



Rowan-Salisbury Schools

**500 N. Main Street
Salisbury, NC 28144**

REQUEST FOR PROPOSAL

FOR

**Competency Based Learning Management System for
Accelerate Rowan, a Teacher and School Leader (TSL) Grant**

**RFP Issued: February 19, 2021
Response Due: March 12, 2021 at 3:00 p.m. EST**

Request for Proposal (RFP)

Competency Based Learning Management System

Rowan-Salisbury Schools is requesting proposals from qualified licensed firms for specialized services for Project Evaluation Services in the Accelerate Rowan grant, a Teacher and School Leader (TSL) grant.

General Information

Submittal of Proposal

- Information should be verified before submissions. Adjustments will not be permitted after submission to the District. The District will not be responsible for errors or omissions on the part of the organizations in preparation of the proposals.
- Submissions should be sent to:

McKenzie Lamborne, Grant Coordinator
LamborneMM@rss.k12.nc.us

- A pre-bid meeting will take place via zoom for potential vendors to ask questions on February 26, 2021 at 4:00 pm. You must register using the following link:
https://rssed.zoom.us/meeting/register/tJAlcOGsqTIpG9GF_VaZYnkBmQTAHxqrzTXm
- Questions about the RFP, its content, format or any other questions must be submitted in writing by March 3, 2021 to David Blattner, Chief Technology Officer
David.Blattner@rss.k12.nc.us
- Rowan-Salisbury Schools reserves the right to schedule presentations from a subset of those that submit a proposal prior to the selection.

Signatures

- All Proposals must be signed by an authorized officer of the firms submitting the proposals.

Rights of the District

- The District, in its discretion, may solicit presentations and/or conduct personal interviews of any firm submitting an RFP. The successful firm or firms will be required to enter into an Agreement between the District and the Firm. The form of agreement for requested services shall be substantially in the form of the district's standard agreement for services.
- All content, processes, products, programs, and all other resources developed by the firm for the purpose of this RFP, shall be the property of Rowan-Salisbury Schools.
- The RFP is not a low-bid price competition; instead proposals shall be evaluated in accordance with the Evaluation Criteria stated in this RFP.
- The District reserves the right to reject any and all proposals.

Deadline for Submittal

- Submittals must be received by McKenzie Lamborne -
LamborneMM@rss.k12.nc.us by March 12, 2021 by 3:00PM EST.

II. Scope of Work

Introduction

- Responses received from this Request for Proposals will be used by the District to select a competency based platform so that Accelerate Rowan can implement a platform to support competency-based instruction over the project period. The digital platform will connect teachers to students and students to teachers, content standards, learning resources, and digital assessments. The platform will also provide students with a learning community that shares what each learner is working on to create better peer-to-peer connections. The platform will have developed an interactive interface for teachers and leaders that will link to evaluation, feedback, support, resources, and personalized professional development. .

Requested Services

- Work with Rowan-Salisbury Schools in implementing a competency based digital learning management system (LMS), a comprehensive data system that links educators with student learning outcomes and gives students access to meaningful data to help them track their progress and establish personalized mastery learning plans. The system allows educators to make real-time data-driven decisions to improve learning and students to manage their learning anytime, anywhere. The system will provide professional development and coaching (virtual and on-site) on the system's LMS and customized implementation. Professional development will be offered on competency-based system implementation, student agency, and using proficiency scales in the classroom. The vendor will work with the district (virtually or on-site) to develop a comprehensive 3-5 year technology integration and professional development plan for phased implementation and support. developing and implementing a competency based education platform that meets all requirements listed.

Summary of Specific Services/Products and requirements

- LMS that is built around competency based education
- Willing to grow with the program and write what we need
- Willing to change program to fit our needs customization
- Allows for mastery to be assessed three ways prior to mastery given
 - Student artifact
 - Assessment
 - Teacher verification
- Ability to score using of proficiency scales and rubrics
- Ability to see student progress over multiple years/grade levels
- Ability to be completely competency based in student progression not tied to calendar/school year
- Allow for Peer-to-peer connections
- Allow for student to have agency in their pathways of learning
- Ability to track longitudinal data of students, schools, and district
- Ability to assess students digitally
- Provide teachers with PD based on performance of students
- Able to upload administer and report out on district verifiers
- Ability to embed 3rd party learning progressions

- Ability to provide Professional Development (PD) Virtually
- Robust and actionable data reporting features at classroom and district level
- Provides a parent portal
- Provides an external stakeholder portal
- Integration with current LMS (Canvas) to allow built content to come over to new LMS
- Mobile and multi-platform compatibility iOS/Win/MacOS
- Utilizing single sign on
 - ADFS
 - Clever
 - NC IAM
- The ability to communicate with other systems
 - Student Management system
 - Teacher Evaluation System
 - Ability to link performance to teacher evaluation
- Work with third party LTI
 - Mastery Transcript
 - Panorama
 - Google
 - PowerSchool
 - Ck12
 - Discovery Ed
 - O365
 - Pearson My Lab
 - Badgr
- Data hosting included

Contents Of Proposal For Selection Committee

All proposals shall address the following items, in the order listed below and shall be numbered A through F in the proposal document.

- **Description of Company**– Provide background information regarding the size, location, work history, and organization of the firm.
- **Experience Relative to District Needs** – Provide a detailed summary of the experience of the firm including a list of similar projects completed within the last five years.
- **Qualifications of Company’s Personnel** – Identify all project personnel, organizational relationships, and provide a resume of qualifications and project related experience.
- **Ability** - Respond to all the requirements of the RFP that you currently have in place, those that are on the product roadmap with timelines for implementation, and those you are unable to provide.
- **Cost** – Proposals shall include pricing and shall be inclusive of all costs with costs allocated out.
- **Timeline** - Provide schedule of delivery of services
- **Experience** - Other projects of similar size and complexity.
- **Other** - Each firm is encouraged to provide any additional information or description of resources the firm feels is pertinent to this RFP.

III. Selection Criteria

- Ease of use: How intuitive the product is for all those that will be interacting with it.
- Experience and Training: Project personnel resumes, prior experience
- Proven track record of services related to the RFP scope of work.
- Previous work history with Rowan-Salisbury Schools.
- Demonstrated knowledge of competency based learning platform and implementations
- Ability to provide a product that integrates aspects listed in summary of services and product requirements.
- Understanding and commitment to Rowan-Salisbury Schools' Renewal School System Legislation and Directional System.

The District Superintendent will appoint a selection committee to review the RFPs and make a recommendation to the School Board.