

Habit 4

THINK WIN WIN

I win, you win, we win

- I balance courage for getting what I want and consideration for what others want.
 - Remember the Gold Rule
"Do unto others as you would have them do unto you"
 - When conflicts arise I look for a third alternative
- I am a Problem Solver when an issue comes up with another person

Think Win Win means everyone can win. Instead of thinking about YOU and ME, win win is about **BOTH OF US.**

Win Win is NOT about giving up what you want to make someone else happy, it's about making **EVERYONE happy!**