thirty (30) days written notice to vendor, that funds have not been appropriated for rental or lease of said copier for the upcoming year. Such termination shall be without penalty to the District.

Non-performance: The District may terminate any rental order without penalty for non-performance of equipment.

PIGGYBACK CLAUSE

Pursuant to Public Contract Code 20118 and 20653, Sacramento City Unified School District authorizes other school districts to piggyback on this bid subject to vendor approval. The District waives the right of having warrants issued in its favor.

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I (We) have carefully reviewed, understand, and agree to the criteria contained in the Request for Proposal and have submitted the qualification data as requested.

DATE _____

COMPANY NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

PHONE NUMBER _____ FAX NUMBER _____

PRINTED NAME _____ TITLE _____

AUTHORIZED SIGNATURE _____

5.12.21

EXHIBIT A

VENDOR INFORMATION

1. How long have you been an authorized dealer for the equipment you are proposing?

2. What boundaries does your company cover?

3. Provide a listing of all similar programs, preferably educational institutions, with similar volumes and configurations that you have installed in California within the last five years.

4. For each program listed in #3 above, provide the name of the organization, contact name, telephone number, and quantity of copiers placed.

5. For each program listed in #3 above, provide the name, location, and telephone number of the sales representative for this account.

6. What are the responsibilities of the sales representative in the program you are proposing?

7. Have claims been filed against your company for any of the programs listed in #3 above? If so, please explain.

8. Have you ever failed to complete the installation of any program? If so, please explain.

9. Provide the name and telephone number of your service manager.

10. How many service technicians do you employ? How many of these technicians cover the Sacramento area? How long has each technician been employed with your company?

11. Are your service technicians factory trained? How often do they attend training sessions?

12. Where are your parts housed, and how large is your parts warehouse?

13. Where do your customers call when service is required?

14. Explain the process a customer would follow when requesting service. Be sure to cover customer responsibilities as well as procedures.

15. What is your response time from the time of the call to a technician being at the site?

16. What is the percentage of repairs completed on the first service call?

17. Who delivers the equipment? Who installs the equipment? Who trains staff on the equipment?

5.12.22

Ray Morgan Company

Canon USA Inc.

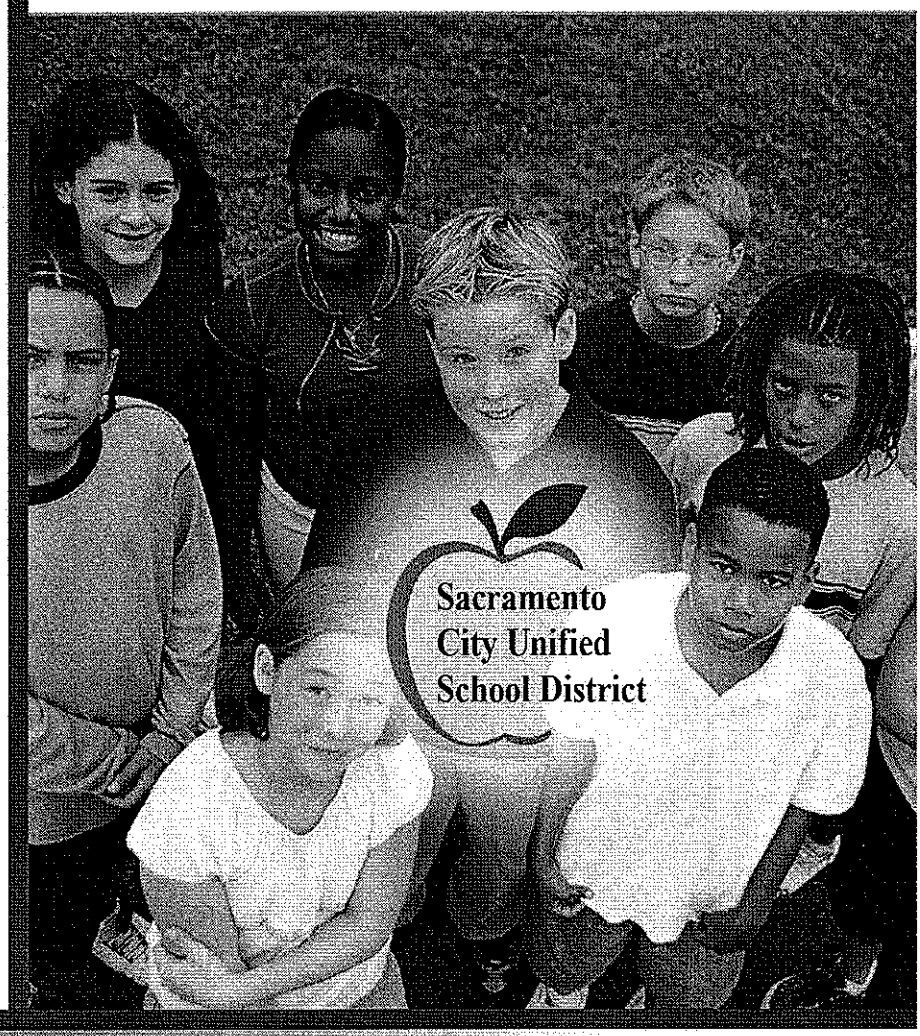
SACRAMENTO
CITY UNIFIED SCHOOL DISTRICT

REQUEST FOR PROPOSAL

RFP07-02

PREPARED FOR:

SACRAMENTO CITY
UNIFIED SCHOOL DISTRICT
Sacramento, California



PREPARED BY:

JANELLE BENTO
Business Solutions Consultant
jbento@raymorgan.com
916.577.1689

GREG SMITH
Regional Vice President
gsmith@raymorgan.com
916.577.1671

RAY MORGAN COMPANY:
655 Menlo Drive, Suite C
Rocklin, CA 95765
916.630.2121

Technology Solutions You Can Trust - Customer Excellence Since 1956

5.12.23

Ray Morgan Company
Technology Solutions You Can Trust Customer Excellence Since 1956

February 25, 2010

Sacramento City Unified School District
District Purchasing Services
3051 Redding Avenue
Sacramento, CA 95820

Re: RFP07-02

Dear District Purchasing Services:

We appreciate the opportunity to present the enclosed response to Sacramento City Unified School District for Proposal dated June 4, 2007 and your consideration to the same.

On behalf of the Ray Morgan Company, please accept this response as our best effort to provide you with the most comprehensive solutions at the most affordable prices.

We have taken great care to be complete and clear in all of our responses but realize some items might need clarification and we ask you to please not hesitate to contact me directly for any reason.

Sincerely yours,

Janelle Bento
Business Solutions Consultant
jbento@raymorgan.com
Cell number 650.888.8023
Office number 916.577.1689

Greg Smith
Regional Vice President
gsmith@raymorgan.com
Cell number 530.417.5596
Office number 916.577.1671

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Ray Morgan Company
Technology Solutions You Can Trust Customer Excellence Since 1956

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Authorization Letter from Manufacturer

News Release Re: Brandweek Award

Canon Market Share Information

Report and Invoice Samples

TCi – Technical Consultants International

Machine brochures are located in the back of this proposal.

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Sacramento City Unified School District | RFP07-02 | February 25, 2010

Section 1 - Introduction and Overview

We thank you for allowing us to participate in your RFP process. We would like to take this opportunity to give a brief summary of our proposal which we feel will highlight key differences in our overall offering to the Sacramento City Unified School District. We believe that we are uniquely qualified as an excellent choice for the district by the depth and strength of our company and the product line we represent, Canon USA.

The Ray Morgan Company has been in business for over 51 years. We are Canon's largest independent dealer in the western United States with 12 offices throughout California and Nevada (please see attachment). Last year we were number one in growth among all independent dealers nationwide. This combined with annual revenues exceeding $38 million dollars has given our organization the stability and the financial resources to meet the needs of the Sacramento City Unified School District. However, bigger is not always better as some large "national" organizations tend to loose customer focus. On the contrary, we remain a highly responsive, customer focused organization with dealer principles very actively involved in day-to-day operations and always "one phone call away" from any customer issue. This truly is a unique combination of company strengths in the Sacramento area.

Our company is also much more than a traditional "copier" company. In 2005 we invested over $1.0 Million in the purchase of Technical Consultants International (TCI). TCI is a software integration company with key expertise in Adobe eForms development and integration. This acquisition elevates the overall capabilities of our organization far above any of our competitors with respect to the future integration of our copying / printing / scanning solutions along with overall document workflow. Over the last year we have secured integrated solutions all over the state thanks to our depth of expertise.

Additionally, every year we handle dozens of installations exceeding the scope the Sacramento City Unified School District requires. Please review the many references we have included. If you do call all of them you will find 100% evidence of the outstanding support our firm consistently delivers. It is our philosophy to hire highly tenured and experience personnel to best support our customers and who are very familiar with the logistical support issues that need to be addressed in this type of endeavor. We routinely handle quickly and efficiently installations ranging from 10 to 75 units without a glitch.

Unlike many other dealers in the area, we only support one copier product line, Canon. This allows us to better focus and maximize our resources in the areas of parts, supplies and training. We are able to train our technicians on all the models they service. They are able to stock even some of the less commonly used parts as they aren't trying to support 2 – 3 different brands of copiers. This combination of more highly trained technicians combined with more efficient car stock inventories allow us to have substantially lower "incomplete for parts" or "callbacks" for unresolved problems than national averages.

As we mentioned above, we support only one copier product line. We feel strongly that we happen to support the best. Canon, in fact, has been awarded the number one overall product line five of the last six years. Perhaps even more telling is the Brandweek Award Canon originally won for having the highest levels of repeat customers of any copier manufacturer (see attachment). More simply put, more people buy Canon a second time after owning it the first time than any other brand. This speaks highly of the ease-of-use, reliability and overall customer satisfaction of the Canon product. It should be noted that this is true even though Canon is traditionally not one of the lowest cost products on the market. However, this accolade demonstrates that more people recognize, from their own experience, that it is an excellent value.

A large part of this overall satisfaction is because of Canon's demonstrated success in introducing useful technologies. Canon's exclusive MEAP technology allows for acceptance of a multitude of imbedded applications including integration to fax servers (i.e. Rightfax) and a wide range of document storage solutions. As new integrated applications are developed your Canon MFP devices will be able to integrate and avoid obsolescence typical of other devices. Please refer to detail descriptions provided on both in the Additional Information section of this response.

In summary, listed below are key bullet points that we hope we have illustrated above:

1. We are a very stable, financially sound organization
2. We remain very responsive and customer focused
3. We have very tenured staff members who have supported many installations of this size and scope.
4. We are very efficient as we only support one copier line
5. The Canon product line is the number one product line
6. Two key areas where Canon technology will uniquely benefit Sacramento City Unified School District:
    a. Canon developed and supported – imageWARE Account Manager (standard)
    b. Canon developed and supported MEAP platform

We thank you again for the opportunity to enter a partnership with the Sacramento City Unified School District.

SECTION 2: Exhibit A – Vendor Information

1. How long have you been an authorized dealer for the equipment you are proposing?
RMC has been an authorized dealer for Canon since the 1970's.

2. What boundaries does your company cover?
See Company Profile (Section 2.4).

3. Provide a listing of all similar programs, preferably educational institutions, with similar volumes and configurations that you have installed in California within the last five years.
See References (Section 2.2.1).

4. For each program listed in #3 above, provide the name, location, and telephone number of the sales representative for this account.
See References (Section 2.2.1).

5. For each program listed in #3 above, provide the name, location, and telephone number of the sales representative for this account.
See References (Section 2.2.1).

6. What are the responsibilities of the sales representative in the program you are proposing?
See Implementation Strategy and Account Management (Section 3).

7. Have claims been filed against your company for any of the programs listed in #3 above? If so, please explain.
No.

8. Have you ever failed to complete the installation of any program? If so, please explain.
No.

9. Provide the name and telephone number of your service manager.
See Service Overview (Section 2.3.1).

10. How many service technicians do you employ? How many of these technicians cover the Sacramento area? How long as each technician been employed with your company?
See Company Profile (Section 2.4 and Section 2.3.1).

11. Are your service technicians factory trained? How often do they attend training sessions?
See Service Overview (Section 2.3.1).

12. Where are your parts housed, and how large is your parts warehouse?
See Service Overview (Section 2.3.1).

13. Where do your customers call when service is required?
See Service Overview (Section 2.3.1).

14. Explain the process a customer would follow when requesting service. Be sure to cover customer responsibilities as well as procedures.
See Service Overview (Section 2.3.1).

15. What is your response time from the time of the call to a technician being at the site?
See Service Overview (Section 2.3.1.

16. What is the percentage of repairs completed on the first service call?
See Service Overview (Section 2.3.1).

17. Who delivers the equipment? Who installs the equipment? Who trains staff on the equipment?
See Implementation Strategy and Account Management (Section 3).

2.1 Supplier Information

Vendor Name	Ray Morgan Company
Address	655 Menlo Drive, Suite C, Rocklin, CA 95765
Contact	Janelle Bento and Greg Smith
Telephone	(916) 230-2121

2.2 Statement of Vendor's Qualifications

Address of principal place of business:

3131 Esplanade
Chico, CA 95973

Closest servicing location:

655 Menlo Drive, Suite C, Rocklin, CA 95765

Additionally, we are currently building a state-of-the-art 20,000 sqft. facility in the Sacramento area.

Number of local technicians:

Thirty (30) in the vicinity of Sacramento plus 5 network specialists.

Guaranteed minimum response time:

1 hour via phone | 2-4 hours on site

2.2.1 References

Company Name	Contact Name	Phone	Scope of Program	RMC Contact
University of Pacific	Ronda Marr	(209) 946-2206	20	Andreas Witt
Stockton USD	Lydia Hough	(209) 933-7095 x 2250	200	Andreas Witt
Yuba City USD	Baldev Sohal	((530) 522-5250	21	Randy Agnew
Rocklin USD	Diane Noonan	(916) 630-2234	50+	Spiro Theveos
Roseville City USD	Julie Olson	(916) 786-5090	20+	Spiro Theveos
Chico USD	Melinda Edgecomb	(530) 891-3000 x 126	76	Mike Drakulic
Paradise USD	Teri Williams	(530) 872-6400	17	Mike Drakulic
Sutter County Schools	Kevin Conde	(530) 822-2290	16	Randy Agnew

2.2.2 Additional References

Company Name	Contact Name	Phone	Scope of Program	RMC Contact
Paso Robles USD	Laurie Crowe	(805) 237-3348 x 327	45	Dave Scott
Lucia Mar USD	Cindy Naber	(805) 474-3000 x 1057	35	Dave Scott
San Luis Obispo County Office of Ed.	Peggy Edwards	(805) 782-7218	30	Nathan Smith
Fresno County Office of Education	Marie Gerten	(559) 265-3019	2	Mark Lasinis
Folsom Cordova	Ginny Brown	(916) 355-1111	13	Laura Saunders

2.2.3 Service/Technical Staff

SERVICE/TECHNICAL STAFF

Employee Name	Position with Company	RMC Experience	Industry Experience
John Quartieri	Area Service Manager	4	10
Joe Johnston	Branch Service Manager	7.5	18
Dave Kirkendall	Branch Service Manager	2	24
Brandon Callen	Technical Specialist	5.5	10
Deborah Kehoe	Copier Technician	2.5	28
Chris Cargo	Copier Technician	1	8
Don Grabski	Copier Technician	1.5	43
Eric Foey	Copier Technician	5	18
Guy Nelson	Copier Technician	1	14
Joe Gray	Copier Technician	4	4
John Haas	Copier Technician	2	24
John Herrmann	Copier Technician	2	29
John Rodrigues	Copier Technician	1.5	17
Keith Brown	Copier Technician	3	10
Kelly Kroening	Copier Technician	5	13
Roger Rodriguez	Copier Technician	6	12
Sandy Pack	Copier Technician	4.5	17
Wahid Popal	Copier Technician	1.5	8
Wayne Triena	Copier Technician	2	20
Mark Loper	NSS Manager	6	15
Spencer Harmonson	Network Support	8 months	14
George Magao	Service Manager	7	14
Steve Stohl	Technician	1.5	10
Chuck Carrell	Technician	2.5	2
Tammy Sawyer	Branch Service Manager	22.5	20
Mike Wysong	Assistant Service Manager/VP	12	10
Doug Everett	Senior Technician	17	10
Richard Plant	Senior Technician	5	5
Darrell Butler	Senior Technician	5	5

Vincent Rodriquez	Senior Technician	6	**6**
Robert Martinez	Senior Technician	7	**10**
Danny Hight	Senior Technician	20	**20**
Eric Miller	Technical Support Specialist	8	**8**
Matt Novinsky	Network Support Specialist	5	**5**
Bob Darting	Network Support Specialist	6	**6**
David Noble	MSE	15	**15**

TOTAL YEARS OF EXPERIENCE	502

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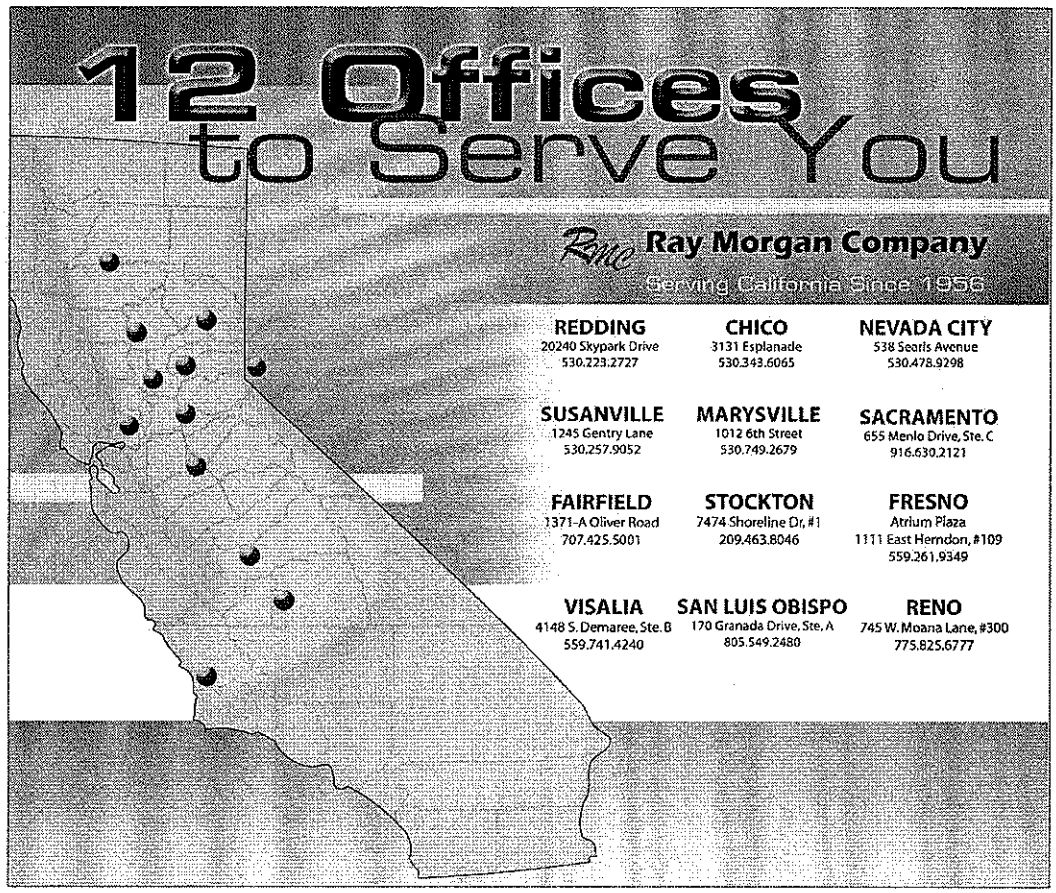
2.3 Why RMC?

- **50+ Years in operation & locally owned**
- **Pick up the phone and talk to an owner**
- **12 Offices from the Oregon border to the Central California Coast**
- **Very active in the community. Charities/Nonprofits supported:**

  Jesus Center | Boys & Girls Club | Big Brothers Big Sisters | The Well Ministry of Rescue
  Girl Scouts | Local school programs and many more
- **Total Solution Approach**
- **Expert Document Workflow Consultants**
- **BEST IN CLASS SERVICE**



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2.3.1 Service Overview

MANAGEMENT

Shawn McVay	Director of Service	(916) 577-1685
John Quartieri	Area Service Manager	(916) 577-1676
Joe Johnston	Branch Service Manager	(916) 577-1681
Dave Kirkendall	Branch Service Manager	(916) 577-1694

TRAINING

A mantra of continual improvement is built into the DNA of the Ray Morgan Company. All technicians are factory-trained by Canon and ATSP Certified.

Training is on-going both by manufacturer, classroom, eLearning and field work. All technicians are evaluated on equipment performance which includes repeat call rates and Copies Between Calls.

PARTS

RMC carries over $2 million in equipment inventory stock and parts. Technicians carry on average $5-7K in parts in their service vehicles to help minimize return service calls. Any part not on-hand can be red- labeled from the manufacturer.

The local Parts Warehouse is in Rocklin, California.

SERVICE/SUPPLY CALL PROCEDURE

All calls are handled by a LIVE operator during business hours. Placing a service/supply call is quick and easy since all phone operators are trained to handle service and supply calls, thus eliminating the need for your call to be transferred.

Simply call our Toll Free phone number (800-640-6065) and provide the operator with the following information:

For a Service Call:

- Your Name or Contact Name
- Business Name
- Phone Number or Contact Phone Number
- Machine ID Number or Serial Number
- Location of Machine such as Suite Number or Department
- Description of Problem

For a Supply Call:

- Your Name or Contact Name
- Business Name
- Phone Number or Contact Phone Number
- Machine ID Number or Serial Number
- Amount and short description of order. Ex: 2 toner cartridges
- Purchase Order Number, if applicable

Four Ways Place a Service/Supply Call!

(800) 640-6065 | Service @raymorgan.com | (530) 343-5021 | www.raymorgan.com

SERVICE CALL WORKFLOW

Once a service call has been entered by a live operator, the service call info is paged to the technician's cell phone. The technician is required to contact the customer within one hour of receiving the page with an acknowledgement of the service call and ETA. In addition, all technicians carry laptops with Cellular Wireless communication devices. Technicians access a Service Website that they use to manage their service calls remotely. Error Codes and problem descriptions are transmitted to the technicians via text page and is also displayed on the Service Website.

After the technician has contacted the customer with an ETA, the technician arrives and communicates with the Key Operator or individual that placed the service call to confirm the problem. The technician then services the equipment, resolving the problem(s) and performing all Preventative Maintenance.

When done with the equipment, the technician again communicates with the end user(s) to let them know the status of the repair and closes the service call via his/her laptop.

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EQUIPMENT LOANERS

If the technician determines that a unit cannot be made operable within 24 hours, a loaner request is sent to our Service Administrator. The Service Administrator will then contact the Inventory Control department, Warehouse Manager and appropriate service personnel (depending on the unit configuration).

Inventory Control assigns a unit for use as a loaner and sends a delivery setup/request to the Warehouse Manager. The Warehouse Manager then coordinates the setup and delivery of the unit. Once the initial request is received by the Service Administrator, the delivery time is normally within 24 hours.

SERVICE PERFORMANCE MANAGEMENT

The primary focus for our technician performance management is based on the average Copies Between Calls. Repeat calls are reviewed as it relates to the reduction of average Copies Between Calls.

We use BEI's Performance program to evaluate our service department. BEI is a national company that compiles performance statistics on technicians and various equipment makes and models and is used as a performance measurement tool for many office equipment dealers.

AVERAGE RESPONSE TIME -See reports (Section 13) for statistical substantiation

RMC is committed to an average on-site arrival response time after a service request notification is 4 (four) hours or less. A technician will call the customer within 1 (one) hour of the call placement.

AVERAGE REPAIR TIME -See reports (Section 13) for statistical substantiation

The average repair time on-site is 83 minutes on all equipment serviced. Average time on specific equipment will vary.

AVERAGE PARTS AVAILABILITY -See reports (Section 13) for statistical substantiation

Our technicians carry an average of $6,000 of parts inventory in their company vehicles. Additional parts are housed in local service branches.

AVERAGE PM CYCLE AVAILABILITY -See reports (Section 13) for average copies between call report

The average preventative maintenance cycle is completely dependent on the equipment being serviced. It is our goal to perform some level of preventative maintenance on EVERY service call with the intent to maximize copies between service calls.

ESCALATION

RMC always strives for customer satisfaction. Methodologies are in place to identify units not performing to standards. Our goal is to proactively identify any problems without involving the customer.

One way to do this is through threshold reports, which identify machines which have excessive calls. The customer can always contact their account representative, management or ownership at any time.

QUARTERLY SERVICE REPORTS

Our system is capable and we have experienced staff available to customize reports for the various needs of our customers. A custom report would need to be developed to encompass the parameters requested in this bid.

NETWORK SYSTEMS SUPPORT

Our Network Service Support technicians have CompTIA and Microsoft certification. Additionally, they have multiple Canon certifications. Canon is the industry leader in integration technology (i.e. connecting the computer to the multifunction device in a seamless manner).

2.4 Company Profile

Toll Free:
800.640.665

CHICO:
3131 Esplanade
530.343.6065

REDDING:
20240 Skypark Drive
530.223.2727

MARYSVILLE:
1012 6th Street
530.749.2679

NEVADA CITY:
538 Searls Avenue
530.478.9298

SUSANVILLE:
Michael Gregg
530.257.9052

ROCKLIN:
655 Menlo Drive, #C
916.630.2121

STOCKTON:
7474 Shoreline Dr, #1
209.463.8046

FAIRFIELD:
1371 A Oliver Road
707.425.5001

FRESNO:
Atrium Plaza
1111 E. Herndon, #109
559.261.9349

VISALIA:
4148 Demaree, #B
559.741.4240

RENO:
745 W. Moana Ln, #300
775.232.4261

SAN LUIS OBISPO
More Office Solutions
170 Granada Dr, #A
805.549.2480

Ray Morgan Company

The RAY MORGAN COMPANY – (RMC), was founded in Chico, California in 1956. Locally owned and operated, RMC has 50 years experience providing a full range of document output solutions to clients large and small. These include: digital copiers and multifunction devices, front and back-end scanning solutions and a wide range of color units. Additionally, RMC helps their clients manage and control overall costs of document output through their very popular Print Management Program.

With a customer base approaching 10,000 business, RMC's staff of more than 200 employees is ready to provide you with the highest quality service insuring your total satisfaction.

Get it done.SM

RMC operates out of 12 offices: Chico, Redding, Marysville, Nevada City, Susanville, Sacramento (Rocklin), Stockton, Fairfield, Fresno, Visalia, San Luis Obispo (More Office Solutions) and Reno, Nevada.

RMC is recognized as the overall #1 Independent Canon Dealer in the Western United States over the past 10 years for sales volume and quality of service, having achieved 300%+ of manufacturer's expectation.

RMC is a locally authorized reseller for Canon, Kyocera printers, Laserfiche, eCopy, HP and KIP product lines. We offer all service and supplies necessary to maintain these products. Additionally, we offer CMAS/GSA, Flexible Leasing, Purchase, Cost-Per-Copy and Rental programs.

RMC representatives are Document Output Management experts and as such can provide their clients with a written Detailed and Comprehensive Cost and Productivity analysis of their firm through several state-of-the-art processes.

RMC has a "TOTAL PERFORMANCE GUARANTEE" that covers all Canon equipment for five years or the length of financing while under a full service and supply contract or Cost-Per-Copy Program. Ask your representative for full details!

RMC has over 75 factory-trained technicians throughout our branches. Our average service tenure is over 12 years. We also have 5 Network Engineers on staff.

RMC offers on-site service with service calls dispatched locally. A live operator handles each service request. Our technicians arrive on-site within an average of 2-4 hours.

RMC has standard service from 8AM to 5PM, Monday through Friday. 24x7 service is also available.

RMC service contracts include all parts, labor and supplies. Service is also available on-site on a per call basis or carry-in.

RMC has over $2 million in equipment inventory on-hand and nearly $850K in Parts stock. Any part not on-hand can be red-labeled from the manufacturer overnight.

CANON PRODUCTS
- imageRUNNER series Copiers
- CLC family of Graphic & Production Color Devices
- Full line of Business Color Products
- Super G3 Series Fax
- DR Series High-speed Scanners
- imagePROGRAF Series Wide Format Printers
- Full Range of Software Document Output Support Solutions including:
  - imageWARE
  - eCopy
  - Netspot Accountant
  - Digital Store Front

HP & KYOCERA
- Kyocera Monochrome Printers
- HP High-speed B/W Laser Printers
- HP & Kyocera Color Laser Printers
- HP Color Scanners
- HP Authorized Repair Facility

PROVEN SOLUTIONS
- Network Multifunction Devices
- Super G3 Fax Systems
- Wide Format Color & B/W Printers
- Digital Color Copier/Printers
- Document Workflow Analysis
- Scan to Email Solutions
- Document Scanning, Archive & Retrieval
- Digital High-speed Printers
- SmartImage Plus Printer Program
- Major Brand printing supplies at highly competitive prices

FINANCIAL SERVICES
- Exclusive "COPY-BLOCK" Programs
- Cost-Per-Copy Programs
- Traditional Leasing Programs
- GSA and CMAS Programs
- Municipal Lease Programs
- Long and Short Term Rental Programs

CANON | KYOCERA | HP | ADOBE | KIP www.raymorgan.com

5.12.39

Total Performance Guarantee

At the Ray Morgan Company we measure our success by one standard: TOTAL CUSTOMER SATISFACTION. Every one of our employees are committed to insuring that this is not just a marketing slogan but part of our every day company culture.

As part of the above commitment we are pleased to extend to all of our customers who purchase a new or reconditioned product from us the following Performance Guarantee:

- **If at any time and for a period of up to 5 years from the date of purchase of any copier equipment from RMC, and as long as the unit is continually covered under an RMC Maintenance Agreement, we will, at your request and for cause, replace the machine in question with another one of same or similar model, age or newer and meter at absolutely no cost to you.**

- **All we ask is that you will provide us with a written description of what your equipment complaint is and give us 30 days to resolve the problem to your satisfaction. Should we fail with a remedy within the stated timeframe we will then promptly exchange the machine in question.**

- **RMC will guarantee a minimum of 95% equipment availability**

This Performance Guarantee is extended only to the original purchaser and is not transferable to a third party should the original purchaser relinquish title of the equipment in question. Additionally, acts of God or other damages or acts of user negligence not covered under RMC's Maintenance Agreements are not included.

5.12.40

SECTION 3: Implementation Strategy and Account Management

It is the responsibility of your Account Manager and Management to oversee all aspects of the account relationship.

Implementation

RMC to finalize documentation:
- Purchase Order
- Authorize Customer Order

RMC to conduct pre-installation site survey:
- Space and Power Requirements
- Network Survey Form
- Installation Logistics

RMC delivers all equipment via company vehicles.

RMC to install systems and conduct initial key-operator and end-user training, priorities, dates and times to be determined by Sacramento City Unified School District.

RMC to:
- Network all Systems
- Conduct Training on Print Drivers
- Departments Requiring a Hot Swap will be Completed upon Delivery

On-Going Training

On an on-going basis RMC will conduct training as necessary to assure the maximization of value of the Sacramento City Unified School District equipment solutions.

Account Reviewing

RMC proposes to meet with Sacramento City Unified School District on a quarterly or bi-annual basis. The agenda is as follows:

1. Service
   A. Average response time report. This will detail out the exact response time of all service calls.
   B. Threshold report. This will emphasize any units which may have had three or more service calls. We will have already had written and verbal resolution on this.
   C. Any after hour service calls required.
   D. Unit uptime report.
   E. Average copies between service calls per unit.
   F. Potential change out of units, if necessary.

G. Performance Report
H. Service Activity by Unit

2. Billing
   A. Review of billing for clarity and understanding.
   B. Recommendations for training and use of technology if copies are too high in specific areas.

3. End Users
   A. We will survey key departments to get feedback on productivity and satisfaction and report this.
   B. Additional training for new employees and new technology employed.

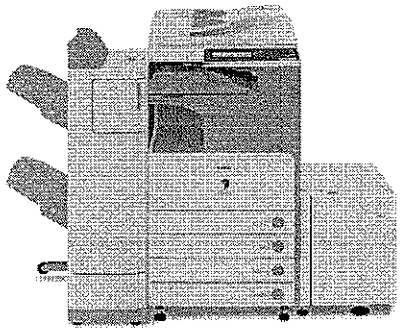
4. Technology
   A. Depending on the solution Sacramento City Unified School District chooses, this can add a lot to what we report here. At Sacramento City Unified, for example, we will spend a lot of time making sure the technology is deployed and utilized properly.

SECTION 4: Equipment Category – A

Canon imageRUNNER 3035 — 35 Copies per minute

Newly manufactured – Current model

MINIMUM COPIER REQUIREMENTS	ACTUAL SPECS
Clean, dry and permanent copies	✓ Laser dry electrostatic
Does not require special papers	✓ Runs all paper types & Recycled paper
Quantity count-up	✓ Quantity 1-9999
Contrast control w/ different types of originals	✓ Automatic exposure control
Automatic document feeder	✓ Duplexing Automatic Document Feeder
Manual/multi-sheet bypass	✓ 50 sheet Stack Bypass
1,000 sheet paper capacity	✓ Dual 550 sheet Paper Cassettes
Adjustable paper drawers	✓ Adjustable from 3 7/8" x 5 7/8" to 11 5/8" x 17 5/8" & envelopes
Reduction to 50% and enlargement to 150% in 5% increments	✓ 25% - 400% in 1% increments
Electronic key counter for accounting purposes	✓ Built-in Standard
Cabinet or stand which will accommodate copier and provide storage for supplies where applicable	✓ Cabinet included
RADF/duplexing capability	✓ Duplexing Automatic Document Feeder/Automatic Trayless Duplexing
Finisher (electronic sorting – binless)	✓ S1 Finisher Stapler included
Stapling	✓ S1 Finisher Stapler included
Energy Savings Mode	✓ Standard
User-friendly	✓ Easy to use color display & interactive Help menu



IT SOLUTIONS MINIMUM REQUIREMENTS	
Driver – industry standard	✓ Standard
Built-in Ethernet network	✓ Standard
Compatible with existing district network – Novell 6.5, Linux	✓ Standard
Works with IPP Printing	✓ Standard
Operates in a Novell & Windows, Linux	✓ Standard
Remotely monitors meter readings through IP address	✓ Included
Scans back locally in PDF format and available to district network (approx. 30 schools are wired for this feature) or Word/OCR	✓ Included with Universal Send
Installation and configuration of driver	✓ Included in Implementation
Training (locally and network-wise)	✓ Included Unlimited
Reliability and responsiveness	✓ Best in Class
Integration flexibility	✓ Open architecture
Non-proprietary	✓ Open architecture
Monitors glass and printed usage	✓ Copy & print meters

☆ Canon is an industry leader in noise reduction and equipment emissions.

☆ All service and equipment complies with safety orders of the California Department of Industrial Relations and CAL/OSHA (California Occupational Safety and Health Administration).

Please see attached brochures for additional equipment details and specifications.

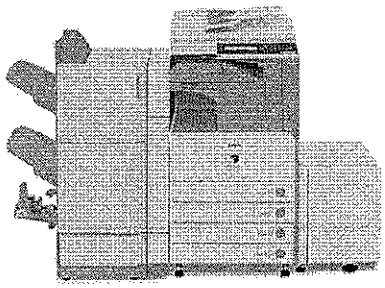
5.12.43

SECTION 5: Equipment Category – B

Canon imageRUNNER 3045 — 45 Copies per minute

Newly manufactured – Current model

MINIMUM COPIER REQUIREMENTS	ACTUAL SPECS
Clean, dry and permanent copies	✓ Laser dry electrostatic
Does not require special papers	✓ Runs all paper types & Recycled paper
Quantity count-up	✓ Quantity 1-9999
Contrast control w/ different types of originals	✓ Automatic exposure control
Automatic document feeder	✓ Duplexing Automatic Document Feeder
Manual/multi-sheet bypass	✓ 50 sheet Stack Bypass
1,000 sheet paper capacity	✓ Dual 550 sheet Paper Cassettes
Adjustable paper drawers	✓ Adjustable from 3 7/8" x 5 7/8" to 11 5/8" x 17 5/8" & envelopes
Reduction to 50% and enlargement to 150% in 5% increments	✓ 25% - 400% in 1% increments
Electronic key counter for accounting purposes	✓ Built-in Standard
Cabinet or stand which will accommodate copier and provide storage for supplies where applicable	✓ Cabinet included
RADF/duplexing capability	✓ Duplexing Automatic Document Feeder/Automatic Trayless Duplexing
Finisher (electronic sorting – binless)	✓ S1 Finisher Stapler included
Stapling	✓ S1 Finisher Stapler included
Energy Savings Mode	✓ Standard
User-friendly	✓ Easy to use color display & interactive Help menu



IT SOLUTIONS MINIMUM REQUIREMENTS	
Driver – industry standard	✓ Standard
Built-in Ethernet network	✓ Standard
Compatible with existing district network – Novell 6.5, Linux	✓ Standard
Works with IPP Printing	✓ Standard
Operates in a Novell & Windows, Linux	✓ Standard
Remotely monitors meter readings through IP address	✓ Included
Scans back locally in PDF format and available to district network (approx. 30 schools are wired for this feature) or Word/OCR	✓ Included with Universal Send
Installation and configuration of driver	✓ Included in implementation
Training (locally and network-wise)	✓ Included Unlimited
Reliability and responsiveness	✓ Best in Class
Integration flexibility	✓ Open architecture
Non-proprietary	✓ Open architecture
Monitors glass and printed usage	✓ Copy & print meters

☆ Canon is an industry leader in noise reduction and equipment emissions.

☆ All service and equipment complies with safety orders of the California Department of Industrial Relations and CAL/OSHA (California Occupational Safety and Health Administration).

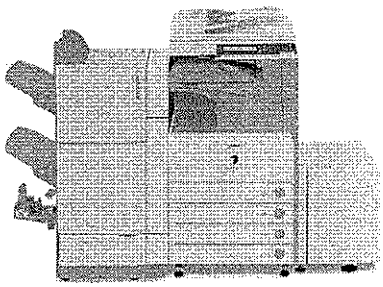
Please see attached brochures for additional equipment details and specifications.

SECTION 6: Equipment Category – C

Canon imageRUNNER 5065 — 65 Copies per minute

Newly manufactured – Current model

MINIMUM COPIER REQUIREMENTS	ACTUAL SPECS
Clean, dry and permanent copies	✓ Laser dry electrostatic
Does not require special papers	✓ Runs all paper types & Recycled paper
Quantity count-up	✓ Quantity 1-9999
Contrast control w/ different types of originals	✓ Automatic exposure control
Automatic document feeder	✓ Single Pass Duplex Scan Document Feeder
Manual/multi-sheet bypass	✓ 50 sheet Stack Bypass
1,000 sheet paper capacity	✓ Dual 1500 sheet Paper Drawers Dual 550 sheet Paper Cassettes
Adjustable paper drawers	✓ Adjustable from 3 7/8" x 5 7/8" to 11 5/8" x 17 5/8" & envelopes
Reduction to 50% and enlargement to 150% in 5% increments	✓ 25% - 400% in 1% increments
Electronic key counter for accounting purposes	✓ Built-in Standard
Cabinet or stand which will accommodate copier and provide storage for supplies where applicable	✓ Console built in/ no storage
RADF/duplexing capability	✓ Single Pass Duplex Scan Document Feeder/ Automatic Trayless Duplexing
Finisher (electronic sorting – binless)	✓ AD1 Finisher Stapler included
Stapling	✓ AD1 Finisher Stapler included
Energy Savings Mode	✓ Standard
User-friendly	✓ Easy to use color display & interactive Help menu



IT SOLUTIONS MINIMUM REQUIREMENTS	
Driver – industry standard	✓ Standard
Built-in Ethernet network	✓ Standard
Compatible with existing district network – Novell 6.5, Linux	✓ Standard
Works with IPP Printing	✓ Standard
Operates in a Novell & Windows, Linux	✓ Standard
Remotely monitors meter readings through IP address	✓ Included
Scans back locally in PDF format and available to district network (approx. 30 schools are wired for this feature) or Word/OCR	✓ Included with Universal Send
Installation and configuration of driver	✓ Included in implementation
Training (locally and network-wise)	✓ Included Unlimited
Reliability and responsiveness	✓ Best in Class
Integration flexibility	✓ Open architecture
Non-proprietary	✓ Open architecture
Monitors glass and printed usage	✓ Copy & print meters

☆ Canon is an industry leader in noise reduction and equipment emissions.

☆ All service and equipment complies with safety orders of the California Department of Industrial Relations and CAL/OSHA (California Occupational Safety and Health Administration).

Please see attached brochures for additional equipment details and specifications.

5.12.45

SECTION 7: Authenticity of Bid Proposal

I (We) have carefully reviewed, understand, and agree to the criteria contained in the Request for Proposal and have submitted the qualification data as requested.

DATE June 4, 2007

COMPANY NAME Ray Morgan Company

ADDRESS 655 Menlo Drive, Suite C

CITY Rocklin STATE CA ZIP CODE 95765

PHONE NUMBER (916) 630-2121 FAX NUMBER (916) 630-2122

PRINTED NAME Greg Smith TITLE Regional Vice President

AUTHORIZED SIGNATURE _____

SECTION 8: Equipment Proposal

8.1 Pricing

Cost Per Image Agreement

36 month term.

All service and supplies excluding paper are included.

Staples are included in this agreement.

Add tax as applicable.

Sacrament City Unified School District shall have right to upgrade / downgrade without any penalty.

The volume plans created in the Cost Per Image programs was based on Sacramento City Unified School District's total volume of $3.2 million and then extrapolating volumes. These plans are subject to modification based on more complete data in regards to usage by model type.

*See Section 12 for pricing on prints.

EQUIPMENT

CANON imageRUNNER 3035		
3035 Base		
DADF		
Cabinet P1		
Finisher S1		
Univ Send & UFR - B1		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$135.92	$0.0074
Optional Accessories		
	Monthly Cost	
Saddle Finisher AE2	$42.90	
Punch R1	$10.94	
Cass Feed Unit Y3	$21.72	
Super G3 Fax Q1	$16.25	
Paper Deck Q1	$32.35	

CANON imageRUNNER 3045		
3045 Base		
DADF		
Cabinet P1		
Finisher S1		
Univ Send & UFR - B1		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$150.50	$0.0074
Optional Accessories		
	Monthly Cost	
Saddle Finisher AE2	$42.90	
Punch R1	$10.94	
Cass Feed Unit Y3	$21.72	
Super G3 Fax Q1	$16.25	
Paper Deck Q1	$32.35	

5.12.48

Equipment Continued

CANON imageRUNNER 5065		
5065 Base		
DADF		
Finisher AD1		
UFR II/ PCL/ Print Kit R1		
Univ Send Kit F1		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$290.66	$0.0045
Optional Accessories		
	Monthly Cost	
Saddle Finisher AD2	$44.01	
Doc Insert E1	$35.54	
Puncher Unit AT1	$12.30	
Paper Deck AE1	$49.21	
Super G3 Fax Z1	$16.40	

5.12.49

8.2 Risographs

Ray Morgan Company recommends using the New Canon imageRUNNERS in place of the Risographs. This solution will be much more cost effective. The following is an example of potential savings:

Current Risograph Costs:

Average Master Cost: **$.025**

Average Cost for Ink: **$.002**

Average Cost for Maintenance: **$.002**

Run of 20 Copies:
$.004 x 20 copies = $.08
.25 + .08 = .33 /20 copies = $.0165 per copy

Run of 40 Copies:
$.004 x 40 copies = $.16
.25 + .16 = .41/40 copies = $.0125 per copy

Run of 60 Copies:
$.004 x 60 copies = $.24
.25 + .24 = .49/60 copies = $.0082 per copy

*It would require a run of **over 100 copies** to get the cost per image as low as the image rate on the selected high volume Canon imageRUNNERs.*

In addition, the staff's productivity will increase by not having to deal with Masters, minimum run lengths, messy ink, better quality, etc.

8.3 Additional Equipment Options

CANON imageRUNNER 3030		
3030 Base		
DADF		
Cabinet P1		
Finisher S1		
Univ Send & UFR - B1		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$120.12	$0.0074
Optional Accessories		
	Monthly Cost	
Saddle Finisher AE2	$42.90	
Punch R1	$10.94	
Cass Feed Unit Y3	$21.72	
Super G3 Fax Q1	$16.25	
Paper Deck Q1	$32.35	

CANON imageRUNNER 5070		
5070 Base		
DADF		
Finisher T1		
Multi PDL Kit G5		
Univ Send Kit D1		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$235.01	$0.0045
Optional Accessories		
	Monthly Cost	
Saddle Finisher T2	$57.47	
Puncher Unit M1	$12.30	
Side Paper Deck V1	$38.27	
Super G3 Fax R1	$16.40	
Doc Insertion Unit E1	$35.54	

CANON imageRUNNER C5870U		
5870U Base		
DADF		
Finisher R1		
Color UFR II/ PCL/ Print L1		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$296.95	Black & White at $0.0085
		All Color at $0.08
Optional Accessories		
	Monthly Cost	
Saddle Finisher -R2	$44.83	
Puncher Unit M1	$12.30	
Side Paper Deck U1	$38.27	
Super G3 Fax U1	$16.40	

CANON imageRUNNER C6870U		
6870U Base		
DADF		
Finisher R1		
Color UFR II/ PCL/ Print L1		
36 Month Agreement	**Monthly Cost**	**Per Copy***
		Black & White at $0.0085
Monthly	$346.90	*All Color at $0.08*
Optional Accessories		
	Monthly Cost	
Saddle Finisher -R2	$44.83	
Puncher Unit M1	$12.30	
Side Paper Deck U1	$38.27	
Super G3 Fax U1	$16.40	

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CANON imageRUNNER C3380i		
3380i Base		
DADF - L1		
Cabinet P1		
Finisher Z1		
UFR II/ PCL/ Printing		
Univ Send		
36 Month Agreement	**Monthly Amount**	**Per Copy***
		Black & White at $0.0085
Monthly	$176.82	*All Color at $0.08*
Optional Accessories		
Saddle Finisher -Y2	**Monthly Cost**	
Cass Feed Unit Y3	$44.83	
Puncher Unit M1	$12.30	
Paper Deck Z1	$38.27	
Super G3 Fax W1	$16.40	
CANON imageRUNNER C4080i		
4080i Base		
DADF		
Finisher X1		
Unversal Send		
36 Month Agreement	**Monthly Amount**	**Per Copy***
		Black & White at $0.0085
Monthly	$242.24	*All Color at $0.08*
Optional Accessories		
	Monthly Cost	
Saddle Finisher -W2	$62.77	
Puncher Unit AH1	$12.30	
Side Paper Deck Y1	$33.35	
Super G3 Fax V1	$13.12	

5.12.53

CANON imageRUNNER C4580i		
4580i Base		
DADF		
Finisher X1		
Unversal Send		
36 Month Agreement	**Monthly Amount**	**Per Copy***
Monthly	$286.16	Black & White at $0.0085
		All Color at $0.08
Optional Accessories		
	Monthly Cost	
Saddle Finisher -W2	$62.77	
Puncher Unit AH1	$12.30	
Side Paper Deck Y1	$33.35	
Super G3 Fax V1	$13.12	

CANON imageRUNNER C5180i		
5180i Base		
DADF		
Finisher X1		
Unversal Send		
36 Month Agreement	**Monthly Amount**	**Per Copy***
		Black & White at $0.0085
Monthly	$300.83	*All Color at $0.08*
Optional Accessories		
	Monthly Cost	
Saddle Finisher -W2	$62.77	
Puncher Unit AH1	$12.30	
Side Paper Deck Y1	$33.35	
Super G3 Fax V1	$13.12	

5.12.54

SECTION 9: Optional Program

9.1 Printer Management Program

The Ray Morgan Company provides an all inclusive printer program that covers all parts, labor and consumables. This program has saved companies thousands of dollars a year in hard costs and reduces the amount of time and effort needed to manage their printer fleet. Below is a brief description of the program as well as some references in the area that have benefited from this printer program.

By placing printers on a "Per Page" management program, Sacramento City Unified School District can bundle the supply and service fees into a cost effective and convenient agreement that streamlines the administration of the devices and related invoice processing.

Bundling the supply and service costs into a per page program will limit the financial impact on cash flow, allowing Sacramento City Unified School District to pro-actively budget for all related operating expenses, exercise buying power, and gain single source vendor accountability.

- Itemized invoicing, detailing exact prints per department or machine.
- Administration—Less time creating purchase orders and less time paying multiple invoices.
- Reduces inventory cost and obsolescence
- Eliminate supply chain issues
- Preventative maintenance creates less down time, higher quality and machine longevity.
- IT Staff no longer has to deal with mechanical breakdowns or cleaning of printers. They can invest their time where it's most productive—Managing the network!

Managed Print Services Program

RMC will offer to provide a fully integrated managed print services program for Sacramento City Unified School District's printer fleet on an all inclusive agreement covering parts, labor and consumables.

The Managed Print Services Program will enable Sacramento City Unified School District to reduce it's number of vendors, reduce IT's involvement in managing printer related problems, provide consistent pricing and service support and increase vendor accountability.

RMC will provide an automated tracking and reporting system that will allow Sacramento City Unified School District to account for all devices and related operating cost and recover those costs from each department.

Below is a reference list of schools that have benefited from our PMP:

School	Number of Printers
Shasta Union High SD (Redding)	Over 300 units
Chico Unified School District (Chico)	Approx 20 units (dist off only)
Dry Creek School District (Roseville)	60+ units
Yuba City HS and Bridge Street	20 + units
Nevada Joint HS District (Nevada City)	50+ units
Simpson University (all)	(Redding) Over 100 units
Handful of Chico State Depts (Chico)	20+ units
Tahoe Truckee SD (all)	Over 100 units

Sample Operating Costs Analysis

Current Operating Costs **Proposed Operating Costs**

Document Production	Monthly Costs	Document Production	Monthly Costs
Black Printers (1.8M)	**$ 36,000.00**	**Black Printers (1.8M)**	**$ 27,000.00**
Color Printers (200K)	**$40,000.00**	**Color Printers (200K)**	**$30,000.00**
Total Current Costs	$76,000.00	Total Proposed Costs	$57,000.00

Monthly Savings **$19,000.00**
Annual Savings **$228,000.00**

5.12.56

SECTION 10: Optional Program - District Owned Units

The Ray Morgan Company will offer to replace any district owned copier with a used Canon model of similar capabilities for district use at no charge.

Details

- District to provide RMC a detailed listing of district owned units.
- This program is to be limited in scope.
- Units to be placed on 1 year maintenance agreement at acceptable minimum volumes.
- Service and supply rate to be at a 20% premium to overage rate for given copier speed type.
- Unit selection at RMC discretion subject to district acceptance.

SECTION 11: Value Added Benefit - Imageware

Document Manager Personal Edition – 5 (Five) User License

The Ray Morgan Company and Canon will provide each district site a FREE copy of this software at no charge upon execution of an agreement.

Overview

Empower Your Personal Workplace Productivity

imageWARE Document Manager Personal is Canon's desktop solution to enable effective management of your critical business documents.

With imageWARE Document Manager Personal, you can archive, edit, retrieve and distribute a broad variety of documents, from scanned documents to electronic files right at your desktop.

Feature Overview

- Imports scanned documents from TWAIN or ISIS compatible devices
- Batch imports scanned documents from imageRUNNER devices
- Manipulates the documents in imageRUNNER Mail Box
- Applies annotation to image files
- Views over 250 file formats without the original applications
- Opens files through viewer faster than through native applications
- Creates logical documents with the Binder tool
- Converts to PDF files with password protection
- Converts application files/Web pages/emails to image files
- Converts image files to text files
- Integrates tightly with Windows Office applications
- Edits Windows application files within imageWARE Document Manager Personal
- Archives and organizes centrally for electronic files
- Searches and retrieves documents
- Prints, faxes and emails from within imageWARE Document Manager Personal

imageWARE™

5.12.58

SECTION 12: Value Added Benefit - Free Prints

All b/w prints will be provided at NO COST for the first three months. All b/w prints will be $0.0002 less than the given copy rate.

No Cost/Low Cost for Prints Strategy Narrative

It is our intent in this section to provide Sacramento City Unified School District with a compelling case for consideration of possible print migration from the current HP print only type devices to our copiers and realize significant saving as part of this Cost Detail Section of the RFP.

For the first 3 months of operation our company will provide ALL black and white prints at no charge. In other words, should the District run 1 million or 10 million prints on our copiers there will be no per click associated charges for service or supplies.

The above period of 3 months, we would expect, would be used to encourage the users to begin utilizing the copiers as the true efficiency tool they are in the overall document workflow and pave the path for long term savings through ongoing reduced low cost per print after that initial 6 month period.

After the original 3 month period, our company proposes a per print charge that is $0.0002 less than the copy charge. This low cost, should the District be successful at encouraging print migration, can represent an area of significant and yet untapped savings opportunity to the Sacramento City Unified School District.

As we understand it, the Sacramento City Unified School District currently has a significant number of printers.

The approach to date regarding printing has been fragmented and as a result, the District currently does not have a complete overall print strategy based on cost, capabilities, security or waste management.

Although it is readily understood by most users and management everywhere that the cost of printing on a MFP (copier) is lower than prints ran on a printer, this remains an area of enormous hidden savings opportunity. To help illustrate, it is not unusual for institutions to have their print volume be 3-5 times that of copiers. If we use a fairly conservation estimation for Sacramento City Unified School District, we would conclude that the District today runs between 2.25 million to 4 million prints per month.

With a conservative estimated cost per print of $0.015 to $0.02 each, just a moderate shift of 20% of the current print volume could represent a monthly savings of $8,000 to $12,000 per month.

Please consider this closely as the potential savings for your district could be over $500,000.

This is a proprietary program of Ray Morgan Company. This program is to be kept in the strictest confidence.

SECTION 13: Additional Materials

Authorization Letter from the Manufacturer

Brandweek News Release

Canon Market Share

Report & Invoice Samples

TCi – Technical Consultants International

Brochures

Canon

CANON USA, INC.
15955 Alton Parkway
Irvine, CA 92618-3731
Tel.: (949) 753-4000

www.usacanon.com

Authorization Letter from Manufacturer

To: Sacramento City Unified School District
District Purchasing Services
3051 Redding Avenue
Sacramento, CA 95820

Re: Sacramento City Unified School District – RFP07-02

RAY A. MORGAN COMPANY, located at 3131 Esplanade, Chico, CA 95973 is a non-exclusive authorized Canon Imaging Systems Group Dealer with additional branch locations at:

20240 Skypark Drive, Redding, CA 96002
538 Searls Avenue, Nevada City, CA 95959
655 Menlo Drive, Suite C, Rocklin, CA 95765
7474 Shoreline Drive, Suite 1, Stockton, CA 95219
1371 A Oliver Road, Fairfield, CA 94533
170 W. Granada Lane, San Luis Obispo, CA 93401
4148 Demaree, Suite B, Visalia, CA 93277
1111 E. Herndon, Suite 109, Fresno, CA 93720
1012 6th Street, Marysville, CA 95901
1245 Gentry Lane, Susanville, CA 96130
745 W. Moana Lane, Suite 300, Reno, NV 89509

Under the terms of the Canon Imaging Systems Group Retail Dealer Agreement, this Dealer is presently authorized to sell and service the Canon Imaging Systems Group machines listed on its Schedule A to the aforementioned Agreement, and related Canon Imaging Systems Group supplies and parts. In addition, the Dealer is obligated to perform such service within a four-hour response time.

The agreement requires that the dealer enroll technicians in Canon service training programs to enable the Dealer to properly maintain each model of the products it is authorized to sell. The agreement also provides that the Dealer shall maintain an adequate inventory of parts and supplies to service all the Canon Imaging Systems Group machines sold by it. The contractual commitments by the Dealer have been established by Canon to afford the user of the Canon Imaging Systems Group products adequate service facilities to maintain these products at high standard.

In the unlikely event that RAY A. MORGAN COMPANY should not continue in business as an authorized Canon Imaging Systems Group Dealer, Canon U.S.A., Inc. will use its best efforts to make arrangements to find a suitable replacement service facility.

If there are further questions, please contact the Canon Regional Office.

Very truly yours,
Canon U.S.A., Inc.

Kumiko J. Kawada

Kumiko J. Kawada
Manager
Regional Account Management
Imaging Systems Group
Western Region

5.12.61

News Release Re: Brandweek Award

Jun 6, 2005

Brandweek Again Names Canon No. 1 in Customer Loyalty Award Survey for Office Copier Product Category; Canon Number One Brand Among Surveyed in Addressing Customers' Needs, Values and Brand Expectation

LAKE SUCCESS, N.Y.--(BUSINESS WIRE)--June 6, 2005--For the fifth consecutive year, Canon U.S.A., Inc., the nation's market share brand leader in black-and-white and color laser copier/printer solutions(1), has ranked the number one in brand loyalty in the "Office Copier" industry category. 2005 marks the second year the ranking has been sponsored by Brandweek Magazine, and is included in the magazine's 2005 Brandweek Customer Loyalty Awards powered by Brand Keys survey(2).

The Brand Keys survey marks the ninth annual assessment of consumer purchasing behavior and intent, evaluating brands within industry segments to gauge which consumer values are driving future purchases and loyalty in the category. The survey is designed to predict future purchasing behavior as opposed to merely reflecting previous purchases.

"For the fifth year in a row, Canon is extremely pleased to receive this award, a distinction which identifies the Canon brand as being synonymous with quality, reliability, and ease-of-use," said Tod Pike, senior vice president, Canon U.S.A.'s Imaging Systems Group. "Our unwavering commitment to both technology innovation and customer retention keep Canon at the forefront of the document processing industry, and allow us to deliver state-of-the-art digital imaging systems and applications that meet the widest possible range of paper-and-digital, monochrome-and-color imaging needs."

Canon has dominated the black-and-white U.S. copier market, owning the number one share position for 22 of the last 23 years. It has also dominated the U.S. color copier market, with the number one brand share position for the past 18 consecutive years. Canon Inc., a patent technology leader ranked number three among global corporations in the U.S., is also widely recognized for innovations applied to its digital imaging products - specifically its copier and MFP product portfolios.

To further build customer loyalty, Canon U.S.A.'s Imaging Systems Group Customer Loyalty Program represents the office solution provider's largest end-customer direct communications program. Relying upon a database of customers from various sources, including dealer-supplied customer lists, the program applies customer profile information to deliver targeted direct mail and email communications, based on their history and needs.

Communications are co-branded and customized to feature the Canon brand alongside dealer names, logos and contact information. The program offers targeted information detailing solutions and services designed to maximize the efficiency of both existing and new Canon solutions. Canon's Customer Loyalty Program also emphasizes customer satisfaction measurement and results reporting.

5.12.62

Each year, the Brandweek Customer Loyalty Awards powered by Brand Keys evaluates brands within industry segments and assesses why customers continue to buy particular products and services. To compile the 2005 Customer Loyalty Awards list, Brand Keys, a New York-based brand and customer loyalty research consultancy, selected 10,200 consumers, 18 to 60 years of age, drawn from the nine U.S. Census Regions. Respondents were asked to self-select categories and brands they will evaluate.

Brand Keys Customer Loyalty Index, the basis of the 2005 Brandweek Customer Loyalty Awards powered by Brand Keys, determines (95 percent confidence level) which products and services people will buy in the coming 18 to 24 months. Brandweek magazine published the complete winners list in its May 23rd edition (www.brandweek.com). Full results may also be viewed at www.brandkeys.com.

About Canon U.S.A., Inc.

Canon U.S.A., Inc. delivers consumer, business-to-business, and industrial imaging solutions. The Company is listed as one of Fortune's Most Admired Companies in America and is rated #35 on the BusinessWeek list of "Top 100 Brands." Its parent company Canon Inc. (NYSE:CAJ) is a top patent holder of technology, ranking third overall in the U.S. in 2004, with global revenues of $33.3 billion. For more information, visit www.usa.canon.com.

All referenced product names, and other marks, are trademarks of their respective owners.

(1) Source - Gartner Dataquest - "Printer Quarterly Statistics United States - Database," Camille Iorns, February 2005.

(2) The full list of Brandweek Customer Loyalty Award Winners is published in the May 23rd issue and is available online for Brandweek.com subscribers.

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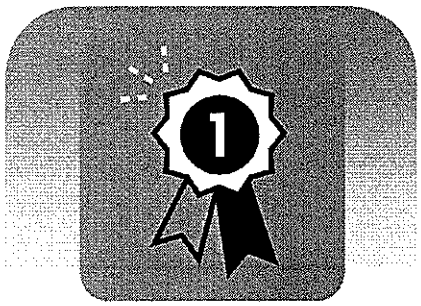
5.12.63

Canon 2006 Highlights

Canon maintains its Leadership Position!!

- *Number One* in Total Copier Market Share (Color and Monochrome)
- *Number One* in Total Placements in the Monochrome Market
  - The 24th time in the last 25 years that we're #1 in total B&W
- *Number One* in All Segments of the Monochrome Market
  - FIVE YEARS IN A ROW to be #1 in every segment
- *Number One* in A3 Color Copier Market (General Office Equipment Color Copier Market Market)



Canon Leadership...

Innovation

Technology

Service

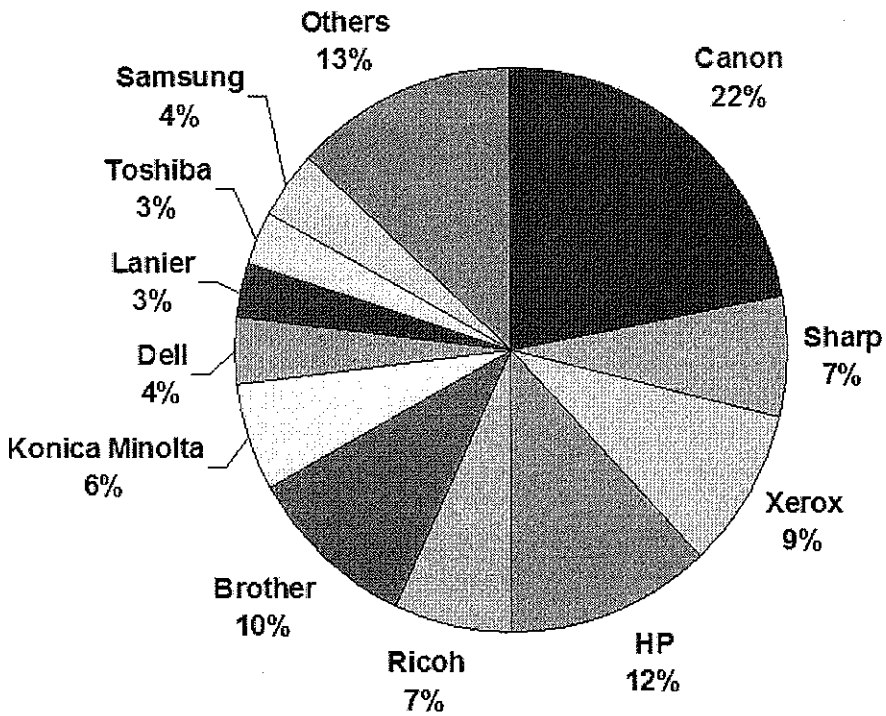
Support

Satisfaction

5.12.64

Canon 2006 Highlights

Canon #1 in Total Copier Market (Color and B/W)

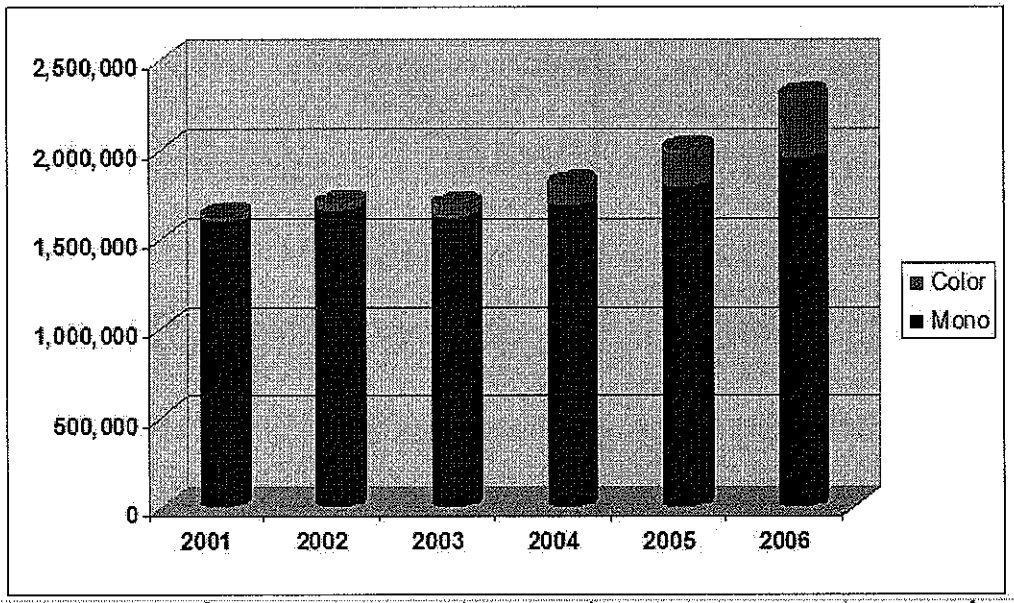


Brand	Units
Canon	**513,559**
HP	281,453
Brother	232,916
Xerox	196,545
Ricoh	167,723
Sharp	153,218
Konica Minolta	143,337
Samsung	93,128
Dell	82,100
Toshiba	76,891
Lanier	72,328
Other	296,569
Total	**2,309,767**

5.12.05

2006 Total Copier Market

B/W and Color Results – Yearly Transition



Sum of Shipments	Year						
Tone	2001	2002	2003	2004	2005	2006	
Color	42,729	46,332	75,973	125,681	222,063	358,421	+61%
Mono	1,595,102	1,661,225	1,617,899	1,687,035	1,790,774	1,951,345	+6%
Total	**1,637,831**	**1,707,557**	**1,693,872**	**1,812,716**	**2,012,837**	**2,309,766**	**+11%**
Color Ratio	3%	3%	4%	7%	11%	16%	

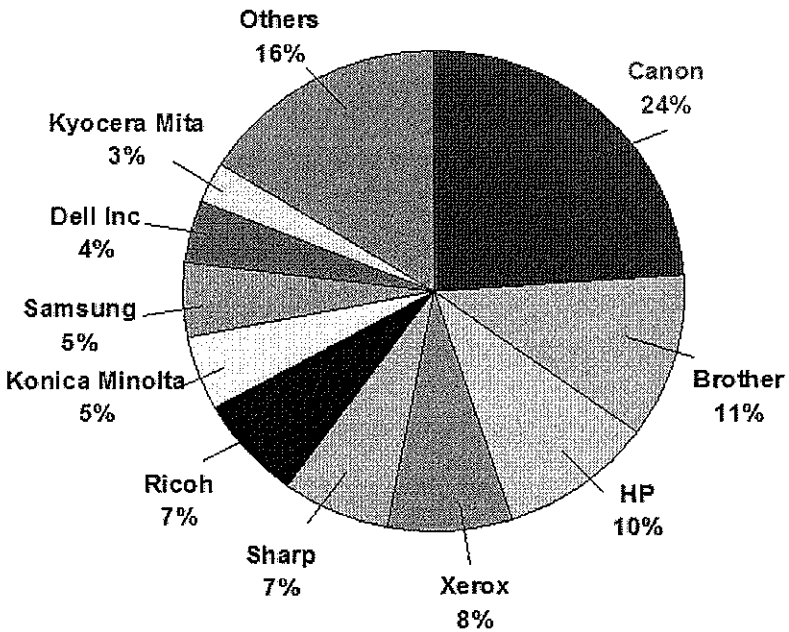
Source: Dataquest (Feb 2007)

S.12.66

2006 Monochrome Copier Market Share

Market Share by Vendor

(includes Retail and general office market)



Total Units - All Segments		
Vendor	2005	2006
Canon	**483,473**	**463,434**
Brother	90,746	210,206
HP	153,811	197,861
Xerox	156,547	157,562
Sharp	177,299	137,073
Ricoh	140,131	132,702
Konica Minolta	90,393	101,118
Samsung	57,703	93,128
Dell Inc.	74,800	80,500
Kyocera Mita	72,858	68,045
Others	293,013	309,716
Total	**1,790,774**	**1,951,345**
Ricoh Group Total	264,746	252,156

Summary

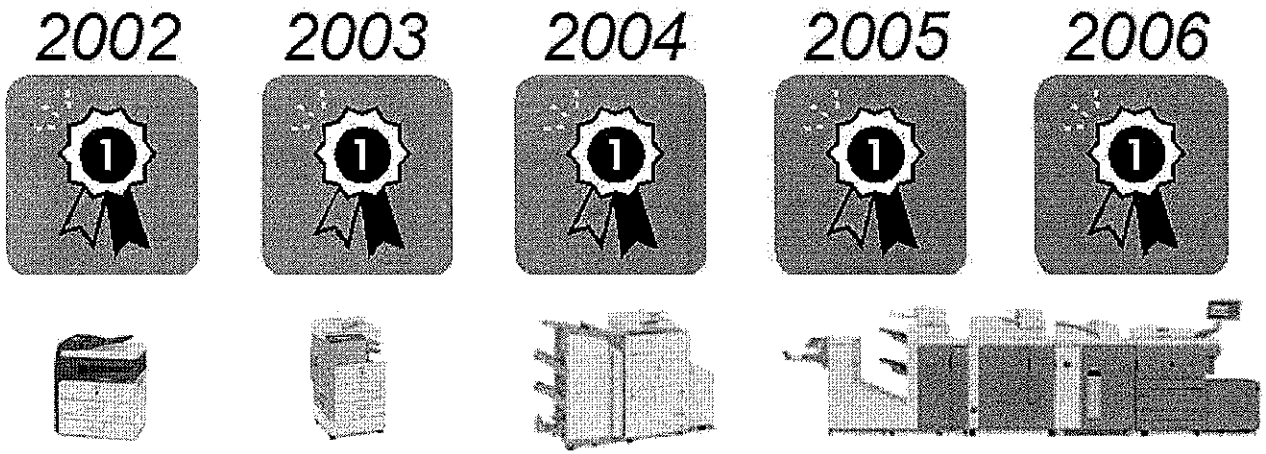
- ***B/W Market remains relatively stable with respectable 6% growth***
- ***B/W Market growth is due to new players in the low-end; shift from single function to multi-function.***
- ***Some impact from business color***

S.12.67

2006 Monochrome Copier Market Share

#1 in ALL Monochrome Copier Segments

- *Number One* in All Segments of the Monochrome Market.
- *FIVE YEARS IN A ROW* to be #1 in every segment.



Industry-leading solutions for every enterprise – from Small/Home offices, to Corporate Departments, to Production-level Environments

Source: Gartner Research (Feb 2007)

5.12.68

2006 Monochrome Copier Market Share

#1 in ALL Monochrome Market Segments – 5 years in a row!

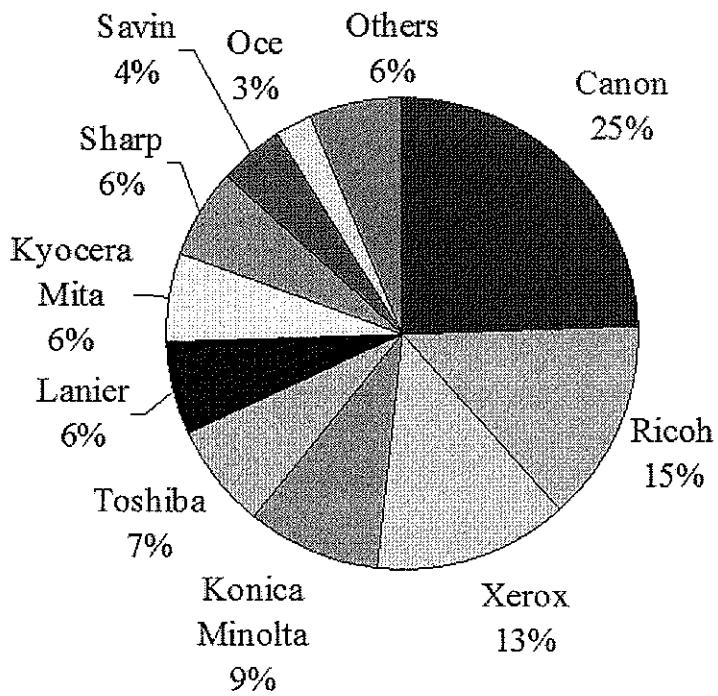
Segment	#1	#2	#3	#4	#5	Others	Total
6 (91+ ppm)	Canon	Xerox	Konica Minolta	Ricoh	IKON		
	36%	23.9%	20.3%	6.3%	5.4%	8.1%	
	5,006	3,330	2,817	883	750	1,125	13,911
5 (70-90 ppm)	Canon	Xerox	Ricoh	Toshiba	Konica Minolta		
	20.4%	19.5%	17.7%	9.1%	8.9%	24.4%	
	8,577	8,179	7,439	3,832	3,746	10,264	42,037
4 (41-69 ppm)	Canon	Xerox	Hewlett-Packard	Ricoh	Konica Minolta		
	19.9%	15.2%	10.7%	10.6%	10.6%	33.0%	
	51,190	39,113	27,670	27,355	27,338	85,151	257,817
3 (31-40 ppm)	Canon	Xerox	Konica Minolta	Ricoh	Sharp		
	22.1%	20.0%	12.0%	10.4%	6.8%	28.7%	
	35,488	31,749	19,465	16,708	10,874	46,033	160,317
2 (21-30 ppm)	Canon	Brother	Xerox	Dell, Inc.	Ricoh		
	20%	14.0%	9.9%	9.7%	9.2%	37.2%	
	94,476	66,139	46,858	45,950	43,285	176,206	472,914
1 (11-20 ppm)	Canon	Brother	Hewlett-Packard	Sharp	Samsung		
	23.1%	15.1%	14.5%	9.6%	9.1%	28.6%	
	220,813	144,067	138,963	92,195	86,678	273,748	956,464
PC (<10 ppm)	Canon						
	100%						
	47,884						47,884

Source: Gartner Dataquest (Feb. 2007)

5.12.69

2006 A3 Monochrome Copier Market Share

All Segments (general office market)

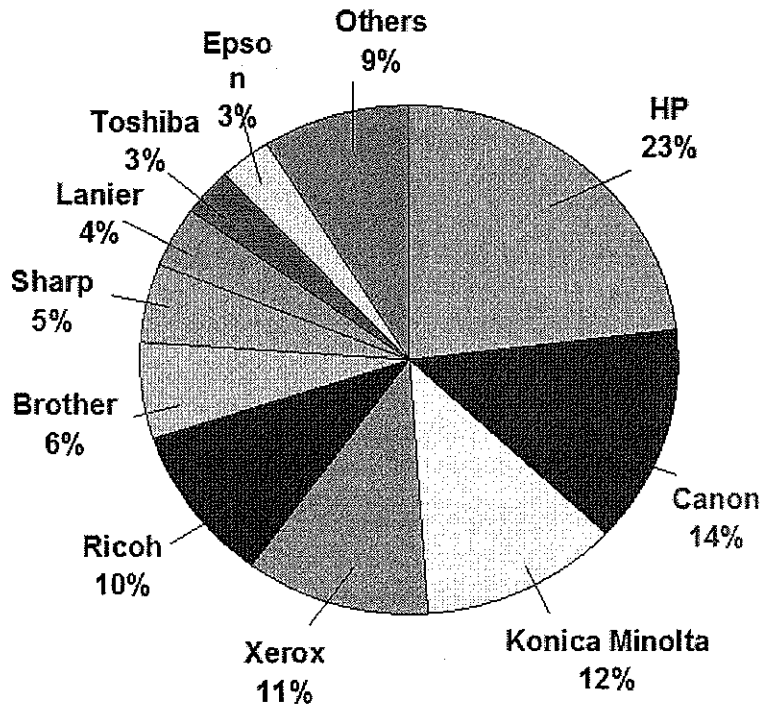


Vendor	Units
Canon	**196,930**
Ricoh	113,247
Xerox	105,692
Konica Minolta	74,848
Toshiba	57,287
Lanier	52,015
Kyocera Mita	50,482
Sharp	47,335
Savin	35,839
Oce Imagistics	21,413
Other (Panasonic, Gestetner, HP, NEC, Oce, Muratec, Lexmark, IKON, IBM)	51,301
Total	**806,391**

S.12.70

2006 Color Copier Market Share

All Segments (retail & general office market)

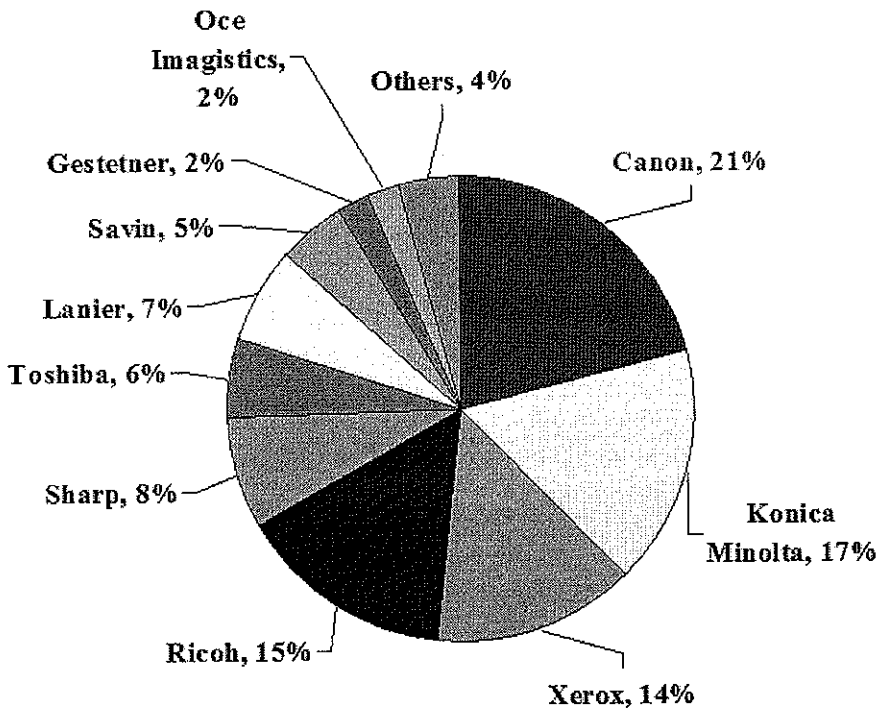


	Units
HP	83,592
Canon	50,125
Konica Minolta	42,219
Xerox	38,983
Ricoh	35,021
Brother	22,710
Sharp	16,145
Lanier	14,595
Toshiba	11,980
Epson	11,436
Others	31,615
Total	**358,421**

5.13.71

2006 A3 Color Copier Market Share

All Segments (general office market)



	Units
Canon	44,093
Konica Minolta	35,330
Ricoh	31,042
Xerox	29,091
Sharp	16,145
Lanier	13,890
Toshiba	11,980
Savin	9,758
Gestetner	4,949
Oce Imagistics	4,503
Others	8,686
Total	**209,467**

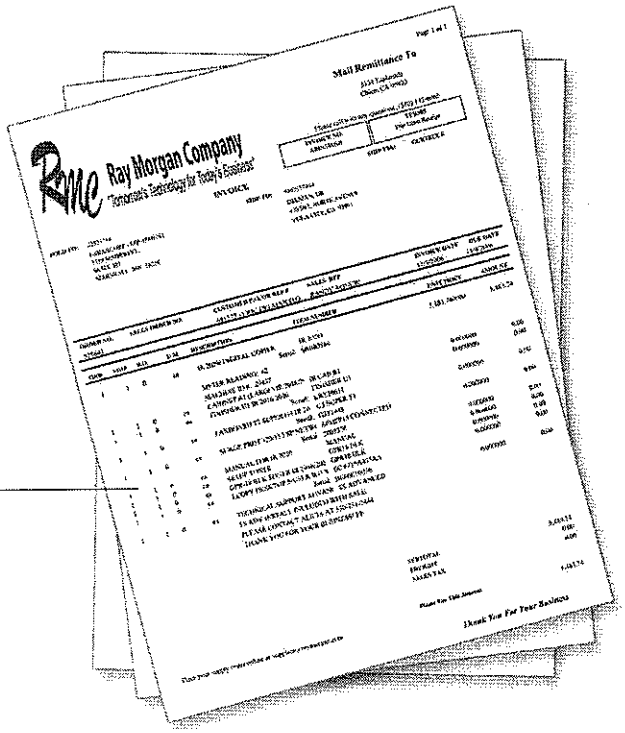
5.12.72

Ray Morgan Company
Technology Solutions You Can Trust Customer Excellence Since 1956

Report and Invoice Samples

RAY MORGAN COMPANY
SAMPLE INVOICE SUMMARY

Name	Address	Location	Item #	Serial #	2/1/07 Meter	2/28/07 Meter	Total Copies	Rate	Bill Amt	Tax	Total Due	Invoice #
SAMPLE COMPANY	789 PARK AVE	1ST FLOOR	IR 6000	NSN03794	580000	583500	3,500	0.01	$ 35.00	$ 0.86	$ 35.86	CNIN305632
SAMPLE COMPANY	789 PARK AVE	2ND FLOOR	IR 8500	MPB07159	10000	18500	8,500	0.01	$ 85.00	$ 2.10	$ 87.10	CNIN305632
SAMPLE COMPANY	789 PARK AVE	3RD FLOOR	IC 2300	MST00845	8000	8500	500	0.01	$ 5.00	$ 0.12	$ 5.12	CNIN305632
	789 PARK AVE Total						**12,500**		**$ 125.00**	**$ 3.08**	**$ 128.08**	
SAMPLE COMPANY	456 BROADWAY	ROOM A	IR 600	MPG92461	100	500	400	0.01	$ 4.00	$ 0.10	$ 4.10	CNIN305632
SAMPLE COMPANY	456 BROADWAY	ROOM B	IR 2200	MPG44694	120000	125000	5,000	0.01	$ 50.00	$ 1.23	$ 51.23	CNIN305632
SAMPLE COMPANY	456 BROADWAY	ROOM C	IR 5000	MPL11335	250000	251000	1,000	0.01	$ 10.00	$ 0.25	$ 10.25	CNIN305632
	456 BROADWAY Total						**6,400**		**$ 64.00**	**$ 1.58**	**$ 65.58**	
SAMPLE COMPANY	123 MAIN ST	SUITE 100	IR 210N	NVV00011	70000	75000	5,000	0.01	$ 50.00	$ 1.23	$ 51.23	CNIN305632
SAMPLE COMPANY	123 MAIN ST	SUITE 200	IC 2210	NLV00429	60000	70000	10,000	0.01	$ 100.00	$ 2.47	$ 102.47	CNIN305632
SAMPLE COMPANY	123 MAIN ST	SUITE 300	IR 1600	MQS14103	10000	15000	5,000	0.01	$ 50.00	$ 1.23	$ 51.23	CNIN305632
	123 MAIN ST Total						**20,000**		**$ 200.00**	**$ 4.93**	**$ 204.93**	
	Grand Total						**38,900**		**$ 389.00**	**$ 9.59**	**$ 398.59**	



Ray Morgan Company has the ability to provide detail invoicing of the copy machine usage in detail or summary form. A sample of detail invoicing is displayed above.

5.12-73

Ray Morgan Company
"Tomorrow's Technology for Today's Business"

Mail Remittance To

3131 Esplanade
Chico, CA 95973

Please call with any questions: (530) 343-6065

INVOICE NO.	TERMS
CNIN305632	Net due in 30 days

INVOICE

SHIP VIA: UPS GRND

SOLD TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

SHIP TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

ORDER NO.	SALES ORDER NO.	CUSTOMER P.O. OR REF#	SALES REP	INVOICE DATE	DUE DATE
791796		po12345	HOUSE	2/1/2006	3/3/2006

ORD	SHIP	B.O.	U/M	DESCRIPTION	ITEM NUMBER	UNIT PRICE	AMOUNT
				*Maintenance Contract No. 19565			
1	1	0	ea	IR 210N DIGITAL COPIER	IR 210N	0.000000	0.00
				Serial: NVV00011			
				Machine id: 23030			
				**** SAMPLE COMPANY			
				**** 123 MAIN ST			
				**** CHICO			
				**** CA, 95973			
				SUITE 100			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			
				75000_____Current Meter Reading			
				70000_____Prior Meter Reading			
				5000_____Total CLICKS			
				5000_____Net Billable CLICKS			
1	1	0		5000 CLICKS @ 0.010000	BLACK AND WHITE	50.000000	50.00
1	1	0	ea	IMAGECLASS 2210 DIGITAL	IC 2210	0.000000	0.00
				Serial: NLV00429			
				Machine id: 26489			
				SUITE 200			
				CLICKS Used from 1/1/2006 through 1/31/2006			

CONTINUED

Place your supply order online at supplies@raymorgan.com

Thank You For Your Business

5.12.74

Ray Morgan Company
"Tomorrow's Technology for Today's Business"

Mail Remittance To

3131 Esplanade
Chico, CA 95973

Please call with any questions: (530) 343-6065

INVOICE NO.	TERMS
CNIN305632	Net due in 30 days

INVOICE

SHIP VIA: UPS GRND

SOLD TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

SHIP TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

ORDER NO.	SALES ORDER NO.	CUSTOMER P.O. OR REF#	SALES REP	INVOICE DATE	DUE DATE
791796		po12345	HOUSE	2/1/2006	3/3/2006

ORD	SHIP	B.O.	U/M	DESCRIPTION	ITEM NUMBER	UNIT PRICE	AMOUNT
				**BLACK AND WHITE			
				70000_____Current Meter Reading			
				60000_____Prior Meter Reading			
				10000_____Total CLICKS			
				10000_____Net Billable CLICKS			
1	1	0		10000 CLICKS @ 0.010000	BLACK AND WHITE	100.000000	100.00
1	1	0	ea	IR 1600 DIGITAL COPIER	IR 1600	0.000000	0.00
					Serial: MQS14103		
				Machine id: 27941			
				SUITE 300			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			
				15000_____Current Meter Reading			
				10000_____Prior Meter Reading			
				5000_____Total CLICKS			
				5000_____Net Billable CLICKS			
1	1	0		5000 CLICKS @ 0.010000	BLACK AND WHITE	50.000000	50.00
1	1	0	ea	IR 600 DIGITAL COPIER	IR 600	0.000000	0.00
					Serial: MPG92461		
				Machine id: 24539			
				***SAMPLE COMPANY			

CONTINUED

Place your supply order online at supplies@raymorgan.com

Thank You For Your Business

5.12-75

Ray Morgan Company
"Tomorrow's Technology for Today's Business"

Mail Remittance To

3131 Esplanade
Chico, CA 95973

Please call with any questions: (530) 343-6065

INVOICE NO.	TERMS
CNIN305632	Net due in 30 days

INVOICE

SHIP VIA: UPS GRND

SOLD TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

SHIP TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

ORDER NO.	SALES ORDER NO.	CUSTOMER P.O. OR REF#	SALES REP	INVOICE DATE	DUE DATE
791796		po12345	HOUSE	2/1/2006	3/3/2006

ORD	SHIP	B.O.	U/M	DESCRIPTION	ITEM NUMBER	UNIT PRICE	AMOUNT
				**** 456 BROADWAY			
				**** REDDING, CA 96001			
				ROOM A			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			
				500_____Current Meter Reading			
				100_____Prior Meter Reading			
				400_____Total CLICKS			
				400_____Net Billable CLICKS			
1	1	0		400 CLICKS @ 0.010000	BLACK AND WHITE	100.000000	100.00
1	1	0	ea	IR 2200 DIGITAL COPIER	IR 2200	0.000000	0.00
				Serial: MPG44694			
				Machine id: 22310			
				ROOM B			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			
				125000_____Current Meter Reading			
				120000_____Prior Meter Reading			
				5000_____Total CLICKS			
				5000_____Net Billable CLICKS			

CONTINUED

Place your supply order online at supplies@raymorgan.com

Thank You For Your Business

5.12.76

Ray Morgan Company
"Tomorrow's Technology for Today's Business"

Mail Remittance To

3131 Esplanade
Chico, CA 95973

Please call with any questions: (530) 343-6065

INVOICE NO.	TERMS
CNIN305632	Net due in 30 days

INVOICE

SHIP VIA: UPS GRND

SOLD TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

SHIP TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

ORDER NO.	SALES ORDER NO.	CUSTOMER P.O. OR REF#	SALES REP	INVOICE DATE	DUE DATE
791796		po12345	HOUSE	2/1/2006	3/3/2006

ORD	SHIP	B.O.	U/M	DESCRIPTION	ITEM NUMBER	UNIT PRICE	AMOUNT
1	1	0		5000 CLICKS @ 0.010000	BLACK AND WHITE	50.000000	50.00
1	1	0	ea	IR 5000 DIGITAL COPIER	IR 5000	0.000000	0.00
				Serial: MPL11335			
				Machine id: 28741			
				ROOM C			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			
				251000_____Current Meter Reading			
				250000_____Prior Meter Reading			
				1000_____Total CLICKS			
				1000_____Net Billable CLICKS			
1	1	0		1000 CLICKS @ 0.010000	BLACK AND WHITE	10.000000	10.00
1	1	0	ea	IR 6000 DIGITAL COPIER	IR 6000	0.000000	0.00
				Serial: NSN03794			
				Machine id: 01186			
				****SAMPLE COMPANY			
				****789 PARK AVE.			
				****MARYSVILLE, CA 95901			
				1ST FLOOR			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			

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5.12-77

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INVOICE NO.	TERMS
CNIN305632	Net due in 30 days

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CHICO, CA 95973

SHIP TO: 0123456789
SAMPLE COMPANY
123 MAIN STREET
CHICO, CA 95973

ORDER NO.	SALES ORDER NO.	CUSTOMER P.O. OR REF#	SALES REP	INVOICE DATE	DUE DATE
791796		po12345	HOUSE	2/1/2006	3/3/2006

ORD	SHIP	B.O.	U/M	DESCRIPTION	ITEM NUMBER	UNIT PRICE	AMOUNT
				583500_____Current Meter Reading			
				580000_____Prior Meter Reading			
				3500_____Total CLICKS			
				3500_____Net Billable CLICKS			
1	1	0		3500 CLICKS @ 0.010000	BLACK AND WHITE	35.000000	35.00
1	1	0	ea	IR 8500 DIGITAL COPIER	IR 8500	0.000000	0.00
				Serial: MPB07159			
				Machine id: 20145			
				2ND FLOOR			
				CLICKS Used from 1/1/2006 through 1/31/2006			
				**BLACK AND WHITE			
				18500_____Current Meter Reading			
				10000_____Prior Meter Reading			
				8500_____Total CLICKS			
				8500_____Net Billable CLICKS			
1	1	0		8500 CLICKS @ 0.010000	BLACK AND WHITE	85.000000	85.00
1	1	0	ea	IMAGECLASS 2300 COPIER/FA	IC 2300	0.000000	0.00
				Serial: MST00845			
				Machine id: 20369			
				3RD FLOOR			
				CLICKS Used from 1/1/2006 through 1/31/2006			

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CNIN305632	Net due in 30 days

INVOICE

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CHICO, CA 95973

SHIP TO: 0123456789
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123 MAIN STREET
CHICO, CA 95973

ORDER NO.	SALES ORDER NO.	CUSTOMER P.O. OR REF#	SALES REP	INVOICE DATE	DUE DATE
791796		po12345	HOUSE	2/1/2006	3/3/2006

ORD	SHIP	B.O.	U/M	DESCRIPTION	ITEM NUMBER	UNIT PRICE	AMOUNT
				**BLACK AND WHITE 8500_____Current Meter Reading 8000_____Prior Meter Reading 500_____Total CLICKS 500_____Net Billable CLICKS			
1	1	0		500 CLICKS @ 0.010000	BLACK AND WHITE	5.000000	5.00

SUBTOTAL	389.00
FREIGHT	0.00
SALES TAX	9.59
Please Pay This Amount	398.599

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5.12.79

TCi – Technical Consultants International

What we do

Since 1999 Technical Consultants International (TCi) has provided government and private sector clients with solid document management solutions. TCi specializes in developing e-forms and workflow integration with line of business (LOB) applications and legacy systems.

TCi provides software and services throughout the U.S. We implement and support workflow, design and deploy COTS document management solutions, and convert and develop customized e-forms for both private and public entities. We are able to add significant value to these projects with our professional services for system integration, innovative value-added software tools, application development, training and documentation.

Our Customers and Business Partners

Adobe

ESRI Technology AUTHORIZED RESELLER

UNIVERSAL MIND

Laserfiche Run Smarter

Our longstanding partnership with Adobe Systems as a worldwide reseller and integrator has led to major projects with California Department of Transportation, California Highway Patrol, Oklahoma DHS, San Francisco Police Department, and many others. Our Adobe relationship provides clients with innovative, enterprise-level, production-ready solutions to help organizations convert from paper forms to intelligent PDF e-forms. Projects typically involve connections to back-end databases and legacy applications using integration methods and mechanisms that we engineer and deploy.

As a business and software development partner of ESRI, the world leader in geographic information systems software, TCi is the first company to provide innovative integration capabilities between Adobe PDF e forms and ESRI GIS software and databases. We bring together GIS information for address verification and geographical context with e-forms and other documents, ultimately combining GIS data with workflow and document management. The result is a flexible, functional, intuitive data capture front-end, using open standards in a service-oriented architecture.

Universal Mind is a team of award winning developers partnering with TCi to bring to market truly innovative and dazzlingly elegant Rich Internet Applications. These clientless portals use Adobe Flex, Flash and ColdFusion technology. UM's work turns data input into an outstanding customer experience, and at the back-end can give executives compelling data visualization tools for highly functional, many faceted views of sales or budget information.

Both TCi and its parent, Ray Morgan Company, are resellers and integrators of Laserfiche document management, an ideal solution for organizations to easily and economically capture, store, route and manage information. Laserfiche brings in scanned or electronic documents, interprets them for indexing, provides full text search, distributes and manages information through workflow tools and automation, all without compromising the basics of efficiency, security or usability. TCi has been very successful in integrating Adobe technology and our own management tools with Laserfiche for a variety of customers, from school districts to insurance providers.

Projects

TCi has extensive public sector experience in developing and implementing Adobe LiveCycle forms, creating innovative new solutions for capture, workflow and document management. Our Adobe LiveCycle development approach consistently exceeds industry-standards.

Our e-forms conversion work for Caltrans and the CA Highway Patrol are ongoing relationships with over 700 forms completed and implemented to date. We have also delivered projects for the California Departments of Corporations, Publishing, and the Office of the State Architect, among others. We are currently engaged with Adobe, EMC, and Unisys on a project for the California Department of Corrections Health Services, putting in place an enterprise system for contract management relying on Adobe forms and workflow for capturing data at the front-end.

Corporate

In May 2006 TCi was acquired by the Ray Morgan Company (RMC) of Chico, California. RMC recently celebrated its 50th year in business, with over 200 employees and 11 offices throughc California. RMC is the largest West coast distributor of Canon equipment and software.

5.12.80

Case Studies

ESRI's Healthcare vertical market team had received requests from their major hospital client to come up with a way to provide address verification via GIS database at the point of patient registration to eliminate uncollectible billing due to invalid patient addresses. TCi developed a geo-coded intelligent PDF registration e-form that will validate addresses against an ESRI database with an embedded web service. A "submit" button can be placed on any form with street address fields to enable the form to query an ESRI map database and check that the address is valid. If the address can be verified, the user can continue accessing GIS informatio by pulling up a map in a new window, with additional options to navigate the map, zoom functions and overlaying satellite photos of the location at several zoom levels.

TCi and Canon U.S.A. also have a development partner agreement allowing TCi to create customized applications that run directly at the device level for any MEAP enabled Canon imageRUNNER MFP. These include integrating with backend databases, web services and other systems allowing streamlining of business process and leveraging of digital copier/MFP investments to maximize utilization. The main focus is to provide a single interface tying together Document Management, Forms Generation and Publishing and backend systems. Duri development, industry communication standards and best practices were adhered to. Web services were used to manage, deploy and secure all interfaces that attach insuring scalability and ease of management. The following are some key benefits:

Enterprise single logon utilizing Active Directory and LDAP lookup
Start to Finish workflow processing from any enabled MFP
Provide the same function at the MFP as any desktop browser
Manage all MFP's from a single administrative interface utility
User is provided a customized operation panel at the MFP based upon login and security permissions
User is provided the same UI from any MFP without any additional administration overhead

This technology is customizable based upon a customer's requirements and can easily integrat with already published API's provided by developers.

The development and system integration team at TCi is a seasoned group of technical and analytical specialists with many years of experience with Adobe software, electronic forms an content management systems, as well as current technologies such as Adobe (formerly Macromedia) Flex2, Java and JavaScript, J2EE and .NET.

Sacramento City Unified School District

PURCHASING SERVICES DEPARTMENT
3051 Redding Avenue • Sacramento, CA 95820
(916) 277-6662 • FAX (916) 277-6659

Nancy S. Miyashiro, *Director*

June 6, 2008

Ray Morgan Company
Leon J. Ellis
655 Menlo Drive #C
Rocklin, CA 95765

Dear Mr. Ellis:

This letter will serve to notify you that Sacramento City Unified School District has completed the evaluation process and selection for RFP07-02, Copier Program. I would like first to thank you for your firm's participation and inform you that we have made our recommendation to the Board of Education, who has approved the award, to Ray Morgan Company on June 5, 2008.

Upon receiving a certificate of insurance naming the district as an additional insured, a purchase order will be issued.

If you have any questions, please contact me at (916) 277-6662.

Sincerely,

Nancy S. Miyashiro
Director, Purchasing Services

NSM:kb

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MINUTES

Sacramento City Unified School District
BOARD OF EDUCATION
REGULAR MEETING

Board of Education Members
Manny Hernandez, President
Karen Young, Vice President
Jerry Houseman, Ed.D., 2nd Vice President
Richard Jennings II
Roy Grimes, MPA, CGFM
Miguel Navarrette
Ellyne Bell, MA, LMSW
Samantha Matranga, Student Member

Thursday, June 5, 2008
4:00 p.m. Closed Session
6:30 p.m. Open Session

Serna Center
Community Rooms
5735 47th Avenue
Sacramento, CA 95824

AGENDA

2008-18

1.0 OPEN SESSION / CALL TO ORDER / ROLL CALL

President Hernandez called the meeting to order at 4:00 p.m.

Members present: Bell, Grimes, Hernandez, Houseman, Jennings, Young, and Matranga (open session only)
Member absent: Navarrette

2.0 ANNOUNCEMENT AND PUBLIC COMMENT REGARDING ITEMS TO BE DISCUSSED IN CLOSED SESSION

3.0 CLOSED SESSION

While the Brown Act creates broad public access rights to the meetings of the Board of Education, it also recognizes the legitimate need to conduct some of its meetings outside of the public eye. Closed session meetings are specifically defined and limited in scope. They primarily involve personnel issues, pending litigation, labor negotiations, and real property acquisitions.

3.1 Family Educational Rights and Privacy Act (FERPA)

Student waivers pursuant to Individuals with Disabilities Education Act, Education Code 56101 (Waiver) and Education Code 60851 (California High School Exit Exam)

3.2 Government Code 54957 – Public Employee Appointment/Employment

- *Interim Superintendent*

a) Principal, Will C. Wood Middle School
b) Principal, Hiram Johnson High School

3.3 Government Code 54956.9 (a) – Conference with Legal Counsel – Existing Litigation (2 cases)

a) SCUSD v. Public Employees Retirement System, et al., Case No. MSC06-00440
b) Rogers, et al., v. Governing Board, et al., Sacramento Superior Court No. 03CS0052

3.4 Government Code 54956.9 – Conference with Legal Counsel – Anticipated Litigation

Significant exposure to litigation pursuant to subdivision (b) of Government Code section 54956.9 (1 case)

Initiation of litigation pursuant to subdivision (c) of Government Code section 54956.9 (1 case)

3.5 Government Code 54957 – Public Employee Discipline/Dismissal/Release

3.6 Government Code 54957.6 (a) and (b) Negotiations/Collective Bargaining

Interim Superintendent

5.12.83

3.7 Government Code 54957.6 (a) and (b) Negotiations

CSA, SCTA, SEIU, Teamsters, UPE, Unrepresented Management – Carol Mignone Stephen

4.0 CALL BACK TO ORDER

President Hernandez called the meeting to order at 6:30 p.m. The Pledge of Allegiance was led by Michael Simpson, parent from Golden Empire Elementary School.

5.0 ANNOUNCEMENT OF ACTION TAKEN IN CLOSED SESSION

Carol Mignone Stephen announced action taken in Closed Session:

Government Code 54957 – Public Employee Appointment/Employment

By a unanimous vote of members present with Member Navarrette absent, the Board made the following appointment:

Principal, Will C. Wood Middle School – George Porter

6.0 AGENDA TIME FRAME

7.0 SPECIAL PRESENTATION

7.1 Recognition of the 2008 Teachers of the Year: Sylvia Rodriguez from Phoebe Hearst Elementary School and Tiffany Wilson from Pacific Elementary School (Carol Mignone Stephen/Norm Tanaka)

Norm Tanaka, director, Human Resources introduced the 2009 Teachers of the Year. First is Sylvia Rodriguez from Phoebe Hearst Elementary School. She teaches 5th grade and has been teaching 8 years. She wants to inspire her students to become great leaders and fight for things they believe in. She feels that when students are working for a self-chosen goal there is very little that can stop them. The second Teacher of the Year is Tiffany Wilson, resource teacher at Pacific Elementary School. Her philosophy is that every student holds the potential for future greatness. When her students achieve success, she has the satisfaction that wherever they go, that internal spark will remain.

8.0 SHARING / LEARNING / COMMUNICATION

8.1 Employee Organization Reports: CSA, SCTA, SEIU, Teamsters, UPE (Priority #7) ***Information***

Quincey Ballard from SEIU introduced a classified employee who comes from one of the departments that is going to be greatly impacted by classified layoffs. Jennifer Park, from the Student Records Department, said she is an Office Tech III and is speaking for a lot of classified employees about the frustration that they feel regarding the layoffs. Ms. Ballard talked about what the classified workers are going to do in terms of lobbying our legislators.

8.2 Board Committee Reports (Priority #8) ***Information***

<u>Public Comment</u>
Darlene Anderson

- *Facilities Committee*

Member Jennings said the last meeting took place at C.B. Wire Elementary School, where four classrooms had their roofs blown off during the January 4th storms. The coalition of contractors and district staff did an incredible job completing the job in eight weeks and under budget. We had the opportunity of listening to the Senior Project of Heather Ito from John F. Kennedy High School on how we can mitigate the traffic that is backed up in front of the school every morning and every afternoon. She came up with two proposals, one that would cost approximately $150,000 and one that would cost as little as $20,000. She also shared the results of her staff and student survey. Landmark Construction and PCM3 have agreed to support the improvements of one of the proposals. We also had the Facilities and Maintenance update. We received reports on the Modernization and Construction at several locations

5.12.84

- *Safety and Violence Prevention Committee*

Member Houseman said we had an opening report from the CHSSS unit about some of their programs. They also reported that they have submitted $4 million in grant applications that will enhance and continue our safety efforts in the district. We also had a report on our Attendance Centers that closed down on May 31. Two young women who addressed the Board about safety education were referred to the Safety and Violence Prevention Committee. One of our district police officers has national prominence in safety training, so he is going to work with them and the administration at Burbank for a pilot program. Alan Fong of RT reported that even though they've had budget cuts, they're going to maintain all of our bus and light-rail routes to serve our students and are considering a new route out to America's Choice. We have now achieved another $80,000 in grants to provide more surveillance cameras for our schools.

8.3 Superintendent and Staff Report (M. Magdalena Carrillo Mejia) ***Information***

- *Recognition of Distinguished Schools Award Recipients:*
  Crocker/Riverside Elementary School
  Golden Empire Elementary School
  Leonardo da Vinci K-8 School
  Pony Express Elementary School
  William Land Elementary School

Susan Miller, associate superintendent, said it was our pleasure to attend and recognize five of our schools at the California Distinguished Schools event in May. There were 343 schools recognized in California and proud to say that our district had five. She gave a history of the award and the criteria. Mary Hardin Young, associate superintendent, shared some things about the schools beyond the criteria that caught the eye of the California Distinguished Schools panel. She introduced Crocker/Riverside Elementary led by principal Alvin Lee, Golden Empire Elementary with principal Irene Eister, Leonardo da Vinci with principal Elena Soto-Chapa, Pony Express Elementary with principal Amelia Williams, and William Land Elementary led by principal Ellen Lee.

8.4 President's Report (Manny Hernandez) ***Information***

President Hernandez spoke about English language learners and a four-year trend for our district. In 2004 the district had 16,000 students in the district and this current year we have a little over 14,000 students. In 2004 we had 64 languages that were spoken in our district and now we have 54 languages that meet the significant criteria. The top six languages continue to be Spanish, Hmong, Cantonese, Mien, Vietnamese, and Russian. In 2004 we had 825 students who were re-classified or 5%. This year we've had 1,307 student re-classified or 9%.

8.5 Update Regarding California Administrative Services Authority (CASA) (Priority #8) (Tom Manniello, Legal Counsel) ***Information***

Tom Manniello, legal counsel from Lozano-Smith, reported on some significant progress that has been made in the litigation currently pending in the Contra Costa County Superior Court. He gave some history on where we came from and how we got to where we are with regards to the California Administrative Services Authority (CASA). In January of 2007 all district employees who took a leave to become CASA employees were enrolled into CalPERS and the amount of service credit is protected. The second step was to document the terms of the settlement with the employees with the portion of the CASA benefits which CalPERS would not or did not pay under its plan. The court issued a preliminary approval of that settlement in October 2007. Then the individual participants had a period within which they could opt-in to the settlement. During the opt-in period 100% of the Yolo County Office of Education employees did opt-in to participate and approximately 98% of the Sacramento City Unified employees opted in to participate. On April 30, 2008, the court entered an order granting final approval of that settlement agreement. Under the terms of the settlement, all of those employees, about 130, who participated in the settlement will be dismissed from the case. What remains of the CASA plan assets will be divided up between Sacramento City Unified and the Yolo County Office of Education pursuant to the terms of the agreement and then they will be transferred to those agencies in order for those agencies to pay the benefit payments that are also provided for in the settlement. Under the settlement agreement terms that are applicable to Sacramento City Unified, there are some lump sum distributions which will be made. The projected cost of the lump sum settlement distributions will be $1,897,000. There will also be some annuity costs for certain retirees that did not want lump sum distributions, but instead preferred to have the maintenance of their annuity. That amount is projected to cost approximately $350,000, so the total cost of the settlement is projected for $2,247,000. These payments under the settlement agreement are contingent

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upon the IRS granting approval of the terms of the settlement and the treatment for the qualified plan assets. There is a handful or a few defendants remaining in the case. We will continue the parallel path of trying to settle out of court where possible and where that is not possible, we will continue litigation with those people to the extent that they maintain claims against the district or the plan assets.

Mr. Manniello went over what the district spent so far in the efforts to investigate and then litigate the CASA dispute. The Lozano-Smith fees through the end of April 2008 are $1,523,000 and Hanson-Bridgett, the special tax counsel that's handling all the pension plan issues, their fees so far are $320,000. These costs also include the actuarial fees and the accounting fees for the CPA, which are billed to us and then reimbursed by the district. Also, there was approximately $1.5 million that was recovered from CASA early on. Then there is a statement of the settlement obligations between the CalPERS retroactive enrollment agreement and then also the employees' settlement agreement. So the aggregate cost of those two settlement obligations is listed as $6,392,000 and the off-setting assets which are projected to be transferred to district control are $7,161,000. So the balance after paying the settlement obligations out of the transferred assets would be about $768,000 remaining. That number is expected to improve depending upon how things in the litigation proceed. Also the district is prosecuting the separate case against its former advisors, which is in Sacramento County Superior Court.

9.0 PUBLIC COMMENT

Gail Zimmerman, re: funding for HISP Coordinator at McClatchy High School
Patricia Clark, re: HISP support
Laura Knauss, re: HISP Coordinator
Beth Herse, re: cuts to school nurse staff
Janene Griffin, re: need to support budget for maintaining nursing staff in the district
Steven Christian, re: graduation
Nikki Milevsky, re: Where's my high school?
Darlene Anderson, re: Title I

10.0 STRATEGIC PLAN AND OTHER INITIATIVES

10.1 Approval of Interim Superintendent Agreement (Priority # 1) (Manny Hernandez) ***Action***

President Hernandez reported that the Board has before it and the public in the back does have a draft of the proposed agreement between the Sacramento City Unified School District and Interim Superintendent. This evening we have been negotiating with an Interim Superintendent candidate and the proposal is for the district to employ the Interim Superintendent by the name of Susan Miller for the period commencing July 1, 2008 and terminating upon the selection at a future meeting for a permanent superintendent.

Public Comment
Linda Roberts

President Hernandez wanted it noted for the record that the compensation proposed by this plan is some $61,000 less than the current permanent superintendent.

Member Young moved with a second by Member Jennings to approve the Interim Superintendent Agreement with Susan Miller.

Action: Motion passed with a vote of 5-0 with Member Bell abstaining and Member Navarrette absent.

10.2 Staff Recommendation on the Renewal of Sol College Preparatory (SAC Prep) Charter Petition Submitted March 3, 2008 (Priority # 8) (Tom Barentson) ***Action***

Tom Barentson, deputy superintendent/CFO, said this charter was submitted on March 3, 2008 and is for five years. With our charter school process that we are now using, it is, especially for renewals, it has been a much more detailed review. We're asking for a lot of supplements to their petitions. We've had constant dialogue with the petitioners and our review team. The staff recommends approval of this petition.

Member Grimes moved with a second by Member Houseman to approve this charter petition renewal.

Action: Motion passed with a 6-0 vote with Student Member Matranga voting yes and Member Navarrette absent.

5.12.86

10.3 *Approval of Final Recommendations to Balance 2008-09 Budget (Priority # 8) (Patty Hagemeyer/Gerardo Castillo/Tom Barentson)* ***Conference/Action***

Tom Barentson, deputy superintendent/CFO, said on April 15, one of the key items was that our district like several of the other large districts in the city, due to the budget, had the County Office of Education find the need to qualify our district's 2007-08 budget because we could not show that we could meet the budget needs in 2008-09 and 2009-10. These were due to three major reasons. We had not approved all of our budget reductions, only $14.39 million had been approved; that $4 million at that time were proposed reductions that must be negotiated; and $2 million of the reductions were one-time transfers. Tonight we will be having our Third Interim for approval, on June 19 is the public hearing for our actual approval and adopted budget, and the Board-approved budget will go to the County Office of Education by June 30. On August 15, the County Office will notify us of our budget status. We had additional reductions in the amount of $2.6 million needed prior to the May Revise.

Carol Mignone Stephen, associate superintendent, gave an update on Year Round Education. Today was our last meeting at Mark Hopkins, so we have now met with all of our school sites and all of our staffs. We have been working with our bargaining units for months on this issue and we do have a signed agreement with SCTA and we have worked with our other four bargaining units conceptually to agree to the same parameters and one of those crosses that we're bearing right now is pay for employees. We have received a lot of really good suggestions from staffs about what that might look like in the future and one of the parameters in the SCTA agreement allows us two years to keep employees exactly where they are right now and that has also been offered to all of our other bargaining units. Within those two years we will be able to develop what it would look like in the third year as far as pay. Tom Barentson reviewed the cost breakdowns regarding attendance loss of funding and also utility costs for our six elementary schools and two of our charters.

Mary Hardin Young, associate superintendent, said you asked us to do a review of research so we brought forward again the two achievement data studies that have been done by our district. The first one was conducted in 2004 by Dr. Deb Sigman, then director of Research and Evaluation. The study compared the seven year-round schools, not counting Bowling Green as a charter school, and compared them with similar schools. The conclusion was that it did not yield any conclusive evidence about possible effects because of school calendar. The second study was conducted just this last January by Dr. Mel Webb, administrator of Assessment, Research, and Evaluation. In this study, we individually analyzed each YRE school compared to two traditional schools that demographically matched. The comparable schools achieved as well or better than the year-round schools. You also asked us to bring forward our review of four studies. We did that provided those to you in Board Notes.

Public Comment
Don Brown
Paul Nicholas
Tascha Hill
Stacey Caldwell-Owen
Guadalupe Reyes-Campos
Alex Visaya, Jr.
Richard Willett
Heidi McLean

Motion made by Member Houseman with a second by Member Hernandez to divide the question.

Action: Motion failed with a vote of 2-4 with Members Bell, Grimes, Jennings, and Young voting no and Member Navarrette absent.

Philip Moore, associate superintendent, said we are presenting a recommendation on the co-location of the Success Academy. We previously presented information that highlighted components of an intervention and support model that were enhanced elements of the Academic Program, School-wide Behavioral Intervention Services, and Case Management. We have identified and itemized the elements of these three components. We have had a number of meetings with the Success Academy staff as well as our own staff to ensure that our recommendation that we are proposing tonight is solid, based on research and proven practices. Total current cost for the program is $843,677. We have a base revenue of $5,785. We get additional funding of $2,742 for a 5th hour, and then for a 6th hour an additional $2,742. So we get total revenue funding for Success Academy kids at a level of $11, 269 per student. So the revenue that's generated for the support of these kids are $281,725, which costs us to operate the program at $561,952. Our co-location recommendation staffing levels is 3 teachers, one teacher for 4th- 6th grade, one teacher for 7th grade, and one teacher for 8th grade. Each of the classes would have an assistant to support the teacher. We would enhance

5.12.87

our support through a social worker. We also include a behavior intervention support teacher at 60:1. Each of the two locations would have a campus monitor. So the total cost for the co-location would be $543,989. We look at the total current costs at Marian Anderson, which is $843,677. This co-location would save us $300,000. So our recommendation that the Board considers the co-location because of the benefits that we can bring and additional resources and social and emotional support.

Public Comment
Darryl Jenkins
Darlene Anderson

Board discussion followed.

Mary Shelton, associate superintendent, reviewed the chronology of the Social Justice Small High School. In April 2008, we realized that we were not going to reach our target of 150 9th graders and we talked with the Social Justice Committee about options. One was to consider delaying the opening or consider co-location at another small high school. In April the Social Justice Committee visited the America's Choice site, which is under-enrolled. We did a survey of the students who were already registered at Social Justice and we also conducted in May a joint meeting with the America's Choice and Social Justice staff. Social Justice High School is at 89 students and America's Choice has 174 students for 2008-09. The capacity at the America's Choice site is 550 students. The 89 registered Social Justice students were surveyed and of those, 53 indicated that they will attend the America's Choice site if Social Justice is located there, 22 indicated they would not and 12of those were due to the re-location, but 10 were accepted at other schools. We are still working on contacting 14 students. We are continuing to meet with the America's Choice and Social Justice staff, the Social Justice Advisory Committee, America's Choice and Social Justice students and parents, and helping to organize carpools among the applicants. Our recommendation is to open the Social Justice High School at the America's Choice site. The Social Justice Committee and America's Choice staff are supportive of the move. There will probably be program needs that will require modification or addition to the facility, since visual and performing arts is a large part of the Waldorf program. The cost savings would be one principal and the support staff, resulting in a savings of $185,000.

Public Comment
Betty and Sarah Cundiff
John Amodio
Lauren Kalakarinos
Colleen Schleich
Leticia Magallan
Rachel Siemering
Tanya Khemet
Brian Grattidge
Steffan Brown
Heidi McLean

Board discussion followed.

Member Hernandez moved with a second by Member Young to overrule the one-time extension of the ending time of the Board meeting.

Action: Motion passed with a vote of 5-1 with Member Jennings voting no and Member Navarrette absent.

Member Young moved with a second by Member Grimes to move this item from conference to action.

Action: Motion passed with a unanimous vote of members present with Member Navarrette absent.

Member Bell moved with a second by Member Jennings to divide the votes on the final budget recommendations.

Action: Motion passed with a 4-2 vote with Members Houseman and Young voting no and Member Navarrette absent.

Member Young moved with a second by Member Grimes to approve staff's recommendation to uphold the conversion of year-round schools to traditional calendar; Social Justice High School at the America's Choice site; and rescind the one-time transfer from other funds in the amount of $2 million.

Action: Motion passed with a unanimous vote of members present with Member Navarrette absent.

5.12-88

Member Houseman moved with a second by Member Young to approve the staff recommendation for the co-location of the Success Academy at Fern Bacon and H. W. Harkness.

Action: Motion failed with a vote of 3-2 with Members Jennings and Bell voting no, Member Grimes abstaining, and Member Navarrette absent.

10.4 Resolution 2522: Reinstate Certificated Positions Affected by the Recent Layoff and Rescind the Notice of Layoff (Priority #8) (Carol Mignone Stephen) ***Conference/Action***

Carol Mignone Stephen, associate superintendent, said on March 6th you approved Resolution 2507, which was to reduce or discontinue particular kinds of service. Included in that resolution of 189.4 FTE was 55 elementary class-size reduction teachers. Tonight, based on the budget that you have approved to date and the Board has not taken action on reducing one class of class-size reduction, I am requesting that the Board rescind 55 notices to one grade of elementary class-size reduction.

Member Grimes moved with a second by Member Jennings to move this item from conference to action.

Action: Motion passed with a unanimous vote of members present with Member Navarrette absent.

Public Comment
Evan Eickmeyer

Member Grimes moved with a second by Member Houseman to approve Resolution 2522.

Action: Motion passed with a unanimous vote of members present with Member Navarrette absent.

10.5 Recommendation on Charter School Access (Priority #8) (Tom Barentson) ***Conference***

Tom Barentson, deputy superintendent/CFO, said the questions coming out of the February 15, 2007 Board meeting presentation on Charter School Process were 1) Should all district-approved charter schools be listed as a choice for district students on the website and communication materials? 2) Should the district allow charter schools access to district students and their families for recruitment purposes? Mr. Barentson shared a comparison between local and comparable school district. It wasn't very consistent around the state regarding how they deem charter schools. The one consistent part of charter schools, as far as access is they're on the website and there is a link to their website. We only saw two schools that did not have that, Long Beach and San Bernardino, but they also have their own charter school department and actually have an area, so it's authorized by the district, but it's a separate entity. There are not very many Board policies. Not only has there been some suggestion regarding having it on the website, but what we can do regarding advertising and district communications, distributing information to district families, using our mailing lists, being included in the Open Enrollment Fair. These really need to be policy decisions. Our recommendation today is that charter school shall be listed on the website.

Public Comment
Heidi McLean
Rick Maya

Board discussion followed.

11.0 CONSENT AGENDA

11.1 Items Not Subject to Closed Session ***Action***

11.1a Approve Alternative Governance Plan for Year 4 Program Improvement Schools (Priority #3) (Mary Shelton/Lynne Tafoya)

This item was pulled.

11.1b Approve Middle School Textbook Adoption: Science (Priority #3) (Susan Miller/ Graciela Albiar-Gates)

5.12.89

11.1c Approve C. K. McClatchy High School Field Trip to Reno, Nevada, September 11 – 12, 2008 (Priority #2) (Susan Miller/Cynthia Clark)

11.1d Approve Grants, Entitlements and Other Income Agreements, Ratification of Other Agreements, Approval of Bid Awards, Approval of Declared Surplus Materials & Equipment, Change Notices and Notices of Completion (Priority #4 & #8) (Tom Barentson/Nancy Miyashiro)

11.1e Approve Arthur A. Benjamin Health Professions High School Students to attend Health Occupation Students of America (HOSA) National Conference Student Competition in Dallas, Texas, June 17-22, 2008 (Priority #2) (Susan Miller/Matt Perry)

11.1f Resolution #2523: Waiver Request for Unused Site Fee for Anticipated Construction of the School of Engineering and Sciences Located on District Property, 7360 Gloria Drive, APN: 031-0440-028-0000 & 031-0020-057-0000 (Priority #8) (Tom Barentson)

11.1g 2007-2008 Third Interim Financial Report (Priority #8) (Tom Barentson)

11.1h Approve the Budget Revision of the 2007-2008 Fiscal Year, for the Period Ending April 30, 2008. (Priority #8) (Tom Barentson))

Member Grimes moved with a second by Member Houseman to approve the Consent Agenda, Items 11.1b to 11.1h.

Acton: Motion passed with a unanimous vote of members present with Member Navarrette absent.

11.2 Items Subject to Closed Session ***Action***

11.2a Approve /Ratify District Personnel Transactions (Priority #5) (Carol Mignone Stephen)

11.2b Approve the Student Waivers Pursuant to Individuals with Disabilities Education Act, Education Code 56101 (Waiver) and Education Code 60851 (California High School Exit Exam) (Priority #1) (Mary Shelton/ Shelton Yip)

Member Grimes moved with a second by Member Houseman to approve the Consent Agenda, Items 11.2 and 11.2b.

Acton: Motion passed with a unanimous vote of members present with Member Navarrette absent.

12.0 BUSINESS AND FINANCIAL INFORMATION/REPORTS ***Receive Information***

12.1 Business and Financial Information (Priority #8) (Tom Barentson)
- *Enrollment and Attendance Report for Month 8 Ending April 18, 2008*
- *Request for Bid #FB08-10: Truck Bid. Bid opening will be on Wednesday, June 4, 2008 at 2:00 p.m. Funding: Cafeteria*
- *Request for Bid #FB08-11: Cafeteria Paper Products Bid. Bid opening will be on Wednesday, June 4, 2008 at 2:00 p.m. Funding: Cafeteria*

Item 12.1 was received.

13.0 ITEMS BY BOARD MEMBERS

14.0 FUTURE BOARD MEETING DATES / LOCATIONS

15.0 ADJOURNMENT

The meeting was adjourned at 11:14 p.m.

Susan E. Miller

Susan E. Miller
Interim Superintendent and Board Secretary

5.12.90

Sacramento City Unified School District

RENTAL AND SERVICES AGREEMENT

Date: June 6, 2008 **Place:** Sacramento, California

Parties: Sacramento City Unified School District, a political subdivision of the State of California, (hereinafter referred to as the "District"); and Ray Morgan Company, (hereinafter referred to as "Contractor").

Recitals:

A. The District is a public school district in the County of Sacramento, State of California, and has its administrative offices located at the Serna Center, 5735 47th Avenue, Sacramento, CA 95824.

B. The District desires to engage the rentals and services of copier equipment of the Contractor and to have said Contractor render services, support, and training on the terms and conditions provided in this Agreement and the RFP07-02, Copier Rental Program.

C. The Board of Education approved the award of RFP07-02, Copier Rental Program, on June 5, 2008.

D. The Contractor is specially trained, experienced and competent to perform the services required by the District for three years.

In consideration of the mutual promises contained herein, the parties agree as follows:

ARTICLE 1. RENTAL AND SERVICES.

The Contractor hereby agrees to provide to the District the rental and services as described below:

The Contractor shall provide digital copier replacements for new or existing copiers as current agreements expire over a three-year period. The digital copier program shall include all maintenance, service, support, delivery, setup, training and all consumable supplies (including staples), excluding the paper.

The rental period of each new or replacement is 36 months from the date of installation.

The Contractor shall provide the following digital copiers upon the direction of the District:

Canon 3035
Canon 3045
Canon 5065

The copier equipment will be equipped with print and scanning capabilities as well as other IT solutions.

5.1291

The Contractor shall respond to service calls within 1 hour and be at the site within 4 hours.

Blanket Purchase Orders shall be issued upon requests of digital copiers. There are no exceptions.

ARTICLE 2. TERM.

This Agreement shall commence on June 6, 2008, and continue through June 6, 2011, unless sooner terminated, as set forth in Article 9 of this Agreement, provided all rentals and services under this Agreement are performed in a satisfactory manner. The determination of a satisfactory performance shall be in the sole judgment and discretion of the District.

ARTICLE 3. PAYMENT.

District agrees to pay Contractor for rentals and services satisfactorily rendered pursuant to this Agreement on a quarterly basis based on a fiscal year (September, December, March, and June). The pricing structure of the Copier Rental Program is as follows:

Canon 3035:	Rental cost - $135.92 per month plus sales tax EMA cost - $.0074 per impression plus sales tax
Canon 3045:	Rental cost - $150.50 per month plus sales tax EMA cost - $.0074 per impression plus sales tax
Canon 5065	Rental cost - $290.66 per month plus sales tax EMA cost - $.0045 per impression plus sales tax

The District is exempt from paying property tax to the Sacramento County Assessor.

Payment shall be made within 30 days upon submission of the quarterly invoice to the attention of Director, Purchasing Services, Sacramento City Unified School District, 3051 Redding Avenue, Sacramento, California 95820.

ARTICLE 4. EQUIPMENT

The district may at any time during this agreement, pay off the remaining stream of payments (in additional to any past due balance). Contractor will accept this payment from either the District directly or any party the District approves to execute payment on their behalf. Upon Contractor's receipt of the District's payme nts, Contractor agrees to provide return instructions for the equipment to the parties of the District's choice within 10 business days from Contractor's recei pt of payment. Furthermore, Contractor agrees to accept delivery of the equipment listed on this agreement prior to the expiration date on this lease without penalty. Contractor agrees to terminate this agreement immediately and release District from any further obligation on this rental.

Contractor agrees pricing listed on this agreement is fixed for the term of the agreement and will not increase without the consent of the District.

5.12.92

Contractor agrees equipment provided on this Rental Agreement shall be operational with a uptime average of 97% and a response time on services call of 1-4 hours. If Contractor fails to meet this uptime commitment, or response time commitment, District will replace such equipment with comparable equipment of equal or greater capability at no additional charge. If District is dissatisfied with Contractor's pe rformance, Contractor shall accept District's request for cancellation on the non-performing equipment, and District shall be released from any further obligation on such non-performing item of equipment.

Contractor agrees that at the end of the stated expiration date of this agreement, District will have the option to continue this agreement on a month-to-month basis and may terminate the agreement with written 30-day notice with no penalty.

ARTICLE 5. INDEPENDENT CONTRACTOR.

The relationship between the parties under this Agreement shall be one of independent contractor. The Contractor and all of their employees shall not be employees or agents of the District and are not entitled to participate in any District pension plans, retirement, health and welfare programs, or any similar programs or benefits, as a result of this Agreement.

The Contractor and their employees or agents rendering rentals and services under this agreement shall not be employees of the District for federal or state tax purposes, or for any other purpose. The Contractor acknowledges and agrees that it is the sole responsibility of the Contractor to report as income its compensation from the District and to make the requisite tax filings and payments to the appropriate federal, state, and/or local tax authorities. No part of the Contractor's co mpensation shall be subject to withholding by the District for the payment of social security, unemployment, or disability insurance, or any other similar state or federal tax obligation.

The Contractor agrees to defend, indemnify and hold the District harmless from any and all claims, losses, liabilities, or damages arising from any contention by a third party that an employer-employee relationship exists by reason of this Agreement.

The District assumes no liability for workers' compensation or liability for loss, damage or injury to persons or property during or relating to the performance of rentals and services under this Agreement.

ARTICLE 6. FINGERPRINTING REQUIREMENTS.

Education Code Section 45125.1 states that if employees of any contractor providing school site administrative or similar services may have any contact with any pupils, those employees shall be fingerprinted by the Department of Justice (DOJ) before entering the school site to determine that they have not been convicted of a serious or violent felony. If the District determines that more than limited contact with students will occur during the performance of these services, Contractor will not perform services until all employees providing services have been fingerprinted by the DOJ and DOJ fingerprinting clearance certification has been provided to the District.

District has determined that services performed under this Agreement will result in limited contact with pupils. Contractor is required to comply with the conditions listed in Exhibit A,

5.12.93

Sacramento City Unified School District

Contractor's Certification of Compliance. If the Contractor is unwilling to comply with these requirements, the Contractor's empl oyees may not enter any school site until the Contractor provides the certification of fingerprinting clearance by the DOJ for employees providing services.

ARTICLE 7. MUTUAL INDEMNIFICATION.

Each of the Parties shall defend, indemnify and hold harmless the other Party, its officers, agents and employees from any and all claims, liabilities and costs, for any damages, sickness, death, or injury to person(s) or property, including payment of reasonable attorney's fees, and including without limitation all consequential damages, from any cause whatsoever, arising directly or indirectly from or connected with the operations or services performed under this Agreement, caused in whole or in part by the negligent or intentional acts or omissions of the Parties or its agents, employees or subcontractors.

It is the intention of the Parties, where fault is determined to have been contributory, principles of comparative fault will be followed and each Party shall bear the proportionate cost of any damage attributable to fault of that Party. It is further understood and agreed that such indemnification will survive the termination of this Agreement.

ARTICLE 8. INSURANCE.

Prior to commencement of rentals and services and during the life of this Agreement, Contractor shall provide the District with a copy of its policy evidencing its comprehensive general liability insurance coverage and workers compensation in a sum not less than $1,000,000 per occurrence. Contractor will also provide a written endorsement to such policy naming District as an additional insured, and such endorsement shall also state "Such insurance as is afforded by this policy shall be primary, and any insurance carried by District shall be excess and noncontributory." If insurance is not kept in force during the entire term of the Agreement, District may procure the necessary insurance and pay the premium therefore, and the premium shall be paid by the Contractor to the District.

ARTICLE 9. TERMINATION.

Either Party may terminate this Agreement with cause upon giving the other Party thirty days (30) written notice. Notice shall be deemed given when received by the Party, or no later than three days after the day of mailing, whichever is sooner.

The District may terminate this Agreement with cause upon written notice of intention to terminate for cause. A Termination for Cause shall include: (a) material violation of this Agreement by the Contractor; or (b) any act by the Contractor exposing the District to liability to others for personal injury or property damage; or (c) the Contractor is adjudged a bankrupt; Contractor makes a general assignment for the benefit of creditors, or a receiver is appointed on account of the Contractor's insolvency; or (d) provides and/or performs unsatisfactory equipment and services; or (e) lack of funds..

Ten (10) calendar days after service of such notice, the condition or violation shall cease, or satisfactory arrangements for the correction thereof be made, or this Agreement shall cease and terminate. In the event of such termination, the District may secure the required services from another contractor. If the cost to the District exceeds the cost of providing the service pursuant to this Agreement, the excess cost shall be charged to and collected from the

5.1294

Sacramento City Unified School District

Contractor. The foregoing provisions are in addition to and not a limitation of any other rights or remedies available to the District. Written notice by the District shall be deemed given when received by the other party, or no later than three days after the day of mailing, whichever is sooner.

ARTICLE 10. ASSIGNMENT.

This Agreement is for rental of equipment and services to be performed by the Contractor. Neither this Agreement nor any duties or obligations to be performed under this Agreement shall be assigned without the prior written consent of the District, which shall not be unreasonably withheld. In the event of an assignment to which the District has consented, the assignee or his/her or its legal representative shall agree in writing with the District to assume, perform, and be bound by all covenants, obligations, and agreements contained in this Agreement.

ARTICLE 11. NOTICES.

Any notices, requests, demand or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given on the date of service if served personally on the party to whom notice is to be given, or on the third day after mailing if mailed to the party to whom notice is to be given, by first class mail, registered or certified, postage prepaid, or on the day after dispatching by Federal Express or another overnight delivery service, and properly addressed as follows:

DISTRICT: Sacramento City Unified School District
3051 Redding Avenue
Sacramento, California 95820
Attention: Nancy S. Miyashiro, Director
Purchasing Services

CONTRACTOR: Ray Morgan Company
Attention: Greg Smith

ARTICLE 12. ENTIRE AGREEMENT.

This Agreement may not be modified, changed, supplemented or terminated, nor may any obligations under this Agreement be waived, except by written instrument signed by ~~the party~~ both parties to be otherwise expressly permitted in this Agreement. INITIAL

ARTICLE 13. CONFLICT OF INTEREST.

The Contractor shall abide by and be subject to all applicable District policies, regulations, statutes or other laws regarding conflict of interest. Contractor shall not hire any officer or employee of the District to perform any service covered by this Agreement. If the work is to be performed in connection with a Federal contract or grant, Contractor shall not hire any employee of the United States government to perform any service covered by this Agreement.

Consultant affirms to the best of their knowledge, there exists no actual or potential conflict of interest between Contractor's family, business or financial interest and the services provided under this Agreement. In the event of a change in either private interest or services under this

5.12.95

Agreement, any question regarding possible conflict of interest which may arise as a result of such change will be brought to the District's attention in writing.

ARTICLE 14. NONDISCRIMINATION.

It is the policy of the District that in connection with all services performed under contract, there will be no discrimination against any prospective or active employee engaged in the work because of race, color, ancestry, national origin, handicap, religious creed, sex, age or marital status. Contractor agrees to comply with applicable federal and California laws including, but not limited to, the California Fair Employment and Housing Act.

ARTICLE 15. ATTORNEY'S FEES.

In the event of any action or proceeding brought by one party against the other party under this Agreement, the prevailing party shall be entitled to recover its attorney's fees and reaso nable costs in such action or proceeding in such an amount as the court may judge reasonable.

ARTICLE 16. SEVERABILITY.

Should any term or provision of this Agreement be determined to be illegal or in conflict with any law of the State of California, the validity of the remaining portions or provisions shall not be affected thereby. Each term or provision of this Agreement shall be valid and be enforced as written to the full extent permitted by law.

ARTICLE 17. RULES AND REGULATIONS.

All rules and regulations of the District's Boar d of Education and all federal, state and local laws, ordinance and regulations are to be strictly observed by the Contractor pursuant to this Agreement. Any rule, regulation or law required to be contained in this Agreement shall be deemed to be incorporated herein.

ARTICLE 18. CALIFORNIA LAW.

This Agreement shall be construed in accordance with and governed by the laws and decisions of the State of California.

5.12.96

Sacramento City Unified School District

Executed at Sacramento, California, on the day and year first above written.

SACRAMENTO CITY UNIFIED SCHOOL DISTRICT

By: _____
Tom Barentson, Deputy Superintendent/CFO

7/22/08
Date

Nancy P. Nyquist

RAY MORGAN COMPANY

By: _____
Signature

Ken Lehman - Exec VP
Print Name/Title

7-15-08
Date

5.12.97

Sacramento City Unified School District

EXHIBIT A

CONTRACTOR CERTIFICATION of COMPLIANCE

Fingerprinting: Education Code section 45125.1 provides that any contractor providing school site administrative or similar services to a school district must certify that employees who may come into contact with pupils have not been convicted of a serious or violent felony as defined by law. Those employees must be fingerprinted and the Department of Justice (DOJ) must report to the Contractor if they have been convicted of such felonies. No person convicted may be assigned to work under the contract. Depending on the totality of circumstances including (1) the length of time the employees will be on school grounds, (2) whether pupils will be in proximity of the site where the employees will be working and (3) whether the contractors will be working alone or with others, the District may determine that the employees will have only limited contact with pupils and neither fingerprinting nor certification is required.

The District has determined that section 45125.1 is applicable to this Agreement, and that the employees assigned to work at a school site under this Agreement will have only limited contact with pupils, provided the following conditions are met at all times:

1. Employees shall not come into contact with pupils or work in the proximity of pupils at any time except under the direct supervision of school district employees.
2. Employees shall use only restroom facilities reserved for District employees and shall not use student restrooms at any time.
3. Contractor will inform all employees who perform work at any school or District site of these conditions and require its employees, as a condition of employment, to adhere to them.
4. Contractor will immediately report to District any apparent violation of these conditions.
5. Contractor shall assume responsibility for enforcement of these conditions at all times during the term of this Agreement.

If, for any reason, the Contractor cannot adhere to the conditions stated above, the Contractor shall immediately so inform the District and shall assign only employees who have been fingerprinted and cleared for employment by the Department of Justice. In that case, the Contractor shall provide to the District the names of all employees assigned to perform work under this Agreement. Compliance with these conditions, or with the fingerprinting requirements, is a condition of this Agreement, and the District reserves the right to suspend or terminate the Agreement at any time for noncompliance.

Authorized Signature of Contractor

7-15-98
Date

Kerry Lehman - Exec VP
Printed Name/Title

5.12.98

Sacramento City Unified School District
Copier Rental and Services Agreement

July 15, 2008

ADDITIONAL TERMS AND CONDITIONS
ADDENDUM A

This Addendum amends the Rental and Services Agreement dated June 6, 2008 between Sacramento City Unified District ("District") and the Ray Morgan Company ("Contractor"). The District and Contractor agree that all other terms and conditions will remain in full force and effect.

Article 2. Term: This section is amended as follows:

This agreement shall be in effect from July 1st, 2008 through June 30th 2011. During that period of time, and up to the last day the agreement is in effect, the District may add, at its sole discretion, any product listed under this Rental and Services Agreement or Addendum.

It is also clarified herein that the *minimum rental term* for *each* copier added under this agreement shall also be 36 months. This date shall be measured from the delivery date for each unit. As an example, a unit delivered on July 1, 2008 shall have a minimum rental term through June 30th 2011 while a unit added June 30th 2011 shall have its minimum rental term be through June 30 2014.

Article 2. Term and Article 3. Payment: The District shall also have, as its sole option, the ability to increase the original minimum rental term, on any unit, to 60 months, from its delivery date and reduce the Rental Costs as follows (approximately 15%):

- **Canon 3035:** a reduction of $20.39 per month to $115.92
- **Canon 3045:** a reduction of $22.58 per month to $127.93
- **Canon 5065:** a reduction of $58.60 per month to $232.06

The above option must be exercised at the time the equipment is ordered and a 60 month term stated on the appropriate ordering documentation.

Should the District wish to terminate the rental agreement on any unit contracted for 60 months unit at the 36 months mark it may do so without any penalty except that the District agrees to reimburse the Contractor the price difference between the terms (i.e.$58.60 difference per month for the Canon 5065 times 36 months or $2,110).

The District retains its ability, at any time it deems that a particular machine is performing in an unsatisfactory manner to have such unit replaced, at no added cost, within two weeks of such notification to the Contractor.

5.12.99

In addition, if the District is ever in default, the Contractor can terminate or cancel the Agreement and require the District to pay the sum of (1) the billed but unpaid balance of this Agreement; (2) the aggregate balance of the quarterly payments, not yet billed, for the individual remaining term for each machine. Both parties agree to waive trial by jury in any claim or action arising out of or relating to this Agreement or the Equipment.

Article 10. Assignment: All Contractor related obligations, including but not limited to all performance related clauses, shall remain non-assigned and therefore not assumed by any other party except that the Contractor shall have the right to assign and transfer to US Bancorp Business Equipment Finance Group all of the Contractor's right, title and interest in the equipment and payments covered by the agreement. All obligations remain with the Contractor.

RFP Piggyback Clause: This clause is amended to include "other municipalities, non-profit entities and Government funded agencies"

Article 8. Insurance: A section is added to include a requirement for the District to carry and show proof of property loss insurance for the replacement value of the equipment and to name the Contractor Loss Payee.

OTHER: District and Contractor acknowledge that the equipment listed in the Rental and Services Agreement may be changed by the manufacturer from time to time and that, as a result, similar replacement models will be introduced to the District at the same prices to those resulting from this RFP for the replacing models. Additionally, should the District needs call for equipment not directly represented by the (3) three above listed models, it is agreed that the Contractor may submit to the District for consideration other products which might be in the District's best interest at prices carrying similarly aggressive discounts as those carried by the represented listed models.

Such offerings in no way shall carry an obligation by the District to accept the products offered either as suitable or in its best interest.

By signing this Addendum, the District and the Contractor acknowledge the above changes to the Agreement. In all other aspects the terms and conditions of the Agreement remain in full force and effect.

Ray Morgan Company

By: _____

Title: Executive VP

Sacramento City Unified School District

By: _____

7/22/08

Title Tom S. Barentson
Deputy Superintendent/CFO

By: _____

Nancy S. Miyashiro

Title Director, Purchasing Services

5.12.100

Sacramento City Unified School District

May 28, 2009

Supplement to Rental and Services Agreement dated July 06, 2008

This supplement adds an additional model and cost to the Rental and Services Agreement dated June 6, 2008 between Sacramento City Unified District ("District") and the Ray Morgan Company ("Contractor"). The District and Contractor agree that all other terms and conditions will remain in full force and effect.

Article 2. Term: This section is amended as follows:

This following model is added:

Canon 5050N: Rental Cost-$203.66 per month plus sales tax
EMA Cost- .0045 per impression plus sales tax

Article 2. Term and Article 3. Payment: The District shall also have, as its sole option, the ability to increase the original minimum rental term, on any unit, to 60 months, from its delivery date and reduce the Rental Costs as follows (approximately 15%):

- **Canon 5050N:** a reduction of $30.55 per month to $173.11

By signing this Addendum, the District and the Contractor acknowledge the above changes to the Agreement. In all other aspects the terms and conditions of the Agreement remain in full force and effect.

Ray Morgan Company	Sacramento City Unified School District
By: _____	By: _____
Title: _____	Title Deputy Supt/CBO 5/28/09
	Patricia Gilmore 5/28/09

5.12.101

INFORMATION

DISCUSSION

ACTION

ITEMS

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Aventa K/12 Learning Contract

AGENDA ITEM AREA:
Action

REQUESTED BY:
Mary Boyle
Deputy Superintendent Ed Services

ENCLOSURES:
Yes

DEPARTMENT:
Educational Services

FINANCIAL INPUT/SOURCE:
Lottery Instructional Materials

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

Western Placer Unified School District is committed to providing appropriate and innovative instructional programs to its students. Last year, Lincoln High School and Phoenix High School experimented with limited online courses for the purposes of credit recovery for high school students who were behind on credits toward graduation. Online learning is not intended to replace existing classes, but to offer extensions to what is currently available through our more traditional "seat-time" programs.

Last year's experimentation was successful, with teachers reporting that students were engaged in learning and were finding the interactive technology appealing as a way of studying curriculum for classes that they had previously failed. All credit recovery classes were supervised by a credentialed WPUSD teacher. All credit recovery classes must meet District standards for curriculum.

This year, Lincoln High School is adding the opportunity of Advanced Placement (AP) credit classes to its online offerings. Through K/12 Aventa Learning, students may now access AP classes that are not traditionally available at LHS, due to low enrollments or requests. AP classes offered through K/12 Aventa Learning may include AP Art History; AP European History; AP Macroeconomics, and AP Microeconomics. Online courses will not be offered if the courses are available through the LHS traditional program. Availability of these additional AP courses will enhance the LHS offerings, and are hoped to mitigate requests for inter-district transfers to larger area high schools with more AP offerings. All online AP classes have been College Board approved for AP credit, and meet A – G requirements for four-year UC entrance, and will be supervised by LHS teachers and online HQT teachers.

RECOMMENDATION:

Approve contract with K/12 Aventa Learning for 30 seats in credit recovery and 10 seats in AP courses.

8.1

Advanced Placement**
AP Art History
AP Biology
AP Calculus AB
AP Chemistry
AP Computer Science A
AP English Language
AP English Literature
AP Environmental Science
AP European History
AP French Language
AP Macroeconomics*
AP Microeconomics*
AP Physics B
AP Psychology*
AP Spanish Language
AP Statistics
AP US Government*
AP US History
AP World History

Language Arts
Grammar & Composition
English I
English II
English III
English IV
Creative Writing
Journalism*

Math
Pre-Algebra
Algebra I
Geometry
Algebra II
Trigonometry*
Pre-Calculus*
Calculus
Consumer Math
Integrated Math

Science
Physical Science
Earth Science
Biology
Chemistry
Physics
Environmental Science

Social Studies
Geography
World History
American History
American Government*
Civics*
Economics*

World Languages
French I
French II
French III
French IV
German I
German II
German III
German IV
Japanese I
Japanese II
Latin I
Latin II
Mandarin (Chinese) I
Mandarin (Chinese) II
Spanish I
Spanish II
Spanish III
Spanish IV

Technology
Computer Fundamentals
Digital Photography*
Digital Video Production*
Flash Animation*
Game Design*
Java Programming*
VB.Net Programming*
Web Design*

Electives
Accounting
Art Appreciation *
Career Planning*
Driver's Education*
Health*
Life Skills*
Music Appreciation *
Nutrition & Wellness*
Personal Finance *
Physical Education
Psychology*
Sociology

Foundations
Algebra I
American History
Biology
Earth Science
English I
English II
English III
English IV
Geography
Geometry
Health*
Physical Science
World History

Middle School
Catalog 2011-2012

Language Arts
Language Arts 6
Language Arts 7
Language Arts 8

Math
Math 6
Math 7
Math 8

Science
Science 6
Science 7
Science 8

Social Studies
Social Studies 6
Social Studies 7
Social Studies 8

Electives
Art 6*
Art 7*
Art 8*
Career Explorations*
Health 6*
Health 7*
Health 8*
Music 6*
Music 7*
Music 8*
Physical Education 6*
Physical Education 7*
Physical Education 8*
World Language Survey*

Credit Recovery
Catalog 2011-2012

Language Arts
English I (E)
English II (E)
English III (E)
English IV (E)

Math
Algebra I (E)
Algebra II
Geometry (E)

Science
Biology (E)
Earth Science (E)
Physical Science (E)

Social Studies
American Government*
American History (E)
Economics*
Geography (E)
World History (E)

Electives
Health* (E)
Physical Education*
Spanish I

* = .5 credit course
(E) = ELL-Assistive Content Included in this Course
** Advanced Placement and AP are registered trademarks of the College Board, which was not involved in the production of, and does not endorse, this product.

aventa LEARNING by K12
Aventa Learning by K12
2300 Corporate Park Dr.
Herndon, VA 20171
800.684.3093
info@aventalearning.com
aventalearning.com

8.1.1

K12 ONLINE EDUCATIONAL PRODUCTS AND SERVICES AGREEMENT TERMS

PERIOD: The period of this Agreement is as specified in the Order ("Period"). Following the Subscription Period, this Agreement will automatically extend for successive additional Subscription Periods of one (1) year (each such period a "Renewal Period"), unless (a) either party provides the other with written notice of non-renewal at least six (6) months before the expiration of the then-current Subscription Period or Renewal Period (as applicable); (b) the Agreement is sooner terminated under the section labeled Termination; or (c) the Customer (as defined in the Order) provides K12 with written notice of non-renewal as set forth under the section of these K12 Online Educational Products and Services Agreement Terms labeled Price And Payment.

DESCRIPTION OF SERVICES: Customer will be provided with those products and services, including where applicable a limited, non-exclusive, non-transferable license, without sublicense rights, for access to the K12 or Aventa online courses, curriculum, learning management system and applicable instructional tools and online services, for the Period and Renewal Period (if any).

PRICE AND PAYMENT: The prices and billing terms for the products, services, and licenses will be as set forth on the Order, except as set forth herein. Invoices shall be submitted to Customer by K12 or its Affiliates and full payment of such invoices shall be due by Customer no more than thirty (30) days from the date of an invoice. If full payment is not timely received, K12, in its sole discretion, may cease the provision of any or all products, services and licenses. Customer agrees to pay interest at one and one quarter percent (1.25%) per month on any unpaid balance from the due date. If Customer wishes to dispute any charge invoiced to Customer by K12 or its Affiliates, Customer must submit a good faith claim regarding the Disputed Amount, in a format clearly delineated to coincide with the format of the disputed invoice and with documentation as may reasonably be required by K12 and its Affiliates to support the claim no later than ninety (90) days after the date of the invoice. K12 reserves the right to change the prices set forth in any Order no more often than once per Renewal Period (if any). K12 will provide written notice of any price increase to Customer at least ninety (90) days' prior to the start of the Renewal Period (if any) for which it would be applicable. Customer may, in its sole discretion, terminate the Agreement within thirty (30) days of such notice. Such termination will be effective at the end of the then-current Period or Renewal Period (if any).

TAXES: Customer represents that it is exempt from sales and use taxes imposed by the state and local governmental divisions in which it is located. Customer must provide K12 with Customer's exemption certificates or other proof of Customer tax-exempt status reasonably acceptable to K12.

TERMINATION: Either party may terminate this Agreement at any time with ninety (90) days' prior written notice to the other party for cause. Termination for cause may be used if a party breaches any material term or fails to fulfill any representation, warranty, or material condition, term, provision or obligation contained in this Agreement and fails to cure within thirty (30) days of such notice from the terminating party. Upon termination, the non-breaching party shall be entitled to seek any remedies to which it shall be entitled at law or in equity. If any change in applicable law that is enacted after the date hereof could reasonably be expected to have a material adverse effect on the ability of any party to carry out its obligations under this Agreement, such party, upon written notice to the other party may request renegotiation of this Agreement. Such renegotiation shall be undertaken in good faith. If the parties are unable to renegotiate and agree upon revised terms within 120 days of such notice of renegotiation, then this Agreement shall be terminated effective at the end of the school year in which such notice was given. Termination of this Agreement does not relieve Customer of any obligations for payments outstanding to K12 as of the date of termination and does not relieve either party of any obligations that continue upon termination.

INFORMATION REQUIREMENTS: Customer will provide K12 will all information reasonably required by K12 to provide the products, services, and licenses.

FERPA AND CONFIDENTIALITY: If Customer is a public entity receiving federal Title I funds, Customer represents that K12 is a "school official" with a "legitimate educational interest" under the definitions of those terms set forth in the Customer's Family Educational Rights and Privacy Act ("FERPA") notification(s) to students and parents during the Period and Renewal Periods (if any) of this Agreement. K12 agrees to develop, implement, maintain and use appropriate administrative, technical or physical security measures to the full extent required by FERPA in order to maintain the confidentiality of "education records" as that term is defined by FERPA. Customer recognizes and agrees that for purposes of all applicable laws, K12 has a legitimate educational

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interest for purposes of Customer disclosing to K12 students' education records. Regardless of whether Customer is a public entity receiving federal Title I funds, to the extent permitted by applicable law K12 may provide Customer with confidential information (as designated by K12) required by Customer in writing for its internal use or reporting to regulatory authorities. Customer agrees to develop, implement, maintain and use appropriate administrative, technical or physical security measures to maintain the confidentiality of such confidential information.

SPECIAL EDUCATION AND DISABILITIES: If Customer is a public entity receiving federal Title I funds, Customer agrees that it is the Local Educational Agency responsible for the provision of special education. The provision of special education, the creation, implementation or provision of Individualized Education Programs, the provision of reasonable accommodations or any services of any nature under the Individuals with Disabilities Education Act, the Americans with Disabilities Act, section 504 of the Rehabilitation Act or any similar law, whether federal, state or local are not services provided under this Agreement. Notwithstanding the forgoing, during the Period and Renewal Period (if any) of this Agreement, K12 will discuss, formulate and make adjustments and accommodations in furtherance of IEPs or reasonable accommodations established by Customer, but solely to the extent that K12 may do so without incurring direct or indirect costs.

PUBLICITY. During the Period and Renewal Period (if any) of this Agreement, Customer hereby agrees that K12 and its Affiliates shall have the right, but not the obligation, to list Customer as a customer in other materials promoting the Content. K12 will remove Customer's name from any such list within thirty (30) days after any termination of this Agreement.

AUDIT RIGHTS. This paragraph shall only be applicable if the Aventa Non-Hosting Solution is applicable to the order. Customer shall maintain books and records in connection with its use of the Aventa courses for the Period of this Agreement and for at least three (3) years after the date this Agreement terminates or expires. K12 or its representatives may audit the relevant books and records of Customer during the Period of this Agreement, and for three (3) years after the expiration of this Agreement to ensure compliance with this Agreement. Any such audit shall be conducted during regular business hours at Customer's facilities and shall not unreasonably interfere with Customer's business activities. Audits shall be conducted no more than once annually. If an audit reveals that Customer has underpaid fees due to K12, all such fees shall be paid immediately, together with interest at the rate of prime plus one percent (1%); and in the event such underpayment is in excess of five percent (5%) of the total owed to K12 for any given audit period, then Customer shall, in addition, reimburse to K12 the reasonable costs of conducting the audit. In connection with the license grants set forth in these Terms, (i) K12 may monitor actual usage of the courses and (ii) at periodic intervals designated by K12 in accordance with its then current practices, may request that Customer deliver to K12 in writing a summary of the actual number of students that are currently enrolled and using the courses. Unless otherwise set forth in the applicable Order, all license Fees shall be payable in accordance with the number of students determined pursuant to the Reporting Process.

WARRANTY: K12 warrants that the services will be performed in a professional and workmanlike manner in accordance with commercially reasonable industry standards. THE FOREGOING WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND K12 MAKES NO GUARANTEES AS TO THE RESULTS OR ACHIEVEMENTS OF THE STUDENTS. WITHOUT LIMITING THE FOREGOING, K12 MAKES NO GUARANTEES AND SHALL NOT BE LIABLE FOR OUTAGES OR OTHER NON-ACCESSIBILITY TO THE K12 WEBSITE, END-USER CONNECTION SPEED OR CONNECTIVITY PROBLEMS REGARDLESS OF THE CAUSE. K12 OFFERS NO WARRANTIES WITH RESPECT TO ANY THIRD PARTY PRODUCTS OR SERVICES PROVIDED PURSUANT TO THIS AGREEMENT. K12 DOES NOT WARRANT THAT USE THE SITE OR CONTENT WILL BE UNINTERRUPTED OR ERROR-FREE, THAT ERRORS WILL BE CORRECTED OR THAT IT WILL BE FREE OF VIRUSES OR OTHER HARMFUL COMPONENTS.

INTELLECTUAL PROPERTY: Customer acknowledges and agrees that all courses, content, software, graphics, pictures, documents, licenses, designs and materials and any and all derivatives thereof (collectively, Works) made available to Customer pursuant to this Agreement are protected by copyrights, trademarks, service marks, patents, trade secrets, or other proprietary rights and laws and K12 (or its Affiliates or licensors) own all right, title and interest in and to the Works. Customer acknowledges and agrees that it has no intellectual property interest or claims in the Works and has no rights to make any use of such Works except as expressly granted herein. Except as expressly authorized in writing by an officer of K12, Customer agrees not to sell, license, sub-license, rent, modify, distribute, copy, reproduce, transmit, publicly display, publicly perform, publish, adapt, edit or create derivative works from any of the Works. Customer will not act or permit any action that would impair any of K12's (or its Affiliates' or licensors') rights in the Works. Customer agrees not to: (a) disassemble, reverse compile, reverse engineer or otherwise attempt to discover the source code of or trade secrets embodied in the Works (or any portion thereof); (b) distribute, lend, rent, sell, transfer or grant sublicenses to, or otherwise make available the Works (or any portion thereof) to third parties, including, but not limited to, making such Works available (i) through resellers, OEMs, other distributors, or (ii) as an application service provider, service bureau, or rental source, unless expressly permitted in the Order; (c) embed or incorporate in any manner the Works (or any element thereof) into other applications of Customer or third parties; (d) use or transmit the Works in violation of any applicable law, rule or regulation, including any export/import laws, (e) in any way access, use, or copy any portion of the Works (including the logic and/or architecture thereof and any trade secrets included therein) to directly or indirectly develop, promote, distribute, sell or support any product or service that is competitive with the Works, (f) remove, obscure or alter any copyright notices or any name, logo, tagline or other designation of K12 or its Affiliates displayed on any portion of the Works. Customer shall not permit any third party to perform any of the foregoing actions and shall be responsible for all damages and liabilities incurred as a result of such actions. Customer acknowledges that in the event Customer breaches any provision contained in this paragraph, K12's interests will be irreparably injured, the full extent of

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K12's damages may be impossible to ascertain, and monetary damages will not be an adequate remedy. Customer agrees that K12 will be entitled to enforce this agreement by an injunction or other legal or equitable relief in any court of its choice without the necessity of posting bond or security, in addition to its right to seek monetary damages or any other remedy.

INDEMNIFICATION AND LIMITATION OF LIABILITY: K12 agrees to defend, indemnify, and hold harmless Customer and its employees, contractors, officers, and board members from and against any and all liabilities, claims, damages, injuries, judgments, demands and expenses, including court costs and attorney's fees, that arise out of or in connection with any acts or omissions of K12 related to or arising from this Agreement (collectively "Claims") except to the extent that such Claims arise out of actions or omissions of Customer and subject to the conditions precedent that a) Customer provide written notice to K12 within thirty (30) days of its receipt of the Claim and b) Customer permits K12 to assume the control and defense of the Claim with counsel selected by K12. IN NO EVENT SHALL K12'S LIABILITY TO CUSTOMER AND ITS EMPLOYEES, CONTRACTORS, OFFICERS AND BOARD MEMBERS UNDER THIS AGREEMENT OR FOR ANY MATTER OR CAUSE OF ACTION ARISING IN CONNECTION HEREWITH EXCEED THE AMOUNT PAID BY CUSTOMER TO K12 HEREUNDER. IN NO EVENT SHALL K12 BE LIABLE TO CUSTOMER, WHETHER UNDER THEORY OF CONTRACT, TORT OR OTHERWISE, FOR ANY INDIRECT, INCIDENTAL, PUNITIVE, CONSEQUENTIAL, OR SPECIAL DAMAGES (INCLUDING ANY DAMAGE TO BUSINESS REPUTATION, LOST PROFITS OR LOST DATA), WHETHER FORESEEABLE OR NOT AND WHETHER K12 IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. To the extent permitted by law, Customer agrees to defend, indemnify, and hold harmless K12 and its Affiliates and all of their employees, contractors, officers, and board members from and against any and all liabilities, claims, damages, injuries, judgments, demands and expenses, including court costs and attorney's fees, that arise out of or in connection with any acts or omissions of Customer related to or arising from this Agreement (collectively "Claims") except to the extent that such Claims arise out of actions or omissions of K12 and subject to the conditions precedent that a) K12 provide written notice to Customer within thirty (30) days of its receipt of the Claim and b) K12 permits Customer to assume the control and defense of the Claim with counsel selected by Customer.

DISPUTE RESOLUTION: The parties agree that they will use their best efforts to settle any and all disputes arising out of, under or in connection with this Agreement, including without limitation the validity, interpretation, performance and breach hereof, prior to initiating any legal proceeding, whether judicial or administrative in nature. The efforts shall be primarily between the Chief Operating Officer for K12 and the Superintendent of the Customer or their respective designees. The laws of the Commonwealth of Virginia, without regard to its conflict of laws provisions, will govern all disputes arising out of or related to this Agreement, including the validity, enforceability or construction thereof. Each party submits to the jurisdiction of the state and federal courts located in the Commonwealth of Virginia for purposes of any action, suit or proceeding arising out of or related to this Agreement and agrees not to plead or claim that any action, suit or proceeding arising out of or related to this Agreement that is brought in such courts has been brought in an inconvenient forum.

MISCELLANEOUS: a) A waiver of any part of this Agreement in one instance is not a waiver of any other part or any other instance; b) If any part of this Agreement is held invalid or if the applicability of any part of this Agreement is held invalid to a particular set of circumstances for any reason, such holding or declaration shall not in any way affect or impair the remaining provisions or the application to a different set of circumstances; c) Except as otherwise provided in this Agreement, neither party may assign or delegate any rights or obligations under this Agreement without the prior written consent of the other party and any such assignments shall be void and of no effect, except that K12 may assign all of its rights and obligations under this Agreement to any person or entity that controls K12, is controlled by K12, or is under common control with K12 or to any successor in interest that acquires all or substantially all of the assets of K12; d) This Agreement does not create any legal or equitable rights on the part of any third party, as a third party beneficiary or otherwise; e) K12 is not a division or any part of Customer. Customer is not a division or any part of K12. Nothing herein is intended to be construed as or to create a partnership or joint venture by or between K12 and Customer; f) Notwithstanding any other section of this Agreement, no party will be liable for any delay in performance or, except with respect to payment hereunder, inability to perform due to acts of God or due to war (declared or undeclared), riot, terrorism, civil war, embargo, fire, flood, explosion, sabotage, labor strike, internet outage or other acts beyond its reasonable control and unrelated to its fault or negligence; g) Customer and all users of licensed products shall comply with the terms and conditions of the Terms of Use pertaining to the use of courseware, web sites and learning management systems, as such terms are set forth therein; h) All representations, warranties and indemnities made in this Agreement will survive termination of this agreement; i) This Agreement and the documents to which it refers form the entire Agreement between the parties with respect to the subject matter herein. Customer may not rely on any other documents, statements, or representations by any sales or service representatives or other parties, unless expressly contained herein; j) K12 Virtual Schools LLC will provide all services, licenses and materials under this Agreement either directly or in conjunction with its Affiliates. An "Affiliate" of K12 Virtual Schools LLC is an entity that controls, is controlled by, or under common control with, K12 Virtual Schools LLC and "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management policies of an entity, whether through the ownership of securities, by contract or otherwise. K12 Virtual Schools LLC and its Affiliates shall be referred to collectively as K12; k) All written notices required by the terms of this Agreement will be sent to the Superintendent of the Customer at the address set forth above and to the General Counsel of K12 at 2300 Corporate Park drive, Herndon, VA 20171 (and such addresses may be changed upon proper notice to such addressees). Notice may be given by either certified or registered mail, postage prepaid, return receipt requested, or reputable overnight carrier, postage prepaid and is deemed to have been given three days after mailing or, as to overnight delivery, on the date of personal delivery to the address stated thereon.

8.1.4

ONLINE EDUCATIONAL PRODUCTS AND SERVICES ORDER

This Online Educational Products and Services Order (this "Order'), dated as of August ~~17~~th 24th (MB), 2011 (the "Order Effective Date"), is between Lincoln High School, 790 J Street, Lincoln, CA, 95648 ("Customer") and K12 Virtual Schools LLC ("K12"), 2300 Corporate Park Drive, Herndon, VA 20171. This Order incorporates and is in all respects subject to the K12 Online Educational Products and Services Agreement Terms (the "Terms") that is published at http://www.k12.com/educators/sy2011_contract on the date that this Order bears the signatures of both Customer and K12. All capitalized terms that are not defined in this Order will have the meanings assigned to those terms in the Terms.

I am authorized by Customer to enter into this Order for the products, services and licenses indicated herein, at the prices set forth below and pursuant to the Terms.

Accepted by Customer:

M Boyle (signature) 8/24/11 (date)

Mary Boyle (print name) Deputy Supt. (title)

Accepted by K12:

_____ (signature) _____ (date)

_____ (print name) _____ (title)

---

1. **Period.** Select one:

   ☒ Subscription August ~~16th~~ 24th (MB), 2011 through August ~~15th~~ 23rd (MB), 2012.

2. **Territory.** Students served by Lincoln High School, CA.

3. **Description of Educational Products.** Customer will be provided the Educational Products specified in this Order.

☒ *Aventa Original Credit and Credit Recovery Courses.*

The available Aventa licensed online educational courseware. Aventa may from time to time, in its sole discretion, deliver or otherwise make available to Customer certain updated courseware, which such updates shall also be subject to all of the Terms. Customer acknowledges and agrees that certain courseware and updates thereto may be designed to utilize separate textbook products or course materials and Customer shall

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be responsible for procuring such materials. All materials, assessments, and teacher guides provided directly by Aventa are included.

☐ Full-time Program with students taking 4 to 6 courses
☒ Courses-only for students taking 1 to 3 courses (not eligible for recruitment or program training)

4. **Description of Services.** Customer will be provided the following Services under this Order:

☒ *Instructional Services*: Customer will be provided qualified teachers, licensed as required by applicable state law, for instruction to enrolled students for selected courses.

☒ *Aventa Hosting Solution:*

The set-up, configuration and hosting of the applicable courseware for the delivery of Aventa courses, solely for the provision of educational services to its students in the Territory enrolled in Customer's educational programs.

5. **Description of Other Related Products**

RESERVED

6. **Fees.** For the Services and/or Products provided under this Order, Customer shall pay to K12 and/or its Affiliates the following Fees:

☒ Aventa *Subscription License (Per Enrollment)*:

Aventa provides a 14-day grace period for students who enroll. If a student withdraws within 14 days from when the student enrolls, Aventa will refund 50% of the course fees but only if this withdrawal was received in writing by Aventa by fax or email before the grace period ended. Enrollments under the subscription license model will be invoiced on a monthly basis.

AP Online Courses $329.00 / Semester course (Includes course, Aventa Hosting Solution, and Instruction)

☒ Aventa *Credit Recovery Online Courses:*

$2,000 per Block of 10 Reusable Annual User Seats. "Reusable Annual User Seat" means a Student enrolled in an Online Credit Recovery Course (0.5 credit). Once a student is dropped or has completed the course, that seat is then available for another student. Customer may at its option purchase Blocks by submitting a purchase order to K12 indicating the number of Blocks purchased. The parties agree that no terms or conditions set forth in the purchase order shall be binding on K12 other than the number of Blocks ordered. The term shall be one year from the date of the purchase order. Customer will be invoiced upon receipt of an order for credit recovery blocks. Aventa does not provide refunds with the Credit recovery program. By its very nature if a student drops from a course the concurrent user seat is then open for a new enrollment.

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☒ *Aventa Training*

☐ Online Teacher Training: (Required for Customer's Purchasing Aventa Credit Recovery and Original Credit Courses)

$250.00 per 2 hour session (8 hours recommended $1,000.00)

☐ *In-Person Teacher Training: 1 Day Onsite*

Billed at setup. No refunds, credits or cancellations are allowed.
$2,500.00 per day

☒ *Online Mentor Training: 2 Hour Virtual Session* (Required for Customer's Purchasing Aventa Original Credit or Credit Recovery)

Billed at setup. No refunds, credits or cancellations are allowed.
$0.00 per two hour session

☐ *In-Person Mentor Training: 1 Day Onsite*

Billed at setup. No refunds, credits or cancellations are allowed.
$2,500.00 per day

8.1.7

Form **W-9**
(Rev. October 2007)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)
KC Distance Learning LLC

Business name, if different from above
Aventa Learning

Check appropriate box: ☐ Individual/Sole proprietor ☐ Corporation ☐ Partnership
☑ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶
☐ Other (see instructions) ▶

☐ Exempt payee

Address (number, street, and apt. or suite no.)
2300 Corporate Park Drive

Requester's name and address (optional)

City, state, and ZIP code
Herndon, Virginia 20171

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number

or

Employer identification number
27 3094171

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ Date ▶ 6/24/11

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

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WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Lighthouse Contract

AGENDA ITEM AREA:
Action

REQUESTED BY:
Mary Boyle
Deputy Superintendent Ed Services

ENCLOSURES:
Yes

DEPARTMENT:
Educational Services

FINANCIAL INPUT/SOURCE:
General Fund

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The Lighthouse Counseling and Family Resource Center (LCFRC) provides prevention and intervention counseling services to Western Placer Unified School District students. The LCFRC provides school-based counseling groups as requested by schools for youth and high-risk teens to assist in the development of social skills, conflict resolution, and anger management, as well as providing students with crisis assessment, evaluation, referrals and/or intervention. The LCFRC provides parenting forums and educational services to parents as well. By providing for the social and emotional needs of our at-risk students, the LCFRC contributes to students' positive behavior, choices, resiliency, and academic success.

The WPUSD contract with the Lighthouse was reduced through the Budget Committee process, from $30,000 to $25,000 for the 2011 – 2012 school year. WPUSD Management and LCFRC representatives are currently meeting to engage in discussions regarding future services, in light of budget constraints and new legal requirements for local districts to provide mental health services to students on Individual Education Plans, a service that was previously provided by County Mental Health departments.
(AB3632 – Local districts to provide mental health services per IEP's)
(AB114 – Funding mechanism through SELPA's)

RECOMMENDATION:

Approve WPUSD and Lighthouse Counseling and Family Resource Center's Contract Services Agreement for the 2011 – 2012 school year.

Western Placer Unified School District
and Lighthouse Counseling and Family Resource Center
CONTRACT SERVICES AGREEMENT

THIS AGREEMENT is made with Western Placer Unified School District and The Lighthouse Counseling and Family Resource Center as of July 1, 2011. The Western Placer Unified School District and the Lighthouse Counseling and Family Resource Center, a 501c3 ("Contractor"), who agrees as follows:

1. Services. Subject to the terms and conditions set forth in this Agreement, Contractor shall provide said services described in Exhibit A. Contractor shall provide said services at the time, place, and in the manner specified in Exhibit A.

2. Contract Period. Contract work will begin July 1, 2011 and continue through June 30, 2012. The contract is renewable, at the District's discretion, on an annual basis, and is contingent upon budgeted funds availability.

3. Payment. The School District shall pay to Contractor for services rendered pursuant to this Agreement at the times and in the manner set forth in Exhibit B. The payments specified in Exhibit B shall be the only payments to be made to Contractor for services rendered pursuant to this Agreement. Contractor shall submit all billings for said services to District in the manner specified in Exhibit B.

4. Facilities, Equipment, and Other Materials. Contractor shall, at its sole cost and expense, furnish all equipment, and other materials, which may be required for furnishing services pursuant to this Agreement.

5. General Provisions. The general provisions set forth in Exhibit C are part of this Agreement. In the event of any inconsistency between said general provisions and any other terms or conditions of this Agreement, the other term or condition shall control insofar as it is inconsistent with the general provisions.

6. Exhibits. All exhibits referred to herein are attached hereto and are by this reference incorporated herein.

7. Time for Performance. Time is of the essence. Failure of Contractor to perform any service within the time limits set forth in Exhibit A shall constitute material breach of this Contract.

8.2.1

Western Placer Unified School District
and Lighthouse Counseling and Family Resource Center
CONTRACT SERVICES AGREEMENT

Executed as of the day first above stated:

Western Placer Unified School District

Scott Leaman, WPUSD District Superintendent

Lighthouse Counseling & Family Resource Center

Angela Ponivas, Executive Director
"Contractor"

8.2.2

Western Placer Unified School District
and Lighthouse Counseling and Family Resource Center
CONTRACT SERVICES AGREEMENT

EXHIBIT A

SCOPE OF SERVICES TO INCLUDE BUT NOT LIMITIED TO:

1. The Lighthouse Counseling and Family Resource Center (LCFRC) will provide prevention and intervention counseling services to children and youth (K-12) referred by the Western Placer Unified School District.

2. The LCFRC will provide school based counseling groups as requested by the schools for youth and high-risk teens to assist in the development of social skills, conflict resolution, and anger management skills and to build strength and resiliency.

3. The LCFRC will provide students with crisis assessment, evaluation, and referral or interventions.

4. The LCFRC will provide parenting forums and educational workshops for parents as well as students.

5. The LCFRC will provide bilingual services to Latino students and their family in terms of individual student counseling as well as communication with the Latino parents.

6. The LCFRC will work closely with the schools and Placer County Emergency Services to make appropriate referrals in emergency situations.

7. The LCFRC will offer free parenting and training classes. We will provide education and facilitate the breaking down of mental health stigmas, normalize the need for counseling and other services as well as create awareness about common mental health problems and parenting issues.

8.23

Western Placer Unified School District
and Lighthouse Counseling and Family Resource Center
CONTRACT SERVICES AGREEMENT

EXHIBIT B

TIME AND MANNER OF PAYMENT

The District agrees to contract for k-12 school-based counseling at the rate of $25,000.00 for the year 2011-2012.

1. Payment in full shall be made upon execution of this contract.

2. All compensation shall be billed in accordance with Scope of Work attached as Exhibit A.

8.2.4.

Western Placer Unified School District
and Lighthouse Counseling and Family Resource Center
CONTRACT SERVICES AGREEMENT

EXHIBIT C

GENERAL PROVISIONS

1. Independent Contractor. At all times during the term of this Agreement, Contractor shall be an independent contractor and shall not be an employee of District. District shall have the right to control Contractor only insofar as the results of Contractor's services rendered pursuant to this Agreement; however, District shall not have the right to control the means by which Contractor accomplishes services rendered pursuant to this Agreement.

2. Licenses; Permits; etc. Contractor represents and warrants to District that it has all licenses, permits, qualifications, and approval of whatsoever nature which are legally required for Contractor to practice its profession. Contractor represents and warrants to District that Contractor shall, at its sole cost and expense, keep in effect or obtain at all times during the term of this Agreement any licenses, permits and approvals which are legally required for Contractor to practice its profession at the time the services are performed.

3. Time. Contractor shall devote such time to the performance of services pursuant to this Agreement as may be reasonably necessary for satisfactory performance of Contractor's obligations pursuant to this Agreement. Neither party shall be considered in default of this Agreement to the extent performance is prevented or delayed by an cause, present or future, which is beyond the reasonable control of the party.

4. Indemnification. Contractor hereby agrees to defend, indemnify and hold harmless the District from and against any and all claims arising out of the willful or negligent acts, errors or omissions of Contractor relating to this Agreement.

5. Insurance.

   (A) General Liability. During the term of this Agreement, Contractor shall maintain in full force and affect a general liability insurance policy in an amount not less than $1,000,000, combined single limit per accident.

   (D) Cancellation. Each insurance policy required in this paragraph shall provide that coverage shall not be canceled, except after 30 days prior written notice by certified mail, return receipt requested, has been given to the District. Current certification of such insurance shall be kept on file with the District at all times during the term of this Agreement.

8.2.5

6. Worker's Compensation. During the term of this Agreement, Contractor shall fully comply with the terms of the law of California concerning Worker's Compensation. Said compliance shall include, but not be limited to, maintaining in full force and effect one or more policies of insurance insuring against any liability Contractor may have for Worker's Compensation.

7. Contractor Not Agent. Except as District may specify in writing, Contractor shall have no authority, express or implied, to act on behalf of District in any capacity whatsoever as an agent. Contractor shall have no authority, express or implied, pursuant to this Agreement to bind District to any obligation whatsoever.

8. Assignment Prohibited. No party to this Agreement may assign any right or obligation pursuant to this Agreement. Any attempted or purported assignment of any right or obligation pursuant to this Agreement shall be void and of no effect.

9. Personnel. Contractor shall assign only competent personnel to perform services pursuant to this Agreement. In the event that District, in its sole discretion, at any time during the term of this Agreement, desires the removal of any person or persons assigned by Contractor after consultation to perform services pursuant to this Agreement, Contractor shall remove any such person immediately upon receiving notice from District of the desire of District for the removal of such person or persons.

10. Standard of Performance. Contractor shall perform all services required pursuant to this Agreement in the manner and according to the standards observed by a competent practitioner of the profession in which Contractor is engaged in the geographical area in which Contractor practices its profession. All products of whatsoever nature which Contractor delivers to the District pursuant to this Agreement shall be prepared in a substantial first class manner and conform to the standards or quality normally observed by a person practicing in Contractor's profession.

11. District Representative. The District Superintendent or his or her designee shall be the representative of WPUSD and will administer this Agreement for the district

12. Non-Discrimination. Contractor shall comply with Section 122(a) of the State and Local Fiscal Assistance Act of 1972.

13. Attorney's Fees. If any party to this Agreement commences legal proceedings to enforce any of its terms or for damages for its breach, the prevailing party shall be entitled to recover his reasonable attorney's fees, including those incurred on appeal, if any.

14. Entirety of Agreement. This Agreement contains the entire agreement of District and Contractor with respect to the subject matter hereof, and no other agreement, statement, or promise made by any party, or to any employee, officer, or agent of any party, which is not contained in this Agreement shall be binding or valid.

8.2.6

No supplement, modification, or amendment of this Agreement shall be binding unless executed by all parties in writing.

15. Counterparts. The partners may execute this Agreement in two or more counterparts, which shall, in the aggregate, be signed by all the parties; each counterpart shall be deemed an original instrument as against any party who has signed it.

16. Governing Law. This Agreement is executed and intended to be performed in the State of California, and the laws of that State shall govern its interpretation and effect.

17. Successors. This Agreement shall be binding on and inure to the benefit of the respective successors and assigns of the parties, except to the extent of any contrary provision in this Agreement.

18. Severability. If any term, provision, covenant, or condition of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the Agreement shall remain in full force and effect and shall in no way be affected, impaired, or invalidated.

8.27

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.
DISTRICT GLOBAL GOALS
1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students** 2. **Foster a safe, caring environment where individual differences are valued and respected.** 3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.** 4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.** 5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
AYP/API Update

AGENDA ITEM AREA:
Information

REQUESTED BY:
Mary Boyle
Deputy Superintendent Educational Services

ENCLOSURES:
Yes

DEPARTMENT:
Educational Services

FINANCIAL INPUT/SOURCE:
Title I Funding

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

California Department of Education (CDE) has released the 2011 Adequate Yearly Progress (AYP) and Academic Performance Index (API) scores for all districts and schools. AYP is the federal accountability system that calls for uniform pre-set percentage targets of students scoring Proficient or Advanced on STAR testing for all California schools and districts. API is the state accountability system that calls for annual improvement of student achievement toward the goal of an API score of 800. An update on the District and individual school site AYP/API scores will be presented.

RECOMMENDATION:

Information only.

8.3

Schools seek relief from No Child Left Behind

By Diana Lambert
dlambert@sacbee.com

State schools chief Tom Torlakson has asked for a reprieve from the federal No Child Left Behind law.

Torlakson sent a letter to U.S. Secretary of Education Arne Duncan this week asking that California be granted a waiver from the law's mandates, state officials said Thursday.

"Relief is needed immediately before more schools suffer for another school year under inappropriate labels and ineffective intervention," Torlakson said in the letter.

Schools that don't meet the requirements of No Child Left Behind – which include graduation rates, attendance and participation in testing, as well as the proficiency of minority groups, students with disabilities and English language learners – can be placed in "program improvement." These schools may face sanctions that can, in extreme cases, include being taken over by the state.

In addition, the bar goes up each year. That is, the federal goals require that an increasing percentage of students be proficient on the tests. By 2014, all students are supposed to be proficient.

Officials at the U.S. Department of Education announced recently that states will be offered relief from the statute if they can demonstrate they are invoking reform that includes adopting college- and career-ready standards, collecting teacher data that incorporate student test scores, and a new accountability system.

Torlakson acknowledged that these conditions "present problems for California" and says the state is "working hard to develop" an accountability system. The waiver requirements don't come with any federal funding, making them difficult to implement, he wrote.

Torlakson also contended that the waiver's requirements are beyond the scope of No Child Left Behind. He said new federal mandates should be considered during the process of reauthorizing the law, which dates to 2002 and is up for renewal.

In the meantime, the Legislature is still debating the best way to measure accountability and recently lost federal funding for a system that would track teacher data.

Senate President Pro Tem Darrell Steinberg and officials at the California Department of Education want to use an accountability system called the Education Quality Index. Steinberg's Senate Bill 547 would create an index using graduation and promotion rates, test scores, college preparedness and career readiness.

In August, federal officials stripped the state of the entire three-year grant for the California Longitudinal Teacher Integrated Data Education System, or CALTIDES, after Gov. Jerry Brown vetoed the use of $2.1 million in federal funding for it in this year's budget. The governor's veto message said the system wasn't critical.

Torlakson said 4,600 schools – 80 percent of the California schools that receive federal Title 1 funds – will be in program improvement status for the 2011-12 school year.

Duncan acknowledged in a town hall meeting via Twitter this week that the waivers are an "imperfect solution" and said he hopes Congress will reauthorize No Child Left Behind soon.

Call The Bee's Diana Lambert, (916) 321-1090. Follow her on Twitter @dianalambert.

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2010 - 11 Accountability Progress Reporting (APR)

Local Educational Agency (LEA) List of Schools

2011 Adequate Yearly Progress (AYP) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

LEA: Western Placer Unified
LEA Type: Unified
County: Placer
CD Code: 31-66951

AYP LEA Report
APR LEA Summary
API LEA List of Schools
API County List of Schools
AYP County List of Schools

(API = Academic Performance Index)

	Met 2011 Criteria for:					PI Status
	All Components	English-Language Arts	Mathematics	API	Graduation Rate	PI Status
WESTERN PLACER UNIFIED	No	No	No	Yes	Yes	Year 1
Elementary Schools						
Carlin C. Coppin Elementary	No	No	No	Yes	N/A	Not Title 1
Creekside Oaks Elementary	No	No	No	Yes	N/A	Not in PI
First Street	No	No	No	Yes	N/A	Year 4
Foskett Ranch Elementary	No	No	No	Yes	N/A	Not Title 1
Lincoln Crossing Elementary	No	Yes	No	Yes	N/A	Not Title 1
Sheridan	Yes	Yes	Yes	N/A	N/A	Not in PI
Twelve Bridges Elementary	Yes	Yes	Yes	Yes	N/A	Not Title 1
Middle Schools						
Glen Edwards Middle	No	No	No	Yes	N/A	Year 1
Twelve Bridges Middle	Yes	Yes	Yes	Yes	N/A	Not Title 1
High Schools						
Horizon Charter	No	No	No	Yes	Yes	Not Title 1
Lincoln High	No	No	No	Yes	Yes	Not Title 1
Partnerships for Student-Centered Learni	No	No	No	Yes	N/A	Not Title 1
ASAM Schools						
Phoenix High (Continuation)	Yes	Yes	Yes	N/A	N/A	Year 2

8.3.2

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2010-11 Accountability Progress Reporting (APR)

Local Educational Agency (LEA) Report
2011 Adequate Yearly Progress (AYP) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

LEA: Western Placer Unified
LEA Type: Unified
County: Placer
CD Code: 31-66951

2011 AYP and PI Links:
- LEA Chart
- LEA PI Status and Grade Spans
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	Glossary	Base	Guide	Growth	AYP	PI	Guide

Made AYP: No
Met 28 of 38 AYP Criteria

California Alternate Performance Assessment (CAPA)

	Percent Proficient and Above	Above 1.0	Exception Approved
English-Language Arts	0.7	No	
Mathematics	0.5	No	

California Modified Assessment (CMA)

	Percent Proficient and Above	Cap	Above Cap
English-Language Arts	2.0	2.3	No
Mathematics	2.0	2.5	No

Participation Rate

	English-Language Arts Target 95% Met all participation rate criteria? Yes					Mathematics Target 95% Met all participation rate criteria? Yes				
GROUPS	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method
LEA-wide	4158	4140	100	Yes		4158	4140	100	Yes	
Black or African American	71	71	100	--		71	70	99	--	
American Indian or Alaska Native	44	43	98	--		44	43	98	--	
Asian	145	145	100	Yes		145	145	100	Yes	
Filipino	123	122	99	Yes		123	123	100	Yes	
Hispanic or Latino	1189	1185	100	Yes		1189	1185	100	Yes	

8.3.3

Native Hawaiian or Pacific Islander	25	25	100	--	25	25	100	--
White	2421	2409	100	Yes	2421	2410	100	Yes
Two or More Races	134	134	100	Yes	134	134	100	Yes
Socioeconomically Disadvantaged	1384	1378	100	Yes	1384	1376	99	Yes
English Learners	608	607	100	Yes	608	607	100	Yes
Students with Disabilities	631	622	99	Yes	631	621	98	Yes

Percent Proficient - Annual Measurable Objectives (AMOs)

	English-Language Arts Target 67.0 % Met all percent proficient rate criteria? No					Mathematics Target 67.3 % Met all percent proficient rate criteria? No				
GROUPS	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method
LEA-wide	3945	2535	64.3	No		3944	2538	64.4	No	
Black or African American	60	30	50.0	--		59	24	40.7	--	
American Indian or Alaska Native	43	22	51.2	--		43	20	46.5	--	
Asian	137	101	73.7	Yes		137	111	81.0	Yes	
Filipino	119	88	73.9	Yes		120	95	79.2	Yes	
Hispanic or Latino	1121	560	50.0	No		1120	600	53.6	No	
Native Hawaiian or Pacific Islander	22	15	68.2	--		22	11	50.0	--	
White	2311	1626	70.4	Yes		2312	1596	69.0	Yes	
Two or More Races	128	93	72.7	Yes		128	81	63.3	Yes	Y2
Socioeconomically Disadvantaged	1325	618	46.6	No		1323	661	50.0	No	
English Learners	588	214	36.4	No		588	273	46.4	No	
Students with Disabilities	596	245	41.1	No		595	270	45.4	No	

Academic Performance Index (API) - Additional Indicator for AYP

2010 Base API	2011 Growth API	2010-11 Growth	Met 2011 API Criteria	Alternative Method
815	822	7	Yes	

2011 API Criteria for meeting federal AYP: A minimum "2011 Growth API" score of 710 OR "2010-11 Growth" of at least one point.

Graduation Rate Goal: 90 Percent

Current Year: Graduation Rate Results

2010 Graduation Rate (Class of 2008-09)	2011 Graduation Rate (Class of 2009-10)	2011 Target Graduation Rate	2011 Graduation Rate Criteria Met	Alternative Method or Exclusion
86.35	85.68	84.02	Yes	DA

Graduation Rate Criteria: (1) met or exceeded the goal of 90%, or (2) met the fixed target graduation rate, or (3) met the variable target graduation rate. Fixed and variable target graduation rates are calculated for local educational agencies and schools that have not reached the 90% goal.

8.3.4

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2010 -11 Accountability Progress Reporting (APR)

School Report
2011 Adequate Yearly Progress (AYP) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

School: First Street
LEA: Western Placer Unified
County: Placer
CDS Code: 31-66951-6117493
School Type: Elementary

Direct Funded Charter School: No

2011 AYP and PI Links:
- School Chart
- School PI Status
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	Glossary	Base	Guide	Growth	AYP	PI	Guide

Made AYP: No
Met 14 of 21 AYP Criteria

Participation Rate

GROUPS	English-Language Arts Target 95% Met all participation rate criteria? Yes					Mathematics Target 95% Met all participation rate criteria? Yes				
	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method
Schoolwide	301	300	100	Yes		301	300	100	Yes	
Black or African American	0	0	--	--		0	0	--	--	
American Indian or Alaska Native	2	2	100	--		2	2	100	--	
Asian	6	6	100	--		6	6	100	--	
Filipino	8	8	100	--		8	8	100	--	
Hispanic or Latino	200	200	100	Yes		200	200	100	Yes	
Native Hawaiian or Pacific Islander	0	0	--	--		0	0	--	--	
White	80	79	99	Yes	ER	80	80	100	Yes	ER
Two or More Races	4	4	100	--		4	4	100	--	
Socioeconomically Disadvantaged	221	220	100	Yes		221	221	100	Yes	
English Learners	148	148	100	Yes		148	148	100	Yes	
Students with Disabilities	40	39	98	--		40	39	98	--	

Percent Proficient - Annual Measurable Objectives (AMOs)

English-Language Arts Target 67.6 %	Mathematics Target 68.5 %

8.3.5

GROUPS	Met all percent proficient rate criteria? No					Met all percent proficient rate criteria? No				
	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method
Schoolwide	277	153	55.2	No		277	183	66.1	No	
Black or African American	0	--	--	--		0	--	--	--	
American Indian or Alaska Native	2	--	--	--		2	--	--	--	
Asian	6	--	--	--		6	--	--	--	
Filipino	8	--	--	--		8	--	--	--	
Hispanic or Latino	185	87	47.0	Yes	SH	185	108	58.4	No	
Native Hawaiian or Pacific Islander	0	--	--	--		0	--	--	--	
White	72	52	72.2	Yes		73	58	79.5	Yes	
Two or More Races	3	--	--	--		3	--	--	--	
Socioeconomically Disadvantaged	205	96	46.8	No		206	118	57.3	No	
English Learners	141	58	41.1	No		141	77	54.6	No	
Students with Disabilities	35	17	48.6	--		35	21	60.0	--	

Academic Performance Index (API) - Additional Indicator for AYP

2010 Base API	2011 Growth API	2010-11 Growth	Met 2011 API Criteria	Alternative Method
839	829	-10	Yes	

2011 API Criteria for meeting federal AYP: A minimum "2011 Growth API" score of 710 OR "2010-11 Growth" of at least one point.

Graduation Rate Goal: 90 Percent

Current Year: Graduation Rate Results

2010 Graduation Rate (Class of 2008-09)	2011 Graduation Rate (Class of 2009-10)	2011 Target Graduation Rate	2011 Graduation Rate Criteria Met	Alternative Method or Exclusion
			N/A	

Graduation Rate Criteria: (1) met or exceeded the goal of 90%, or (2) met the fixed target graduation rate, or (3) met the variable target graduation rate. Fixed and variable target graduation rates are calculated for local educational agencies and schools that have not reached the 90% goal.

8.3.6

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2010 -11 Accountability Progress Reporting (APR)

School Report
2011 Adequate Yearly Progress (AYP) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

School: Glen Edwards Middle
LEA: Western Placer Unified
County: Placer
CDS Code: 31-66951-6108351
School Type: Middle

Direct Funded Charter School: No

2011 AYP and PI Links:

- School Chart
- School PI Status
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	Glossary	Base	Guide	Growth	AYP	PI	Guide

Made AYP: No
Met 17 of 21 AYP Criteria

Participation Rate

GROUPS	English-Language Arts Target 95% Met all participation rate criteria? Yes					Mathematics Target 95% Met all participation rate criteria? Yes				
	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method
Schoolwide	688	687	100	Yes		688	688	100	Yes	
Black or African American	4	4	100	--		4	4	100	--	
American Indian or Alaska Native	10	10	100	--		10	10	100	--	
Asian	19	19	100	--		19	19	100	--	
Filipino	10	10	100	--		10	10	100	--	
Hispanic or Latino	264	264	100	Yes		264	264	100	Yes	
Native Hawaiian or Pacific Islander	3	3	100	--		3	3	100	--	
White	362	361	100	Yes		362	362	100	Yes	
Two or More Races	12	12	100	--		12	12	100	--	
Socioeconomically Disadvantaged	321	321	100	Yes		321	321	100	Yes	
English Learners	153	153	100	Yes		153	153	100	Yes	
Students with Disabilities	97	97	100	--		97	97	100	--	

Percent Proficient - Annual Measurable Objectives (AMOs)

English-Language Arts Target 67.6 %	Mathematics Target 68.5 %

8.3.7

GROUPS	Met all percent proficient rate criteria? No					Met all percent proficient rate criteria? No				
	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method
Schoolwide	639	359	56.2	No		640	326	50.9	No	
Black or African American	3	--	--	--		3	--	--	--	
American Indian or Alaska Native	10	--	--	--		10	--	--	--	
Asian	17	12	70.6	--		17	9	52.9	--	
Filipino	10	--	--	--		10	--	--	--	
Hispanic or Latino	245	107	43.7	Yes	SH	245	110	44.9	Yes	SH
Native Hawaiian or Pacific Islander	3	--	--	--		3	--	--	--	
White	338	218	64.5	No		339	190	56.0	No	
Two or More Races	11	7	63.6	--		11	5	45.5	--	
Socioeconomically Disadvantaged	301	129	42.9	Yes	SH	301	119	39.5	Yes	SH
English Learners	146	43	29.5	Yes	SH	146	52	35.6	Yes	SH
Students with Disabilities	88	30	34.1	--		88	26	29.5	--	

Academic Performance Index (API) - Additional Indicator for AYP

2010 Base API	2011 Growth API	2010-11 Growth	Met 2011 API Criteria	Alternative Method
785	790	5	Yes	

2011 API Criteria for meeting federal AYP: A minimum "2011 Growth API" score of 710 OR "2010-11 Growth" of at least one point.

Graduation Rate Goal: 90 Percent

Current Year: Graduation Rate Results

2010 Graduation Rate (Class of 2008-09)	2011 Graduation Rate (Class of 2009-10)	2011 Target Graduation Rate	2011 Graduation Rate Criteria Met	Alternative Method or Exclusion
			N/A	NG12

Graduation Rate Criteria: (1) met or exceeded the goal of 90%, or (2) met the fixed target graduation rate, or (3) met the variable target graduation rate. Fixed and variable target graduation rates are calculated for local educational agencies and schools that have not reached the 90% goal.

8.3.8

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2010 -11 Accountability Progress Reporting (APR)

School Report
2011 Adequate Yearly Progress (AYP) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

School: Phoenix High (Continuation)
LEA: Western Placer Unified
County: Placer
CDS Code: 31-66951-3130036
School Type: ASAM High

Direct Funded Charter School: No

2011 AYP and PI Links:
- School Chart
- School PI Status
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	Glossary	Base	Guide	Growth	AYP	PI	Guide

Made AYP: Yes
Met 4 of 4 AYP Criteria

Participation Rate

GROUPS	English-Language Arts Target 95% Met all participation rate criteria? Yes					Mathematics Target 95% Met all participation rate criteria? Yes				
	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method	Enrollment First Day of Testing	Number of Students Tested	Rate	Met 2011 AYP Criteria	Alternative Method
Schoolwide	13	11	85	Yes	EN	13	12	93	Yes	EN
Black or African American	0	0	--	--		0	0	--	--	
American Indian or Alaska Native	0	0	--	--		0	0	--	--	
Asian	0	0	--	--		0	0	--	--	
Filipino	1	0	0	--		1	1	100	--	
Hispanic or Latino	11	10	91	--		11	10	91	--	
Native Hawaiian or Pacific Islander	0	0	--	--		0	0	--	--	
White	1	1	100	--		1	1	100	--	
Two or More Races	0	0	--	--		0	0	100	--	
Socioeconomically Disadvantaged	9	9	100	--		9	8	89	--	
English Learners	4	4	100	--		4	4	100	--	
Students with Disabilities	4	4	100	--		4	3	75	--	

Percent Proficient - Annual Measurable Objectives (AMOs)

English-Language Arts Target 66.7 %	Mathematics Target 66.1 %

8.3.9

GROUPS	Met all percent proficient rate criteria? Yes					Met all percent proficient rate criteria? Yes				
	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method	Valid Scores	Number At or Above Proficient	Percent At or Above Proficient	Met 2011 AYP Criteria	Alternative Method
Schoolwide	2	--	--	Yes	CI	3	--	--	Yes	CI
Black or African American	0	--	--	--		0	--	--	--	
American Indian or Alaska Native	0	--	--	--		0	--	--	--	
Asian	0	--	--	--		0	--	--	--	
Filipino	0	--	--	--		1	--	--	--	
Hispanic or Latino	2	--	--	--		2	--	--	--	
Native Hawaiian or Pacific Islander	0	--	--	--		0	--	--	--	
White	0	--	--	--		0	--	--	--	
Two or More Races	0	--	--	--		0	--	--	--	
Socioeconomically Disadvantaged	2	--	--	--		2	--	--	--	
English Learners	1	--	--	--		1	--	--	--	
Students with Disabilities	1	--	--	--		1	--	--	--	

Academic Performance Index (API) - Additional Indicator for AYP

2010 Base API	2011 Growth API	2010-11 Growth	Met 2011 API Criteria	Alternative Method
			N/A	

2011 API Criteria for meeting federal AYP: A minimum "2011 Growth API" score of 710 OR "2010-11 Growth" of at least one point.

Graduation Rate Goal: 90 Percent

Current Year: Graduation Rate Results

2010 Graduation Rate (Class of 2008-09)	2011 Graduation Rate (Class of 2009-10)	2011 Target Graduation Rate	2011 Graduation Rate Criteria Met	Alternative Method or Exclusion
			N/A	U50

Graduation Rate Criteria: (1) met or exceeded the goal of 90%, or (2) met the fixed target graduation rate, or (3) met the variable target graduation rate. Fixed and variable target graduation rates are calculated for local educational agencies and schools that have not reached the 90% goal.

8.3.10

2010 - 11 Accountability Progress Reporting (APR)

Local Educational Agency (LEA) Report
Growth API
2011 Growth
Academic Performance Index (API) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

LEA: Western Placer Unified
LEA Type: Unified
County: Placer
CD Code: 31-66951

2011 Growth API Links:
- LEA Chart
- LEA Demographic Characteristics
- LEA Content Area Weights
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	**Glossary**	**Base**	**Guide**	**Growth**	**AYP**	**PI**	**Guide**

Growth API target information is not applicable to LEAs or to schools that do not have a valid 2010 Base API.

	Number of Students Included in 2011 API	Numerically Significant in Both Years	2011 Growth	2010 Base	2010 - 11 Growth
Groups					
LEA-wide	4,674		822	815	7
Black or African American	79	No	759	773	
American Indian or Alaska Native	48	No	783	741	
Asian	160	Yes	882	864	18
Filipino	136	Yes	887	870	17
Hispanic or Latino	1,303	Yes	769	754	15
Native Hawaiian or Pacific Islander	25	No	806	795	
White	2,766	Yes	841	836	5
Two or More Races	147	Yes	858	880	-22
Socioeconomically Disadvantaged	1,561	Yes	754	746	8
English Learners	692	Yes	712	700	12
Students with Disabilities	673	Yes	664	666	-2

Click on the column header to view notes.

In order to meet federal requirements of the Elementary and Secondary Education Act (ESEA), a 2011 Growth API is posted even if a school or LEA had no 2010 Base API. However, the presentation of actual growth would not be appropriate and, therefore, is omitted.

Direct-funded charter schools are not included in the LEA Report.

"N/A"means a number is not applicable or not available due to missing data.

8.3.11

"*" means this API is calculated for a small LEA, defined as having between 11 and 99 valid Standardized Testing and Reporting (STAR) Program test scores included in the API. APIs based on small numbers of students are less reliable and, therefore, should be carefully interpreted.

The federal Adequate Yearly Progress (AYP) requirement for the API is: a 2011 Growth API of 710 OR a one-point increase from the 2010 Base API to the 2011 Growth API for a school or LEA.

Missing All Subgroup Data – All subgroup data are missing if the LEA informed the CDE of a potential data error in at least one race or ethnicity category.

Missing Special Population Subgroup Data – Socioeconomically Disadvantaged, English Learners, and Students with Disabilities groups with missing API data and a "Yes" under the "Numerically Significant in Both Years" column indicates that there was a decrease in the number of students in the group by at least 20 percent from the 2010 Base API to the 2011 Growth API, or the LEA reported a potential data error with one or more of these student groups. For that reason, API information for that student group is not reported. LEAs that make changes to their data through the testing contractor will have updated API reports released in February 2012.

8.3.12

DataQuest home > API home > Reports > Current Page

2010 -11 Accountability Progress Reporting (APR)

School Report - API Growth and Targets Met
2011 Growth
Academic Performance Index (API) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

School: First Street
LEA: Western Placer Unified
County: Placer
CDS Code: 31-66951-6117493
School Type: Elementary

2011 Growth API Links:
- School Chart
- School Demographic Characteristics
- School Content Area Weights
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

Direct Funded Charter School: No

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	**Glossary**	**Base**	**Guide**	**Growth**	**AYP**	**PI**	**Guide**

Met Growth Targets
Schoolwide: Yes
All Student Groups: No
All Targets: No

Groups

	Number of Students Included in 2011 API	Numerically Significant in Both Years	2011 Growth	2010 Base	2010-11 Growth Target	2010-11 Growth	Met Student Groups Growth Target
Schoolwide	278		829	839	A	-10	
Black or African American	0	No					
American Indian or Alaska Native	2	No					
Asian	6	No					
Filipino	8	No					
Hispanic or Latino	185	Yes	792	799	1	-7	No
Native Hawaiian or Pacific Islander	0	No					
White	73	Yes	894	893	A	1	Yes
Two or More Races	3	No					
Socioeconomically Disadvantaged	206	Yes	793	796	4	-3	No
English Learners	141	Yes	772	790	5	-18	No
Students with Disabilities	36	No	776	763			

Similar Schools Report

Similar Schools **Median API**

Click on the median value heading to link to the list of 2010

8.3.13

2011 Growth	2010 Base	
826	833	Base API similar schools. This list contains schools which were selected specifically for the reported school for the 2010 Base API Report.

Click on the column header to view notes.

In order to meet federal requirements of the Elementary and Secondary Education Act (ESEA), a 2011 Growth API is posted even if a school or LEA had no 2010 Base API or if a school had significant population changes from 2010 to 2011. However, the presentation of growth targets and actual growth would not be appropriate and, therefore, are omitted.

"N/A" means a number is not applicable or not available due to missing data.

"*" means this API is calculated for a small school, defined as having between 11 and 99 valid Standardized Testing and Reporting (STAR) Program test scores included in the API. The API is asterisked if the school was small in either 2010 or 2011. APIs based on small numbers of students are less reliable and, therefore, should be carefully interpreted.

"A" means the school or subgroups scored at or above the statewide performance target of 800 in 2010.

"B" means the school did not have a valid 2010 Base API and will not have any growth or target information.

"C" means the school had significant demographic changes and will not have any growth or target information.

"D" means this is either an LEA, or a special education school. Target information is not applicable to LEAs or special education schools.

Targets Met - In the "Met Growth Target" columns, the growth targets reflect state accountability requirements and do not match the federal Adequate Yearly Progress (AYP) requirements. The AYP requirement for the API is a 2011 Growth API of 710 or a one-point increase from the 2010 Base API to 2011 Growth API for a school or LEA.

Missing All Subgroup Data – All subgroup data are missing if the LEA informed the CDE of a potential data error in at least one race or ethnicity category.

Missing Special Population Subgroup Data – Socioeconomically Disadvantaged, English Learners, and Students with Disabilities groups with missing API data and a "No" under the "Met Subgroup Growth Target" column indicates that there was a decrease in the number of students in the group by at least 20 percent from the 2010 Base API to the 2011 Growth API, or the LEA reported a potential data error with one or more these student groups. For that reason API information for that student group is not reported. LEAs that make changes to their data through the testing contractor will have updated API reports released in February 2012.

8.3.14

DataQuest home > API home > Reports > Current Page

2010 -11 Accountability Progress Reporting (APR)

School Report - API Growth and Targets Met
2011 Growth
Academic Performance Index (API) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

School: Glen Edwards Middle
LEA: Western Placer Unified
County: Placer
CDS Code: 31-66951-6108351
School Type: Middle

2011 Growth API Links:
- School Chart
- School Demographic Characteristics
- School Content Area Weights
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

Direct Funded Charter School: No

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	Glossary	Base	Guide	Growth	AYP	PI	Guide

Met Growth Targets
Schoolwide: Yes
All Student Groups: Yes
All Targets: Yes

Groups

	Number of Students Included in 2011 API	Numerically Significant in Both Years	2011 Growth	2010 Base	2010-11 Growth Target	2010-11 Growth	Met Student Groups Growth Target
Schoolwide	640		790	785	5	5	
Black or African American	3	No		654			
American Indian or Alaska Native	10	No					
Asian	17	No	847	855			
Filipino	10	No					
Hispanic or Latino	245	Yes	754	721	5	33	Yes
Native Hawaiian or Pacific Islander	3	No					
White	339	Yes	816	826	A	-10	Yes
Two or More Races	11	No	814				
Socioeconomically Disadvantaged	301	Yes	739	725	5	14	Yes
English Learners	146	Yes	690	669	7	21	Yes
Students with Disabilities	88	No	624	624			

Similar Schools Report

Similar Schools **Median API**

Click on the median value heading to link to the list of 2010

8.3.15

2011 Growth	2010 Base
818	802

Base API similar schools. This list contains schools which were selected specifically for the reported school for the 2010 Base API Report.

Click on the column header to view notes.

In order to meet federal requirements of the Elementary and Secondary Education Act (ESEA), a 2011 Growth API is posted even if a school or LEA had no 2010 Base API or if a school had significant population changes from 2010 to 2011. However, the presentation of growth targets and actual growth would not be appropriate and, therefore, are omitted.

"N/A" means a number is not applicable or not available due to missing data.

"*" means this API is calculated for a small school, defined as having between 11 and 99 valid Standardized Testing and Reporting (STAR) Program test scores included in the API. The API is asterisked if the school was small in either 2010 or 2011. APIs based on small numbers of students are less reliable and, therefore, should be carefully interpreted.

"A" means the school or subgroups scored at or above the statewide performance target of 800 in 2010.

"B" means the school did not have a valid 2010 Base API and will not have any growth or target information.

"C" means the school had significant demographic changes and will not have any growth or target information.

"D" means this is either an LEA, or a special education school. Target information is not applicable to LEAs or special education schools.

Targets Met - In the "Met Growth Target" columns, the growth targets reflect state accountability requirements and do not match the federal Adequate Yearly Progress (AYP) requirements. The AYP requirement for the API is a 2011 Growth API of 710 or a one-point increase from the 2010 Base API to 2011 Growth API for a school or LEA.

Missing All Subgroup Data – All subgroup data are missing if the LEA informed the CDE of a potential data error in at least one race or ethnicity category.

Missing Special Population Subgroup Data – Socioeconomically Disadvantaged, English Learners, and Students with Disabilities groups with missing API data and a "No" under the "Met Subgroup Growth Target" column indicates that there was a decrease in the number of students in the group by at least 20 percent from the 2010 Base API to the 2011 Growth API, or the LEA reported a potential data error with one or more these student groups. For that reason API information for that student group is not reported. LEAs that make changes to their data through the testing contractor will have updated API reports released in February 2012.

8.3.16

2010 -11 Accountability Progress Reporting (APR)

School Report - API Growth and Targets Met
2011 Growth
Academic Performance Index (API) Report

California Department of Education
Assessment and Accountability Division
8/31/2011

School: Phoenix High (Continuation)
LEA: Western Placer Unified
County: Placer
CDS Code: 31-66951-3130036
School Type: Small High

2011 Growth API Links:
- School Chart
- School Demographic Characteristics
- School Content Area Weights
- LEA List of Schools
- County List of Schools

(An LEA is a school district or county office of education.)

Direct Funded Charter School: No

2010-11 APR		2010-11 State API			2011 Federal AYP and PI		
Summary	Glossary	Base	Guide	Growth	AYP	PI	Guide

Met Growth Targets
Schoolwide: Yes
All Student Groups: Yes
All Targets: Yes

Groups

	Number of Students Included in 2011 API	Numerically Significant in Both Years	2011 Growth	2010 Base	2010-11 Growth Target	2010-11 Growth	Met Student Groups Growth Target
Schoolwide	19		642	556	12	86	
Black or African American	0	No					
American Indian or Alaska Native	0	No					
Asian	0	No					
Filipino	0	No					
Hispanic or Latino	11	No	596	493			
Native Hawaiian or Pacific Islander	0	No					
White	8	No					
Two or More Races	0	No					
Socioeconomically Disadvantaged	12	No	606	455			
English Learners	6	No					
Students with Disabilities	3	No					

Similar Schools Report

Similar Schools **Median API**

Click on the median value heading to link to the list of 2010

8.3.17

2011 Growth	2010 Base	
		Base API similar schools. This list contains schools which were selected specifically for the reported school for the 2010 Base API Report.

Click on the column header to view notes.

In order to meet federal requirements of the Elementary and Secondary Education Act (ESEA), a 2011 Growth API is posted even if a school or LEA had no 2010 Base API or if a school had significant population changes from 2010 to 2011. However, the presentation of growth targets and actual growth would not be appropriate and, therefore, are omitted.

"N/A" means a number is not applicable or not available due to missing data.

"*" means this API is calculated for a small school, defined as having between 11 and 99 valid Standardized Testing and Reporting (STAR) Program test scores included in the API. The API is asterisked if the school was small in either 2010 or 2011. APIs based on small numbers of students are less reliable and, therefore, should be carefully interpreted.

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"C" means the school had significant demographic changes and will not have any growth or target information.

"D" means this is either an LEA, or a special education school. Target information is not applicable to LEAs or special education schools.

Targets Met - In the "Met Growth Target" columns, the growth targets reflect state accountability requirements and do not match the federal Adequate Yearly Progress (AYP) requirements. The AYP requirement for the API is a 2011 Growth API of 710 or a one-point increase from the 2010 Base API to 2011 Growth API for a school or LEA.

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8.3.18

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEES MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:

California Employers' Retiree Benefit Trust Annual Statement

AGENDA ITEM AREA:

Information

REQUESTED BY:

Joyce Lopes
Assistant Superintendent of Business Services

ENCLOSURES:

Yes

DEPARTMENT:

Business Services

FINANCIAL INPUT/SOURCE:

None

MEETING DATE:

September 6, 2011

ROLL CALL REQUIRED:

No

BACKGROUND:

On June 1, 2010, the Board of Trustees resolved to deposit post-employment benefit funds in an irrevocable trust with CalPERS. An Annual Statement regarding the California Employers' Retiree Benefit Trust is enclosed for your information.

RECOMMENDATION:

Administration recommends the Board received the information.

8.4

California Public Employees' Retirement System
P.O. Box 942703
Sacramento, CA 94229-2703
888 CalPERS (or **888**-225-7377)
Telecommunications Device for the Deaf:
916-795-3240

Western Placer Unified School District
600 Sixth Street, Ste 400
Lincoln, CA 95648

ATTN: Carrie Carlson, Director of Business Services

California Employers' Retiree Benefit Trust

ANNUAL STATEMENT

Period Ending: June 30, 2011
Employer ID: C1000141804

July 01, 2010

Beginning Balance	$0.00
Contribution	$2,381,039.00
Investment Earnings	$417,341.92
Disbursement	$0.00
Administrative Expenses[1]	($3,116.38)
Other	$0.00
Ending Balance	**$2,795,264.54**

June 30, 2011

1. Most administrative expenses are allocated in the fourth quarter.

For any questions concerning your statement, please contact CalPERS at **FCSD-CERBT@CalPERS.ca.gov** or **888-CalPERS** (or **888**-225-7377)

California Public Employees' Retirement System

www.calpers.ca.gov

PERS44F0031 DMC (04/2008)

8.41

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEES MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:

Certificates of Participation
Debt Restructuring

AGENDA ITEM AREA:

Information

REQUESTED BY:

Joyce Lopes
Assistant Superintendent of Business Services

ENCLOSURES:

No

DEPARTMENT:

Business Services

FINANCIAL INPUT/SOURCE:

None

MEETING DATE:

September 6, 2011

ROLL CALL REQUIRED:

No

BACKGROUND:

As part of the district's debt restructuring plan, initially implemented in 2008, the Board will consider the issuance of either a 25-year or 30-year Certificate of Participation (COP) to refinance the outstanding 2006 Series A COP. The restructuring accomplishes two primary objectives. First, the interest rate will be converted from variable rate to fixed rate in order to give the district certainty and stability over the amount of the annual payment. Second, as planned in 2008 and in conjunction with the other refinances executed in both 2008 and 2009, the term of the principal repayment of the loan is extended to make the debt payment affordable given the district's available repayment sources. The source of repayment is primarily Community Facilities District special taxes, developer fees, capital facilities fund balance and interest earnings. It is anticipated that these sources of repayment will be sufficient to delay any impact on the General Fund until approximately 2022, at which time an annual General Fund contribution will be made to augment available capital revenue sources and meet debt service requirements.

RECOMMENDATION:

Administration recommends the Board receive the information.

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Delay of School

AGENDA ITEM AREA:
Discussion/Information

REQUESTED BY:
Scott Leaman, Superintendent

ENCLOSURES:
Yes

DEPARTMENT:
District office

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

As most already know, the start of school was delayed by three days this year. The district reacted quickly, in concert with local support agencies, to an emergency situation that ended satisfactorily. The State Department of Education was contacted last Tuesday during the event and all indications are the district will not need to make up the days during the 2011-12 school year. Past training with our support agencies was key to the integrated response to the situation and the district would like to thank the agencies and district personnel that went above the call of duty to assist families and students during this time. The agencies were publically thanked at Saturday night's football game at halftime. The situation will be debriefed with the groups involved.

RECOMMENDATION:

No Action is required on this item.

8.6

WESTERN PLACER UNIFIED SCHOOL DISTRICT
BOARD OF TRUSTEE MEETING FACT SHEET

MISSION STATEMENT: Empower Students with the skills, knowledge, and attitudes for Success in an Ever Changing World.

DISTRICT GLOBAL GOALS

1. **Develop and continually upgrade a well articulated K-12 academic program that challenges all students to achieve their highest potential, with a special emphasis on students**
2. **Foster a safe, caring environment where individual differences are valued and respected.**
3. **Provide facilities for all district programs and functions that are suitable in terms of function, space, cleanliness and attractiveness.**
4. **Promote the involvement of the community, parents, local government, business, service organizations, etc. as partners in the education of the students.**
5. **Promote student health and nutrition in order to enhance readiness for learning.**

SUBJECT:
Suspension of Staffing Ratios

AGENDA ITEM AREA:
Discussion/Action

REQUESTED BY:
Scott Leaman, Superintendent

ENCLOSURES:
Yes

DEPARTMENT:
District office

FINANCIAL INPUT/SOURCE:
N/A

MEETING DATE:
September 6, 2011

ROLL CALL REQUIRED:
No

BACKGROUND:

The district has implemented many measures to remain fiscally sound and has reduced budget over six million dollars during the last four years. Overall staffing in the district is governed by Board adopted staffing ratios. The district currently analyzes every vacancy for efficiently and a vacancy can only be filled once it is approved by the management team (Superintendent, Deputy Superintendent, and Assistant Superintendent).

The Superintendent is requesting a suspension of staffing ratios at this time to ensure that maximum efficiencies are in place for each position that is approved or denied. Each vacancy will be continue to be assessed and filled based approval from the Management Team.

Suspension of staffing ratios will not supersede contractual agreements with our associations and the district will fully comply with contracts.

RECOMMENDATION:

Approve suspension of staffing ratios.

8.7