

FREDERICA ACADEMY

2019-2020 APPRECIATION REPORT



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A LETTER FROM THE HEAD OF SCHOOL



Dear Beloved FA Benefactors,

Our 2019-2020 Appreciation Report recognizes and celebrates the commitment of all parents, alumni parents, faculty, staff, alumni, grandparents and other friends of the school who continue to support both Frederica Academy's mission and the important work of our students. Through the generous investing of your hearts, minds, talents, energies, and resources, FA continues to offer engaging and vital school experiences to nearly four hundred students, and it is largely on behalf of those students that I now express my gratitude.

> "THE BEST WAY TO MAKE YOUR DREAMS COME TRUE IS TO WAKE UP."

As a Head of School, I am often struck by the truth in the famous aphorism that "the best way to make your dreams come true is to wake up." Good schools do not come about because one person or one group of people dream about a good school. Good schools come about because a community of people wake up and do the thoughtful, sacrificial work to create and sustain that good school, and that is the story behind Frederica Academy... a story revisited and added onto each and every year in our fifty-year history.

Thank you to everyone who is listed on the following pages for continuing to believe in and invest in the Frederica Academy community. Your interest and support of the development of our students make possible the very experiences that inspire and promote growth in our young people, and for that I am extremely thankful.

Sext L. Hestelain

Scott L. Hutchinson Head of School



THE "GAP" IS 22.2% FILLED BY FUNDRAISING

REVENUE IN 2019-2020

2019-2020 **EXPENSES***

TUITION - NET FINANCIAL AID - 72.7%

2019-2020

REVENUE*

ANNUAL FUND - 6%

APOGEE SCHOLARSHIP FUND - 8.8%

RESTRICTED GIFTS - 5.4%

DERBY DAY - 0.4%

BOOSTER CLUB - 1.7%

AUXILIARY INCOME - 4.8%

PARENT ASSOCIATION - 0.3%

SALARIES & BENEFITS - 74.1%

INSTRUCTION - 5.7%

UTILITIES - 2.5%

INSURANCE - 1.8%

FACILITIES MAINTENANCE & REPAIR - 5.2%

LUNCHROOM* - 1.8%

ATHLETICS - 3.2%

ALL OTHER - **5.7**%

*Lunchroom expenses are mostly offset by lunchroom revenues

*UNAUDITED 2019-2020 FINANCIAL DATA

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
ANNUAL FUND	ANNUAL FUND \$289,962		\$351,034	\$472,934	\$416,491
APOGEE	\$300,000	\$308,898	\$326,391	\$666,891	\$708,493
DERBY DAY	\$186,231	\$208,117	\$269,489	\$230,227	\$35,182
FRIENDS OF FREDERICA	\$25,420	\$176,000	\$55,250	\$23,073	\$60,268
RESTRICTED GIFTS	\$31,735	\$88,072	\$404,084	\$378,316	\$321,749
BOOSTER CLUB MEMBERSHIPS + SPONSORSHIPS (Exludes Gate + Concessions + Spirit Wear)	\$91,005	\$97,583	\$99,085	\$84,755	\$71,400
TOTALS	\$924,353	\$1,337,385	\$1,508,335	\$1,856,196	\$1,613,583

The last day students were on campus for the 2019-2020 school year was March 12, 2020. The interruption to the school year and fundraising calendar, in addition to the cancellation of Derby Day, are the primary reasons for a decrease in fundraising from the previous year.

FREDERICA ACADEMY LEADERSHIP

BOARD OF TRUSTEES - EXECUTIVE COMMITTEE

Greer Brown, Chair Kristi Harrison, Vice Chair Ann McGlaughlin, Secretary Jim Walker, Treasurer

BOARD OF TRUSTEES - MEMBERS

Joel Arline Laurna Been '83 Dana Carter Charlie Dorminy Steve Hoover Kim Johnson Hillary Johnston Scott McQuade Susan Myers, Strategic Planning Chair Zach Powell, Investment Committee Chair Alfred Sams Tracey Tennant, Advancement Committee Chair Jared Vann, Building and Grounds Committee Chair Elizabeth Veal Kirk Watson Deborah Wright Scott Hutchinson, Ex-Officio Member

EMERITI

Richard B. Altman
J. Dewey Benefield, Jr.
William Downey
Diane Laws
Gail W. Manning
George L. McChesney*
Dennie McCrary
Barbara Mueller*
John Rogers
Bonney Shuman
Ben T. Slade III
Rees Sumerford



PARENT ASSOCIATION LEADERSHIP

Kelly Morgan, President Kelley Runyan, Vice President and Historian Martha Eckert, Volunteer Coordinator Kristen Moore, Fundraising Coordinator Suzanne Pickens, Treasurer

BOOSTER CLUB LEADERSHIP

Alisha Seymour, President and Treasurer
Mark Fritchman, Vice President
Detra Brock, Volunteer Coordinator
Elizabeth Brunson, Immediate Past President
Micki Carter, Past President
Caroline Champion, Concessions
Paula Baker
Erin Dyer
John McKeown
Ed Reilly
Meredith Reilly
Catherine Veal
Greg Walbridge

2019-2020 YOUNG ALUMNI COUNCIL

Brandon Blake '15 Will MacArthur '15 Hayden Squire '15 Brett Steilen '15 Manning Mercer '16 Hunter Levitan '16 Malik Tatum '16 Simms O'Quinn '16 Nick Steelman '16 Sara Gierc '17 Maggie Holt '17 Connor Runyan '17 Chris Osgood '17 Nick Noltes '17 John Mitchell Brock '18 Zach Anderson '18 Jake Myers '18 Joe Levitan '18 Macall Dyer '18 Constance Sullivan '18 Piper O'Quinn '18 **Rett Thompson '18** Lee Norton '18 Emily Harrison '18 Lily Brown '19 Alastair Campbell '19 Will Grimm '19 Evyn Lundy '19 Lillie Frances McKeown '19 Ava Parker '19 Sara Seckinger '19

Zhané Waye '19





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STUDENT LEADERSHIP

Gigi Gerhart, Upper School Student Council President
Isabel Parker, Upper School Student Council Vice President
Rebecca Tiller, Upper School Student Council Secretary
Erica Daley, Upper School Honor Council President
Britton Sullivan, Upper School Honor Council Vice President
Spencer Sullivan, Upper School Honor Council Secretary
Alle Riden, Upper School Honor Council Senior Representative
James Cruikshank, Upper School Honor Council Junior Representative
Charlie Runyan, Upper School Honor Council Sophomore Representative
Charlotte Truett, Upper School Honor Council Freshman Representative

Adam Elsharkawi, Upper School Honor Council Member At-Large Virginia Anne Tennant, Upper School Honor Council Member At-Large Lucy Worthy, Senior Class President
James Cruikshank, Junior Class President
Charlie Runyan, Sophomore Class President
Ryann Hankey, Freshman Class President
Travis Cavalier, Middle School Student Council Co-President
Mary Wallace Champion, Middle School Student Council Co-President
Lily Najawicz, Middle School Student Council Vice President
Gillian Sullivan, Middle School Student Council Treasurer
Carley Blogg, Middle School Student Council Secretary

PURPOSE

The purpose of the FA Board of Visitors shall be to complement the work of the FA Board of Trustees. Through its activities, each member of the Board of Visitors will:

- 1. Serve as an informed and enlightened ambassador for Frederica Academy in the Golden Isles and surrounding area.
- 2. Share the good news of FA.
- Harness one's knowledge and experiences to help meaningfully strengthen FA's connections within the Golden Isles community.
- 4. Bring together influential and interested individuals who derive satisfaction from creating a model of excellence in independent school education and who want to work to help actualize the school's mission.
- 5. Assist in identifying new or underleveraged opportunities that support or advance the school's mission.

RELATIONSHIP TO TRUSTEES

Under the charter of the school, all governing authority is vested in the Board of Trustees. The Board of Visitors has no legal responsibility for the governance of the school and incurs no liability for the actions of others in the operation and governance of the school. The Chairman of the Board of Visitors is appointed by the Chairman of the Board of Trustees, in consultation with the Head of School. Members of the Board of Visitors are chosen by a nominating committee headed by the Chairman of the Board of Trustees, the Head of School, the Associate Head of School, and the Chairman of the Board of Visitors.

TERM OF MEMBERSHIP

Membership shall be for a term of three years unless otherwise determined by the Board of Trustees. Members may be reappointed.

MEETINGS

The Board of Visitors will hold its annual meeting in the spring each year. A short, more informal session will also be offered annually in the fall. Members are encouraged, but are not required, to participate in other school programs and stakeholder activities of interest to them.

John Rogers, Chair Laura Angelich '11 **Dewey Benefield** Sandra Brunson **Bobby Buckler** Pat Cooper Valerie Dawson Nancy DeLong **Becky Etter** Lewis Glenn Susan Goodhue Valerie Hepburn **Tony Heyward '17** Dana Pope Manning Frances McCrary Jim Motos

Skip Mounts

David O'Quinn Jon Osgood Patrick Parker **Brad Piazza** Diane Sapp Mike Scherneck René Shelnutt Susan Shipman **Bonney Shuman** Cal Smith **Brooke Sumerford** Todd Thompson Jane Watson Zhané Waye '19 Muriel Windolf Woody Woodside

Eli Yarborough '13



LAURA ANGELICH '11

Laura graduated as Frederica Academy's valedictorian in 2011 and was active in the visual art and dance communities of the Golden Isles throughout high school. She graduated from Georgetown University with a major in mathematics and a minor in French in 2015. From there, she began her teaching career at Davidson Day School in North Carolina, designing curriculum and instructing Algebra I, Algebra II/Trigonometry, and Pre-Calculus courses. Since graduating from the Harvard University Graduate School of Education with an Ed.M. in Learning and Teaching in 2018, Laura has been teaching Algebra I and Geometry with District of Columbia Public Schools. She is excited to bring her passion for education to the Frederica Academy Board of Visitors.

TONY HEYWARD '17

Tony graduated from Frederica Academy in 2017 and currently attends Rhodes College (Class of 2021), where he is a linebacker on the Rhodes Lynx Football Team and is pursuing a B.A. in Business. Tony transferred to Frederica in Upper School seeking a more structured and deliberate college-preparatory experience that would better prepare him to be a scholar-athlete at an academically competitive college. While in Upper School, Tony played varsity football, track, and soccer and was a member of the National Honor Society, STEM Club, Debate Club, Model UN, Literature Club, Math Team, Military History Club, Equality Alliance, and FCA. He was the first Frederica football player to commit to play football in college. After college, Tony is eager to use his critical-thinking, problem-solving, and analytical skills in a challenging business career.

ZHANÉ WAYE '19

Zhané is a member of Frederica Academy's Class of 2019. While at Frederica, she served as an enthusiastic ambassador and committed champion for the school's Fine Arts program. Not only was she active in the Arts at Frederica, Zhané demonstrated her passion for music in several other organizations. She was especially active in the Golden Isles Youth Orchestra, where she served as Co-Concertmaster her Junior and Senior years and performed several times at a variety of Sea Island venues as well as at many local church events in the Golden Isles community. Zhané is a member of the Class of 2023 at Wake Forest University in North Carolina, where she is on Scholastic Merit and Artistic Scholarships and is double majoring in Music Performance and Psychology.

ELI YARBOROUGH '13

Eli graduated as the valedictorian in the Class of 2013. He played on a state basketball championship team and a state football championship team (he was on the school's first-ever football team). While at FA, he also competed in Track & Field, Extemporaneous Speech, and was actively involved with FCA. Eli graduated from the Terry College of Business at the University of Georgia in 2017, where he maintained a 4.0 GPA, earned a Finance degree, and was a finalist for the Terry College Alumni Board Student of the Year. After working in Citigroup's Mergers and Acquisitions group in New York, Eli moved to Nashville, Tennessee, to take a position as an Investment Analyst at Frist Capital. Eli recently married Emma Crist in May 2020.

2019-2020 ANNUAL FUND

THE "EVERYTHING ELSE" CAMPAIGN

Frederica Academy, like all National Association of Independent Schools (NAIS), only charges about 70-80% of what it actually costs to operate the school. The Annual Fund helps cover the gap. In 2018-2019, the gap was more than 26%. Fundraising covered 92% of that gap in the operating budget.

The FA Annual Fund pays for our premier college counseling program, our athletic offerings, our growing Arts opportunities, our security team, and so many other positive differentiators that make FA so important to our community. It supports everything great about Frederica and helps ensure a balanced budget. In 2019-2020, over 225 donors ensured that the \$400,000 fundraising goal, and line item in the school's budget, was met.

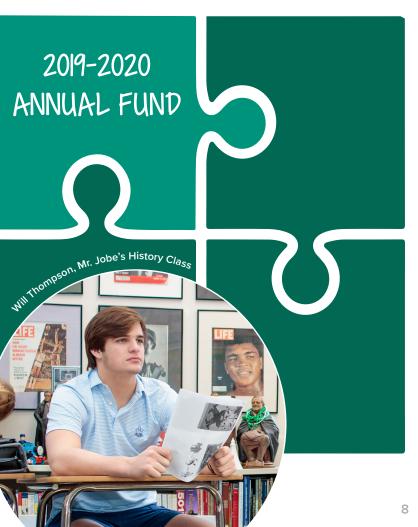


PINNACLE CIRCLE (\$50,000+)

Kim and Zach Johnson

LEADER'S CIRCLE (\$25,000-\$49,999)

Dewey Benefield Sybi '95 and Matt Kuchar Muriel and Jack Windolf & Hillary and Craig Johnston



FOUNDER'S CIRCLE (\$10,000-\$24,999)

Anonymous
Bonnie and Kevin Brooks
Laura and Greer Brown
Elizabeth and Trey Brunson
Ann and Tim McGlaughlin
Bonney and Billy Shuman

BENEFACTOR'S CIRCLE (\$5,000-\$9,999)

Anonymous
Meredith and Brock Flagstad
Kristi and Ron Harrison
Bain and Brady Head
Sarah and Mark Jules
Jim and Dana Pope Manning
Dana and Patrick Parker
Riley and Alfred Sams
Elizabeth and Daniel Veal
Leigh and Zachry Veal
Sommer and Justin Whitlow
Deborah and David Wright

PATRON'S CIRCLE (\$2,500-\$4,999)

Anonymous Andrea and Richard Altman Courtney and Rob Anderson Amanda and Jonathan Byrd Marnee and Tim Byrd Gigi Capes Dana and Denny Carter Katarina Dorminy Caroline and Charlie Dorminy Susan and Patrick Dunn Molly and Frank Green Dr. and Mrs. Charles S. Hoover Virginia and Joe Schlegel Lauren and Sean Simmons Nancy A. Denlea, M.D. and Michael J. Sullivan, M.D. **Emmy Temples** Brooke and Jim Walker Jane and Jim Watson Katie and Jason Widener

HEAD OF SCHOOL'S CIRCLE (\$1,000-\$2,499)

Anonymous (3) Angela and Vinny Arlauskas Lillian and Paul Thigpen Suzanne and Chase LeRoux '92 Marla and Butler Melnyk Andrea and Tim Mickelson Susan and Don Myers Tracey and Jonathan Tennant Melissa and Will Tsai Jennifer Wall The Squire Family Sandi and Rocker Channell Julie and Rick Ackerman Ali and Joel Arline Mary Jane and James Barger Leigh Ann and Chad Barker Susie and Jim Benefield '81 Staci and Chris Bennett Diane and Chuck Bolen Sheron and Bill Bolen Ruthanna and Bill Bost Bovd Law Firm Detra and Mitch Brock '86 Sandra and Bill Brunson Jane and Bobby Buckler Brooke and Jeff Carter Amanda Duffev and Scott Cochran Tina and Louis Dyer Christy and Larry Hall Susan and Dan Hogan Jennifer and Brad Hutcherson Suzan and Scott Hutchinson Mary and Jon Jenrette Alfred W. Jones III '76 Barry and Jim Kaminer Lauren and Parker Lavin **Bob Meek** Gina Hager-Moitoso and Mark Moitoso

Gina Hager-Moitoso and Mar Nicole Monier Alicia and Lane Moore '88 Morganne and Jim Motos Pat and Noel Osteen Kelli and Justin Osteen Angie and Oscar Patron John Pope Elizabeth and Zach Powell Becky and Booker Pruitt

Angie and Oscar Patron John Pope Elizabeth and Zach Powell **Becky and Booker Pruitt** Cindi and Dave Rawlins Dr. and Mrs. Wayne Rentz Helen and Jeff Rentz Pauline and Ryan Rentz '99 Mimi and John Rogers Judith and John Rogers Sydney and Alfred Sams Diane and Woodrow Sapp Alisha and Jeffrey Seymour '87 René and Richard Shelnutt Ashly and Ray Shingler Louise and Raymond Shingler **Betsy and Gregory Simmons** Erika Speight Robby and Dan Speight Jennifer and Dudley Stephens Jenny and Paul Thompson Kerrie and Thomas Todd Bethany and Jared Vann Laurie and Kirk Watson Mr. and Mrs. M.H. Woodside

Kim and Alan Worthley

FRIEND (\$500-\$999)

Julie and John Beimler
Kellie and John Blogg
Deirdre and Erin Byers
Jeanie and Kim Cassell
Andrea and Claborn Collier
Catherine B. Bowman and Theodore H. Davis, Jr.
Martha and Tom Eckert
Marsha and Tommy Flsberry

Marsha and Tommy Elsberry
Patrice and Jonathan Havens
Lori and David Hicks
The Rev. Dr. Charles E. Hoover
Katie and Lee Knox
Pam and Randy Myers
Olympia and John Poulakis
Peggy and Gary Sheffield
Kelly and Ken Trowbridge '79
Betsy and Henry Worthy

SUPPORTER (\$250-\$499)

Anonymous (2) Kay '80 and Hugh Brown Nicole Campbell '84 Ashley and Buck Cavalier Marie and Jeffery Counts Laura and Bill Edenfield Olga and Derek Ennis Dixie and Frank Fritchman Jill and Jeff Futch '83 Janet and Christopher Gerhart Hazel Hanlon Kyli and Andy Harmon Catherine and Steve Holt Stefanie and Bill McHugh Kristy and Trent Schueneman Alexa and Richard Scott Jessica and Brian Wyrick





2019-2020 ANNUAL FUND

CONTRIBUTOR (LESS THAN \$250)

Anonymous (4) Helen Adams and Perry McIntyre Carol and Craig Albright Melanie Barger '87 **Dottie and Billy Barrow** Julie and Jimmy Boatright Jody and Rowland Bradford Heather and Aaron Brock Avery and Todd Brooks **Christy and Eric Bumgartner** Roxana and Jeff Bush Erica and Dustin Cathey Caroline and Bill Collins **Greg Connolly** Heather and Charles Day Becky and Brandon Derrick Dani DiCenzo Helen and Tom Dooley Erin and Alan Dyer Dana Fairman

Jackie and John Curtis Fisher

Gabe Gabriel

Maria Gallagher

Misty Leigh Williams and Marty Fitzjurls

Sheri and Jarret Graham Mitzi and George Gregg Sarah and Cam Helder Lindsay Hill Melanie '88 and Carey Howell '88 Susan and Steve Jobe Kathryn and Josh Johnson Zareen and Maisara Kobaisy Paige and Michael Larson

The Lavallee Family Rachael and Jason Lee Katie and Taylor Lenon Taylor Leslie John Stanley Lindgren '81

Alexander B. Marx Wendy and Alex Mathis Riley '09 and Dexter Mattox '07 Charlotte McChesney

Christy and Windy Manor

Frances and Dennie McCrary Kim and Tom Meadows Lyndsey Miller

Kristen and Gregg Moore Carl Nash

Laura and Matt Nevins Tess and Jon Nielsen **Kevin Oliver**

Sandhya A. Pandya Chris Pappalardo Jan and Dwight Payne Nikki and Christopher Pope

Paul M. Pressly Autumn and Greg Roberts

Jamie and Kevin Roberts Ellen Rogers '08 Dawn and Bob Schlich

Claudia M. Schneider Paige and Pete Schoenauer Mr. and Mrs. Thom Schuyler Caleb Shorthouse Jennifer and Mastin Simmons '83 Sandra Smith Jill and Stephen Smith Beth and Jay St. John Lynn and Bruce Sucilsky Julianne and Michael Temple **Erin and Curtis Titter** Leigh and Mike Toomey The Walbridge Family Marguerite and John Walker Tom Willis '86

W. Morgan Brian Soccer Clinic

Erin and Jared Zak

Ashley Zimmermann





MEMORIAL GIFTS

Ellen E. Fleming George McChesney

IN HONOR GIFTS

Mary Jane Barger and James F. Barger FA Administration and FA Staff Kimberly Healy Suzan and Scott Hutchinson John Pope Miles Rentz **Turner Rentz Kevin Roberts** Isabella Speight Catherine Squire Mike Temple Leigh Toomey

FOUNDATION AND MATCHING GIFTS

Alfred and Sydney Sams Family Fund The Azalea Fund Benevity

The Broadfield Foundation Communities of Coastal Georgia Foundation Community Foundation of Central Georgia, Inc. Community Foundation of the Chattahoochee Valley The Community Foundation for Northeast Florida Fidelity Charitable

frontstream Head Family Charitable Fund

John Henry Dorminy Foundation, Inc. Juneau Construction Company, LLC

Lloyd A. Fry Foundation National Christian Foundation Orlando Parker Family Fund

PGA TOUR Charities, Inc. The Ruth R. Hoyt-Anne H. Jolley Foundation Shuman Family Fund

The Three T's Foundation

Vanguard Charitable Watson Family Fund

ANNUAL FUND DATA

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2020-2021
AMOUNT RAISED	\$235,962	\$166,366	\$293,368	\$294,481	\$458,715	\$351,034	\$472,934	\$416,491
NUMBER OF GIFTS	285 Gifts	265 Gifts	307 Gifts	339 Gifts	333 Gifts	325 Gifts	274 Gifts	226 Gifts
AVERARGE GIFT SIZE	\$830	\$630	\$956	\$869	\$1,377	\$1,080	\$1,726	\$1,843
TOP-5 GIFT TOTAL	\$74,000	\$32,000	\$102,000	\$89,976	\$198,455	\$70,865	\$149,267	\$161,166
AVERAGE W/O TOP-5	\$580	\$513	\$574	\$612	\$793	\$900	\$1,203	\$1,155
NUMBER OF \$1,000+ GIFTS	75 Gifts	67 Gifts	81 Gifts	92 Gifts	110 Gifts	110 Gifts	109 Gifts	111 Gifts
FACULTY PARTICIPATION	100%	100%	100%	100%	100%	100%	100%	100%
TRUSTEE PARTICIPATION	100%	100%	100%	100%	95%	100%	100%	100%
PARENT PARTICIPATION	73%	67%	85%	87%	83%	65%	62%	45%

2020-2021 DONOR BROCHURE

DONOR PROGRAM	DESCRIPTION	KEY DATES	LEVELS OR CATEGORIES	PROCESS
ANNUAL FUND (September - June)	Nearly every independent school relies on annual giving to support its operating budget and bridge the fiscal realities that lie between tuition income and the actual cost of educating students. At Frederica Academy, tuition covers approximately 80% of the expenses of operating our school. The Annual Fund is a critical source of revenue for covering this 20% gap. The Frederica Academy Annual Fund helps make tuition more affordable for more families while offering parents a tax-deductible benefit for at least part of their investment in their child's education. Through gifts large and small, the Annual Fund supports our devoted faculty, our premier college counseling program, our athletics offerings, our arts opportunities and so many other positive differentiators that make Frederica Academy so much a part of the lives of our students, their parents and our community.	Donors are encouraged to enroll in the Annual Fund prior to December 31, 2020.	 Golden Anniversary Circle (\$50,000 - \$100,000+) Leaders' Circle (\$25,000 - \$49,999) Founders' Circle (\$10,000 - \$24,999) Benefactors' Circle (\$5,000 - \$9,999) Patrons' Circle (\$2,500 - \$4,999) Head of School's Circle (\$1,000 - \$2,499) Friend (\$500 - \$999) Supporter (\$250 - \$499) Contributor (\$249 or less) 	Complete enrollment form and return it to Frederica Academy Advancement Office 200 Murray Way, St. Simons Island, GA 31522 Participants may also enroll online. CONTACT: John Pope (johnpope@fredericaacademy.org)
APOGEE GEORGIA SCHOOL CHOICE SCHOLARSHIP FUND (June - December)	Since 2009, Frederica Academy has raised over \$3.6 million through its partnership with the Apogee Georgia School Choice Scholarship Fund. The program allows Georgia taxpayers to receive a dollar-for-dollar income tax credit for contributions. In 2018, Governor Deal signed HB 217, raising the state-wide cap from \$58 million to \$100 million. As a result, the pro-rated formula last year was 100%, and Frederica Academy saw an increase in contributions over the 2019 record-breaking total. For the 2021 campaign, enrollment opened in June 2020, and we race to make sure that everyone is signed up before the first of December. Payments will be due in March 2021. You do not have to be a Frederica family to participate, but you must have Georgia state income tax liability. Interested participants are encouraged to discuss the program with their CPAs and tax advisors.	 Online enrollment available June 2020 for the 2021 program. Apogee Appreciation Week is November 9-13, 2020 Donors are encouraged to enroll early by December 2020. Payment due in March 2021. 	 Individual filer (\$1,000) Married individual filing separately (\$1,250) Married couple filing jointly (\$2,500) S-Corp (\$10,000) Member of an LLC (\$10,000) Partner in a Partnership (\$10,000) C-Corp or Trust (Up to 75% of Georgia tax liability) 	Enroll for Apogee at https://www.apogeebase.com/donate CONTACT: Brad Hutcherson (bradhutcherson@fredericaacademy.org)
20TH ANNUAL DERBY DAY (May 1, 2021)	An annual, recognized event in the Golden Isles, Derby Day is Frederica Academy's signature fundraiser each year. As a result, Derby Day is a line item in the school's annual budget. Thus, the event supports everything from enrichment programs to daily operating expenses. Each year, a percentage of proceeds is diverted to the permanent endowment.	Based on COVID-19 guidelines, an in-person or virtual event will take place on Saturday, May 1, 2021.	 Underwriter - \$10,000 Triple Crown - \$5,000 Winner's Circle - \$2,500 Turf Club - \$1,000 Jockey Club - \$500 Event Tickets - \$125 	CO-CHAIRS: Dana and Denny Carter Elizabeth and Zach Powell CONTACT: Brad Hutcherson (bradhutcherson@fredericaacademy.org)
RESTRICTED GIVING / IN-KIND SUPPORT (ongoing)	Donors, in consultation and coordination with the Advancement Office, may give donations that are earmarked for a specific program/ investment or may give a pre-approved in-kind donation to the school. Examples of possible programs to support are the arts, academic programs, athletic initiatives, and many others.	Gifts can be given at any time.	Donor's discretion	Transmit payment to Advancement Office and designate purpose of gift. CONTACT: John Pope (johnpope@fredericaacademy.org)
FRIENDS OF FA (ongoing)	The Friends of FA Fund offers the opportunity for donors to provide support to students who qualify for maximum financial aid as well as to supplement other school expenses where needed, expanding Frederica's ability to attract students who will clearly benefit from a Frederica Academy education but require substantial need-based assistance.	 May not be directed to a specific student. 10% of all donations will be transferred to the permanent endowment of Frederica Academy. 	Donor's discretion	CONTACT: John Pope (johnpope@fredericaacademy.org)
PLANNED GIVING / LEGACY GIFTS (ongoing)	Planned gifts are custom-designed gifts that offer tax advantages to donors while providing long-term financial support for the school. Frederica established the Frederica Forever Fund to allow donors the ability to invest in Frederica through gifts of bequests, qualified retirement plans, annuities, trusts, and insurance policies.	 Dictated by donor and should be done in consultation with legal and/or tax advisor. 	Donor should seek legal and/or tax advice regarding gift amount.	Donations to Frederica Academy via a trust, annuity, insurance policy, or a bequest. CONTACT: John Pope (johnpope@fredericaacademy.org)
BOOSTER CLUB (ongoing)	The Booster Club supports Frederica Academy's athletic programs and promotes school spirit throughout the year. Revenue supports all athletic programs.	Members receive free family admission to regular season home volleyball, football, basketball, baseball, and soccer games that are not subject to COVID-19 spectator guidelines.	 Platinum - \$5,000 Knights of the Round Table - \$2,500 Gold - \$1,500 Silver - \$1,000 Bronze - \$500 Green + White - \$250 Shield - \$100 Young Alumni - \$50 	Complete membership form and return it to Frederica Academy Booster Club 200 Murray Way, St. Simons Island, GA 31522 CONTACT: Elizabeth Brunson, Booster Club President 4ebrunson@comcast.net
PARENT ASSOCIATION (ongoing)	All FA parents are members of the Parent Association, and there are no dues. Each fall, the Parent Association sells poinsettias and holiday greenery as a fundraiser to support its operations and to help fund special projects for the school. Additionally, the Parent Association coordinates affinity programs with Harris Teeter, Publix, Lands' End, and AmazonSmile.	 Poinsettias and greenery delivered the first week of December. 		CONTACT: Martha Eckert, Parent Association President mleckert@me.com

APOGEE GEORGIA SCHOOL CHOICE SCHOLARSHIP FUND









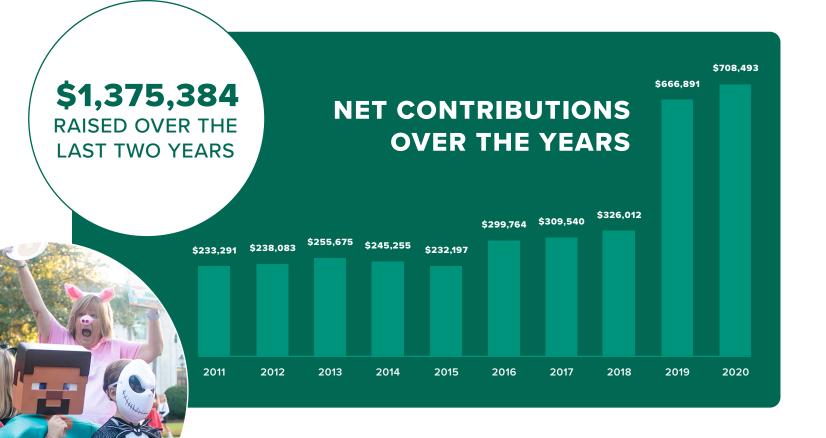
Frederica Academy has significantly increased its need-based student financial aid budget because of its partnership with the Apogee Georgia School Choice Scholarship Fund. Frederica Academy has raised over \$3.6 million in Apogee financial aid funds since the program started in 2010.

The Georgia Tuition Tax Credit Scholarship program allows Georgia taxpayers to receive an income tax credit for donations to registered Student Scholarship Organizations (SSOs). Once pre-approved by the Georgia Department of Revenue. participating taxpayers make a donation to a registered SSO. When making the donation, the donor designates a participating independent school to receive the funds. Frederica Academy selected the Apogee Georgia School Choice Scholarship Fund to be its primary SSO partner.

A DONOR MUST BE A GEORGIA TAXPAYER AND MUST DESIGNATE ONE OF THE FOLLOWING FILING STATUSES:

•	Individual filer	\$1,000
•	Married individual who files separately	\$1,250
•	Married couple filing jointly	\$2,500
•	S-Corp	\$10,000
•	Member of an LLC	\$10,000
•	Partner in a Partnership	\$10,000
•	C-Corp or Trust	Up to 75% of Georgia tax liability

We salute PrimeSouth Bank and St. Simons Bank and Trust for their ongoing support and steadfast devotion to helping fund Frederica Academy's need-based financial aid program. As C-Corporations, PrimeSouth Bank and St. Simons Bank & Trust are eligible to participate in the program by making a donation to the scholarship fund and, at the same time, reducing their Georgia tax liability in the amount of the donation.



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CORPORATE DONORS

PrimeSouth Bank St. Simons Bank & Trust (a division of Thomasville National Bank)

LLC/PARTNERSHIP/S-CORP DONORS Anonymous (2) Wendy and Daniel Anderson Daron Arline Ali and Joel Arline Susie and Jim Benefield '81 Lucy and Michael Bowie **Bonnie and Kevin Brooks** Melissa and Jody Cagle **Brooke Carter** Caroline and Chip Champion '88 Diana Cicchiello Amanda Duffey Louis Dyer Matt Eller Ahmed Elsharkawi Michael Fairman Kelly and Brian Harman Charles Hoover Ashley Johnson Kim and Zach Johnson Kari and Patton Kizzire Suzanne and Chase LeRoux '92 Eric Linert James Magbee, Jr. Marc Mercer Cathy and Alex Miller Alannah and David O'Quinn Shireen Hamid and David Orr Amanda and John Panessa Woodrow Sapp, Jr. Woodow Sapp III René and Richard Shelnutt Bonney and Billy Shuman Catherine and Steve Squire Jenny and Paul Thompson Catina and Wavne Tindall Marti Tolleson Ken Trowbridge '79 Catherine Veal

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Laurie and Kirk Watson

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George Warwick

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INDIVIDUAL AND JOINT DONORS Julie and Rick Ackerman Maryellen and Page Aiken Candi and John Allison Andrea and Richard Altman Nancy and Richard Argo Maggie and Tom Barron Laurna Been '83 Julie and John Beimler **Dewey Benefield** Billy Blackmon Gayle and Park Brady Heather and Aaron Brock Detra and Mitch Brock '86 Mary Brown Laura and Greer Brown Amanda and Jonathan Byrd Wissal and John Byrnes Nicole Campbell '84 Claire and James Campbell Gigi Capes Dana and Denny Carter Marsha Certain Sandi and Rocker Channell Caroline and Billy Collins Pat Cooper Kate and Brad Danowski Catherine B. Bowman and Theodore H. Davis, Jr. Mary Bryan and Frank DeLoach Laura and Edward DiPreta Caroline and Charlie Dorminy Jill and John Dukes Ellen Dunn Laura and Bill Edenfield Keili and Tim Falken Sorina Sunsea and Fred Frankenberg Amy and Mark Fritchman Donna Garcia Jennifer Gordon Janet and Rawson Gordon Molly and Frank Green Kristi and Ron Harrison Anna and Henry Hart '01 Deirdre and Erin Byers Lori and David Hicks Susan and Dan Hogan Catherine and Steve Holt Jennifer and Brad Hutcherson Suzan and Scott Hutchinson Susan Shipman and Mark Jicha Susan and Steve Jobe Gretchen Johnson Hillary and Craig Johnston Sarah and Mark Jules Shonda and Nathan Kohlhoff Kim and James Landers

Diane and William Laws

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Cindy and Michael Lewis Rhonda and David Manning Jim and Dana Pope Manning Patti and Jay Martin Joyce and Huitt Mattox Ann and Tim McGlaughlin Ania and Scott McQuade Kim and Tom Meadows Marla and Butler Melnyk Andrea and Tim Mickelson Alicia and Lane Moore '88 Morganne and Jim Motos Debbie and Jon Osgood Kelli and Justin Osteen Pat and Noel Osteen Dana and Patrick Parker Melissa and JR Partin Angie and Oscar Patron Jan and Dwight Payne John Pope Nikki and Christopher Pope Olympia and John Poulakis Elizabeth and Zach Powell Helen and Jeff Rentz Mary and Turner Rentz Pauline and John Rentz Mimi and John Rogers Denise and Kyle Roy Peggy and Skip Russell Annabelle and Buddy Salter Sydney and Alfred Sams Riley and Alfred Sams Laurie and John Sarzier Virginia and Joe Schlegel Paige and Pete Schoenauer Nicole Shingler Mary Margaret and Jeff Shiver Lauren and Sean Simmons Joanne Sims Erika Speight Robby and Dan Speight Marybeth and Scott Steilen Angel Tatum Tracev and Jonathan Tennant Melissa and Will Tsai Betsy and Robbie Turner Bethany and Jared Vann Brannen Veal Brooke and Jim Walker Kim and Mike Watson Jane and Jim Watson Sommer and Justin Whitlow Katie and Jason Widener Tom Willis '86 Charity and Tim Wilson Muriel and Jack Windolf Betsy and Henry Worthy Deborah and David Wright

RESTRICTED AND IN-KIND GIFTS

Frederica Academy relies on restricted and in-kind gifts to IN-KIND GIFTS create and fuel special initiatives throughout the school year. Gifts last year supported all aspects of school life, including Gayle and Park Brady but not limited to the campus security team, athletic programs, fine arts programs, scholarship endowment, Open House, and our socially-distanced Baccalaureate event.

RESTRICTED GIFTS

Jane and Jim Watson

Anonymous (3) **Dewey Benefield** Elizabeth and Trey Brunson Ashley and Buck Cavalier Sandi and Rocker Channell Amanda Duffey and Scott Cochran Laura and Bill Edenfield Shenon Badre and Ahmed Elsharkawi Nancy and Michael Fixx Patricia Harris Celia Harris Lori and David Hicks Paige and Michael Larson Ann and Tim McGlaughlin Christine and Sam Norris Alannah and David O'Quinn Tam and Walt Perez John Pope Beth and Ken Quinn Cindi and David Rawlins Laurie and John Sarzier Bonney and Billy Shuman Elizabeth and Daniel Veal Leigh and Zachry Veal

Amanda Duffey and Scott Cochran Hank Condon Valerie and Kevin Dunn Martha and Tom Eckert Anna and Henry Hart '01 Anne MacLeod and Eric MacLeod Alexa and Richard Scott Nancy Snyder Sybi '95 and Matt Kuchar Laurie and Kirk Watson JR Wright

FOUNDATION GIFTS

Schwab Charitable Shuman Family Fund Vanguard Fidelity Charitable The Community Foundation for Northeast Florida The Azalea Fund Communities of Coastal Georgia Foundation The Manta Fund Sumerford Family Fund Wells Fargo Bank Philanthropic Services The H. English and Ermine Cater Robinson Foundation Whitehall Foundation Inc.

The William and Alicia Blodgett Charitable Fund

Northern Trust Charitable Giving Program Selman Family Fund

The Beadles & Dunham Family Fund





Inn, Terry Thomas Playground



Fleming Hall Classroom **ELLEN E. FLEMING MEMORIAL FUND** (2018-2019 & 2019-2020)

> Ellen Fleming was a beloved member of the Frederica Academy family for over two decades, beginning in 1995 when she joined the Frederica Academy Board of Visitors. In 2004, Miss Fleming relocated to her East Beach home on Saint Simons from Atlanta to become Frederica Academy's eighth Head of School. She served with great passion and distinction until her retirement in 2011, at which time she returned to the Board of Visitors where she continued her support of the school. Miss Fleming graciously agreed to return to Frederica to serve as Interim Head of School in August 2017. Our hearts broke when we unexpectedly lost Miss Fleming in May 2019.

We hold on to so many wonderful memories of Miss Fleming and her passion for Frederica Academy, especially its students, faculty, and families. The Frederica family will forever cherish seeing her at May Day 2019 as she accepted a bouquet of flowers from Alastair Campbell '19 on behalf of the entire student body, a true expression of the admiration and respect Miss Fleming evoked in the lives of those she touched.

To honor her enduring legacy at our school, Frederica Academy named the original Middle School hallway Fleming Hall as a companion to Benefield Hall, the accompanying Middle School building named after two of the school's co-founders, Tiggie and Dewey Benefield. The dedication ceremony was originally scheduled to follow the school's 2020 May Day Ceremony, which was one of Miss Fleming's favorite Frederica traditions. Due to COVID-19, the ceremony was postponed until a later date, but the hall now bears Miss Fleming's name.

Contributions to the Ellen E. Fleming Memorial Fund were used to make important improvements to the Middle School academic buildings and the Terry Thomas Playgroung, which significantly enhanced the overall learning and daily life experience for students and faculty.



A special thanks to the

TERRY THOMAS FOUNDATION

for a transformational gift to the Ellen E. Fleming Memorial Fund that not only enhanced the Middle School academic halls but revitalized the Terry Thomas Playground.





Anonymous Corinne and Woodrow Barnes Dottie and Billy Barrow Joanne and Rov Bates **Dewey Benefield Bonnie and Kevin Brooks** Laura and Greer Brown Claire and Wade Carruth Robert J. Chambers, Jr. Sandi and Rocker Channell Sally and Michael Collins JoAnn and Ted Davis Mr. and Mrs. John Dinos Merrilyn Eastham Laura and Bill Edenfield Wells Ellenberg Nancy and Michael Fixx Cynthia R. Fox The Fraser-Parker Foundation Patricia Frisbee Maria Gallagher Charlotte and Jack Gore Valerie Hepburn and David Hayes Susan and Dan Hogan Mary Louise and Dwayne Hoven Stephanie Miller Annette and Richard Keith Diane and William Laws Jim and Dana Pope Manning **Gail and Hubert Manning** Elaine Mason Ann and Tim McGlaughlin Carole and John Melvin Eleanor and Jon Meredith Kathryn B. Miller Pam and Randy Myers Susan and Don Myers **Christine and Samuel Norris Carol Norton** Alannah and David O'Quinn Debbie and Jon Osgood Pat and Noel Osteen John Pope Elizabeth and Zach Powell Mary Jo and Bob Prater Paul Pressly PrimeSouth Bank Mimi and John Rogers Mr. and Mrs. Craig Root Carol and Stephen Sabo The Schenck School Alisha and Jeff Seymour '88 Bonney and Billy Shuman Brooke and Rees Sumerford Cynthia Swanson Terry Thomas Foundation Shannon and Bess Thompson Catina Tindall

Tolleson Family Lynda and Randy Tye

Deborah Webster Tom Willis '86

Judy and JR Wright

Beth and William Varn Jennifer Wall **Gwen Warren**

RALSTON FINE ARTS CENTER DEDICATION CEREMONY

ED RALSTON FINE ARTS CENTER DEDICATION - NOVEMBER 21, 2019

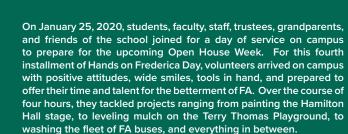
Ed Ralston was a friend of Frederica Academy for many years. He served on the Board of Visitors as its Chairman and as a two-term member of the Board of Trustees. He brought to these positions insight of finances, skills of organization, and an ability to motivate people. His thoughtful and wise counsel helped Frederica Academy grow through land acquisition and building construction.

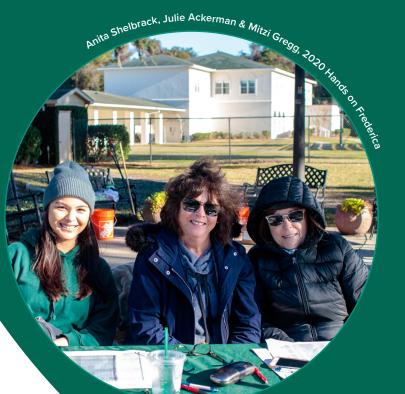
The Ralston Fine Arts Center dedication was possible because of the gift of an anonymous donor. A matching challenge was extended, and Ed's friends generously responded. In placing Ed Ralston's name on the Arts Center, may it serve as a reminder of a generous and kind man, who unselfishly gave of his time and resources, and who believed in the value of education and the importance of the arts. It is with sincere gratitude that we dedicated the Arts Center as an expression of our appreciation for a friend, leader, and example of the Frederica Academy mantra, "To whom much is given, much is expected." May the center serve future generations and help develop students who share Ed Ralston's values and love for others.

Anonymous (8) Jane Beadles and John Dunham Alicia and Bill Blodgett Judy and Claude Booker Reg and Terry Bridges Sandi and Rocker Channell Meg and Jack Crews Laura and Bill Edenfield Nancy and Michael Fixx Ellen E. Fleming Faye and Rob Foster Mike and Dave Fox Nancy and Lewis Glenn Lucia Gumaer Linda and Tom Heagy Delores and Jake Johnson Toni Laird Gail and Scott Ledbetter Lindee and Art Lucas Georgia Ann and Jack Markley Ann and Tim McGlaughlin Kathy and Peter Nistad The Osgood Family John Pope Cindy and Gene Rackley Kathy and Jonathan Raclin Nancy and John Rentz Alice and John Selman Bonney and Billy Shuman Anne and Bill Stembler Deanie and Joey Strength Sandy and Martin Turbidy









HANDS ON FREDERICA



On January 25, 2020, students, faculty, staff, trustees, grandparents, and friends of the school joined for a day of service on campus to prepare for the upcoming Open House Week. For this fourth installment of Hands on Frederica Day, volunteers arrived on campus with positive attitudes, wide smiles, tools in hand, and prepared to The foundation of a vibrant and supportive school community relies on the concept of time, talent, and treasure. Much of this Appreciation Report focuses on the treasure aspect. However, the time and talent pieces are just as valuable and contribute mightily to the morale and emotional well-being of a school community, especially at Frederica Academy.



In the four years of Hands on Frederica, nearly 600 volunteers have sacrificed a Saturday to work on campus. At the conclusion of the event each year, participants always make a point to share how much they enjoyed working alongside other members of the FA Family, resulting in both campus improvements and a renewed school spirit. On behalf of the Admission Office and Frederica Academy, thank you to the volunteers who have turned their passion for the school into action.



RALSTON FINE ARTS CENTER

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FA BOOSTER CLUB

By joining the Booster Club, members not only provided financial support to all of Frederica's athletic teams but also showed their commitment to FA student-athletes through their support and service at sporting events. The mission of the Frederica Academy Booster Club is to promote positive parent and community involvement in support of the school's athletic programs. This involvement consists of volunteer service and fundraising efforts to foster the development of our student-athletes and our teams. Each year, the Booster Club provides critical support for each of our Middle School and Varsity programs, which has included the purchase of a new bus, uniforms, equipment, travel costs, and much more to make sure each team has what it needs to succeed.

ULTIMATE MEMBERSHIP

Altama Pharmacy Beachview Event Rentals & Design Barbara and Fred DeRatto / Dawn and Trevor Holloway H&H Lifestyles

KNIGHTS OF THE ROUND TABLE

Brown-Rose Wealth Management Custom Polymers Coastal Gnat and Mosquito Dentistry in Redfern Howard and Howard Associates Mosquito Authority PrimeSouth Bank Shuman Family Silverton Mortgage Southeast Georgia Health System

PLATINUM

Bonnie and Kevin Brooks Sandra and Bill Brunson Paradigm Labs Parkwood Podiatry Associates St. Simons Dental Associates Williams, Rentz & Moulton, P.C.

GOLD

Dewey Benefield Caroline and Chip Champion '88 Coastal Oral Surgery Caroline and Charlie Dorminy Amanda Duffey and Scott Cochran Tina and Louis Dyer Nancy and Michael Fixx Frederica Storage Company The Harrison Firm (Kristi and Ron Harrison) h2o Creative Group Kim and Zach Johnson Kelly Tours, Inc. **Lilmar Properties** Gina Hager-Moitoso and Mark Moitoso Christine and Sam Norris Dana and Patrick Parker South Coast Bank & Trust Robby and Dan Speight

SILVER

Sharon and Darnell Anthony Melanie Barger '87 Dick Bobb Detra and Mitch Brock '86 Audra Rizzi-Gegg and John Gegg Lauren and Parker Lavin Suzanne and Chase Leroux '92 Cynthia and Drew Miller Angie and Oscar Patron Nieves and Gene Reeves Alisha and Jeff Seymour '87 Nancy and Andrew Smotzer The Squire Family Kerrie and Thomas Todd Laurie and Kirk Watson Ellen and Woody Woodside

BRONZE

Mary Jane and Jim Barger

Charlotte and William Black

Kellie and John Blogg

Diane and Chuck Bolen Jane and Bobby Buckler The Byrd Family Gigi Capes Dana and Denny Carter Sandi and Rocker Channell Catherine Chmelar Marie and Jeffery Counts Ted and JoAnn Davis Valerie and Kevin Dunn Martha and Tom Eckert Jimmy Fincher Misty Leigh Williams and Marty Fitzjurls Meredith and Brock Flagstad Stacey and Brian Freeman Amy and Mark Fritchman Donna and Rolf Garcia Janet and Christopher Gerhart Jennifer Gordon Paula Baker and Gregory Grant Kyli and Andy Harmon Anna and Henry Hart '01 Bain and Brady Head Carlton Herrin Susan and Dan Hogan Johanna and Newell Inman Mary and Jon Jenrette Carla and Handy Jernigan Janine Pappalardo Johns Mary Wallace and Terry Johnson Barry and Jim Kaminer Melissa and Matthew Katz Kim and James Landers Jennifer Leavy Maureen Lennon Monica and Eric Linert Nikki '97 and Kris Maichle Ann and Tim McGlaughlin Stefanie and Bill McHugh Claire and James McLean Margot and Brantley McMinn Kim and Tom Meadows **Bob Meek** Cathy and Alex Miller Kelly and Steven Morgan



FREDERICA ACADEMY GIFT POLICY

PURPOSE AND SCOPE

As a coeducational, nondenominational, independent, college preparatory day school offering the highest quality education for students of all races, creeds, and nationalities, and as a not-for-profit organization exempt from federal income tax liability by Internal Revenue Code section 501 (c)(3), Frederica Academy qualifies as a public charity under Internal Revenue Code section 509 and is incorporated under the laws of Georgia. Frederica Academy is committed to serving the interests of its stakeholders by:

- Maintaining confidentiality throughout the entire giving process. Unless otherwise agreed to by the Head of School and the donor, pertinent information will be shared only to the extent that is necessary with professional counsel and/or designated Frederica administrators and members of the Board of Trustees.
- 2. Encouraging donors to seek independent professional counsel if necessary to represent their interests.
- 3. Resolving any potential conflicts of interest with donors or prospective donors in consultation with professional counsel.

This gift policy shall govern the acceptance or rejection of all gifts to or for the benefit of Frederica Academy.

INTERNAL RELATIONSHIPS

The Head of School shall have jurisdiction with regard to the approval of all policies and procedures relating to the school's acceptance or rejection of gifts, and the terms or conditions thereof. The Head of School shall, in consultation with the Chairman of the Board of Trustees, the Director of Advancement and the Director of Finance, accept or reject all gifts and the terms or conditions of all gifts. All gifts shall be unconditional and without restriction imposed by the donor unless terms or conditions are accepted in writing by the Head of School. A gift shall not be deemed accepted by the school unless recognized in writing by the Head of School. Frederica Academy's faculty, staff, and Board of Trustees shall report all known gifts and solicitations, planned gift negotiations, and contacts with professional counsel to the Director of Advancement. The Director of Advancement shall report all substantive information to the Head of School.

ACCOUNTING POLICIES

Frederica Academy has adopted *SFAS 116 Accounting for Contributions Received and Contributions Made* and will record contributions as such. The school will accept readily marketable securities which may be transferred to a brokerage account maintained by the school. Any and all brokerage accounts will be established solely by the Head of School, with the prior approval of the Chairman of the Board of Trustees and the Director of Finance For gift crediting purposes, the value of the securities is the average of the high and low on the date of the transfer to Frederica Academy. The effective date of the transfer will be determined according to the rules of the Internal Revenue Service. The actual cash received upon liquidation of the stock is the value that will be recorded in the actual books of the school.

CONDITIONS OF ACCEPTANCE

Frederica Academy reserves the right to decline the acceptance of any gift, or term or condition of gift, for any reason, including without limitation to those that do not further its mission or goals, or which would create an administrative burden or excessive expense to the school. All decisions to accept or decline gifts shall be made by the Head of School, in the discretion of the Head of School after consultation with the Chairman of the Board of Trustees, the Director of Advancement, and the Director of Finance. Federal tax law does not permit donors to dictate or restrict investment decisions with regard to the maintenance of irrevocable gifts. Establishment and governance of all planned and other gifts shall be in direct accordance with and subject to the applicable laws and regulations of the United States and the State of Georgia.

PERMANENTLY ENDOWED GIFTS

As stated before, The Head of School shall, in consultation with the Chairman of the Board of Trustees, the Director of Advancement and the Director of Finance, accept or reject all gifts and the terms or conditions of all gifts.

In the event that a donor or group of donors wish to permanently endow a gift, the following criteria must be met and approved by the Head of School and Director of Advancement and ratified by the Board of Trustees:

- · Clear description of the intent of the gift and its annual distribution
- Gifts totaling an amount that will fund the annual gift(s) anticipating a yield of 5%
- Minimum balance of \$10,000 (with annual amount set at no less than \$500)

Note: there are certain pre-existing awards that do not meet this criteria. They are grandfathered with their current criteria, however, all new permanently endowed gifts must meet the criteria outlined in this policy.

The school, with the approval of the Board of Trustees, does have the authority to revise the terms of the permanent endowment with the permission of the donor(s) or in the absence of being able to obtain said permission, with a majority vote of the Board of Trustees upon recommendation from the Head of School and Director of Advancement. Every effort to work with the original donor should be made and documented before a reclassification is made.

For accounting purposes, the designated yield is used to allocate investment returns assigned to each permanently endowed account. Any difference between the designated yield and the actual yield will accrue/deduct to/from the Board Designated endowment.

This % yield can be adjusted upon the recommendation of the Investment Committee of the Board of Trustees but as of the writing of this policy, the agreed upon yield is 5% For example, a \$10,000 endowment will yield a \$500 annual gift.

The status of permanently restricted gifts is disclosed in the Audit each year and should be reviewed annually.

CONFIDENTIAL INFORMATION

All information obtained from or about donors, prospective donors, and gifts shall be held by the school and its representatives in confidence unless the release of information is approved by the donor, prospective donor, or legal representative of the donor or prospective donor.

PLANNED GIFTS

Unless otherwise directed by the donor and agreed to by the Head of School as set forth above, or unless designated by the Board of Trustees, all gifts will represent unrestricted monies, except that upon receipt of a Planned Gift (as further defined herein below) of cash or cash equivalents (to include invested assets but not real or personal property), at least ten percent (10%) of said gift shall be added to the endowment, with the balance to be utilized for the benefit of Frederica Academy at the discretion of the Head of School. The term "Planned Gift" as used in this paragraph shall include only gifts in trust, testamentary gifts received from the estate of a donor, gifts received from the designation of the school as a beneficiary on a life insurance policy or retirement account, retained life estates, and other gifts designated by the Head of School as a planned gift.

PROFESSIONAL RELATIONSHIPS

Frederica Academy will seek qualified professional counsel in the exploration and execution of all planned giving agreements and as necessary for all other type of giving opportunities. Donors will be responsible for seeking independent professional advisors to represent the interests of the donor.

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FREDERICA ACADEMY

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912.638.9981 www.fredericaacademy.org



This publication acknowledges gifts, donations, and contributions made to Frederica Academy between July 1, 2019, and June 30, 2020. We made every effort to include all donors in this report. Please accept our most sincere apologies if we inadvertently omitted, misspelled, or misplaced any donor or contributor names.