# CITIZENS ADVISORY COMMITTEE

**MEETING #8** 

Tuesday, December 10, 2019 Friendswood ISD Board Room







#### **PROPOSED BOND PROJECTS**

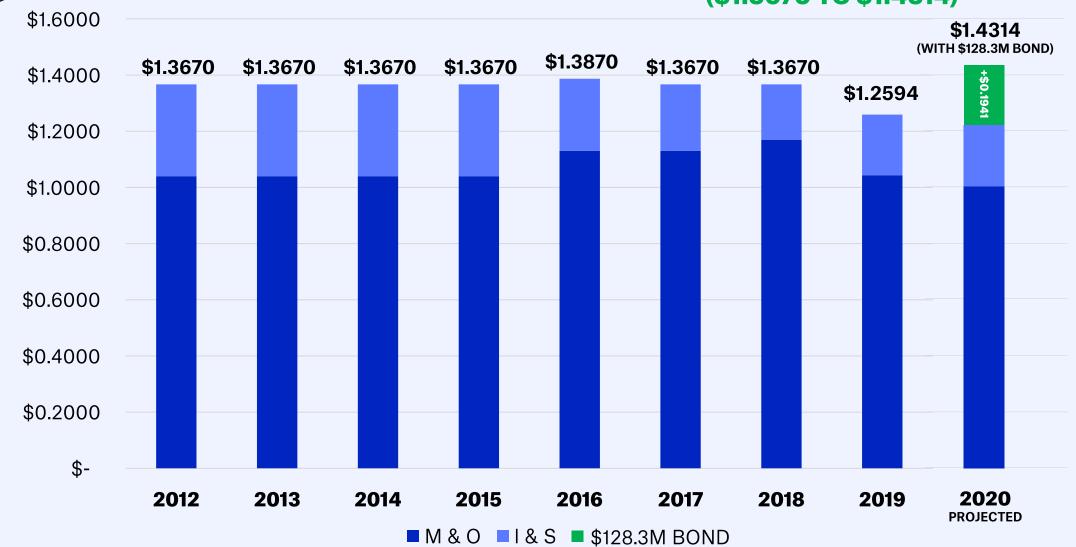
District-wide Priority Maintenance	\$16,456,902
Friendswood High School Additions & Renovations	\$53,372,527
Bales Intermediate School Classroom Addition	\$2,376,629
Windsong Intermediate School Classroom Addition	\$4,554,758
Cline Elementary School Replacement	\$44,606,235
Westwood Elementary School Classroom Addition	\$3,006,429
District-wide Safety & Security Improvements	\$1,000,000
District-wide Technology Improvements	\$1,000,000
Land Purchases	\$1,900,000
BOND RECOMMENDATION TOTAL	\$128,273,480



#### **TAX RATE IMPACT**

+\$0.0644

PROJECTED
3-YEAR NET TAX RATE INCREASE
(\$1.3670 TO \$1.4314)





#### TAX RATE IMPACT

#### 2020 Bond Election

Election Amount \$128,273,480

#### **Projected Tax Rate Impact**

 Current I&S Tax Rate
 \$0.2170

 (+) I&S Tax Rate Increase
 \$0.1941

 (=) Maximum I&S Tax Rate
 \$0.4111

#### **Projected Homeowner Impact\***

Annual Tax Increase to Average Homeowner \$691.13

Monthly Tax Increase to Average Homeowner \$57.59



<sup>\*</sup> Based on an average taxable home value of \$356,000.



## WHERE DO WE GO FROM HERE?



#### **NEXT STEPS**

#### **BOARD OF TRUSTEES RECOMMENDATION**

Monday, January 13

#### **BOARD OF TRUSTEES WORKSHOP**

Monday, February 3

#### **BOARD OF TRUSTEES CONSIDERS CALLING BOND ELECTION**

Monday, February 10

#### **DEADLINE TO CALL MAY 2020 BOND ELECTION**

Friday, February 14

#### **CAMPAIGN ACTIVITES BEGIN**

Monday, February 17



#### **PBK** Community Engagement

#### **OVERVIEW**

RULES & TRENDS FOR COMMUNICATING A SCHOOL BOND ELECTION



#### **RULE OF THUMB**

If there truly is **A NEED**...

And that need has been

#### **PROPERLY EVALUATED & PRIORITIZED;**

And worked into an

**EFFECTIVE SOLUTION** 

that is

SENSITIVE TO CURRENT ECONOMIC CONDITIONS;

And is **PROPERLY COMMUNICATED**;

Then Texas school bond referendums **DO NOT FAIL**.

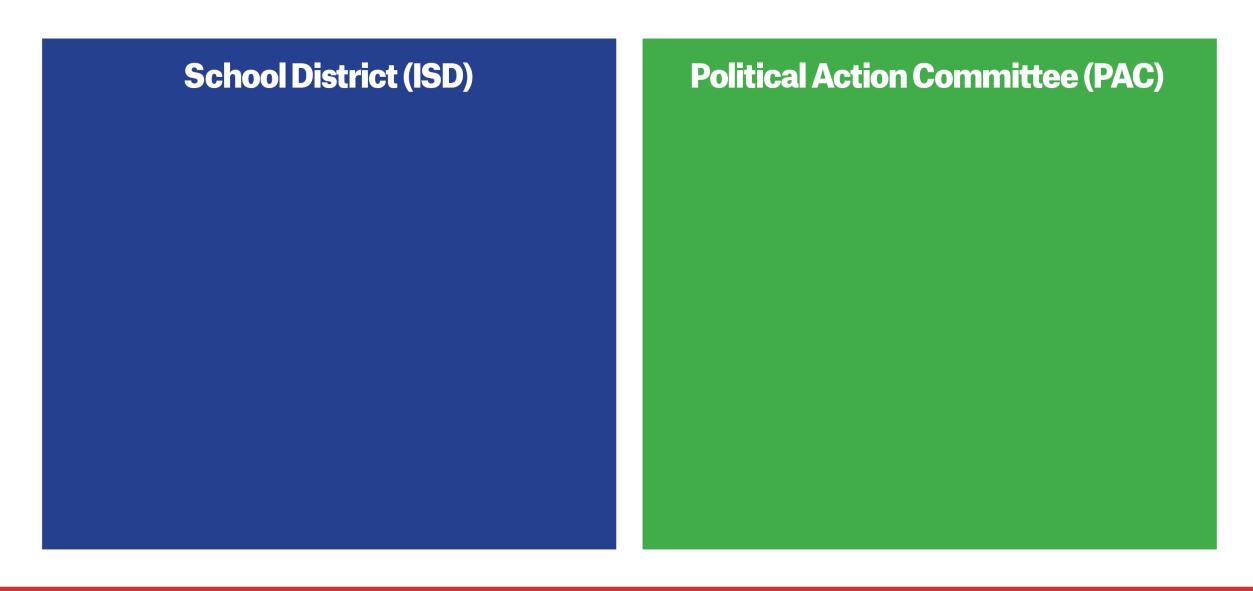
#### YOUR RESPONSIBILITY

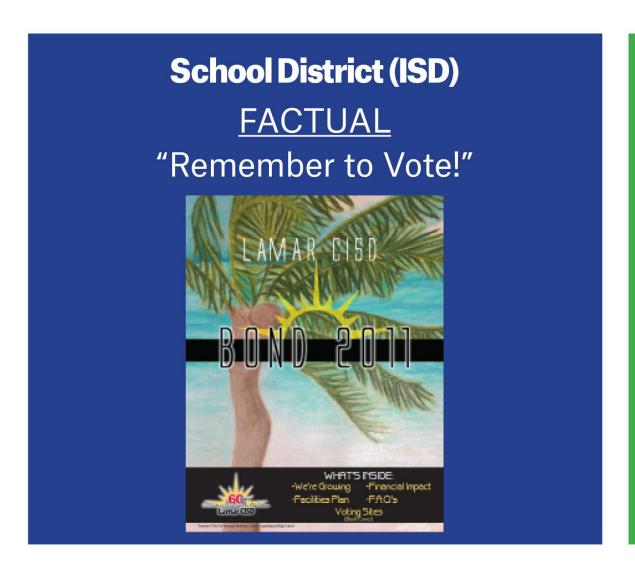
- Get Registered to Vote
- Get Informed
- Spread the Word
- VOTE!



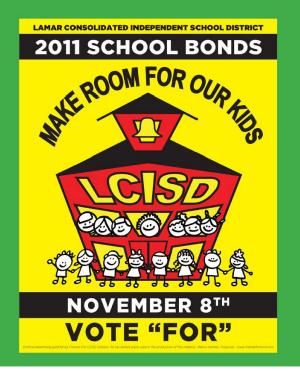








## Political Action Committee (PAC) PERSUASIVE "Remember to Vote FOR!"



#### **School District (ISD)**

#### **FACTUAL**

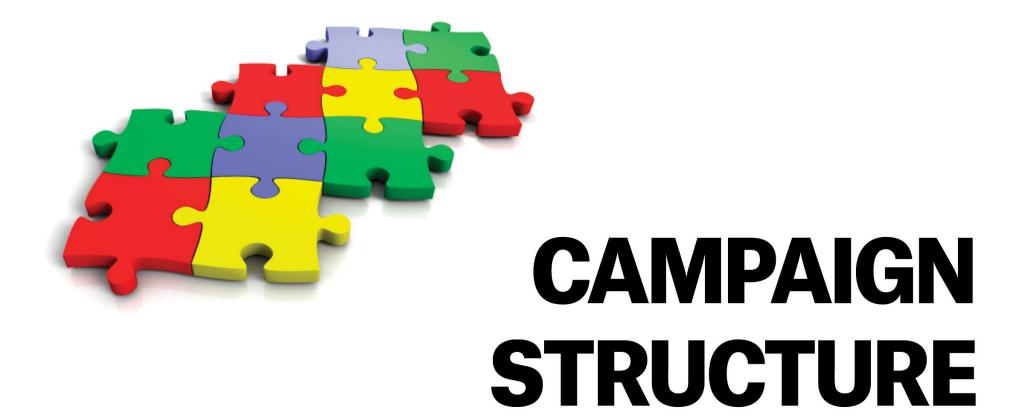
- Voter Registration Forms
- Absentee Ballots
- Web Site & Social Media
- Brochures / Newsletters
- School Handouts / Take-homes
- Campus Posters / Signs
- Presentations / Community Forums
- Campus Marquees
- Staff E-Blasts

#### **Political Action Committee (PAC)**

#### **PERSUASIVE**

- Fundraising Campaign
- Web Site & Social Media
- Brochures / Postcards
- Signage
- Advertising
- Presentations
- E-Blasts
- Letters to Editor
- Pushcards





- 1. District Campaign
- 2. PAC Campaign
- 3. Organized Meetings
- 4. Strategy + Messaging
- 5. Production + Distribution



- 1. District Campaign
- 2. PAC Campaign
- 3. Strategy + Messaging
- 4. Production + Distribution

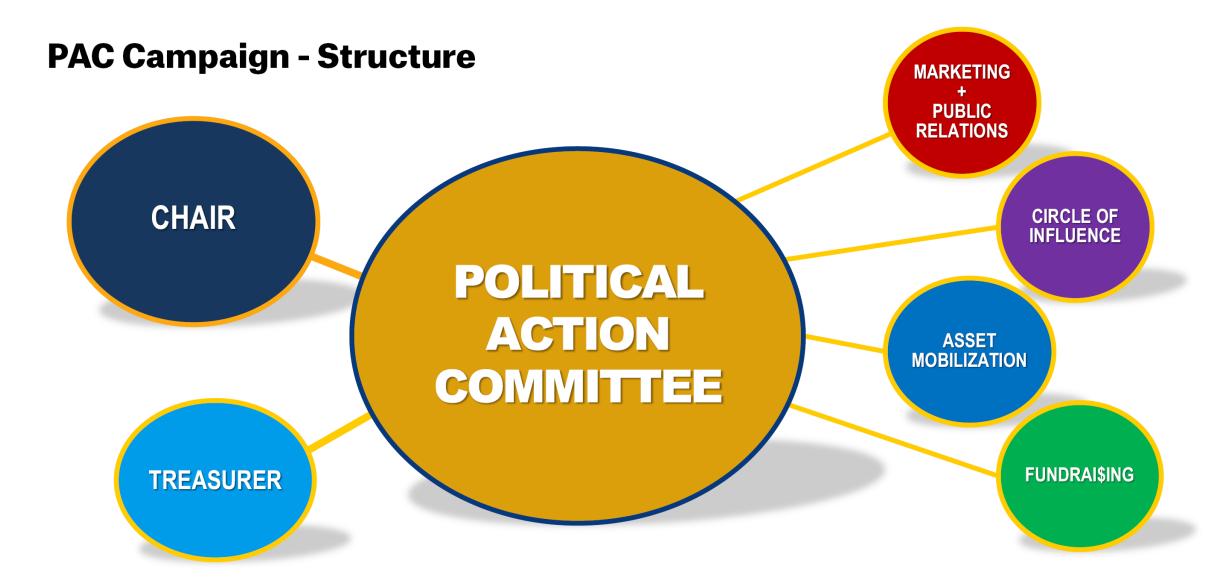


- Campus-specific Literature
- Campus-specific Signage
- Direct Mail
- Website

- 1. District Campaign
- 2. PAC Campaign
- 3. Strategy + Messaging
- 4. Production + Distribution

- Committee Leadership (Chair, Treasurer)
- Sub-Committees
- Laws (Ethics Commission)
- Required Filings
  - -- Form STA (Identify Treasurer)
  - -- Form SPAC (Finance)





#### **PAC Campaign - Subcommittees**

MARKETING +
PUBLIC RELATIONS

**MESSAGING + BRANDING** 

CIRCLE OF INFLUENCE

ENGAGE & RECRUIT THE INFLUENTIAL

ASSET MOBILIZATION

PUSH MESSAGE INTO COMMUNITY

**FUNDRAISING** 

THE MOST FUN YOU WILL EVER HAVE!

**LETTERS-TO-THE-EDITOR** 

**SOCIAL MEDIA** 

**BRAND DEVELOPMENT** 

GRAPHIC DESIGN + PRINT

**WEBSITE** 

WRITE LETTERS

**SET MEETINGS** 

**CAPTURE ENDORSEMENTS** 

**MOBILIZE VOTES** 

**DISTRIBUTION OF:** 

**SIGNAGE** 

**COMMERCIAL/RETAIL ADS** 

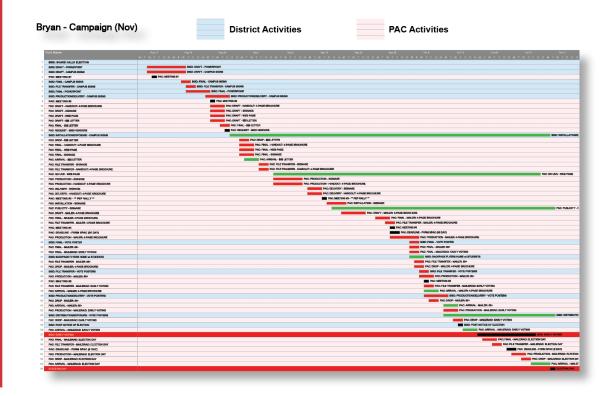
**PUSHCARDS** 

FLYERS/BROCHURES

**GET MONEY** 

- 1. District Campaign
- 2. PAC Campaign
- 3. Strategy + Messaging
- 4. Production + Distribution

- Strategic Campaign Scheduling
  - -- Alignment of ISD & PAC Campaign Activities



- 1. District Campaign
- 2. PAC Campaign
- 3. Strategy + Messaging
- 4. Production + Distribution













### **THE RULES**

#### THE RULES

#### "HOW DO I STAY OUTTA' TROUBLE?"

#### **District Staff...**

#### CAN:

- Organize a citizen-based committee to assess needs
- Serve as facilitator & advisor to the committee
- Communicate the committee's efforts to the public
- COMMUNICATE THE FACTS. ONLY THE FACTS.
- Communicate with community organizations/clubs
  (i.e. Chamber of Commerce, PTA, Rotary Club, etc.)
- Produce factual materials for circulation
- **Communicate regularly with district employees**
- Capitalize on the WWW & Email to communicate

#### **CAN NOT:**

- ADVOCATE FOR THE BOND
- Use district resources for "political advertising"
- Spend or authorize spending for "political advertising"
- Use paid time for "political advertising"
- Host PAC meetings on district-owned property

"Political Advertising" - A communication that advocates a particular outcome of an election. It can be a communication in almost any written or broadcast form, such as a billboard, a flier, a newsletter, a poster, a television or radio ad, an Email message, or a web site.





#### THE RULES

#### "HOW DO I STAY OUTTA' TROUBLE?"

#### **Political Action Committee...**

#### CAN:

- ADVOCATE THE BOND
- Organize PAC meetings for a Pro-Bond campaign
- Solicit for and raise funds for a Pro-Bond campaign
- Produce and distribute Pro-Bond materials
- Produce and post Pro-Bond signage
- Produce and publicize Pro-Bond advertisements
- Host and facilitate Pro-Bond presentations
- \*\* File required forms with Texas Ethics Commission
  - \*\* Should/Must

#### **CAN NOT:**

- **■** Distribute materials without required disclaimers
- Display signage without required disclaimers
- **■** Display signage in prohibited areas
- Display Pro-Bond materials on private property without Owner's permission
- **Host PAC meetings on district-owned property**

Sample Disclaimer

"This material produced using private donations. No tax dollars were used in the production of this material."

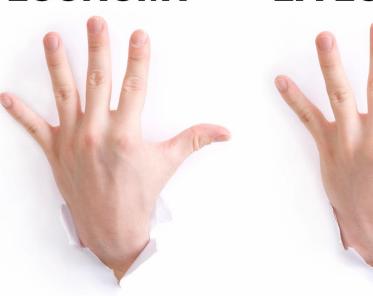




## DID YOU KNOW?

TOP FIVE REASONS SCHOOL BOND PROPOSITIONS DO NOT PASS

BAD ECONOMY



TAX

**EFFECT** 

LACK OF TRUST



UN-INFORMED



**APATHY** 









## RECOMMENDATION TO BOARD OF TRUSTEES

Monday, January 13, 2020 Friendswood ISD Board Room