

Prepared for:

Mr. Robert Cochran

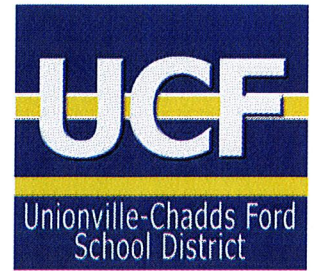
UNIONVILLE-CHADDS FORD SCHOOL DISTRICT

740 Unionville Road

Kennett Square, PA 19348

Office: 610-347-0970

Email: rwcochran@ucfsd.net



2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35



Client Proposal

Prepared by:

Rick McCord

Office: 717-653-7080

Email: fleet@whitmoyerautogroup.com

Quote ID: 020320-1

Date: 02/03/2020



Whitmoyer Ford, Inc. | 1001 East Main Street, Mount Joy, Pennsylvania, 17552-9333

Office: 717-653-7080 | Fax: 717-653-7080

2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs

Dimensions

• Exterior length: 217.8" • Exterior width: 81.3" • Exterior height: 98.7" • Wheelbase: 130.0" • Front track: 68.2" • Rear track: 68.6" • Front legroom: 41.3" • Rear legroom: 33.7" • 3rd row legroom: 35.6" • Front headroom: 52.0" • Rear headroom: 55.8" • 3rd row headroom: 55.8" • Front hiproom: 60.7" • Rear hiproom: 69.6" • 3rd row hiproom: 67.3" • Front shoulder room: 67.9" • Rear shoulder room: 71.4" • 3rd row shoulder room: 67.0" • Cargo volume: 125.0cu.ft. • Maximum cargo volume: 292.7cu.ft.

Powertrain

• 275hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection • Recommended fuel : regular unleaded • ULEV II • 10 speed automatic transmission with overdrive • Rear-wheel drive • **Limited slip differential** • Fuel Economy City: 15 mpg • Fuel Economy Highway: 19 mpg • Capless fuel filler

Suspension/Handling

• Front independent strut suspension with anti-roll bar, gas-pressurized shocks • Rear rigid axle leaf spring suspension with gas-pressurized shocks • Electric power-assist rack-pinion Steering • Front and rear 16 x 6.5 argent steel wheels • LT235/65SR16 CBSW AS front and rear tires

Body Exterior

• 3 doors • Sliding right rear passenger • Driver and passenger power remote, manual folding door mirrors • Black door mirrors • Black bumpers • **Running boards** • Clearcoat paint • Front and rear 16 x 6.5 wheels • 1 rear tow hook(s)

Convenience

• Manual air conditioning • Rear HVAC • Power front windows • Driver 1-touch down • Remote power door locks with 2 stage unlock and illuminated entry • Manual tilt steering wheel • Manual telescopic steering wheel • Day-night rearview mirror • FordPass Connect 4G LTE WiFi internet access • Emergency SOS • Wireless phone connectivity • 1 1st row LCD monitor • Front and rear cupholders • Full overhead console • Driver and passenger door bins • Rear door bins

Seats and Trim

• Seating capacity of 10 • Front bucket seats • 4-way driver seat adjustment • Manual driver lumbar support • 4-way passenger seat adjustment • Driver and passenger armrests • Removable rear bench seat • Removable 3rd row split-bench seat • Removable 4th row bench seat • Cloth seat upholstery • Metal-look instrument panel insert

Entertainment Features

• AM/FM stereo radio • Auxiliary audio input • External memory control • Steering wheel mounted radio controls • 8 speakers • Streaming audio • Fixed antenna

Lighting, Visibility and Instrumentation

• Halogen aero-composite headlights • Variable intermittent front windshield wipers • Rain sensing wipers • **Rear window defroster** • Fixed rearmost windows • **Deep tinted windows** • Front reading lights • Tachometer • Camera(s) - rear • Low tire pressure warning • Trip odometer • Lane departure



2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Safety and Security

• 4-wheel ABS brakes • Brake assist with hill hold control • 4-wheel disc brakes • Ford Co-Pilot360 w/Side Wind Stabilization Electronic stability control • ABS and driveline traction control • Dual front impact airbag supplemental restraint system • Dual seat mounted side impact airbag supplemental restraint system • Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag supplemental restraint system • Airbag supplemental restraint system occupancy sensor • Power remote door locks with 2 stage unlock and panic alarm • SecuriLock immobilizer • Manually adjustable front head restraints • Manually adjustable rear head restraints • Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

Dimensions

General Weights

Curb	5,815 lbs.	GVWR	8,550 lbs.
Payload	2,670 lbs.		

Front Weights

Front GAWR	4,130 lbs.
------------	------------

Rear Weights

Rear GAWR	5,070 lbs.
-----------	------------

General Trailing

*Towing capacity	5400 lbs.	GCWR	10800 lbs.
------------------	-----------	------	------------

Fuel Tank type

Capacity	25.1 gal.	Capless fuel filler	Yes
----------	-----------	---------------------	-----

Off Road

Load floor height	28 "
-------------------	------

Interior cargo

Cargo volume	125.0 cu.ft.	Maximum cargo volume	292.7 cu.ft.
Height	67.6 "	Length	124.0 "
Minimum width	53.7 "		

Powertrain

Engine Type

Block material	Aluminum	Cylinders	V-6
Head material	Aluminum	Ignition	Spark
Injection	Port/direct injection	Liters	3.5L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	4	Valvetrain	DOHC
Variable valve control	Yes		

Engine Spec



2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Bore	3.64"	Compression ratio	11.8:1
Displacement	213 cu.in.	Stroke	3.41"
Engine Power			
Output	275 HP @ 6,500 RPM	Torque	262 ft.-lb @ 3,750 RPM
Alternator			
Type	HD	Amps	250
Battery			
Amp hours	70	Run down protection	Yes
Transmission			
Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	10
Type	Automatic		
Transmission Gear Ratios			
1st	4.689	2nd	2.985
3rd	2.146	4th	1.769
5th	1.52	6th	1.275
7th	1	8th	0.854
9th	0.689	10th	0.636
Reverse Gear ratios	4.866		
Transmission Extras			
Sequential shift control	SelectShift	Oil cooler	Regular duty
Drive Type			
Type	Rear-wheel		
Drive Feature			
* Limited slip differential	Mechanical	Traction control	ABS and driveline
Drive Axle			
Ratio	3.73		
Exhaust			
Material	Stainless steel	System type	Single
Emissions			
CARB	ULEV II	EPA	Tier 2 Bin 5
Fuel Economy			
City	15 mpg	Highway	19 mpg
Fuel type	Gasoline	Combined	17 mpg
Fuel Economy (Alternate 1)			

**2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)**

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

City	11 mpg	Highway	15 mpg
Fuel type	E85	Combined	12 mpg
Green Values			
Energy Impact Score (Barrels per year)	19.4	Carbon FP / Tailpipe and upstream total GHG (CO ₂ , tons per year)	10.5
* Energy Impact Score (Barrels per year)	6.2		

Driveability**Brakes**

ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front

Brake Assistance

Brake assist	Yes	Hill hold control	Yes
--------------	-----	-------------------	-----

Suspension Control

Ride	Regular	Electronic stability control	Stability control with anti-roll
------	---------	------------------------------	----------------------------------

Front Suspension

Independence	Independent	Type	Strut
Anti-roll bar	Regular		

Front Spring

Type	Coil	Grade	Regular
------	------	-------	---------

Front Shocks

Type	Gas-pressurized
------	-----------------

Rear Suspension

Independence	Rigid axle	Type	Leaf
--------------	------------	------	------

Rear Spring

Type	Leaf	Grade	Regular
------	------	-------	---------

Rear Shocks

Type	HD
------	----

Steering

Activation	Electric power-assist	Type	Rack-pinion
------------	-----------------------	------	-------------

Steering Specs

# of wheels	2
-------------	---

Exterior



2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Front Wheels

Diameter	16"	Width	6.50"
----------	-----	-------	-------

Rear Wheels

Diameter	16"	Width	6.50"
----------	-----	-------	-------

Spare Wheels

Wheel material	Steel
----------------	-------

Front and Rear Wheels

Appearance	Argent	Material	Steel
Covers	Hub		

Front Tires

Aspect	65	Diameter	16"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	235mm	LT load rating	C
RPM	720		

Rear Tires

Aspect	65	Diameter	16"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	235mm	LT load rating	C
RPM	720		

Spare Tire

Mount	Underbody w/crankdown	Type	Full-size
-------	-----------------------	------	-----------

Wheels

Front track	68.2"	Rear track	68.6"
Wheelbase	130.0"		

Body Features

* Front license plate bracket	Yes	* Running boards	Yes
Body material	Fully galvanized steel	Side impact beams	Yes
Rear tow hook(s)	1		

Body Doors

Door count	3	Right rear passenger	Sliding
Rear cargo	Split swing-out		

Exterior Dimensions

Length	217.8"	Body width	81.3"
Body height	98.7"	Front bumper to Front axle	40.3"

2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Side door opening height	63.0"	Side door opening width	51.2"
Rear door opening height	62.8"	Rear door opening width	59.8"
Rear door opening degree	180.0		

Safety*Airbags*

Driver front-impact	Yes	Driver side-impact	Seat mounted
Occupancy sensor	Yes	Overhead Safety Canopy System curtain 1st, 2nd and 3rd row	
Passenger front-impact	Yes	Passenger side-impact	Seat mounted

Seatbelt

Height adjustable	Front	Pre-tensioners	Front
Pre-tensioners (#)	2		

Security

Immobilizer	SecuriLock	Panic alarm	Yes
-------------	------------	-------------	-----

Seating*Passenger Capacity*

Capacity	10
----------	----

Front Seats

Split	Buckets	Type	Bucket
-------	---------	------	--------

Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4	Lumbar support	Manual

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable
---------	--------	------	------------

Front Armrest

Driver	Yes	Passenger	Yes
--------	-----	-----------	-----

Rear Seats

Descriptor	Bench	Facing	Front
Type	Removable		

Rear Head Restraints

Control	Manual	Type	Adjustable
Number	2		

**2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)**

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)**3rd Row Seats**

Type	Removable	Descriptor	Split-bench
Facing	Front		

3rd Row Head Restraint

Type	Adjustable	Control	Manual
Number	3		

4th Row Seats

Type	Removable	Descriptor	Bench
Facing	Front		

4th Row Head Restraints

Type	Adjustable	Control	Manual
Number	3		

Front Seat Trim

Material	Cloth	Back material	Cloth
----------	-------	---------------	-------

Rear Seat Trim Group

Material	Cloth	Back material	Cloth
----------	-------	---------------	-------

3rd Row Seat Trim

Material	Cloth	Back material	Cloth
----------	-------	---------------	-------

Convenience**AC And Heat Type**

Air conditioning	Manual	Rear HVAC	Yes
Underseat ducts	Yes		

Audio System

Auxiliary audio input	Yes	Radio	AM/FM stereo
Radio grade	Regular	Seek-scan	Yes
External memory control	External memory		

Audio Speakers

Speaker type	Regular	Speakers	8
--------------	---------	----------	---

Audio Controls

Steering wheel controls	Yes	Streaming audio	Bluetooth yes
-------------------------	-----	-----------------	---------------

Audio Antenna

Type	Fixed		
------	-------	--	--

LCD Monitors

1st row	1	Primary monitor size (inches)	4
---------	---	-------------------------------	---

2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Convenience Features

Driver foot rest	Yes	12V DC power outlet	2
Emergency SOS	Integrated	Wireless phone connectivity	Bluetooth
* Back-up alarm	Yes		

Door Lock Activation

Type	Power with 2 stage unlock	Remote	Keyfob (all doors)
Integrated key/remote	Yes	Auto locking	Yes

Door Lock Type

Tailgate/rear door lock Included with power door locks

Instrumentation Type

Display	Analog
---------	--------

Instrumentation Gauges

Tachometer	Yes	Engine temperature	Yes
------------	-----	--------------------	-----

Instrumentation Warnings

Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Low washer fluid	Yes	Door ajar	Yes
Rear cargo ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Yes

Instrumentation Displays

Clock	In-radio display	Camera(s) - rear	Yes
-------	------------------	------------------	-----

Instrumentation Feature

Trip odometer	Yes	Lane departure	Warning
Forward collision	Mitigation		

Steering Wheel Type

Material	Urethane	Tilting	Manual
Telescoping	Manual		

Front Side Windows

Window 1st row activation	Power
---------------------------	-------

Windows Rear Side

2nd row activation	Fixed	3rd row activation	Fixed
--------------------	-------	--------------------	-------

Window Features

1-touch down	Driver	* Tinted	Deep
--------------	--------	----------	------

2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Front Windshield

Wiper	Variable intermittent	Rain detecting wipers	Yes
-------	-----------------------	-----------------------	-----

Rear Windshield

* Defroster	Yes	Window	Fixed
-------------	-----	--------	-------

Interior

Rear View Mirror

Day-night	Yes
-----------	-----

Headliner

Coverage	Full	Material	Cloth
----------	------	----------	-------

Floor Trim

Coverage	Full	Covering	Vinyl/rubber
----------	------	----------	--------------

Trim Feature

Instrument panel insert	Metal-look	Gear shift knob	Urethane
-------------------------	------------	-----------------	----------

Lighting

Dome light type	Fade	Front reading	Yes
Illuminated entry	Yes	Variable IP lighting	Yes

Floor Console Storage

Storage	Yes	Type	Partial
---------	-----	------	---------

Overhead Console Storage

Storage	Yes	Type	Full
---------	-----	------	------

Storage

Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	Passenger door bin	Yes
Rear yes	Yes	Instrument panel	Bin
Rear door bins	Yes		

Cargo Space Trim

Floor	Vinyl/rubber	Trunk lid/rear cargo door	Plastic
-------	--------------	---------------------------	---------

Cargo Space Feature

Tie downs	Yes	Light	Yes
-----------	-----	-------	-----

Legroom

Front	41.3"	Rear	33.7"
Third	35.6"	Fourth	35.6"

Headroom

Front	52.0"	Rear	55.8"
-------	-------	------	-------



2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)

Price Level: 35 | Quote ID: 020320-1

Selected Equip & Specs (cont'd)

Third	55.8"	Fourth	55.8"
<i>Hip Room</i>			
Front	60.7"	Rear	69.6"
Third	67.3"	Fourth	68.0"
<i>Shoulder Room</i>			
Front	67.9"	Rear	71.4"
Third	67.0"	Fourth	67.8"

**2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)**

Price Level: 35 | Quote ID: 020320-1

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
K1C	Base Vehicle Price (K1C)	
Packages		
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i> - Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i> - GVWR: 8,550 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i> - Cloth Front Bucket Seats - Radio: AM/FM Stereo <i>Includes Bluetooth, dual USB ports and a 4.0" multi-function display.</i> - 8 Speakers (4 Front/4 Rear)	
Powertrain		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	
X7L	3.73 Limited-Slip Axle Ratio	
STDGV	GVWR: 8,550 lbs	
Wheels & Tires		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	
Seats & Seat Trim		
21M	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	
C	Cloth Front Bucket Seats	

**2020 Transit-150 Passenger RWD Medium Roof Van 130" WB XL (K1C)**

Price Level: 35 | Quote ID: 020320-1

As Configured Vehicle (cont'd)

Code	Description	MSRP
------	-------------	------

Other Options

PAINT	Monotone Paint Application	
130WB	130" Wheelbase	
153	Front License Plate Bracket	
	Standard in states requiring two license plates and optional in all other states.	
68H	Running Boards	
	<i>Covers the B-C pillar passenger-side.</i>	
92E	Privacy Glass	
	<i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i>	
	<i>Includes:</i>	
	<i>- Rear-Window Defroster</i>	
57N	Rear-Window Defroster	
58U	Radio: AM/FM Stereo	
	<i>Includes Bluetooth, dual USB ports and a 4.0" multi-function display.</i>	
	<i>Includes:</i>	
	<i>- 8 Speakers (4 Front/4 Rear)</i>	
43B	Back Up Alarm	
	<i>Includes 102 dB(A) warning capability.</i>	

Emissions

425	50-State Emissions System
-----	---------------------------

Interior Colors

CB_02	Ebony
-------	-------

Fleet Options

BY_02	School Bus Yellow
-------	-------------------